BEFORE THE COMMISSION OF APPRAISERS OF REAL ESTATE STATE OF NEVADA

SHARATH CHANDRA, Administrator, REAL ESTATE DIVISION, DEPARTMENT OF BUSINESS AND INDUSTRY, STATE OF NEVADA,	Case No. 2016-3272 & AP 17.011S))
Petitioner,) COMPLAINT AND NOTICE OF HEARING
vs. MICHAEL L. BRUNSON (License No. A.0207222-CG),) SEP - 5 2018
Respondent.	NEVADA COMMISSION OF APPRAISERS

State of Nevada, Department of Business and Industry, Real Estate Division ("the Division"), by and through counsel, Attorney General ADAM PAUL LAXALT and Deputy Attorney General PETER K. KEEGAN, hereby notifies MICHAEL L. BRUNSON ("Respondent") of an administrative hearing which is to be held pursuant to Chapter 233B and Chapter 645C of the Nevada Revised Statutes ("NRS") and Chapter 645C of the Nevada Administrative Code ("NAC"). The purpose of the hearing is to consider the allegations stated below and to determine if the Respondent should be subject to a disciplinary penalty as set forth in NRS 645C and or NAC 645C, if the stated allegations are proven at the hearing by the evidence presented.

JURISDICTION

The Respondent is a Certified General Appraiser licensed by the Division, and therefore, is subject to the Jurisdiction of the Division and the provisions of NRS and NAC Chapter 645C. By availing himself of the benefits and protections of the laws of the State of Nevada, the Respondent has submitted to the jurisdiction of the Division.

FACTUAL ALLEGATIONS

1. The Respondent is currently licensed by the Division as a Certified General

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27 28 Appraiser on October 14, 2015, License No. A.02072222-CG, with an expiration of October 31, 2019.

- 2. Prior to obtaining as Certified General Appraiser license, the Respondent was licensed by the Division as a Certified Residential Appraiser, License No. A.0002794-CR, from December 9, 1997 through December 31, 2015, and an as Appraiser Intern, License No. A.0002105-INTR, from October 10, 1995 through October 31, 1999.
- On or about August 10, 2016, the Division received a complaint/statement of 3. fact asserting that the Respondent had completed an appraisal in violation of several provision of the Uniform Standards of Professional Appraisal Practice ("USPAP").
- The Complaint stated that the Respondent was engaged to conduct a 4. retrospective market appraisal for litigation purposes.
- The Respondent performed an appraisal of a residential property located at 5. 6240 Royal Brook Ct., Las Vegas, Nevada 89149 APN 125-30-502-036 ("Property"), by analyzing the nature, quality, value, or use of the property, and offered an opinion as to the nature, quality, value or use of the property for or with the expectation of compensation.
- 6. The effective date of valuation performed by the Respondent was identified as May 16, 2013; the appraisal report date was identified as June 25, 2015.
- At the time Respondent signed the appraisal in question, he was operating 7. under his Residential Appraiser's License No. A.0002784-CR.
- The type of appraisal identified by the Respondent was Retrospective, 8. Market Value, Sales Comparison as of May 16, 2013.
- The intended use of the appraisal performed by the Respondent was 9. "Litigation."
- The appraisal failed to make any sales time adjustments for market 10. conditions on the comparable sales used, which diminished the reliability of the report.
- The appraisal failed to include the comparable contract dates and only 11. included the closed sale dates.

- 12. The appraisal exhibit PAIRS indicated a significant change in home prices of 17.638% annualized.
- 13. The appraisal failed to include an explanation to support the uniform \$55,000.00 swimming pool adjustment made for all the comparable sales.
- 14. The appraisal stated that the Property is connected to a sewer system, yet Clark County records show that the Property is connected to a septic system.
- 15. The appraisal report identified a five-car driveway but only reports a three-car driveway in the grid section.
- 16. The appraisal failed to include an explanation regarding the non-adverse determination comparable sale 2.
- 17. The appraisal failed to include an explanation supporting the lack of adjustment for the two-story structure of comparable sale 1.
- 18. The appraisal failed to include an explanation or support why comparable sales 1 and 7 were not adjusted, despite the Site Improvements Adjustment Field reports indicating "Inferior" and "Superior."
- 19. The appraisal failed to include an explanation or support for the adjustments or lack thereof in the Site and Age elements of comparison.
- 20. The appraisal's inconsistent comparison of effective age and actual age along with the inconsistent adjustments to comparables 1 and 4 in the Site element of comparison render the appraisal comparisons unreliable.
- 21. The appraisal failed to provide sufficient explanation for the conclusion that adjustments for age (Year Built) at \$6,000.00 per year are reasonable and credible.
- 22. On or about August 17, 2016, the Division mailed to the Respondent an opening letter requesting, by September 1, 2016, copies of the Respondent's work file for the Property.
- 23. On or about August 31, 2016, the Respondent submitted his response to the complaint and a copy of his work file for the Property.
 - 24. On or about December 13, 2017, the Division mailed to the Respondent a

letter indicating that the Division was closing its investigation without prejudice, but reserved the right to reopen the matter.

