

**NEVADA REAL ESTATE COMMISSION
NOVEMBER 18, 2009**

**SAWYER BUILDING
555 E WASHINGTON AVE
ROOM ROOM 4412
LAS VEGAS, NV 89101**

**LEGISLATIVE BUILDING
401 S. CARSON ST
ROOM 3137
CARSON CITY, NV 89701**

**GREAT BASIN COMMUNITY COLLEGE
1500 COLLEGE PARKWAY
LUNDBERG HALL ROOM 114
ELKO, NV 89801**

MINUTES

1. COMMISSION/DIVISION BUSINESS

A) Introduction of Commissioners in Attendance.

In Carson City: Bert Gurr, Marc Sykes and Richard Johnson, and Deonne Contine, Deputy Attorney General as Commission Counsel.

In Las Vegas: David Boyer and Soozie Jones Walker.

B) SWEARING IN OF COMMISSIONER RICHARD JOHNSON.

Commissioner Johnson was sworn in by administration of the Oath of Office by President Gurr.

C) Introduction of Division Staff in Attendance.

In Las Vegas: Gail Anderson, Administrator; Bruce Alitt, Chief Investigator; Susan Clark, Licensing Manager; Safia Anwari, Education/Information Officer; Linda Hunt, Education Program Officer; Linda Pierson, Commission Coordinator; Christopher Eccles, Deputy Attorney General representing the Division.

In Carson City: Kip Steele, Compliance/Audit Investigator; Colleen Hemingway, Deputy Attorney General representing the Division.

2. DISCIPLINARY ACTION

1. NRED v. Julie Reichardt

Case Nos. N07-06-01-053 and REN08-03-03-030

License No. B.0017013.CORP and PM.0117013

Colleen Hemingway, Deputy Attorney General, was present in Carson City on behalf of the Division.

The Respondent was present in Carson City and was represented by counsel, John Rutledge, Esq.

Ms. Hemingway stated that a Stipulation for Settlement had been reached and proceeded to read the Stipulation into the record.

The Respondent was sworn in by President Gurr.

Ms. Reichardt stated that she had read, understood, and signed the Stipulation.

The Respondent was questioned by Commissioner Jones Walker.

Commissioner Jones Walker moved to accept the Stipulation for Settlement as presented. Seconded by Commissioner Sykes. Motion carried.

D) Discussion and possible action to approve minutes of the September 22-23, 2009 meeting.

Commissioner Sykes moved to approve the minutes. Seconded by Commissioner Boyer. Motion carried.

E) Discussion and possible action to approve minutes of the August 13, 2009 education meeting.

Commissioner Jones Walker moved to approve the minutes. Seconded by Commissioner Sykes. Motion carried.

F) Discussion regarding Attorney General Case Status Report.

Deonne Contine, Deputy Attorney General, presented this report, including updates on the Judicial Review status of the Hudler/Holl/Commonwealth and Lord cases. Commissioner Boyer asked why some of the cases on the report are so old. Discussion ensued. Ms. Anderson provided an update of the cases from the Division's perspective.

G) Discussion regarding the Disciplinary Report.

Linda Pierson, Commission Coordinator, presented this report.

H) Discussion regarding Administrative Sanction report.

Bruce Alitt, Chief Investigator, presented this report.

I) Discussion regarding the Compliance Section's current caseload report.

Bruce Alitt, Chief Investigator, presented this report.

J) Discussion regarding report from the Education/Information Officer on:

- 1. Prelicensing exam pass scores and pass rates for approved schools including, by specified delivery methods, as applicable.**

Gail Anderson, Administrator, presented this report. President Gurr asked how many of the schools on the report are still operating, and how many schools have closed because of the economy. Linda Hunt, Education Program Officer, addressed the issue, stating that Kaplan offers only online courses at this point but that is the only one she is aware of. Commissioner Jones Walker asked about a pass rate for one of the schools. Safia Anwari, Education/Information Officer, addressed the issue, stating that she has discussed the issue with the school. Discussion ensued on whether the Division is tracking students who take the test first so that they know what to study for. Ms. Anderson stated that the Division does not track that as the students do not go through the Division but directly to the schools. Commissioner Johnson stated that the report shows numerous schools with similar numbers significantly lower than the other schools, and that the numbers are reflective of the ability to educate. Commissioner Sykes asked if the Division could let the schools know where the schools are ranking compared to other schools. Ms. Anderson stated that the Division would take a look at that.

