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NEVADA COMMISSION OF COMMON INTEREST COMMUNITIES AND CONDOMINIUM HOTELS

ITEREST

BEFORE THE COMMISSION FOR COMMON-INTEREST COMMUNITIES AND CONDOMINIUM HOTELS STATE OF NEVADA

Case Nos. 2017-1579 and 2018-136

NOTICE OF APPEAL AND REQUEST FOR REHEARING AND RECONSIDERATION; REQUEST FOR STAY; DECLARATION OF MICHAEL J. NUNEZ

NRS §16.675; NAC §116.600

NOTICE OF APPEAL AND REQUEST FOR REHEARING AND RECONSIDERATION; REQUEST FOR STAY; DECLARATION OF MICHAEL J. NUNEZ

COMES NOW Respondent, Sherryl Baca and submits this Notice of Appeal and Request for Rehearing and Reconsideration of the Commission's June 27, 2019 Findings of Fact and Conclusions of Law in this matter. This filing is based on the attached Memorandum of Points and Authorities, the Original Affidavit of Michael Nunez, the documents attached thereto and any oral testimony or argument to be offered at the hearing of this matter.

DATED: July 1, 2019

MURCHISON & CUMMING, LLP

By:

Míchael J. Nuñez Nevada Bar No. 10703

350 South Rampart Boulevard, Suite 320

Las Vegas, Nevada 89145

Attorneys for Respondent, Sherryl Baca

MEMORANDUM OF POINTS AND AUTHORITIES

I.

INTRODUCTION

Respondent appeals and requests a rehearing and reconsideration of Commission's June 27, 2019 Findings of Fact and Conclusions of Law. Respondent was not at the June 4, 2019 hearing before the Commission on this matter and the Order reflects that the matter was not heard on the merits. However, the non-appearance was only due to the fact that Respondent's attorney had a calendaring conflict on that date and instructed her not to appear on June 4th and to appear on Wednesday, June 5th, 2019. Both Respondent and counsel appeared for the hearing on June 5, 2019. The notice had indicated the stack would be three days and all previous requests for scheduling had been acknowledged and accommodated. The request for accommodation on June 5th was neither acknowledged nor accommodated. (See, Order at pg. 2, Ins. 3-5.) Regardless, any error in failing to appear for the hearing was inadvertent and should not be attributable to Respondent.

Respondent requests a hearing and ruling on the merits. A hearing on the Complaint is required as the Complaint was amended on April 30, 2019 and *no hearing has taken place* on the Amended Complaint.

Moreover, the instant Order is unjust, excessive and is against the great weight of facts and testimony that were presented to the Commission in two substantive filings and at the hearing of the matter on March 12, 2019. It amounts to a default judgment and would not withstand Judicial Review. Specifically, all allegations of both complaints have been responded to and all documents and information have been provided.

The Original and Amended Complaints arose from Respondent's management of the Cottonwood on Alexander Homeowners Association's ("Cottonwood") property between the dates of November 2006 June 2017. An eleven year period. No known complaints have been issued by any homeowner or Board Member of Cottonwood during this eleven year period. Evidence and testimony offered at the March hearing, and in two substantive filings, only demonstrates that Ms. Baca benefitted and improved the property and left Cottonwood a better

place than she found it. This has not been refuted or questioned. No HOA or member of the Common Interest Community has been harmed by any conduct of Respondent. Not one penny of money has even been alleged to have been misappropriated. Thus, the instant Order is not supportable.

Respondent requests a fair hearing and fair consideration of the evidence which the current Order, on its face, indicates was not considered.

II.

ALLEGATIONS OF COMPLAINT AND AMENDED COMPLAINT

The Senior Deputy Attorney General's ("DAG") persecution of Respondent has been ongoing and somewhat of a moving target, i.e., initially commencing in January of 2016 as an audit notification regarding reserve funding¹, then seemingly transitioning into an issue with management agreements², then veering into an inquiry regarding check signing authority³, then raising an issue with minutes not being signed⁴, returning to an issue with management agreements⁵, and lastly at the March 2019 hearing introducing a claim of unsigned minutes during HOA Board Meeting – the meetings at which Respondent Baca personally attended over her eleven year tenure. (The April 30, 2019 Amended Complaint includes this latest iteration of charges.)

Noteworthy, none of the violations of law in the Original Complaint or the Amended Complaint raised claims that the law was violated by not providing signed minutes or not providing a transfer statement to the Commission. The issue is only raised once in the complaints under factual allegations. In fact, the only change from the original complaint and the amended complaint is contained at Paragraph 16:

¹ See, Original Complaint, attached hereto as Exhibit A at ¶¶1-5.

² See, Exhibit A at ¶¶5-12.

³ <u>See</u>, **Exhibit A** at ¶¶13-14.

⁴ See, Exhibit A at ¶¶16.

⁵ <u>See, Exhibit A</u> at ¶¶17-21.

 16. None of the Association's minutes are signed.6

None of the Association's regular board meeting minutes from 2014,
 2015, and 2016 are signed.⁷

Nonetheless, Respondent has addressed and responded to inquiries concerning unsigned minutes as well. There can be no dispute that meetings took place, that the minutes were recorded and that they were signed. The DAG has presented no evidence or testimony that any action of Respondent, over the course of her eleven year history of management of the property harmed the community in any way.

Importantly, in neither the Original Complaint, nor in the Amended Complaint does it appear that any homeowner or Board Member ever complained about the eleven years of service that Ms. Baca provided to the Cottonwood Homeowners Association. This further supports Respondent's position that over the course of her eleven year history of management of the property, she caused no harm to the community in any way. The instant and unjust Order of the Commission flies in the face of this history and evidence. Specifically, the Findings of Fact and Conclusions of Law are unsupportable, *inter alia*, in the following regards:

- * Paragraphs 1, 3, 4, 5, 6, 7 & 8 suggest that Baca was not responsive to document requests going back to January 2016. However, two affidavits were presented which detailed the responses that were made.
- * Paragraph 11 suggests that there were no management agreements found in the associations files. However, two management agreements were provided to the Commission and seemingly not considered.

⁶ See, Exhibit A at ¶¶16.

⁷ See, Amended Complaint, attached hereto as Exhibit B

* Paragraphs 12 and 13 suggests that Baca had no check signing authority. However, all checks were presented along with testimony from Baca that she acted at all times with consent and authority of the Board. Again, this was seemingly not considered.

- * Paragraph 15 asserts that none of the minutes from 2014, 2015 and 2016 are signed. However, page 1, lines 22-24 of the Order admits that some signed minutes were found. More important, the actual audio transcribed minutes were provided to the Commission evidencing that the meetings went forward, authorized and regular business was conducted, and the minutes were approved, i.e., the equivalent of signing.
- * Paragraphs 17, 18, 19 & 20 deal with the automatic renewal allegedly contained in the management agreements. However, this was thoroughly and satisfactorily addressed at the March 2019 hearing. It constitutes a technical violation which does not support an award this excessive. The Commission's ruling does not appear to have considered this evidence and testimony.

Respondent has done her best to respond to and comply with the DAG's positions and requests and expressly denies any charge of non-compliance. Somewhat complicating this process is the fact that Respondent does not manage Cottonwood any longer and all records were turned over to the new property manager. Thus, the Original and Amended Complaint address no ongoing issues, but only issues 2 to 13 years in the past!

Respectfully, and acknowledging that the Rules and Regulations of the Real Estate Commission are valid, important and enforceable by the Commission, the alleged infractions against Respondent in this matter were minor and harmless in nature. (This was readily observed by Respondent at the March hearing at which the Commission heard and handled

matters of far greater public harm involving criminal and quasi-criminal activity, including fraud, conversion and theft of Community monies and property.) Over the course of eleven years Respondent did not misappropriate a penny of Cottonwood's money (this is not even alleged) and Respondent improved the community by reducing delinquent assessments and improving the property (this fact is not questioned or challenged by the DAG.)

HI.

APPELLATE BASIS AND REQUEST FOR STAY

NAC §116.600 provides the basis and grounds for the instant appeal and request to stay:

Appeal of final order of hearing panel; filing of briefs. (NRS 116.615, 116.675)

- 1. Pursuant to NRS 116.675, a final order of a hearing panel may be appealed and a review hearing held by the Commission. If a final order of a hearing panel is appealed, the order is stayed until the Commission issues its ruling, order or decision after the review hearing.
- 2. A written notice of appeal filed pursuant to NRS 116.675 must be accompanied by an appellant's brief which must describe the basis for the appeal, cite any supporting authorities and designate any part of the record which was before the hearing panel and is relevant to the appeal.
- 3. A respondent may file a respondent's brief within 20 days after service of the appellant's brief.
- 4. An appellant may then file a reply brief within 12 days after service of a respondent's brief. The reply brief may only respond to issues raised in a respondent's brief. Any issues raised for the first time which are contained in the reply brief will not be considered by the Commission.
- 5. The Division may file an amicus brief which describes the Division's position on any issue raised by a final order of a hearing panel. The Division's brief must be filed within 20 days after the filing of the appellant's brief.

The substantive basis for the request for review are that the Commission did not consider evidence and testimony submitted in response to the Complaints and Respondent's Due Process rights were violated by entry of a judgment in the nature of a default proceeding.

IV.

NRS AND NAC PROVIDE FOR HEARINGS ON THE MERITS AND DUE PROCESS OF LAW. THESE PROVISIONS SUPPORT THE INSTANT REQUEST FOR REHEARING AND RECONSIDERATION

The Fourteenth Amendment of the U.S. Constitution, and art. I, § 8 of the Nevada Constitution, guarantees all citizens the right of due process before being deprived of property or liberty. See, State ex rel. Bd. of Parole Comm'rs v. Morrow, 127 Nev. 265, 270; 255 P.3d 224 (2011). Due process of law is not limited to judicial proceedings, but also comprehends determinations by administrative officers or boards where notice and a hearing are provided. Ormsby County v. Kearney, 37 Nev. 314, 336; 142 P. 803 (1914). The level of due process that must be provided in a particular government proceeding depends on the effect that the proceeding will have on a constitutionally protected interest. When a government agency is conducting proceedings, due process mandates that the protections afforded depend on whether the proceedings result in a binding adjudication or a determination of legal rights, in which case due process protections are greater. Hernandez v. Bennett-Haron, 128 Nev. 580, 587; 287 P.3d 305 (2012).

Respondent's continuation of employment in the Real Estate / Property Management business is a property and liberty interest which is protected by the due process clauses of the federal and state constitutions.

NRS and NAC provide mechanisms for fair hearing and consideration which were complied with by Respondent and a fair hearing should now be afforded.

There has been no hearing on the April 30, 2019 Amended Complaint which, in and of itself, constitutes a violation of Baca's Due Process rights.

A. Continuance Requests Were Warranted and Not Acknowledged

The June 4, 2019 hearing dealt with an amended complaint filed on April 30, 2019, 42 days earlier. Nevada Administrative Code (NAC) §116.565 provides as follows:

Amendment and withdrawal of complaints; continuances.

- 1. A complaint may be amended at any time.
- 2. The Commission or a hearing panel may grant a continuance if the amendment materially alters the complaint or a respondent demonstrates an inability to prepare for the case in a timely manner.
- 3. A complaint may be withdrawn at any time before the hearing begins.

As set forth in the Declaration of Michael J. Nuñez, Respondent asked for a continuance to permit the appearance and testimony of Board Members. This was summarily denied without explanation. The request should have been granted. With sanctions of this magnitude, the evidence and testimony should have been permitted.

More important, counsel for Respondent asked for a 24-hour continuance based on a scheduling conflict. This request was not even acknowledged, was a fair and reasonable request pursuant to the Notice of Hearing and the Nevada Administrative and should have been granted, and at a minimum acknowledged. Finally, this request and conflict was entirely counsel's and should not be attributable to Respondent.

B. The Hearing Did Not Consider Past Testimony and Evidence Submitted

Substantive testimony was offered to the Commission on March 12, 2019, at the first hearing and two Affidavits of Respondent with supporting documentation were submitted prior to the June 4, 2019 hearing which were not considered and may not even have been presented. This is violation of Commission and Attorney General Rules of Procedure.

NAC §116.585 provides as follows:

Procedure for hearings; date of decision.

1. The presiding officer of a hearing shall:

(a) Ascertain whether all persons commanded to appear under subpoena are present and whether all documents, books, records and other evidence under subpoena are present in the hearing room.

[Comment: Respondent was not present and it would appear that the Deputy Attorney General failed to inform the Commission of the calendaring requests and certainly did not present Affidavits and Evidence that was previously submitted.]

(e) Ascertain whether a copy of the complaint or decision to deny has been filed and whether an answer has been filed as part of the record in the proceedings.

[Comment: An answer was filed along with a substantive response. It would appear that this was not presented to the Commission and/or not considered. The instant Order reflects a default judgment in nature and is wholly inappropriate.]

- 5. Evidence which is to be introduced:
- (b) May be received by the Commission or a hearing panel at any point during the proceeding.

[Comment: Evidence, including actual minutes and transfer documentation were presented to the Commission prior to and during the stack calendar which the Commission should have taken into consideration. Moreover, the hearing continuance mainly dealt with a request to review minutes that had been transferred to the new management company. As set forth in the Declaration of Michael J. Nuñez, the DAG acknowledged having the transferred documents

by April 17, 2019⁸ and transcriptions of the audio recording of the minutes were submitted to the Commission on May 28, 2019.]

10. The Commission or a hearing panel may waive any provision of this section if necessary to expedite or ensure the fairness of the hearing.

[Comment: The Commission had and has all of the information it needed to render a fair determination on the merits by May 28, 2019. Technical objections which saddle the complaint and which are expected in response to this motion need not bind the Commission or prevent them from rendering justice and equity.]

13. Upon the presentation of evidence that the respondent received notice of the hearing and has not filed an answer within the time prescribed pursuant to NRS 116.770, his or her default may be entered and a decision may be issued based upon the allegations of the complaint.

[Comment: Despite and answer being filed, testimony received, two affidavits with supporting documentation being filed, the instant Order evidences a default judgment in form and substance. This violates Respondent's Due Process rights.]

C. <u>There Was No Underlying Complaint Upon Which the Attorney General Presented its Claims.</u>

From the inception of this case, and in all responsive filings and testimony, Respondent has maintained that no grievances have been presented to her and no harm has been alleged or presented. Fundamentally, this constitutes errors and a basis for review and dismissal of the instant action.

⁸ See, Declaration of M. Nuñez at ¶13.

NRS §116.760 provides as follows:

Right of person aggrieved by alleged violation to file affidavit with Real Estate Division; procedure for filing affidavit; administrative fine for filing false or fraudulent affidavit.

- 1. Except as otherwise provided in this section, a person who is aggrieved by an alleged violation may, not later than 1 year after the person discovers or reasonably should have discovered the alleged violation, file with the Division a written affidavit that sets forth the facts constituting the alleged violation. The affidavit may allege any actual damages suffered by the aggrieved person as a result of the alleged violation.
- 2. An aggrieved person may not file such an affidavit unless the aggrieved person has provided the respondent by certified mail, return receipt requested, with written notice of the alleged violation set forth in the affidavit. The notice must:
 - (a) Be mailed to the respondent's last known address.
 - (b) Specify, in reasonable detail, the alleged violation, any actual damages suffered by the aggrieved person as a result of the alleged violation, and any corrective action proposed by the aggrieved person.
- 3. A written affidavit filed with the Division pursuant to this section must be:
 - (a) On a form prescribed by the Division.
 - (b) Accompanied by evidence that:
 - (1) The respondent has been given a reasonable opportunity after receiving the written notice to correct the alleged violation; and
 - (2) Reasonable efforts to resolve the alleged violation have failed.

4. The Commission or a hearing panel may impose an administrative fine of not more than \$1,000 against any person who knowingly files a false or fraudulent affidavit with the Division.

In this matter, and as set forth in the previously submitted affidavits of Sherryl Baca, in her eleven year management of the Cottonwood Homeowner's Association property, she never received notice of any grievance, and was certainly was never afforded an opportunity to address and cure any such grievance. This constitutes error and grounds for dismissal of the instant action.

D. <u>The DAG's Conduct Demonstrates Bias if Not Contempt. This Like Colored the Instant Ruling.</u>

As set forth in the accompanying declaration of Michael J. Nuñez, Deputy Attorney General Briggs was aware of the scheduling conflict on June 4, 2019 and appears to have intentionally misled the Commission into believing this was a non-explained or non-excused absence. This was not the case, and if the Commission's Order was based on that representation it constitutes error.

Moreover, and more disturbing, in communication with counsel, DAG Briggs expressly stated that she was "sick" of Respondent Sherryl Baca. This is clear evidence and indication of bias, if not malice, which would clearly constitute error in the subject ruling and a rehearing is required to dispel any such notion. <u>See</u>, NRS §116.635 which provides:

Immunity.

The Commission and its members, each hearing panel and its members, the Administrator, the Ombudsman, the Division, and the experts, attorneys, investigators, consultants and other personnel of the Commission and the Division are immune from any civil liability for any decision or action taken in good faith and without malicious intent in carrying out the provisions of this chapter.

The DAG's intentional ignoring of Respondent's requests for accommodation, potentially misleading the Commission regarding same, and expressions of contempt and sickness of Respondent evidence malice and should be addressed and clarified at rehearing.

V.

CONCLUSION

Respondent respectfully requests that the Commission weight the merits of this matter and in the interest of equity take no disciplinary action in this matter, including suspension or fines. Respondent has done no harm to the Cottonwood HOA. To the contrary. At most, the DAG has raised issues that a management agreement may not have been technically correct (though the parties never knew it for eleven years) and the new management company seems to have lost minutes. Regardless, lost minutes do not erase eleven years of professional property management.

Respondent has learned a lesson and in that regard the mission of the Commission has been served. Respondent has no objection to any advisory opinions or class / education recommendations.

DATED: July 1, 2019

MURCHISON & CUMMING, LLP

By:

Michael J. Nuñez Nevada Bar No. 10703 350 South Rampart Boulevard, Suite 320 Las Vegas, Nevada 89145 Attorneys for Respondent, Sherryl Baca

DECLARATION OF MICHAEL J. NUÑEZ

I, Michael J. Nuñez, declare and state:

I am an attorney-at-law licensed to practice in the States of California and Nevada and I am a Senior Partner with Murchison & Cumming, LLP, counsel of record herein for Respondent, Sherryl Baca. I am one of the attorneys at our firm responsible for handling the defense of this matter on behalf of Respondent, Sherryl Baca, and, on this basis, and upon such other bases set forth below, I have personal knowledge of the matters set forth in this Declaration, except where stated on information and belief, and could and would competently testify to them under oath if called as a witness.

- 1. I was assigned to defend and respond to the Original Complaint in this matter, dated September 21, 2018, on **October 11, 2018**. At that time a response to the Complaint was due on October 24, 2018 with a stacked hearing date set for November 16, 2018.
- Generally, the allegations of the complaint were varied and went back to requests from the Commission starting in January 2016. (See, Complaint, attached hereto as Exhibit
 A.) Reviewing and obtaining information on a multiyear claim was going to require time.
- 3. On or about **October 15, 2018** I was informed that there were limited documentation responsive to the complaint as Ms. Baca had not managed this account since June of 2017 and at that time she has turned over her file as she was obligated to to the new management company.⁹
 - 4. On October 17, 2018 a request for additional time was made to the Commission.
- 5. On **October 18, 2019** a professional and courteous response was provided by the Commission granting the request for additional time.¹¹

⁹ See, Exhibit L hereto, Transfer Inventory Listing, dated 6/27/17.

¹⁰ See, Exhibit C hereto, Correspondence dated 10/17/18.

¹¹ See, Exhibit C, hereto, email dated 10/18/18.

- 7. On **February 6, 2019** I received notice that this matter would be heard on the Commission's March 12-14, 2019 stack. The only date I was available on that stack was March 12, 2019. On March 6, 2019 I emailed the Commission with my notice of availability and asked to be placed on the March 12, 2019 calendar. This request was accommodated and we were placed on the March 12, 2019 calendar.
- 8. On March 12, 2019 the hearing on this matter was conducted. Ms. Baca testified and responded to all allegations of the complaint. The hearing largely dealt with the adequacy of the management agreement, the long period of time that the parties operated under a facially valid management agreement, and matters related to check signing authority. There was no sign or indication at that time that serious violations of the law had occurred or been proven by the Deputy Attorney General ("DAG").
- 9. It was my hope and expectation at the March 12, 2019 that the Commission had all of the information it needed to render a favorable and just decision in favor of the Respondent, or in the alternative a reasonable decision that focus on education rather than punitive measures which were just not warranted.
- 10. Seemingly frustrated with the course of the hearing the DAG then raised an issue concerning unsigned minutes and missing minutes altogether. While unsigned or missing minutes was not an expressed violation of law in the original complaint, the Commission agreed to continue the hearing until the next stack to hear and consider matters related to the file transfer.

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¹² See, Response, dated 12/13/18, attached hereto as Exhibit D. See, Exhibit E hereto, correspondence, dated 12/13/18 with continuance notice attached.

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- 12. At this time, the plan was to have the board minutes transcribed and presented to the Commission before the next hearing. It was believed that these minutes would show that Ms. Baca acted at all times professionally and in good faith and with full knowledge and consent of the Board of Directors. There were a few comments made by the commissioners during the March 12th hearing which indicated to me that this was information the Commission was most interested in and which I believed would be helpful and supportive for the next hearing.
- 13. On April 17, 2019, I received email communication from DAG Briggs indicating boxes held by the new manager and reviewed by her investigator revealed no signed minutes from years 2014, 2015 and 2016. (Initially, I construed this as an admission that the boxes were transferred from Respondent's management to the new management's possession as indicated by the Transfer Inventory Listing, dated 6/27/17 and that the DAG's representation to the Commission on March 12, 2019 that there were no minutes was unfounded or made in bad faith.) Not satisfied with her review of the boxes transferred, the DAG asked for any information contrary to her investigator's finding that no signed minutes existed for years 2014, 2015 and 2016 and asked if this would be disputed. Of course I planned to dispute this and in response to this communication, I renewed efforts to obtain copies of the minutes to show the DAG and the Commission that these meeting did take place, were recorded and documented, that the minutes were signed at the meetings, and certainly approved, and that business was conducted normally and in the best interest of the HOA.

¹³ See, Exhibit F hereto, email dated 3/12/19. (This communication is for the limited purpose of this filing and is not to be construed as a waiver of any attorney client privilege or communication.)

¹⁴ See, Exhibit G hereto, email dated 4/17/19.

This unfounded and potentially misleading statement was possibly the only reason the Commission did not rule in Respondent's favor on March 12th.

- 14. It was my impression at that time that the Commission was looking for substantive responses to the Complaints, which we had, i.e., eleven years of effective management; rather that technical claims the DAG was pursuing, i.e., verbiage in the management agreements and signed minutes.
- 15. On **May 7, 2019** I expressly responded to an email inquiry from the DAG indicating my intention to appear and present transcribed meeting minutes at the next hearing.¹⁶
- 16. On **May 8, 2019** I received the audio recording of the meeting minutes and sent them out for transcription.
- 17. On May 15, 2019 the transcription was completed. There is simply no disputing the fact that meetings occurred, that minutes were taken and that the Board approved all minutes. The transcribed audio recording prove that the first matter of business was that the minutes were approved and Ms. Baca's affidavit attests to the fact that this meant they were signed.
- 18. On May 24, 2019 the response to the amended complaint, with attached transcriptions, was completed and sent to Respondent for review and affirmation.
- 19. On **May 28, 2019**, the original and 10 copies of the Response to Amended Complaint, Supplemental Affidavit of Sherryl Baca, and transcribed meeting minutes was submitted to the Commission.¹⁷ Despite the fact that this Response contained all of the information necessary for the Commission to make a fair and final decision, it is not believed that this Response was ever presented to the Commission.
- 20. In the transmittal letter of May 28, 2019 I also informed the Commission Coordinator that Responded wanted a continuance of the hearing in order to call witnesses

¹⁶ See, Email dated 5/7/19, attached hereto as Exhibit H.

¹⁷ See, Correspondence at response dated 5/28/19, attached hereto as Exhibit I.

and also informed the Commission that if a continuance could not be granted, the only available date for counsel and Respondent was June 5^{th18}.

- 21. On **May 30, 2019**, Ms. Lewis on behalf of the Commission responded to my letter of May 28, 2019 denying the request for a continuance and referred us to the Amended and Restated Complaint for the hearing date, which of course mentions a stacked calendar of June 4-6, 2019.¹⁹
- 22. In the interest of being cautious and thorough, I responded to Ms. Lewis' email and reminded her, for a second time, that Respondent and I would appear for the hearing as noticed on June 5, 2019.²⁰ There was no response to this email, either formally, or even as a courtesy.
- 23. On **June 3, 2019** I sent a *third* notice to the Commission Coordinator and the DAG informing them that Respondent would appear as noticed before the Commission on June 5, 2019.²¹ There was no response to this email, either formally, or even as a courtesy.
- 24. On **June 3, 2019** I also left a voice mail message with DAG Briggs informing her I had settlement authority from my client that I wished to relay to her before the Commission hearing. There was no response to this voicemail, either formally, or even as a courtesy. It is not believed that the DAG ever presented any of Respondent's offers of settlement to the Commission prior to its ruling.
- 25. On **June 4, 2019**, in response to inquiry, I informed Respondent Baca to meet me at the hearing on Wednesday June 6, 2019 as I had informed the Commission multiple times about our availability and that I hoped to resolve the matter before being called.
- 26. The hearing went forward on **June 4, 2019**, without any communication from the Commission Coordinator or the DAG.

¹⁸ See, Exhibit I.

See, email dated 5/30/19, attached hereto as **Exhibit J**.

See, Exhibit J.

See, Exhibit K hereto, email dated 6/3/19.

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- 28 See, Exhibit L hereto, correspondence dated 6/5/19.

- 27. Both myself and Sherryl Baca appeared at the Commission's office on **June 5**, **2019** to present our case, testimony and evidence. Surprised to learn that the hearing would not go forward on that date, I spoke with Commission Coordinator Teralyn Lewis who confirmed that she had informed DAG Briggs that Respondent would appear on June 5th. Ms. Lewis confirmed that both she and Ms. Briggs intentionally chose to ignore and not respond to Respondent's multiple notices regarding her appearance.
- 28. On **June 5, 2019** I directed correspondence to DAG Briggs expressing objections to the hearing moving forward and also expressing an interest to resolve the matter short of a final Order being issued.²²
 - 29. DAG Briggs ignored this correspondence and follow up calls.
- 30. On **June 6, 2019**, I finally was able to speak with Ms. Briggs and we had a substantive talk. The call was contentious, insightful but ultimately productive. During this call it was expressed to me that she was willing to discuss compromise before entering an order. There were some issues discussed during the call that warrant reconsideration of the Commission's Order.
- 31. During the June 6, 2019 call DAG Briggs expressed extreme frustration with Respondent Baca. She told me the Commission "knows her" and has a history with her. DAG Briggs stated that Ms. Baca has been fined in the past by the Commission. (I am only aware of only one fine Ms. Baca had paid in the past. Case No. 2016-1949.) Most troubling, DAG Briggs actually stated that she was "sick of Sherryl Baca." To the extent this is evidence of some bias the DAG has for Respondent, or some desire to punish Respondent for past conduct, this is of course improper and reconsideration is warranted. From there I turned the discussion to resolution of this case.
- 32. I informed DAG Briggs that I would be forced to file a motion for reconsideration and appeal if necessary. She acknowledged our right to do so. I told her that would be a waste of time to do that if we could compromise the case. I reminded her that I called her on Friday

See, Exhibit M, email dated 6/12/19.

5/31/19 and told her I had settlement authority from Respondent Baca, but that she did not call me back. She seemed to acknowledge this in mitigation. I informed her that Respondent Baca provided me the transfer memo in March and that I provided her that on June 5th for presentation to the Commission. She seemed to acknowledge this in mitigation. I reminded her it was my scheduling conflict on Tuesday, June 4th and not Respondent Baca's that led to the non-appearance. She seemed to acknowledge this in mitigation. Following these acknowledgements, the discussion then turned to what we had to offer.

- 33. I told her I would have to confirm, but we discussed a monetary settlement and that I had discussed a limited suspension of the Super Cam License with Ms. Baca on 5/31/19. Ms. Brigg's stated the dollar amount would not be accepted. She stated that there were approximately \$4,000 in costs. I asked if that kind of monetary offer would be accepted and she was non-committal, but stated that she would present it to the Commission. She also added that there would have to be education. I told her I did not think that would be a problem
 - 34. On June 7, 2019 I emailed a settlement offer to DAG Briggs.
- 35. On **June 12, 2019**, DAG Briggs abruptly sent an email indicating that the "Division will not accept your offer."²³ It is not known if Respondent's offer was ever even presented to the Commission.

Executed on this 1st day of July, 2019, at Las Vegas, Nevada.

I declare under penalty of perjury under the laws of the State of Nevada that the foregoing is true and correct.

Michael J. Nuñez

PROOF OF SERVICE 1 Baca, Inc. adv. Chandra, Sharath 2 STATE OF NEVADA, COUNTY OF CLARK 3 At the time of service, I was over 18 years of age and not a party to this action. I am employed in the County of Clark, State of Nevada. My business address is 350 South Rampart Boulevard, Suite 320, Las Vegas, NV 89145. 5 On July 1, 2019, I served true copies of the following document(s) described as NOTICE 6 OF APPEAL AND REQUEST FOR REHEARING AND RECONSIDERATION; REQUEST FOR STAY: DECLARATION OF MICHAEL J. NUNEZ on the interested parties in this action as follows: 8 SEE ATTACHED SERVICE LIST 9 BY HAND DELIVERY: I caused a copy of the document to be delivered by hand to the office of the addressee(s). 10 I declare under penalty of perjury under the laws of the State of Nevada that the 11 foregoing is true and correct. 12 Executed on July 1, 2019, at Las Vegas, Nevada. 13 il Larcia 14 15 16 17 SERVICE LIST 18 Attorneys for Nevada Real Estate Division Michelle D. Briggs, Esq. Senior Deputy Attorney General 19 555 E. Washington Ave., Ste. 3900 Las Vegas, NV 89101 20 Tel: (702) 486-3420 Email: Mbriggs@ag.nv.gov 21 Jan M. Unger, Commission Coordinator 22 State of Nevada - Department of Business and Industry Real Estate Division 23 3300 W. Sahara Ave., Ste. 350 Las Vegas, NV 89102-3203 24 Tel: (702) 486-4606 Email: imunger@red.nv.gov 25 26 27

EXHIBIT A

EXHIBIT A

BEFORE THE COMMISSION FOR COMMON-INTEREST COMMUNITIES AND CONDOMINIUM HOTELS STATE OF NEVADA

Sharath Chandra, Administrator, Real Estate Division, Department of Business & Industry, State of Nevada,

Petitioner.

VS.

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Sherryl Baca,

Respondent.

Case Nos. 2017-1579 and 2018-136

FILED

SEP 21 2018

ND CONDOMINIUM HOTELS

COMPLAINT FOR DISCIPLINARY ACTION AND NOTICE OF HEARING

The Real Estate Division of the Department of Business and Industry, State of Nevada (the "Division"), by and through its counsel, Adam Paul Laxalt, Attorney General of the State of Nevada, and Michelle D. Briggs, Esq., Senior Deputy Attorney General, hereby notifies Respondent Sherryl Baca ("RESPONDENT" or "BACA") of an administrative hearing before the Commission for Common-Interest Communities and Condominium Hotels, State of Nevada, which is to be held pursuant to Chapters 233B and Chapters 116 and 116A of the Nevada Revised Statutes ("NRS") and Chapter 116 and 116A of the Nevada Administrative Code ("NAC"). The purpose of the hearing is to consider the allegations stated below and to determine if an administrative penalty will be imposed on the RESPONDENT pursuant to the provisions of NRS and NAC including, but not limited to, NAC 116A.360.

JURISDICTION AND NOTICE

During all relevant times mentioned in this complaint, BACA held, and 1. currently holds, a supervisory community manager certificate from the Division (CAM.0001439-SUPR) and is, therefore, subject to the jurisdiction of the Division and the provisions of NRS Chapters 116 and 116A and NAC Chapters 116 and 116A.

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FACTUAL ALLEGATIONS

- 2. In January 2016, the Division's auditor requested documents from RESPONDENT BACA as the manager for Cottonwood on Alexander Homeowners Association (the "Association") for an audit.
- 3. The Association appeared to be underfunded in its reserves based on annual registration filings, but no documents were provided by BACA as requested by the auditor.
- 4. The Division investigated the Association and requested certain financial information.
- 5. Based on records provided by BACA, the Division requested additional records, including her management contract with the Association.
- 6. After the second letter requesting the management contract, BACA requested additional time to respond and was given until January 18, 2017.
- 7. The Division received no further response from BACA and sent two additional letters to the Association through BACA.
- 8. In March through May, 2017, the Division sent emails and letters to BACA requesting that she send her management contract.
- 9. BACA emailed the investigator saying she would provide the management contract the first week of April. She did not.
- 10. In July 2017, the Division opened an investigation against BACA for impeding the Division's investigation of the Association (Case No. 2017-1579) by failing to provide her management contract.
- 11. The Division sent letters dated July 13, 2017, August 8, 2017, December 5, 2017, and March 29, 2018.
- 12. In July 2017, the Association hired a new manager. The new manager could not find any management contracts in the Association's records.
- 13. The Association's records indicate BACA signed 259 checks from the Association's operating and construction defect accounts in 2014, 2015, and 2016.

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with state laws.

BACA violated NRS 116A.630(2)(a) and NAC 116A.320 by failing to comply

- 5. BACA violated NRS 116A.630(10) and NAC 116A.320 by failing to cooperate with the Division in resolving complaints filed with the Division.
- 6. BACA violated NRS 116A.640(2)(a) and NAC 116A.345(2)(a) by impeding or otherwise interfering with an investigation of the Division by failing to comply with a request of the Division to provide documents.
- 7. BACA violated NRS 116A.640(2)(c) and NAC 116A.345(2)(c) by impeding or otherwise interfering with an investigation of the Division by concealing facts or documents relating to the business of a client.
- 8. BACA violated NAC 116A.355(1)(a)(1) (through NAC 116A.355(2)(f)) by committing unprofessional conduct by failing to cooperate with the Division in the investigation of a complaint including, without limitation, failure to produce any document, book or record in the possession or control of the community manager after the Division requests the production of such document, book or record in the course of an investigation of a complaint.
- 9. BACA violated NAC 116A.355(1)(a)(1) (through NAC 116A.355(2)(i)) by committing unprofessional conduct by exceeding the authority granted to her by the Association.
- 10. BACA violated NAC 116A.355(1)(a)(2) (through NAC 116A.355(3)(a)) by committing professional incompetence by demonstrating a significant lack of ability, knowledge or fitness to perform a duty or obligation owed to a client.
- 11. BACA violated NAC 116A.355(1)(a)(2) (through NAC 116A.355(3)(b)) by committing professional incompetence by failing to exercise reasonable skill and care with respect to a duty or obligation owed to a client.
- 12. BACA violated NAC 116A.355(1)(a)(1) and (2) (through NAC 116A.355(4)(g)) by committing unprofessional conduct or professional incompetence by failing to act in the best interests of the Association.

DISCIPLINE AUTHORIZED

Pursuant to the provisions of NAC 116A.360 the Commission has discretion to

STACKED CALENDAR: Your hearing is one of several hearings that may be scheduled at the same time as part of a regular meeting of the Commission that is expected to take place on November 6-8, 2018. Thus, your hearing may be continued until later in the day or from day to day. It is your responsibility to be present when your case is called. If you are not present when your hearing is called, a default may be entered against you and the Commission may decide the case as if all allegations in the complaint were true. If you need to negotiate a more specific time for your hearing in advance because of coordination with out of state witnesses or the like, please call Samiel Williams, Commission Coordinator, at (702) 486-4606.

YOUR RIGHTS AT THE HEARING: Except as mentioned below, the hearing is an open meeting under Nevada's open meeting law, and may be attended by the public. After the evidence and arguments, the commission may conduct a closed meeting to discuss your alleged misconduct or professional competence. A verbatim record will be made by a certified court reporter. You are entitled to a copy of the transcript of the open and closed portions of the meeting, although you must pay for the transcription.

As a RESPONDENT, you are specifically informed that you have the right to appear and be heard in your defense, either personally or through your counsel of choice. At the hearing, the Division has the burden of proving the allegations in the complaint and will call witnesses and present evidence against you. You have the right to respond and to present relevant evidence and argument on all issues involved. You have the right to call and examine witnesses, introduce exhibits, and cross-examine opposing witnesses on any matter relevant to the issues involved.

You have the right to request that the Commission issue subpoenas to compel witnesses to testify and/or evidence to be offered on your behalf. In making this request, you may be required to demonstrate the relevance of the witness's testimony and/or evidence. Other important rights and obligations, including your obligation to answer the complaint, you have are listed in NAC 116A.560 through NAC 116A.655, NRS Chapter 233B, and NRS Chapters 116 and 116A and NAC 116 and 116A. Note that under NAC

116A.585, not less than five (5) working days before a hearing, RESPONDENT must provide to the Division a copy of all reasonably available documents that are reasonably anticipated to be used to support his or her position, and a list of witnesses RESPONDENT intends to call at the time of the hearing. Failure to provide any document or to list a witness may result in the document or witness being excluded from RESPONDENT'S defense. The purpose of the hearing is to determine if the RESPONDENT has violated any of the provisions of NRS and NAC Chapters 116 and 116A, and to determine what administrative penalty is to be assessed against RESPONDENT, if any, pursuant to NAC 116A.360.

DATED: September 21, 2018.

REAL ESTATE DIVISION,
DEPARTMENT OF BUSINESS & INDUSTRY,
STATE OF NEVADA

By:_____

Sharath Chandra, Administrato 3300 W. Sahara Avenue Las Vegas, Nevada 89104 (702) 486-4033

ADAM PAUL LAXALT Attorney General

Bv:

Michelle D. Briggs, Esq. Senior Deputy Attorney General 555 E. Washington Avenue, Suite 3900 Las Vegas, Nevada 89101 (702) 486-3420 Attorneys for the Division

EXHIBIT B

EXHIBIT B

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BEFORE THE COMMISSION FOR COMMON-INTEREST COMMUNITIES AND CONDOMINIUM HOTELS STATE OF NEVADA

Sharath Chandra, Administrator, Real Estate Division, Department of Business & Industry, State of Nevada,

Petitioner.

Sherryl Baca,

Respondent.

Case Nos. 2017-1579 and 2018-136

FILED

APR 30 2019

NEVADA COMMISSION OF MION INTEREST COMMUNITI

AMENDED AND RESTATED COMPLAINT FOR DISCIPLINARY ACTION AND NOTICE OF HEARING

The Real Estate Division of the Department of Business and Industry, State of Nevada (the "Division"), by and through its counsel, Aaron D. Ford, Attorney General of the State of Nevada, and Michelle D. Briggs, Esq., Senior Deputy Attorney General, hereby files this Amended and Restated Complaint and Notice of Hearing pursuant to NAC 116.565 as follows. Respondent Sherryl Baca ("RESPONDENT" or "BACA") is notified of the continuation of the hearing regarding this Complaint before the Commission for Common-Interest Communities and Condominium Hotels, State of Nevada, which is to be held pursuant to Chapters 233B and Chapters 116 and 116A of the Nevada Revised Statutes ("NRS") and Chapter 116 and 116A of the Nevada Administrative Code ("NAC"). The purpose of the hearing is to consider the allegations stated below and to determine if an administrative penalty will be imposed on the RESPONDENT pursuant to the provisions of NRS and NAC including, but not limited to, NAC 116A.360.

JURISDICTION AND NOTICE

During all relevant times mentioned in this complaint, BACA held, and 1. currently holds, a supervisory community manager certificate from the Division (CAM.0001439-SUPR) and is, therefore, subject to the jurisdiction of the Division and the provisions of NRS Chapters 116 and 116A and NAC Chapters 116 and 116A.

FACTUAL ALLEGATIONS

- 2. In January 2016, the Division's auditor requested documents from RESPONDENT BACA as the manager for Cottonwood on Alexander Homeowners Association (the "Association") for an audit.
- The Association appeared to be underfunded in its reserves based on annual registration filings, but no documents were provided by BACA as requested by the auditor.
- 4. The Division investigated the Association and requested certain financial information.
- 5. Based on records provided by BACA, the Division requested additional records, including her management contract with the Association.
- 6. After the second letter requesting the management contract, BACA requested additional time to respond and was given until January 18, 2017.
- 7. The Division received no further response from BACA and sent two additional letters to the Association through BACA.
- 8. In March through May, 2017, the Division sent emails and letters to BACA requesting that she send her management contract.
- 9. BACA emailed the investigator saying she would provide the management contract the first week of April. She did not.
- 10. In July 2017, the Division opened an investigation against BACA for impeding the Division's investigation of the Association (Case No. 2017-1579) by failing to provide her management contract.
- 11. The Division sent letters dated July 13, 2017, August 8, 2017, December 5, 2017, and March 29, 2018.
- 12. In July 2017, the Association hired a new manager. The new manager could not find any management contracts in the Association's records.
- 13. The Association's records indicate BACA signed 259 checks from the Association's operating and construction defect accounts in 2014, 2015, and 2016.
 - 14. The Division opened a new investigation against BACA regarding her

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- 5. BACA violated NRS 116A.630(10) and NAC 116A.320 by failing to cooperate with the Division in resolving complaints filed with the Division.
- 6. BACA violated NRS 116A.640(2)(a) and NAC 116A.345(2)(a) by impeding or otherwise interfering with an investigation of the Division by failing to comply with a request of the Division to provide documents.
- 7. BACA violated NRS 116A.640(2)(c) and NAC 116A.345(2)(c) by impeding or otherwise interfering with an investigation of the Division by concealing facts or documents relating to the business of a client.
- 8. BACA violated NAC 116A.355(1)(a)(1) (through NAC 116A.355(2)(f)) by committing unprofessional conduct by failing to cooperate with the Division in the investigation of a complaint including, without limitation, failure to produce any document, book or record in the possession or control of the community manager after the Division requests the production of such document, book or record in the course of an investigation of a complaint.
- 9. BACA violated NAC 116A.355(1)(a)(1) (through NAC 116A.355(2)(i)) by committing unprofessional conduct by exceeding the authority granted to her by the Association.
- 10. BACA violated NAC 116A.355(1)(a)(2) (through NAC 116A.355(3)(a)) by committing professional incompetence by demonstrating a significant lack of ability, knowledge or fitness to perform a duty or obligation owed to a client.
- 11. BACA violated NAC 116A.355(1)(a)(2) (through NAC 116A.355(3)(b)) by committing professional incompetence by failing to exercise reasonable skill and care with respect to a duty or obligation owed to a client.
- 12. BACA violated NAC 116A.355(1)(a)(1) and (2) (through NAC 116A.355(4)(g)) by committing unprofessional conduct or professional incompetence by failing to act in the best interests of the Association.

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Pursuant to the provisions of NAC 116A.360 the Commission has discretion to impose discipline as it deems appropriate, including, but not limited to one or more of the following actions:

DISCIPLINE AUTHORIZED

- Revoke or suspend the certificate; 1.
- Refuse to renew or reinstate the certificate; 2.
- Place the community manager on probation; 3.
- Issue a reprimand or censure to the community manager; 4.
- Impose a fine of not more than \$5,000 for each violation of a statute or 5. regulation;
 - Require the community manager to pay restitution; 6.
- Require the community manager to pay the costs of the investigation and 7. hearing;
- Require the community manager to obtain additional education relating to 8. the management of common-interest communities; and
 - Take such other disciplinary action as the Commission deems appropriate. 9.

The Commission may order one or any combination of the discipline described above.

NOTICE OF HEARING

PLEASE TAKE NOTICE, that a disciplinary hearing has been set to consider this Administrative Complaint against the above-named RESPONDENT in accordance with Chapters 233B and 116 and 116A of the Nevada Revised Statutes and Chapters 116 and 116A of the Nevada Administrative Code.

THE HEARING WILL TAKE PLACE at the Commission meeting scheduled for June 4-6, 2019, beginning at approximately 9:00 a.m. each day, or until such time as the Commission concludes its business. On June 4 and 5, 2019, the Commission meeting will be held at the Nevada State Business Center, 3300 W. Sahara Avenue, Nevada Room, Suite 400, Las Vegas, Nevada 89102 with videoconferencing to Division of Insurance, 1818 E. College Parkway, Carson City, Nevada 89706. On June 6, 2019, the Commission meeting

will be held at the Nevada State Business Center, 3300 W. Sahara Avenue, Tahoe Room, Fourth Floor, Las Vegas, Nevada 89102, with videoconferencing to Division of Insurance, 1818 E. College Parkway, Carson City, Nevada 89706.

STACKED CALENDAR: Your hearing is one of several hearings that may be scheduled at the same time as part of a regular meeting of the Commission that is expected to take place on June 4-6, 2019. Thus, your hearing may be continued until later in the day or from day to day. It is your responsibility to be present when your case is called. If you are not present when your hearing is called, a default may be entered against you and the Commission may decide the case as if all allegations in the complaint were true. If you need to negotiate a more specific time for your hearing in advance because of coordination with out of state witnesses or the like, please call Teralyn Lewis, Administration Section Manager, at (702) 486-4036.

YOUR RICHTS AT THE HEARING: Except as mentioned below, the hearing is an open meeting under Nevada's open meeting law, and may be attended by the public. After the evidence and arguments, the commission may conduct a closed meeting to discuss your alleged misconduct or professional competence. A verbatim record will be made by a certified court reporter. You are entitled to a copy of the transcript of the open and closed portions of the meeting, although you must pay for the transcription.

As a RESPONDENT, you are specifically informed that you have the right to appear and be heard in your defense, either personally or through your counsel of choice. At the hearing, the Division has the burden of proving the allegations in the complaint and will call witnesses and present evidence against you. You have the right to respond and to present relevant evidence and argument on all issues involved. You have the right to call and examine witnesses, introduce exhibits, and cross-examine opposing witnesses on any matter relevant to the issues involved.

You have the right to request that the Commission issue subpoenas to compel witnesses to testify and/or evidence to be offered on your behalf. In making this request, you may be required to demonstrate the relevance of the witness's testimony and/or

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evidence. Other important rights and obligations, including your obligation to answer the complaint, you have are listed in NAC 116A.560 through NAC 116A.655, NRS Chapter 233B, and NRS Chapters 116 and 116A and NAC 116 and 116A. Note that under NAC 116A.585, not less than five (5) working days before a hearing, RESPONDENT must provide to the Division a copy of all reasonably available documents that are reasonably anticipated to be used to support his or her position, and a list of witnesses RESPONDENT intends to call at the time of the hearing. Failure to provide any document or to list a witness may result in the document or witness being excluded from RESPONDENT'S determine the hearing is to the defense. The purpose RESPONDENT has violated any of the provisions of NRS and NAC Chapters 116 and 116A, and to determine what administrative penalty is to be assessed against RESPONDENT, if any, pursuant to NAC 116A.360.

DATED: April 29, 2019.

REAL ESTATE DIVISION, DEPARTMENT OF BUSINESS & INDUSTRY, STATE OF NEVADA

By:_

Sharath Chandra, Administrator 3300 W. Sahara Avenue, Suite 350 Las Vegas, Nevada 89104 (702) 486-4033

AARON D. FORD Attorney General

By:_

Michelle D. Briggs, Esq. Senior Deputy Attorney General 555 E. Washington Avenue, Suite

555 E. Washington Avenue, Suite 3900

Las Vegas, Nevada 89101

(702) 486-3420

Attorneys for the Division

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CERTIFICATE OF SERVICE

I hereby certify that on this 30th day of April 2019 I deposited a true and correct copy of the foregoing:

AMENDED AND RESTATED COMPLAINT FOR DISCIPLINARY ACTION AND NOTICE OF HEARING

in the United States Mail, postage pre-paid, in Las Vegas, Nevada, through the State of Nevada mailroom, by certified mail addressed to the following respondents at his last known address as follows:

Certified No. 7018 1130 0001 8302 4492

Murchison & Cumming LLP Atten: Michael J. Nunez 350 S. Rampart Bl., Suite 320 Las Vegas, NV. 89145

EXHIBIT C

EXHIBIT C

Michael J. Nunez

From:

Samiel D. Williams <SDWilliams@red.nv.gov>

Sent:

Thursday, October 18, 2018 1:50 PM

To:

Nicole Garcia

Cc:

'sheryyl.baca@cmslv.com'; 'Thomasg@usli.com'; Michael J. Nunez

Subject:

RE: Case No. 2017-1579 and 2018-136 (Baca, Inc. adv. Chandra, Sharath)

Mr. Nunez,

A formal notice has been sent to you by certified mail stating the following:

This is a formal notice to inform you that the Secretary of the Commission for Common-Interest Communities and Condominium Hotels has determined that your party's request for a continuance be granted. Senior Deputy Attorney General Michelle Briggs expects an answer to the complaint no later than December 17, 2018.