25. On or about August 9, 2018, the Division mailed to the Respondent a follow-up letter, pursuant to NRS Chapter 233B Letter, as required by NRS 233B.237(3) indicating that the investigation of this matter was being reopened and a formal complaint was being filed by the Division with the Nevada Appraisal Commission.

VIOLATIONS OF LAW

First Violation

The Respondent failed to prepare the appraisal report for the Property in Compliance with the Standards of the Appraisal Foundation. These Standards are published in the Uniform Standards of Professional Appraisal Practice ("USPAP") adopted by the Appraisal Standards Board of the Appraisal Foundation, as authorized by Congress and adopted in Nevada by NAC 645C.400.1

By failing to be aware of, understand, and correctly employ the recognized methods and techniques that are necessary to produce a retrospective appraisal, the Respondent violated USPAP Rule 1-1(a), as codified in NAC 645C.405(1). The Respondent's actions constitute unprofessional conduct, pursuant to NRS 645C.470(2) and grounds for disciplinary action pursuant to NRS 645C.460(1)(a) and/or (b).

Second Violation

By developing a real property appraisal and making numerous and substantial errors through both omission and commission, which significantly affected the appraisal, the Respondent violated USPAP Standards Rule 1-1(b), as codified in NAC 645C.405(1). This is unprofessional conduct pursuant to NRS 645C.470(2) and grounds for disciplinary action, pursuant to Nevada Revised Statutes ("NRS") 645C.460(1)(a) and/or (b).

Third Violation

In making a real property appraisal in a careless or negligent manner, the

¹ The 2014-2015 edition of USPAP, effective January 1, 2014 through December 31, 2015, is applicable to and utilized for this Complaint.

Respondent made a series of errors that, although individually might not have significantly affected the results of the appraisal, in the aggregate did affect the credibility of the appraisal, and therefore Respondent violated USPAP Standards Rule 1-1(c), as codified in NAC 645C.405(1). The Respondent's actions constitute professional incompetence pursuant to NRS 645C.470(3) and grounds for disciplinary action pursuant to NRS 645C.460(1)(a) and/or (b).

Fourth Violation

By developing a real property appraisal and incorrectly identifying the relevant characteristics of the property, including its physical, legal, and economic attributes, the Respondent violated USPAP Standards Rule 1-2(e), as codified in NAC 645C.405(1). The Respondent's actions constitute professional incompetence pursuant to NRS 645C.470(3) and grounds for disciplinary action pursuant to NRS 645C.460(1)(a) and/or (b).

Fifth Violation

By failing to adequately explain the Scope of Work, the Respondent's failed to establish that the work done to complete the retrospective appraisal produced a credible result. As a result, the Respondent violated USPAP Standards Rule 1-2(h) and the USPAP Ethics Rule of Conduct as codified by NAC 645C.405(1). The Respondent's actions constitute professional incompetence pursuant to NRS 645C.470(3) and grounds for disciplinary action pursuant to NRS 645C.460(1)(a) and/or (b).

Sixth Violation

By failing to adequately explain or support the adjustments or lack thereof in the Site and Age elements of comparison, the user cannot understand or rely on comparable analysis. As a result, the Respondent violated USPAP Standards Rule 1-4(a), as codified in NAC 645C.405(1). The Respondent's actions constitute professional incompetence pursuant to NRS 645C.470(3) and grounds for disciplinary action pursuant to NRS 645C.460(1)(a) and/or (b).

Seventh Violation

By failing to provide a summary or the analysis of the contingent sale/purchase

agreement or an explanation as to why the purchase agreement was not obtainable or irrelevant, the Respondent failed to analyze all agreements related to the property. As a result, the Respondent violated USPAP Standards Rule 1-5(a), as codified in NAC 645C.405(1). The Respondent's actions constitute professional incompetence pursuant to NRS 645C.470(3) and grounds for disciplinary action pursuant to NRS 645C.460(1)(a) and/or (b).

Eighth Violation

By failing to explain or justify the selection of the sales comparison approach and disregard of the income and cost approach, the Respondent failed to reconcile the suitability of the approaches used to arrive at the value conclusion. As a result, the Respondent violated USPAP Standards Rule 1-6(b), as codified in NAC 645C.405(1). The Respondent's actions constitute professional incompetence pursuant to NRS 645C.470(3) and grounds for disciplinary action pursuant to NRS 645C.460(1)(a) and/or (b).

Ninth Violation

By failing to consistently and adequately explain the effective age and actual age comparison, the Respondent failed to communicate the analysis, opinion, and conclusion in a manner that was not misleading. Specifically, the Respondent failed to identify the selection of comparable sales, which make it unclear if retrospective valuation analysis was completed correctly.