M) Report from Education Program Officer regarding audits of continuing education courses.

Linda Hunt, Education Program Officer, presented this report.

N) Discussion regarding Administrator's report on:

1. Personnel

Ms. Anderson stated that there is one vacant position in the Compliance section, which is being kept vacant to address budget funding and reductions in payroll funding. Other vacant positions have been filled.

2. LCB Audit

Ms. Anderson addressed the audit and a sub-committee hearing at which the findings were presented, and explained current Fiscal processes relative to debt collection.

3. WORKSHOP

11/18/09 @ 10:30 a.m. REGULATION WORKSHOP FOR LCB FILE No. R157-08:

Workshop by the Nevada Real Estate Commission to adopt proposed regulations known as LCB File No. R0157-08 which establishes the following:

- <A REGULATION relating to real estate;
- <Requiring the Real Estate Division of the Department of Business and Industry to provide on its website certain information concerning courses that satisfy educational requirements for holders of a license, permit, certificate or registration issued by the Division;
- <Authorizing certain persons to electronically transfer to the Division's website certain information concerning credits obtained for continuing education and postlicensing education courses;
- <Revising the educational requirements for the renewal of a license of a real estate broker, real estate broker-salesman and real estate salesman whose license has been placed on inactive status; and
- <Providing other matters properly relating thereto.

Introduction of Commissioners in Attendance

In Carson City: Bert Gurr, Marc Sykes and Richard Johnson, and Deonne Contine, Deputy Attorney General as Commission Counsel.

In Las Vegas: David Boyer and Soozie Jones Walker.

Introduction of Division Staff in Attendance.

In Las Vegas: Gail Anderson, Administrator; Bruce Alitt, Chief Investigator; Susan Clark, Licensing Manager; Joanne Gierer, Legal Administrative Officer; Safia Anwari, Education/Information Officer; Linda Hunt, Education Program Officer; Linda Pierson, Commission Coordinator; Christopher Eccles, Deputy Attorney General representing the Division.

In Carson City: Kip Steele, Compliance/Audit Investigator; Colleen Hemingway, Deputy Attorney General representing the Division.

Section 2 – no comment

Section 3 –

Ms. Anderson stated in Sub 4c, the intention is to specify the designated areas of courses that education must be taken in, and the Division will see if LCB can make it more specific to the Real Estate Commission requirements.

In Las Vegas: Deanne Rymarowicz, Legal Counsel, Greater Las Vegas Association of Realtors
Ms. Rymarowicz thanked the Commission and the Division for holding the workshop and for the progress made on this regulation. Regarding paragraph 4C: Ms. Rymarowicz stated that her concern is that licensees don't understand the major categories, and offered some suggested language: "...if the course is designated as a course for continuing education, the area for which the Commission granted approval..." and recommended that the categories be expanded to include all designations.

In Carson City: Teresa McKee, Legal Counsel for the Nevada Association of Realtors
Ms. McKee welcomed Commissioner Johnson, and stated that the NAR concurs with the comments of Ms. Anderson and Ms. Rymarowicz. Ms. McKee stated further that regarding use of the word "sponsor" in this section, there are times when there is a co-sponsor of a course and that information should be available on the web site so students know whom to contact with questions.

Commissioner Boyer asked if subsections 2 and 3 are not redundant, since a course designated as satisfying education requirements would also have been approved. Ms. Anderson stated that she will look at that.