A Notice of Hearing with the exact date, time and location of the next scheduled Commission meeting will be mailed to your office no later than 30 days prior to the hearing date.

Please expect to receive the formal notice soon. Respectfully,

Samiel Williams
Commission Coordinator
State of Nevada Department of Business and Industry
Real Estate Division
3300 W. Sahara Avenue, Suite 350
Las Vegas, Nevada 89102



Nevada Real Estate Division

"Growing business in Nevada"

From: Nicole Garcia

Sent: Wednesday, October 17, 2018 10:29 AM

To: Samiel D. Williams

Cc: 'sheryyl.baca@cmslv.com'; 'Thomasg@usli.com'; Michael J. Nunez

Subject: Case No. 2017-1579 and 2018-136 (Baca, Inc. adv. Chandra, Sharath)

Dear Ms. Williams,

On behalf of Michael Nuñez, please see the attached correspondence in the above-referenced matter.

Thank you,

Nicole Garcia

EXHIBIT D

EXHIBIT D

STATE OF NEVADA DEPARTMENT OF BUSINESS AND INDUSTRY REAL ESTATE DIVISION Administrative Office



Affidavit Form

STATE OF NEVADA	Affidavit of Sherryl Baca		
County of Clark	Date December 13, 2018		
	Time TakenCity_Las Vegas	O'Clock State Nevada	
Sherryl Baca		deposes and says:	
Name			
I freely and voluntarily give this affidavit to		who	
have also held a Nevada Real Estate License since 19 2. I have owned and operated Community Manageme 3. In my professional career I have successfully mana 4. I have never before had or experienced complaints instant complaint. (Case No. 2017-1579 & 2018-136.) 5. On or about November 1, 2006 Community Manage community management with Cottonwood (See, Exhib approximately June of 2017 when, by mutual agreeme 1, 2006 and June of 2017 there existed a valid written by the terms of the management agreement. 6. During the approximate 10 year period CMS provide	ent and Sales ("CMS") since 200 ged over 100 properties for vari similar to the ones that are being ement and Sales ("CMS") entered it A, hereto.) CMS continued mont, the contract was not renewe agreement between CMS and Continued of the professional services for Cot	ious HOAs in Clark County. Ing directed against CMS by the led into a contract for professional lanagement of that property until led. Between the dates of November Cottonwood and both parties abided tonwood, I had a good and	
professional relationship with the Board of Directors. A of Cottonwood that CMS has breached its management. As an example of CMS' accomplishments at Cotton assessments were in arrears by approximately \$80,000 current and various improvements were made to the pile. On July 1, 2017, Performance CAM took over management over to that company, including management controlled IV, Section 5 of the management agreement the	t no point in time have I receive at agreement or has violated any wood, when CMS commenced to to \$90,000. Through CMS' effroperty. Agement of Cottonwood and all contracts that are sought by the	d notice from the Board Members y fiduciary duties owed to the HOA management Cottonwood, forts, assessments were brought files and documentations were instant investigation. Pursuant to	

obligated to turn them over.

- 9. On January 7, 2016, Cottonwood received a pre-audit notification from the Commission regarding Reserve funding and an annual registration form. (Exhibit B, hereto.)
- 10. My recollection was that this matter was referred to my staff for purposes of a response to the Real Estate Division ("RED.") Neither I nor CMS received further communication from the RED for approximately one year. After approximately one year, CMS started to receive notifications from the RED of a completely different nature / investigation. Specifically, commencing in December of 2016 communications from the RED primarily concerned the existence of and requested copies of management contracts.
- 11. On 12/5/16 and 1/19/17 requests from the RED informed CMS of a confidential complaint and requested different information than was requested a year earlier. (To date, I have never received a copy of this alleged complaint.) Specifically, signed contracts for years 2014-16, bids, invoices and insurance policies were requested. After these initial dates, further notices only concerned requests for management contracts.
- 12. In or about April, May, July, August and December of 2017, I received further communication from the RED requesting copies of CMS' contracts with Cottonwood for the period of 2014, 2015 and 2016.
- 13. While I do acknowledge that there were multiple requests from the RED for management contracts, in my defense I did inform the RED on 4/1/17 that these contracts were missing. (See, Exhibits C hereto.)
- 14. For all time period since the commencement of management services by CMS for Cottonwood there has been a valid and enforceable management contract in place. I have been able to locate the contract dated May 6, 2013 which is attached hereto as Exhibit D.
- 15. In or about January of 2018 I received further communication from the RED alleging various violations of the NRS and NAC for Common Interest Communities and Condominium Hotels pursuant to NRS 116A.400(3).
- 16. I have at all times denied and continue to deny any and all such violations and have done my best to cooperate with the RED.
- 17. Specifically, in 1/28/18 and 2/27/18 communications from the RED it was claimed that I / CMS signed "259 checks for disbursements totaling \$371,966 from the Associations operating account between the years 2014 and 2016 without being authorized to do so." At all times during the management of Cottonwood I did sign checks and was authorized to do so. Importantly, all checks required two signatures. Any check I would have signed would also bear the signature of a Board Member. (See, e.g., Exhibit E, hereto, Cottonwood ledger acknowledging two signatures on checks.) I do not recall ever receiving any complaints from Board Members of Cottonwood that I signed checks without authorization.
- 18. The 2/27/18 communication from the RED also alleged that I did not have a signed managing contract with the Association for the years 2014, 2015 and 2016. This is not true. I would not and did not provide professional management services for a Home Owner's Association without a written contract. (See, Exhibit A and D.) A similar correspondence was received from the RED on 3/7/18. (Continued...)

(Use additional pages if necessary)

I have read the foregoing affidavit consisting of pages, a	nd it is true and correct to the best of my knowledge and	d belief.
I AGREE THAT IF REQUESTED BY THE NEVADA REAL WITNESS IN ANY PROCEEDING RELATING TO THE A. WITH A SUBPOENA.	LESTATE DIVISION I WILL VOLUNTARILY APP BOVE MATTER VITHOUT THE NECESSITY OF B	EAR AS A EING SERVED
Subscribed before me this 13th day of December . 20 18 in the County of Clark	Signature SHEFFYL BACA	
State of Nevada	Address 3095 GAST RUSSEL RO	# <u>)</u>
. / 011		-9120
1 for The	City State	Zip
NULL VI	Area Code 702 Phone 855 0455	
Signature of Notary		

KATHERINE D HAMAN **NOTARY PUBLIC** STATE OF NEVADA

PPT. NO. 09-11617-1

09/25/09

Affidavit of Sherryl Baca - Continued

- 19. On 4/6/18 I received further communication from the RED, this one concerning a single check I had allegedly signed without authorization and that CMS did not have a clause in its management agreement authorizing CMS to sign checks. I have no knowledge why the allegation dropped from 259 checks to one check. I deny ever signing checks without authorization to do so. Authority for CMS to pay expenses and sign checks is contained at Article III of the management agreement. (Exhibit A & D, hereto.)
- 20. On 4/30/18, 5/8/18 and 5/16/18 I received further communication from the RED claiming I had failed to cooperate with the Division's investigation by failing to provide community management contracts for years 2004 through 2013. No contracts existed for years 2004-05 as CMS did not manage the property during this time. The 2006 contract is attached hereto as Exhibit A. Contracts after year 2006 are likely with Cottonwood or Performance CAM.
- 21. I have undertaken a diligent and good faith search for all management contracts between CMS and Cottonwood and have produced what I have been able to locate. (Exhibit A & D) All contracts would be the property of Cottonwood and should still be in their possession or with Performance CAM. The management contract would not have varied greatly from agreements that were in place before years 2014-16 as I do not recall the terms altering significantly during the last three years of CMS' management of the property.
- 22. At no time during CMS' 10 year management of the subject property (Cottonwood) do I recall and material breaches of management duties or fiduciary duties owed to Cottonwood. Had there been any such material breaches, CMS would not have managed that property for ten (10) years.
- 23. Additional documentation that I can provide at this time demonstrating CMS' proper and effective management at Cottonwood are minutes and documents as follows:
 - a. Minutes dated 5/6/13, wherein I was present at the Board meeting. At this meeting financial were reviewed and approved by the Board. No criticisms or claims of impropriety were raised at this time as against CMS. (Exhibit F, hereto.)
 - b. Minutes dated 1/28/14, wherein I was present at the Board meeting. At this meeting financial were reviewed and approved by the Board. No criticisms or claims of impropriety were raised at this time as against CMS. (Exhibit G, hereto.)

- c. Minutes dated 4/9/14, wherein I was present at the Board meeting. At this meeting financial were reviewed and approved by the Board. No criticisms or claims of impropriety were raised at this time as against CMS. (Exhibit H, hereto.)
- d. Minutes dated 7/14/14, wherein I was present at the Board meeting. At this meeting financial were reviewed and approved by the Board. No criticisms or claims of impropriety were raised at this time as against CMS. (Exhibit I, hereto.)
- e. Minutes dated 10/30/14, wherein I was present at the Board meeting. At this meeting financial were reviewed and approved by the Board. No criticisms or claims of impropriety were raised at this time as against CMS. (Exhibit J, hereto.)
- f. Letter of Representation re financial audit, dated 7/16/14 by CPA Brainbridge, Little & Company. No criticisms or claims of impropriety were identified in this audit. (Exhibit K, hereto.)
- g. 6/5/17 audit report by Kondler & Associates of Cottonwood's 2014 financials. No major criticisms of claims of impropriety were identified in this audit. (See, Exhibit L, hereto.)

EXHIBIT A

EXHIBIT A

Community Management & Sales

Management Agreement

for

Cottonwood Homeowner's
Association

MANAGEMENT AGREEMENT INDEX

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	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	<u> </u>	ARTICLE I	***
	MANA	AGEMENT STANE	AKIIOLE I	
	1917-31 47	Section 1.	Soons of Assaults Duties	
		Section 2.	Scope of Agent's Duties	100
		Section 3.	Relation of the Parties]
		Section 4.	Board Member to Deal with Agent]
			No Duty to Supervise Interior of Dwellings	1
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Community Management & Sales

5631 South Pecos Rd, Las Vegas, NV 89120 Office (702) 855-0455 Fax (702) 855-0459

MANAGEMENT AGREEMENT

THIS AGREEMENT is made this 1 st day of *November*, 2006, by and between *Cottonwood Community Association* hereinafter referred to as "Association", a Nevada non-profit corporation, and Community Management & Sales, Professional Association Management and Consultants, hereinafter referred to as "Agent".

RECITALS

A. Pursuant to Nevada Law the Declaration of Covenants, Conditions and Restrictions (CC&R's), sometimes referred to as Declaration of Restrictions, the Board of Directors of the Association has been granted the power and authority to contract for all services and maintenance functions on behalf of the Association.

ARTICLE I

MANAGEMENT STANDARDS

SECTION 1. SCOPE OF AGENT'S DUTIES

Agent shall provide counseling and advice to Association Board of Directors and it's committees in accordance with generally accepted industry standards in the area of Association Management. The Association retains the primary responsibility of enforcing the provisions of it's CC&R's; Articles of incorporation; By-Laws; Rules and Regulations and Contracts. Agent shall undertake reasonable efforts to implement the Association's decisions subject to the compensation schedule set forth in this written Agreement. However, Agent shall not be obligated to implement any decision (I) which is contrary to industry standards, applicable law or governing document; (II) in which Agent has no expertise, knowledge or licenses; or (III) which would involve transactions or services which are not expressed in Association, Agent shall be expected to perform such other acts and deeds which may include the hiring of professionals at the Association's expense, as are only reasonable, necessary and proper in the discharge of its duties under this Agreement. Notwithstanding the foregoing, the Agent shall not incur an expense in excess of \$500.00 without approval of the Board. Agent shall manage the Property to the extent, for the period, and upon the terms of this Agreement. Agent shall perform the services outlined in the Agreement in the name of and on behalf of the Association, and the Association, hereby gives the Agent the authority and powers required to perform these services is approved by a majority of the Board of Directors.

SECTION 2. RELATION OF THE PARTIES

In taking any action within the scope of the authority granted by the Agreement, Agent will be acting only as the appointed agent and representative of the Association, and nothing in the Agreement as amended hereby shall be construed as creating a tenancy partnership, ilmited partnership, joint venture, or any other relationship between the parties hereto, except that of principal and agent. All debts and liabilities incurred by Agent within the scope of the authority granted and permitted in the Agreement as amended hereby in the course of its management shall be the debts and liabilities of Association only, and Agent shall not be liable therefore for its own account, except as specifically stated to the contrary in the Agreement.

SECTION 3. BOARD MEMBER TO DEAL WITH AGENT

The Board shall designate one of its members who shall be authorized to deal with Agent on any matter relating to the management of the Property. Agent shall not accept directions or instructions with regard to the management of the Property from anyone else. In the absence of any other designation by the Board, the President of the Board shall be deemed to have this authority. Board appoints _______ as alternative should the President be unavailable. Agent may, but is not required to, submit any matter, direction, instruction or the like to the Board and shall then follow the direction of the Board.

SECTION 4. NO DUTY TO SUPERVISE INTERIOR OF DWELLINGS

Unless otherwise agreed to, Agent shall have no duty to supervise, manage or service the interior of the dwellings.

Agent shall assist the Board in enforcing the Rules and Regulations; however, Agent shall not be required to govern the acts of the residents, guests or any other persons with the exception of Agent's employees,

SECTION 5. <u>AUTHORITY TO ACT IN NAME OF AGENT</u>

Agent shall have the authority to act in Agent's name or in the name of the Association to perform activities, service or management within the scope of this Agreement.

ARTICLE II

ADMINISTRATION DUTIES

SECTION 1. <u>INITIAL SET-UP</u>

Agent shall organize the records and documents it receives from Association or its prior management, in accordance with Agent's normal procedures. Association agrees to pay Agent a one-time set-up fee of \$250.00.

SECTION 2. <u>INITIAL INTERNAL AUDIT</u>

Association agrees to have an independent Certified Public Accountant perform an incoming audit of the Association's financial records. Failure to perform this audit shall render the Agreement null and void at the option of the Agent. Can be waived by unanimous consent of Board.

SECTION 3. ACCURACY OF FINANCIAL INFORMATION

It is understood that the accuracy of financial information supplied to the Agent is the sole responsibility of the Association. Agent shall not be held responsible for the production of inaccurate financial statements, homeowner records and billings, or any other financial reports if the financial data submitted by the Association is inaccurate, the Association agrees to be responsible for any costs, expenses, and attorney's fees incurred in an independent financial review for the purpose of correcting financial data.

SECTION 4. AGENT ASSUMES NO LIABILITY

Agent assumes no liability whatsoever for any acts or omissions of the Board or the Association, or any previous boards or current or previous owners of the Property, or any previous management or other agent of either, Agent assumes no liability for any failure of or default by any other individual unit owner in the payment of any assessment or other charges due the Association or in the performance of any obligations owed by any individual unit owner to the Association, pursuant to any lease or otherwise. Agent likewise assumes no liability for any failure of or default by concessionaires in any rental or other payments to the Association. Nor does Agent assume any liability for previously unknown violations of environmental or other regulations which may become known during the period this Agreement is in effect. Any such regulatory violations or hazards discovered by Agent shall be brought to the attention of the Association in writing, and the Association shall promptly cure them. Agent shall have no duty to investigate any prior acts or omissions of any previous Board or management company.

SECTION 5. <u>ASSOCIATION MEETINGS</u>

Agent shall attend the Annual Election Meeting of the Association and a maximum of six (6) Board of Director meetings per annum. Agent shall be in attendance for not more than two (2) hours at each meeting. Additional meeting time shall be billed according to Attachment A.

SECTION 6. <u>EMERGENCY SERVICE</u>

Agent shall provide a 24-hour answering service outside regular business hours for the purpose of handling emergencies in common areas of the Association. Significant problems, complaints or requests of a serious nature shall be reported to the Association's Board as soon as reasonably practical with appropriate recommendations or for the purpose of receiving further instructions.

SECTION 7. BIDS AND QUOTATIONS

Agent shall assist the Association with third parties which provide such goods, materials and services to the Association by recommending the engagement of, and assisting in the monitoring of, the third parties, as per acceptable industry standards. Agent's sole and only purpose is to acquire information about the experience and qualifications of the third parties as it is supplied to Agent by the third parties. Agent shall not be obligated to present more than three (3) third party bids for each kind of goods, materials and services to the Association.

SECTION 8. MANAGEMENT REPORT

Agent shall prepare a report containing the following information:

- A. A description and summary of action items completed since the last regular meeting;
- B. Copies of perlinent correspondence from homeowners;
- C. Periodic reports from vendors or contractors providing services to the Association;
- D. Bids:
- E. A statement of receipts and disbursements for the preceding accounting period;
- F. Periodic walk-through information; and
- G. Minutes of meeting.

SECTION 9. <u>ACCOUNT SIGNATORIES</u>

The withdrawal of funds from the Association's savings account or certificate(s) of deposit shall require the signatures of at least two (2) Board members.

SECTION 10. HOMEOWNER COMMUNICATIONS

Agent shall review, record and dispatch service requests received from owners or residents, Agent shall provide a central communications office and malling address for receiving and processing complaints.

SECTION 11. CORRESPONDENCE

As directed by the Board of Directors, agent shall prepare written correspondence for and limited to the following:

- A. Vloiations of CC&R's communications to owners and residents;
- B. Responses to Individual homeowners and/or their agents; Association vendors; and official agencies inquiries or requests;
- C. Minutes of the regular meetings prepared by Agent or the Board;
- D. Newsletter as prepared by the Board or committee.

Any correspondence, statement, notice or communication not falling within A through D above shall be an additional expense,

SECTION 12. HOMEOWNER AND RESIDENT MAILINGS

Agent shall coordinate mailings to homeowners and residents. Any printing, postage, copying, packaging, stuffing or special handling shall be an additional expense borne by the Association per Attachment A.

SECTION 13. CHECK WRITING

Agent shall prepare and distribute checks on behalf of the Association within the parameters set forth in this Agreement. Individual Board members who make expenditures on behalf of the Association shall be reimbursed by Agent from Association fund's only upon direction of the Board.

ARTICLE III

FINANCIAL DUTIES

SECTION 1. COLLECTIONS

Agent shall use its best efforts to collect all general and special assessments as they become due and payable from the unit owners,

SECTION 2. MONTHLY FINANCIAL STATEMENTS AND COLLECTIONS STATUS REPORT

Agent shall furnish the Board with an Itemized list of all delinquent accounts in its monthly status report. In addition, Agent shall provide the Association with a financial report containing information about the Association's receivables, disbursements, net cash gain or loss and cash on hand.

SECTION 3. <u>USE OF ATTORNEYS</u>

Agent is authorized to pay costs from the Association's bank account(s) for all costs and attorney's fees incurred in the collection of the Association's receivables. Agent shall have the authority to utilize attorneys and/or collection agencies in the pursuit of delinquent Association dues according to established procedures approved by the Board. Association agrees to hold Agent free and harmless from any and all costs, expenses and attorney's fees

incurred by it in the collection of delinquent accounts and further agree to indemnify and pay Agent for the same attorney's fees as a result of incorrect information supplied to or maintained by Agent.

SECTION 4. <u>DEPOSITS</u>

Agent shall establish and maintain, in a bank or savings institution whose deposits are insured by the Federal Deposit insurance Corporation or equivalent, a separate account in the name of the Association for all deposits.

SECTION 5. DISBURSEMENTS

Agent shall make all disbursements from assessment fees collected for normal recurring expenses as provided in the budget, which shall be approved in advance annually by the Board. Agent shall prepare, sign and mail checks in the payment of utilities, taxes, insurance premiums, contract fees, minor repairs, supplies and other regularly recurring expenses from the Association's funds. Alterations, major repairs and other purchases not approved in the Agreement will be paid by Agent from (Association) funds only after approval by the Board of Directors. All other non-budget expenditures shall be made only with the approval of the Board except in cases of emergency requiring prompt action to avoid further loss or damage.

SECTION 6. <u>EMERGENCY DISBURSEMENTS</u>

In the event of an emergency, Agent shall, if at all possible, confer with the Board regarding such expenditures. Should such communication not be possible, Agent is authorized to incur liability up to \$500.00 per emergency repair.

SECTION 7. ACCOUNTING

Agent agrees to keep accurate, complete and separate records in accordance with accepted accounting standards and procedures, showing income and expenditures in connection with the operation of the property. At the direction of the Board, Agent shall distribute at the Association's expense, an annual financial report to all owners.

SECTION 8. BUDGET PREPARATION

The budget shall serve as the supporting document for the schedule of assessments of the unit owners for the ensuing fiscal year. The budget shall also constitute the major control, under which Agent shall operate, and there shall be no substantial deviations there from, excluding such expenses previously delineated elsewhere in this Agreement or as may be approved by the Board. If requested by the Board, Agent shall provide assistance in the preparation of the coming year's annual operating budget. In so doing, Agent shall prepare an annual budget and transmit it to the Board for consideration and approval. The decision to adopt Agent's proposed budget shall be reserved to and exercised by the Board.

SECTION 9. RESERVE ACCOUNTS

Agent shall establish the Association's reserve accounts at the bank or savings institute of Agent's choice unless specified differently by the Board. Any such reserve deposits are to be held in trust at a federally insured financial institution in the name of the Association. Agent will not be a signatory on the reserve accounts. The reserve account will require the countersignatures of two (2) Board members, or one (1) Board Member and one (1) officer who is not a Board Member.

ARTICLES IV

RECORD RETENTION DUTIES

SECTION 1. RECORDS RETAINED

Agent shall maintain documents and complete files for all correspondence relating to the Association. The Association's current fiscal year shall be kept at Agent's office. Such records shall be open for inspection during Agent's normal business hours.

SECTION 2. OWNER'S RIGHT TO INSPECT BOOKS

An owner shall have the right at any reasonable time, with reasonable notice, through its representatives or in person, to inspect any record held by Agent for the Association which may verify the financial or monthly reports, including but not limited to, all checks, bills, vouchers, statements, cash receipts, correspondence, cash disbursements and all other records in connection with an owner's inspection of the books and records.

Notwithstanding the foregoing, an owner is not authorized to review any of the following documents without the express written consent of the Board of Directors:

A. Records relating to another owner.

B. Personnel records of the employee's of the Association, except for those records relating to the number of hours worked and salaries and benefits of those employees.

C. A contract between the Association and It's Attorney.

D. Any documents that are protected by the Attorney-Client privilege.

E. Minutes of the Executive Sessions of the Board of Directors.

F. Any documents that are otherwise deemed to be confidential by the Association's Board of Directors, and consistent with Nevada Law.

SECTION 3. COPYING COSTS

Agent shall be entitled to charge and receive copying costs, as set forth in Attachment A, from anyone requesting copies of documents before making such copies. Agent shall also be entitled to reasonable prior notice of a request to inspect or copy Association records.

SECTION 4. MEMBERSHIP LIST AND TRANSFER OF OWNERSHIP

Agent shall maintain a current unit owners list in accordance with the information supplied to Agent, Agent shall use reasonable efforts to keep this list current. Agent shall not be obligated to discover transfers of ownership that are not reported directly to Agent, Agent shall record and maintain changes of ownership upon receipt of advice from owners, with supporting documentation. Such transfers of ownership shall be processed at an additional fee,

SECTION 5. DURATION OF DUTY

All records and correspondence regarding the Association are, and will remain, the sole property of the Association. Upon termination of the Agreement, Agent agrees to return any and all designated by the Board of the Association. Such records shall be picked up at the Agent's office. Agent shall be entitled to make a copy of all such records and correspondence at Agent's expense.

ARTICLE V

TERMS OF AGREEMENT

SECTION 1. INITIAL TERM OF AGREEMENT

This Agreement shall commence on November 1, 2006, and continue in effect until October 31, 2007 following which is shall automatically renew for one (1) year periods, unless either party notifies the other of its intent to terminate the contract at least thirty (30) days before the end of the one (1) year term.

SECTION 2. <u>TERMINATION WITHOUT CAUSE</u>

This Agreement is terminate without cause or payment of a termination fee upon ninety (90) days written notice and with cause subject to Section 3 of this Article, upon ninety (90) days written notice. Notice shall be delivered either personally or by certified mall.

SECTION 3. <u>TERMINATION</u> WITH CAUSE

It is agreed that, as a condition precedent to terminating this Agreement with cause, except in cases of a serious breach in fiduciary duty or duty of loyalty towards the Association, the Association shall give Agent written notice of any alleged breach of the Agreement on the part of the managing agent and sixty (60) days opportunity to cure.

ARTICLE VI

COMPENSATION TO AGENT

In consideration of this Agreement, the Association agrees to compensate Agent as follows:

SECTION 1. COMPENSATION SCHEDULE

Agent shall be pald a monthly fee of \$12.00 per unit based on 130 units. Association understands and agrees that the base monthly fee does not include payment and reimbursement for services as outlined in Attachment A. The

President, Treasurer or appointed Board member shall have the power to authorize Agent to perform extra services as outlined in Attachment A. Agent shall submit a separate bill for any extra services.

SECTION 2. <u>COSTS ADJUSTMENTS</u>

At the end of one (1) year from commencement of this Agreement, and upon each successive renewal, Agent shall have the right to adjust it's monthly management fee and additions to the Agreement as outlined in Attachment A. Association shall have thirty (30) days to accept the proposed adjustments. If, after thirty (30) days, the Association falls to accept the proposed adjustment, Agent, at it's option, may terminate said agreement or continue under the existing terms and conditions.

ARTICLE VII

INSURANCE AND INDEMNIFICATION

SECTION 1. ASSOCIATION INSURANCE

The Association shall maintain a comprehensive general liability policy in accordance with it's legal documents. Upon commencement of this Agreement, the Association shall furnish Agent with a copy of all insurance policies then in effect.

SECTION 2. INDEMNIFICATION

The Association shall indemnify and hold Agent and it's employees, agents, officers and directors harmless from liability for any and all claims, costs, suits and damage including attorney's fees arising directly or indirectly out of or in connection with the management and operation of Property and from liability for injuries suffered by any person relating to the Property; provided, however, the Association's duty to Indemnify shall not extend to any acts of Agent constituting gross negligence or willful misconduct. The agreement to Indemnify Agent relates to any acts or omissions, statements or representations made by Agent in the performance and/or non-performance of Agent's duties and relating to all contractual liabilities which may be alleged or imposed against Agent.

SECTION 3. <u>AGENT'S RIGHT OF INDEMNITY AND REIMBURSEMENT IN LITIGATION</u>

- A. The Association shall indemnify, defend and save Agent harmless from any and all suits or proceedings, including, but not limited to Agent's management, landscaping, financial, administrative and janitorial duties pertaining to any and all litigation in which the Association is a party. The Association acknowledges that Agent has had no role whatsoever in connection with the design, construction, development, manufacture, selection, treatment or installation of any of the improvements in the units or common areas of the Association including, but not limited to soils, drainage, asphalt, concrete, healing systems, buildings, patios, roof and flashing systems, windows, support beams, walls, plumbing, structural members, electrical wiring, conduits, lighting, ventilation systems, soundproofing systems or aesthetic improvements within the Association. The Association shall pay all expenses incurred by Agent including, but not limited to, all attorney's fees, costs and expenses incurred should Agent be named a party in any litigation to which the Association is a party.
- B. The parties acknowledge that Agent has certain record retention duties as outlined in Article IV above. Should Agent be called upon or required to produce any records or documentation of Agent or Association in connection with any litigation in which such litigation, Association, in addition to paying all expenses shall also pay for Agent's services in connection with records and document production at the rate of \$50,00 per hour.
- C. Should any personnel of Agent be required to attend any court proceeding in connection with any litigation to which the Association is a party, Association shall pay Agent for any and all travel time, at the rate of \$75.00 per hour.

SECTION 4. <u>INDEMNIFICATION AND REIMBURSEMENT SURVIVES TERMINATION</u>

All representations and warranties of the parties contained herein shall survive the termination of this Agreement. All provisions of this Agreement that require the Association to have insurance or to defend, reimburse or indemnify Agent shall survive termination; and if Agent is or becomes involved in any proceeding or illigation by reason of having been the Association's Agent, such provisions shall apply as if this Agreement were still in effect.

ARTICLE VIII

GENERAL PROVISIONS

SECTION 1. RIGHTS CUMULATIVE, NO WAIVER

No right or remedy herein conferred upon or reserved to either of the parties to this Agreement is intended to be exclusive of any other right or remedy and each and every right and remedy shall be cumulative and in addition to any other right or remedy given under this Agreement or now and hereafter legally existing upon the occurrence of any event of default under this Agreement. The failure of either party to this Agreement to insist at any time upon the strict observance or performance of any of the provisions of this Agreement, or to exercise any right or remedy, shall not be construed as a waiver or relinquishment of such right or remedy with respect to subsequent defaults. Every right and remedy given by this Agreement to the parties to it may be exercised from time to time and as often as may be deemed by those parties.

SECTION 2. APPLICABLE LAW AND PARTIAL INVALIDITY

The execution, interpretation and performance of this Agreement shall in all respects by controlled and governed by the laws of the State of Nevada, if any part of this Agreement shall be declared invalid or unenforceable, either party shall have the option to terminate this Agreement by personal delivery or certified return-receipt requested United States mall to the Association.

SECTION 3. DELIVERY OF NOTICES

Notices of other communications between the parties of this Agreement may be mailed by United States registered or certified return-receipt requested mail, postage pre-paid, and may be deposited in a United States Post Office or depository regularly maintained by the Post Office. Such notices may also be delivered by hand or by any other receipted method or means permitted by law. For purposes of this Agreement, notices shall be deemed to have been "given" or "delivered" upon personal delivery thereof or forty-eight (48) hours after having been deposited in the United States mail as provided herein.

SECTION 4. ENTIRE AGREEMENT

It is specifically agreed by both parties to this Agreement that the entire Agreement is contained in this written Agreement and Attachment A.

SECTION 5. MODIFICATION OF AGREEMENT

This Agreement may be modified only by written agreement of the parties. Any oral agreements are expressly invalid.

SECTION 6. <u>ATTORNEY'S FEES</u>

In the event that either the Association or the Agent institutes suit in court against the other party in connection with any dispute or matter arising under this Agreement, the prevailing party shall be entitled to recover it's afformey's fees in reasonable amounts, which shall be determined by the court and included in the judgment of said suit.

SECTION 7. <u>EFFECTIVE DATE OF AGREEMENT</u>

Even though the date of this Agreement is signed by each party may be different, the parties agree that this Agreement shall be effective as of the date set forth in Article V, Section 1, of this Agreement.

SECTION 8. <u>CAPTIONS</u>

Titles of section headings of this Agreement are included solely for the convenience or reference of the parties thereto and are not to be construed or deemed a part of this Agreement, not are they intended to be a full or accurate description of the contents hereof.

IN WITNESS WHEREOF, the parties hereto have affixed or caused to be affixed their respective signatures this 1st day of November, 2006.

MISIDEN MANA MEN.

COMMUNITY MANAGEMENT & SALES



WE'RE LOOKING FORWARD TO WORKING WITH YOUR COMPANY & MAKING A DIFFERENCE IN OUR COMMUNITY.

COMONWOOD ON

ALEXANDER -

IN WITNESS WHEREO of November, 2006	F, the parties hereto have	affixed or caused to be affixed th	elr respective signatures this 1st day
©			
		PRESIDENT	•
			•
9			•
COMMUNITY MANAG	SEMENT & SALES		
* **** * ** * *** **** ***** * ****	en angare e se walka na ang panggan gan na ang panggan a	BY: SHEDAY BACA	

ATTACHMENT A <u>AGENT COMPENSATION FOR ASSOCIATION MANAGEMENT</u>

- I. For management services rendered pursuant to the Agreement, Association shall pay Agent a monthly fee of \$12.00 per unit based on 130 units. Payment is due within ten (10) business days of the invoice date. Past due amounts shall bear interest at the rate of one and one half percent (1.5%) monthly.
- II. As part of this agreement agent shall attend twelve (12) Board of Directors meetings, two (2) hours per meeting.
- III. Included in this contract is a monthly inspection by agent of all common area and facilities to assure proper maintenance and care is being performed.
- IV. Agent shall obtain professional insurance bids for Association requirements. Handling insurance claims incur a \$40.00 per hour or portion thereof charge to the Association. This charge shall include, but is not limited to, services provided for filing police or the reports, meetings with adjuster (s) and/or contractor(s) on site, negotiating repairs or replacements, etc.
- V. The overhead expenses of the Agent shall be paid by the Agent. The Agent's overhead expenses shall include the salaries, office expenses, and other expenses of the officers and employees of the Agent who are not engaged exclusively in work at the Property. The salaries of the on-site property staff/personnel, if any, and the Association office and related expenses shall not be included, but shall be paid for by the Association. These Association expenses shall include, but not limited to: postage, copying, ballots, proxies, printing, mass mallings, envelopes, labels, etc. Legal and accounting fees incurred for the direct benefit of the Association shall be paid for by the Association.
- VI. Storage of historical Association data shall be paid to Agent from Association funds at the rate of \$20,00 per month.
- VII. Assistance in legal proceedings for accounts receivable collection shall be at the expense of the Association.
 - a. Pre-lien letter \$25.00 each. Billed directly to the delinquent account(s), not to the Association.
 - b. Court appearance billed at \$75.00 per hour.
- VIII. Actual postage costs are reimbursed to Community Management & Sales.
- IX. Mallings will be done through the Agent's office. The cost of printing and postage shall be borne by the Association,
- X. The creation and/or typing of Association rules and regulations, procedure manuals and special projects produced through word processing shall be charged to the Association at the rate of \$40.00 per hour, to be done only by the Board's request.
- XI. A one (1) time set-up charge for a new association is \$250,00.
- XII. Transfer of unit ownership is a \$200.00 charge, paid by the unit buyer i.e., to answer demand letters, provide legal documents, arrange certificates and change computer billing. Broker and lender requests are \$25.00 per request and \$100.00 for providing CC&R's, By-Laws and Articles of Incorporation.
- XIII. Copies will be charged to the Association at the rate of \$0.15 per copy.
- XTV. Facsimiles will be charged to the Association at the rate of \$0.25 per page.
- XV. Special checks drawn on other than the normal payable days shall be processed at the cost of \$25.00 each, charged to the Association.

- XVI. All 1099 Tax Forms, as required by law, shall be filed at the calendar year end at a cost of \$50.00 each.
- XVII. All payroll records and preparation of payroll checks, Association employee payroll registers, quarterly tax returns, annual W-2's and annual payroll reporting forms shall be prepared and processed by a payroll service. All costs billed by that payroll service for Association related activity shall be paid by the Association.
- XVIII. Research of financial archival information for historical analysis shall be charged at \$50.00 per hour or part thereof.
- XIX. Management of checking and savings accounts for other than normal monthly operation, i.e., special assessment accounting, lawsuit activities and/or lawsuit settlement management/accounting shall be charged at \$50.00 per hour or part thereof, including construction documentation management.
- XX. Emergency service calls, exceeding one (1) hour per month, requiring Agent to visit the Association outside of regular business hours, shall be billed to the Association at the rate of \$75.00 per hour.
- Note: Items IV, IX, XİII, XIV, XVI, XVIII, XIX, and XX to be approved by the Board prior to any charges being incurred.

EXHIBIT B

EXHIBIT B

BRIAN SANDOVAL Governor



DEPARTMENT OF BUSINESS AND INDUSTRY REAL ESTATE DIVISION

COMMON-INTEREST COMMUNITIES AND CONDOMINIUM HOTELS PROGRAM

CICOmbudsman@red.state,nv.us http://www.red.state.nv.us BRUCE H. BRESLOW Director

JOSEPH (JD) DECKER Administrator

SHARON JACKSON Ombudsman

January 7, 2016

Certified Mail #7012 1010 0000 1181 0399

Gene Jones
President to the Executive Board of Directors
Cottonwood on Alexander Homeowners Association
3681 Moonlit Beach
Las Vegas, NV 89115

Subject:

Pre-Audit of Association

Mr. Jones:

A review of the Division's records for the Association indicates the required Reserves are underfunded, \$391.71 delinquent in fees and annual registration form #562 is overdue.

Please respond to the Division by February 8, 2016:

- 1. A copy of the most recent and approved Reserve Study.
- 2. Please provide a copy of the 2014 CPA audit.
- 3. Please provide a copy of the financial balance sheet ending 10/31/15.
- Please provide a copy of the bank statements for any/all operating and Reserve accounts ending 10/31/15. Please include copies of the front and back of any checks or deductions from the Reserve account.

BRIAN SANDOVAL Governor



STATE OF NEVADA DEPARTMENT OF BUSINESS AND INDUSTRY REAL ESTATE DIVISION

COMMON-INTEREST COMMUNITIES AND CONDOMINIUM HOTELS PROGRAM

CICOmbudsman@red.state.nv.us http://www.red.state.nv.us BRUCE H. BRESLOW Director

JOSEPH (JD) DECKER Administrator

SHARON JACKSON
Ombudsman

Under Nevada Revised Statutes (NRS) Chapter 116, the Ombudsman's Office assists unit owners, residents, and association board members in understanding their rights and responsibilities under the law. Should you have any questions, you can contact our office at (702) 486-4480.

Respectfully,

Christine Worrell

Auditor II

Cc: Ray Delpino, Treasurer and Secretary to the Executive Board, Certified Mail #70121010000011810405;

Bill Dickey Jr. Director to the Executive board, Certified Mail #70121010000011810412;

Sherryl Baca, Community Manager, Certified Mail #70121010000011810429

EXHIBIT C

EXHIBIT C

From: Sherryl Baca [mailto:sherryl.baca@cmslv.com]

Sent: Saturday, April 01, 2017 11:27 AM

To: Felipe Rodriguez < frodriguez@red.nv.gov >

Subject: RE: Case NO. 2016-3125 - Cottonwood on Alexander HOA

Helio Felipe,

I will send this to you next week, I hope. one of my key employees has been terminated and I cannot locate some of the documents that she housed in her office, my contracts being one of those things that are all missing.

I apologize for the lateness of this email, I just remembered about emailing you today and came to the office to look for the contracts.

Sherryl Baca

From: Felipe Rodriguez [mailto:frodriguez@red.nv.gov]

Sent: Friday, March 24, 2017 11:31 AM

To: 'Sherryl Baca'

Subject: Case NO. 2016-3125 - Cottonwood on Alexander HOA

Ms. Baca.

Please provide a copy of your managing contract with this hoa for the years 2014 – 2016. Please provide the requested documents as soon as possible, but not later than <u>March 31, 2017</u>. Thanks.

Sincerely,

Felipe Rodríguez

Investigator — Enforcement Section

Common Interest Communities/Condominium Hotels

Nevada Real Estate Division

3300 W Sahara Avenue, STE 350

Las Vegas, NV 89102-6013

Work: 702.486.4480

Fax: 702.486.4520

We have moved. The Real Estate Division in Las Vegas has relocated. Our new address is: 3300 W.

SAHARA AVE., LAS VEGAS, NEVADA 89102

SUITE 350 - REAL ESTATE DIVISION

SUITE 325- OFFICE OF THE OMBUDSMAN FOR COMMON-INTEREST COMMUNITIES

Our telephone number did not change.



Nevada Real Estate Division

Nevada Department of Business and Industry "Growing business in Nevada"

0.8

EXHIBIT D

EXHIBIT D



COMMUNITY

MANAGEMENT & SALES

CONTRACT RENEWAL FOR

COTTONWOOD ON
ALEXANDER
HOMEOWNERS
ASSOCIATION

MANAGEMENT AGREEMENT INDEX

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Community Management & Sales

5631 South Pecos Rd, Las Vegas, NV 89120 Office (702) 855-0455 Fax (702) 855-0459 Owner/Manager Email: sherry1.baca@cmsiv.com

MANAGEMENT AGREEMENT

THIS AGREEMENT is made this 6th day of May 2013, by and between Cottonwood on Alexander Homeowners Association hereafter referred to as "Association", a Nevada non-profit corporation, and Community Management & Sales, a Professional Association Management and Consultants, A Nevada Corporation hereinafter referred to as "Agent".

RECITALS

A. Pursuant to the Declaration of Covenants, Conditions and Restrictions (CC&R's), sometimes referred to as Declaration of Restrictions, the Board of Directors of the Association has been granted the power and authority to contract for all services and maintenance functions on behalf of the Association.

ARTICLE I

MANAGEMENT STANDARDS

SECTION 1. SCOPE OF AGENT'S DUTIES

Agent shall provide counseling and advice to Association Board of Directors and its committees in accordance with generally accepted industry standards in the area of Association Management, The Association retains the primary responsibility of enforcing the provisions of its CC&R's; Articles of Incorporation; By-Laws; Rules and Regulations and Contracts. Agent shall undertake reasonable efforts to implement the Association's decisions subject to the compensation schedule set forth in this written Agreement. However, Agent shall not be obligated to implement any decision (I) which is contrary to industry standards, applicable law or governing document; (II) in which Agent has no expertise, knowledge or licenses; or (III) which would involve transactions or services which are not expressed in this agreement with the Association, Agent shall be expected to perform such other acts and deeds which may include the hiring of professionals at the Association's expense, as are only reasonable, necessary and proper in the discharge of its duties under this Agreement. Notwithstanding the foregoing, the Agent shall not incur an expense in excess of \$500.00 without approval of the Board. Agent shall manage the Property to the extent, for the period, and upon the terms of this Agreement, Agent shall perform the services outlined in the Agreement in the name of and on behalf of the Association, and the Association, hereby gives the Agent the authority and powers required to perform these services is approved by a majority of the Board of Directors.

SECTION 2. RELATION OF THE PARTIES

In taking any action within the scope of the authority granted by the Agreement, Agent will be acting only as the appointed agent and representative of the Association, and nothing in the Agreement as amended hereby shall be construed as creating a tenancy partnership, limited partnership, joint venture, or any other relationship between the parties hereto, except that of principal and agent. All debts and liabilities incurred by Agent within the scope of the authority granted and permitted in the Agreement as amended hereby in the course of its management shall be the debts and liabilities of Association only, and Agent shall not be liable therefore for its own account, except as specifically stated to the contrary in the Agreement.

SECTION 3. BOARD MEMBER TO DEAL WITH AGENT

The Board shall designate one of its members who shall be authorized to deal with Agent on any matter relating to the management of the Property. Agent shall not accept directions or instructions with regard to the management of the Property from anyone else. In the absence of any other designation by the Board, the President of the Board shall be deemed to have this authority. Board appoints as an alternate, should the President be unavailable. Agent may, but is not required to, submit any matter, direction, instruction or the like to the Board and shall then follow the direction of the Board.

SECTION 4. NO DUTY TO SUPERVISE INTERIOR OF DWELLINGS

Unless otherwise agreed to, Agent shall have no duty to supervise, manage or service the interior of the dwellings. Agent shall assist the Board in enforcing the Rules and Regulations; however, Agent shall not be required to govern the acts of the residents, guests or any other persons with the exception of Agent's employees.

SECTION 5. AUTHORITY TO ACT IN NAME OF AGENT

Agent shall have the authority to act in Agent's name or in the name of the Association to perform activities, service or management with the scope of this Agreement.

ARTICLE II

ADMINISTRATION DUTIES

SECTION 1. INITIAL SET-UP

Agent shall organize the records and documents it receives from Association or its prior management, in accordance with Agent's normal procedures. Association agrees to pay Agent a one-time set-up fee of \$250.00.

SECTION 2. INITIAL INTERNAL AUDIT

Association agrees to have an independent Certified Public Accountant perform an incoming audit of the Association's financial records. Failure to perform this audit shall render the Agreement null and void at the option of the Agent. The audit can be waived by a unanimous consent of Board.

SECTION 3. ACCURACY OF FINANCIAL INFORMATION

It is understood that the accuracy of financial information supplied to the Agent is the sole responsibility of the Association. Agent shall not be held responsible for the production of inaccurate financial statements, homeowner records and billings, or any other financial reports if the financial data provided by the Association is incorrect. The Association agrees to be responsible for any costs, expenses, and attorney's fees incurred in an independent financial review for the purpose of correcting financial data.

SECTION 4. AGENT ASSUMES NO LIABILITY

Agent assumes no liability whatsoever for any acts or omissions of the Board or the Association, or any previous boards or current or previous owners of the Property, or any previous management or other agent of either. Agent assumes no liability for any failure of or default by any other individual unit owner in the payment of any assessment or other charges due the Association or in the performance of any obligations owed by any individual unit owner to the Association, pursuant to any lease or otherwise. Agent likewise assumes no liability for any failure of or default by concessionaires in any rental or other payments to the Association. Nor does Agent assume any liability for previously unknown violations of environmental or other regulations which may become known during the period this Agreement is in effect. Any such regulatory violations or hazards discovered by Agent shall be brought to the attention of the Association in writing, and the Association shall promptly cure them. Agent shall have no duty to investigate any prior acts or omissions of any previous Board or management company.

SECTION 5. ASSOCIATION MEETINGS

Agent shall attend the Annual Election Meeting of the Association and a maximum of six (6) Board of Director meetings per annum. Agent shall be in attendance for not more than two (2) hours at each meeting. Additional meeting time shall be billed according to Attachment A.

SECTION 6. <u>EMERGENCY SERVICE</u>

Agent shall provide a 24-hour answering service outside regular business hours for the purpose of handling emergencies in common areas of the Association. Significant problems, complaints or requests of a serious nature shall be reported to the Association's Board as soon as reasonably practical with appropriate recommendations or for the purpose of receiving further instructions.

SECTION 7. BIDS AND QUOTATIONS

Agent shall assist the Association with third parties which provide such goods, materials and services to the Association by recommending the engagement of, and assisting in the monitoring of, the third parties, as per acceptable industry standards. Agent's sole and only purpose is to acquire information about the experience and qualifications of the third parties as it is supplied to Agent by the third parties. Agent shall not be obligated to present more than three (3) third party bids for each kind of goods, materials and services to the Association.

SECTION 8. MANAGEMENT REPORT

Agent shall prepare a report containing the following information:

- A. A description and summary of action items completed since the last regular meeting;
- B. Copies of pertinent correspondence from homeowners;
- C. Periodic reports from vendors or contractors providing services to the Association;
- D. Bids:
- E. A statement of receipts and disbursements for the preceding accounting period;
- F. Periodic walk-through information; and
- G. Minutes of meeting.

SECTION 9. ACCOUNT SIGNATORIES

The withdrawal of funds from the Association's operating and savings account or certificate(s) of deposit shall require the signatures of at least two (2) Board members.

SECTION 10. HOMEOWNER COMMUNICATIONS

Agent shall review, record and dispatch service requests received from owners or residents. Agent shall provide a central communications office and mailing address for receiving and processing complaints.

SECTION 11. CORRESPONDENCE

Agent shall prepare written correspondence for and limited to the following:

- A. Violations of CC&R's communications to owners and residents;
- B. Responses to individual homeowners and/or their agents; Association vendors; and official agencies inquiries or requests;
- C. Minutes of the regular meetings prepared by Agent or the Board;
- D. Newsletter as prepared by the Board or committee.

Any correspondence, statement, notice or communication not falling within A through D above shall be an additional expense.

SECTION 12. HOMEOWNER AND RESIDENT MAILINGS

Agent shall coordinate mailings to homeowners and residents. Any printing, postage, copying, packaging, stuffing or special handling shall be an additional expense borne by the Association per Attachment A.

SECTION 13. CHECK WRITING

Agent shall prepare and distribute checks on behalf of the Association within the parameters set forth in this Agreement. Individual Board members who make expenditures on behalf of the Association shall be reimbursed by Agent from Association funds only upon direction of the Board.

