

**DEPARTMENT OF BUSINESS AND INDUSTRY
REAL ESTATE DIVISION - EDUCATION SECTION
(702) 486-0951 / realest@red.nv.gov**

**Real Estate Continuing Education Distance Education Courses
GENERAL**

1. The courses in this calendar have been approved by the Real Estate Division on behalf of the Commission.
2. Scroll down for the complete calendar to select courses.
3. The Division does not endorse any one sponsor nor does it guarantee the accuracy of the information provided.

Contact the sponsor directly for more information and to register for class.

| Course Title | Hours | CE Number | Delivery Method | Sponsor |
|---|-------|---------------|-----------------|---|
| REAL ESTATE MATH | 3 | CE.3378000-RE | Internet | 360 TRAINING (877) 881-2235 WWW.360TRAINING.COM |
| REAL ESTATE FINANCE | 4 | CE.3380000-RE | Internet | 360 TRAINING (877) 881-2235 WWW.360TRAINING.COM |
| ASSET MANAGEMENT | 3 | CE.3420000-RE | Internet | 360 TRAINING (877) 881-2235 WWW.360TRAINING.COM |
| ENVIRONMENTAL HAZARDS (BY 360 TRAINING) | 4 | CE.3419000-RE | Internet | 360 TRAINING (877) 881-2235 WWW.360TRAINING.COM |
| UNDERSTANDING 1031 EXCHANGES | 3 | CE.7393000-RE | Internet | AMBIVIEW (425) 245-0669 WWW.AMBIVIEW.COM |
| MORTGAGE FRAUD | 4 | CE.7434000-RE | Internet | AMBIVIEW (425) 245-0669 WWW.AMBIVIEW.COM |
| DISCLOSURE FUNDAMENTALS | 4 | CE.7435000-RE | Internet | AMBIVIEW (425) 245-0669 WWW.AMBIVIEW.COM |

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|---|-------|---------------|-----------------|---|
| NATURE VS CHEMICALS | 4 | CE.7436000-RE | Internet | AMBIVIEW (425) 245-0669 WWW.AMBIVIEW.COM |
| REAL ESTATE FACTS AND TIMELINES | 3 | CE.6773000-RE | Internet | ARTI ACADEMICS (801) 341-0905 WWW.ARTIACADEMICS.COM |
| PRINCIPLES FOR SUCCESS | 3 | CE.7276000-RE | Internet | ARTI ACADEMICS (801) 341-0905 WWW.ARTIACADEMICS.COM |
| STAGING GUIDELINES NV | 3 | CE.7334000-RE | Internet | ARTI ACADEMICS (801) 341-0905 WWW.ARTIACADEMICS.COM |
| REAL ESTATE BRANDING | 3 | CE.7411000-RE | Internet | ARTI ACADEMICS (801) 341-0905 WWW.ARTIACADEMICS.COM |
| BACK TO BASICS | 3 | CE.7398000-RE | Internet | CE BY MATTHEW (725) 256-0678 WWW.CEMATTHEW.COM |
| THE BASICS OF COMMERCIAL REAL ESTATE | 3 | CE.7518000-RE | Internet | CE BY MATTHEW (725) 256-0678 WWW.CEMATTHEW.COM |
| MASTERING COMMERCIAL REAL ESTATE | 3 | CE.7541000-RE | Internet | CE BY MATTHEW (725) 256-0678 WWW.CEMATTHEW.COM |
| USING REALTORS PROPERTY RESOURCE - WOW YOUR CLIENTS . CLOSE MORE DEALS | 3 | CE.6730000-RE | Internet | CEASAP (702) 353-2170 WWW.CEASAP.COM |
| THE PSYCHOLOGY OF NEGOTIATION | 3 | CE.6765000-RE | Internet | CEASAP (702) 353-2170 WWW.CEASAP.COM |