Section 4 –

Ms. Anderson stated that in 4(1)(c) the same language would be incorporated regarding designated courses that was testified on in Section 3, but in (b) in this context of how courses are going to be recorded, "sponsor" is appropriate but "co-sponsors" are technically not recognized by the Division since that is a business arrangement between a sponsor and a co-sponsor.

In Carson City: Teresa McKee stated that it does make sense, since for education purposes in the previous paragraphs it is important for the licensees to have that information, but in the actual documentation of the class to have that just be the "sponsor" makes some sense.

In Las Vegas: Deanne Rymarowicz stated that is correct; when Greater Las Vegas Association of Realtors goes to the Elko Association of Realtors to teach a class, the certificates state Greater Las Vegas Association of Realtors.

Section 4, sub 2 – the Division is requesting to delete this section.

Section 4, sub 1 – Ms. Anderson discussed the issue of the workload on the education sponsor to submit the class roster to the Division electronically. Section 3 of the regulation will be impossible to implement without the roster being uploaded.

In Carson City: Teresa McKee stated that she has heard there is some interest from local associations in creating work groups to review this issue.

In Las Vegas: Wendy DeVecchio, Education Director Greater Las Vegas Association of Realtors, stated that the Association has no problem with the roster being submitted electronically.

Commissioner Jones Walker asked if the time frame specified is business days or calendar days. Ms. Anderson stated it is business days.

Section 5

Commissioner Jones Walker stated that there has been some concern about bank accounts since some entities may have local accounts that sweep into an account into another state, and asked if the "in this state" is referring to the "operating account" of that entity. Susan Clark, Licensing Manager, addressed the issue, stating that the requirement is to maintain an office in this state, not a bank account which does not have to be in this state.

Section 6 – No comments

Section 7 –Ms. Anderson stated that “Commission” should be clarified to indicate Commission on Post-Secondary Education.

Section 8 – Commissioner Boyer stated that if subsection 2 of Section 4 is removed others sections would require renumbering.

Section 9 – No comments

Section 10 – Subsection 4 – Ms. Anderson stated that the Division is proposing to delete sub section 4b in its entirety. Ms. Clark addressed the issue of the reinstatement part of the regulation, stating that the intent is to simplify the process.

In Las Vegas: Denne Rymarowicz, Greater Las Vegas Association of Realtors
Ms. Rymarowicz suggested that on page 10, regarding general renewal requirements, language should be added with additional cross-references (e.g. for property manager permit holders, business brokers, salesmen, brokers, broker-sales) letting licensees know that there are additional requirements for there respective licenses/permits.

In Carson City – Teresa McKee suggested that regarding ethics and professional standards of conduct, there may be a need to change the language in page 12, Sub-Sub d. Ms. McKee stated that there is a significant interest by Reno/Sparks Association of Realtors in having the Commission look at Sub-Sub 2 regarding current Nevada law on statutory and regulatory changes, and that they would like to see it expanded.

Section 11 –

Commissioner Jones Walker asked if Subsection 4 is consistent with what was just done on page 15, Sub-Section 4 another (in another section). Ms. Anderson stated that she will look at that, and make sure all records match on the record retention issue.

Section 12 – No comment

Section 13 –

Mr. Alitt clarified the current procedure regarding Administrative Sanctions.

In Carson City: Teresa McKee, NVAR, stated that in the previous regulation a fine was not required; proposed language takes away the discretion to not charge a fine. Would like to have this as part of the Association work groups to discuss.

In Las Vegas: Deanne Rymarowicz, Greater Las Vegas Association of Realtors,
Ms. Rymarowicz concurs with Ms. McKee, stating that more work is needed on this proposal since as written there is a lot of discretion for Division staff and that there should be some guidelines to limit staff discretion.

Ms. Anderson clarified that if there is not evidentiary basis of a violation of law there is no Administrative Sanction issued.

Mr. Alitt read language in another section related to continuing education being imposed in lieu of a fine, and emphasized that a Respondent has to agree.