ARTICLE III

FINANCIAL DUTIES

SECTION 1. COLLECTIONS

Agent shall use its best efforts to collect all general and special assessments as they become due and payable from the unit owners.

SECTION 2. MONTHLY FINANCIAL STATEMENTS AND COLLECTIONS STATUS REPORT

Agent shall furnish the Board with an itemized list of all delinquent accounts in its monthly status report. In addition, Agent shall provide the Association with a financial report containing information about the Association's receivables, disbursements, net cash gain or loss and cash on hand.

SECTION 3. USE OF ATTORNEYS

Agent is authorized to pay costs from the Association's bank account(s) for all costs and attorney's fees incurred in the collection of the Association's receivables. Agent shall have the authority to utilize attorneys and/or collection agencies in the pursuit of delinquent Association dues according to established procedures approved by the Board. Association agrees to hold Agent free and harmless from any and all costs, expenses and attorney's fees incurred by it in the collection of delinquent accounts and further agree to indemnify and pay Agent for the same attorney's fees as a result of incorrect information supplied to or maintained by Agent.

SECTION 4. DEPOSITS

Agent shall establish and maintain, in a bank or savings institution whose deposits are insured by the Federal Deposit Insurance Corporation or equivalent, a separate account in the name of the Association for all deposits.

SECTION 5. DISBURSEMENTS

Agent shall make all disbursements from assessment fees collected for normal recurring expenses as provided in the budget, which shall be approved in advance annually by the Board. Agent shall prepare and mail checks in the payment of utilities, taxes, insurance premiums, contract fees, minor repairs, supplies and other regularly recurring expenses from the Association's funds. Alterations, major repairs and other purchases not approved in the Agreement will be paid by Agent from (Association) funds only after approval by the President or the Board's alternate designated member(s). All other non-budget expenditures shall be made only with the approval of the Board except in cases of emergency requiring prompt action to avoid further loss or damage.

SECTION 6. EMERGENCY DISBURSEMENTS

In the event of an emergency, Agent shall, if at all possible, confer with the Board regarding such expenditures. Should such communication not be possible, Agent is authorized to incur liability up to \$500.00 per emergency repair.

SECTION 7. ACCOUNTING

Agent agrees to keep accurate, complete and separate records in accordance with accepted accounting standards and procedures, showing income and expenditures in connection with the operation of the property. At the direction of the Board, Agent shall distribute at the Association's expense, an annual financial report to all owners.

SECTION 8. <u>BUDGET PREPARATION</u>

The budget shall serve as the supporting document for the schedule of assessments of the unit owners for the ensuing fiscal year. The budget shall also constitute the major control, under which Agent shall operate, and there shall be no substantial deviations there from, excluding such expenses previously delineated elsewhere in this Agreement or as may be approved by the Board. If requested by the Board, Agent shall provide assistance in the preparation of the coming year's annual operating budget. In so doing, Agent shall prepare an annual budget and transmit it to the Board for consideration and approval. The decision to adopt Agent's proposed budget shall be reserved to and exercised by the Board.

SECTION 9. RESERVE ACCOUNTS

Agent shall establish the Association's reserve accounts at the bank or savings institute of Agent's choice unless specified differently by the Board. Any such reserve deposits are to be held in trust at a federally insured financial institution in the name of the Association. Agent will not be a signatory on the reserve accounts. The account will require the countersignatures of two (2) Board members.

ARTICLES IV

RECORD RETENTION DUTIES

SECTION 1. RECORDS RETAINED

Agent shall maintain documents and complete files for all correspondence relating to the Association. The Association's current fiscal year shall be kept at Agent's office located at 5631 S. Pecos Rd, Las Vegas, NV 89120. Such records shall be open for inspection during Agent's normal business hours.

SECTION 2. OWNER'S RIGHT TO INSPECT BOOKS

An owner shall have the right at any reasonable time, with reasonable notice, through its representatives or in person, to inspect any record held by Agent for the Association which may verify the financial or monthly reports, including but not limited to, all checks, bills, vouchers, statements, cash receipts, correspondence, cash disbursements and all other records in connection with an owner's inspection of the books and records.

SECTION 3. COPYING COSTS

Agent shall be entitled to charge and receive copying costs, as set forth in Attachment A, from anyone requesting copies of documents before making such copies. Agent shall also be entitled to reasonable prior notice of a request to inspect or copy Association records.

SECTION 4. MEMBERSHIP LIST AND TRANSFER OF OWNERSHIP

Agent shall maintain a current unit owners list in accordance with the information supplied to Agent. Agent shall use reasonable efforts to keep this list current. Agent shall not be obligated to discover transfers of ownership that are not reported directly to Agent. Agent shall record and maintain changes of ownership upon receipt of advice from owners, with supporting documentation. Such transfers of ownership shall be processed at an additional fee.

SECTION 5. DURATION OF DUTY

All records and correspondence regarding the Association are, and will remain, the sole property of the Association. Upon termination of the Agreement, Agent agrees to return any and all designated by the Board of the Association. Such records shall be picked up at the Agent's office. Agent shall be entitled to make a copy of all such records and correspondence at Agent's expense.

ARTICLE V

TERM OF AGREEMENT

SECTION 1. INITIAL TERM OF AGREEMENT

This Agreement shall commence on the 1^{tt} day of July, 2013 and continue in effect until the 30^{th} day of June 2014, following which it shall be up for renewal by the Board of Directors.

SECTION 2. TERMINATION WITHOUT CAUSE

This Agreement may be terminated without cause or payment of a termination fee upon ninety (90) days written notice and with cause subject to Section 3 of this Article, upon ninety (90) days written notice. Notice shall be delivered either personally or by certified mail.

SECTION 3. TERMINATION WITH CAUSE

It is agreed that, as a condition precedent to terminating this Agreement with cause, except in cases of a serious breach in fiduciary duty or duty of loyalty towards the Association, the Association shall give Agent written notice of any alleged breach of the Agreement on the part of the managing agent and thirty (30) days opportunity to cure.

SECTION 4. Dispute Resolution

Any questions arising out of or relating to this Agreement or the transactions contemplated hereby shall be referred to arbitration strictly in accordance with the terms of this Agreement and the substantive law of the State of Nevada. The parties shall convene at a place mutually acceptable in the State of Nevada and, if the place cannot be agreed upon, the arbitration shall be conducted in Reno. The parties hereto agree to accept the decision of the board of arbitrator, and judgment upon any reward rendered hereunder may be entered in any court having jurisdiction thereof. Neither party shall institute a proceeding hereunder until that party has furnished to the other party, by registered mail, at least thirty (30) days prior written notice of its intent to do so.

ARTICLE VI

COMPENSATION TO AGENT

In consideration of this Agreement, the Association agrees to compensate Agent as follows:

SECTION 1. COMPENSATION SCHEDULE

Association understands and agrees that the fee is \$14.00 per door. The total number of units in this association is 130 units. The President, Treasurer or appointed Board member shall have the power to authorize Agent to perform extra services as outlined in Attachment A. Agent shall submit a separate bill for any extra services.

SECTION 2. COSTS ADJUSTMENTS

At the end of one (1) year from commencement of this Agreement, and upon each successive renewal, Agent shall have the right to adjust its monthly management fee and additions to the Agreement as outlined in Attachment A. Association shall have thirty (30) days to accept the proposed adjustments. If, after thirty (30) days, the Association fails to accept the proposed adjustment, Agent, at its option, may terminate said agreement or continue under the existing terms and conditions.

ARTICLE VII

INSURANCE AND INDEMNIFICATION

SECTION 1. ASSOCIATION INSURANCE

The Association shall maintain a comprehensive general liability policy in accordance with its legal documents. Upon commencement of this Agreement, the Association shall furnish Agent with a copy of all insurance policies then in effect.

SECTION 2. INDEMNIFICATION

The Association shall indemnify and hold Agent and it's employees, agents, officers and directors harmless from liability for any and all claims, costs, suits and damage including attorney's fees arising directly or indirectly out of or in connection with the management and operation of Property and from liability for injuries suffered by any person relating to the Property; provided, however, the Association's duty to indemnify shall not extend to any acts of Agent constituting gross negligence or willful misconduct. The agreement to indemnify Agent relates to any acts or omissions, statements or representations made by Agent in the performance and/or non-performance of Agent's duties and relating to all contractual liabilities which may be alleged or imposed against Agent.

SECTION 3. AGENT'S RIGHT OF INDEMNITY AND REIMBURSEMENT IN LITIGATION

- A. The Association shall indemnify, defend and save Agent harmless from any and all suits or proceedings, including, but not limited to Agent's management, landscaping, financial, administrative and janitorial duties pertaining to any and all litigation in which the Association is a party. The Association acknowledges that Agent has had no role whatsoever in connection with the design, construction, development, manufacture, selection, treatment or installation of any of the improvements in the units or common areas of the Association including, but not limited to soils, drainage, asphalt, concrete, heating systems, buildings, patios, roof and flashing systems, windows, support beams, walls, plumbing, structural members, electrical wiring, conduits, lighting, ventilation systems, soundproofing systems or aesthetic improvements within the Association. The Association shall pay all expenses incurred by Agent including, but not limited to, all attorney's fees, costs and expenses incurred should Agent be named a party in any litigation to which the Association is a party.
- B. The parties acknowledge that Agent has certain record retention duties as outlined in Article IV above. Should Agent be called upon or required to produce any records or documentation of Agent or Association in connection with any litigation in which such litigation, Association, in addition to paying all expenses shall also pay for Agent's services in connection with records and document production at the rate of \$50.00 per hour.
- C. Should any personnel of Agent be required to attend any court proceeding or Deposition in connection with any litigation to which the Association is a party, Association shall pay Agent for any and all appearance times including travel time, at the rate of \$75.00 per hour.

SECTION 4. INDEMNIFICATION AND REIMBURSEMENT SURVIVES TERMINATION

All representatives and warranties of the parties contained herein shall survive the termination of this Agreement. All provisions of this Agreement that require the Association have insurance or to defend, reimburse or indemnify Agent shall survive termination; and if Agent is or becomes involved in any proceeding or litigation by reason of having been the Association's Agent, such provisions shall apply as if this Agreement were still in effect.

SECTION 5. <u>Errors & Omissions</u>

Agent shall maintain insurance covering liability for omissions and professional liability to compensate for losses actionable pursuant to NRS 116A in an amount of \$1,000,000.00

SECTION 6. Fidelity Bond Association

Agent shall maintain fidelity bond coverage.

SECTION 7. <u>Directors & Officers</u>

Association will maintain Directors and Officers liability coverage for the executive Board.

SECTION 8. Additional Insured

Agent shall be named as an additional insured on all allowable policies of the Association. The Association on each of its insurance policies covering property and personal injury shall obtain waivers of subrogation against Agent from Association insures. Association agrees that it will not make any claim against or seek to recover from Agent for any loss or damage to property or to the Association, which is covered by such insurance.

ARTICLE VIII

GENERAL PROVISIONS

SECTION 1. RIGHTS CUMULATIVE, NO WAIVER

No right or remedy herein conferred upon or reserved to either if the parties to this Agreement is intended to be exclusive of any other right or remedy and each and every right and remedy shall be cumulative and in addition to any other right or remedy given under this Agreement or now and hereafter legally existing upon the occurrence of any event of default under this Agreement. The failure of either party to this Agreement to insist at any time upon the strict observance or performance of any of the provisions of this Agreement, or to exercise any right or remedy, shall not be construed as a waiver or relinquishment of such right or remedy with respect to subsequent defaults. Every right and remedy given by this Agreement to the parties to it may be exercised from time to time and as often as may be deemed by those parties.

SECTION 2. APPLICABLE LAW AND PARTIAL INVALIDITY

The execution, interpretation and performance of this Agreement shall in all respects by controlled and governed by the laws of the State of Nevada. If any part of this Agreement shall be declared invalid or unenforceable, either party shall have the option to terminate this Agreement by personal delivery or certified return-receipt requested United States mail to the Association.

SECTION 3. DELIVERY OF NOTICES

Notices of other communications between the parties of this Agreement may be mailed by United States registered or certified return-receipt requested mail, postage pre-paid, and may be deposited in a United States Post Office or depository regularly maintained by the Post Office. Such notices may also be delivered by hand or by any other receipted method or means permitted by law. For purposes of this Agreement, notices shall be deemed to have been "given" or "delivered" upon personal delivery thereof or forty-eight (48) hours after having been deposited in the United States mail as provided herein.

SECTION 4. ENTIRE AGREEMENT

It is specifically agreed by both parties to this Agreement that the entire Agreement is contained in this written Agreement and Attachment A.

SECTION 5. MODIFICATION OF AGREEMENT

This Agreement may be modified only by written agreement of the parties. Any oral agreements are expressly invalid.

SECTION 6. ATTORNEY'S FEES

In the event that either the Association or the Agent institutes suit in court against the other party in connection with any dispute or matter arising under this Agreement, the prevailing party shall be entitled to recover it's attorney's fees in reasonable amounts, which shall be determined by the court and included in the judgment of said suit.

SECTION 7. EFFECTIVE DATE OF AGREEMENT

Even though the date of this Agreement is signed by each party may be different, the parties agree that this Agreement shall be effective as of the date set forth in Article V, Section 1, of this Agreement.

SECTION 8. CAPTIONS

Titles of section headings of this Agreement are included solely for the convenience or reference of the parties thereto and are not to be construed or deemed a part of this Agreement, not are they intended to be a full or accurate description of the contents hereof.

IN WITNESS WHEREOF, the parties hereto have affixed or caused to be affixed their respective signatures this 6th day of _______2013.

PRESIDENT

COMMUNITY MANAGEMENT & SALES

ATTACHMENT A AGENT COMPENSATION FOR ASSOCIATION MANAGEMENT

- I. For management services rendered pursuant to the Agreement, Association shall pay Agent \$14.00 per door. There are 130 units in this association. Payment is due within ten (10) business days of the invoice date. Past due amounts shall bear interest at the rate of one and one half percent (1.5%) monthly.
- II. As part of this agreement agent shall attend six (6) Board of Directors meetings, two (2) hours per meeting.
- III. Included in this contract is a monthly inspection by agent of all common area and facilities to assure proper maintenance and care is being performed.
- IV. Agent shall obtain professional insurance bids for Association requirements. Handling insurance claims incur a \$40.00 per hour or portion thereof charge to the Association. This charge shall include, but is not limited to, services provided for filing police or fire reports, meetings with adjuster (s) and/or contractor(s) on site, negotiating repairs or replacements, etc.
- V. The overhead expenses of the Agent shall be paid by the Agent. The Agent's overhead expenses shall include the salaries, office expenses, and other expenses of the officers and employees of the Agent who are not engaged exclusively in work at the Property. The salaries of the on-site property staff/personnel, if any, and the Association office and related expenses shall not be included, but shall be paid for by the Association. These Association expenses shall include, but not limited to: postage, copying, ballots, proxies, printing, mass mailings, envelopes, labels, etc. Legal and accounting fees incurred for the direct benefit of the Association shall be paid for by the Association.
- VI. Storage of historical Association data shall be paid to Agent from Association funds at the rate of \$20.00 per month.
- VII. Assistance in legal proceedings for accounts receivable collection shall be at the expense of the Association.
 - a. Pre-lien letter \$75.00 each. Billed directly to the delinquent account(s), not to the Association.
 - b. Court appearance billed at \$75.00 per hour.
- VIII. Each check returned by a banking institution shall incur a \$35.00 fee. This fee shall be charged to the homeowner and payable to the Agent by the Association per activity.
- IX. Mailings will be done through the Agent's office. The cost of printing and postage shall be borne by the Association.
- X. The creation and/or typing of Association rules and regulations, procedure manuals and special projects produced through word processing shall be charged to the Association at the rate of \$40.00 per hour.
- XI. A one (1) time set-up charge for a new association is \$250.00.
- XII. Agent fees relating to the sale of a property are as follows; Transfer of unit ownership is a \$300.00 charge, paid by the unit buyer i.e., to answer demand letters, provide legal documents, arrange certificates and change computer billing. Broker and lender requests are \$25.00 per request and \$160.00 \$178.00 for re-sale packages.

- XIII. Copies will be charged to the Association at the rate of \$0.15 per copy.
- XIV. Facsimiles will be charged to the Association at the rate of \$0.50 per page.
- XV. Special checks drawn on other than the normal payable days shall be processed at the cost of \$25.00 each, charged to the Association.
- XVI. All 1099 Tax Forms, as required by law, shall be filed at the calendar year end at a cost of \$25.00 each.
- XVII. All payroll records and preparation of payroll checks, Association employee payroll registers, quarterly tax returns, annual W-2's and annual payroll reporting forms shall be prepared and processed by a payroll service. All costs billed by that payroll service for Association related activity shall be paid by the Association.
- XVIII. Research of financial archival information for historical analysis shall be charged at \$50.00 per hour or part thereof.
- XIX. Management of checking and savings accounts for other than normal monthly operation, i.e., special assessment accounting, lawsuit activities and/or lawsuit settlement management/accounting shall be charged at \$50.00 per hour or part thereof. Including construction documentation management.
- XX. Emergency service calls, exceeding one (1) hour per month, requiring Agent to visit the Association outside of regular business hours, shall be billed to the Association at the rate of \$75.00 per hour.
- Note: Items IV, IX, XIII, XIV, XVI, XVIII, XIX, and XX to be approved by the Board prior to any charges being incurred.

EXHIBIT E

EXHIBIT E

			Simple inclination of				ווארמו ובמו לחדל		
MONTH	CHECK#	AMOUNT	TWO	INVOICE #	MONTH	* 20200		TWO	
January	24	\$106.25	Yes		April	51 51	C1 920 CO	SIGNATURES	# INVOICE #
	- 26	\$2,436.00	Yes			25	41,020,00 61 600 00	res	121
	29	\$693.69	Yes	,		23	\$340.00	Vec	1500/10021
	30	\$85.00	Yes		*	54	\$4.027.52	COA NOO	0043/0400
	31	\$106.05	Yes			25.5	\$574.00	Vac	24/2/3439
9	32	\$1,176.00	Yes			56	\$330.00	200	234010
	. 33	\$62.11	Yes			57	\$575.00	Yes	4 57.0 CC
	34	\$1,820.00	Yes		1000	ì	00.575	165	77/457
	35	\$332.00	Yes		APRIL TOTAL	1	\$8.693.57		
	37	\$1,600.00	Yes	27514	٠				
	41	\$4,515,60	Yes	28029	June	65	\$120.00	Yes	12774
						99	\$1,750.00	Yes	2879/28968
JANUARY IOIAL		\$12,932.70	1.2			68	\$575.00	Yes	234810
4	1		*		1	69	\$1,948.80	Yes	19574-1
reproary	95	\$1,176.00	Yes		: :2	70	\$332.00	Yes	
	88	\$575.00	Yes	234440				9	£ 1.5
	55	\$1,820.00	Yes	149	JUNE TOTAL	Sa G	\$4,725.80		- ngr
	40	\$100.62	Yes	122-11					
	43	\$332,00	Yes		July	78	\$332.00	Yes	
	21		e i		į.	79	\$1,600.00	Yes	29124
PERUARY TOTAL		\$4,003.62		E		80	\$2,565.92	Yes	9627
77						81	\$575.00	Say	234917
Marcii	75	\$429.44	Yes	122-12		82	\$1,820.00	Yes	154
.50	# L	25/9.00	Yes	234521		83	\$142.55	Yes	1035-062014
	£ ;	\$125.00	Yes	11859		84	\$4,872.00	Yes	9649/9650
	40	\$1,820.00	Yes	150		86	\$332.00	Yes	
	4/	\$332.00	Yes		*	87	\$90.00	Yes	29457
	48	\$1,600.00	Yes		ě	88	\$3,020.64	Yes	9674
	49	\$85.00	Yes	18264		89	\$6,360.00	Yes	28070/28156
	20	\$177.54	Yes	122-13		- 61	\$826.00	Yes	1N0080454
10000						92	\$26.11	Yes	
MAKCH IOIAL		\$5,147.98				93	\$3,132.76	Yes	19447/19543
					**				f*
VTD SURTOTAL		¢54 100 CD			*	JULY TOTAL	\$25,694.98		alen.
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- 4	INVOICE #	157	1098-092014	30194/30413	20653/20692	9795		13668	30568/30797		9819		0.90	43		12975/13041	110114	9843		1098-102014	235461					120114	9865	9886	1098-112014		235568	10115	1098-122014	s	
014	SIGNATURES	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes				Yes	Yes	Yes	Yes	Yes	Yes	Yes				Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes		
cal Year 2	AMOUNT	\$1,820.00	\$209.16	\$1,885.00	\$808.17	\$1,948,80	\$332,00	\$1,592.89	\$1,625.00	\$4,804.00	\$2,013.76		\$17,038.78		\$575.00	\$3,300.00	\$1,820.00	\$2,078.72	\$279.28	\$332.00	\$575.00		\$8,960.00		\$390.00	\$1,820.00	\$2,013.76	\$2,078.72	\$501.91	\$332.00	\$575.00	\$1,820.00	\$112.06	CO GAZ AE	Chromolet
III - 113	CHECK#	117	118	119	120	121	122	123	125	126	127	X			124	128	129	130	132	133	134				131	135	136	137	139	140	141	142	143		
בי בתרת ווכווו כארומנווו ערכתווו - נוזרמו ובמו לחדל	MONTH	October											OCTOBER TOTAL		November								NOVEMBER TOTAL		December									DECEMBER TOTAL	
	INVOICE #	235020	10304	11674	155	1098-072014	29474	20036	8696		20213/20257	73/252	9722	29741			9	13215	156	9008	9746		19767	19771	į	23538			Ш						
	SIGNATURES	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes				Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes									
	AMOUNT	\$575.00	\$165.00	\$50.00	\$1,820.00	\$293.15	\$1,600.00	\$106.25	\$3,118.08	\$332.00	\$406.97	\$575.00	\$2,923.20	\$1,600.00		\$13,564.65		\$198.00	\$1,820.00	\$323.53	\$2,695.84	\$332.00	\$85.00	\$2,013.76	\$4,811.00	\$575.00		\$12,854.13			\$61,198,60	0.000	S-2 (-12-12-5)		
	CHECK#	8	g	95	96	97	86	66	100	102	103	105	107	108								127											天公司		
0.800	MONTH	August					82		'n							AUGUST TOTAL		September										SEPTEMBER TOTAL	IR	□	A STOISUBTOTAL			į.	

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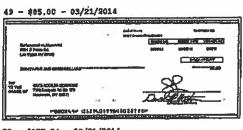

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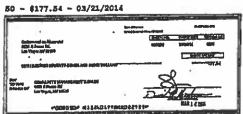
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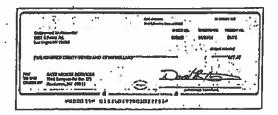
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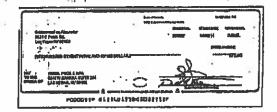
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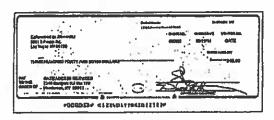


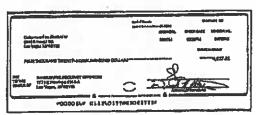
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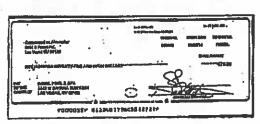
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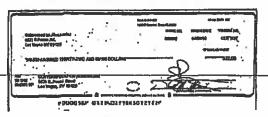


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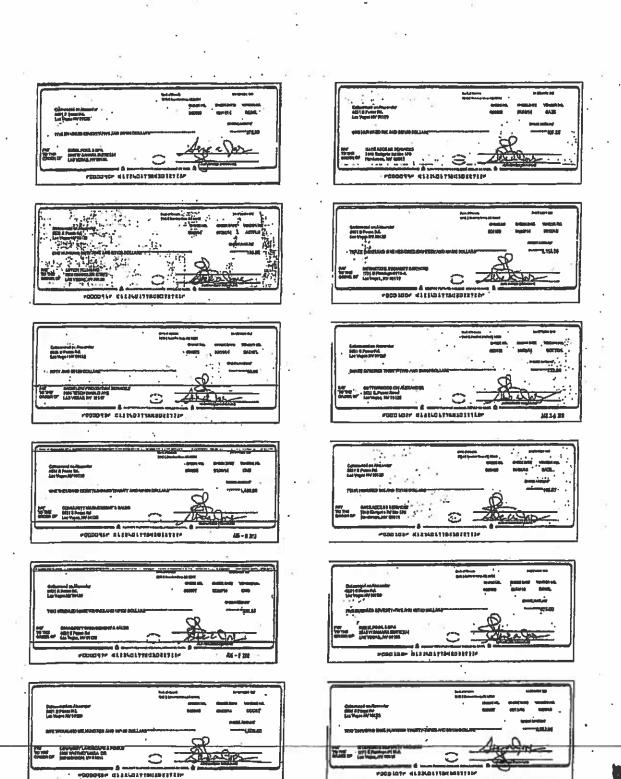
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78 - \$332.00 - 07/18/2014	9 1	84 - 84,872.00 - 07/09/2014	
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78 - \$1,500.00 - 07/14/2014		86 - \$332,00 - 07/15/2014	100
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82 - \$1,820.00 - 07/11/2016		89 - 48,360.00 - 07/18/2014	•
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81 - \$142,83 - 07/11/2014		91 - \$926.00 - 07/19/2016	
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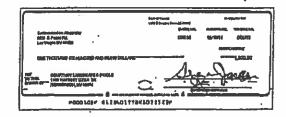
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P3 - #3,132.76 - 07/19/2014







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106 - \$198.00 - 09/02/2014	114 - 92,013.76 - 09/23/2014
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109 - \$1,820.00 - 09/08/2014	115 - \$4,811.00 - 09/22/2014
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110 - \$323,53 - 09/08/2014	116 - \$575.00 - 09/24/2014
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111 - \$2,695.84 - 09/03/2014	239
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19 - \$85.00 - 09/25/2014	
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117 - \$1,820.00 - 10/03/2014 123 - \$1,592.89 - 10/20/2014 COOLING STREET, STREET PERSONAL MIRECULTURE CONTRACTOR 118 - \$209.16 - 10/03/2014 125 - \$1,625.00 - 10/23/2014 P000314F #13140179###0237## -000153- GILIO1119G101551P-119 - \$1,885.00 - 10/02/2014 125 - \$4,804.00 - 10/30/2014 ************************************* #000116# #1884017184301372# 127 - \$2,013.76 - 10/23/2014 120 - \$808.17 - 10/07/2014 .. برهند. 4114/0114841015416 P0001217 #146r011124901512P 121 - \$1,948.60 - 10/03/2014 Shoerery applicationships the

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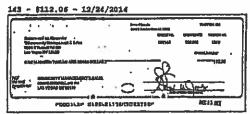
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125 - \$1,820.90 - 12/8/2014
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Cottonwood On Alexander Homeowners Association	Checks signed by S. Baca from Operating Account - Fiscal Year 2015

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January	144	\$1,625.00	Yes	30969/31197	April	165	\$575.00	Yes		
	145	\$4,122.93	Yes	9905/9924		167	\$1,820.00	Yes	42015	
	146	\$272.25	Yes	992047485		168	\$134.93	Yes		
	147	\$823.99	Yes	72287/72288		171	\$676.16	Yes		
	148	\$676.16	Yes			172	\$500.00	Yes	4066	
	149	\$575.00	Yes			173	\$85.00	Yes	23123	
	150	\$2,013.76	Yes	9943		174	\$2,078.72	Yes	10040	
				,		175	\$1,500.00	Yes	and the latest	
JANUARY TOTAL		\$10,109.09				176	\$1,948.80	Yes	10059	
						٠				
February	151	\$538.24	Yes	1098-012015	APRIL TOTAL		\$9,318.61			
	152	\$1,820.00	Yes	20115						
	153	\$2,143.68	Yes	9964	May	177	\$575.00	Yes	STATE OF THE PARTY	
	154	\$676.16	Yes			178	\$444.28	Yes	1098-042015	
	155	\$1,948.00	Yes	9983		179	\$1,820.00	Yes	50115	
	157	\$1,500.00	Yes			180	\$1,948.80	Yes	10080	
						181	\$850.00	Yes	2355/2356	.,
FEBRUARY TOTAL		\$8,626.08				182	\$676.16	Yes	TAK CASE	
						183	\$1,630.00	Yes		
March	156	\$575.00	Yes			185	\$1,948.80	Yes	10101	
	158	\$1,820.00	Yes	30115						
	159	\$504.97	Yes	1098-FEB2015	MAY TOTAL	,	\$9,893.04			
	160	\$208.35	Yes	22508/22509						
	161	\$125.00	Yes	14213	June	184	\$85.00	Yes	23617	
	162.	\$676.16	Yes			186	\$935.00	Yes		
	163	\$500.00	Yes	4060		187	\$1,820.00	Yes	62015	
VR	164	\$1,753.92	Yes	10002		188	\$136.13	Yes	1098-052015	
I I	997	\$1,575.00	Yes			189	\$2,143.68	Yes	10122	
	168	5134.93	Yes	1098-032015		961	\$500.00	Yes	4080	1
01	169	\$1,948.80	Yes	10021		196	\$1,820.00	Yes	72015	
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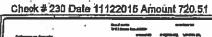
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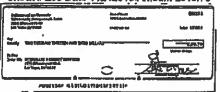
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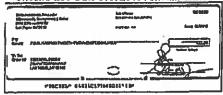
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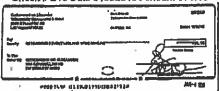
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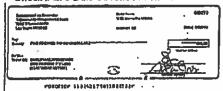


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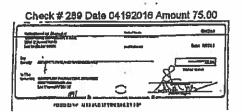
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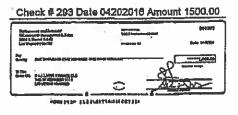
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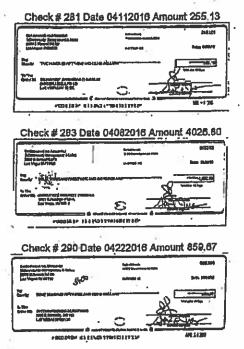


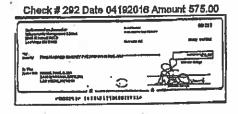
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EXHIBIT F

EXHIBIT F

COTTONWOOD ON ALEXANDER HOMEOWNERS ASSOCIATION BOARD OF DIRECTORS OPEN SESSION May 6, 2013

Gene Jones

DIRECTORS PRESENT:

David Haseltine

Treasurer/ Secretary

Bill Dickey Jr.

Director President

OTHERS PRESENT:

Sherryl Baca

Community Manager - CMS

Upon notice duly given in accordance with NRS.116, the Board of Directors of the Cottonwood on Alexander Homeowners Association met on May 6, 2013 at Community Management & Sales located at 5631 S. Pecos Rd. Las Vegas, NV. 89120.

ESTABLISHMENT OF QUORUM/CALL TO ORDER

A quorum was present and the meeting was called to order at 5:30 P.M.

HOMEOWNER OPEN FORUM

There were no homeowners present at this time.

APPROVAL OF MINUTES

The Board of Directors reviewed the Open Meeting minutes from January 16, 2013 meeting. Gene Jones moved to approve the minutes as submitted. Bill Dickey Jr. seconded the motion. All others present in favor, motion carried.

APPROVAL OF FINANCIALS

I, David Haseltine, moved to acknowledge that we have fulfilled our duty as a Board to review the December 2012 & January – March 2013 statements including a current reconciliation of the operating and reserve accounts, the actual revenues and expenses for the reserve account compared to this year's budget, the bank statement's, this period's income statement and the current status of any civil action or claim submitted to arbitration or mediation in which the association is a party and making motion to approve the financials based on NRS. Gene Jones seconded the motion. All others present in favor, therefore motion carried.

OLD BUSINESS (None at this time)

NEW BUSINESS

Open and discuss sealed proposals submitted for 2013 Reserve Study- the Board reviewed all the proposal submitted. David Haseltine motioned to approve the proposal from Nevada Reserve Studies. Gene Jones seconded the motion. All others in favor, motion carried.

Bank Change- from Sunwest Bank (no local branches) to Bank of Nevada (several local branches)- The Board discussed the bank change. David Haseltine motioned to approve the bank change to Bank of Nevada. Gene Jones seconded the motion. All others in favor, motion carried.

Discussion on residents getting a vendor code for Access- Gene Jones motioned NO vendor codes to be given out. David Haseltie seconded the motion.

Discuss any new projects in the community- Gas lamps (to led), sleeve over knob on pedestrian gate, Open the pool on Memorial Day Weekend annually.

Manage contract renewal- The Board discussed privately on the management contract renewal. David Haseltine to give Community Management & Sales a \$1.00 per door raise effective July 1, 2013. Bill Dickey Jr seconded the motion. All others in favor, motion carried.

RATIFICATION OF PRIOR ACTIONS

The following prior actions were moved to ratify by Bill Dickey. David Haseltine seconded the motion. All others in favor, motion carried.

24/7 Restoration-Put stop sign up at Golden Sunset & Halfmoon Bay

North Shores Residential Door Company-Purchased gate cards Gate Access Services-Entrance gate stuck open

24/7 Restoration - Replaced the pedestrian gate A Unique Construction Services- Graffiti removal on the call box

M5 Lighting- Repaired 8 gas lamps along the common area walkway path

HOMEOWNER CORRESPONDENCE

3630 Moonlit Beach- Birthday jumper request- The HOA can not approve a jumper.

HOMEOWNERS OPEN FORUM

The Board discussed they would like to get the following work done,, speed bumps to be painted, striping of the parking areas, and have Ed Norton security check car stops 4 hrs a day for 3 days and contact the apartments about the over growing tree over the wall.

NEXT MEETING DATE

RESPECTFULLY SUBMITTED.

The next meeting date will be either the 2nd or 3rd week of July.

ADJOURNMENT

There being no further business for the Board of Directors to address, Bill Dickey Jr. motioned to adjourn the meeting at 6:00pm. Gene Jones seconded the motion.

Board member of Association	Date
*	
•	

EXHIBIT G

EXHIBIT G

COTTONWOOD ON ALEXANDER HOMEOWNERS ASSOCIATION BOARD OF DIRECTORS OPEN SESSION January 28, 2014

DIRECTORS PRESENT:

Gene Jones

President

David Haseltine

Treasurer/ Secretary

DIRECTORS ABSENT:

Bill Dickey Jr.

Director

OTHERS PRESENT:

Sherryl Baca

Community Manager - CMS

Upon notice duly given in accordance with NRS.116, the Board of Directors of the Cottonwood on Alexander Homeowners Association met on January 28, 2014 at Community Management & Sales located at 5631 S. Pecos Rd. Las Vegas, NV. 89120.

ESTABLISHMENT OF QUORUM/CALL TO ORDER

A quorum was present and the meeting was called to order at 5:30 P.M.

HOMEOWNER OPEN FORUM

There were no homeowners present at this time.

APPROVAL OF MINUTES

The Board of Directors reviewed the Open Meeting minutes from November 25, 2013 meeting. Gene Jones moved to approve the minutes as submitted. David Haseltine seconded the motion. All others present in favor, motion carried.

APPROVAL OF FINANCIALS

I, David Haseltine, moved to acknowledge that we have fulfilled our duty as a Board to review the October & November 2013 statements including a current reconciliation of the operating and reserve accounts, the actual revenues and expenses for the reserve account compared to this year's budget, the bank statement's, this period's income statement and the current status of any civil action or claim submitted to arbitration or mediation in which the association is a party and making motion to approve the financials based on NRS. Gene Jones seconded the motion. All others present in favor, therefore motion carried.

OLD BUSINESS (None at this time)

NEW BUSINESS

- A. Meeting with Interstate Security Services- The Board met with Meegan from Interstate Security Services. The Board hired Interstate Security.
- B. 2013 Audit renewal proposal w/contract from Bainbridge, Little & Co The Board reviewed the proposal submitted by Bainbridge, Little & Co. David Haseltine motioned to approve the 2012 & 2013 audit. Gene Jones seconded the motion.

RATIFICATION OF PRIOR ACTIONS (None at this time)

HOMEOWNER CORRESPONDENCE (None at this time)

HOMEOWNERS OPEN FORUM

NEXT MEETING DATE (None at this time)

ADJOURNMENT

There being no further business for the Board of Directors to address, David Haseltine motioned to adjourn the meeting at 6:20pm. Gene Jones seconded the motion.

RESPECTFULLY SUBMITTED,		
Board member of Association	Date	

EXHIBIT H

EXHIBIT H

COTTONWOOD ON ALEXANDER HOMEOWNERS ASSOCIATION BOARD OF DIRECTORS OPEN SESSION April 9, 2014

DIRECTORS PRESENT:

Gene Jones

President

David Haseltine

Treasurer/ Secretary

Bill Dickey Jr.

Director

OTHERS PRESENT:

Sherryl Baca

Community Manager - CMS

Upon notice duly given in accordance with NRS.116, the Board of Directors of the Cottonwood on Alexander Homeowners Association met on April 9, 2014 at Community Management & Sales located at 5631 S. Pecos Rd. Las Vegas, NV. 89120.

ESTABLISHMENT OF QUORUM/CALL TO ORDER

A quorum was present and the meeting was called to order at 5:30 P.M.

HOMEOWNER OPEN FORUM

There were no homeowners present at this time.

APPROVAL OF MINUTES

The Board of Directors reviewed the Open Meeting minutes from January 28, 2014 meeting. Gene Jones moved to approve the minutes as submitted. Bill Dickey Jr. seconded the motion. All others present in favor, motion carried.

APPROVAL OF FINANCIALS

I, David Haseltine, moved to acknowledge that we have fulfilled our duty as a Board to review the December 2013 & January – February 2014 statements including a current reconciliation of the operating and reserve accounts, the actual revenues and expenses for the reserve account compared to this year's budget, the bank statement's, this period's income statement and the current status of any civil action or claim submitted to arbitration or mediation in which the association is a party and making motion to approve the financials based on NRS. Bill Dickey Jr. seconded the motion. All others present in favor, therefore motion carried.

OLD BUSINESS (None at this time)

NEW BUSINESS (None at this time)

RATIFICATION OF PRIOR ACTIONS

A. Gate Access Services- Repaired pedestrian gate- Not working

HOMEOWNER CORRESPONDENCE (None at this time)

HOMEOWNERS OPEN FORUM

NEXT MEETING DATE (None at this time)

ADJOURNMENT

There being no further business for the Board of Directors to address, Gene Jones motioned to adjourn the meeting at 6:00pm. Bill Dickey Jr. seconded the motion.

RESPECTFULLY SUBMITTED,	
Board member of Association	Date

EXHIBIT I

EXHIBIT I

COTTONWOOD ON ALEXANDER HOMEOWNERS ASSOCIATION BOARD OF DIRECTORS OPEN SESSION Monday, July 14, 2014

DIRECTORS PRESENT:

Gene Jones

President

Bill Dickey Jr.

Director

DIRECTORS ABSENT:

David Haseltine

Treasurer/ Secretary

MANAGEMENT COMPANY:

Sherryl Baca, SCM

Community Management & Sales

Upon notice duly given in accordance with NRS.116, the board of directors of the Cottonwood on Alexander Homeowners Association met on July 16, 2014 at Community Management & Sales located at 5631 S. Pecos Rd. Las Vegas, NV. 89120.

ESTABLISHMENT OF OUORUM/CALL TO ORDER

A quorum was present and the meeting was called to order at 6:21 P.M.

HOMEOWNER OPEN FORUM

There were no homeowners present at this time.

APPROVAL OF MINUTES

The board of directors reviewed the open meeting minutes from April 9, 2014 meeting. Gene Jones moved to approve the minutes as submitted. Bill Dickey Jr. seconded the motion. Motioned carried.

APPROVAL OF FINANCIALS

The board of directors has fulfilled its duty under NRS 116 to review the financials for March -May 2014. Gene Jones made a motion to approve the financials. Bill Dickey Jr. seconded the motion. Motion carried.

OLD BUSINESS

No old business at this time.

NEW BUSINESS

No new business at this time.

RATIFICATION OF PRIOR ACTIONS

Gene Jones to approve the prior ratifications of the installation of street sign, pedestrian gate being fixed, and the replacing of the upper gearbox at the entry gate. Bill Dickey Jr. seconded the motion. Motioned carried.

HOMEOWNER CORRESPONDENCE

No homeowners present at this time.

HOMEOWNERS OPEN FORUM

There was a discussion that the gas lighting throughout the community needs to be replaced.

NEXT MEETING DATE TBD		
ADJOURNMENT There being no further business for the board of adjourn the meeting at 6:30pm. Bill Dickey Jr.		l to
RESPECTFULLY SUBMITTED,		
		٠
Roard member of Association	Date	

EXHIBIT J

EXHIBIT J

Cottonwood on Alexander Homeowners Association Board of Directors Regular Meeting Minutes

Community Management & Sales 5631 S. Pecos Road Las Vegas, NV 89120 (702) 855-0455

Directors Present:

Gene Jones-President Bill Dickey-Director (via phone)

Directors Absent:

David Haseltine- Secretary/Treasurer

Others Present:

Sherryl Baca, SCM

Community Management & Sales

Upon notice duly given in accordance with Nevada Revised Statute (NRS) 116, the Board of Directors of the Cottonwood on Alexander Homeowners Association met on October 30, 2014 at 9:25 am at Community Management & Sales located at 5631 S. Pecos Road, Las Vegas, NV 89120.

I. Establish Quorum of the Board and Call Meeting to Order

A quorum was present and the meeting was called to order at 9:25 a.m.

II. Homeowners Forum for Agenda Items

This forum is devoted to comments from homeowners on agenda items only pursuant to Nevada Revised Statute (NRS) 116. To ensure everyone gets an opportunity to speak, comments may be limited to three minutes. No owner can give away their allotted time to expand another owner's time. Except in emergencies, no action will be taken upon a matter raised during this forum until the matter has been specifically included on a future agenda as an item upon which action may be taken.

There were no homeowners present at this time.

III. Board Member Resignation And Appointment

David Haseltine has resigned form the board. Raymond DelPino volunteered to fill the unexpired term of the vacant position. Motion by Bill Dickey, Jr. to appoint Raymond Delpino to the board. Motion was seconded by Gene Jones. Motion carried.

IV. Review and Approval of Board of Directors Regular Meeting Minutes:

The board of directors reviewed the open meeting minutes from July 14, 2014. Gene Jones moved to approve the minutes as submitted. Bill Dickey Jr. seconded the motion. Motioned carried.

V. Review and Approval of Financials:

The board of directors has fulfilled its duty under NRS 116 to review the financials for May thru September 2014. Gene Jones made a motion to approve the financials. Bill Dickey Jr. seconded the motion. Motion carried.

VI. Unfinished Business:

The board has reviewed and discussed the draft of December 2012 and 2013 audited financial statements. Gene Jones made a motion to approve the draft audited financial for December 2012 and 2013, Bill Dickey Jr. seconded the motion. Motion carried.

The board reviewed and discussed the 2015 budget and the Reserve Study. The board has determined that the landscape budget is too high for the quality of work by the current landscaper. Gene Jones made a motion to approve the 2015 budget and reserve study review; Bill Dickey Jr. seconded the motion. Motion carried.

Board discussion about 2015 budget determined that the landscaper needs to be terminated as they are not performing their duties. The board discussed having a person pick up the trash as the current landscaper is not doing this as they agreed. The common area always has broken glass and trash all over it resulting in an emergency as some one could be cut walking in the glass. The glass was all over the street and the landscaper failed to clean it up. Gene Jones made a motion to terminate landscape contract effective November 30, 2014 and to hire someone to keep the trash picked up in the common area. Bill Dickey Jr. seconded the motion. Motion carried.

VII. Homeowners Forum

This forum is devoted to comments from homeowners on general topics. To ensure everyone gets an opportunity to speak, comments may be limited to three minutes. No owner can give away their allotted time to expand another owner's time. Items discussed may be placed on future agenda at the discretion of the Board of Directors.

There were no homeowners present at this time.

VIII. Determine Next Meeting Date

The next meeting date will be scheduled via email to board members.

IX. Adjournment of Board of Directors Regular Meeting at 10:00 a.m.

There being no further business for the board of directors to address, Gene Jones motioned to adjourn the meeting at 10:00 am and Bill Dickey Jr. seconded the motion. Motioned carried.

Respectful	ly Submitted,			, .
Accepted:				
•	Board Member	Date		
Cottonwood at Alexander Homeowners Association				

EXHIBIT K

EXHIBIT K

July 16, 2014

To the Board of Directors Cottonwood On Alexander Homeowners Association 5631 S. Pecos Rd. Las Vegas, NV 89120

Dear Board Members:

Enclosed please find the following:

- 1. A draft of the December 2012 audited financial statements
- 2. Letter of Representations
- 3. Proposed adjusting journal entries

We have provided you a draft of the December 2012 audited financial statements along with proposed adjusting journal entries for your review. We have also included the Letter of Representations. If you have any questions concerning this draft please contact us to discuss them before we finalize our report and finish all required procedures in connection with your audit. For your information, as required by Generally Accepted Auditing Standards, we must receive a signed representation letter from the Board of Directors and management before we can officially issue an opinion on the financial statements.

Sincerely,

BAINBRIDGE, LITTLE & CO, CPAs, LLP

Samuel J. Balnbridge, CPA

Partner

LETTER OF REPRESENTATIONS FOR

COTTONWOOD ON ALEXANDER HOMEOWNERS ASSOCIATION

July 16, 2014

Bainbridge, Little & Co, CPAs, LLP 3620 N. Rancho Drive, Suite 106 Las Vegas, NV 89130

This letter of representations is provided in connection with your audit of the financial statements of Cottonwood On Alexander Homeowners Association, which comprise the balance sheet as of December 31, 2012, and the related statements of revenues, expenses, and changes in fund balance, and cash flows for the year then ended, and the related notes to the financial statements, for the purpose of expressing an opinion as to whether the financial statements are presented fairly, in all material respects, in conformity with accounting principles generally accepted in the United States of America (U.S. GAAP).

Certain representations in this letter are described as being limited to matters that are material. Items are considered material, regardless of size, if they involve an omission or misstatement of accounting information that, in light of surrounding circumstances, makes it probable that the judgment of a reasonable person relying on the information would be changed or influenced by the omission or misstatement. An omission or misstatement that is monetarily small in amount could be considered material as a result of qualitative factors.

We confirm, to the best of our knowledge and belief, as of July 16, 2014, the following representations made to you during your audit.

Financial Statements:

- 1) We have fulfilled our responsibilities, as set out in the terms of the audit engagement letter, including our responsibility for the preparation and fair presentation of the financial statements.
- 2) The financial statements referred to above are fairly presented in conformity with U.S. GAAP.
- 3) We acknowledge our responsibility for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.
- 4) We acknowledge our responsibility for the design, implementation, and maintenance of internal controls to prevent and detect fraud.
- 5) Any significant assumptions we used in making accounting estimates, including those measured at fair value, are reasonable.
- 6) Any related party relationships and transactions have been appropriately accounted for and disclosed in accordance with the requirements of U.S. GAAP.
- 7) All events subsequent to the date of the financial statements and for which U.S. GAAP requires adjustment or disclosure have been adjusted or disclosed.
- 8) We are in agreement with the adjusting journal entries you have proposed, and they will be posted to the Association's accounts.

Bainbridge, Little & Co, CPAs, LLP July 16, 2014 Page 2

- 9) We are not aware of any pending or threatened litigation, claims, or assessments or unasserted claims or assessments that are required to be accrued or disclosed in the financial statements in accordance with U.S. GAAP, and we have not consulted a lawyer concerning litigation, claims, or assessments.
- 10) Any material concentrations have been properly disclosed in accordance with U.S. GAAP.
- 11) Any guarantees, whether written or oral, under which the Association is contingently liable, have been properly recorded or disclosed in accordance with U.S. GAAP.
- 12) Any transfers or designations of fund balance or interfund borrowings have been properly authorized and approved and have been properly recorded or disclosed in accordance with GAAP.
- 13) Any uncollectible interfund loans have been properly accounted for and disclosed in accordance with GAAP.
- 14) Any receivables recorded in the financial statements represent valid claims against debtors for assessments or other charges arising on or before the balance sheet date and have been reduced to their estimated net realizable value.