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|---|-------|---------------|-----------------|---|
| THE CEO MINDSET FOR THE INDEPENDENT CONTRACTOR: YOUR REAL ESTATE BUSINESS | 3 | CE.6888000-RE | Internet | CEASAP (702) 353-2170 WWW.CEASAP.COM |
| SOCIAL MEDIA MARKETING ON A BUDGET | 3 | CE.7044000-RE | Internet | CEASAP (702) 353-2170 WWW.CEASAP.COM |
| YOUR DIGITAL PRESENCE STAYING AND COMPLIANT AND GETTING NOTICED | 3 | CE.6825000-RE | Internet | CEASAP (702) 353-2170 WWW.CEASAP.COM |
| CERTIFIED STORYSELLER 1-3 | 3 | CE.6836000-RE | Internet | CMPS INSTITUTE, LLC (734) 606-0202 WWW.MOMENTIFI.COM |
| RESIDENTIAL CONSTRUCTION CERTIFIED | 10 | CE.6576000-RE | Internet | DENNIS WALSH AND ASSOCIATES (949) 706-3500 WWW.SELLNEWHOMES.COM |
| CERTIFIED NEW HOME SPECIALIST | 12 | CE.6577000-RE | Internet | DENNIS WALSH AND ASSOCIATES (949) 706-3500 WWW.SELLNEWHOMES.COM |
| ISSUES IN FAIR HOUSING | 3 | CE.6285000-RE | Internet | EXCEEDCE (415) 885-0307 WWW.EXCEEDCE.COM |
| RECOGNIZING AND AVOIDING DISCRIMINATION | 3 | CE.6284000-RE | Internet | EXCEEDCE (415) 885-0307 WWW.EXCEEDCE.COM |
| RISK MANAGEMENT FOR REAL ESTATE | 3 | CE.6288000-RE | Internet | EXCEEDCE (415) 885-0307 WWW.EXCEEDCE.COM |
| ELEMENTS OF CONTRACT LAW IN REAL ESTATE | 4 | CE.6286000-RE | Internet | EXCEEDCE (415) 885-0307 WWW.EXCEEDCE.COM |

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|---|-------|---------------|-----------------|---|
| INTRODUCTION TO COMMERCIAL REAL ESTATE | 4 | CE.7236000-RE | Internet | EXCEEDCE (415) 885-0307 WWW.EXCEEDCE.COM |
| COMMERCIAL LEASING BASICS | 3 | CE.7235000-RE | Internet | EXCEEDCE (415) 885-0307 WWW.EXCEEDCE.COM |
| REAL ESTATE SUPPLY AND DEMAND FACTORS | 4 | CE.6287000-RE | Internet | EXCEEDCE (415) 885-0307 WWW.EXCEEDCE.COM |
| ENVIRONMENTAL ISSUES IN REAL ESTATE | 3 | CE.7337000-RE | Internet | EXCEEDCE (415) 885-0307 WWW.EXCEEDCE.COM |
| INVESTMENT REAL ESTATE FUNDAMENTALS | 4 | CE.7338000-RE | Internet | EXCEEDCE (415) 885-0307 WWW.EXCEEDCE.COM |
| CONSUMER PERCEPTIONS OF REAL ESTATE AGENTS | 3 | CE.7194000-RE | Internet | FITZPATRICK REAL ESTATE SCHOOL (702) 283-3489 WWW.FITZPATRICKSCHOOL.COM |
| LIARS, CHEATERS, AND THIEVES: AVERTING CLIENT CATASTROPHE ONDEMAND COURSE V1.0 | 3 | CE.6361000-RE | Internet | KAPLAN REAL ESTATE EDUCATION (608) 518-4543 WWW.KAPRE.COM |
| MILLENNIALS: CHALLENGING THE TRADITIONAL REAL ESTATE MODEL ONDEMAND COURSE V1.0 | 3 | CE.6368000-RE | Internet | KAPLAN REAL ESTATE EDUCATION (608) 518-4543 WWW.KAPRE.COM |
| TODAY'S REAL ESTATE EVENT MARKETING ONDEMAND COURSE V1.0 | 6 | CE.6374000-RE | Internet | KAPLAN REAL ESTATE EDUCATION (608) 518-4543 WWW.KAPRE.COM |
| SOLVING THE DOWNPAYMENT DILEMMA ONLINE VIDEO COURSE V1.0 | 3 | CE.6508000-RE | Internet | KAPLAN REAL ESTATE EDUCATION (608) 518-4543 WWW.KAPRE.COM |