No further comments, Workshop closed at 11:35 a.m.

Q) Discussion and possible action regarding brokers doing business under multiple business names under a common brokerage license.

Commissioner Sykes asked to open this item to public comment.

Brokers Daniel Jacuzzi and Ron Hoy were present in Carson City to discuss this issue. Written testimony was submitted which is summarized here:

Advantages of having multiple business names under a common brokerage license:

- Only one corporate broker is needed;
- Separate E & O policies not necessary;
- Only the primary corporation would have to be recognized by the Division;
- The corporation would be responsible to file the fictitious name in the respective counties and provide a copy of each name to the Division.

Bruce Alitt, Chief Investigator stated that there is nothing in the statutes that would allow multiple business names.

Commissioner Sykes stated that he would like to have this issue referred to the Nevada Association of Realtors for their legislative committee to address for the next legislature.

R) Discussion and possible action regarding satellite offices and whether each office should have a broker.

Brokers Daniel Jacuzzi and Ron Hoy were present in Carson City to discuss this issue. Written testimony was submitted which is summarized here:

The Division is asked to consider the following:

- Allow a broker to open multiple small satellite offices or kiosks;
- Charge the broker for the satellite as though it were a branch office;
- No agent licenses would hang at the satellite office;
- No records would be stored at the satellite office;
- All agents will be supervised through their main office.

Commissioner Jones Walker stated that she sees that a large part of what the Commission does in protecting the public is creating transparency, and can't see where necessarily less supervision is better or improving service to the public, and the law is very specific and is good relative to protection of the public. While she does not have a closed mind on it, she is not in favor of recommending that it be done at this point.

Commissioner Sykes stated that he sees this as more of a business model issue, and asks Commissioners to allow for additional discussion in the future.

Deonne Contine, Deputy Attorney General, stated that the Commission has no authority over statutes, and if someone seeks to change legislation they need to get with an entity that can provide a Bill Draft Request, and at that time the Commission can weigh in on the issue if they wish.

The presenting Brokers stated that they will work through the Associations for possible legislative changes.

Mr. Alitt clarified that broker-salesperson can manage a branch office, and informational kiosks don't require a managing brokers as they are not considered an office.

N) Discussion regarding Administrator's report on: (RETURN)

3. Fiscal Year 09 year end licensing statistics
 - Total licensees: 29, 528

- Brokers: 3,808 inclusive of active and inactive, 27% inactive; overall 9% decrease from FY08
- Broker-sales: 4,169, 25% inactive; overall 8% decrease from FY08
- Salesman: 21,551; 20% inactive; overall 14% decrease from FY08
- Property Management Permits– 2,388
- Business Broker Permits – 375
- Close of FY08 total: 33,423.
- FY10 so far:
- Broker – 2% less
- Broker/sales 4% less
- Salesman – 3% less

The trend is continued decrease in renewal.

Time Share licensees holding steady, but projects fees falling off. These are direct revenues into the Real Estate Division Administration budget account.

O) Report on Association of Real Estate License Law Officials (ARELLO) conference October 22-25, 2009.

Commissioner Boyer reported on his impressions of the conference, and stated that Nevada’s Administrator is held in high regard in the Association.

Ms. Anderson stated that Nevada won an award to the Commission for the Nevada Law and Reference Guide, and thanked Ms. Anwari for submitting the project.

N) Discussion regarding Administrator’s report on: (RETURN)

4. Fiscal Year 09 year end compliance caseload statistics

Ms. Anderson presented this report.

- Complaints received: 1,088
- Non-jurisdictional: 589
- Opened: 465
- Closed: 455 (numerous determinations)
- Issues resolved : 13 without further action
- Advertising violation: 13
- Administrative Sanctions: 58
- Letters of instruction: 58
- Referred to AG’s office to prepare for hearing: 105
- Cases pending hearing: 180

K) Discussion and possible action regarding:

1. Revisions to the Nevada Law and Reference Guide.

Ms. Anderson led this discussion, stating that two areas in the Guide needed revision due to legislative changes.