Information Provided:

- 15) We have provided you with:
 - a) Access to all information, of which we are aware, that is relevant to the preparation and fair presentation of the financial statements, such as records, documentation, and other matters.
 - b) Additional information that you have requested from us for the purpose of the audit.
 - c) Unrestricted access to persons within the Association from whom you determined it necessary to obtain audit evidence.
- 16) All material transactions have been recorded in the accounting records and are reflected in the financial statements.
- 17) We have disclosed to you the results of our assessment of the risk that the financial statements may be materially misstated as a result of any fraud.
- 18) We have no knowledge of any fraud or suspected fraud that affects the Association and involves:
 - a) Management,
 - b) Employees who have significant roles in internal control, or
 - c) Others where the fraud could have a material effect on the financial statements.
- 19) We have no knowledge of any allegations of fraud or suspected fraud affecting the Association's financial statements communicated by employees, former employees, regulators, or others.
- 20) We have disclosed to you all known instances, if any, of noncompliance or suspected noncompliance with laws and regulations whose effects should be considered when preparing financial statements.
- 21) We are not aware of any pending or threatened litigation, claims, or assessments or unasserted claims or assessments that are required to be accrued or disclosed in the financial statements in accordance with U.S. GAAP, and we have not consulted a lawyer concerning litigation, claims, or assessments.

Bainbridge, Little & Co, CPAs, LLP July 16, 2014 Page 3

- 22) We have disclosed to you the identity of the Association's related parties, if any, and all the related party relationships and transactions of which we are aware.
- 23) The Association has satisfactory title to all owned assets, and there are no liens or encumbrances on such assets nor has any asset been pledged as collateral.
- 24) We acknowledge our responsibilities for presenting the required supplementary information (RSI) in accordance with U.S. GAAP. The RSI is measured and presented within prescribed guidelines, and the methods of measurement and presentation have not changed from those used in the prior period. We have disclosed to you any significant assumptions and interpretations underlying the measurement and presentation of the RSI.
- 25) We acknowledge our responsibility for presenting the revenues and expenses budget and actual supplementary information in accordance with U.S. GAAP, and we believe this supplementary information, including its form and content, is fairly presented in accordance with U.S. GAAP. The methods of measurement and presentation of the revenues and expenses budget and actual supplementary information have not changed from those used in the prior period, and we have disclosed to you any significant assumptions or interpretations underlying the measurement and presentation of this supplementary information.
- 26) The board of directors has reviewed all the Association's insurance coverage for the current year and believes it is adequate and meets the mandatory Nevada law requirements.
- 27) We acknowledge that it is the board of directors that is ultimately collecting funds for future major repairs and replacements in conformity with Cottonwood On Alexander Homeowners Association's policy to fund for those needs based on the latest reserve study conducted. The Board of Directors believes the funds will adequately provide for future major repairs and replacements.
- 28) If the Board of Directors elected to file tax form 1120, then the Association's allocation of expenses against membership and nonmembership income conforms with IRS rules, which require that the allocation be made "on a reasonable and consistently applied basis." We have adequately documented such allocations. However, if the Board of Directors elected to file tax form 1120-H, then the Association's allocation of expenses against exempt and nonexempt function income conforms with IRS rules, which require that the allocation be made "on a reasonable basis" and we have adequately documented such allocations.
- 29) We understand that the Board of Directors is responsible for the Association's choice of filing Form 1120 or Form 1120-H and the consequences thereof.

No events have occurred subsequent to the balance sheet date and through the date of this letter that would require adjustment to, or disclosure in, the financial statements. In addition, we have responded fully and truthfully to all inquiries made to us by you during your audit.

BOD Signature:	Title:
	1
Management Signature:	Title:

EXHIBIT L

EXHIBIT L



Raymond P. Kondler, CPA RKondler@kondlercpa.com

Navada, New Jersey, California

June 5, 2017

To the Board of Directors and Management Representative of Cottonwood on Alexander Homeowners Association:

We have audited the financial statements of Cottonwood on Alexander Homeowners Association for the year ended December 31, 2014, and have issued our report thereon dated June 5, 2017. Professional standards require that we provide you with information about our responsibilities under generally accepted auditing standards, as well as certain information related to the planned scope and timing of our audit. We have communicated such information in our letter to you dated September 22, 2016. Professional standards also require that we communicate to you the following information related to our audit.

Significant Audit Findings

Qualitative Aspects of Accounting Practices

Management is responsible for the selection and use of appropriate accounting policies. The significant accounting policies used by Cottonwood on Alexander Homeowners Association are described in Note 3 to the financial statements. No new accounting policies were adopted and the application of existing policies was not changed during 2014. We noted no transactions entered into by the Association during the year for which there is a lack of authoritative guidance or consensus. All significant transactions have been recognized in the financial statements in the proper period.

Accounting estimates are an integral part of the financial statements prepared by management and are based on management's knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the financial statements and because of the possibility that future events affecting them may differ significantly from those expected. There are no sensitive estimates affecting the financial statements.

Certain financial statement disclosures are particularly sensitive because of their significance to financial statement users. There are no sensitive disclosures affecting the financial statements.

The financial statement disclosures are neutral, consistent, and clear.

Difficulties Encountered in Performing the Audit

We encountered no significant difficulties in dealing with management in performing and completing our audit.

Corrected and Uncorrected Misstatements

Professional standards require us to accumulate all misstatements identified during the audit, other than those that are clearly trivial, and communicate them to the appropriate level of management. Management has corrected all such misstatements. In addition, none of the misstatements detected as a result of audit procedures

and corrected by management were material, either individually or in the aggregate, to the financial statements taken as a whole.

Disagreements with Management

For purposes of this letter, a disagreement with management is a financial accounting, reporting, or auditing matter, whether or not resolved to our satisfaction, that could be significant to the financial statements or the auditor's report. We are pleased to report that no such disagreements arose during the course of our audit.

Management Representations

We have requested certain representations from management that are included in the management representation letter dated June 5, 2017.

Management Consultations with Other Independent Accountants

In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a "second opinion" on certain situations. If a consultation involves application of an accounting principle to the Association's financial statements or a determination of the type of auditor's opinion that may be expressed on those statements, our professional standards require the consulting accountant to check with us to determine that the consultant has all the relevant facts. To our knowledge, there were no such consultations with other accountants.

Other Audit Findings or Issues

We generally discuss a variety of matters, including the application of accounting principles and auditing standards, with management each year prior to retention as the Association's auditors. However, these discussions occurred in the normal course of our professional relationship and our responses were not a condition to our retention.

Supplementary Information Accompanying the Audited Financial Statements

With respect to the supplementary information accompanying the financial statements, we made certain inquiries of management and evaluated the form, content, and methods of preparing the information to determine that the information complies with U.S. generally accepted accounting principles, the method of preparing it has not changed from the prior period, and the information is appropriate and complete in relation to our audit of the financial statements. We compared and reconciled the supplementary information to the underlying accounting records used to prepare the financial statements or to the financial statements themselves.

Required Supplementary Information

With respect to the supplementary information required by the Financial Accounting Standards Board, we applied certain limited procedures to the information, including inquiring of management about their methods of preparing the information; comparing the information for consistency with management's responses to the foregoing inquiries, the basic financial statements, and other knowledge obtained during the audit of the basic financial statements; and obtaining certain representations from management, including about whether the required supplementary information is measured and presented in accordance with prescribed guidelines.

This information is intended solely for the use of the Board of Directors and management of Cottonwood on Alexander Homeowners Association and is not intended to be and should not be used by anyone other than those specified parties.

Very truly yours,

NRED 0329

COTTONWOOD ON ALEXANDER HOMEOWNERS ASSOCIATION AUDITED FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION FOR THE YEAR ENDED DECEMBER 31, 2014

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Statement of Revenues and Expenses - Budget vs Actual	8



Raymond P. Kondler, CPA RKondler@kundlerupa.com

Nevada, New Jersey, California

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors and Members of Cottonwood on Alexander Homeowners Association

We have audited the accompanying financial statements of Cottonwood on Alexander Homeowners Association, which comprise the balance sheet as of December 31, 2014 and the related statements of revenues, expenses, and changes in fund balance and cash flows for the year then ended, and the related notes to the financial statements.

Report on the Financial Statements

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Cottonwood on Alexander Homeowners Association as of December 31, 2014 and

6460 Medical Center Street, St



Raymond P. Kondler, CPA RKondler@kondlerepa.com

Nevada, New Jersey, California

the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Disclaimer of Opinion on Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the Supplementary Information of Future Major Repairs and Replacements on page 7 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Financial Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Kondier & Associates, CPAs

Las Vegas, Nevada June 5, 2017

EXHIBIT E

EXHIBIT E



350 South Rampart Boulevard Suite 320 Las Vegas, NV 89145 702.360.3956 Phone 702.360.3957 Fax

www.murchisonlaw.com

Michael J. Nuñez mnunez@murchisonlaw.com 702.216.3860 Direct Dial

December 13, 2018

VIA E-MAIL: sdwilliams@red.nv.gov

Samiel Williams
Commission Coordinator
State of Nevada – Department of Business and Industry
Real Estate Division

Re: Baca, Inc. adv. Chandra, Sharath

Insured:

Baca, Inc.

Claim No.: Our File No: K128727 42661

Dear Ms. Williams:

This office represents Sherryl Baca in the matter of:

Sharath Chandra, Administrator, Real Estate Division.

VS.

Sherryl Baca

Case No. 2017-1579 and 2018-136

This matter initially had a response date of October 24, 2018, but was extended to December 17, 2018. (See, Enclosed.) Enclosed is Ms. Baca's response.

To date, we have not received notice of an amended hearing date.

Thank you for your consideration.

Very truly yours,

MURCHISON & CUMMING, LLP

/s/ Michael J.Nuñez

Michael J. Nuñez

CC:

Sherryl Baca

Thomas Giovinco

Enclosures

BRIAN SANDOVAL

STATE OF NEVADA



C.J. Manthe Director

BHARATH CHANDRA

Administrator

DEPARTMENT OF BUSINESS AND INDUSTRY REAL ESTATE DIVISION

www.red.nv.gov

October 18, 2018

Michael J. Nunez Murchison & Cumming, LLP 350 South Rampart Boulevard Suite 320 Las Vegas, Nevada 89145

Certified No: 7017 1450 0000 8967 9538

Re: NRED v. SHERRYL BACA

Case No. 2017-1579 & 2018-136

Mr. Nunez:

This is a formal notice to inform you that the Secretary of the Commission for Common-Interest Communities and Condominium Hotels has determined that your party's request for a continuance be granted. Senior Deputy Attorney General Michelle Briggs expects an answer to the complaint no later than December 17, 2018.

A Notice of Hearing with the exact date, time and location of the next scheduled Commission meeting will be mailed to your office no later than 30 days prior to the hearing date.

Should you have any questions regarding this matter, please do not hesitate to contact me at 702-486-4606, or via e-mail at sdwilliams@red.nv.gov if you have any questions.

Sincerely,

Samiel Williams

Commission Coordinator

Cc: Sharath Chandra, Administrator

Commissioners Compliance

Asheesh Bhalla, Deputy Attorney General via electronic mail

Michelle Briggs, Senior Deputy Attorney General via electronic mail

EXHIBIT F

EXHIBIT F

Michael J. Nunez

From:

Sherryl <sherryl.baca@cmslv.com>

Sent:

Tuesday, March 12, 2019 3:49 PM

To:

Michael J. Nunez

Subject:

Transfer_Inventory_CTWpicked up 6.27.17.pdf

Attachments:

Transfer_Inventory_CTWpicked up 6.27.17.pdf

Signed documents for pick up of cottonwood boxes

Sent from Sherryl's iPhone

EXHIBIT G

EXHIBIT G

Michael J. Nunez

From:

Michelle D. Briggs < MBriggs@aq.nv.gov>

Sent:

Wednesday, April 17, 2019 5:36 PM

To:

Michael J. Nunez

Subject:

Sherryl Baca / Cottonwood on Alexander

Hi Michael -

The investigator reviewed the boxes held by the new manager and could not find any signed board meeting minutes from 2014, 2015, and 2016. There are minutes from prior to 2014, so I will be amending the complaint to specify those years. Have you found anything contrary to that finding? Would that be disputed?

Thanks,

Michelle D. Briggs, Esq. | Senior Deputy Attorney General 555 E. Washington Ave, Ste 3900, Las Vegas, Nevada 89101 E: mbrigas@aa.nv.gov | T: 702-486-3809 | F: 702-486-3416



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EXHIBIT H

EXHIBIT H

Michael J. Nunez

From:

Michael J. Nunez

Sent:

Tuesday, May 07, 2019 12:00 PM

To:

'Michelle D. Briggs'

Cc:

'Sherryl'

Subject:

RE: Sherryl Baca / Cottonwood on Alexander

I am trying to obtain the audio recordings of all of the minutes. It is my hope to have them transcribed and disclosed prior to the hearing.



Michael J. Nunez 🕮 Attorney at Law MNunez@murchisonlaw.com

LOS ANGELES

IRVINE

SAN DIEGO

SAN FRANCISCO LAS VEGAS

PALM SPRINGS

702.216.3860 Phone 702.360.3957 Fax

Tivoli Village 350 S. Rampart Blvd, Suite 320

View my vCard

www.murchisonlaw.com

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From: Michelle D. Briggs < MBriggs@ag.nv.gov>

Sent: Thursday, May 02, 2019 12:18 PM

To: Michael J. Nunez < MJNunez@murchisonlaw.com> Subject: FW: Sherryl Baca / Cottonwood on Alexander

Hi Michael,

I have not heard from you regarding this email. The amended complaint was filed with the Commission. Do you have any additional documents to use at the hearing?

Thanks,

Michelle D. Briggs, Esq. | Senior Deputy Attorney General 555 E. Washington Ave, Ste 3900, Las Vegas, Nevada 89101 E: <u>mbriggs@ag.nv.gov</u> | T: 702-486-3809 | F: 702-486-3416



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From: Michelle D. Briggs

Sent: Wednesday, April 17, 2019 5:36 PM

To: 'mnunez@murchisonlaw.com' <mnunez@murchisonlaw.com>

Subject: Sherryl Baca / Cottonwood on Alexander

Hi Michael -

The investigator reviewed the boxes held by the new manager and could not find any signed board meeting minutes from 2014, 2015, and 2016. There are minutes from prior to 2014, so I will be amending the complaint to specify those years. Have you found anything contrary to that finding? Would that be disputed?

Thanks,

Michelle D. Briggs, Esq. | Senior Deputy Attorney General 555 E. Washington Ave, Ste 3900, Las Vegas, Nevada 89101 E: mbriggs@ag.nv.gov | T: 702-486-3809 | F: 702-486-3416



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EXHIBIT I

EXHIBIT I



350 South Rampart Boulevard Suite 320 Las Vegas, NV 89145 702.360.3956 Phone 702.360.3957 Fax

www.murchisonlaw.com

Michael J. Nuñez mnunez@murchisonlaw.com 702.216.3860 Direct Dial

May 28, 2019

<u>VIA E-MAIL: sdwilliams@red.nv.gov</u> (correspondence only)
& hand delivery (correspondence, response and supporting exhibits x10)

Samiel Williams
Commission Coordinator
State of Nevada – Department of Business and Industry
Real Estate Division

Re:

Baca, Inc. adv. Chandra, Sharath

Insured:

Baca, Inc.

Claim No.:

K128727

Our File No:

42661

Dear Ms. Williams:

This office represents Sherryl Bacca in the matter of:

Sharath Chandra, Administrator, Real Estate Division,

VS.

Sherryl Bacca

Case No. 2017-1579 and 2018-136

Enclosed are 10 copies of the Response to the Amended and Restated Compliant, dated April 30, 2019. The matter is presently set for hearing on the Commission's stacked calendar of June 4-6, 2019.

Respectfully, I am requesting a brief continuance of these dates (approximately 60 days) to allow Ms. Baca the opportunity to arrange to have witnesses appear on her behalf at the hearing. Specifically, Ms. Baca is attempting to locate and contact former Board Members to appear and testify on her behalf. The complaint deals with an Association that Ms. Baca no longer manages. As her management of this property commenced more than ten years and ended approximately two years ago, Ms. Baca has learned that one of the former Board Member is deceased. Some additional time is requested to locate others and arrange for their attendance.

Additionally, I will need to attendance at the hearing of this matter. I am out of town on June 4, 2019 and Ms. Baca – who also needs to attend – is out of town on June 6, 2019.

Finally, if the matter can be continued, the possibility exists for some negotiations and/or resolution discussions with the Deputy Attorney General. Thank you for your consideration.

Very truly yours,

MURCHISON & CUMMING, LLP /s/ Michael J. Nuñez

Michael J. Nuñez

cc: Sherryl Baca and Thomas Giovinco

3 4 5 6 7 8	Las Vegas, Nevada 89145 Telephone: (702) 360-3956 Facsimile: (702) 360-3957 Attorneys for Respondent, Sherryl Baca BEFORE THE COMMISSIC COMMUNITIES AND	ON FOR COMMON-INTEREST CONDOMINIUM HOTELS OF NEVADA	
10			
11 12	Sharath Chandra, Administrator, Real Estate Division, Department of	Case Nos. 2017-1579 and 2018-136	
13	Business & Industry, State of Nevada,	SUPPLEMENTAL BRIEF IN RESPONSE	
	Petitioner,	TO AMENDED COMPLAINT; AFFIDAVIT OF SHERYL BACA	
14	vs.		
15	Sherryl Baca,		
16 17	Respondent.		
18			
19	COMES NOW Respondent Shorad Re	and arouides this Supplemental Decrease	
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Sherryl Baca, the supplemental Affidavit of Sherryl Baca, the documents attached thereto, pursuant to NAC §116.575, and any oral testimony or argument to be offered at the hearing of this matter.

DATED: May 28, 2019

MURCHISON & CUMMING, LLP

Michael J. Nuñez, Esq

Nevada Bar No. 10703 350 South Rampart Boulevard, Suite 320

Las Vegas, Nevada 89145

Attorneys for Respondent, Sherryl Baca

MEMORANDUM OF POINTS AND AUTHORITIES

l.

INTRODUCTION

This is a continued hearing from the March 12, 2019 hearing before the Commission on this matter. The Amended Complaint arises from Respondent's management of the Cottonwood on Alexander Homeowners Association's ("Cottonwood") property between the dates of November 2006 June 2017. An eleven year period.

No known complaints have been issued by any homeowner or Board Member of Cottonwood during this eleven year period. Evidence and testimony was offered at the March hearing that Ms. Baca benefitted and improved the property and left Cottonwood a better place than she found it. This has not been refuted or questioned.

The Senior Deputy Attorney General's ("DAG") persecution of Respondent has been ongoing and somewhat of a moving target, i.e., initially commencing as an audit notification regarding reserve funding, then seemingly transitioning into an issue with management agreements, then veering into an inquiry regarding check signing authority, returning to an issue with management agreements, and lastly at the March 2019 hearing introducing a claim of unsigned minutes during HOA Board Meeting – the meetings at which Respondent Baca personally attended over her elven year tenure. (The April 30, 2019 Amended Complaint includes this latest iteration of charges.) Respondent has done her best to respond to and comply with the DAG's positions and requests and expressly denies any charge of non-compliance. Somewhat complicating this process is the fact that Respondent does not manage Cottonwood any longer and all records were turned over to the new property manager. Thus, this Amended Complaint address no ongoing issues, but only issues 2 to 13 years in the past.

At the Commissioner's request, Respondent has obtained what records she has retained of the minutes and that is the actual audio recording of the minutes (transcribed and attached hereto.) These minutes are offered in further support of Respondent's position that she did not knowingly or substantively violate any provisions of the NRS or NAC

 regarding Common Interest Community Management. Specifically, to the extent the new claim is the minutes were not signed – in support of any claim or inference that the meetings did not occur – the actual transcriptions are provided which provide a verbatim recital of the proceedings of the meeting. There can be no dispute that the meetings occurred, over the course of eleven years, and that normal and authorized activities occurred at each of these meetings.

Respectfully, and acknowledging that the Rules and Regulations of the Real Estate Commission are valid, important and enforceable by the Commission, the alleged infractions against Respondent in this matter are minor and harmless in nature. (This was readily observed by Respondent at the March hearing at which the Commission heard and handled matters of far greater public harm involving criminal and quasi-criminal activity, including fraud, conversion and theft of Community monies and property.) Over the course of eleven years Respondent did not misappropriate a penny of Cottonwood's money (this is not even alleged) and Respondent improved the community by reducing delinquent assessments and improving the property (this fact is not questioned or challenged by the DAG.)

Respondent respectfully requests that the Commission weight the merits of this matter and in the interest of equity take no disciplinary action in this matter, including suspension or fines. Respondent has learned a lesson and in that regard the mission of the Commission has been served. Respondent has no objection to any advisory opinions or class / education recommendations.

II.

RESPONSE TO ALLEGATIONS OF AMENDED COMPLAINT

The following allegations of the Amended Complaint are admitted: 1, 2, 6, 17, 19 The following allegations are denied for the following reasons:

 $\P 3$ – Audits were offered at the March 2019 hearing demonstrating that there were no issues or problems with the reserves.

¶4 - Denied based on lack of information and belief.

¶5 – Denied based on lack of information and belief. Moreover, this paragraph is suggestive of the fact that the DAG altered the focus of the investigation from one of reserve audits to management agreement.

- ¶7 Denied based on lack of information and belief.
- ¶8 Denied based on lack of information and belief. Moreover, the management agreements that Respondent has maintained were submitted at the March hearing.
- ¶9 Denied. The management agreements that Respondent has maintained were submitted at the March hearing.
 - ¶10 Denied. Respondent has not impeded any investigation.
 - ¶11 Denied based on lack of information and belief.
- ¶12 Denied. At least two management agreements were provided to the Commission at the March 2019 hearing.
- ¶13 Respondent dual signed checks on behalf of Cottonwood with the full knowledge, consent and appreciation of the Board. (See, Affidavit of Baca at ¶26.) The exact number cannot be confirmed.
 - ¶14 Denied. Respondent had the authority to sign checks on behalf of Cottonwood.
- ¶15 Denied based on lack of information and belief. Minute transcripts and audits produced demonstrate that Cottonwood's finances were compliant and passed all audits.
- ¶16 Denied based on lack of information and belief. Board meeting did occur and normal business was conducted. Respondent attended them all. Audio transcripts are attached hereto as **Exhibit A**.
 - ¶18 Denied based on lack of information and belief.
- ¶20 Denied based on objections. Incomplete recitation of the contract. Document speaks for itself. Calls for legal conclusion. Course and dealings of parties support valid and enforceable contract¹ (which issue was raised and heard at the March 2019 hearing.)

^{§ 1-303.} Course of Performance, Course of Dealing, and Usage of Trade.

¶21 – Denied based on objections. Not a factual recitation. Conclusion of law. Respondent denies violations of law 1-12.

III.

RESPONDENT HAS FULLFILLED ALL FIDUCIARY RESPONSIBILITIES AND REQUESTS THAT NO DISCIPLINE OR SANCTIONS BE IMPOSED

A. There is no Evidence That Respondent Has Violated Her Fiduciary Duties

It is well settled that a community manager shall comply with the standards of practice set forth in NRS §116A.630 and NAC §116A.320

In addition to any additional standards of practice for community managers adopted by the Commission by regulation pursuant to NRS §116A.400, pursuant to NRS §116A.630 a community manager shall:

- 1. Except as otherwise provided by specific statute, at all times:
- (a) Act as a fiduciary in any client relationship; and
- (b) Exercise ordinary and reasonable care in the performance of duties.
- (a) A "course of performance" is a sequence of conduct between the parties to a particular transaction that exists if: (1) the agreement of the parties with respect to the transaction involves repeated occasions for performance by a party; and (2) the other party, with knowledge of the nature of the performance and opportunity for objection to it, accepts the performance or acquiesces in it without objection.
- (b) A "course of dealing" is a sequence of conduct concerning previous transactions between the parties to a particular transaction that is fairly to be regarded as establishing a common basis of understanding for interpreting their expressions and other conduct.

* * * * *

- (e) Except as otherwise provided in subsection (f), the express terms of an agreement and any applicable course of performance, course of dealing, or usage of trade must be construed whenever reasonable as consistent with each other. If such a construction is unreasonable: (1) express terms prevail over course of performance, course of dealing, and usage of trade; (2) course of performance prevails over course of dealing and usage of trade; and (3) course of dealing prevails over usage of trade.
- (f) Subject to Section 2-209, a course of performance is relevant to show a waiver or modification of any term inconsistent with the course of performance.

2. Comply with all applicable:

- (a) Federal, state and local laws, regulations and ordinances; and
- (b) Lawful provisions of the governing documents of each client.

In this case, based on the original and supplemental affidavits submitted in response to this Amended Complaint, Responded has conclusively demonstrated that at all times she has acted in good faith and has protected and benefitted the operations and management of Cottonwood.

Subsection (6) of NRS §116A.630 further provides that at all times a community manager must ensure that:

- (a) The financial transactions of a client are current, accurate and properly documented; and
- (b) There are established policies and procedures that are designed to provide reasonable assurances in the reliability of the financial reporting, including, without limitation:
- (1) Proper maintenance of accounting records;
- (2) Documentation of the authorization for any purchase orders, expenditures or disbursements;
- (3) Verification of the integrity of the data used in business decisions;
- (4) Facilitation of fraud detection and prevention; and
- (5) Compliance with all applicable laws and regulations governing financial records.

There can be no dispute that in this case, during her eleven year tenure, Respondent, duly and faithfully executed all of her fiduciary responsibilities on behalf of Cottonwood, including protecting, preserving and managing its financial transactions.

In the History of NRS §116A.630 the Legislatures comments are as follows:

Section 19.5 of this Bill Dickey sets forth the responsibilities and duties of a community manager, incorporates into statute many of the existing provisions of the Nevada Administrative Code and adds certain new responsibilities and duties. (NAC 116.300) Section 19.5 also provides that a community manager acts as a fiduciary at all times and must exercise *ordinary and reasonable care* in performing his duties. 2009 Nev. ALS 485, 2009 Nev. Stat. 485, 2009 Nev. Ch. 485, 2009 Nev. AB 350, 2009 Nev. ALS 485, 2009 Nev. Stat. 485, 2009 Nev. Ch. 485, 2009 Nev. AB 350.

By application of the "ordinary and reasonable care standard" there can be no dispute that Respondent met this standard in her management of Cottonwood and no basis or grounds presently exists for the imposition of sanctions or fines. Repeatedly during the March hearing the DAG's only response to Respondent's testimony and evidence in support of her professional and diligent management of the property was – not that she failed or harmed Cottonwood in some measureable way – but that Respondent "should have known better." This is not a standard ever promulgated by the Legislature, in statute or legislative history, and is not a standard the Commission should adopt in sanctioning or finning demonstrably effective managers.

B. <u>The Commissions Actions Should Be Measured and Appropriate</u> Pursuant to NRS §116A.400:

3. The Division may investigate any community manager who holds a certificate to ensure that the community manager is complying with the provisions of this chapter and chapters 116 and 116B of NRS and any additional standards of practice adopted by the Commission.

4. In addition to any other remedy or penalty, if the Commission or a hearing panel, after notice and hearing, finds that a community manager who holds a certificate has violated any provision of this chapter or chapter 116 or 116B of NRS or any of the additional standards of practice adopted by the Commission, the Commission or the hearing panel may take *appropriate* disciplinary action against the community manager.

The Nevada Administrative Code at §116A.355 defines the conduct providing grounds for discipline or sanctions:

- 1. A community manager is subject to disciplinary action if the community manager:
- (a) Commits any of the following:
- (1) Unprofessional conduct;
- (2) Professional incompetence;
- (3) Negligence or gross negligence; or
- (4) A felony or any offense involving moral turpitude; or
- 2. A community manager commits an act of unprofessional conduct if the community manager:
- (a) Violates the provisions of:
- (1) An order of the Commission;
- (2) An agreement with the Division; or
- (3) This chapter, chapter 116 of NAC or chapter 116 or 116A of NRS;
- (b) Fails to disclose to a client any material fact or other information that he or she knows or, in the exercise of reasonable care or diligence, should have

known, which concerns or relates to the common-interest community and which is of customary or express interest to the client;

- (c) Engages in deceitful, fraudulent or dishonest conduct, including, without limitation, knowingly communicating false, misleading or fraudulent information to a client;
- (d) Before obtaining a certificate, temporary certificate or permit, committed an act which was in fact unknown to the Division at the time it issued the certificate, temporary certificate or permit and which would have been grounds for denial of a certificate, temporary certificate or permit had the Division been aware of the conduct;
- (e) Obtains a certificate, temporary certificate or permit by fraud or deceit or by concealing a material fact from the Division, including, without limitation, making a false statement of material fact on the application for the certificate, temporary certificate or permit;
- (f) Fails to cooperate with the Division in the investigation of a complaint, including, without limitation, failure to produce any document, book or record in the possession or control of the community manager after the Division requests the production of such document, book or record in the course of an investigation of a complaint;
- (g) Fails to perform impartially and consistently an activity that is lawful and properly authorized on behalf of a client or fails to perform a duty or obligation owed to a client because of the age, race, color, religion, national origin, disability, marital status, familial status, sex or ethnicity of any person, including, without limitation, a member of the executive board, an officer of the association, a unit's owner, a tenant of the common-interest community or a visitor of the common-interest community;

- (h) Fails to account for or remit money in his or her possession that belongs to another within a reasonable time of a request for an accounting or remittance of such money by the owner; or
- (i) Exceeds the authority granted to him or her by the client.
- 3. A community manager commits an act of professional incompetence if, without limitation, the community manager:
- (a) Demonstrates a significant lack of ability, knowledge or fitness to perform a duty or obligation owed to a client; or
- (b) Fails to exercise reasonable skill and care with respect to a duty or obligation owed to a client.
- 4. In determining whether a community manager has committed unprofessional conduct or professional incompetence, the Commission and the Administrator may consider, without limitation, whether the community manager has:
- (a) Done his or her utmost to protect the public against fraud, misrepresentation or unethical practices related to the business affairs of the client;
- (b) Acquired the knowledge of all pertinent facts concerning a client;
- (c) Provided or attempted to provide to a client services concerning a type of property or service:
- (1) That is outside his or her field of experience or competence without the assistance of a qualified authority unless the fact of his or her inexperience or incompetence is disclosed fully to the client and is not otherwise prohibited by law; or
- (2) For which he or she is not properly licensed;
- (d) Complied with the disclosure requirement of NAC 116A.330;
- (e) Complied with the applicable governing documents, policies and procedures of the client;

(f) Kept informed of current statutes and regulations relating to commoninterest communities and relating to other areas in which he or she attempts to provide guidance;

- (g) Acted in the best interest of the client;
- (h) Ensured that each management agreement is in writing and that each member of the executive board has received a copy of the management agreement;
- (i) Obtained all changes of contractual terms in writing and has ensured that such changes are signed or initialed by the parties concerned;
- (j) Acquired knowledge of all material facts that are reasonably ascertainable and are of customary or express concern to a client and has conveyed that knowledge to the client; or
- (k) Failed to supervise a provisional community manager or employee.

The allegations of the Amended Complaint do not fall squarely within any of these delineated prohibited acts and tangible harm to Cottonwood – a property that Respondent no longer manages – can never be shown.

Respondent is a sole business owner with a small number or employees. Community management is the sole basis of her support. The imposition of any sanctions or fines would impose a hardship, if not ruinous, of her business and her employees that rely upon her. Suspension of any license or the imposition of onerous monetary fines would not be an appropriate remedy for the violations raised in this matter.

In the case of Real Estate Div., Dep't of Commerce v. Jones, 98 Nev. 260; 645 P.2d 1371 (1982) the Supreme Court determined that sanctions and fines were inappropriate in cases involving inadvertence and violations that were more technical in nature that those that harmed the community or public. In Jones, a real estate agent presented a purchase offer and a photocopy of an earnest check to the sellers. The offer and acceptance agreement required the check's deposit into escrow prior to closing, but appellant agent

inadvertently took the check on vacation. The deal fell through and the earnest money was returned. The sellers filed a complaint with the commission, which revoked the licenses of appellants and appellee agent. The trial court reversed the revocation of appellee agent and remanded the case for further consideration of appellants' case. The commission then imposed a suspension of appellants' licenses, which the district court affirmed. The court affirmed the ruling as to appellee agent, but reversed the ruling as to appellants, holding that there was no substantial evidence that appellant agent fraudulently misrepresented the existence of the earnest money. The record showed that the check existed, and the agent's single inadvertent mistake did amount to negligence, justifying suspension.

In affirming the decision that the facts of the case provided no grounds for suspension the Court stated:

It is true, of course, that Vickie Jones may have violated the literal terms of NRS 645.310(2) by taking her briefcase containing the earnest money check on the ten-day family vacation. It is unrefuted on the record, however, that the retention of the check by Mrs. Jones was inadvertent. Such human frailty, in the context of the single incident here presented, did not, therefore, rise to the level of perfidy, incompetence or negligence which would justify the imposition of either a revocation or suspension of her license. *Real Estate Div.*, *Dep't of Commerce v. Jones*, 98 Nev. 260, 265, 645 P.2d 1371, 1373-1374, 1982 Nev. LEXIS 445, *9

Under the facts and evidence of this case, no basis exists for inadvertent or technical violations asserted herein. Specifically, any violations claimed herein were inadvertent. Any violations harmed no persons or entities and the parties certainly operated for eleven years unaware and unaffected by any alleged violations.

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C. <u>Guidelines of the National Real Estate Division Support Leniency Under the</u> <u>Facts of this Case</u>

The National Real Estate Association ("NREA") has published guidelines and standards for regulation and disciplinary actions against professionals. The NREA does not recommend specific discipline for certain offenses, or for violations of particular Articles of the Code in deference to the wisdom and autonomy of Hearing Panels privy to the details of complaints coming before them. In recognition of the fact that no two complaints are identical; and in view of the fact that the details of each hearing, including the experience of respondents, their history of prior violations, and mitigating or extenuating circumstances, may all come into play in determining an appropriate penalty, the NREA has offered the following key points to be considered with respect to discipline:

- Discipline should be commensurate with the offense. Unintentional or inadvertent violations should result in penalties designed to educate respondents as to the conduct expected of them as REALTORS®. Conversely, if a REALTOR® intentionally violates the Code, for example to realize an economic gain, a more severe sanction would be appropriate. Only authorized forms of discipline may be utilized. (Revised 11/13)
- Discipline should be progressive. The disciplinary emphasis on violations by new members or by longstanding members with no history of unethical conduct should be primarily educational. Repeated or subsequent violations should be addressed with more serious forms of discipline including substantial fines, suspension, and termination of membership.
- A "gray area" can exist with respect to "first time violations" that are clearly not the result of ignorance or mistake but rather demonstrate flagrant disregard for the Code's obligations. While the educational aspect of Code enforcement cannot be disregarded, the fact that the Code exists to protect the public must also be seriously considered in determining commensurate discipline.

 Mitigating or extenuating circumstances should be considered in determining appropriate discipline. The fact that a respondent recognized or acknowledged inappropriate or unethical conduct, or took steps to remediate or minimize harm or injury that may have resulted from the respondent's conduct, should be considered in determining appropriate discipline.

• Respondents' records of earlier violations (or, conversely, the fact that they have not violated the Code in the past) can be considered in determining appropriate discipline. Hearing Panels cannot consider past violations in deciding whether the conduct currently complained of violated the Code. National Association of Realtors, Code of Ethics & Arbitration Manual.

Crafting appropriate, meaningful discipline can challenge panels that have concluded that the Code has been violated. The above key points are offered as guidance in crafting an appropriate remedy under the facts of this case.

D. Respondent Has Not Been Notified of Any Express Complaints By Homeowners

NAC §116A.350 addressing Allegations of misconduct; submission of complaint; investigation and report; action by Administrator; appeal, provides as follows:

- 1. If a person who alleges that a community manager is guilty of misconduct sends the allegations of misconduct in writing to the community manager in an attempt to resolve the issue without filing a complaint with the Division, the community manager shall, in good faith, acknowledge and respond in writing to the person making the allegations within 12 working days after he or she receives the allegations.
- 2. A complaint about a community manager must:
- (a) Be submitted to the Division on a form provided by the Division;
- (b) Be signed by the person submitting the complaint; and

- (c) Include, without limitation:
- (1) The identity of the community manager who is alleged to have violated a provision of this chapter or chapter 116 of NRS, and the nature of the alleged violation;
- (2) All evidence supporting the allegations, including, without limitation, as appropriate, corroborating statements by other persons or specific information as to persons who may be contacted to provide such corroboration;
- (3) The name, address and telephone number of the person submitting the complaint;
- (4) Documents that evidence an attempt by the person submitting the complaint to resolve the issue with the executive board or the community manager, including, without limitation, any written response of the executive board or the community manager to the allegations of the person submitting the complaint; and
- (5) If filed by a tenant of a unit's owner, ratification of the complaint by the unit's owner without the use of a power of attorney by the tenant.
- 3. Upon receipt of a complaint that complies with subsection 2, the Division shall forward the complaint to an investigator. The investigator:
- (a) Shall send a copy of the complaint to the community manager and the executive board of any association which relates to the subject of the complaint;
- (b) Within 12 working days after the receipt of the allegations, shall attempt to obtain a response in writing from the person who is the subject of the complaint;
- (c) May make such inquiries and investigation into matters relating to the allegations in the complaint as the investigator deems appropriate; and
- (d) Shall submit to the Administrator a written report that summarizes the findings and conclusions of the investigator.

- 4. Upon review of the written report of the investigator, if the Administrator determines that grounds for disciplinary action against the community manager exist, the Administrator may take one or more of the following actions as he or she deems appropriate:
- (a) Issue a letter of censure to the community manager who is the subject of the complaint;
- (b) Levy an administrative fine of:
- (1) For the first offense, not more than \$ 1,000; and
- (2) For the second offense, not more than \$5,000;
- (c) Require the community manager to obtain additional education relating to the management of a common-interest community;
- (d) Refer the matter to the Commission;
- (e) Refer the matter to the Real Estate Commission; or
- (f) Refer the matter to the Attorney General of this State.
- 5. The Administrator may initiate an investigation, audit or inspection of the records of any community manager or any person who performs the duties of a community manager in this State.
- 6. Any action taken by the Administrator pursuant to subsection 4 may be appealed by the community manager upon written request to the Commission within 30 days after the Administrator takes such action.
- 7. As used in this section, "investigator" means a person whom the Division deems to be impartial and qualified with respect to the matter in a complaint and who is designated by the Division to investigate a complaint pursuant to this section.

As set forth in her original affidavit, Respondent has never received a Complaint from and homeowner or board member at Cottonwood.

IV.

CONCLUSION

For all the foregoing reasons set forth herein and above, Respondent respectfully requests that no disciplinary actions be taken against her including the imposition of any suspension, revocations or fines.

DATED: May 28, 2019

MURCHISON & CUMMING, LLP

Michael J. Nuñez

Attorneys for Respondent, Sherryl Baca

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AFFIDAVIT OF SHERRYL BACA

STATE OF NEVADA

COUNTY OF CLARK

ss.

I, Sherryl Baca being first duly sworn, depose and say:

I am over the age of 18. I have personal knowledge of the facts set forth herein, which are known by me to be true and correct, and if called as a witness, I could and would competently testify thereto.

- 1. I am a licensed / permitted Property Manager / Community Manager and was licensed / permitted at all times during my company's management of the property of the Cottonwood on Alexander Homeowners Association ("Cottonwood.") I have also held a Nevada Real Estate License since 1989.
- I have owned and operated Community Management and Sales ("CMS") since
- In my professional career I have successfully managed over 100 properties for various HOAs in Clark County.
- 4. I have never before had or experienced complaints similar to the ones that are being directed against CMS by the instant complaint. (Case No. 2017-1579 & 2018-136.)
- 5. Prior to the initiation of the Complaint and Amended Complaint in this matter I have never received complaints from any homeowner or Board Member of Cottonwood regarding my services or actions under the management contract.
- 6. During the approximate 11 year period CMS provided professional services for Cottonwood, I had a good and professional relationship with the Board of Directors. At no point in time have I received notice from the Board Members of Cottonwood that CMS has breached its management agreement or has violated any fiduciary duties owed to the HOA.

7. At no time during the approximate 10 year period CMS provided professional services for Cottonwood have I ever breached the management agreement or violated any fiduciary duties owed to the HOA.

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- On July 1, 2017, Performance CAM took over management of Cottonwood and all files and documents were turned over to that company, including management contracts that are sought by the instant investigation. Pursuant to Article IV, Section 5 of the management agreement these records are the property of Cottonwood and CMS was obligated to turn them over.
- 9. During my management of Cottonwood I personally attended all Board meetings. At these meetings I recall that the minutes were typically signed at the board meetings immediately following approval of minutes. During the meetings, and following approval of board minutes which approval is reflected in on the audio recorded minutes, I recall that the minutes would be signed. I personally recall witnessing Board Members sign the minutes at the Board meetings.
- 10. I've no information or understanding as to why the new management company appears to have misplaced the signed minutes.
- Attached hereto are the transcribed minutes or Board Meetings that I attended. 18 | I do recall minutes being signed at these meetings. The following recitals are from the audio recording and from my personal recollection. The minutes reflect nothing but normal and standard management of Cottonwood.
 - 12. I was present at the Cottonwood on Alexander annual election meeting for 2011 Annual. At this meeting three board members were present, but no homeowners. A CMS volunteer was present to open the ballots. Minutes from 2010 annual meeting were approved, which means they were signed. David Hazeltine and Bill Dickey were the two new elected board members. No board members raised any question or objection to my services on behalf of the HOA or questioned or suggested that I did not have a valid and enforceable management agreement with the HOA.

13. I was present at the Cottonwood on Alexander HOA meeting on 10/11/11. Three board members were present and Aretha Jones. Minutes from the prior meeting were approved, which means they were signed. Financials were reviewed and David Hazeltine reviewed same with nothing to bring up. The Board approved the financials subject to audit. There was no new business. Les Miller was present to discuss lighting. He proposed a new fixture with glass that would be solar, but I suggested plexi-glass to prevent kids from breaking them with rocks. Les Miller added that the only maintenance would be to change the batteries once a year. This was compared to the cost of putting in all electrical lines and power meters and to replace the gas lamps. There was discussion about putting the same solar lights along the pedestrian path also. The Board agreed to meet with Les Miller on the 17th at 10:30 to walk the pedestrian path to see how many lights were needed. Les Miller discusses a KBAR unit to help save electricity and I suggest using one on the pool. The cost for the unit and installation was discussed as being approximately \$500. The Board agreed to install a unit for the pool. Next business discussed was the completed audit and no anomalies were found. Next business discussed was the 2012 budget. I suggested keeping assessments the same ∥in light of the economy, and David Hazeltine agreed. The budget was approved by board. I brought up having a hearing committee. This was discussed with the board and they decide to table it for now. I brought up issues with the towing company, which moved into a discussion on rental properties and dual families living in them. I stated the issue was we did have a copy of the lease agreements in order to know who was supposed to live in the home. Items that needed to be ratified were discussed including emergency calls on exit gate malfunctioning, signs for Peach Tree and a new loop detector on the gate. The Board approved these matters. I moved to not discuss this in an open session. No board member raised any question or objection to my services on behalf of the HOA or questioned or suggested that I did not have a valid and enforceable management agreement with the HOA.

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1 14. I was present at the Cottonwood on Alexander HOA meeting on 5/09/12. 2 Homeowner Aretha Jones was present for this meeting, as well as board members Gene 3 Jones, Bill Dickey and David Hazeltine. Minutes from the prior meeting were approved, which 4 means they were signed. David Hazeltine reviewed the financials and was happy to see they 5 were under expenses, and that the HOA had a little bit of breathing room. Financials were approved subject to audit. Next item discussed was the repair of the main pedestrian gate at 6 7 a cost of \$234.00. This was approved. There was discussion on whether it should remain 8 open at certain times, such as when kids were coming home from school. Next item discussed 9 was maintenance of the community. Gene Jones stated it was to be done once a month, but I told him it was as needed. Gene Jones stated some guest parking signs are fading, and I 11 told him we could do a onceover together. He agreed. Next item discussed was to ratify 12 action already taken: \$106.25 to repair entry gate handle that wasn't closing, \$100.00 to repair 13 the pull handle gate, \$179.47 for Desert Lighting to remantle the gas lamps, and \$179.73 to have Sun Devil Pools replace the bulbs in the swimming pool and spa. I motioned payment be made of \$106.25 to Gate Access Services for fixing a couple of locks. David Hazeltine stated the pool signs were re-hung by Sun Devil but one has fallen down. There were no homeowner correspondence. The forum was opened but Aretha Jones did not anything to say. The meeting was adjourned. No board member raised any question or objection to my services on behalf of the HOA or questioned or suggested that I did not have a valid and enforceable management agreement with the HOA.

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15. I was present at the Cottonwood on Alexander HOA meeting on 7/18/12. Board members Gene Jones, Bill Dickey and David Hazeltine were present. No homeowners were present. Minutes from the prior meeting were approved, which means they were signed. David Hazeltine reviewed the financials and stated income was declining but we still should be in good shape. The financials were approved. There was no old business. New business was a courtesy bid from a vendor to spray the pool area for bugs. The boards agreed to have the pool area sprayed but with the exception of December,

January and February. This amounted to 9 month contract for \$400. The next business discussed was replacing the pool storage room lock at \$177.72. The board was in favor of replacing. The next item discussed was to ratify work already done: 50 gate cards at \$9 each, \$170 to repair the lock on a pedestrian gate, \$234 to repair damaged latch and \$75 to repair a stop sign. The board approved these items. Homeowner correspondence from 3679 Starry Beach was reviewed. I informed the board that these tenants and they needed to bring their complaints to the owner. The boarded agrees and offered to send a letter informing the tenants. David Hazeltine stated that the pool was closed for 2 days and was wondering why. I didn't know why but thought it may be due to a chemical thing. David Hazeltine suggested we add a note in the newsletter informing people it may be closed from time to time during the summer for maintenance. Gene Jones added we forgot to put up the no fireworks sign this year, but the guard took care of it. Gene Jones asked if Cathy was contact for afterhours emergencies. I informed him she was but I was also available day or night. Bill Dickey suggested having the gate open during certain hours of the day. I told him the gate is a perceived amenity and since it doesn't provide security. However, it had to be closed at all times and operational. No board member raised any question or objection to my services on behalf of the HOA or questioned or suggested that I did not have a valid and enforceable management agreement with the HOA.

16. I was present at the Cottonwood on Alexander HOA meeting on 9/26/12. Board members Bill Dickey and David Hazeltine were present. No homeowners were present. Amy Wright was present from community management. The minutes from the prior meeting were approved, which means they were signed. David Hazeltine stated the financials looked good and the financials were approved. There was no old business. New business discussed was the audit which will cost \$1700. A motion was approved to have Bainbridge do the audit. Next business discussed was the replacement of the pool and spa heater at a cost of \$3446. The board approved this expense. The Board agrees to close the pool and spa during the winter. I brought up items that needed to be ratified, since they were

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actions that were automatically taken: \$255 service call for the entry gate, \$1450 telephone entry replacement, \$174 replaced latch on pedestrian gate and \$350 for pool motor. The board approved these expenses. No board member raised any question or objection to my services on behalf of the HOA or questioned or suggested that I did not have a valid and enforceable management agreement with the HOA.