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|--|-------|---------------|-----------------|---|
| THE TRUTH ABOUT MOLD V4.0 | 6 | CE.7192000-RE | Internet | KAPLAN REAL ESTATE EDUCATION (608) 518-4543 WWW.KAPRE.COM |
| INTRODUCTION TO REAL ESTATE INVESTMENTS ONDEMAND COURSE V3.0 | 8 | CE.7196000-RE | Internet | KAPLAN REAL ESTATE EDUCATION (608) 518-4543 WWW.KAPRE.COM |
| NEW HOPE FOR THE HOUSING MARKET? ONLINE VIDEO COURSE V1.0 | 4 | CE.7202000-RE | Internet | KAPLAN REAL ESTATE EDUCATION (608) 518-4543 WWW.KAPRE.COM |
| UNDERSTANDING 1031 TAX FREE EXCHANGES V4.0 | 4 | CE.7225000-RE | Internet | KAPLAN REAL ESTATE EDUCATION (608) 518-4543 WWW.KAPRE.COM |
| TWENTY COST EFFECTIVE HOME IMPROVEMENTS ONLINE VIDEO COURSE V2.0 | 4 | CE.7237000-RE | Internet | KAPLAN REAL ESTATE EDUCATION (608) 518-4543 WWW.KAPRE.COM |
| HOW TO MEASURE REAL PROPERTY ON DEMAND COURSE V3.0 | 3 | CE.7272000-RE | Internet | KAPLAN REAL ESTATE EDUCATION (608) 518-4543 WWW.KAPRE.COM |
| THE TINY HOUSE: IS IT A PHASE OR CRAZE ONLINE VIDEO COURSE V2.0 | 4 | CE.7348000-RE | Internet | KAPLAN REAL ESTATE EDUCATION (608) 518-4543 WWW.KAPRE.COM |
| SOLVING THE DOWNPAYMENT DILEMMA V1.0 | 3 | CE.7271000-RE | Correspondence | KAPLAN REAL ESTATE EDUCATION (608) 518-4543 WWW.KAPRE.COM |
| REAL ESTATE BLOOPERS: PREVENTING CLIENT HORROR STORIES ONLINE VIDEO COURSE V1.0 | 4 | CE.7353000-RE | Internet | KAPLAN REAL ESTATE EDUCATION (608) 518-4543 WWW.KAPRE.COM |
| R-E-S-P-E-C-T RESPA: TO AVOID PENALTIES AND LOSS OF LICENSE ONLINE VIDEO COURSE V1.0 | 4 | CE.7354000-RE | Internet | KAPLAN REAL ESTATE EDUCATION (608) 518-4543 WWW.KAPRE.COM |

| Course Title | Hours | CE Number | Delivery Method | Sponsor |
|---|-------|---------------|-----------------|--|
| FORECLOSURES, SHORT SALES, AND REO'S: TOOLS FOR SUCCESS IN TODAY'S MARKET V3.0 | 6 | CE.6628000-RE | Internet | KAPLAN REAL ESTATE EDUCATION (608) 518-4543 WWW.KAPRE.COM |
| UNDESIGNING INJUSTICE V1.0 | 3 | CE.7396000-RE | Internet | KAPLAN REAL ESTATE EDUCATION (608) 518-4543 WWW.KAPRE.COM |
| BUYER REPRESENTATION IN REAL ESTATE | 6 | CE.7419000-RE | Internet | KAPLAN REAL ESTATE EDUCATION (608) 518-4543 WWW.KAPRE.COM |
| UNDERSTANDING 1031 TAX FREE EXCHANGES V4.0 | 4 | CE.7478000-RE | Correspondence | KAPLAN REAL ESTATE EDUCATION (608) 518-4543 WWW.KAPRE.COM |
| FAIR HOUSING V5.0 | 3 | CE.7479000-RE | Internet | KAPLAN REAL ESTATE EDUCATION (608) 518-4543 WWW.KAPRE.COM |
| REAL ESTATE JEOPARDY: EPISODE 1 V1.0 | 4 | CE.7480000-RE | Internet | KAPLAN REAL ESTATE EDUCATION (608) 518-4543 WWW.KAPRE.COM |
| FAIR HOUSING V6.0 | 3 | CE.7494000-RE | Internet | KAPLAN REAL ESTATE EDUCATION (608) 518-4543 WWW.KAPRE.COM |
| PRINCIPLE-CENTERED REAL ESTATE V1.0 | 3 | CE.7446000-RE | Internet | KAPLAN REAL ESTATE EDUCATION (608) 518-4543 WWW.KAPRE.COM |
| RED FLAGS: PROPERTY INSPECTION GUIDE V5.0 | 6 | CE.7511000-RE | Internet | KAPLAN REAL ESTATE EDUCATION (608) 518-4543 WWW.KAPRE.COM |
| UNDERSTANDING FORECLOSURE | 3 | CE.3691000-RE | Correspondence | KEY REALTY SCHOOL LLC (702) 313-7000 WWW.KEYREALTYSCHOOL.COM |