After review of the changes, Commissioner Sykes moved to approve the changes. Seconded by Commissioner Jones Walker. Motion carried.

L) Discussion concerning revisions to the Residential Disclosure Guide, including but not limited to open range disclosure pursuant to Senate Bill 106.

Ms. Anderson led this discussion, noting the revisions that need to be made. Lengthy discussion ensued, particularly relative to the issue of notarizing a signature on the form.

President Gurr asked if it is Senator Rhodes bill, and stated that he can talk to the Senator about it.

Teresa McKee, NVAR, stated that:

- The intent of the legislation is to protect the seller.
- It is not proper to record the form until the point of escrow when other documents are recorded.
- At the close of escrow the seller can attest that it was given to the buyer and then record it along with the other recorded documents.

Commissioner Boyer asked how it can be determined what is “adjacent” to open range. President Gurr stated the local BLM office can help in determining what is open range.

President Gurr asked who is enforcing it, and stated that he feels uncomfortable with recordation of these types of things.

P) Discussion and possible action regarding proposed regulatory changes to NAC 645, including but not limited to regulations for:

1. Senate Bill 230 (2009) Legislative Session concerning change from two to four year licensing renewal period.

Ms. Anderson and Ms. Gierer addressed this issue. Ms. Anderson reported on what other jurisdictions with regard to hours required for license renewal:

- Arizona – 24 hours, 4 year
- California – 45 hours, 4 year
- Georgia – 24 hours, 4 year
- Colorado – 24 hours (brokers only), 3 year
- Iowa – 36 hours, 3 year
- Michigan – 18 hours, 3 year
- New Mexico – 30 hours, 3 year
- Ohio – 30 hours, 3 year
- Wyoming – 45 hours, 3 year
- Washington – 39 hours, 2 year
- North Dakota – 45 hours salesman, 60 hours brokers, 1 year renewal
- New Jersey – 0 hours

Commissioner Jones Walker asked if they break out hours for a certain amount each year, or do things like legislation and ethics have to be done every year? Ms. Anderson stated that she doesn't have that information but could research it and report later.

President Gurr stated this would be another agenda item for the next meeting.

S) Discussion and possible action on date, time, place & agenda items for upcoming meetings.

Next meeting is February 9-11, 2010 in the South.

Commissioner Boyer asked for an item regarding procedural items that were suggested at the Commissioner College.

T) Commissioner Comments.

Commissioner Boyer and Commissioner Jones Walker welcomed Commissioner Johnson.

President Gurr stated his appreciation for Commissioner Cople’s three years of service to the Commission.

Commissioner Sykes stated that he received a call from Cheri Williams from the Reno/Sparks Association of Realtors and that the Association will likely have input regarding the education issue.

4. EDUCATION -

Courses pulled:

Commissioner Jones Walker: 7, 20, 21, 24, 31, 33, 38, 44, 45

Commissioner Boyer: 22, 23

Commissioner Sykes: 28

Commissioner Sykes moved to approve the balance of the agenda as recommended by Staff. Seconded by Commissioner Jones Walker. Motion carried.

DISCUSSION AGENDA EDUCATION COURSES

NEW REAL ESTATE PRE- LICENSING EDUCATION COURSES

1. American Career Institute
“Nevada Salesperson Pre-License”
Request: 90 Hours Correspondence
2. Kaplan Professional Schools
“Modern Real Estate Practice-National”
Request: 72 Hours Correspondence
3. Kaplan Professional Schools
“Modern Real Estate Practice-Nevada State Supplement”
Request: 18 Hours Correspondence

NEW REAL ESTATE POST- LICENSING EDUCATION COURSES

4. Reno / Sparks Association of Realtors
“Contracts and Buyer Representation”
Request: 4 Hours Classroom
5. American Career Institute
“Nevada Post Licensing Education”
Request: 30 Hours Classroom