- three board members were present. No homeowners were present. Minutes from prior meeting were approved, which means they were signed. David Hazeltine reviewed the financials and did not see any problems with them. The board approved the minutes. New business discussed was the 2013 proposed budget and reserve study. David Hazeltine did not see any issues with the new budget, but added he just would like to increase assessments by \$4 a month to cover the new security costs. The board approved this raise. The next item discussed was the 2013 collection policy. The board approved. The Board approved Norton Consulting (security) increase. I requested ratification of couple prior actions: replacing upper gear box and arm kit at master gate and diatomaceous earth filter at pool. The board approved. No board member raised any question or objection to my services on behalf of the HOA or questioned or suggested that I did not have a valid and enforceable management agreement with the HOA.
- 18. I was present at the Cottonwood on Alexander election meeting on 5/06/13. No homeowners were present. Minutes meeting from 2012 meeting were approved, which means they were signed. Election results were discussed and David Hazeltine and Bill Dickey were elected by acclamation. No board member raised any question or objection to my services on behalf of the HOA or questioned or suggested that I did not have a valid and enforceable management agreement with the HOA.
- 19. I was present at the Cottonwood on Alexander HOA meeting on 1/16/13. There were no homeowners present for this meeting. Minutes from the prior meeting were approved, which means they were signed. October and November 2012 financials were discussed at this meeting as well as a recent audit. I explained issues the auditor had

comments upon. I asked if there were any questions or concerns about the financials at that time and no board member raised any questions or concerns. One Board member commented that it was a fairly standard audit. The financials were approved. We also discussed security for Cottonwood at this meeting. We discussed vendor gate codes and I offered to change those if there was an interest. A board member expressed please with a newsletter my company had put out. No board member raised any question or objection to my services on behalf of the HOA or questioned or suggested that I did not have a valid and enforceable management agreement with the HOA.

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- 20. I was present at the Cottonwood on Alexander HOA meeting on 5/6/13. There were no homeowners present for this meeting. Minutes from the prior meeting were approved, which means they were signed. Election results were announced at this meeting. We discussed improvements to the pedestrian gates and entrance gate. We discussed opening the pool for Memorial Day. We discussed stripping and speed bumps. Financials from December 2012 and January, February and March 2013 were discussed. We discussed switching the HOA bank to Bank of Nevada as it offered free checking. There was no discussion at this meeting regarding my access to and management of the HOA bank accounts. The reserve study was discussed at this meeting. One Board Member (David Hazeltine) had the following comment about the financials: "I have had a chance to review the financials and I like the overall direction where things are going as far as our adherence to budget, as far as our capital position, and as far as our collections. So I think things are on the right track." I took this as an endorsement of my services. In fact, the Board complemented my services and voted me a \$1 per door increase effective 7/1/13. No board member raised any question or objection to my services on behalf of the HOA or questioned or suggested that I did not have a valid and enforceable management agreement with the HOA. There was discussion at this meeting regarding the accomplishments we had been able to make for the HOA.
- 21. I was present at the Cottonwood on Alexander HOA meeting on 10/09/13. All three board members were present. No homeowners were present. Minutes from July

meeting were approved, which means they were signed. David Hazeltine reviewed the financials for April, May, June, July and August of 2013 and didn't find anything noteworthy. The financials were approved subject to audit. David Hazeltine reviewed the proposed budget for 2014. He recommended bids for landscaping and security, and suggested the security presence be changed depending on the time of year. The board was in favor. Next business discussed was asphalt proposals. We received two and it will be around \$11,000 to \$12,000 to do crack fill and seal coat. The next item discussed was treatment of plants and trees in the community. The board tables this discussion as not necessary. I had somebody fix a bar sticking out of one of the bumps and the pedestrian gate. These items were ratified and approved by the board. No board member raised any question or objection to my services on behalf of the HOA or questioned or suggested that I did not have a valid and enforceable management agreement with the HOA.

- three board members are present no homeowners. Minutes from last meeting were approved, which means they were signed. David Hazeltine reviewed the financials for January and February and everything looked in order. The board approved the financials. New business included discussion of landscape improvements. David Hazeltine noted \$12,000 was allotted this year for this and following motion the board approved. I ask if everyone was happy with the security and Gene Jones was very happy. No board member raised any question or objection to my services on behalf of the HOA or questioned or suggested that I did not have a valid and enforceable management agreement with the HOA.
- 23. I was present at the Cottonwood on Alexander HOA meeting on 7/14/14. Minutes from the prior meeting were approved, which means they were signed. Financials were approved. No new business. Three items were raised for approval: street sign replacement, fixed pedestrian gate and upper gear box put in. These items were approved by Gene Jones and Bill Dickey. Homeowner Aretha Jones had a questions regarding gas lighting on the property. She asked when it was going to be repaired or fixed. I told her it

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was on an as needed basis and would send someone over to take care of it. I was asked by David Hazeltine and his wife to open the pool. The board decided to have the pool open from 2 PM to 9 PM. Gene Jones was to contact security to have the pool unlocked from 2 pm to 9 pm. No board member raised any question or objection to my services on behalf of the HOA or questioned or suggested that I did not have a valid and enforceable management agreement with the HOA.

- 24. I was present at the Cottonwood on Alexander HOA meeting on 10/30/14. Gene Jones was present. Bill Dickey was on the phone and Raymond Delpino was to be appointed to the board as David Hazeltine resigned. No homeowners were present and the board approved Raymond. Minutes from July meeting were approved, which means they were signed. Financials for May, June, July, August and September were approved by the board. New business discussed was the audits form 2012 and 2013 and the board approved these. Next item discussed was the annual budget, operating budget and reserve review for 2015. I discussed terminating the landscaper as no one was happy with them. That was tabled for the open forum. I also brought up that security would be asking for more money next year and that we needed to figure that out. No board member raised any question or objection to my services on behalf of the HOA or questioned or suggested that I did not have a valid and enforceable management agreement with the HOA.
- 25. I was present at the Cottonwood on Alexander HOA meeting on 11/17/16. All three board members are present and Aretha Jones. John Fillmar brought up that the exit gate had been in disrepair for 3 weeks, I inform him that parts were on order. Minutes from last meeting were approved, which means that they were signed. David Hazeltine reviewed the financials from December 2014 September 2016. The board approved the financials. The next item discussed was the change in the assessment collection policy for this year. The board approved the changes. The next item discussed was the 2017 budget. David Hazeltine motioned to approve. The board approved. A motion was made to terminate a current company and go with Vet Tech. The board approved. I hired a new auditor and asked this to be ratified. The Board approved. I reopened the board meeting to discuss

painting the exterior of the rest of the building in the community and the board approved as the money was already allotted. Next item discussed was a rules and regulation amendment to include a rule that all vehicles needed to pull into their driveway, with no backing in. The board approved the rule. No board member raised any question or objection to my services on behalf of the HOA or questioned or suggested that I did not have a valid and enforceable management agreement with the HOA.

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26. I was present at the Cottonwood on Alexander organizational meeting on 9/22/16. All three board members were present. No homeowners were present. Gene Jones was made president. John Fillmar was made Vice President and David Hazeltine treasurer. I brought up the bank signature cards and noted that Gene Jones and I have been signing checks for a long time. I requested that John Fillmar and David Hazeltine add their names to the signature card. Minutes from June meeting were approved, which means they were signed. David Hazeltine made a motion to table the financials until he 14 | had time to review them. The board approved. The next item discussed was a sealed coat and crack file which could not be completed until painting is done so it would have to wait until next year. A motion to table the crack fill was approved. A motion to approve fixing a wall that had come down was approved. A motion to approve new loop detectors in gates and repair a pedestrian gate was approved. I requested the board ratify the new landscapers, Northwest Landscape, since the other company quit. The board approved. I request the board ratify the pool repairs that Sun Devil Pool did. The board approved. New business discussed was the 2017 proposed budget and reserve. David Hazeltine motioned to put this on the table until the next meeting. The Board approved. I request a \$150 fee to all homeowners who went into collections for not paying their HOAs. The board approved. The next item discussed was preventative maintenance on the gate. A motion to table this discussion was approved. A motion to table discussion on house painting until more information was received was approved. There was an open forum discussion on pedestrian gates and repairs, pool expense, towing cars for numerous reasons, garage sales, rental signs, for sale signs. An open forum turned to discussion

about dogs. Bill Dickey requested estimates on repainting the community and I estimate it would be \$275,000. I added the single family homes have not been painted. I brought up rejuvenation pruning. A motion was made on this and the board approved. No board member raised any question or objection to my services on behalf of the HOA or questioned or suggested that I did not have a valid and enforceable management agreement with the HOA.

- 27. These are not recitations of all of the meetings I attended. However, I can attest that all meeting ran relatively similar to the above cited minutes. I can attest that minutes were taken and recorded at all meetings and it was standard to review and approved the prior meeting minutes at the commencement of all meetings.
- 28. At all times I ran the meeting efficiently and with the participation of a quorum of Board members and any homeowners who wished to attend.
- 29. I am taking the actions and allegations of the instant Complaint very seriously. After eleven years of good and professional services on behalf of Cottonwood, I am dismayed that it has come to this. I expressly deny that I violated any fiduciary duties to Cottonwood and it is my belief and opinion that I left Cottonwood a better place than when I commenced management.

I declare under penalty of perjury under the laws of the State of Nevada that the foregoing is true and correct.

DATED this <u>28H</u> day of May, 2019.

SHERRYL BACA

SUBSCRIBED AND SWORN to before me this 28 day of May, 2019.

NOTARY PUBLIC

for the above listed county and state

NICOLE M. GARCIA NOTARY PUBLIC STATE OF NEVADA APPT. NO. 08-107059-1 NY AURIT FEPRES MY 08. 2022

EXHIBIT A

EXHIBIT A

CTW ANNUAL 2011 Female Speaker, Gene, Female Speaker 2, Bill, Cathy, Bob

	Female Speaker: Female Speaker: Female Speaker: Female Speaker: Female Speaker:	Alright, you guys. I'm going to go ahead and call the meeting to order. This is the Cottonwood on Alexander annual election meeting. Quorum of the board is not required to be present at this meeting, however we do have three current board members at this point. We have no homeowners here, and of course the people that are running for the election meeting obviously can't open up the ballot. So we have volunteers from the CMS staff. We've got Lori [inaudible 00:00:35]. We've got Cathy [inaudible 00:00:37] and we have Sarah [inaudible 00:00:40]. They are going to be volunteering to open up ballots [inaudible 00:00:43].
1:	1	would like to discuss as homeowners in this forum? Any concerns, comments, questions, anything regarding your community? Or will you
13	3	all just sit pretty and wait for the results?
14	Gene:	It's all good.
15	Female Speaker 2:	I think that [inaudible 00:01:08].
16	j.	[inaudible discussion, speakers too far from mic 00:01:25]
17 18 19 20 21 22	· ·	So what's going to basically happen is once we separate all the ballots, Cathy is going to open up each ballot and announce each result. Lori and Sarah are going to count. So at the end, go over there and tallies are going to match. If they don't match, unfortunately we have to redo it again until they do match in order to know the results. We also want to do a total count of ballots as well.
23	Female Speaker 2:	I think there's 20.
24	Female Speaker:	20 total?
25	Female Speaker 2:	20 people responded, huh?
26	Gene:	I can't believe it.
27 28	Female Speaker:	Had an annual last night. I had almost 400 homes and 42 people voted. Pretty sad.
29	Bill:	Well, if you're a tenant, you don't know the names of anybody.
30 31 32	Female Speaker:	I know. They could vote by proxy though. You know, just give the permission and then vote by proxy. But it never happens. Very seldom anyways. Okay, we do have a quorum of 20 ballots.

CTW ANNUAL 2011 Female Speaker, Gene, Female Speaker 2, Bill, Cathy, Bob

33 34	Cathy:	Aretha and Bill Dickey. Should they get two votes? Each e gets two? Is there cumulative voting allowed?
35 36 37 38	Female Speaker:	Is it cumulative? Cumulative voting is allowed, so you can vote for the same person twice. So while they're actually counting the ballots then, do you guys want to go ahead and approve your 2010 annual meeting minutes? Motion to approve?
39		[crosstalk 00:03:44]
40	Cathy:	David. Two for Bill.
41	Bill:	Is that allowed?
42 43	Cathy:	Yes. If you have two votes you can cast them however you'd like. Two for David. One for David, one for [inaudible 00:04:36].
44	Female Speaker:	He needs to be on the board. [inaudible 00:04:43] needs to be David.
45	Gene:	Yes.
46	Cathy:	One for Aretha, one for David.
47	Female Speaker:	Bob, you're not running again?
48	Bob:	No.
49	Female Speaker:	Okay.
50		[inaudible conversation, too far from mic 00:04:57]
51	Cathy:	David and Bill.
52 53	Bob:	I was one of the originals way back eight years ago, but I had [inaudible 00:05:20] problems. I was on my way out then.
54 55 56	Cathy:	Aretha and David. Aretha and David. David and Bill. But he's never going to come to [inaudible 00:05:58]. Two votes for [inaudible 00:06:02]. Two votes for Bill.
57		[inaudible conversation, too far from mic 00:06:15].
58	Cathy:	Two for Bill. Two for Bill Dickey.
59	Bill:	I'm never going to get out of this mess.

CTW ANNUAL 2011

Female Speaker, Gene, Female Speaker 2, Bill, Cathy, Bob

60 Cathy: Two for Bill Dickey. One for David, one for Bill. Two for Bill Dickey. 61 Two for [unintelligible 00:07:21]. 62 Female Speaker: Is your campaign going on okay that you guys know of? 63 Bill: I don't think [unintelligible 00:07:29]. 64 [inaudible conversation, too far from mic 00:07:31] 65 Cathy: One for Aretha, one for Bill. 66 Female Speaker: That's the last of them? 67 Cathy: Yes. What are you going to do when this guy never comes? Female Speaker 2: We match. 68 69 Female Speaker: If you don't come to two consecutive meetings - okay. So we've got 70 Aretha with 7. We've got David with 11 and we have Bill with 22. So it 71 looks like we've got David and Bill as our two new elected board 72 members. I need you both to sign those sheets put in your packets. If he 73 goes out of town what will happen is if he's not able to attend the meeting, 74 then basically you could have him on speakerphone and you could still 75 create a quorum over the phone. That's allowed. So we've got the election 76 results. We've got next homeowner open forum. Anything else you guys 77 would like to state before we close the meeting? Can I get a motion to 78 adjourn? Someone tell me what time it is?

79 Gene: Motion.

80 Female Speaker 2: It is 4:45.

81 Female Speaker: 4:45. Gene made the motion to adjourn.

82 Cathy: Second. Can I still second?

1 2 3 4 5	Female Speaker:	This is the Cottonwood on Alexander board of directors meeting. It's Tuesday, October 11 at 5:30 PM. We're meeting at the Office of Community Management Sales. I do have a quorum of the board with all three of my board members present today. First thing on the agenda is the homeowner open forum. I don't have any homeowners here other than board members, unless you want to say something, Aretha.
7	Aretha:	No.
8 9 10	Female Speaker:	The next item on the agenda is the approval of the minutes. If my board could please read their minutes, which will be on pages two and three in your iPads. There you go.
11	Gene:	Thank you.
12 13	Female Speaker:	Whenever you're done, if somebody could make a motion to approve them. These are the minutes from our last meeting in August.
14	Gene:	I'll make a motion.
15	Female Speaker:	Thank you, Gene. Do I have a second?
16	David:	I'll second.
17	Female Speaker:	Thank you, David. All in favor? This is where everybody says aye.
18	Multiple:	Aye.
19	Female Speaker:	Thank you. Sign it for me, please. Thank you, David. Thank you.
20	David:	You're welcome.
21 22	Female Speaker:	Next item on the agenda is the financials. I know you're all getting these via email.
23	Gene:	Yes.
24	Female Speaker:	David, you're our money man. Do you have any comments you'd like to -
25	David:	I don't. I reviewed them and I don't have anything to bring up at this time.
26	Female Speaker:	Can you make a motion to approve them subject to audit?
27	David:	Yes, I make that motion.
28	Female Speaker:	Thank you.

29	Gene:	I second.
30	Female Speaker:	Thank you. All in favor?
31	Multiple:	Aye.
32 33 34 35	Female Speaker:	Thank you. There is no old business, so onto the new business. The first thing that we have on the agenda is Les. Our agenda says representative from Link. I need to amend the agenda. I am just going to say Les is here to discuss lighting. Go ahead, Les. You're on the floor.
36	Les:	Okay. Link, I think, sent a proposal over. Do you have a copy of it?
37	Female Speaker:	No. We're not going to use them so that's a moot point.
38 39 40	Les:	Okay. I didn't have a copy of it when I went over and did all the information and gave it to them to price up. So I think there's 25 of the fixtures over there. Does that sound right? Does anybody know?
41	Gene:	I don't know the exact number. It might be around there.
42	Female Speaker:	Yeah.
43	Les:	I think it's 25. I'm an old man, so forgive me for the memory.
44	Female Speaker:	We're not going to use Link, are we?
45 46	Les:	No, no. There's a company called Precision that is an old classic solid company. Link caused a lot of problems that she's well aware of.
47	Female Speaker:	On my project.
48 49 50	Les:	I don't put up with it. I have a real bad temper, okay? So I got rid of it. Anyway, here is the proposed fixture that would go on the posts. I only brought one. I'm sorry. I apologize about that.
51	Female Speaker:	That's okay.
52	Les:	Does anybody want to look at it?
53	Female Speaker:	Is that glass?
54	Les:	Yes.

That ain't going to work.

Gene:

55

56 57 58	Female Speaker:	That's not going to work. What we had to do on the fixtures that are there is we put plexiglass in them. We took all the glass out. Is there any way that we can just retrofit the fixtures that are that?
59 60	Les:	It costs more. It would really cost more to do that. Plus, what you end up doing there is you violate the UL listing.
61	Female Speaker:	Yeah, that's true.
62	Les:	So the liability is there if something happens.
63 64 65	Female Speaker:	That's the safety. The UL is the safety rating. That's true. Well, we've probably already done that when we took the glass out. Whoopee. Woohoo.
66 67	Les:	Let me just make sure before I open my big mouth. I already opened it, but about the lens. It doesn't address that in the specifications.
68 69 70 71 72	Female Speaker:	Well, the reason that we put plexi in there, because those are all the gas fixtures that we have over there, as you know. The reason that we put the plexi in there is because the kids were throwing rocks and breaking the glass out. Then it would burn that little filament out. We haven't really had filaments burn out since we have put the plexi in there, have we?
73	Aretha:	No. Wear and tear.
74 75	Female Speaker:	Because we were having serious problems over there. We would spend \$400 or \$500 every quarter on fixing those lights. Now we don't do it.
76 77 78 79	Les:	What I can do, because it's - I wish I brought more. Why don't you just go ahead and take a look and pass it around? The specifications are on the second page. But it looks like it's a standard lens would fit in there. I might be able to get them to put a plexiglass lens in, instead of the glass.
80	Female Speaker:	Heat's not an issue because it's LED, right?
81	Les:	Yes, it's LED.
82	Female Speaker:	Are these LEDs?
83 84 85 86 87	Les:	It's solar LED, okay? The bad news. I'll start with the bad news. Every year, probably, or every year and a half, you're going to have to replace the batteries in it. The good news, you're never going to have to replace the lamps. They're going to last forever, and you're not going to have any utility bills. So it's not going to cost you anything for electricity or

115 116 117 118	Female Speaker:	That was when DeEtta [sp?] was on the board. It was you and DeEtta and I don't know. I don't remember who else. But that was in the early maybe it was David. Were you on the board then? It must have been you. You and DeEtta. But we stopped it. We can't even consider putting
114	Les:	And it hasn't gotten any easier.
112 113	Female Speaker:	I think we stopped when we realized how much it was going to run in the long run.
111	Les:	I didn't price it up.
108 109 110	Female Speaker:	I think we put a stop to it when we realized that we were going to have to pull permits. I think we just talked about it and ballparked it a little bit. I think we ballparked it at 50. That was not counting the meter cost.
107	Les:	Do you remember what their price was?
105 106	Female Speaker:	We looked into them putting electricity in years and years ago. I think I had GB Group run that up for us, I think. A long, long, long time ago.
104	Gene:	Well, we've been going back and - yeah.
102 103	Female Speaker:	I mean, it just isn't worth it. It just isn't worth it for us to do it. Because didn't we look into this years ago?
101	Les:	Oh, yeah. You'd have to have engineered plans.
99 100	Female Speaker:	The reason that we'd have to go through all that rigmarole is because we'd have to pull permits. That's just for the first one.
97 98	Les:	So it doesn't make sense to do that. The inconvenience of the battery once a year, once every year and a half.
95 96	Female Speaker:	Do you know the cost to set one power meter? \$15,000 in one power meter.
93 94		That means you'd probably have to have a meter set at each street, okay? Then you've got minimum billing.
89 90 91 92		your subdivision over there, it would cost probably - now this is an estimate, but I'm going to say probably a minimum of \$75,000 if you wanted to put power to all of them and put regular electric power in there, because you have so much trenching to do and they're so spread out.
88		anything like that. Now, because of the way the lamps are put throughout

only way we can go unless we leave them as gas. 121 Les: So the easy way to do this is to get a plumber to disconnect the gas lin that go from the meters that you have there now. We can't do that becau you have to be a plumber to do that. Once that's done then you just hat to basically cut the wire. Take the fixture that's there off. If anybo wants it, you're sure welcome to them. But you'd throw them awa There's no problem with just throwing them in the garbage because there nothing hazardous in them. But you'd throw it away and then you'd just put this on top. Put this in place of it. 129 Female Speaker: I wonder what it's going to cost us to put new batteries in once a year. Les: You've got 25 of them and I'm guessing it will probably cost you abo \$200. 132 Female Speaker: There's only one battery in each fixture? 133 Les: Yeah. Female Speaker: Really? Les: Yeah, They're new something or other. I forget what it is. It's a new more powerful one that lasts longer. 136 Gene: Big difference. 137 Gene: Big difference. 138 Female Speaker: Yeah, because even the solar lights in my yard have two. Wow. So yo think they're, what? Eight or ten dollars a piece? 140 Les: I think they're about ten bucks a piece. 141 Female Speaker: And then to have somebody go do it. They'd have to move a ladder from place to place. It's probably going to cost about \$500 a year. So I don' know that we spend that much on gas. You know what I mean? You have to think about that. You have to consider that. That's got to be a consideration if it's going to cost \$500 a year to replace the batteries in there and that's all we spend on gas. We don't spend any real money there are the spend on gas. We don't spend any real money there are the spend on gas.			
that go from the meters that you have there now. We can't do that because you have to be a plumber to do that. Once that's done then you just hat to basically cut the wire. Take the fixture that's there off. If anybo wants it, you're sure welcome to them. But you'd throw them awa There's no problem with just throwing them in the garbage because then nothing hazardous in them. But you'd throw it away and then you'd just put this on top. Put this in place of it. 129 Female Speaker: I wonder what it's going to cost us to put new batteries in once a year. 130 Les: You've got 25 of them and I'm guessing it will probably cost you abo \$200. 131 Female Speaker: There's only one battery in each fixture? 132 Les: Yeah. 133 Les: Yeah. 134 Female Speaker: Really? 135 Les: Yeah. They're new something or other. I forget what it is. It's a new more powerful one that lasts longer. 136 Gene: Big difference. 137 Gene: Big difference. 138 Female Speaker: Yeah, because even the solar lights in my yard have two. Wow. So yo think they're, what? Eight or ten dollars a piece? 140 Les: I think they're about ten bucks a piece. 141 Female Speaker: And then to have somebody go do it. They'd have to move a ladder from place to place. It's probably going to cost about \$500 a year. So I don't know that we spend that much on gas. You know what I mean? You have to think about that. You have to consider that. That's got to be a consideration if it's going to cost \$500 a year to replace the batteries in there and that's all we spend on gas. We don't spend any real money fixing the lights anymore. I wonder if there's any way for me to isolate that number.			electrical over there. That's not - it's just not a smart move. Solar is the only way we can go unless we leave them as gas.
You've got 25 of them and I'm guessing it will probably cost you about \$200. Female Speaker: There's only one battery in each fixture? Yeah. Ees: Yeah. Les: Yeah. Female Speaker: Really? Gene: Big difference. Big difference. Yeah, because even the solar lights in my yard have two. Wow. So you think they're, what? Eight or ten dollars a piece? I think they're about ten bucks a piece. And then to have somebody go do it. They'd have to move a ladder from place to place. It's probably going to cost about \$500 a year. So I don't know that we spend that much on gas. You know what I mean? You have to think about that. You have to consider that. That's got to be a consideration if it's going to cost \$500 a year to replace the batteries in there and that's all we spend on gas. We don't spend any real money fixing the lights anymore. I wonder if there's any way for me to isolate that number.	122 123 124 125 126 127	Lcs:	So the easy way to do this is to get a plumber to disconnect the gas lines that go from the meters that you have there now. We can't do that because you have to be a plumber to do that. Once that's done then you just have to basically cut the wire. Take the fixture that's there off. If anybody wants it, you're sure welcome to them. But you'd throw them away. There's no problem with just throwing them in the garbage because there's nothing hazardous in them. But you'd throw it away and then you'd just put this on top. Put this in place of it.
S200. There's only one battery in each fixture? There's only one battery in each fixture? Yeah. Female Speaker: Yeah. Yeah. Yeah. They're new something or other. I forget what it is. It's a new more powerful one that lasts longer. Big difference. Big difference. Yeah, because even the solar lights in my yard have two. Wow. So yo think they're, what? Eight or ten dollars a piece? I think they're about ten bucks a piece. I think they're about ten bucks a piece. And then to have somebody go do it. They'd have to move a ladder from place to place. It's probably going to cost about \$500 a year. So I don' know that we spend that much on gas. You know what I mean? You have to think about that. You have to consider that. That's got to be a consideration if it's going to cost \$500 a year to replace the batteries in there and that's all we spend on gas. We don't spend any real money fixing the lights anymore. I wonder if there's any way for me to isolate that number.	129	Female Speaker:	I wonder what it's going to cost us to put new batteries in once a year.
Les: Yeah. 134 Female Speaker: Really? 135 Les: Yeah. They're new something or other. I forget what it is. It's a new more powerful one that lasts longer. 137 Gene: Big difference. 138 Female Speaker: Yeah, because even the solar lights in my yard have two. Wow. So yo think they're, what? Eight or ten dollars a piece? 140 Les: I think they're about ten bucks a piece. 141 Female Speaker: And then to have somebody go do it. They'd have to move a ladder from place to place. It's probably going to cost about \$500 a year. So I don't know that we spend that much on gas. You know what I mean? You have to think about that. You have to consider that. That's got to be a consideration if it's going to cost \$500 a year to replace the batteries in there and that's all we spend on gas. We don't spend any real money fixing the lights anymore. I wonder if there's any way for me to isolate that number.		Les:	You've got 25 of them and I'm guessing it will probably cost you about \$200.
Female Speaker: Really? Yeah. They're new something or other. I forget what it is. It's a new more powerful one that lasts longer. Big difference. Big difference. Yeah, because even the solar lights in my yard have two. Wow. So yo think they're, what? Eight or ten dollars a piece? I think they're about ten bucks a piece. I think they're about ten bucks a piece. And then to have somebody go do it. They'd have to move a ladder from place to place. It's probably going to cost about \$500 a year. So I don' know that we spend that much on gas. You know what I mean? You have to think about that. You have to consider that. That's got to be a consideration if it's going to cost \$500 a year to replace the batteries in there and that's all we spend on gas. We don't spend any real money fixing the lights anymore. I wonder if there's any way for me to isolate that number.	132	Female Speaker:	There's only one battery in each fixture?
Yeah. They're new something or other. I forget what it is. It's a new more powerful one that lasts longer. Big difference. Yeah, because even the solar lights in my yard have two. Wow. So yo think they're, what? Eight or ten dollars a piece? I think they're about ten bucks a piece. I think they're about ten bucks a piece. And then to have somebody go do it. They'd have to move a ladder from place to place. It's probably going to cost about \$500 a year. So I don't know that we spend that much on gas. You know what I mean? You have to think about that. You have to consider that. That's got to be a consideration if it's going to cost \$500 a year to replace the batteries in there and that's all we spend on gas. We don't spend any real money fixing the lights anymore. I wonder if there's any way for me to isolate that number.	133	Les:	Yeah.
more powerful one that lasts longer. Big difference. Yeah, because even the solar lights in my yard have two. Wow. So yo think they're, what? Eight or ten dollars a piece? I think they're about ten bucks a piece. I think they're about ten bucks a piece. And then to have somebody go do it. They'd have to move a ladder from place to place. It's probably going to cost about \$500 a year. So I don't know that we spend that much on gas. You know what I mean? You have to think about that. You have to consider that. That's got to be a consideration if it's going to cost \$500 a year to replace the batteries in there and that's all we spend on gas. We don't spend any real money fixing the lights anymore. I wonder if there's any way for me to isolate that number.	134	Female Speaker:	Really?
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Let me look it up for you. I'll get in touch with you. I'll let you know.	142 143 144 145 146 147	Female Speaker:	consideration if it's going to cost \$500 a year to replace the batteries in there and that's all we spend on gas. We don't spend any real money fixing the lights anymore. I wonder if there's any way for me to isolate
	149	Les:	Let me look it up for you. I'll get in touch with you. I'll let you know.

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Female Speaker, Aretha, Gene, David, Les, Bill

150 151		I mean, it's a moot point for us to replace them if it's not going to save in the long run. You know what I mean?
152 153	Bill:	Absolutely. Now, we're changing this because of - we're going to the new system because of what? Why?
154 155 156 157 158 159 160	Female Speaker:	Money. This board has spent I don't know how many hours listening to vendor after vendor after vendor after vendor so that we can save money. So if it turns out that we're spending \$1,500 or \$2,000 a year on gas to run these light fixtures, then it makes sense for us to spend \$500 a year, or about that, I would guess. I mean, you've got to figure it's probably going to take somebody about ten minutes for each one to put fixtures in. So ten minutes times 30 fixtures. That's a better part of a day somebody's out there. Goodnight, Terry. Thank you.
162 163 164 165		So a couple hundred dollars labor for a guy to go out there. So probably \$500 I would ballpark to do the batteries once a year. We just do it January 1 of every year or whatever. You just pick a day that automatically you do it every year.
166 167 168 169 170 171 172	Les:	There's something that will make it last longer. First of all, it's an Li-ion battery. That's the new style that is stronger, lasts longer. The fixtures come with an adjustment you can make where - you know, batteries are bad when you drain them all the way down. This will shut it off before it's completely drained all the way down. But if you have it on the one setting where it's on from dusk until dawn, it will give you up to about 15 hours but it's dimmer. The other one, you can switch it to brighter and have it for ten hours. It's not many days that you need more than ten hours.
174 175	Gene:	Does each one have a setting? Or you've got a box that controls all of them?
176	Female Speaker:	So the fixture has a setting? Or the battery has a setting?
177 178	Les:	No, the fixture has a setting. It's just a switch and you move it from one to the other.
179	Female Speaker:	I see. Well, we'd want the brighter setting and the less time.
180 181	Les:	Yeah. Now, this one is brighter than any of the others that I've found. This one has eight super bright LEDs in it. I went through -
182 183	Female Speaker:	Do we have any idea like wattage wise what that's going to put out? The comparison.

184	Les:	You saw the fixture that I brought over for the other job, the linear one.
185	Female Speaker:	Mm-hmm.
186	Les:	Okay, it's going to put out just about as much as that one piece does.
187	Female Speaker:	Wow, that's quite a bit.
188	Les:	Wow, it's a lot.
189	Gene:	We really need some light out there.
190	Female Speaker:	I turned the lights out so I could see it.
191	Les:	I have that sample somewhere so you can see it.
192 193	Female Speaker:	I turned the lights out so I could see how much light that would put out. It was quite a bit. It's probably more than what we're getting now.
194	Gene:	It's too dark out there.
195	Female Speaker:	It is dark out there.
196	Bill:	What's on the back of the building? Any lights back here by the sidewalk?
197 198	Gene:	No. I live on that side, back there where I'm at back there. There's nothing back there.
199	Les:	Is this for security or pretty much aesthetics?
200 201 202 203 204	Female Speaker:	To light the pedestrian path. Well, I mean, lighting is always a little bit about security. But you know what, Gene, if we're doing this kind of thing, there's not a reason in the world that we couldn't add. I mean, at some point in time, we could tell Les order a dozen extra of these. Then we can erect poles at some point and put extra lights in.
205	Gene:	That's what I want. That's what I want. Yes, Lord.
206 207 208	Les:	Let me offer something if you don't mind. You have walls there, where this goes, right? Right behind the poles? The lights and then a wall behind it.
209	Female Speaker:	Well, the wall is - yes. They're yard walls. They're yard enclosures, yes.
210	Les:	But you can buy this fixture which would mount on top of the wall.
211	Female Speaker:	I don't want to do that.

212	Les:	Okay.
213 214	Female Speaker:	It makes it too easily accessible for little vandals. I don't want to do that. Well, I guess I shouldn't run the show. What do you guys think?
215 216	Gene:	Well, the wall don't belong to us anyway. That back wall don't belong to us.
217	Les:	Oh, okay.
218	Gene:	Well, my side.
219	Female Speaker:	Yeah, on your side.
220	Gene:	They don't belong to us.
221	Female Speaker:	I think it just makes it too easily accessible for the little vandals in there.
222	Gene:	Oh, yes.
223 224	Female Speaker:	I think that we're better using posts and poles and keeping them up. I don't know.
225	Les:	I can go out and take another look, because I thought the -
226 227 228	Female Speaker:	I'm just thinking. I'm wondering if we should all go together out there and kind of look and see. Maybe we can do a little count to try and decide if we're going to add some posts in there.
229 230	Gene:	I'm glad you said that, because we do need to add some. Because in some of the guest spots, the pole that was supposed to be there is not there.
231	Female Speaker:	I know.
232 233	Gene:	So we're missing some around here. I don't know who took them out but they're gone.
234	Les:	Do you want to buy them back?
235 236	Female Speaker:	Funny, Les. I think we need to try to get together out there before we make a final on this. What do you guys think?
237	Gene:	That's fine.
238	Les:	Yes.

239 240	Female Speaker:	I think if we go over there and just kind of take a look and see, because down where you're at, it is so dark over there.
241	Gene:	Yes. Yes, it is. Yes, yes.
242 243	Female Speaker:	That's where all the teenage girls probably go with their boyfriends in the dark at night.
244	Les:	Is that the back wall where they've got the security bars and things?
245	Female Speaker:	No, other side.
246 247	Gene:	Other side. Right to the back where they jump over the wall when they try to run and escape. They climb over right there.
248 249	Female Speaker:	We need to add some light. Is there a convenient time? David works. I know for David, probably a Saturday is going to work best for David.
250	Les:	I don't even mind going out twice if you can't coordinate between you.
251 252 253 254 255	Female Speaker:	I know David will prefer a Saturday and I don't do this for very many people, as you well know. But for this board, I would go on a Saturday. They're a good board. So I would go. This is too big of an important issue for us to not spend the additional time, I think, to do it right. Don't you guys think?
256	Gene:	Yes.
257	Les:	Have you had a lot of vandalism?
258 259 260	Female Speaker:	Yes. I'll just answer. But it's dwindling. It is dwindling. I don't know. Is there a calendar? Old fashioned girl. Still like the paper. What is your schedule, Les? Is it possible?
261	Les:	I'll adjust it for you guys.
262	Female Speaker:	David?
263 264 265	David:	This coming Saturday is not terribly great. However, a week from yesterday, the 17 th , I'm actually off that day. So I don't know if it could be done that quickly.
266	Female Speaker:	Monday?
267	David:	Mm-hmm.
268	Gene:	Early in the morning?

269	Female Speaker:	Oh, you're going to be there?
270	Les:	What's early?
271 272 273	Female Speaker:	Not early in the morning for me. Let me tell you. It's a 40 mile drive from my house to Cottonwood. So there is no way you're going to get me there early. I'm not fighting that traffic all the way.
274 275 276	Gene:	I would tell you get it early because you don't have to deal with the kids. So we can get out there and get it. It's cool. You can do what you need to do and go about your business.
277	Female Speaker:	Well, kids will be in school on the 17th so it's a non-issue.
278	Gene:	Exactly.
279	Female Speaker:	I know you're probably going to want to sleep until about 10:00, huh?
280	David:	I can be up by 10:00.
281 282	Female Speaker:	I would rather not fight the traffic all the way there. So could we meet at 10:30?
283	David:	Yep.
284	Gene:	Fine with me.
285	Female Speaker:	Does that work for you, Les?
286	Les:	Sure, yeah.
287	Gene:	At the pool. That's always the meeting place.
288	Female Speaker:	So let's table this.
289	Les:	The 17 th ?
290	Gene:	Yes.
291 292	Female Speaker:	Just this. We'll meet that day and see if we can add some lights along that dark side and do it all at once.
293	Les:	That will give me time to find out about plastic lenses.
294	Female Speaker:	Absolutely, yes.
295 296	Les:	The batteries. I'll be more prepared for that. I'll talk to you later on about this, but I don't know. Did you get that? I just got a call from Las Vegas

	297 298		Country Club yesterday. Since they did that at their pool, their price went down almost exactly 50%.
	299 300 301 302 303 304 305 306	Female Speaker:	Is that right? Well, I told you. I know I talked to you guys about this at one time and then we didn't talk about it again. Les has a product called a KBAR unit. I'll have him explain to you more about what it does. My comprehension of it is that it's a power conditioning unit that you install at your electrical meter. You know how power goes up and down, up and down? Well, so it doesn't get utilized correctly. This unit stabilizes it so you use your electricity more efficiently. I think I bought five or six units. I don't remember.
	307	Les:	I don't either.
3 3 3 3 3	308 309 310 311 312 313 314	Female Speaker:	I put one on this building. My power bills here - because I have five air conditioners, and of course I have ten computers, all the big office equipment. I mean, I run a lot of stuff. My power bills were like \$1900 a month in here, which is ridiculous. They are just about in half, just in this building alone. I also had Les put one on my house, my mother's house, Shawna's house, my brother's house. Just because I'm testing them out. I wanted to see before I started having him put them in my homeowner associations.
3 3 3 3; 3;	116 117 118 119 20 21 22 23		I wanted to see, and they're not expensive. That was the cool thing. I think they were \$300 or \$400 a piece. I saved that amount of moncy in one month, just here alone. So this is an email that he's showing me a testimonial from another community manager who's tracking, and that would be something. I'm going to have him explain to you a little more technologically what it is. At my house, I have a pond and a pool. My pond pump runs 24 hours a day. In the menopausal years, I refrigerate my house. I don't even need to have a refrigerator to put my meat in. Just set it on the counter. It's so cool in my house.
32 32 32			But really, my power bill at my home was like \$900 a month and it's down to like \$500. So these work. It's been on - when did we put them on? January? Something like that.
32	28	Les:	It could have been January, February.
32 33		Female Speaker:	I think I put them on at the beginning of the year. So I've gone the whole summer. They've just done wonders. So explain to them what it is, Les.

331 332	Les:	Okay. I've got the kit in the car if you wanted to do a demo. But if you don't, if you just want to quickly hear about it. The federal government
333		says we waste about \$15 billion a year in electricity that you pay for but
334		you can't use because it's sturdy. That cycle you see on TV looks
335		wonderful, but in reality it's going like this, okay? Every time somebody
336		turns something off in that room, you get a spike over in this room and
337		vice versa. You turn something on over here, it drops here. You're paying
338		for that spike. You're not using it, but you're paying for it. This unit
339		captures all the spikes that are that and then puts it back into the system
340		when you draw more, because you're not getting all the power you need.
341		So it's a simple installation. On something like the pool and the houses it
342		has a 12 year warranty. It's not 30 days or one year. It was originally
343		made for NASA, and NASA requires a 25 - I don't even know if you know
344		this. I didn't know it until I went to the school. A 25 year life expectancy
345		on products that are made for them, similar along the electrical lines. So
346		rather than have a NASA classification and then like everybody else has,
347		the Radio Shack parts, they just stayed with the one. They are a little bit
348		more expensive than some of the others that are out there. But on the
349		other hand, they work.
350	Female Speaker:	They work.
351	Les:	I just told her, we put one in. You don't mind if I mention it?
352	Female Speaker:	No.
353	Les:	Okay. We put one unit in a pool about the same time. See, pools are nice
354		to put them in because they don't really change their power usage from
355		January to July or August or anything like that.
356	Female Speaker:	They run 24 hours a day, 365 days a year.
357	Les:	Unless you have electric heat in it, then that's going to make a difference.
358		But the nice thing about putting it on that is, you don't have to wait a year
359		to see if you're saving money. 30 days later, when you get your new bill,
360		you'll see what it is, about, and that bill will show you what it is last year.
361		So you can compare with last year right away. Over at Monterrey, at Las
362		Vegas Country Club, those condominiums over there. There's 550 of
363		them or something like that. They have six pools and we put one in one of
364		the pools to see if it would work.

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Female Speaker, Aretha, Gene, David, Les, Bill

365 366		They have a very complicated property management company. They're hard to deal with.
367	Female Speaker:	Unlike us, you mean?
368 369 370 371 372 373 374 375		But you guys, you're very responsive. If you needed something for them right now, I know you'd go in there and find it for them. With them, it took me three months for that to get copies of their electric bills so we could compare it. I got it. I finally went over yesterday and I talked to Reggie and I said, "Reggie, I've got to get this. Come on, help me out." He got on the phone and he called me 20 minutes later. He said, "Our electric bill on that pool that you put that thing in," and he sounded very negative. I'm thinking, oh, God. What happened?
376 377 378 379 380 381 382 383		He said, "Well, we're paying almost exactly 50% of what we did the year before." So they're going to put it in all the pools now. I'm not suggesting this, but they're going to get me a day. Because Las Vegas, everybody works different hours, okay? They're going to give me a day every week. Like this week it would be Monday. Next week it would be Tuesday. Wednesday, Thursday, to go over and set up in their office and let the people come by and take a look at what they have there. It will save them, too, in their condos. But he was absolutely delighted by it, you know.
384 385 386 387 388 389 390 391	Female Speaker:	It's an amazing thing. I mean, it's an amazing thing and as power goes up and up and up, I'm like, it would be stupid for me not to do this. I have such bad power in this building that the first two or three years that I was here, I cannot tell you how many times I had monitors blow out just because if it rains, I have to shut everything off because everything is above ground here. All the poles, everything. So every time the power goes out, this is the first thing you shut off because that's what blows. It's all the expensive stuff that blows. I don't know how much you would charge to put one on their pool. What would it cost for them?
393	Les:	It would cost about \$100.
394	Female Speaker:	Plus the unit.
395	Les:	Huh?
396	Female Speaker:	Plus the unit.
397	Les:	Plus the unit.
398	Female Speaker:	So what's the cost of the unit?

399 400		The unit would be, with tax and shipping - I'll tell you what the normal price would be, okay? \$444.44.
401	Female Speaker:	So for \$550.00, essentially.
402	Les:	It won't cost that much. I'll give them a \$50.00 discount.
403	Female Speaker:	So for \$500.00 you can put this on, and I mean, I know.
404	Les:	Do you know what their bill is?
405	Female Speaker:	Yeah. Yes, I do, as a matter of fact.
406 407 408 409 410 411	Les:	While she's looking that up, I'm going to take one of these. This is made with capacitors and some other stuff that's in there. Capacitors are basically what you have inside your surge protector. The difference is on a surge protector, it's like a piggy bank. If you get a surge, it goes in. Another surge, it goes in. Pretty soon, the piggy bank is full and it's not protecting it.
412	Female Speaker:	It's \$270.00 for this month.
413	Les:	That's not bad.
413 414 415 416 417 418 419 420 421 422 423	Les: Female Speaker:	That's not bad. No, but I mean, even if it only saved them \$70.00, it would still pay for itself in six months. Then from then on it's just a savings. I mean, it was the smartest thing I ever did. I'm so skeptical. I'm like, I'm not putting this on any of my associations until I've tried it out myself. Of course I guinea pigged my mother and my brother. They didn't care because I paid to put it on their house and they're reaping the benefit of it. I mean, I paid for it. They didn't pay for it. Like I said, I put one on Shawna's house, too. So I've got a half a dozen of them out there that I tested. Nobody knows even that they're there, until they get their bill and the savings is there.
414 415 416 417 418 419 420 421 422		No, but I mean, even if it only saved them \$70.00, it would still pay for itself in six months. Then from then on it's just a savings. I mean, it was the smartest thing I ever did. I'm so skeptical. I'm like, I'm not putting this on any of my associations until I've tried it out myself. Of course I guinea pigged my mother and my brother. They didn't care because I paid to put it on their house and they're reaping the benefit of it. I mean, I paid for it. They didn't pay for it. Like I said, I put one on Shawna's house, too. So I've got a half a dozen of them out there that I tested. Nobody knows even that they're there, until they get their bill and the savings is
414 415 416 417 418 419 420 421 422 423	Female Speaker:	No, but I mean, even if it only saved them \$70.00, it would still pay for itself in six months. Then from then on it's just a savings. I mean, it was the smartest thing I ever did. I'm so skeptical. I'm like, I'm not putting this on any of my associations until I've tried it out myself. Of course I guinea pigged my mother and my brother. They didn't care because I paid to put it on their house and they're reaping the benefit of it. I mean, I paid for it. They didn't pay for it. Like I said, I put one on Shawna's house, too. So I've got a half a dozen of them out there that I tested. Nobody knows even that they're there, until they get their bill and the savings is there.

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Female Speaker, Aretha, Gene, David, Les, Bill

429 430 431	•	All the lights are gas. Oh, the pump house has a couple of lights on it. Yeah. Not much, though. I mean, the majority of this is going to be the pool. Probably 80% of this is probably the pool. So it's \$247.00.
432 433 434 435 436		Because they do have surge protectors and it also protects everything that you have there from lightning strikes and what have you. It makes the motors run longer which cuts down on your maintenance, too, and your lights, because they're working on clean electricity instead of this shaking. That's not bad, the price of the pool.
437	Female Speaker:	No. But, you know, it's a really tiny community, so.
438	Gene:	The pool ain't that big.
439 440	Female Speaker:	Yeah, it's a tiny pool. It's about the size of the conference table. It's not very big.
441	Gene:	The bathtub.
442	Female Speaker:	Nobody has keys. Nobody brought keys?
443	Les:	Did it get much use this year, that pool?
444	Female Speaker:	David has a pool. David has a pool key.
445	David:	I used it about four times.
446	Female Speaker:	Did you?
447	Gene:	Three or four people.
448	Les:	I haven't used mine since I moved there four years ago.
449	Gene:	The board room's got keys and then maybe three people after that.
450	Female Speaker:	You've been back that long?
451	Les:	Yeah, it's five years.
452	Female Speaker:	Really?
453	Les:	In March it will be five.
454	Female Speaker:	Boy, oh, boy. Time flies when you get old.
455	Gene:	We've been going through that. We wanted to tear it down.

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Female Speaker, Aretha, Gene, David, Les, Bill

45 6 457		It's pretty impossible to tear it down. To remove an amenity it would take a unanimous vote of the community, I think.
458 459 460		But it wasn't really under our jurisdiction, we found out. The pool. It was just sitting there. We did a work order to find - who was it that had the pool? We didn't have it. Who had it?
461	Female Speaker:	The developer.
462	Gene:	The developer had the pool.
463 464	Female Speaker:	Charter owned the pool. The homeowner on the one side owned the fence.
465	Gene:	Right.
466 467 468	Female Speaker:	I mean, it was a nightmare. I mean, I bet it took us eight months to get that squared away. We had to hire a lawyer. It was a nightmare and then the developer didn't want to sign it over.
469	Gene:	Exactly.
470 471	Female Speaker:	We had to threaten the developer with litigation. It was a mess. It was a big mess.
472	Les:	Are they still in business?
473 474 475 476 477 478	Female Speaker:	No. Well, I don't know. I can't answer that. I'm not sure. They were building up at Queens Ridge, the last I heard. I don't follow what they do so I don't know. But do you think that might be something that you might be interested in doing, the KBAR unit? I mean, if you want to. At \$500 that's something even I can approve on my contract. If you want to try it, we can just have Les set it up and put it in.
479	Gene:	We're going to save.
480	Female Speaker:	Do you want to do it?
481	Gene:	Yeah, why not?
482	Female Speaker:	What do you think, David? Do you want to do it?
483	David:	Yes.
484	Female Speaker:	Bill?
485	Bill:	I don't know.