As a result, the Respondent violated USPAP Standards Rule 2-1(a) and Rule 2-1(b), as codified in NAC 645C.405(1). The Respondent's actions constitute unprofessional conduct pursuant to NRS 645C.470(2) and grounds for disciplinary action pursuant to NRS 645C.460(1)(a) and/or (b).

Tenth Violation

By failing to clearly and accurately disclose the intended use of the appraisal and state whether the appraisal was a Self-Contained Appraisal Report, Summary Appraisal Report, or Restricted Use Appraisal Report, the Respondent failed to communicate the analysis, opinion, and conclusion in a manner that was not misleading. Specifically, the

Respondent failed to describe or summarize the information analyzed, the appraisal methods and techniques employed, and the reasoning that supports the analysis, opinions, and conclusions.

As a result, the Respondent violated USPAP Standards Rule 2-2(a) and Rule 2-2(b), as codified in NAC 645C.405(1). The Respondent's actions constitute unprofessional conduct pursuant to NRS 645C.470(2) and grounds for disciplinary action pursuant to NRS 645C.460(1)(a) and/or (b).

DISCIPLINE AUTHORIZED

- 1. Pursuant to NRS 645C.460(2), if grounds for disciplinary action against an appraiser are found to exist for unprofessional conduct, the Commission may revoke or suspend the certificate, place conditions upon the certificate, deny the renewal of his or her certificate, and/or impose a fine up to \$10,000.00 per violation. NRS 645C.480(1)(a) is identified as an additional act of unprofessional conduct.
- 2. Additionally, under NRS Chapter 622.400, the Commission is authorized to impose the costs of the proceeding upon the Respondent, including investigative costs and attorney's fees, if the Commission otherwise imposes discipline on the Respondent.
- 3. Therefore, the Division requests the Commission to impose such discipline as it determines is appropriate under the circumstances and to award the Division its costs and attorney's fees for this proceeding.

PLEASE TAKE NOTICE that a disciplinary hearing has been set to consider this Administrative Complaint against the above-named Respondent in accordance with Chapter 233B and Chapter 645C of the Nevada Revised Statutes and Chapter 645C of the Nevada Administrative Code.

THE HEARING WILL TAKE PLACE at the Commission meeting scheduled for October 9, 10, and 11, 2018, beginning at approximately 9:00 a.m. each day, or until such time as the Commission concludes its business. The Commission meeting will be held at the Nevada State Business Center, 3300 W. Sahara Avenue, Nevada Room, Suite 400, Las Vegas, Nevada 89102, with

videoconferencing to the State of Nevada, Department of Business and Industry, Division of Insurance, 1818 East College Parkway, 1st floor Hearing Room, Carson City, Nevada 89706.

STACKED CALENDAR: Your hearing is one of several hearings that may be scheduled at the same time as part of a regular meeting of the Commission that is expected to take place on October 9-11, 2018. Thus, your hearing may be continued until later in the day or from day to day. It is your responsibility to be present when your case is called. If you are not present when your case is called, a default may be entered against you, and the Commission may decide the case as if all allegations in the complaint were true. If you need to negotiate a more specific time for your hearing in advance, because of coordination with out of state witnesses or the like, please call Samiel Williams, Commission Coordinator, at (702) 486-4606.

YOUR RIGHTS AT THE HEARING: Except as mentioned below, the hearing is an open meeting under Nevada's open meeting law and may be attended by the public. After the evidence and arguments, the Commission may conduct a closed meeting to discuss your alleged misconduct or professional competence. A verbatim record will be made by a certified court reporter. You are entitled to a copy of the transcript of the open and closed portions of the meeting, although you must pay for the transcription.

As the Respondent, you are specifically informed that you have the right to appear and be heard in your defense, either personally or through your counsel of choice. At the hearing, the Division has the burden of proving the allegations in the complaint and will call witnesses and present evidence against you. You have the right to respond and to present relevant evidence and argument on all issues involved. You have the right to call and examine witnesses, introduce exhibits, and cross-examine opposing witnesses on any matter relevant to the issues involved.

You have the right to request that the Commission issue subpoenas to compel witnesses to testify and/or evidence to be offered on your behalf. In making this request,

1	you may be required to demonstrate the relevance of the witnesses' testimony and/or	
2	evidence. Other important rights you have	
3	Chapter 233B, and NAC Chapter 645C.	
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5	DATED the <u>5</u> day of September 2018	DATED the 4th day of September 2018
6	NEVADA REAL ESTATE DIVISION	ADAM PAUL LAXALT
7		Attorney General
8	By:	By:
9	SHARATH CHANDRA, Administrator 3300 W. Sahara Avenue, Suite 350	PETER K. KEEGAN, ESQ.
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