NEW REAL ESTATE CONTINUING EDUCATION COURSES

6. Premier Properties of Nevada, Inc.
“Reconciliations a General Overview of Tenancies”
Request: 3 Hours Property Management Classroom

7. Distressed Property Institute, LLC
 “Certified Distressed Property Expert”
Request: 12 Hours General Classroom

Staff recommended denial. Commissioner Jones Walker asked for their reasoning. Ms. Hunt stated that she has had poor results in getting a hold of the sponsor regarding concerns. Commissioner Jones Walker moved to deny this course. Seconded by Commissioner Sykes. Motion carried.

8. Scobee, Nancy J.
 “NAC / NRS 645 Update 2009”
Request: 3 Hours Law & Legislation Classroom

9. Arens & Arens, Inc.
 “Property Management – Things You Should Know”
Request: 3 Hours Property Management Classroom

10. Arens & Arens, Inc.
 “Nevada Law & Legislation – Things You Should Know”
Request: 3 Hours Law & Legislation Classroom

11. Seminars-4-Success
 “Negotiating Techniques for Real Estate Licensees”
Request: 3 Hours Personal Development Internet

12. Seminars-4-Success
 “Homeloan Modification Program”
Request: 3 Hours General Internet

13. McKissock, LP
 “Nevada Agency Law”
Request: 3 Hours Agency Internet

14. McKissock, LP
 “Nevada Real Estate Ethics and Standards of Professional Conduct”
Request: 3 Hours Ethics Internet

15. McKissock, LP
 “Real Estate Ethics and Communication”
Request: 3 Hours Ethics Internet

16. McKissock, LP
 “Safety Precautions for Real Estate Professionals”
Request: 3 Hours General Internet

17. McKissock, LP
 “Closing Procedures and Settlement Costs”
Request: 4 Hours General Internet

18. Landlord Defense Bureau, LLC
 “Foreclosure & Short Sale Contracts”
Request: 3 Hours Contracts Classroom

19. Landlord Defense Bureau, LLC
 "True Agency"
Request: 3 Hours Agency Classroom
20. CCIM Institute
 "Cost Segregation"
Request: 3 Hours General Classroom
21. CCIM Institute
 "Troubled Assets Workshop"
Request: 7 Hours General Classroom

Commissioner Jones Walker recused herself for 20 and 21 as she teaches for the institute.
 Commissioner Sykes moved to approve the courses. Seconded by Commissioner Boyer. Motion carried.

22. Americana School of Real Estate
 "Completing the Listing Contract"
Request: 3 Hours Contracts Classroom
23. Americana School of Real Estate
 "Writing and Presenting the Offer to Purchase"
Request: 3 Hours Contracts Classroom

Commissioner Boyer recused himself from items 22 and 23 as the sponsor is his broker. Commissioner Sykes moved to approve these items. Seconded by Commissioner Johnson. Motion carried.

24. National Real Estate Institute, Inc.
 "Marketing the Fundamentals for Real Estate Professionals"
Request: 3 Hours General Classroom

Staff approved for Personal Development. Ms. Hunt stated that the content is geared toward Personal Development, and that when she explained her reasons to the sponsor he agreed. Commissioner Jones Walker moved to approve for 3 hours of Personal Development. Seconded by Commissioner Sykes. Motion carried.

25. National Real estate Institute, Inc.
 "How to Close a Deal"
Request: 3 Hours Contracts Classroom
26. National Real Estate Institute, Inc.
 "Staying Out of Trouble"
Request: 3 Hours Agency Classroom
27. Real Estate School of Nevada
 "Foreclosures Process and REO Properties"
Request: 3 Hours General Correspondence
28. Real Estate School of Nevada
 "Agency and Nevada Law"
Request: 3 Hours Agency/Nevada Law & Legislation Correspondence

Recommended for Agency only. Ms. Hunt stated that after a review of the content she felt it did not have enough content for Law & Legislation, to which the sponsor agreed. Commissioner Sykes moved to approve for 3 hours of Agency. Seconded by Commissioner Johnson. Motion carried.