486	Female Speaker:	It's \$500 and you're going to recoup your money in one year.
487	Bill:	Well, it's going to save us, what?
488	Les:	Probably five to six months.
489 490	Female Speaker:	I mean, any time that you're going to recoup your money in a year or less, I think it's a smart move on your part.
491 492	Les:	It's warrantied for 12 years. So if 11 years, 11 months and 29 days, something goes wrong, you give me a call.
493	Female Speaker:	It's the part. The labor is on the [inaudible 00:32:20].
494	Les:	They'll put it in.
495 496 497 498	Female Speaker:	It's one little part and the labor to put it on is only \$100. So I mean, I think we should try it. Worst case scenario is, it takes you a year to get your money back. But then the next 11 years, you're benefiting and it's not going to cost you anything. It's just there.
499	Gene:	Does it help with the gate and everything? We've got to get the gate.
500 501 502 503 504 505	Female Speaker:	Yeah, and plus if it's a power conditioner, like Les said, it would help with that kind of stuff too. So Les, go ahead and do it. They want to do it. So go ahead and do it. Okay, so we'll meet out there at 10:30 on the 17 th , all of us, and I'll meet you at the gate. Les and I will meet you at the gate. Is that it, Les? Can we do everything else that we need to do when we see you on the 17 th ?
506	Les:	Yes.
507	Female Speaker:	So you can be prepared? What we want to do is look on the sides there.
508 509	Les:	I'll get unit pricing on the installations for the fixtures, that way whatever you decide to do.
510 511 512	Female Speaker:	Add the number. Because we're going to need to put posts in but we can get - well, some electrical companies will be able to do that. Precision might be able to put posts in.
513	Les:	They can do it.
514	Female Speaker:	They can do all that for us, right?
515	Les:	I want to look at the posts out there and see. Are they buried in concrete?

516 517 518	•	Well, we'd have to do that. We'd want to put them in like bollards. I think they are set in concrete. We'd want to do that. That's how we'd want to put them in because of the vandalism.
519	Les:	I just wondered whether they were bolted on concrete with the lugs up.
520 521 522	*	I don't recall. I think they're in the ground. I think they're set in cement in the earth. Don't you think? I don't think they're set up on those piers. I don't remember them being like that.
523	Les:	Do you guys have any caliche out there?
524	Female Speaker:	You know, I really doubt that they do.
525	Les:	I don't think you're in the part of town that has it, but I'm not sure.
526 527 528 529 530 531 532	Female Speaker:	Well, I don't think they have any caliche, and I'll tell you why. Because we did a big tree project. When did we do that? Two years ago, when we put all those new trees in? Not one word did I hear from the landscaper. The trees went in without a hitch. We put in big trees. I think they were 24 inch box. They were big trees and they weren't digging. They were out there digging with shovels because they're in confined little areas. So I doubt that we have caliche.
533	Aretha:	Which is?
534	Female Speaker:	Caliche is hard under the soil.
535	Les:	It's basically cement made from crushed seashells.
536	Female Speaker:	Yeah. Well, thanks, Les. We'll see you on the 17th at 10:30.
537 538	Les:	Okay. You want me to meet you somewhere and go out together? Or do you want to just meet out there?
539	Female Speaker:	I'll just meet you out there.
540	Les:	Okay.
541	Female Speaker:	You'd be frightened to ride in my car with me.
542	Les:	Anybody have any questions or anything before I get back?
543	Gene:	Thanks for the presentation.
544 545	Female Speaker:	Do you want to see that KBAR unit? Do you want him to go get it and show you the unit?

546	Gene:	No, I'm good. I'm good.
547	Female Speaker:	Alright. Thanks, Les.
548	Les:	Thank you. Nice meeting you all.
549	Female Speaker:	We'll see you in a week.
550	David:	Have a good evening.
551	Les:	Thank you so much.
552	David:	See you Monday.
553	Les:	I get one more hug before I leave.
554	Female Speaker:	Okay, thank you again.
555	Les:	This is what makes it all worthwhile.
556	Female Speaker:	Thanks, Les, for everything.
557	Les:	Thank you.
558 559 560	Female Speaker:	Okay, next thing on the agenda is your completed audit. You know that we get an audit for you and I don't know if any of you have had a chance to review this or not.
561	Gene:	I think so.
562 563 564 565 566 567	Female Speaker:	I'll read the important part of it. The audit company says, "In our opinion, the financial statements referred to present fairly in all material aspects the financial position of the Cottonwood Homeowners Association as of December 31, 2010 and the results of its operation and cash flows for the year then ended in conformity with accounting principles generally accepted."
568 569 570 571 572 573		So essentially, they're happy. They didn't find any anomalies. They didn't find anything that seemed out of character or out of practice, and I don't know. I don't remember if I explained to you how the auditors do this. This is the first time that I've ever worked at this company, and we didn't actually work with them. We did what they told us to do. What the auditing company does is they send a crew of people here, and they go through your files.

575 576 577 578 579 580 581		Of course, print information out of the computer. They do a random check. They're like, I want to see the bill that goes with this check. They just pull odd things like any big number, any weird thing. That's how they form their opinion. They don't sit down and look at every single check and every single bill. They just pull random ones. Of course, if they found something that A, didn't match up to B, then they would then send a letter saying, yoo-hoo, you need to do something.
582		We, meaning my staff, we purposely hire companies to do every
583 584		homeowner association. This company did every community we managed this year. I've never worked with this company before. I don't work with
585		this company on a personal level or a professional level except in the
586		capacity of doing the homeowner association stuff. I will never allow
587		somebody that works for me or my company on a personal level to do my
588		association audits. That's really bad business, and of course it's for my
589		protection, too.
590	Gene:	Yeah. Well, they're checking things really close now.
591	Female Speaker:	I trust my staff implicitly. I do. I trust my staff implicitly. However,
592		we're all human. But I do trust my staff. Lori has been with me for five
593		years. You know? I mean, she does my financials. I trust her implicitly.
594		Of course, Terry has been with me a long time, too. So I trust the ladies,
595		and I am not stupid. I have one doing the financials and the other one cuts
596		the checks. They don't work together, you know? So I'm happy. I'm
597 598		happy that your audit came out good. Do you have any questions about it?
599		David, you're the T man. You got anything you want to say about the audit or anything?
600	David:	No, nothing really. You know, looking at our income statement,
601		obviously it's not a position where we can keep doing this year after year
602		because of the extraordinary level of expenses that we had last year. But I
603		think that a lot of those things were isolated events and that we can restore
604		that with fiscal discipline going forward.
605	Female Speaker:	I think we're really on a good - we've pretty much got everything done
606		aside from the lighting. Really, if you think about it, we've done
607		everything. We're not going to do your roads until your litigation is done.
608		I did talk to your lawyer about that. I won't talk about it in this meeting.
609		But that's moving along as well, and they did - well, I'll just say it. They
610		got you certified as a class, he said. So they're moving forward with that.
611		They had to go to the Supreme Court to do that, by the way. But they did

612 613 614 615		get that accomplished. I think moving forward, you're right. We're not going to spend as much money. We're not going to do any iron work next year. We've spent a staggering amount of money on that. So you're right, David. We'll be in really good shape.
616 617 618 619 620 621 622		The next thing on the agenda is the 2012 budget, and I don't think that we should change the assessments in light of the economy. I don't know how you feel about that. We're not saving a staggering amount of money every year, but we are still putting a bit of money away as we have it in the reserve account. Because of your litigation, a lot of things will be able to be redone after you get your litigation money. There's always money left from litigation to put in your reserve account.
623 624		So I don't know how you feel, David. You're, again, on the hot scat tonight, being the treasurer.
625	David:	Oh, yeah, this is something.
626 627	Female Speaker:	I know you have spent - you're probably my best treasurer of all my associations. You actually know what you're looking at.
628	Gene:	He does. That's my man.
629	Bill:	Are the reserves okay, David?
630 631	Female Speaker:	So when you say something, David, we actually listen because you know what you're talking about.
632	Gene:	That's right. That's my man.
633 634 635	Female Speaker:	So be EF Hutton and we'll listen, David. What is your opinion? Do you think that we'd be safe to leave our assessments for one more year where we're at? Or do you think that we need to raise them?
636 637 638 639	David:	Let mc give the budget a once over here. I think we're going to be fine keeping it as it is. Again, a lot of the things were one off sorts of things. Granted, there will be things that will pop up. But there may also be efficiencies that we realize throughout the year.
640 641	Female Speaker:	Well, and some of our issue has been a little bit of the collections, you know?
642	David:	As those continue to come in.
643	Female Speaker:	Do you want to know something weird though?

644	David:	That's going to help.
645 646 647 648	Female Speaker:	I just read through your audit and in December, you had almost \$30,000 in collections. Now you have 22. So we're coming in the right direction. We're actually coming down, which is shocking because the economy is worse now than it was in December.
649	Gene:	That's right.
650 651	Female Speaker:	So we're moving in the right direction. So David, you can make the motion then to approve the 2012 budget as it's written?
652	David:	Yes.
653	Female Speaker:	Do I have a second to that motion?
654	Gene:	I second.
655	Female Speaker:	Thank you, Gene. All in favor?
656	Bill:	Aye.
657	Female Speaker:	Speak up, Bill.
658	Bill:	Aye.
659 660 661 662 663 664 665	Female Speaker:	Okay. We have talked about this numerous times, about having a hearing committee. I'm fine if you want to do that. I'm also fine - we've had to call meetings just to have hearings. I don't know. It's really up to you guys. I generally don't have a problem scheduling a meeting with you on short notice if I have to, and for hearings we have to schedule them 15 days out. If it's a serious offense, a serious emergency, I call the police or whoever with that. So I don't know how you feel about that. I mean, is that something that we want to do so that we have Aretha involved?
667 668		Aretha comes anyway. I mean, as far as I'm concerned, Aretha is my ad hoc board member.
669	Gene:	We had it in the past. We set up about 11:00 and stuff like that.
670	Female Speaker:	I remember that.
671 672 673 674	Gene:	Everybody else worked but me. So it would be hard to do that. Then I really wanted it for that serious issue up to that level there, that we've got to bring them in and say, hey. You have to stop today. You know what I mean? That's what I want it for.

CTW 10-11-11 Female Speaker, Aretha, Gene, David, Les, Bill

675 676 677 678 679 680 681 682 683 684 685	Female Speaker:	If there's serious stuff like that, though, Gene. If it's like safety and health issues or something like that, I can send a cease and desist letter and hold a hearing at a later date. You know what I mean? There's ways around. I'm not trying to circumvent the law. But I'm seeing - I'll give you an example. If we find out somebody is doing illegal activity and we know that somebody is doing illegal activity, I would then immediately send a cease and desist letter and hold a hearing after that. But I've already addressed the issue in writing to them, and a cease and desist letter kind of is like I'm calling you to an immediate hearing. You need to appear. Blah, blah, I can usually assemble you guys in a short enough - and I can hold an emergency hearing for one issue within three days. So I don't know.
687 688 689	Gene:	Well, that wasn't brought to my attention that we could do that. That's what I'm saying. As long as there's something that we can get if something's out there.
690 691 692 693 694 695 696 697 698 699	Female Speaker:	When you come to really super, super - please call me personally. Don't deal with anybody else. Call me so that you and I can work through it. I know you know how to get me. You know I always answer the phone. So I think we need to address those kind of things on a case by case, because I don't want to abuse that either. Here's the thing. If somebody reports that we're doing it a lot, that's not - I mean, maybe once. If we did something like that once or twice a year for a super serious offense, nobody is ever going to find fault. But if we're doing it and the real estate division thinks that we're doing it to circumvent the statutory requirements, we're all going to look bad.
700 701 702 703	Gene:	See, that's what I'm saying. There will be none of that. It will be case by case. Then the thing is, this shouldn't be on here when we come to a meeting, all these hearings. We shouldn't have to have this here. This is kind of simple stuff. I mean, if they showed up.
704	Female Speaker:	But that's the law.
705	Gene:	It would just be stupid.
706	Female Speaker:	That's the law though.
707	Gene:	I understand.
708 709	Female Speaker:	We can't take action unless we put them - I mean, the way the legislature has our violation process set up is ridiculous, if you ask me.

CTW 10-11-11 Female Speaker, Aretha, Gene, David, Les, Bill

710	Gene:	Yes, it is. Yes, it is.
711 712 713 714 715 716 717 718 719 720	Female Speaker:	But that doesn't excuse us. Just because we don't like it doesn't excuse us from being forced to follow it so that we can keep our nonprofit status and our insurance and everything else. But when it comes to really serious things, Gene, why don't you and I work through them together? Just call me so that you can brief me on what's going on. I know we have had them once or twice. I have talked to you a couple of times. The people with these jump houses and stuff. They shouldn't just appear. They need to hold the association harmless. If some kid goes in there and hurts themselves landing on the - jumping out of it and lands on their head on the cement. Those are issues that we need to be protecting.
721	Gene:	Well, the big one we've got is as I told you, that one in 3683.
722 723 724	Female Speaker:	We're on recording. We can talk about that some more though. So we'll table that for now. You want to table the hearing committee for now or just take no action? You want to just take no action at this time?
725	Gene:	Take no action.
726 727	Female Speaker:	We already set up for additional lamp posts. Meeting 10/17 at community. Are you having issues with your tow company?
728 729 730 731 732	Gene:	I know the sign is still posted. Just to be able to get these guys coming through. They're not coming through enough, whoever they are. People are still taking the liberty to park anywhere. What is going on? It's so funny when they do it during the day. There's nobody in the driveway. It's like, what are you doing?
733 734 735 736 737 738	Female Speaker:	I'll have [inaudible 00:49:18] for you. Discussion on updates on all homeowners/renters in the community? That's an hourly changing thing. You know, between the banks taking them, and of course, you know, who's buying them in there? People are not buying them to move in. People are buying them and using them as rentals. There's no perfect solution for this. What would you like to see? Tell me.
739 740 741	Gene:	I don't know how. This is going to be tough. But we got I think a couple of families that are too many in the house. I'm seeing like dual families in homes.
742 743	Female Speaker:	Here's the problem that I'm going to have with that. If they're not causing violation problems or other problems, if their assessments are current and

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Female Speaker, Aretha, Gene, David, Les, Bill

744 745		they're just cohabitating, I'm going to have a real problem trying to address that.
746	Gene:	They are.
747	Female Speaker:	Causing violations?
748	Gene:	There's a lot of kids.
749 750 751 752 753 754 755 756 757	Female Speaker:	Then that's how we need to go at it, because here's the problem. I know it says that they're single family residences. We've already been through this with one of the ladies that you had there, that her brothers were all living with her. I know you've already been down that road. But let's talk about that, too, from the violation standpoint. So we should probably have talked about that in the executive session instead of on the open agenda. But let's talk about that, going at it from another - because it's almost impossible for me to send them a letter and say, you have two families living here, when I don't have any proof of that other than we think there's two families living there.
759 760 761	Bill:	Most of the time, the owners, they do not know. When you do the lease it's four or five people. A man and a wife and three kids. If the owners know they will probably help us with that.
762 763 764	Female Speaker:	I think the point that you're missing here is that we're not getting that information. I think that's what Gene is trying to tell me. We're not getting the leases. But let's discuss that.
765 766	Bill:	But if you see it. I don't know. The owners, they don't mind knowing that.
767 768 769 770 771	Female Speaker:	But how can I send them information if I don't even have the lease? If I don't have a lease - and that's Gene is telling me. We don't have documentation on a lot of this. He's already probably worked with my office on it. I'm sure he spoke to Cathy because Gene and Cathy talk quite a bit.
772 773	Bill:	Well, I would guess if you let the owners know that you want a lease, they'll send you a copy.
774 775 776 777	Female Speaker:	No, that hasn't always worked for us either. Let me tell you. How many times have we had - we went through, I think, three hearings where I had like a dozen people that I sent fines because they hadn't turned in leases. So let's talk about that, though, when we're not in an open session. So the

CTW 10-11-11 Female Speaker, Aretha, Gene, David, Les, Bill

778 779 780 781 782		three things that are on here for ratification are things that you've already done. We sent out some emergency calls for the exit gate because it was malfunctioning. We ordered the signs from Peach Tree, and we had to put the new loop detector in for your gate. So I just need somebody to make a motion because we've already done this work for you.
783	Gene:	Motion.
784	Female Speaker:	Thanks, Gene. Second?
785	Bill:	Second.
786	Female Speaker:	Thank you, Bill. All in favor?
787	Multiple:	Aye.
788 789 790 791 792 793 794 795 796	Female Speaker:	Thank you. There's no homeowner correspondence. Again, the next meeting date will be November for your budget ratification. You do not have to come to that. So your next meeting that you do have to come to, unless we have to set up an emergency hearing - and if I have to do that, you'll probably get a phone call from Tiffany. But if I don't have to do that, your next regular meeting will be in January. It will be sometime in the first two weeks of January, okay? Somebody can make a motion. There's no homeowners here for homeowner forum, unless Aretha wants to say something.
797	Aretha:	No.
798	Female Speaker:	Then can somebody make a motion to adjourn the meeting?
799	Bill:	Motion to adjourn the meeting.
800	Gene:	Second.

Thank you. The meeting is adjourned at 6:20.

Female Speaker:

801

CTW 5-9-12

Female Speaker, Aretha, Gene, Bill, David

1 2 3 4 5 6 7 8 9	Female Speaker:	This is the Cottonwood on Alexander Homeowners Association notice for board of directors meeting. It's Wednesday, May 8. Oh, it's the 9 th . Wednesday, May 9. Sorry about that. I'm like, that doesn't seem right. We are at the Office of Community Management Sales at 5631 South Pecos. We're very late. It's 7:15. We're just calling the open meeting to order. There are no homeowners present. Well, there is. Aretha, you're here. Do you want to say anything in open forum, Aretha? If not - oh, I have a quorum of the board. I'm sorry. All three board members are present. I have Gene, Bill and David all here. Do you want to say anything, Aretha?
11	Aretha:	Not at this time, no.
12 13 14 15	Female Speaker:	Thank you. Next thing on the agenda, and I didn't switch your agendas in your iPads. My bad. Gosh darn it. That's the right one. First thing on the agenda are the minutes, if you'll read your minutes. Can you see that, Gene?
16	Gene:	Yes.
17	Female Speaker:	If you turn it up the other way it will get a little bigger.
18	Gene:	There we go. Okay.
19	Female Speaker:	Can somebody make a motion to approve those minutes?
20	Bill:	I'll make the motion.
21	David:	Seconded.
22	Female Speaker:	All in favor?
23	Gene:	Aye.
24 25	Female Speaker:	Next thing on the agenda are the financials. David, do you have anything you would like to talk to the board about regarding the financials?
26 27	David:	I don't. I went ahead and I did review the financials. I'm happy to see that we're a little bit under our expenses. Not by
28	Female Speaker:	Not by a lot.
29 30 31	David:	Not by a huge amount, but security is a little bit heavy, but we have some cost savings elsewhere. So I am happy that we got a little bit of breathing room at this point in the year.

CTW 5-9-12 Female Speaker, Aretha, Gene, Bill, David

32	Female Speaker:	Good, so you can make a motion to approve them subject to audit?
33	David:	Motion.
34	Gene:	Seconded.
35	Female Speaker:	All in favor?
36	Bill:	Aye.
37 38 39 40 41	Female Speaker:	Thank you. Next thing on the agenda is the quote to repair the main pedestrian gate. It's \$234.00. We've had it repaired several times. They've gone out and put a little pin here and a pin there. The whole thing needs to be rebuilt. So it's \$234.00 and I'd like to get that done because it's swinging in the breeze.
42	Gene:	Yes, it is.
43 44	Female Speaker:	So I'm told. So can somebody make a motion for me to approve that please?
45	Gene:	Aye.
46	Female Speaker:	Is there a second to that motion?
47	Bill:	Seconded. This was the pedestrian gate, right?
48 49 50	Female Speaker:	Yeah, by the front entrance there. The one that the kids come in every day. It's the one that gets used a lot. I think it gets used more than anything else we have there.
51	Bill:	Should we have it open for certain hours and then close it?
52 53 54	Female Speaker:	We do. When the kids are coming out of school - because Gene works really closely with the security company. Every day, you talk to them, don't you, Gene?
55	Gene:	Yeah.
56 57 58 59	Female Speaker:	And they open it every day while the kids are coming in from school. Next thing on the agenda is maintenance of the community and I'm not sure why that's on there. I'm guessing one of you asked that to be on there. No?
60 61	Gene:	Oh, yeah. Just the maintenance man. We're supposed to have them come around at least once a month.

CTW 5-9-12 Female Speaker, Aretha, Gene, Bill, David

62 63	Female Speaker:	I don't think we asked him to do that. I think we asked him to come as needed for the lighting and stuff. Is that what you're talking about?
64 65 66	Gene:	Well, look at everything, really. Just to look at the signs at time and seeing if anything needs to go. Sometimes guest signs are fading out. Guest parking signs.
67 68	Female Speaker:	Well, we kind of do that stuff on an as needed basis. I can have somebody go and do a onceover if you want to, or I can come and do it with you.
69	Gene:	I don't think all of them. I think the ones by me are faded.
70	Female Speaker:	Well, do you want me to come out and you and I can kind of go do it?
71	Gene:	If you want to, that's fine.
72	Female Speaker:	I can do that. That's not a big deal. I can do that. Thank you.
73	David:	You're welcome.
74 75 76 77 78 79 80 81 82	Female Speaker:	Let's see. The next thing on the agenda are things that we actually already did. So we're just ratifying the actions that we already have taken. They did the entry gate repair on the sixth of March. That was when it wasn't closing. That was \$106.25. We had to have the pull handle gate repaired. That was \$100.00. We had Desert Lighting out there to remantle the gas lamps that are out there. It was \$179.47. I'm much happier with this company than I was the last one, by the way. We got Sun Devil Pools had to go in there and put new bulbs in both the swimming pool and the spa. That's \$179.73.
83 84 85 86		On the 20 th of April we had to have Gate Access Services out there again, and they were fixing a couple of locks that we had down over there. So our locks have been a real problem. So that was also \$106.25. If I could just get somebody to make a motion to accept that.
87 88 89	David:	I'll motion, but on the pool signs, on the Sun Devil one, I'd like to mention that they re-hung the signs and they were up very briefly. One of them has since fallen down.
90	Gene:	Yes, the other night.
91	Female Speaker:	Is there a second to the motion?
92	Bill:	Second.

CTW 5-9-12 Female Speaker, Aretha, Gene, Bill, David

93	Female Speaker:	All in favor?
94	Gene:	Aye.
95 96 97	Female Speaker:	Thank you. There is no homeowner correspondence. Again, our next meeting day will be by email. That's the way we always do it. This is the homeowner open forum. Do you have anything you want to say, Aretha?
98	Aretha:	No.
99 100	Female Speaker:	This is probably the fastest open meeting we've ever had. It's 7:20 and I need a motion to adjourn.
101	Gene:	Motion.
102	Bill:	Second.

Female Speaker:

103

Thank you.

1 2 3 4 5	Female Speaker:	This is the Cottonwood at Alexander Homeowner Association board of directors meeting for Wednesday, July 18 th . It is 5:30 PM. We are meeting at the Office of Community Management and Sales at 5631 South Pecos. I do have a quorum of the board. All three of my board members are here, present and accounted for. Gene, Bill, and David. Hi, guys.
6	Gene:	Hello.
7	Bill:	Hi.
8 9 10 11	Female Speaker:	So the meeting is called to order at 5:30. There are no homeowners present. So the first thing on the agenda is the approval of minutes from the May 9 th meeting. Has the board had an opportunity to read the minutes? Can somebody make a motion to approve them?
12	Gene:	Make the motion.
13	Female Speaker:	Thank you, Gene.
14	Bill:	Second.
15	Female Speaker:	Thank you, Bill. All in favor?
16	Multiple:	Aye.
17 18 19 20	Female Speaker:	Thank you. Next thing on the agenda are the financials. David, you are our resident rocket scientist with that. Any comments or concerns or anything from you with regard to the financials or anything you'd like to bring the board's attention to?
21 22 23 24	David:	I have had the chance to review the financials. Everything seems to be in order. I did notice a sort of trend as far as our income seems to be kind of declining just a little bit. But I think we're still going to be in fairly good shape.
25 26 27	Female Speaker:	Okay. I think that probably has to do with collections. That's a cyclical kind of thing. So can you make a motion then, David, to approve the financials?
28	David:	Motion.
29	Bill:	Second.
30	Female Speaker:	Thank you, Bill. All in favor?
31	Gene:	Aye.

32 33 34 35 36	Female Speaker:	Thank you. There is no old business. There is new business. This is a courtesy bid. Do not feel obligated to take it, but I know that we had some issues with bugs at the pool last summer. So the vendor just gave us a courtesy bid. I didn't know if you wanted to entertain looking at that just around the pool area or not.
37	David:	I didn't see a lot of bug issues last year. I did see a couple of little lizards.
38	Female Speakers:	Well, they would eat the bugs.
39 40	David:	Just little ones. I don't know. I haven't been out at the pool too much this year.
41	Gene:	Me either. I ain't messing with it.
42 43 44 45 46	Female Speaker:	I haven't had reports but I don't get a lot of use at that pool. My bigger concern was not necessarily for the cockroach variety, but for the spider. If there's not a lot of use out there, we would have black widows and stuff like that in the summer months. So my thought was I would rather be safe than sorry, and his price is reasonable.
47	David:	Is this something where it would be an annual contract?
48	Female Speaker:	No.
49	Bill:	Just once a month?
50 51	Female Speaker:	He would come once a month. We could put him in there on an annual contract if we wanted to.
52	Bill:	Probably summertime.
53 54 55 56 57	Female Speaker:	For \$600 a year it's cheap insurance as far as I'm concerned. My thing is that I always like to err on the side of caution. But it's not a necessity for you to do it. I do recommend doing it, especially in the summer months, especially if we have young kids out there. I know I've seen a lot of black widows at my own pool.
58 59	David:	I wouldn't mind, say, like a nine month contract. All months except, say, December, January and February.
60	Female Speaker:	Then I'll write it in.
61	David:	If we could find out. It doesn't cover the terms in this quote.
62	Female Speaker:	For December, January and February?

CTW 7-18-12

Female Speaker, Gene, Bill, David

63 64 65	David:	If we took a nine month and we could give them that commitment. Hey, we're not talking month to month. We'll give you a nine month commitment.
66	Female Speaker:	I'll just write it in.
67 68	David:	Could we go down to - well, one thing, could we go down a little lower and say, get - instead of \$450, say \$400 for a nine month contract.
69	Female Speaker:	I could ask him.
70	Bill:	So he would come out once a month and spray?
71 72 73	David:	Once a month in all months except December, January, February, because in those winter months it's not an issue. But then you start to get into Spring and it gets warmer.
74 75	Female Speaker:	So we'll say 400 for a nine month contract, okay. David makes that motion.
76	Bill:	So he's just going to spray the pool area?
77	Female Speaker:	Yeah.
78	David:	Just the pool.
79 80	Female Speaker:	Okay, so David made a motion to accept it if we can get \$400 for a nine month contract. Is there a second for that motion?
81	Bill:	Second.
82	Female Speaker:	Is there any discussion? Do you want to say anything, Gene?
83	Gene:	No, I'm good.
84	Female Speaker:	Do you want to vote? Have a motion to second. All in favor?
85	Multiple:	Ayc.
86	Female Speaker:	Good. I'll contact him and if he can do that, we'll get him started.
87	David:	Great.
88 89	Female Speaker:	Next thing on the agenda is to replace the pool lock. That is for the storage room.
90	David:	This is actually to the pump room?

	91	Female Speaker:	Yeah.
	92	David:	Which lock is it? As I recall seeing the back lock.
	93	Female Speaker:	It's the store room.
	94	Gene:	In the back.
	95	David:	The very, very back room?
	96	Gene:	In the back, yeah.
	97	David:	I noted that previously, that that lock needed to be replaced.
	98 99 100	Female Speaker:	Yeah. So it's \$177.72. We used this locksmith because that's who did your pool gate locks. That's why we used him in particular, if you wanted to know why. Is that okay?
	101	David:	Yeah, that's fine.
	102	Female Speaker:	Second?
	103	Bill:	Second.
	104	Female Speaker:	Thank you, Bill. All in favor?
	105	Multiple:	Aye.
	106 107 108 109 110 111 112 113	Female Speaker:	Thank you, and all the other stuff is stuff we've already done. We had to order gate cards because we were out of them. So we ordered 50, and of course they are expensive. They are \$9.00 a piece. We hand those out as necessary when people come in. The next thing was the pedestrian lock that we talked about last time. Parts were laying all over the place. So we had that done. That was \$170.00. Then again, on the gate, the same gate. The damaged latch. So another \$234.00 on that. We had your stop sign repaired. That was \$75.00.
	114	David:	I noticed that was broken, actually, last night.
	115	Female Speaker:	Yeah.
	116	Gene:	Again?
:	117	Female Speaker:	It is? Again?

I don't understand that one.

Bill:

118

119	Gene:	The one in front of the gate.
120	David:	As you're driving into the community.
121	Bill:	The plastic one? Oh, Jesus.
122	Female Speaker:	I know.
123 124	David:	It was broken and there's a light fixture underneath. The bulb was gone out of that too.
125	Bill:	Yeah, I saw the bulb was gone.
126 127 128	Female Speaker:	So all of these are things that we've already done. So I just need somebody to motion to ratify the actions that we've already taken, please, on A through F.
129	Bill:	I'll make the motion.
130	David:	Second.
131	Female Speaker:	Thank you. I'll make David the second. All in favor?
132	Multiple:	Aye.
133 134	Female Speaker:	Thank you, gentleman. Homeowner correspondence from 3679 Starry Beach is next.
135	Gene:	Yeah, we read on that.
136 137 138 139	Female Speaker:	Would you like me to respond in any way other than saying that we're in receipt of your complaint and hope that you have filed a police report, yadda, yadda, yadda? Or do you want me to just say nothing? What do you want me to do?
140	Gene:	I didn't see an hour. She's talking about what time?
141 142 143	Female Speaker:	They're tenants, first off. So tenants don't really have - this is not going to sound right. But the board and the management company don't have a perceived or real contract with the tenant.
144	Gene:	Correct.
145	Female Speaker:	So really an issue with the tenant needs to be dealt through the owner.
146	Bill:	Yeah, that's what it is.

147 148 149 150 151 152	•	So I don't even know that responding is - for us to respond at all would be appropriate anyway, because it is a tenant. Other than perhaps they need to discuss it with their owner. Maybe if you want me to send a letter telling them that while we're sympathetic to their circumstances, they need to discuss it with their owner. I'm happy to send them that kind of letter if you want me to.
153	Gene:	Yes, yes.
154 155	Female Speaker:	Okay. Next meeting day, we'll do like we always do by email. There is no homeowners here.
156	David:	I have one quick question.
157	Female Speaker:	Yeah, go ahead, David.
158 159	David:	At the last open forum, the pool had been closed for - I think it was roughly two days.
160	Female Speaker:	Oh, I saw that.
161	David:	I was curious what the reason was, why it was closed.
162 163 164 165 166	Female Speaker:	You know what? I never heard about it, because I didn't hear from the pool company why, unless it was a chemical thing. Sometimes if they go in there and they put chemicals in there, they have to put chemicals in there and it's too rough for your skin. So they'll post a closure. But they didn't say anything to me.
167 168 169 170 171 172 173 174	David:	A thought, because in the interest of fostering goodwill in the community, we have this amenity. If it's a season when it's traditionally open and it's closed for some reason, if maybe we could put in the next newsletter-kind of like we put in the tips about pick up your trash, pick up after your dogs. Just an FYI, during certain months the pool is open, if there's ever a time when it has to be closed, we'll post a sign. It's for some sort of a reason like it has to be chemically treated or something like that, so people are aware of that. Maybe just a little blurb adding to the next announcement.
176 177	Bill:	The guys that's doing the work could put a little sign up. The ones that's doing the work actually get those in?
178 179	David:	All they did was they put up the sign that said pool closed. But it wasn't clear, why was it being closed?

18 18 18 18 18 18	1 2 3 4	And they didn't say anything to us, so it's really unusual for them to do that unless it's a chemical thing. Like if the chemicals are so out of balance. Like if they had to come in and put a lot of acid or something in that would be potentially harmful to your skin, they would close it. They would put a lot in to bring whatever level to where they needed to be, and then come back and check it.
186 187 188 189 190 191 192	7 3 9 1	I noticed a couple days later, there was a guy out there. He looked like he was doing some sort of work on the pool. He had a big hook or net or something. So I'm sure that's probably what it was related to. But some notice about that would be nice. I mean, every time it's closed, a separate notice doesn't need to go out, but maybe once at the start of the summer put out something saying, there may come a time when the pool has to be closed for maintenance reasons. If this is the case, we'll post a sign and we'll go ahead and make every effort to open it as soon as possible.
194 195 196 197		I want to piggy back off that too, real quick. Because we've done this for the three or four years we've been together. This year we forgot to put up the fireworks - no fireworks. We forgot to do it. It wasn't bad. The guard took care of it.
198	Female Speaker:	He did?
199	Gene:	He took care of it.
200	Female Speaker:	I wouldn't have even thought about it.
201	Gene:	We should have a sign up.
202 203	Female Speaker:	I would not even - because your community is the only community I have that doesn't allow them. I would not have even thought about it.
204	Gene:	But I forgot. Everybody was like, oh, we forgot to put the sign up.
205 206	Female Speaker:	You guys are the only community I have that doesn't allow them, and part of that is your proximity to where you're at.
207	Gene:	Every year too, we always have it up there.
208 209	David:	I didn't hear too many. A lot of the fireworks I heard were very clearly outside.
210 211 212	Gene:	It happened down by me. That's where they were. That area, that neighborhood. Also, is Cathy my go to after hours? I usually call her. But is she -

213	Female Speaker:	For like - give me an example. For what?
214	Gene:	Gate broken or things of that nature.
215 216	Female Speaker:	Well, yeah. The emergency phone. Is that what you're calling? The emergency phone?
217	Gene:	Exactly. Exactly.
218	Female Speaker:	Yeah, that's fine. Are you not getting a response?
219	Gene:	Well, usually I just call Cathy at her cell number.
220	Female Speaker:	Okay. I mean, because you can always call me. You know that.
221	Gene:	Right. I just wanted to make sure we've got somebody.
222 223 224 225 226	Female Speaker:	You can always call me. My cell phone, unfortunately, is on 24 hours a day. If you call and you don't reach Cathy - because she's had that cell phone a long time. She's sometimes with her granddaughter swimming or whatever. I don't swim. I don't like to get my hair wet. It's that hair thing, you know?
227	Bill:	No wind. No rain.
228 229 230	Female Speaker:	No water, no wind, no nothing. But you can always call me, Gene. You know that. You know you're always welcome to call me, day or night. Doesn't matter.
231	Gene:	You might be out of town. Just somebody that can get here.
232 233 234	Female Speaker:	I still do take my phone, although I did have a real vacation this year where I left the phone at home. So that's the first in 15 years. I left my phone at home for two weeks. It was really weird.
235 236	Gene:	The baddest thing is always the gate. That's always the thing. Other than that it's okay. We can manage.
237 238 239	Female Speaker:	Yeah. No, the gate I can always - I mean, if you call and you don't get somebody you can always call me. But the emergency phone is always what we try to do immediately after hours.
240	Bill:	Did we change keys to the pedestrian gate?
241 242	Female Speaker:	No, it was just broken. We just had to fix it. We had a lock built to fit our keys because we didn't want to reissue keys. If it wasn't so expensive, I'd

243 244 245		have had them put a push button lock in there so that we could change the code on it. But those are very expensive. It would have cost us \$1,000 to do that.
246	Bill:	That's expensive.
247 248	Female Speaker:	Probably more than that, actually, because it's about 750 and you have to put a push button on either side. So they're pretty expensive.
249 250 251	David:	And the downside to that is, let's say a problem that we used to have with the main gate. Everybody gets the code. Then what's the point of having a gate if everybody can get in?
252 253 254	Female Speaker:	Yeah. They last a little bit longer than the key locks do - the push buttons do. But it's so dirty and windy and hot and gooey. All those mechanisms just don't last like you hope they would.
255	Gene:	Dry desert.
256	Female Speaker:	Anything else I can do?
257	Bill:	I just have a question. I already know the answer.
258	Female Speaker:	So you're going to ask it anyway, okay.
259 260 261	Bill:	Yeah, just to get your feel on it. I noticed some communities just leave the gates open maybe. They open up at 6:00 or 7:00 and they are just open. 6:00, you've got to have your key.
262 263 264 265 266 267 268 269	Female Speaker:	There are different communities that do different things. I manage some communities that are still under construction. So rather than having the construction crews using the gates and wearing them out, we have always a gate open for the construction crew and a gate open for the models, because usually communities have two gates. Every other community I manage that's gated, that is not currently under construction, the gates are closed all the time. It is a ridiculous idea for people to have gates and keep them open.
270 271 272 273		The reason I say that is because that is a perceived amenity when you buy somewhere or move in somewhere. It's a perceived amenity. It's perceived because gates don't provide security. We all know that. It's a perception.
274	Bill:	Might slow them down.

275 276 277 278 279	Female Speaker:	Well, it will slow down the traffic because you have to stop coming in. You have to stop going out. But like I said, it's a perceived amenity. But we do try to always have them operational. One of the biggest problems that we had in your community when I first started managing was that your gates had been broken for the better part of the two or three years.
280	Bill:	We had a lightweight gate up, didn't we?
281	Gene:	Yeah.
282 283	Female Speaker:	The very first thing that I did as your manager was rebuild your entire gate system.
284	Gene:	That was terrible.
285 286 287 288 289 290 291 292	Female Speaker:	That's the first thing I did. You know what? It operated flawlessly for a couple of years. So we did the right thing when we did it. But I mean, it's an important thing to have them operational, I think. I have gates on my home. One of them is broken right now and it drives me crazy. So I understand. Because now I have to go all the way around. So I'm complaining I have to go an extra 100 feet. But that's what they're there for. They're there to be functional and to operate. So it's a really important thing to have them functional.
293 294	Bill:	The expense on that is not nearly as much as the other was, that other gate we had.
295	David:	No.
296	Female Speaker:	We spent \$30,000 getting this gate fixed.
297 298 299 300	David:	Any issues we have now with the gate are when it's exceedingly windy. Not normal wind, but I mean a couple times a year when the wind is so nasty and a gust comes along at the wrong time. It will pop one of the hinges. There's nothing you can do about that. That's Las Vegas.
301 302	Gene:	Usually it gets caught and you have the overzealous person that comes through and takes it on.
303 304	David:	Yeah, and I mean, I think maybe about three years ago we had a couple people who were tying the gates open.
305	Female Speaker:	Yes.
306	David:	Whenever I caught that, I just went out there and I cut those.

307	Bill:	Tying it?
308	Gene:	Yeah, tying it.
309	David:	But I haven't seen anybody try that in the past, probably three years.
310 311 312 313 314 315 316 317 318	Female Speaker:	I think in generalities. Aside from the little piddly stuff, people knocking the signs down and the little piddly stuff that we're always going to have a problem with. We have kids in there. We're always going to have issues like that. But I think as far as our big ticket items, I think we've really rebuilt everything that we could rebuild. They're all bionic now because we've put in bigger, stronger, better so that we would have less problems. We still have problems with people hopping the walls, but not like we did. I mean, I think that it's less than it was. We had people hopping the walls. They were like locusts coming into a cornfield.
319 320 321 322	David:	I saw - I was up in my office about a week ago looking out my office window, which looks down on Rocky Beach. I saw three kids running on the apartment side of that wall. These kids were no older than six or seven. They can get up there.
323	Female Speaker:	Oh yeah, they can.
324 325	David:	The good thing is, that they can't get over the metal. But they can get up there. There's nothing we can do to stop them.
326 327	Female Speaker:	No, but we've done - I think we've done overkill. When we built that front gate, I mean, it's a massive gate.
328	Bill:	Yeah, it's a massive gate.
329 330 331	Female Speaker:	It's a massive structure, but we haven't had the problem of people - well, we put those gator teeth on it too, because we were having people ram it. Remember? People were just ramming the gate.
332	Bill:	Oh yeah.
333 334 335 336 337	Female Speaker:	So I think everything that we've done - we did spend a lot of money together. Really a lot of money, but I think we're moving in the right direction. Eventually we're going to have a sense of community in there. You'll see. It'll happen. It'll happen because it's really starting to be a nice place.
338	Gene:	We've got just a few more riff-raffs.

339 340	Female Speaker:	We've got like ten really serious delinquency problems. We have ten really serious ones, and that's not bad when you think about it.
341	Bill:	No, not for this.
342 343 344 345 346	Female Speaker:	That's less than 10%. I'm happy about that. It's a lot of money. I'll give you that; it's a lot of money. But 10%, that's pretty good. Considering your demographics and the location and everything else. Listen, I have other communities that I probably have - this one, here. This is houses, single family homes and I bet I probably have 20% in there.
347 348 349	David:	Well, and given that our major stick - I mean, in a normal time, if somebody was seriously delinquent then we could look at actions about foreclosure.
350	Female Speaker:	Foreclosure. We still can look at that.
351	David:	We can do that now, but it would be ridiculous.
352	Female Speaker:	Unless Bill falls behind. Then it will be clear.
353	David:	In these times I think it's very good.
354 355	Female Speaker:	I think we're in good shape. I really do. I think we're in good shape. We'll just keep one foot in front of the other. We'll just keep moving.
356	Bill:	Now, when they're sold, we get nine months back?
357 358 359 360 361 362	Female Speaker:	We get nine months super lien, unless it goes on a short sale. Then everything is negotiable. On a short sale, we generally get much more. A lot of these are not going short sale, though. They're foreclosing. So we are ending up at the nine months. That's going to make your bad debts look bad this year because a lot of that gets written off. It goes against your income and puts you in a better light tax wise.
363	Bill:	Approximately what's the owner tenant ratio?
364	Female Speaker:	I have no idea, and you don't want me to know that.
365	Bill:	I probably don't.
366 367 368 369	Female Speaker:	You do not want me to know that, because then if you ever did become eligible again for FHA or VA loans, that would knock you right out of the park, I'm sure. I'm sure it's very high. You're not planning on moving in there any time soon, are you, Bill?

370 Bill: No.

Female Speaker: Come on. We need more owner occupieds in there. Come on.

372 Gene: Yeah, we do.

373 Female Speaker: Anything else, gentlemen? No? Somebody want to make a motion to

374 adjourn?

375 David: Motion.

376 Gene: Second.

377 Female Speaker: Thank you.

1 2 3 4 5 6 7	Female Speaker:	This is the Cottonwood at Alexander Homeowner Association board of directors meeting. This is the open meeting agenda. It was set to start at 5:30. Our hearings ran a little long. So it is 5:55. I do have a quorum of the board. I have Bill and David present. Gene was unable to be with us tonight. Also present tonight is Amy Wright from community management. So I have quorum so we're opening the meeting. There are no homeowners present so we can dispense with the homeowner forum.
8 9		Next thing on the agenda is the approval of the minutes from the July meeting. Gentlemen, have you had an opportunity to read the minutes?
10	Bill:	Yes.
11	Female Speaker:	Someone make a motion to approve the minutes?
12	Bill:	Motion.
13	David:	Second.
14 15	Female Speaker:	Thank you, Bill. David. You are Mr. Treasurer. Any comments about the financial status of our community?
16	David:	Not at this time. Everything looks to be in good order at this point.
17	Female Speaker:	So can you make a motion to approve the financials based on an audit?
18	David:	Motion.
19 20 21 22 23 24 25 26	Female Speaker:	Thank you. No old business. New business is the audit. You know, every year we get an audit on your community pursuant to Nevada statute. Your audit is \$1700. Bainbridge has been doing your taxes and your audit for the last couple of years. I'm very happy with them and you got bulk pricing because every community I manage - I package it all up and everybody goes to the same place. So you got bulk pricing on it. If you would like me to go out and get additional bids, I'm happy to do that for you, because the only one that I have in here tonight is from Bainbridge.
27 28	David:	I've been happy with the quality of Bainbridge's audits in the past. So I'd be fine with them.
29	Female Speaker:	Okay. So you want to make a motion to approve that?
30	David:	Motion.
31	Bill:	Second.

32 33 34 35	Female Speaker:	Next thing is Rebel Pools to replace the heater in the pool and spa. Now, they did call me about that and I know we are at the end of our season. I don't like leaving things like this, though. That's just the audit, Bill, if you'd sign that for me.
36	Bill:	Okay.
37 38 39 40 41	Female Speaker:	I don't like leaving things like this for surprises for next year. I'd rather put it in and make sure that it's operational, unless you want to wait until we reopen in the spring. It's totally up to you. I would prefer to get it done now because I have a price and I have good mechanics and I have everything.
42	Bill:	Let's do it now then.
43 44 45 46 47 48 49 50 51 52 53 54 55 56	Female Speaker:	Is that something you'd like me to get an additional bid on? If I'm doing pool work, I prefer to use your pool vendor just like I prefer to use the landscaper if I'm doing landscape work. So it's up to you. I think it's a fair price. You have an unusual system over there. It's a sand filtration system which is why it's so expensive. When I was talking to the pool guy, I said, "Is this a big deal in order to replace it? Should we put in another type?" He said, "Absolutely not. Leave it exactly the way it is. If we don't put something in exactly the way it is, then we have to pull permits with the health department. It's an incredible amount of work." That's part of the reason it's so expensive, because we have to replace it with exactly what's there. That's the flip side of this. If we wait until next year, this equipment may be discontinued. We maybe can't get it. Now we're stuck at pulling permits again. So it's totally up to you. I don't have a problem waiting if you'd rather wait.
58	Bill:	What's it cost?
59	David:	\$3,400.
60	Female Speaker:	It's \$3,446.
61	Bill:	Is this something we do every year?
62 63	Female Speaker:	No, this is equipment that is burned out. This is coming out of your reserve fund.
64	David:	It sounds like a reserve account.

65 66	Female Speaker:	This is a reserve expenditure. It's not going to mess your operating. I'm in good shape.
67	David:	Yeah, I'd be okay with that.
68	Female Speaker:	Are you okay with doing it?
69	David:	Yes.
7 0	Female Speaker:	So David makes a motion.
71	Bill:	Second.
72 73	Female Speaker:	Bill seconds. Anywhere on the bottom of that is fine, Bill. Now, what does stay open is your spa. We closed the pool, but the spa stays open.
74	David:	Really? Anybody use that thing?
75	Female Speaker:	You do. You are the biggest user of the spa.
76	David:	I've never seen it used in the winter before. Once the gate gets locked -
77 78	Female Speaker:	I can have it open certain hours while the security people are there in the evenings, or I can not do it at all.
79	David:	I think that the pool should probably be a seasonal thing.
80	Female Speaker:	Close it. Close it?
81 82 83 84	David:	Pool and spa together. I mean, it's tough to say, well, you can't use this big thing over here but you can use the little one right next to it. We have no cover or anything for the pool. It's not like it's drained. So I'd say let's just close it, lock it.
85	Bill:	Yes.
86	David:	We do have a code if we have any maintenance that we need to do.
87	Female Speaker:	Our pool people still service it as if it's used.
88	David:	You could. Gene could. Any one of us could get in if we wanted to.
89	Female Speaker:	Cover it with something?
	P2111	The state of the s

90

91

Bill:

David:

Do we cover it?

No, we don't.

92	Bill:	Should we?
93 94 95 96 97 98 99	Female Speaker:	No. No, not necessary. Okay, the other things that are on here. We did a service call on your entry gate for \$255.00. We did a telephone entry replacement which is the one that David signed, which is \$1,450.00. We had to replace the latch at the main pedestrian gate for \$174.00 and we had to put a motor in at your pool for \$350.00. Those are all actions that we automatically took because they needed to be done. So if I could just get somebody to motion to approve those and ratify those actions, please.
100	Bill:	Motion.
101	Female Speaker:	Thank you, Bill.
102	David:	Second.
103 104 105 106 107 108 109	Female Speaker:	Thank you, David. There is no homeowner correspondence. Our next meeting date is going to be sometime the end of October, beginning of November because it's going to be your budget. I will put your budget together as you have directed, which will be identical to 2012. You will have to come to one more meeting this year. Tell me that the budget is acceptable. I will then mail it out to the community since it's not changing. That's it.
110	Bill:	Got it.
111	Female Speaker:	You're good. You want to make a motion to adjourn?
112	Bill:	Motion to adjourn.
113	David:	Motion.
114	Female Speaker:	And it is 6:05.