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|---|-------|---------------|-----------------|--|
| SHORT SALE VS. FORECLOSURE | 3 | CE.5583000-RE | Internet | KEY REALTY SCHOOL LLC (702) 313-7000 WWW.KEYREALTYSCHOOL.COM |
| ADVANCED BUYER AGENCY STRATEGIES AND NEGOTIATIONS | 3 | CE.7448000-RE | Correspondence | KEY REALTY SCHOOL LLC (702) 313-7000 WWW.KEYREALTYSCHOOL.COM |
| NEGOTIATION MODELS AND CASE STUDIES | 3 | CE.7449000-RE | Correspondence | KEY REALTY SCHOOL LLC (702) 313-7000 WWW.KEYREALTYSCHOOL.COM |
| NEGOTIATION FUNDAMENTALS | 3 | CE.7450000-RE | Correspondence | KEY REALTY SCHOOL LLC (702) 313-7000 WWW.KEYREALTYSCHOOL.COM |
| PRO TIPS ON IMPROVING YOUR REAL ESTATE BUSINESS | 3 | CE.7108000-RE | Internet | NATIONWIDE REALTY (702) 440-4663 BROKER@NATIONWIDEREALTY.COM |
| CLIMATE CHANGES IN REAL ESTATE | 3 | CE.7497000-RE | Internet | NORTHERN NEVADA REAL ESTATE SCHOOL (775) 829-1055 WWW.NORTHERNNEVADAREALESTATESCHOOL.COM |
| LEVERAGING THE POWER OF ONLINE MARKETING AND SOCIAL MEDIA | 3 | CE.7498000-RE | Internet | NORTHERN NEVADA REAL ESTATE SCHOOL (775) 829-1055 WWW.NORTHERNNEVADAREALESTATESCHOOL.COM |
| NEVADA WATER LAW | 3 | CE.7499000-RE | Internet | NORTHERN NEVADA REAL ESTATE SCHOOL (775) 829-1055 WWW.NORTHERNNEVADAREALESTATESCHOOL.COM |
| UNDERSTANDING HOME INSPECTIONS, MOLD TESTING, AND RADON TESTS | 6 | CE.7490000-RE | Correspondence | ODP INSPECTIONS LLC (775) 397-6330 WWW.ODPINSPECTIONS.NET |
| THE DUTY TO DISCLOSE | 5 | CE.5337000-RE | Internet | ONLINEED, LLC (866) 519-9597 WWW.ONLINEED.COM |