29. Real Estate School of Nevada
 "Short Sale and List Agent"
Request: 3 Hours General Correspondence

30. The CE Shop, Inc.
 "Nevada Legal Issues 2009"
Request: 3 Hours Law & Legislation Internet

31. The CE Shop, Inc.
 "Short Sale and Foreclosure Risk Management"
Request: 3 Hours Law & Legislation/Contracts Internet

Staff recommended 3 hours of General. Ms. Hunt stated that the content was better suited for General and did not meet the latest Legislative information. Commissioner Jones Walker moved to approve for 3 hours of General. Seconded by Commissioner Johnson. Motion carried.

32. Reno/Sparks Association of Realtors®
 "Contracts in Today's Market"
Request: 4 Hours Contracts Classroom

33. Greater Las Vegas Association of Realtors®
 "Risk Management Update 2009"
Request: 3 Hours Contracts Classroom

Commissioner Jones Walker recused herself as she teaches for Greater Las Vegas Association of Realtors. Commissioner Sykes moved to approve. Seconded by Commissioner Johnson. Motion carried.

34. Key Realty School LLC
 "Nevada Legal Update #3"
Request: 3 Hours Law & Legislation Correspondence

35. Corporate Credibility, LLC
 "Correcting the Mystery of Corporation / LLC for the Real Estate Professional"
Request: 3 Hours Personal Development Classroom

36. American Career Institute
 "2009 Legislative Law Changes"
Request: 3 Hours Law & Legislation Correspondence

37. Law Seminars International
 "Real Estate Workouts & Remedies"
Request: 7 Hours General Classroom

38. Collaborative Continuing Education Council, Inc.
 "Divorce This House: the Better Way to Deal With Real Estate During Divorce"

Request: 7 Hours General Classroom

Staff recommended denial of this course. Ms. Hunt stated that the course provides too much legal information to licensees. Commissioner Jones Walker moved to deny this course. Seconded by Commissioner Sykes. Motion carried.

39. All American Home Inspection
"Home Inspectors: Deal Killers or Your Best Friends"

Request: 3 Hours General Classroom

40. 360 Training.com, Inc.
"Professional Property Management"

Request: 4 Hours Property Management Internet

41. State Continuing Education, Inc.
"Contract Law - Nevada"

Request: 3 Hours Contracts Correspondence

42. Realty One Group
"Back to the Basics – How to Not Get Sued – Review of Nevada & Federal Laws"

Request: 3 Hours Ethics Classroom

43. Pioneer School of Real Estate
"Law Update and Review"

Request: 3 Hours Law & Legislation Classroom

44. Lionsgate Financial Network, Inc.
"REO Listing Agent / BPO Valuation Certification"

Request: 6 Hours General Classroom

Staff recommended 3 hours of Personal Development. Ms. Hunt stated that the content is Personal Development, which is limited to 3 hours. Commissioner Jones Walker moved to approve per staff recommendation. Seconded by Commissioner Johnson. Motion carried.

45. Society of Industrial and Office Realtors
"2009 SIOR Fall World Conference"

Request: 8 Hours General Classroom

Commissioner Jones Walker moved to approve. Seconded by Commissioner Sykes. Motion carried.

46. Still Training, Inc.
"Certified Investment Analyst / Course 1"

Request: 15 Hours General Classroom

47. Van Education Center
"Taxation in Real Estate"

Request: 6 Hours General Internet

48. Van Education Center
"Finance in Real Estate"

Request: 12 Hours General Internet

REQUEST CHANGE IN HOURS

49. Water Resources Association
"Advanced Water Rights in Nevada"
Request: 6 Hours General Classroom

4. PUBLIC COMMENTS

None.

5. ADJOURNMENT

Meeting adjourned at 1:53 p.m.

Respectfully submitted,

Linda Pierson
Commission Coordinator