CTW 10-31-12 Female Speaker, David, Gene, Bill

1 2 3 4 5 6 7	Female Speaker:	Okay. This is the Cottonwood at Alexander board of directors meeting for Wednesday, October 31, 2012. This is being done at the Office of Community Management and Sales at 5631 South Pecos. Calling the meeting to order. I have all three board members present. There are no homeowners present. Next thing on the agenda is the approval of the minutes from the September 26 th meeting. Can the board make a motion to approve those?
8	Bill:	Motion.
9	Gene:	Second.
10 11	Female Speaker:	Next thing on the agenda are the financials. David, you're getting those by email. Do you have any comments, questions, concerns about those?
12 13 14	David:	No, everything looks to be in good shape. We're roughly on budget for the year and I don't foresee any problems throughout the remainder of the year.
15	Female Speaker:	Can you make a motion to approve them subject to audit?
16	David:	Motion.
17	Female Speaker:	Is there a second?
18	Gene:	Second.
19	Female Speaker:	All in favor.
20	Multiple:	Aye.
21 22 23 24	Female Speaker:	Thank you. I think I forgot to say all in favor on the minutes. There is no old business. New business is the 2013 proposed budget and reserve study. I know that was sent to you prior to today. David, you are the treasurer.
25 26 27 28 29	David:	As the budget has been prepared, I don't see any issues with it. Everything looks fine. I would like to propose a \$4.00 increase to the monthly assessment to cover a proposed increase in expenses as far as security goes, and also some minor changes with regards to appreciation and expenses. Normal year over year things.
30	Female Speaker:	Is there a second to the motion?
31	Gene:	Second.

CTW 10-31-12 Female Speaker, David, Gene, Bill

32 33	Female Speaker:	Is there any discussion? Do you guys want to talk about it at all? You good with it? All in favor, then?
34	Multiple:	Aye.
35 36 37	Female Speaker:	Motion is carried. Next thing on the agenda is the 2013 collection policy, which is verbatim the 2012 collection policy. It just says 2013 on it. So can somebody motion to approve that?
38	David:	Motion.
39	Gene:	Second.
40	Female Speaker:	All in favor?
41	Multiple:	Aye.
42 43	Female Speaker:	And you already talked about it, the dollar per hour increase that Norton Consulting has requested. Can somebody make a motion to approve that?
44	Bill:	Motion.
45	Gene:	Second.
46	David:	Beginning when? Next month?
47	Female Speaker:	I'm sure.
48	David:	First of the year?
49 50	Female Speaker:	I'm sure they're going to ask for it right away. They'll probably ask for it right away. All in favor?
51	Multiple:	Aye.
52 53 54 55	Female Speaker:	Thank you. Ratification of a couple of prior actions. We have done these already. The replacing the upper gear box and arm kit at the master gate and the diatomaceous earth filter at the pool. I just need to ratify those actions, so if somebody can motion those.
56	Bill:	Motion.
57	Gene:	Second.
58	Female Speaker:	All in favor?

59

Multiple:

Aye.

CTW 10-31-12 Female Speaker, David, Gene, Bill

60 61	Female Speaker:	Thank you. There's no homeowner correspondence. The next meeting date will be the budget ratification. You do not have to come to that.
62		That's held here during business hours. You can come if you like but it's
63		not necessary. There are no homeowners present. She's here for a
64		hearing. I'll call her in in a minute, sweetie. So there are no homeowners
65		here. Somebody can motion to adjourn this portion of the meeting.
66	David:	Motion.
67	Gene:	Second.

1 2 3 4 5 6 7 8	Female Speaker:	This is the Cottonwood Homeowner Association meeting for Wednesday, January 16 th . This is the open meeting agenda. We are calling the meeting to order at 5:35. I do have a quorum. I have Gene, Bill and David all present. There are no homeowners present so we'll dispense with the homeowner forum, unless any of you have anything that you'll be talking about it anyway. Next thing on the agenda is the approval of the minutes from the October meeting. Have you guys had a chance to read those minutes?
9	Gene:	Yes.
10	Female Speaker:	Can somebody make a motion to approve them?
11	Gene:	I make a motion.
12	Female Speaker:	Thank you, Gene. Is there a second?
13	Bill:	Second.
14	Female Speaker:	Thank you, Bill. All in favor?
15	Multiple:	Aye.
16 17 18 19 20 21	Female Speaker:	Thank you. Next thing on the agenda are the financials. That would be from October and November. You don't have December, David, obviously, because once your audit is done there will be some adjusting entries that need to be made. I believe the audit is on the agenda tonight so we'll look at that. December will not be able to be closed out until such time that those adjusting entries are made once we approve them. Do you have any concerns about the financials at this point, David?
23	David:	I do not, no.
24	Female Speaker:	So you can make a motion to approve them?
25	David:	Motion.
26	Bill:	Second.
27	Female Speaker:	All in favor?
28	Gene:	Aye.
29 30 31	Female Speaker:	Thank you. Next thing on the agenda is the audit. David, in particular, did you have a chance to look at that and look at the adjusting entries that Bainbridge would like to make?

32	Bill:	It was a lot of stuff.
33 34 35 36 37 38 39	Female Speaker:	There is a lot of stuff. A lot of the things what they put in there are things that they believe should have been categorized either in reserve account, they want them categorized in another line item, or things of that nature. I don't always agree with what they have written down on there, and you don't have to agree. If you don't agree, then we just communicate with Bainbridge and tell them this is what we think and this is why we think this. They'll have to make adjustments to their paperwork.
40 41 42 43 44 45		Sometimes they'll call out things like X amount of dollars needs to be transferred to the reserve. Well, that X amount of dollars that needs to be transferred to the reserve, you may not have because it's in outstanding collections or something along those lines. So did you have any comments about the financials, David? I mean, about the Bainbridge thing? I'm sorry.
46 47 48	David:	No, I don't. By and large it's fairly standard audit. I deal with audited financials quite a bit. Not for homeowners associations, but they're always going to be adjusting entries.
49	Female Speaker:	Right.
50	David:	Nothing really jumps out at me as being outlandish.
51 52	Female Speaker:	Okay. Okay. So then would you make a motion to accept the adjusting entries that were recommended by Bainbridge?
53	David:	Motion.
54	Bill:	Second.
55	Female Speaker:	All in favor?
56	Gene:	Aye.
57	Female Speaker:	Thank you.
58 59	Bill:	That was just basically standard type things that they were suggesting, right?
60 61 62 63	Female Speaker:	There's nothing weird on here. It's money between reserve and operating. Some of the things needed to be put in there as - they got weird stuff on here. Architectural deposits. I have no idea what they're calling an architectural deposit. Some of the things I'll have to get clarification on

64 65 66		because they don't make sense to me. We don't take architectural deposits so I'm not exactly sure what they mean by that. Boy, you need an engineering degree to run that, don't you, David?
67	David:	Yeah.
68	Female Speaker:	Did you use that when you were in school?
69	David:	Yeah, I got it when I went back to business school.
70	Female Speaker:	Wow. I think if you get a key it will drive you somewhere.
71	David:	Change tables, too.
72	Gene:	Technology.
73 74 75 76 77	Female Speaker:	Okay, next thing on the agenda is the security for Cottonwood. The conversation with Ed Norton. I believe that Ed's team is doing a relatively good job. I think there are always areas where all of us can make improvements. Did you guys have some suggestions with regards to that, that we could forward along to him?
78	Gene:	Rotating his troops around.
79	Female Speaker:	Rotate staff.
80	Gene:	And have them be a little more vigilant in patrols, I would say.
81 82 83 84 85	Female Speaker:	Vigilance during patrol. They're grateful for the raise. Thank you very much. I actually got an email from Ed, so thank you. Was there anything else that we needed to put on there with regards to the security? I have community gate codes next on the agenda. I didn't put that on there. I am guessing you might have.
86	Gene:	Yeah, I'd like to talk about that.
87	Female Speaker:	Sure, let's talk about that.
88 89 90	Gene:	It's kind of hard when you get this thing with the gate codes. I know the main suppliers should have the gate code, something like that. But we have a lot of children that somehow they're getting the code.
91	Female Speaker:	Do you want me to change it? It's not a big deal. I can just change it.
92 93	Gene:	We had it before when you had your other personnel. They always had to go over every week and knock out the codes that they were giving out.

94 95 96 97 98 99	Female Speaker:	That is so labor intensive, because the reports run down on a modem. It is so slow and it ties up the computer all night. If it trips up somehow during the night, it ties it up the next morning when they come in and they tell it to continue. It might tie it up. Unfortunately I don't have a computer dedicated to that. It's Sarah's computer. So I don't have a problem changing the gate codes. I can set it up to change those gate codes and rotate those gate codes on a regular basis.
101	David:	How many are there?
102	Female Speaker:	Gate codes programmed in there?
103 104	David:	Well, I'm sure it's a four digit combination with probably about 10,000 combos.
105	Female Speaker:	Yeah.
106	David:	But how many do we realistically need to have as active gate codes?
107	Gene:	Right.
108	Female Speaker:	I don't think homeowners have gate codes.
109	Gene:	No, no homeowners.
110 111 112	Female Speaker:	So the gate codes that we've had in there have been vendor gate codes. The landscapers are awful for giving out the gate codes. They're the worst vendor.
113	Gene:	Yes.
114 115 116 117 118 119	Female Speaker:	They're the absolute worst vendor. Nobody knows my gate code because I change my gate code about every year, and I never give my gate code to anybody. Nobody gets mine. So my gate code is always in there. My personal gate code. Now, I have to have a personal gate code because I manage many properties and if I don't have the same gate code in every property, I am tearing my hair out when I am sitting at the gate. So I change every year.
121	Bill:	There's a card though, too, isn't there?
122	Female Speaker:	Yeah. They're different cards for every community too.
123 124	David:	Yeah, and you don't want to have a big stack of them, fishing out which one is which. That's understandable.

125 126 127 128 129 130 131 132 133 134 135	Female Speaker:	Are you kidding me? I can barely keep track of my car keys. Are you kidding me? And of course I'm always in a different car. So I don't know what I'm going to be driving. I'd kill myself having to go through a stack of stuff. So my gate code is in every gate that I manage throughout the valley. But I mean, Gene, I have no problem changing them. We can set it up to where I change it quarterly. We can set it up that it's on every agenda and I change them after every board meeting. I mean, we can set it up however you want to. I think Sarah can set up a group email to the vendors that we utilize and say, the gate code is going to be changed on the first Monday of the odd months of the year. You know what I mean? We could change it every month.
136 137	Gene:	Well, my biggest thing is just the vendors. Sometimes they give the codes to the same people.
138	Female Speaker:	All the vendors. I think the landscapers are the worst.
139 140 141 142 143	Gene:	Then boom, they use the code, you know? Things like that. Then you drive with somebody punching in the code. You're like, you live here. Why are you punching in the code? You're going to get in the gate irregardless. I mean, you know. But just simple fact that they're shouting it out when you come through the gate.
144 145 146 147 148 149 150 151 152	Female Speaker:	Here's what would make it really easy for me to change the gate codes continually. If I gave every vendor the same gate code. So I gave UPS, the newspaper people. If I gave every vendor the same gate code instead of having 12 gate codes in there for the vendors. If I gave every vendor the same gate code, I could change those gate codes every other month. They would just have to get used to them from email. I don't change gate codes on Fridays for obvious reasons. But I mean, I could set this up to where the first Monday of every even month. We're starting in February. I could change the first Monday of every even month, they get a new gate code.
154	David:	Yeah.
155	Gene:	That sounds pretty cool.
156	Bill:	So it would change every other month, you say? Every month?
157	Female Speaker:	Yeah, what do you think?
158 159	Gene:	They'd all have a set code. UPS, FedEx, those people who need to get in. Other than that, you should have a card or a key. It's pretty simple. It's on

160 161 162 163		every newsletter, the price of it, where you can get it. That's why I don't see where there's a problem. You have people who always have to cut corners. I told one lady, you don't live in an apartment. This is private property. You have to have the card.
164 165	Female Speaker:	Okay, so I made a note and I'll tell Sarah. Email all vendors a new code one week prior to change.
166 167	Bill:	The water company and the power companies, do they have access to the codes?
168 169 170	Female Speaker:	I think the water company, the power company, the police, the fire department. A lot of those people have that thing on their vehicles and it opens up for them when they get there.
171 172	Gene:	Who was it you said had a gas leak last weekend? The guy, Southwest, couldn't get in.
173 174 175 176 177	Female Speaker:	But that's going to be the way it is when it's a repair vehicle. But when it's the regular vehicles that come there, I think they have the thing on them like the police cars have on them, that it opens up. But I'll tell Sarah. I'll make a note. So we want power, gas, water, newspapers, landscaper, pool company.
178	Bill:	What about the constable? That's a different office than the police, right?
179	Female Speaker:	They'll contact us, probably.
180	David:	Public services.
181	Bill:	We need those guys.
182	Gene:	UPS.
183	Female Speaker:	We don't want to lock those guys out.
184 185	Gene:	UPS, FedEx. You got them down, right? You've got to get your packages. UPS, FedEx, the mail man.
186 187 188	David:	I got a delivery the other day. He said, what's the code? Mine's not working. I'm like, I don't have one. No can help. Just buzz me and I will let you in.
189 190	Gene:	You really will see some people - don't get me wrong. You've got some people that will be walking up to the gate and somebody is parked to the

191 192		side. They come up and ask you to take their card. People are doing good things.
193 194 195 196 197	Female Speaker:	You know what? Sarah forgot to put something on your agenda and when we're done with this I'm going to need to go back and talk to you about it. It's something I forgot. I don't know what was wrong with Sarah. The whole thing was wrong. Something was really - well, it might be holiday high still going on, right?
198	Gene:	Holiday glitch.
199 200 201 202 203 204 205	Female Speaker:	So ratification of prior actions. Let's go on with that. I'll take care of the gate code stuff, Gene. Ratification of prior actions. We had to get some more gate cards for obvious reasons. I had that latch fixed to that pedestrian gate again. I did talk to the gate people. They want to - they're waiting for a new piece of equipment to come out. The gate people are. So they're reluctant to give me information on redoing your system like we did a few years ago, until this new piece of equipment comes out.
206 207 208	Gene:	Putting something on the gate? On the pedestrian gate, they broke out a piece of the bar. It's in the pool room. They just took it down so they can climb over it.
209	David:	The one right next to the wall.
210	Gene:	You saw that?
211	David:	Yeah.
212 213	Gene:	They broke it out. The security guy let me know that. It's sitting in the pool room. Can you believe that?
214	Bill:	No.
215 216	David:	I was going to bring that up in open forum at the end. There's something wrong with the gate.
217	Gene:	Good. You saw it too.
218	David:	Yeah, about a two foot, foot and a half section. Yep.
219	Gene:	Just like that. Took it.
220	David:	Right next to the wall.
221	Gene:	Isn't that crazy?

222	Bill:	Yeah, that's crazy.
223 224	Gene:	[inaudible 00:13:28] always broken the door so can just walk right in the door. Go figure.
225	Female Speaker:	So it needs to be welded?
226	Gene:	Yes.
227 228 229 230 231	Female Speaker:	Okay, so Gene, I'm going to have them contact you. Is that okay? So you can explain to her. It's going to be Ingrid from RSI Builders because they have on-site welders that they can send out. Can I have her contact you, so that you can explain to her when she goes out there, what needs to be done?
232	Gene:	Yeah. She can see it, but I'll tell her, yeah.
233 234	Female Speaker:	Is afternoon the best to contact you because of the fact that you'll have the guy out there to open the pool room? Or do you have keys to all that?
235	Gene:	No, I don't have my keys. My keys are still with the security.
236 237	Female Speaker:	Okay, so that's what I'm saying. So in the afternoon when the security people are there?
238	Gene:	Yeah.
239	Female Speaker:	After 2 PM?
240	Gene:	Mm-hmm.
241 242	Female Speaker:	Okay. But they fixed the pedestrian gate except for that. The latch is all new.
243	Gene:	It is?
244	Female Speaker:	Yes, they had to replace the latch.
245	Gene:	Today?
246 247 248 249	Female Speaker:	No, it was done. I'm going to need to replace all of that. We're going to need to do heavy duty again. I'm going to probably have to put new iron on there. We're probably going to have to do the pedestrian gate from scratch.
250	Gene:	I was going to say, it's been broken.

251 252 253 254 255 256 257 258 259 260 261 262	Female Speaker:	It's been broken. It's constantly broken. This is exactly what we were dealing with when we started five years ago. So the vehicular gate, I am waiting on new technology. Because they told me when I spoke to them, you're going to throw good money after bad if you do this now. So I don't mind limping along for a couple more months if you're okay with that, in the hopes that the new technology comes out. The pedestrian gate, in my opinion, I think we need to have it built out of beefier steel. I think we need to do it heavy duty like we did the gates when we did the vehicle gates, because it solves our problem for a long time. I think that - I was considering putting on a combination lock, but those are expensive. The way that these people treat that stuff out there, it's too expensive to put out there.
263	Gene:	Yes, it is. I'm telling you.
264 265 266	Female Speaker:	I did talk to the gate company, because I've thought also about putting up something along the lines of what we did in your swimming pool. You see how well that worked. But your kids are just destructive.
267	Bill:	It's mostly kids coming in from school.
268 269 270 271 272 273 274 275 276 277	Female Speaker:	It's all kids. It's all kids, and what happens is, they are just little vandals. It's not that they can't get in when school is out because we have a security guard there. So they're just little vandals. It's unfortunate. But it's not isolated to you. Don't think that. It has nothing to do with your community. I have that same problem all over town. It's everywhere. I managed communities that have, in this day and age, million dollar homes, believe it or not. There are still million dollar homes in Las Vegas. They have the same problem. So it isn't an isolated incident. But when Ingrid comes out there, I'll call Ingrid in the morning on my way to court. I'll let her know that I want her to talk to you. I'll tell her what I am looking for gate wise. I'll have her put a proposal together to do that.
279 280 281 282 283		In the meantime, if you want the other piece fixed, she can just have somebody come and fix that. It's not going to be a lot of money, and she can just have somebody come out there and fix it so at least it's operational, because we're going to have to take bids on the replacement of the gate and meet again to do this.
284	Gene:	I wonder if she could fix it.
285	Bill:	That's what I'm saying.

286	Gene:	You know what I mean? I mean, is it really worth fixing?
287 288 289	Female Speaker:	Well, there are some things that I would think we should think about doing when we do a new gate. I think we should make it bigger than what it is. What is it? The bionic man. Bigger, stronger.
290	Gene:	Make it big. Make it big. I'm with you on that.
291 292 293 294	Female Speaker:	But those are considerations I think we need to take into account when we're thinking about doing this. Ingrid will still call you, Gene. You can show her anything that you want to show her when you're out there, if you would please, to save me the trip of going out there and showing her.
295 296	Gene:	Like I said, I don't even know if we can fix it. I'm sitting here thinking about it now.
297 298 299 300 301	Female Speaker:	Well, she's going to have to come out there and look and see what you want to get as a bid to replace it anyway. The pedestrian gate, we can replace. It's the vehicular gate that I want to wait on because of the technological changes that are coming. They said first or second quarter this year.
302	Bill:	It would be improved in what way?
303 304 305 306 307 308 309 310	Female Speaker:	The way that they explained it to me is the whole dialing system and the operating system is going to work in a different manner and it was going to be a little easier. I might be able to install a digital phone for you over there, how it would work. It would be a lot safer than the dial tone that we're using and other things. Plus a digital phone, I can get for you for \$25 a month. The phone that you have out there now is \$30 something and change. So \$7.00 isn't a lot, but after ten years it adds up. You know what I mean? It's a gate repair.
311	Bill:	We haven't had any problems with the vehicle damaging the gate.
312 313 314 315 316	Female Speaker:	Yes, that's what I'm going to talk to you about in executive session. I have to go back to that after this meeting though. Okay, so we'll do that. We'll work on that. Anyway, I need you to motion to approve the purchase of the gate cards that we did and to fix the latch at the pedestrian gate the last time we did it.
317	David:	Motion.
318	Bill:	Second.

319	Female Speaker:	All in favor?
320	Gene:	Aye.
321 322 323 324	Female Speaker:	Thank you. Anything for the second open - there's no homeowner correspondence. Our next meeting date will do like we always do, by email. There's the next homeowner forum. Do you have anything that you would like to talk about?
325	Gene:	I like the newsletter that came out.
326	Female Speaker:	You did?
327	Gene:	Yes.
328	Female Speaker:	Oh, good.
329 330	Gene:	That was very detailed. Whoever did that, tell them I appreciate it. It was very nice. Very nice.
331	Female Speaker:	Good. I don't know if Sarah did it or Alexis did it.
332 333	Gene:	It was very informative. If you didn't get the message on that, I don't know. She covered it all.
334 335 336 337 338	Female Speaker:	Good. I'm not sure which one did it. I don't know if Sarah did it or Alexis. If it's Alexis, she'll be happy. Nobody likes doing newsletters. They are complicated because you've got to fit the words in here. Then you've got to fit them in on this side. Nobody in the office likes doing newsletters. So thanks for the complement.
339	Gene:	That's right. No stone unturned.
340	Female Speaker:	Gene liked this newsletter.
341 342	Gene:	Me and Aretha both read it. She's got a third grade reading level. It was pretty easy and to the point.
343	Female Speaker:	Good. Nothing else? There's nothing else, guys?
344	Gene:	Oh, yeah. One more thing.
345	Female Speaker:	Go ahead, Gene.
346 347 348	Gene:	One more thing. The little stop thing we've got in there got the crack in it. Are we ever going to fix that? The thing that warns you when you come through the gate. There's a hole in it right there.

349	David:	The box. It's been broken for a little while.
350	Female Speaker:	Okay. I need to talk about that, then. I need to find out about that.
351	Gene:	Other than that, we've got a lot of vacancies out there right now.
352 353	Female Speaker:	I know. Is there anything else, gentlemen? We can adjourn this portion of the meeting?
354	Gene:	Cool.
355	Female Speaker:	No? Thank you very much.

2013 Election Female Speaker, Male Speaker 2

1 2 3 4 5	Female Speaker:	This is the election meeting for the Cottonwood on Alexander Homeowners Association meeting. This is the election meeting for May 6, 2013. First thing on the agenda is homeowner forum. There's no homeowners here. Next thing on the agenda is the meeting minutes from the 2012 meeting. Can somebody make a motion to approve those please?
6	Male Speaker:	I motion.
7	Male Speaker 2:	Second.
8	Female Speaker:	All in favor?
9	Male Speaker 2:	Aye.
10	Male Speaker:	Aye.
11 12 13 14 15	Female Speaker:	Next thing on the agenda is the announcement of the election results. David and Bill are both elected by acclamation. Congratulations, gentlemen. Another term for your membership body. Thank you. I like it when things don't change drastically on my boards. The training program is rigorous, but you think about what we have accomplished in the last few years together. We have gotten an enormous amount done together.
17	Male Speaker 2:	[unintelligible 00:01:05] in '02, I believe. The whole thing. 2002.
18	Female Speaker:	Is it 2002?
19 20	Male Speaker:	The first one, him and - what was his name? I can't think of his other buddy.
21	Female Speaker:	Ron?
22	Male Speaker:	Ron. Rob.
23	Female Speaker:	Rob, yeah. Bob.
24	Male Speaker:	Bob. They were the first two in there.
25 26 27	Female Speaker:	There's no homeowners present so we can actually adjourn this meeting. The next thing on the agenda is organizational. Are you guys just going to leave your positions the way they are?
28	Male Speaker 2:	That's fine with me. We're all good at our positions.
29	Female Speaker:	I know. Somebody want to second that for me?
30	Male Speaker:	Second.

2013 ElectionFemale Speaker, Male Speaker 2

31 Female Speaker: All in favor?

32 Male Speaker: Aye.

33 Male Speaker 2: Aye.

34 Female Speaker: That's it. We can adjourn.

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Female Speaker, Gene, Bill, David

1 2 3 4 5	Female Speaker:	This is the Cottonwood at Alexander Homeowners Association board of director meeting for Monday, May 6 th . This is the open meeting. We are running a little behind tonight. We're calling the meeting to order at about 6:30 PM. I do have a quorum of the board. All three of my board members are here. Hello, gentleman.
6	Gene:	Hello.
7	Bill:	Hi.
8 9 10	Female Speaker:	First thing on the agenda is homeowner forum. There's no homeowners here. The next thing on the agenda is the approval of the minutes from the January meeting. Gentleman?
11	Gene:	Approve.
12	Female Speaker:	Thank you, Gene.
13	Bill:	Second.
14	Female Speaker:	Thank you, Bill. All in favor?
15	Multiple:	Aye.
16 17 18	Female Speaker:	Next thing on the agenda are the financials. Those would be from December, January, February and March. Any questions, comments, concerns? Anything you'd like to point out to the board, David?
19 20 21 22	David:	No. I have had a chance to review the financials and I like the overall direction where things are going as far as our adherence to budget, as far as our capital position, and as far as our collections. So I think things are on the right track.
23	Female Speaker:	Great. So we can make a motion to approve subject to audit?
24	David:	Motion.
25	Bill:	Second.
26	Female Speaker:	All in favor?
27	Gene:	Aye.
28 29 30	David:	To that point, because things have been going fairly well, I know it's been a while since we've discussed any sort of a pay increase for your firm and for all of the business and help that you give us. So I'd like to go ahead

31 32		and motion that we approve \$1.00 per door increase effective on July 1, 2013.
33	Female Speaker:	Thank you, David.
34	Bill:	Second.
35	Female Speaker:	Was that you, Gene?
36	Bill:	Second.
37	Female Speaker:	Thank you, Bill.
38	Bill:	Yes.
39	Female Speaker:	All in favor?
40	Gene:	Aye.
41 42 43 44	Female Speaker:	Thank you, gentlemen. Thank you. I really appreciate it. Next thing on the agenda is the proposals for the reserve study. You know that's what you have to get done every five years. David, do you still have those financials I slid down there to you?
45	David:	I have the March packet.
46 47 48 49 50	Female Speaker:	Oh, good. You're signing them. Okay. I'm going to bring the rest of the stuff down for you. Thanks. So you know, you have to get a reserve study done every five years, and it's due this year. So we've got some proposals for you to review tonight so that we can be in compliance. Nevada law is who requires us to do these every five years.
51 52 53 54 55 56 57 58 59		We have three proposals. One from a company called Reserve Advisors, which is located in Milwaukee, Wisconsin. I don't know how these people say they do a site visit. They must hire somebody to come out and look at the property, I guess. Reserve Advisors' price is 2200. These are all apples to apples, by the way. Reserve studies are easy. They all basically have the same stuff in them. This is Association Reserves. His price is a full study. He's got three different prices. We're not in a hurry to do it. So I wouldn't care how long it would take. It would be \$1,840.00 for Reserve Specialists.
60 61		Then we have one from Nevada Reserve Studies. That's who did your last reserve study, and his is 1295. I guess it's not rocket science who you're

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Female Speaker, Gene, Bill, David

62 63		going with. So we're talking Nevada Reserve Studies, right? Who's motioning that?
64	David:	Motion.
65	Gene:	Second.
66	Fcmale Speaker:	Thank you. All in favor?
67	Multiple:	Aye.
68 69 70 71 72 73 74 75	Female Speaker:	His are my favorite ones to read, anyway. They're so easy to read. Okay, the next thing on the agenda, to my note that I am constantly working toward trying to save you money, the bank that we have been banking with for a number of years has been giving you free banking. With the crisis that they are in, they are now charging for banking, and I have done some research and some homework. I have found a bank that will give us free banking again. It's Bank of Nevada, right here in Las Vegas. They have actually local branches, whereas the bank that we've been working with didn't have local branches.
77	Bill:	Really?
78 79 80	Female Speaker:	No. We had to do everything electronic with them. So I would love it if somebody would make a motion for me to move banks to the local Bank of Nevada.
81	David:	Motion.
82	Gene:	Second.
83	Female Speaker:	All in favor?
84	Multiple:	Aye.
85	Female Speaker:	Thank you. Discuss residents getting a vendor code for access. I say no.
86	David:	No.
87	Female Speaker:	Gene motions. David second. All in favor?
88	Multiple:	Aye.
89	Female Speaker:	I am putting N-O. You unlocked it.
90	Gene:	I am good.

91 92 93 94 95 96 97 98	•	The next thing on the agenda is the big projects. Of course the big project that we're in the middle of is that entrance gate, that pedestrian gate. I spoke to the vendor who did the gate the other day, and I said, "Listen. You need to do something about that gate." We're going to have to put some kind of - I know they have them in like military places where the only thing you can get in there is a key and that's it. You can't get a tool. You can't get anything else in there. It's like a sleeve. They put like - if this was a round knob, they'd have a sleeve over the knob so that you couldn't get anything in there except some fingers to twist the knob.
100		So that's what I told them I wanted them to do. That's the next thing that I
101 102		think we need to try. They're not destroying the gate itself, and they were destroying the gate itself. So we're halfway there. Because they were
102		tearing the pickets. I had them put heavy, heavy duty steel pickets,
104		because those light pickets, if you're a big enough, strong enough person,
105 106		you can pull those apart. Just like what we did on those shepherd's hooks. It's the same deal. They were pulling those apart.
107 108		So I'm just going to talk to them about seeing if they can do that sleeve over the knob. Other than that, are there any things that you are thinking
109		you might - landscaping I want to leave alone until your lawsuit settles,
110		because we're going to be tearing those walls apart in all likelihood. So I
111 112		don't want to do a whole lot that way, and it's still pretty expensive to change that lighting out. I can look into it again though, if you'd like me
113		to. I have a new lighting vendor.
114	Bill:	Check it out.
115	Female Speaker:	Look at it?
116 117	Bill:	Yeah. Back to the gate, can they actually slide under the gate? [inaudible 00:07:24].
118	Gene:	Yes.
119	Bill:	Seemed like I saw a skinny little kid go under the gate.
120	Female Speaker:	Really?
121	Gene:	I've got a story you won't believe.
122	Female Speaker:	Really? Don't tell me now.
123	Gene:	I won't.

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Female Speaker, Gene, Bill, David

124 125	Female Speaker:	Pool. That's not on here but we need to talk about it. Open pool. When are we opening the pool? Memorial Day weekend?
126	Gene:	That's what I say, yeah.
127	David:	Yeah.
128	Bill:	We'll restrict all the requirements, right? You don't have anything to do?
129	Female Speaker:	No, I had that line fixed. It's done. So no, that's good.
130 131 132 133 134	David:	I'd be fine with setting kind of an annual open on Memorial Day. I would actually like close no earlier than Halloween because we do get some hot Octobers, and closing on Labor Day is kind of tough because you still have the bulk of September. But I think that would be an acceptable time frame.
135 136	Female Speaker:	I think the closing date we should leave cyclical, because sometimes it's really cold in October.
137	David:	That's true.
138 139 140	Female Speaker:	Then we're heating it for a whole month. But I'm good with opening it Memorial Day because it's always warm enough by then. So I just put open pool Memorial Day weekend annually. David makes that motion.
141	Bill:	Second.
142 143 144 145 146	Female Speaker:	Thank you, Bill. The other things are things that we've already done. I had a stop sign put up. We got some gate cards. The entrance gate was stuck open. We replaced the pedestrian gate, had some graffiti removed, and we had to repair some of those gas lamps. So those are just all ratifications. If somebody could just motion all of those, please.
147	Bill:	Motion.
148	Female Speaker:	Thank you, Bill. Second?
149	David:	Yes.
150	Female Speaker:	Thank you, David. All in favor?
151	Multiple:	Aye.
152 153	Female Speaker:	Thank you. The birthday jumper. Now I don't allow people to have these, but you were impressed with his letter.

154	Bill:	Well, he stated the obvious.
155 156 157 158		I was personally impressed with the letter that he did the right way. My only concern is that we know that he did this in what I view as an acceptable way. But the neighbor three doors down who wants to do this in two months doesn't know how he did it and won't do it that way.
159 160 161 162 163	Female Speaker:	Well, here's what I say. I say jumpers are not allowed. I just say jumpers are not allowed. I have never allowed a jumper in any homeowner association that has common area. I just don't. Your insurance doesn't cover you for it. Your points are well taken. I would just tell him we don't allow jumpers, plain and simple.
164 165	David:	To that point, I would be surprised if we don't see a jumper on that property on that day.
166	Female Speaker:	There anyway.
167	David:	I would be very, very surprised.
168	Gene:	It has happened.
169 170 171 172	Female Speaker:	Well, then how about if I have Cathy call him and tell him the homeowner association cannot approve a jumper? That doesn't necessarily mean we have to send him a violation notice should he have one out there. But the homeowner association cannot approve a jumper.
173	David:	That works. That works.
174 175	Gene:	It's on my street, all the way in the corner by the wall. That's where he lives, at the wall on Rocky Beach.
176	David:	Oh, right in the corner, right there?
177	Gene:	Right there. Straight ahead. I'm looking straight at him.
178	Bill:	Did he put a time frame on this? He did, didn't he?
179	Female Speaker:	Yeah, May 19 th .
180	Bill:	2:00 to 5:00 or something.
181 182 183 184	Female Speaker:	There was something else we were going to talk about. What was it? Security. We were going to talk about having some extra men on site to do the car stopping. So for the upcoming, I think we should probably try to plan it before school gets out. Do you think? I don't think I want to do

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Female Speaker, Gene, Bill, David

185 186 187 188 189		it over Memorial Day weekend, but maybe sometime in the next couple of weeks? Or do you want to wait? How many hours? We know it's \$130.00 an hour and we need to go in increments of four. So we're going to book them for four hours at a time. So are we talking one day, two day, three days?
190	David:	That comes out to 520 a day.
191	Female Speaker:	Yeah.
192	David:	I wouldn't want to do more than four days total.
193 194	Female Speaker:	I think I would be happy even if you could give three in and save some for a later time.
195	Bill:	I'm thinking three.
196	Gene:	I was thinking two.
197	Female Speaker:	Oh, okay.
198	Bill:	I was thinking three.
199 200	Female Speaker:	I was thinking three. I've had three in my head just because we always do two.
201	Gene:	Change it up?
202 203 204	Female Speaker:	You know what I'm saying? For those who have been there a really long time, they're going to be like, oh, they're only going to do this twice and then it's done. Right?
205	Gene:	You've got to keep them -
206	Female Speaker:	I know.
207	David:	I'd be okay with three.
208	Gene:	I'm cool. I'm cool.
209	Female Speaker:	Three days?
210	Gene:	Mm-hmm.
211	Female Speaker:	Three days at four hours each day. Somebody motions that for me?
212	David:	Motion.

213	Bill:	Second.
214	Female Speaker:	Thank you. All in favor?
215	Multiple:	Aye.
216 217	Female Speaker:	Is there anything else that we need to talk about on the agenda? I think I've hit all the agenda stuff and we got everything in there.
218	Gene:	I want to talk about maintenance.
219	Female Speaker:	Okay.
220	Gene:	Just getting the speed bumps painted again like we normally do.
221	Female Speaker:	Okay.
222 223 224 225	Gene:	We've got a sign down, a guest sign down between Golden Sunset and Calypso Beach in the guest parking area right there. It's laying on the side. I'm looking at the lines, the parking lines. Is it that time of year again to paint those? That's about all. That's it.
226 227 228 229	David:	We have a tree in the apartment complex that's grown over the wall again. I know this happened once before and we got that resolved. It might be time to do it again. Because it's going to make it easier for people to get over that wall if they can just climb up it.
230 231 232	Female Speaker:	Okay, so let's talk about the speed bumps and the striping. So I think your roads are probably due. Let me pull your reserve study really quick and look at that, but I bet your roads are probably due.
233	Bill:	Painting stripes?
234	David:	I can't remember the last time that was done.
235 236	Female Speaker:	So if your roads are due, they will do the striping and the speed bumps when I do your roads.
237	Gene:	That's cool.
238 239 240 241 242 243	Female Speaker:	So you do need practically an engineering degree to read this thing. So it said the estimated life was five years and that was in 2009. They are due. So what I think I will do is I have some great vendors who do this work. I think what I'll do is talk to them and have them come out there and give me some proposals. We'll schedule to do this in the Fall after school goes back. In a little community like that, this is a major project. Because what

244 245 246 247		they do is nobody will be allowed to drive in their driveways. I mean, they literally block off a whole side of the street. So people who live on those culdesacs - and it might take three or four days to do this homeowner association because of the little - it's going to be a big deal.
248 249 250 251		But I'll get bids and I'll have bids for that when we meet the next time because we don't need to approve it before then. But the striping and all that stuff is automatic. It says it's due for 2014. So that will be perfect. That money comes out of your reserve.
252	David:	I was thinking about that. That's what it's there for.
253	Female Speaker:	Yeah.
254	David:	So now, how do they exactly do this again? So they block off the streets?
255 256 257 258 259 260 261 262 263 264	Female Speaker:	So the day that they do your side of the street where your driveway is, you won't be allowed to drive in your driveway. You'll have to park on the street, on the other side of the street, and it's inconvenient because you're going to have a lot of cars. Now, here's the other thing. We need to have 24 hour security while we're doing this. I don't think this is negotiable because people's cars will be outside. Not that having 24 hour security is going to do anything, but we probably need to have two people on 24 hours a day, one on this side of the property, one on this side. I think we need to really think about that because people's cars are going to be outside. If you're at all about your car like I am about mine.
265 266	David:	I would imagine for something like that, that the budget for extra security for that time could in fact also come from reserve.
267 268 269 270 271 272 273	Female Speaker:	Because it would be part of the - well, here's what we could do. We could have the vendor include it. There's always two ways of doing things. But we could always tell the vendor, listen, here's what we think you need to include in your proposal. Here's a budget number for that. Here's what we want you to do. The vendor could pay the security people for that. They'll just include it in their proposal. I think it's absolutely necessary to have that, though.
274	Bill:	I think so, too.
275 276 277 278	Female Speaker:	For lots of reasons, because somebody is going to drive over that. You know somebody will drive over it and we're going to have to go after them. This is a bigger project than you'd think. It's a little harder to coordinate because of the garages. It's a little harder to coordinate than

279 280		you think. But I have one company in particular that I think is excellent at this. You have to be careful when you bid this kind of stuff out because
281		they don't always -
282	Bill:	Do the same thing.
283 284 285 286 287 288 289 290	Female Speaker:	Right, and then they tell you that they're going to do two coats and they really do one coat. So it's a bigger project than what you think. But let me work on that and we'll talk about that in July. Then we'll probably actually do that work in September. So you do the asphalt stuff in the Fall. I'll work on the gate now and I'll work on - what else did we talk about? The tree. I'll have Sarah contact the apartment complex about that tree. Anything else that you can think of? Did you have anything else on your list, Gene?
291	Gene:	No, that was it. Knocking them out.
292	Female Speaker:	Did you have anything, Bill?
293	Bill:	No.
294	Female Speaker:	David?
295	David:	No, that's it.
296	Bill:	We covered a lot.
297	Female Speaker:	We did. Somebody wants to motion to adjourn?
298	Bill:	Motion.
299	Gene:	Second.
300	Female Speaker:	Thank you.

1 2 3 4 5 6	Female Speaker:	This is the Cottonwood at Alexander Homeowner Association board of directors meeting for Wednesday, October 9, 2013. This is the open meeting and we're calling the meeting to order at 5:30. I have a quorum of the board. All three board members are present. There are no homeowners here. First thing on the agenda is the approval of the minutes from the July meeting. Gentleman?
7	Gene:	Aye. Approve.
8	Female Speaker:	Gene makes a motion to approve those minutes. Is there a second?
9	Bill:	Second.
10	Female Speaker:	Thank you, Bill. All in favor?
11	Multiple:	Aye.
12 13	Female Speaker:	Next thing on the agenda are the financials. April, May, June, July and August of 2013. David?
14 15 16	David:	I've had a chance to review the financials and I don't find anything particularly noteworthy. Looks like collections are still proceeding and I don't see many significant variances to budget.
17	Female Speaker:	So can you make a motion to approve them subject to audit?
18	David:	Motion.
19	Gene:	Second.
20	Female Speaker:	All in favor?
21	Multiple:	Aye.
22 23 24 25	Female Speaker:	So we sent you the 2013 reserve study. Have you had a chance to review that yet or not? I know that came with the last email. You may have not had a chance to review it. David, you would be the one that would need to spend the most time with it.
26 27	David:	I had a chance to look over it very briefly but I would like to spend a little bit more time.
28 29 30 31	Female Speaker:	Then let's table that for now. Next thing on the agenda, we're going to have to have a meeting in November. So we'll put this on for November, okay? The reserve setting. That will give you a month, David, or thereabouts.

32	David:	Okay, sounds good.
33	Female Speaker:	The 2014 proposed budget and reserve study review.
34 35 36 37 38 39 40 41 42 43 44	David:	I had a chance to review the proposed budget and I would like to advocate that we set the proposed budget which reflects no increase in the monthly assessment. However, I would recommend that we put the landscaping contract out to bid, as well as the security contract. Now, as we look to evaluate the security contract options, because there are times of the year when we could use an increased presence, I'd like us to look at a couple different scenarios. One which would have an eight hour presence per day for four months of the year, with 12 hours for eight months of the year. The second scenario at eight hours per day for five months and 12 per day for seven months, with some flexibility as far as how that gets scheduled per the needs of the community. Either of those options look like they would fit within the parameters of
46		the budget as written.
47	Female Speaker:	Is there a second?
48	Gene:	Second.
49	Female Speaker:	Thank you. All in favor?
50	Multiple:	Aye.
51 52 53 54 55 56 57 58	Female Speaker:	Thank you. Next thing on the agenda are some asphalt proposals. We can open these. I think they'll be fine to provide us with some real world working numbers. Asphalt proposals change a lot. They fluctuate with the price of oil, as you would imagine. So these numbers will not be good. It's going to get too cold here any minute for us to be doing asphalt. So we will not be doing it this year. But we have the proposals. I would like to open them just to see kind of where we're going to be at when we do do it. We will, in all likelihood, be able to do something next year even if it's just a crack fill.
60 61 62 63 64 65		So I have two proposals here. One from Wilmar Contracting and the other from Intertex. So let's open those up and see what they have to say. Intertex is \$11,000. It is to restripe all the parking stalls, handicap stalls, paint all the red curbs. It doesn't specify the blue dots which go in front of the fire hydrants. But they are including 90,670 square feet of pavement and 100 gallons of - it's so interesting how these people bid. They've got the amount of material. The other company has bid on linear footage.

67 68 69		There's no way that you can figure out apples to apples when one does one and one does another. It sort of is irrelevant anyway. These are just kind of -
70 71 72 73	David:	On something like that where we get bids that are prepared on different bases, it is ever possible to go back to either of the companies and say, present a bid made on a certain basis so that we could do an apples to apples comparison?
74 75 76 77 78	Female Speaker:	Yes, there is. That's exactly what we'll do. When I opened up the Wilmar bid, he does have in the seal coating, 84,840 square feet. You might recall that the other company had 90,600 and something. Although it looks like he's going to do it for free. No, I'm kidding. So David, will you do the math?
7 9	David:	Mm-hmm.
80 81	Female Speaker:	\$3,083 on the crack seal. \$7,288 for coat one of the seal coat and \$3,327 for coat two of the seal coat.
82	David:	Okay. That's a grand total of \$13,698.
83 84 85 86 87 88 89	Female Speaker:	You know, honestly I'm a little surprised. I don't know this company and the other company included the two coats. It says apply sealer and two coats. So I'm a little surprised that the other company is less money. It's kind of a little bit of a surprise for me. I don't know this company. I know the other company, and the other company is usually a little high. So I'm kind of surprised. In any case, we kind of have an idea. It's going to be about \$11,000 to \$12,000 when we do do the crack fill and the seal coat. Somewhere in that area. So that's good for us to know.
91	Gene:	You said when it's cool.
92 93 94 95 96 97 98 99	Female Speaker:	We don't do it when it's cool. What we do - it's too cold now. It's too cold at night. You want to do the crack fill when it's hot. You want to do the seal coat when it's warm. I like to do the crack fills in September. If you do it in August it's really hot and it doesn't tend to dry overnight and you're tracking it in your house. So I like to do the crack fills in September and the seal coats in late September, early October. Depends on how quickly and how cold it gets. But you want the ambient temperature over 80 degrees. It's like Bermuda grass. You want it pretty warm outside when you're doing it.
101	Bill:	So the difference in the prices were how much?

102	Female Speaker:	A couple thousand dollars.
103	Bill:	That's pretty close.
104	David:	About two and a half thousand.
105 106 107 108 109 110 111	Female Speaker:	Actually, I'm surprised that there's that much difference. I kind of am surprised. So we did look at that. Then there's a proposal in here to treat all the plants and the trees throughout the community. I believe that we should not even entertain that. I think that we should table that, in particular if we're going to be talking to - this is an insecticide. I don't know why we would do it now. We've never done it. There's never been a time in all the years I've been with you that we would be doing this. So I say no.
113 114	David:	I agree. Biggest issue I've seen with a tree is we had a wind storm that ripped the serious branch of the tree by the pool. But other than that.
115	Gene:	That was torn down.
116	David:	Yeah, that was really something.
117 118 119 120 121 122 123	Female Speaker:	I have three things in here that I did. I had a bar sticking out of one of your bumps. I had to have somebody go out there and fix that. I had RSI Builders go out and fix your pedestrian gate. I'll have them go back out again and do it again. But they've already done it once. We knew that they fixed it already. They're going to have to do it again. We had gate access out there. So I just need somebody to motion and ratify those actions for me, please.
124	David:	Motion.
125	Gene:	Second.
126	Female Speaker:	All in favor?
127	Multiple:	Aye.
128 129	Female Speaker:	No homeowner correspondence at this time. Next meeting date will be in November and there's no homeowner forum. Somebody can make a
130		motion to adjourn the meeting.

1 2 3 4 5	Female Speaker:	This is the Cottonwood at Alexander Homeowner Association board of director meeting for Wednesday, April 9. The meeting is being called to order at about 5:40 PM. I do have a quorum of the board. All three of my board members are here. No homeowners present. Gentlemen, have you had a chance to read the minutes?
6	Gene:	Yes.
7	Female Speaker:	Can somebody make a motion to approve the minutes?
8	Gene:	I'll make a motion.
9	Bill:	Second.
10	Female Speaker:	All in favor?
11	David:	Aye.
12	Gene:	Aye.
13	Female Speaker:	David, financials?
14 15 16	David:	Everything looks to be in good order so far. I've had a chance to review January and February's packets. March is not available yet, but everything is tracking nicely and we look to be on budget for the year, which is nice.
17	Female Speaker:	Good.
18	David:	I know it's carly, but
19 20	Female Speaker:	We have December, January and February on here for approval. Do you feel comfortable making a motion to approve them all?
21	David:	Yes.
22	Female Speaker:	Second?
23	Bill:	Second.
24	Female Speaker:	Thanks, Bill. All in favor?
25	Gene:	Aye.
26 27 28 29	Female Speaker:	There's no old business. There is new business that I would like to talk about. It's spring time and we should really consider doing some landscape improvements. I asked David if he would give me a budget number that he felt comfortable with. We haven't done landscape

30 31 32 33		improvement in there for a while. But there is a lot of plant material missing on a couple of those streets. A couple of the streets look really nice but a couple of them have an awful lot of plant material missing. Did you come up with a budget?
34 35		Your reserve study actually calls out about almost \$12,000 of improvement for this year anyway.
36 37	Bill:	We've got wind damage. We had quite a bit of wind at the end of the month.
38 39 40	Female Speaker:	They've done a lot of trimming before then. They were in there when I was in there in February and they did a lot of trimming. Especially back there down behind your house, Gene.
41	Gene:	Mm-hmm.
42 43	Female Speaker:	They did a lot of trimming. It was really looking pretty good in there. But there's streets that just have nothing. Bad tenants, bad dogs, bad whatever.
44 45 46	David:	I've taken a look at our current reserve budget and also looked to kind of see where we're going to be at going forward throughout the rest of the year. At this time I would feel okay green lighting a total of 12,000.
47	Female Speaker:	12,000?
48 49 50 51	David:	And basically right now we're at about 92 in the reserve account. It's a decent chunk of that, but it's A, on par with what the reserve study had picked for us this year, and B, I think we can manage that pretty well based on some efficiencies that we've got built into the budget right now.
52 53 54 55 56 57 58 59	Female Speaker:	I'm going to be happy with any amount you say yes to because I think it's really important that we need to do some. Like I said, two of the areas look really, really nice. A couple of the areas look really, really bad. I can probably stretch that money out pretty well. So if you guys would consider that and let me move forward with that, I will get you a list of what we're going to do and where we're going to do it before it's done. But it's going to be done. It will be done probably in May. How do you feel about that Gene?
60	Gene:	Cool. We've got some graffiti too on the mailboxes.
61	Female Speaker:	I'll take care of that.
62	Gene:	Yeah.