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| MANAGING RISK FOR PROFIT | 6 | CE.5338000-RE | Internet | ONLINEED, LLC (866) 519-9597 WWW.ONLINEED.COM |
| RESIDENTIAL PROPERTY INSPECTIONS | 4 | CE.3307000-RE | Internet | ONLINEED, LLC (866) 519-9597 WWW.ONLINEED.COM |
| ENVIRONMENTAL ISSUES AND THE RESIDENTIAL TRANSACTION - PART I | 4 | CE.3308000-RE | Internet | ONLINEED, LLC (866) 519-9597 WWW.ONLINEED.COM |
| ENVIRONMENTAL ISSUES AND THE RESIDENTIAL TRANSACTION - PART II | 4 | CE.3309000-RE | Internet | ONLINEED, LLC (866) 519-9597 WWW.ONLINEED.COM |
| THE FORECLOSURES PROCESS AND REO PROPERTIES | 3 | CE.5019001-RE | Internet | REAL ESTATE SCHOOL OF NEVADA (702) 454-1936 WWW.REALTYSCHOOL.COM |
| SHORT SALES AND THE LISTING AGENT | 3 | CE.5022001-RE | Internet | REAL ESTATE SCHOOL OF NEVADA (702) 454-1936 WWW.REALTYSCHOOL.COM |
| CREATING AN INTERNET PRESENCE | 3 | CE.5054001-RE | Internet | REAL ESTATE SCHOOL OF NEVADA (702) 454-1936 WWW.REALTYSCHOOL.COM |
| FORECLOSURE AND FORECLOSURE ALTERNATIVES | 3 | CE.7015000-RE | Internet | REAL ESTATE SCHOOL OF NEVADA (702) 454-1936 WWW.REALTYSCHOOL.COM |
| BREAKING BARRIERS: FAIR HOUSING | 3 | CE.3657000-RE | Internet | THE CE SHOP INC (888) 827-0777 WWW.THECESHOP.COM |
| FOUNDATIONS OF REAL ESTATE FINANCE | 6 | CE.3655000-RE | Internet | THE CE SHOP INC (888) 827-0777 WWW.THECESHOP.COM |

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|---|-------|---------------|-----------------|--|
| ADVOCATING FOR SHORT SALE CLIENTS | 3 | CE.5552000-RE | Internet | THE CE SHOP INC (888) 827-0777 WWW.THECESHOP.COM |
| KEEPING IT HONEST: UNDERSTANDING REAL ESTATE AND MORTGAGE FRAUD | 3 | CE.3722000-RE | Internet | THE CE SHOP INC (888) 827-0777 WWW.THECESHOP.COM |
| DID YOU SERVE? IDENTIFYING HOMEBUYING ADVANTAGES FOR VETERANS | 3 | CE.4131000-RE | Internet | THE CE SHOP INC (888) 827-0777 WWW.THECESHOP.COM |
| MARKETING, ADVERTISING, AND SOCIAL MEDIA COMPLIANCE | 3 | CE.4431000-RE | Internet | THE CE SHOP INC (888) 827-0777 WWW.THECESHOP.COM |
| WORKING WITH REAL ESTATE INVESTORS: UNDERSTANDING INVESTOR STRATEGIES | 3 | CE.5948000-RE | Internet | THE CE SHOP INC (888) 827-0777 WWW.THECESHOP.COM |
| PREPARING A MARKET ANALYSIS | 3 | CE.6022000-RE | Internet | THE CE SHOP INC (888) 827-0777 WWW.THECESHOP.COM |
| TAXES AND REAL ESTATE: WHAT YOU NEED TO KNOW | 3 | CE.6344000-RE | Internet | THE CE SHOP INC (888) 827-0777 WWW.THECESHOP.COM |
| PROPERTY INSPECTION ISSUES | 3 | CE.6632000-RE | Internet | THE CE SHOP INC (888) 827-0777 WWW.THECESHOP.COM |
| DOCUMENT EXCELLENCE FOR SMOOTHER TRANSACTIONS | 3 | CE.6633000-RE | Internet | THE CE SHOP INC (888) 827-0777 WWW.THECESHOP.COM |
| THE FUNDAMENTALS OF COMMERCIAL REAL ESTATE | 3 | CE.5613000-RE | Internet | THE CE SHOP INC (888) 827-0777 WWW.THECESHOP.COM |