63	Bill:	You know, I don't get much of that.
64	Gene:	The graffiti?
65	Bill:	Yeah.
66	Female Speaker:	Not too much.
67 68	Gene:	Not too much, and I'm glad of that. But we do get it. You can see it kind of thing.
69	Female Speaker:	So what do you think? Can I spend 12,000 fixing your landscape up?
70	Bill:	Does it need that, guys?
71	Female Speaker:	David made a motion. It's going to be your landscaper who will do it.
72	Bill:	Okay, yes.
73	Female Speaker:	You're good with that?
74	Bill:	Yes.
75	Female Speaker:	You can second that, Bill?
76	Bill:	Yes.
77	Female Speaker:	Are you okay with it, Gene?
78	Gene:	Yes. Mm-hmm.
79	Female Speaker:	So I'm going to say, all in favor?
80	Multiple:	Aye.
81 82 83 84	Female Speaker:	Thank you, guys. Thank you so much. I'll send you a list of what's going to be put, where it's going to be put, and I will physically be there to oversee the project. Not the whole time, but I will be out there to make sure, okay?
85	Gene:	I understand.
86 87 88 89 90	Female Speaker:	Thank you. Ratification of prior action, we did some gate repairs. Did they get your pedestrian gate fixed yet? I am going to kill those guys. They must have had to order something. Megan gave them very specific instructions on what kind of screws that she wanted on the gate and I don't know. It was supposed to be done yesterday.

91	Gene:	Never been done. It looks the same every day: wide open.
92	Bill:	Really?
93	Gene:	Every day.
94 95 96 97 98 99	Female Speaker:	Okay, I'm going to have Sarah follow up on it tomorrow. Everybody, I think we're really on target for everything else. We may have to meet again, Gene, if these other people and these other properties - we may have to meet again. So I'll keep you posted on that. We may have to meet in May or June depending on what happens as summer comes closer. You happy with the security company though?
100	Gene:	Oh yeah. Oh yeah.
101	Female Speaker:	My instincts were good.
102	Gene:	I'll give it to you. I'll give it to you.
103 104 105 106 107 108	Female Speaker:	I told Gene after we talked, after the first guy who couldn't get his licensing together. So we went with guy number two. I said, you know what, Gene? I just am going to trust my instincts. Just trust me on this. Just let me hire Megan. I know she's the one. Who knows how long it's going to last? But right now she's the shizzle. I mean, she's got stuff going on for us out there.
109	Gene:	Yes, she does.
110 111 112	Female Speaker:	So she's amazing, and this is the kind of company when they come and ask for a raise, I'm going to say no question. They are earning it because they are actually doing something. They're making a difference.
113	Gene:	Yes, they are.
114 115 116	Female Speaker:	Not that I'm going to encourage them to ask for a raise, but you know, when we have other companies that have been out there for how many years? And they didn't get this much done in three years.
117	Gene:	She's already replaced a guy.
118	Female Speaker:	Has she?
119	Gene:	Yeah.
120	Female Speaker:	The older guy?

121 122	Gene:	No, the Tuesday Wednesday younger guy because he wasn't doing something up to her standards. So we've got another guy now.
123	Female Speaker:	She still has the older guy?
124	Gene:	Yeah, older guy is still there.
125	Female Speaker:	Well, she trained him. She said she trained him for three years.
126	David:	The tall guy?
127	Female Speaker:	Yeah, he's very thin.
128	David:	Yeah, he's very thin but he's good.
129	Bill:	What's the basic difference?
130	Gene:	Oh, with security?
131 132	Female Speaker:	No, no. We're going to adjourn the meeting. Let's make a motion to adjourn.
133	Gene:	Mm-hmm.
134	Female Speaker:	Gene makes a motion to adjourn.
135	Gene:	I make a motion.
136	Bill:	Second.

137

Female Speaker:

Thank you.

1 2 3 4 5	•	This is the Cottonwood at Alexander board of director meeting for Monday, July 14, 2014. We're calling the meeting to order at 6:21 PM. I have a quorum of the board. I have both Gene and Bill here with me. David is not with us tonight. First thing on the agenda is the approval of the minutes. Have you had a chance to read them, gentlemen?
6	Gene:	Mm-hmm.
7	Female Speaker:	Can you make a motion to approve them?
8	Gene:	Motion.
9	Bill:	Second.
10 11 12 13	Female Speaker:	Thank you. The next thing on the agenda are the financials. You're both getting them by email. Our treasurer is not with us tonight. If you don't have any concerns or questions about them, is it possible for you to approve them?
14	Gene:	Approve. Motion.
15	Bill:	Second.
16 17 18 19 20	Female Speaker:	Thank you. We have no new business. We have done three different things since our last meeting that I need you to approve because the work is already done. We've put that street sign back up that was down. We fixed the pedestrian gate and we put the upper gear box in. Can somebody make a motion?
21	Gene:	Motion.
22	Bill:	Second.
23 24 25 26	Female Speaker:	Thank you. I have no homeowner correspondence. We'll do our next board meeting probably when we need to have our next hearing. So we'll discuss that via email and make it to a convenient time for both of you. Aretha, you have anything you want to talk about?
27	Aretha:	Yes.
28	Female Speaker:	Go ahead.
29 30	Aretha:	What about the gas lighting on the property? When that's going to be repaired or fixed, or what's the plan for that?
31	Female Speaker:	We didn't have a plan. Is it dark?

32	Aretha:	It's getting dark, yeah.
33 34	Female Speaker:	Okay. You know, we've kind of been doing that on an as needed. I'll send somebody over to take care of it.
35	Aretha:	Okay.
36	Female Speaker:	Anything else?
37	Aretha:	No.
38	Female Speaker:	Okay.
39	Bill:	David - will we be hearing from him?
40	Female Speaker:	We'll just have to wait and see.
41	Bill:	What was the last thing he did? Email?
42 43 44 45 46 47	Female Speaker:	All he said was he emailed - I don't know. I didn't see the email. If he sent it to me, I don't know. But we'll just have to wait and see. I haven't had a conversation with him. Let's talk about one other thing. Let's talk about the swimming pool. So I've only had one request from somebody to open the swimming pool. I don't have an issue either way. If you want to open it, we can open it. But I've only had one request from somebody to open it. What is your guys' feeling on opening the pool?
49	Gene:	I haven't had nobody want to get in it, really.
50	Female Speaker:	I've only had one. I've only had one.
51 52	Gene:	The last few years they want to get in it, but nobody said they want to get in.
53	Bill:	Let's wait to hear from at least two more people.
54	Gene:	Exactly.
55	Female Speaker:	I've only had one person who said they want to be in it. Is the chain off it?
56 57	Gene:	They've got some new lock down on the bottom of it now. Aretha saw it the other day.
58	Female Speaker:	I had the pool people put that on it.
59	Gene:	It's nice. Nice new lock on there.

60	Bill:	Going through the inspection and everything?
61	Female Speaker:	Yeah.
62	Gene:	David was the big guy with the pool.
63	Female Speaker:	That's who wants to use it.
64	Gene:	I figured that. That's the only one.
65	Female Speaker:	It's David and his wife. They're the people who want to use the pool.
66	Bill:	Let them use it. It's no problem there, right?
6 7	Female Speaker:	It's operational. We just don't have it -
68	Bill:	From when to when?
69	Female Speaker:	10 to 10 I think we had. Didn't we?
70	Gene:	Something, yeah.
71	Female Speaker:	Do you only want to leave it open the hours where security is there?
72	Bill:	I think so. What do you think, Gene?
73	Gene:	I really don't bother with the pool.
74 75	Female Speaker:	I don't care either way. We can open it. We can open it and have security lock it when he leaves. I don't have a problem with that.
76	Bill:	Let's just do that then.
77 78	Female Speaker:	If we open it, then we should only open it during the hours that security is there so he can open it and close it.
79	Bill:	And close it. That's good.
80	Female Speaker:	Do you want to do that?
81 82	Gene:	Well, they're there from 2:00 to 2:00. So we're going to have it open at 2:00 in the morning?
83	Female Speaker:	No, 2:00 to 10:00.
84 85	Gene:	No, they're 2:00 - 2:00, security is. I'm not talking about the pool. Security is 2:00 to 2:00. That's what their hours are.

86 Female Speaker: Do you want to talk to them and let them know that it's okay if they open 87 it up from 2 PM to 10 PM? Gene: Yeah. 88 89 Bill: 10:00 might be a little late. Female Speaker: 8:00? 9:00? 90 Bill: 9:00. 91 Gene: 9:00 is good. 92 Bill: Anybody around there seems like just trouble, later. 93 Female Speaker: 2:00 to 9:00, okay. Will you let them know? 94 95 Gene: Yeah, I will. Female Speaker: Because she's emailed several times? 96 97 Gene: Who, Megan? Female Speaker: No. 98 99 Gene: Oh, David's wife? 100 Female Speaker: Yes. So I need to respond back. When I respond back I will let them know that I had a board meeting this evening. I discussed it with the 101 board and it was in the best interest of the homeowner association to have 102 103 the pool open during a period of time when we have people present to 104 monitor the situation there and that you decided on 2 PM to 9 PM. Is that 105 good? 106 Bill: Yes. 107 Female Speaker: Is there anything else? 108 Aretha: No. Female Speaker: Gene? 109 110 Gene: No.

Bill? Want to adjourn? Motion to adjourn.

111

112

Female Speaker:

Yes.

Gene:

786 787	Gene:	Unbelievable. The guest parking spot is right here. They'll park right there. Guest parking spot wide open. You're like, really?
788	Female Speaker:	I tow for all kinds of stuff. Just all kinds of stuff.
789	Gene:	Yeah, you've got to tow them.
790 791 792 793	Female Speaker:	We had a guy for many years that constantly brought his commercial vehicle home. He's the one who broke all those curbs down there on the first street because he'd pull in and he'd hit the curb with his big oversized - his truck was enormous.
794 795	John:	Yeah, he was a trailer. He picked up cars. He was a car pickup guy. He had the flat bed with the pulley.
796	Female Speaker:	Then it cost us money to fix all that curbing.
797	Bill:	I just didn't know about towing.
798	Female Speaker:	Yeah, we tow. We tow for a lot of stuff. The tow company loves me.
799	John:	The other guy was the guy who had the TV thing on Rocky Beach.
800	Female Speaker:	Yes.
801 802 803 804	John:	He used to park there in the driveway. Every Sunday I'd go around and look at the lighting and I'd go and write him up and I'd send it in. He'd tell the landlord, oh, no. I don't park there. She came and looked and found the truck. Say bye-bye.
805	Gene:	The big violators are the people that live there parked in the guest parking.
806	Female Speaker:	Overnight.
807 808 809 810 811 812 813	Gene:	Days. All the time. My neighbor did. She's there right now. I told the security guy I'm going to get him when I go back. A little green car been there for the week. It doesn't start. I said, why haven't you tagged so the tow guy can come get it? I'm looking at him too when he's been here. There's a car parked in the same spot. She's over the line. The car is over the line, so a third person can't get in to the guest parking. So he hung out in the street right here. I'm looking out the window going, what is going on here?
815	Bill:	I did not know about that.
816	Gene:	Oh, yeah. With a sign right there saying, guests.

817	John:	And the thing, it's all written. It's been painted real nice, guest.
818	Gene:	Guest. You're not a guest. You live here.
819	Bill:	Exactly. Your own driveway.
820	Gene:	Yes.
821 822	John:	Technically according to our rules you're not supposed to park in your driveway. You're supposed to park it inside your garage.
823	Female Speaker:	Right.
824	John:	That's what the rules say.
825	Female Speaker:	But we have a couple of people. We have a guy.
826		[crosstalk]
827 828	Female Speaker:	If you can't fit them in your garage and your driveway, they can't be on property.
829 830	Gene:	Two in your garage and two in the driveway. That's what the rules say. Two in your garage, two in your driveway.
831	Bill:	Okay, so I can park them on the driveway.
832 833	Female Speaker:	Yeah, you can park them. As long as they're properly registered and insured.
834	Gene:	That's right. Operational.
835	Female Speaker:	If they're not, I'm going to tow them.
836	John:	And they're not leaking oil.
837	Bill:	Registered? Really?
838	Female Speaker:	Ycs.
839	Gene:	Yes. The tow guy will come up and check that sticker.
840	Female Speaker:	You bet.
841	Gene:	Or if you don't have a plate he'll check the window.
842	Bill:	Even on private property?

843	Female Speaker:	That's not private property.
844	Gene:	In your driveway.
845 846	Female Speaker:	That is not private property. If you don't have it registered it better be in your garage.
847	Gene:	That's right.
848	John:	Not considered street legal without registration.
849	Gene:	You're in an HOA.
850 851 852 853 854 855	Female Speaker:	Yeah, and if they're parked in a handicap without the proper credentials or in a fire zone, I don't give notice. I'm towing. You're done. You're out. Part of the reason, just in case anybody ever asks you anything. Part of the reason that they don't want street parking. There's nowhere for a fire truck to turn around in here. So if there's cars on the street, they're in the way. You know what I mean? I'm sorry. So you can't do it.
856 857 858 859	Gene:	My wife, just the other day - I'm sure you've seen it many times too. The mail guy. Here he goes, first slot. He comes early in the morning until 1:00 or 2:00 at the latest. Everybody is supposed to know, you don't park in that first spot. That's him. He backs in to put your mail in.
860	Bill:	Yeah.
861 862	Gene:	Here he comes. He's on the side in the fire lane. You're like, that's the mailman.
863	John:	Yeah, but you know why the regular mailman was not there this week?
864 865 866 867	Gene:	I'm looking for a tow guy. Tow guy. I need a tow guy to yank this out of their spot, right here right now. Because the mail guy should be allowed to pull in and do his thing. He's not supposed to be in the fire lane. It's like, good God. How ignorant can you be?
868	John:	George I think is out on union business this week.
869	Gene:	And there's other slots by the pool.
870	David:	Another issue to bring up. Not parking.
871	Female Speaker:	Okay. Do you want to bring it up in this meeting?
872	David:	Yeah.

873	Female Speaker:	Okay.
874 875	David:	If memory serves, when a home is for sale, the signage for that home is pretty restricted.
876	Female Speaker:	Yes.
877 878 879 880 881 882 883	David:	Where they can have stuff. There's one down on Starry Beach that's been there for a little while. I actually think that that was a stop sign I saw Bill for getting knocked over when they had their lovely illegal moving sale. I don't know who knocked it over, but I do recall seeing quite a few cars there that morning when they were having their illegal moving sale. Then all of a sudden when we came back at the end of the day, that sign was down.
884	Female Speaker:	So that's who did that?
885	David:	I think we can put two and two together.
886	Female Speaker:	Who was that? 3655?
887 888	Gene:	No, no. This is when you come in, the second house to the right. It was the military guy that had owned it for a long time.
889	David:	There's a for sale sign out there right now.
890 891	Female Speaker:	He called me. He called me and asked me if he could have his sale. I said no.
892	Gene:	He did it anyway.
893 894	David:	There was another one. There was another one this last weekend about three doors down from me.
895	Aretha:	On your street, yeah.
896	David:	They were having a garage sale.
897	Gene:	Yes they were. I was like, what the hell?
898 899	Female Speaker:	I only want those things happening when they are sanctioned and I've opened the gate.
900	Aretha:	Like a community garage sale.
901 902	Female Speaker:	Yes, because I don't want them happening piece meal like that. Now if they put some code at the gate, I've taken all the codes out six times. Then

903 904 905		people come in here. I need a code. I'm telling you what. A guy came in here the other day wanting cards. I said, you owe money. He said, I'll send that next week. I said, then you'll get the cards next week.
906	Gene:	Exactly.
907	Female Speaker:	You pay your assessments, dude.
908	John:	And you pay for the cards, too.
909 910	Female Speaker:	Well, I said, unless you hand over certified funds right now, no cards. He said, I want to speak to your supervisor. I said, you're looking at her.
911	Bill:	I see these for sale or for rent signs in the window. Is that legal?
912	Gene:	That's legal. That's what it's supposed to be.
913	John:	That's what it's supposed to be.
914	David:	They can't have something out front. They can't have a big sign out front.
915		[crosstalk]
916	John:	At the old place in the back of the old building, you had them all pulled.
917 918 919	Female Speaker:	I did. I don't pick them up anymore because I don't have a truck anymore. So I don't pick them up anymore. As I'm going in my BMW, Gene. I'm sorry.
920	Gene:	What's the girl you had working for you?
921	Female Speaker:	Cathy.
922	Gene:	Cathy used to go get them for me. I'd call her.
923	Female Speaker:	She did.
924	Gene:	She'd yank them out.
925	Female Speaker:	Yeah, she did. She had a truck though.
926	Gene:	Yeah, she'd yank them out.
927 928 929	Female Speaker:	Do you know how hard it was for me to get rid of all those when I sold that building, Gene? I had to hire somebody to come and pick all that stuff up.
930	John:	She asked me if I needed any lumber in my yard.

931	Female Speaker:	Yeah. That cost me money, picking all those up.
932 933	Gene:	If I could get it, I'll take it out and put it on the patio. I go over and take it out.
934	Female Speaker:	Can you get it? Can you see if you can get that one?
935	Bill:	There isn't one out now.
936 937	Gene:	It's when you come in the gate. Come through the gate. It's right to your right.
938	David:	Big old yellow signs.
939	Gene:	As soon as you come in.
940 941 942	Female Speaker:	Do you know what's weird? I don't even put signs up if I list a house anymore. You know why? Nobody drives by. Nobody cares. Everybody looks on the internet. You don't need a for sale sign now. That's your ego.
943	John:	Right.
944 945 946 947	Gene:	You know why, David, it was in that house? Besides our house. I ain't trying to brag, but I'm just telling the truth. Besides our house, that's one of the baddest houses when I was in there. He had state of the art TVs in the walls. He had everything.
948	Female Speaker:	Oh, really?
949	Gene:	He had TVs in the kitchen on the walls.
950	Aretha:	Didn't you go in there with him?
951	Female Speaker:	I did not.
952 953	Gene:	Me and Cathy went in there. Oh my goodness. He wasn't even there. He was in England.
954	Female Speaker:	Was he the military guy?
955	Gene:	Military guy. He just left the house.
956	John:	They renovated the house.
957	Gene:	That's why he was in there. Everything was state of the art. Furniture.
958	Female Speaker:	He must have been an electronics guy or something, huh?

959	Gene:	The furniture was immaculate. Every bedroom, king sized bed.
960	Female Speaker:	Wow.
961	Gene:	Oh, it was blinged out.
962	John:	Bob [inaudible 00:52:32] moved out.
963	Female Speaker:	He did.
964	John:	He did because he got ill and he went to California with his family.
965	Female Speaker:	He did.
966	John:	They renovated that house. They painted the entire thing.
967	Gene:	His sons?
968 969 970 971	John:	No, no. His sons moved him out. Some guy took over the house. He bought the house. They put in all tile floors, all new carpet, paint. They changed the refrigerator, the stove, the whole thing. Now these people just moved in. The house was empty for four months.
972	Female Speaker:	So they're going to rent it?
973 974 975 976	John:	I don't know whether it's rented or sold. But I think the guys were trying to flip it but they wanted too much. They wanted \$120,000 for it and they weren't going to get it. So I don't know whether they rented it out knowing that they needed it.
977	David:	There's stuff right now for sale in the 130s, 140s.
978 979	Gene:	We do have one new homeowner. I met him the other day, who bought his house on Starry Beach for \$36,000.
980	Female Speaker:	What?
981 982 983	Gene:	Yeah, he told me that. He was out there. He went to put the stop sign back in but he didn't know what to do. Was he wrong to do it by the association?
984	John:	\$36,000 you've got to pay cash.
985 986 987 988	Gene:	Check it out. This guy was out here picking up nails, trash, everything. He introduced himself to me. He says, I don't like none of this stuff out here going on in the street. He said, if you need me, let me know. I'll go around the rest of the property. I said, man. We need more guys like you.

989 990 991 992 993		This is incredible. On your street, Starry Beach. He's on the opposite side over there, across the street from the guy with the for sale sign. Good guy. Good guy. Awcsome guy. He was an owner. He was renting it. Then he decided to move into his property. So he lives there now. He's a nice guy. I want to see more of them kind of guys.
994	John:	You don't have that many homeowners in here. That's the whole problem.
995 996 997	Gene:	That's what I'm saying. More homeowners taking the time to do something, making things happen versus don't see nothing. You see a tenant acting crazy, you don't do nothing about it.
998 999 1000 1001 1002 1003 1004 1005 1006	John:	The problem is, the homeowners, a lot of them live in California. They're not here. If they lived in Vegas and you made a complaint to them and told them something about it, the person would drive over and take a look at their tenant and say, hey, what are you doing? But if you notice in the book. That's what I need from you when I leave is that new book of all the tenants. I don't have one of the new ones, what their addresses are. But you'll see who owns the house. It will be somebody in California. There's one in Mount Vernon, New York. Come on. I know where Mount Vernon is. I used to drive a truck through there.
1007	Female Speaker:	Oh, you did?
1008 1009 1010	John:	Yeah. I worked for a pizza company. We delivered pizza ovens when I worked on 233 rd Street in the Bronx. We delivered pizza ovens to Mount Vernon.
1011	Aretha:	How often are inspections done on a property?
1012 1013 1014	Female Speaker:	Monthly and more if I have to go out there for something else. But monthly. The problem is, is that if I'm out there on a Tuesday and somebody does something on Wednesday, I don't get it.
1015 1016	Aretha:	So my example is, this sign. The sold sign being out there maybe a month. How come it wasn't pulled up?
1017 1018 1019	Female Speaker:	I don't pull them up anymore. I don't. I don't have a vehicle to do that and it's not my responsibility to pull them up. I just don't pull them up anymore. Cathy did it. She had the truck. I don't have the truck.
1020	John:	I used to go and help her.

1021 1022	Female Speaker:	First off, I don't think I could get one out of the ground anyway because they do those with post hole diggers.	
1023	Gene:	We are supposed to call -	
1024 1025	Female Speaker:	We're supposed to call the agent and let the agent know to come and get it. Then Cathy would go pick them up if the agent didn't come and get it.	
1026	Gene:	That's what we need to do.	
1027	Aretha:	So then the agents would call to remove the sign.	
1028 1029 1030	Female Speaker:	Yeah. But I don't pick them up anymore. I just don't. Like I said, it cost me almost \$2,000.00 to get rid of all those in my backyard at the other building.	
1031	Aretha:	So the agent was called and they refused to move the sign?	
1032 1033 1034	Female Speaker:	Yeah. They have not come to pick it up. They didn't even return my call. So they don't care. It's not their money. It isn't their money. That's the bottom line.	
1035	Aretha:	So they are done monthly.	
1036 1037 1038 1039 1040	Female Speaker:	Yes. We send out letters. Any time you guys send us an email and a picture, I send out a letter with that. So without going out and doing additional inspections. So any time you see anything, you can certainly just snap a photo and send it right to my phone. I'll send a violation letter out right that day. We do that all the time.	
1041 1042	Aretha:	So what's going on with the house behind us? The junk yard. What's going on with that one?	
1043	Female Speaker:	You're not on the board and I can't talk to you about a violation.	
1044	Aretha:	Okay.	
1045	Female Speaker:	I know. I hate that answer, too. But that is a pigsty.	
1046	Gene:	Oh, yeah.	
1047 1048 1049	Female Speaker:	I don't know if they're hoarders or what. I asked Gene when I was over there the last time. They cleaned up some. They cleaned up some when it got painted.	

It's only one lady.

1050

Gene:

1051	Female Speaker:	It's one lady?	
1052	Gene:	Yeah, it's one lady.	
1053	John:	Oh my.	
1054 1055 1056	Female Speaker:	They cleaned up some when it got painted because I saw it the day that I walked out there to do the paint inspection. They cleaned up some to get it painted.	
1057	Gene:	She did move it for the painting, yeah.	
1058 1059	Female Speaker:	Yeah. But then it just looked just as bad when I went out there the next time after that.	
1060	Gene:	It's one lady.	
1061 1062	Female Speaker:	Is there anything else? Otherwise I'm going to close this meeting and we're going to do -	
1063 1064	Bill:	Yeah, I've got a question. There's one security guard at night? It's down to just one?	
1065	Female Speaker:	He's there at night.	
1066	Bill:	What hours does he work?	
1067	Female Speaker:	Why?	
1068	Bill:	Alright.	
1069 1070	Female Speaker:	We're not telling people what hours he works because no one needs to know.	
1071	Bill:	That's fine. Maybe I'm thinking of the wrong guy.	
1072 1073	Female Speaker:	I don't tell people stuff like that. Nobody needs to know stuff like that. He works a lot of hours, Bill.	
1074	Bill:	That's fine. That's fine.	
1075 1076	Female Speaker:	I'm not telling people that because I don't want people getting the idea that the security guy is there from noon to 10 and then people can -	
1077	Bill:	Yeah. Just wait until he goes home.	
1078	Female Speaker:	He works a lot of hours, Bili.	

1079	Bill:	Good answer.
1080	Female Speaker:	How's that?
1081	Bill:	Good answer.
1082	Female Speaker:	He's there quite a bit.
1083	Bill:	That's a good answer.
1084	Gene:	He's been getting attacked quite a bit.
1085	Female Speaker:	We need to go into executive session and talk about how to handle that.
1086	Bill:	He's been getting attacked.
1087 1088 1089	Female Speaker:	We need to talk about that in executive session. We're not going to talk about that. We're not going to talk about that in this meeting. We're recording.
1090	Bill:	People have dogs, little dogs. Is that an issue?
1091 1092 1093 1094 1095 1096	Female Speaker:	If you have a dog that's a nuisance I'm going to ask your tenant to get rid of it or I'm going to ask you to get rid of your tenant. I can't tell you the last time that I did - usually I only walk on one side. I don't always walk down the middle. I usually walk on the street side, and somebody else walks down the middle. I'm not afraid of dogs, either. I'm a dog lover. But the last time that I walked down the middle there were probably four pit bulls.
1098 1099 1100 1101 1102 1103 1104		Gene said don't walk down there. I'm not afraid of dogs, so don't misunderstand what I am saying. But these dogs are jumping. It's just practice. You've got a little Kareem Abdul Jabbar doggie and it's going right over that wall. I mean, you don't know. You don't know whether the dog is vicious or not. Dogs that are a nuisance, it doesn't matter how big or how little they are. Little dogs sometimes are worse than big dogs. My dogs bark 24 hours a day. It drives me nuts.
1105	Bill:	We had a tenant and we never knew she had a dog. That dog was so quiet.
1106	Female Speaker:	Yeah. I mean, sometimes you get really good - yeah.
1107	Bill:	I said, oh, really?
1108 1109	John:	Bob left with [inaudible 00:59:58]. He had a little schnauzer. Every time anybody walked past, that dog would bark, bark, bark.

1110 1111	Female Speaker:	My dogs bark. Unless I'm home and in the house with them, they bark. That's what dogs do.	
1112 1113 1114	Bill:	I was just curious. My tenant - you know what? On all the leases my mother just put no dogs. Every lease we do, my property, my brother's, my mother's.	
1115	Gene:	That's good.	
1116	Bill:	She just put no dogs.	
1117 1118	Female Speaker:	Yeah, that's what my mom does. Now if they show up with some little tiny - that's - but still, you sign the lease saying no dogs.	
1119 1120	John:	Yeah, in case it's a nuisance. Then you can say, okay, you violated the lease. Say goodbye.	
1121	Bill:	That's right. We tell them it's the homeowners association.	
1122	John:	It's called CYA.	
1123	Bill:	You've got to follow all the rules and regulations.	
1124	John:	Yeah, CYA. CYA. You've got to cover everything.	
1125 1126	Bill:	Has anybody gotten an estimate to ever paint one of these things? [inaudible 01:00:48].	
1127 1128 1129 1130 1131 1132 1133 1134	Female Speaker:	I'm going to estimate that to paint the whole community again - I did do the math on it. Based on the proposal that I got that we just painted, I'm going to estimate that it's going to cost about \$275,000 to paint the whole community. Like I said, and I estimated it over a period of ten years. I estimated that we would need to put away \$17.70 per unit per month to have that money in ten years. You could easily stretch it over twelve years and do \$15.00. There's a lot of ways to work it out. But the number is about 275.	
1135	Bill:	You said something was recently painted?	
1136 1137 1138 1139 1140 1141	Female Speaker:	Part of it's been recently painted. Part of it I still need. The single family homes have not been painted. I need to discuss that with the attorney. It was done with the construction defect money which is why the budget is out of whack, because I am not a signer on your construction defect account because technically that's a reserve account. So you're going to have to pay back the reserve account when you get on and get up to speed.	

1142 1143 1144 1145 1146 1147		Hopefully we can do that before the end of the year so it balances at the end of the year. But that's what that is from. That's what all of that is from. But you know, you're going to have to address it down the road. If you're still there ten years from now, you're not going to be happy with getting a \$2,000 assessment because that's what it's going to be. That's not going to make anybody happy.
1148 1149 1150 1151	John:	No. I've lived here since the community was built. I have 13 years on my house. Actually, the house doesn't look bad at all. I had no spots on it or anything. My house takes the full brunt of the sun. It's coming right over the mountain.
1152 1153	Female Speaker:	Yeah. The trim looks really bad on every house. It was really looking bad, and on the other side of you. You get the morning sun.
1154	John:	Oh, yeah, absolutely.
1155	Female Speaker:	But the afternoon sun is worse.
1156 1157 1158 1159 1160 1161 1162 1163 1164 1165 1166	John:	And I've got nothing blocking me because it comes straight off the face. I face right on Calypso Beach. The whole street lines up with me and everybody wants to make a U-turn. They make it up on my property. So I'm always scraping tire marks out of my driveway. I talked to one of your landscapers. I said, next time you drive through it, I'm going to punch holes through your tires. I'm going to come out with a scratch awl and punch holes in your tires. He maybe didn't even speak English. I told the guy over there that spoke English, tell him if he drives in my driveway and leaves the marks again that I'm going to watch him. I'm coming out with a scratch awl and I'm going to flatten his tires. He never drove through it again. I wasn't kidding.
1167 1168 1169 1170 1171 1172	Female Speaker:	My mother lives in Sun City, Summerlin and I have my big Cadillac. I dropped her off. I went to turn around in the street. She's doing this. I'm like, what the hell? I roll the window down. She says, you're not allowed to pull in someone else's driveway to turn around because it leaves tire marks in there. I'm like, what? What? That's so arbitrary and strange. Really? That's weird.
1173	John:	Driving on personal property, private property. But the trucks do that.
1174	Female Speaker:	Okay. I didn't do it. I don't do it.

1175 1176 1177	Gene:	I know if I'm outside and somebody be backing up I'm standing there looking. You better not. You better not get in my driveway. You better not. That's right. You better not.	
1178 1179	John:	The UPS guy doesn't do it. He comes through the community. He never does it. The FedEx guy does it.	
1180 1181	Female Speaker:	Well, you know, the UPS guys are only allowed to make right turns. Did you know that?	
1182	John:	Yes, I know that.	
1183 1184 1185 1186	Female Speaker:	Their entire route is based on right turns. They figured out that it saved them, like per delivery truck per year in gas alone, and time. I think they figured out that it saved them per delivery truck just in gas alone, something like \$8,000 per year in gas. That's a huge amount of money.	
1187 1188	John:	That's what they call industrial engineers. They go out and study this time study crap. That's what they learned.	
1189	Female Speaker:	And it's safer.	
1190 1191	Gene:	They still need shoes because they couldn't turn back left. Remember the UPS truck?	
1192	Aretha:	Oh, yeah.	
1193	Female Speaker:	It's so weird. It's so weird.	
1194	John:	He's been the same driver for years, that one guy.	
1195 1196 1197 1198 1199 1200	Female Speaker:	So let's talk a little bit about - there's only one more thing that I need to talk to you about before we close, and that is the rejuvenation pruning. That's for all the way overgrown stuff that's in the property. We can wait to talk about this if you want to. I wanted to get the rejuvenation pruning done so that we can see what kind of gaps we're going to have to fill in, because we have a lot of plants missing. Especially on your side.	
1201	Gene:	Yes, we do. Yes, we do.	
1202 1203 1204 1205 1206	Female Speaker:	Gene and I have actually walked the whole property. We did actually talk about it. I'm really big on color. You put color in a community - plant color. You put plant color in a community and everything pops. Part of the problem that we have with some of the plant material that you have in there. You have Texas rangers and feathery cassias. The Texas rangers	

1207 1208 1209 1210 1211		produce purple flowers and the feathery cassias produced yellow. They're beautiful. The problem is, is that you have a landscaper that comes in there and they whack the bush like that. It doesn't flower now and it will not flower, because every time they come in, they're cutting off the buds. Then they blow it all up.
1212 1213 1214 1215 1216 1217 1218		I would rather see you spend money right now. What the rejuvenation pruning is, they're going to bring those plants down to about one third of their size. It's hand pruning. They're not coming in with a machine. They're going to come in and hand prune all those, bring them down to size. Then I'm going to let them grow natural. Instead of coming in and whacking them where they're all flat, I'm going to let them grow natural like they should.
1219	John:	Like my haircut when I was a kid.
1220 1221 1222	Female Speaker:	They're going to produce beautiful flowers. I have asked every landscaper you've ever had to do that. It might frustrate you because you're orderly and you like things to be just so.
1223	Aretha:	I don't like that.
1224 1225 1226 1227 1228 1229 1230 1231 1232	Female Speaker:	But it doesn't matter whether you like it or not. It's not healthy for the plant. Unless you want to spend the money replacing these plants every ten years, which is what you're going to have to do if you don't rejuvenate prune and let them grow natural. You'll never have color and you're going to have to always replace them. It's not the right way to take care of those plants. So if you want to replace them and put in a different plant that you can box, do it. But these plants, this is what they need to be healthy. They're never going to look good. They look terrible. They are the worst looking things in there.
1233 1234 1235 1236		Those - I can't even remember what we have. Over by you. They're different plants. But the desert plants that are in - those two plants along the big main street, where they're all overgrown. Those would have beautiful purple flowers on them, beautiful.
1237	John:	Mine does.
1238 1239	Aretha:	So what about when I can't get out of my car because the bush is in my driveway? What about that?
1240 1241	Female Speaker:	That's why they're going to be made so small, Aretha. They'll be rejuvenated pruning every year. So I'll rejuvenate prune them now.

1242 1243 1244 1245 1246 1247		They're not going to get wild like they are now. They've been growing for five years like this. Nobody has taken care of them. So we've had a string of bad landscapers over there and they just haven't been taken care of. Just a string of bad. Nobody likes your property. That's the problem. Not one landscaper that's been there enjoys working there, and that's a really hard thing. I can't overcome that. I can't make them like working there. They don't like the kids that are there.
1249	Gene:	Why?
1250 1251 1252	Female Speaker:	Well, I guess because the kids are kicking the rocks and they're disrespectful to the guys and throwing stuff at them. That's what the last landscaper said. This one hasn't said that.
1253	Gепе:	But the kids are only out of school from August to May.
1254 1255	Female Speaker:	That's what the last landscaper said, though. Don't misunderstand what I'm saying. I'm telling you what I heard.
1256	Gene:	I got you. Yeah, but that's crazy. Kids ain't even there.
1257 1258 1259 1260 1261 1262 1263 1264	Female Speaker:	But it's hard for me to motivate people if I'm not doing what they're asking me to do. They want to rejuvenate these. I agree. They need to be rejuvenated. I'm not going to let it where you can't get out of your car. That's not going to get out of control again. I'm going to rejuvenate prune these. I'm going to let them grow natural. I want you to see them. Just let me try this. If you don't like it, I'll tear them out and we'll put something else in next year, okay? But let me try this. I know it will drive you nuts. I know it will.
1265	Gene:	Oh, no, I'm good. I'm good.
1266	Female Speaker:	Gene is so perfect and wants everything so perfect.
1267 1268	John:	I just want bushes along my wall so they don't blow all the junk over the wall.
1269 1270 1271 1272 1273 1274 1275	Female Speaker:	I know. That's the thing. I'm going to be doing that next. That's what I'm saying. There's an awful lot that I need to get done. So I want to rejuvenate prune these. It's \$4,139.00 to do this. I want you guys to approve this for me tonight so that I can get this done. That's going to take everything down to size. We already had this on the agenda, by the way. This was something that Gene and I talked about two years ago before we ever got the construction money. It's actually in your reserve study to do

1276 1277		this anyhow. So I would like you guys to motion to approve this for me tonight.
1278	David:	And the funds come from?
1279	Female Speaker:	I can take this out of reserve, actually.
1280	David:	Oh, reserve? Okay.
1281	Female Speaker:	Yeah. Are you okay with that?
1282	Gene:	Motion.
1283	John:	Yeah, motion. Motion to approve.
1284	Female Speaker:	All in favor?
1285	Multiple:	Aye.
1286 1287 1288 1289	Female Speaker:	I have nothing else for this meeting. We do need to do our executive meeting. If you don't have anything else, I'll take a motion from the board to adjourn the meeting. Aretha, will you give that to me? Do I need that or did you already talk to me about it?
1290	Aretha:	No, you don't need it.
1291 1292 1293	Female Speaker:	Okay. I'll take a motion from the board to adjourn. Well, let's set our next meeting, actually. Because we do need to get together again. How are you guys for the 18 th of October?
1294	John:	What day?
1295	Female Speaker:	It's a Tuesday.
1296	John:	That's fine.
1297	Gene:	Yeah, that's cool.
1298	David:	Any chance we could move it to the next week?
1299 1300	Female Speaker:	I can. I can. Oh, you need more time to go through the stuff. Okay. How about the 25 th ?
1301	Gene:	That's cool.
1302	John:	Fine with me.
1303	David:	That would work.

1304	Female Speaker:	Okay.
1305	John:	I asked them to spell my name right.
1306	David:	I saw that on there.
1307	Female Speaker:	5:30 again?
1308 1309 1310	John:	Yeah, that would be fine. Yeah, they put down Joe. Then they misspelled my last name. I said, but you know what? When you mail me this thing, they spell everything correctly.
1311	Aretha:	Also on the letter, it said trash days were two days a week.
1312	Female Speaker:	I know. I know.
1313 1314	John:	I already talked to her about that. I called her up about that at the same time.
1315 1316 1317 1318	Female Speaker:	You know why? I have a board sheet. Even though we knew that, I knew that, because we had talked about that. Our board sheet didn't get changed. The information got pulled from the board. It's since been corrected.
1319 1320	John:	Yeah, I called her up right away once I got the letter. I'm like, who's Joe Tillman? I said, my father is dead.
1321	Female Speaker:	Yeah. So who can make a motion for me to adjourn?
1322	John:	Motion to adjourn.
1323	Gene:	Second.
1324	Female Speaker:	Thanks.

EXHIBIT J

EXHIBIT J

Michael J. Nunez

From:

Michael J. Nunez

Sent:

Thursday, May 30, 2019 4:55 PM

To:

'Teralyn Lewis'

Cc:

Michelle Briggs (mbriggs@ag.nv.gov)

Subject:

RE: BACA CASE# 2017-1579 & 2018-136 REQUEST FOR CONTINUANCE

OK. Thanks. May we be put on calendar for Wednesday June 5th. That is the only day both Ms. Baca and I are available.



Michael J. Nunez Es Attorney at Law

MNunez@murchisonlaw.com

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From: Teralyn Lewis <teralyn.lewis@red.nv.gov>

Sent: Thursday, May 30, 2019 3:52 PM

To: Michael J. Nunez <MJNunez@murchisonlaw.com>

Cc: Michelle Briggs (mbriggs@ag.nv.gov) <mbriggs@ag.nv.gov>

Subject: BACA CASE# 2017-1579 & 2018-136 REQUEST FOR CONTINUANCE

Good afternoon Mr. Nunez,

The secretary of the Commission for Common-Interest Communities and Condominium Hotels has denied your request for a continuance. Please refer to the Amended and Reinstated Complaint for Disciplinary Action for dates, time and locations to appear. Thank you.

Have a great day,

Teralyn Lewis
Administration Section Manager
State of Nevada Department of Business and Industry
Real Estate Division
3300 W. Sahara Avenue, Suite 350
Las Vegas, Nevada 89102
Phone: 702-486-4036

EXHIBIT K

EXHIBIT K

Michael J. Nunez

From:

Michael J. Nunez

Sent:

Monday, June 03, 2019 4:19 PM

To:

'Teralyn Lewis'

Cc:

'Michelle Briggs (mbriggs@ag.nv.gov)'

Subject:

RE: BACA CASE# 2017-1579 & 2018-136 REQUEST FOR CONTINUANCE

Ms. Lewis / Ms. Briggs – to confirm I have left you both voice mails and sent emails. Ms. Baca and I have requested to be placed on Wednesday's calendar as that is the only day both of us are available. Thank you for your accommodation.



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Michael J. Nunez 🝱

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From: Michael J. Nunez

Sent: Thursday, May 30, 2019 4:55 PM

To: 'Teralyn Lewis' <teralyn.lewis@red.nv.gov>

Cc: Michelle Briggs (mbriggs@ag.nv.gov) <mbriggs@ag.nv.gov>

Subject: RE: BACA CASE# 2017-1579 & 2018-136 REQUEST FOR CONTINUANCE

OK. Thanks. May we be put on calendar for Wednesday June 5th. That is the only day both Ms. Baca and I are available.

EXHIBIT L

EXHIBIT L



150 South Rampart Boulevard Juite 320 Las Vegas, NV 89145 702.360.3956 Phone 702.360.3957 Fax

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Michael J. Nuñez mnunez@murchisonlaw.com 702.216.3860 Direct Dial

June 5, 2019

VIA E-MAIL: Mbriggs@ag.nv.gov

Michelle Briggs, Esq. Senior Deputy Attorney General 555 E. Washington Ave., #3900 Las Vegas, NV 89101

Re: Baca, Inc. adv. Chandra, Sharath

Insured:

Baca, Inc.

Case Nos.:

2017-1579 & 2018-136

Our File No:

42661

Dear Ms. Briggs:

Please be advised that Ms. Baca and I appeared before the Commission for Common Interested Communities this morning pursuant to the stack notice issued by your office on April 30, 2019 only to be informed that the hearings concluded yesterday.

Pursuant to the notice on page 6, lines 9-12, I called and e-mailed both you and Ms. Teralyn Lewis directly and informed the Commission that due to unavailability on June 4 and June 6, Ms. Baca and I requested her matter be heard on June 5, 2019. Ms. Lewis confirmed for me this morning that the message was received and that she also spoke to you about the request to be heard. Neither Ms. Baca nor I received notice that this request could not be accommodated and we acted in reliance on the April 30th Notice of Hearing. Your office was aware of Ms. Baca's desire to be heard in this matter as we were there the entire day on March 13, 2019 and we have communicated subsequently.

Ms. Lewis also informed me that Ms. Baca's timely written response to the Amended Complaint, filed and served on May 30, 2019, was received by the Commission. I would like confirmation that this response was considered by the Commission at the June 4, 2019 hearing. I would also like confirmation that Ms. Baca's testimony of March 13, 2019 was considered by the Commission.

Ms. Lewis also informed me that an Order has not been issued yet but one is being prepared. I would like to speak with you about Ms. Baca's opportunity to be heard in this matter prior to the issuance of that order in lieu of having to petition for reconsideration and/or review by the District Court. Any adverse Order would have an injurious effect on Ms. Baca's business and livelihood. I left you a voicemail this morning to that effect. (My

Sherryl Baca June 5, 2019 Page 2

voicemail to you on Monday also informed you we would be appearing today and requested an opportunity to discuss resolution of this matter.)

Lastly, enclosed for your and the Commission's consideration is the HOA Management Transfer Inventory listing dated June 27, 2017. This is presented pursuant to the Commission's request for proof of delivery of the minutes to the new management company at today's hearing. (The actual transcribed minutes were also delivered to the Commission on May 30, 2019.)

Please contact me today to discuss. Thank you.

Very truly yours,

MURCHISON & CUMMING, LLP

Michael J. Nuñez

MJN:ng

cc: Thomas Giovinco

United States Liability Insurance Group

Sherryl Baca

Community Management & Sales (CMS)

Michael Burke, Esq.

Chairman, Commission for Common Interest Communities

Cottonwood on Alexander Homeowners Association Management Transfer Inventory Listing

BOX 1 (Current Admin Files)		Box 14
Articles of Incorporation	BOX 5	(Archive Homeowner Files)
Audit	(Current Homeowner Files)	Rocky Beach - Starry Beach
Budget	Halfmoon Bay - Hidden Beach	,
Rules & Regulations	37	Box 15
CC&R's	BOX 6	2009 Paid Invoices and Financial
Legal	(Current Homeowner Files)	2003 I aid invoices and I it attela
Construction Defect	Hidden Beach- Moonlit Beach	Box 16
Taxes	I riddell Deacti- Modifili Deacti	
SOS/Ombudsman	DOV 7	2010-2011 Financials AP & AR
OCO/Onibudanian	BOX 7	
POV 2 /Current Admin Elles	(Current Homeowner Files)	Box 17
BOX 2 (Current Admin Files)	Rocky Beach- Starry Beach	2005 Financials
Annual Meetings		
Board Packets: Regular	BOX 8	Box 18
Board Packets: Executive	2008 Financials	2011-2013 AP & AR
Developer	Į	1
Maps	BOX 9	Box 19
Farmers Insurance	Archive Homeowner Files	2002-2003 Accounting Records
Bylaws	Golden Sunset - Starry Beach	
Landscaping		Box 20
. 5	BOX 10	2006 – June 2007 Paid Invoices
BOX 3 (Current Admin Files)	January – December 2012	2000 - Suffe 2007 aid IIIVoices
Proof of Mailings	Deposits	Box 21
Sunwest Bank	Doposits	2005 – 2006 AP & AR
Reserve Study	BOX 11	2005 - 2006 AP & AR
Open and Executive Minutes	Archive Homeowner Files	D 40
CC&Rs		Box 22
Gate Cards	Calyspo Beach - Moonlit Beach	ARCHIVE Admin Files
	70V 40	
Pool Keys	BOX 12	Box 23
Pump Room Key	2004 Paid Invoices	ARCHIVE Admin Files
Pedestrian Keys		
Annual Association Registration	BOX 13	Box 24
Certificate	2004 Open and Executive Board	ARCHIVE Admin Files
	Packets	
BOX 4	Old Reserve Study	Folder
(Current Homeowner Files)	Misc Old Records	
Calyspo Beach - Golden Sunset		January- June2017 Payables
'	•	
verify that the contents listed above	e for Cottonwood on Alexander Homeov	wners Association is/are in the
box(es) provided by Community Mar	nagement & Sales. Should the new mar	nagement company require
additional reports or it they have que	estions, it must be requested in writing :	via e-mail, fax or US Regular Mail:
telephone galls cannot be an accepte	ed form of correspondence.	
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Name and Position	Date	9
VacCacana PA	111	
FEOTODINANCE CATE		
New Management Company		

Community Management & Sales

EXHIBIT M

EXHIBIT M

Michael J. Nunez

From:

Michelle D. Briggs < MBriggs@ag.nv.gov>

Sent:

Wednesday, June 12, 2019 10:14 AM

To:

Michael J. Nunez 'Teralyn Lewis'

Cc: Subject:

RE: BACA CASE# 2017-1579 & 2018-136 REQUEST FOR CONTINUANCE

The Division will not accept your offer.

Michelle D. Briggs, Esq. | Senior Deputy Attorney General 555 E. Washington Ave, Ste 3900, Las Vegas, Nevada 89101 E: mbriggs@ag.nv.gov | T: 702-486-3809 | F: 702-486-3416



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From: Michael J. Nunez <MJNunez@murchisonlaw.com>

Sent: Wednesday, June 12, 2019 9:10 AM

To: Michelle D. Briggs < MBriggs@ag.nv.gov>
Cc: 'Teralyn Lewis' < teralyn.lewis@red.nv.gov>

Subject: [] RE: BACA CASE# 2017-1579 & 2018-136 REQUEST FOR CONTINUANCE

Just following up on this. Any response yet?



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