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| ROADMAP TO SUCCESS: BUSINESS PLANNING FOR REAL ESTATE PROFESSIONALS | 3 | CE.5181000-RE | Internet | THE CE SHOP INC (888) 827-0777 WWW.THECESHOP.COM |
| FAIR SHARE: PROTECTING CONSUMERS AND YOUR BUSINESS FROM UNFAIR PRACTICES | 3 | CE.7061000-RE | Internet | THE CE SHOP INC (888) 827-0777 WWW.THECESHOP.COM |
| PERSONAL SAFETY | 3 | CE.7129000-RE | Internet | THE CE SHOP INC (888) 827-0777 WWW.THECESHOP.COM |
| GROWING GREEN: ENVIRONMENTAL AWARENESS AND YOUR REAL ESTATE PRACTICE | 3 | CE.7195000-RE | Internet | THE CE SHOP INC (888) 827-0777 WWW.THECESHOP.COM |
| SERVING THE UNIQUE NEEDS OF THE SENIOR MARKET | 3 | CE.7139000-RE | Internet | THE CE SHOP INC (888) 827-0777 WWW.THECESHOP.COM |
| SERVING THE UNIQUE NEEDS OF THE SENIOR MARKET | 3 | CE.7139000-RE | Internet | THE CE SHOP INC (888) 827-0777 WWW.THECESHOP.COM |
| CHECK YOUR BIAS AND FAIR HOUSING PRACTICES | 3 | CE.7539000-RE | Internet | THE CE SHOP INC (888) 827-0777 WWW.THECESHOP.COM |
| LEAD AWARENESS AND COMPLIANCE | 3 | CE.7540000-RE | Internet | THE CE SHOP INC (888) 827-0777 WWW.THECESHOP.COM |
| STAYING SAFE IN REAL ESTATE | 3 | CE.6674000-RE | Internet | TRAINING COVE (480) 517-1000 WWW.TRAININGCOVE.COM |
| REAL ESTATE INVESTING | 3 | CE.6965000-RE | Internet | TRAINING COVE (480) 517-1000 WWW.TRAININGCOVE.COM |

| Course Title | Hours | CE Number | Delivery Method | Sponsor |
|---|-------|---------------|-----------------|---|
| REAL ESTATE IN THE AGE OF TECHNOLOGY | 3 | CE.6967000-RE | Internet | TRAINING COVE (480) 517-1000 WWW.TRAININGCOVE.COM |
| BUILDING GREEN, BUILDING SMART | 3 | CE.6968000-RE | Internet | TRAINING COVE (480) 517-1000 WWW.TRAININGCOVE.COM |
| DRUGS, DISASTERS AND OTHER DISCLOSURES | 3 | CE.6969000-RE | Internet | TRAINING COVE (480) 517-1000 WWW.TRAININGCOVE.COM |
| NEGOTIATION STRATEGIES FOR REAL ESTATE | 3 | CE.6966000-RE | Internet | TRAINING COVE (480) 517-1000 WWW.TRAININGCOVE.COM |
| PROPERTY MANAGEMENT | 4 | CE.4308001-RE | Internet | WEBCE (877) 488-9308 WWW.WEBCE.COM |
| SAFETY FOR REAL ESTATE PROFESSIONALS | 3 | CE.4312001-RE | Internet | WEBCE (877) 488-9308 WWW.WEBCE.COM |
| NEGOTIATING FOR A WIN/WIN | 3 | CE.6870000-RE | Internet | WEBCE (877) 488-9308 WWW.WEBCE.COM |
| WORKING WITH SENIOR CLIENTS IN REAL ESTATE | 4 | CE.6871000-RE | Internet | WEBCE (877) 488-9308 WWW.WEBCE.COM |
| MANAGING CONFLICTS WITH TENANTS, CLIENTS, AND EMPLOYEES | 3 | CE.6892000-RE | Internet | WEBCE (877) 488-9308 WWW.WEBCE.COM |
| VALUATION,MARKETING, AND LISTINGS | 4 | CE.6894000-RE | Internet | WEBCE (877) 488-9308 WWW.WEBCE.COM |

| Course Title | Hours | CE Number | Delivery Method | Sponsor |
|--|-------|---------------|-----------------|--|
| SMART TECH, SMARTER AGENT: SMART TECHNOLOGY IN THE RESIDENTIAL MARKETPLACE | 3 | CE.6893000-RE | Internet | WEBCE (877) 488-9308 WWW.WEBCE.COM |
| COMMERCIAL REAL ESTATE ESTATE INVESTING | 3 | CE.6874000-RE | Internet | WEBCE (877) 488-9308 WWW.WEBCE.COM |
| REDEFINING BUYER REPRESENTATION IN THE DIGITAL AGE | 4 | CE.7377000-RE | Internet | WEBCE (877) 488-9308 WWW.WEBCE.COM |