



DEPARTMENT OF BUSINESS AND INDUSTRY
REAL ESTATE DIVISION

www.red.state.nv.us

AGENDA OF PUBLIC MEETING
OF THE
NEVADA REAL ESTATE COMMISSION'S
POST-EDUCATION WORK GROUP

TUESDAY SEPTEMBER 9, 2014

****CONTINUING EDUCATION CREDIT WILL NOT BE AVAILABLE FOR THIS MEETING****

The Nevada Real Estate Commission formed a Post Education Work Group which will conduct a teleconference meeting beginning at **2:00 p.m. on TUESDAY, SEPTEMBER 9, 2014**. Members of the public may attend in person at the following location:

Bradley Building
2501 East Sahara Avenue
Second Floor Conference Room
Las Vegas, Nevada 89104

STACKED AGENDA: Below is an agenda of all items scheduled to be considered. Unless otherwise stated, items may be taken out of the order presented on the agenda by the discretion of the Work Group Chairman. Items may also be combined for consideration or pulled or removed from the agenda at any time. Persons who have business before the Work Group are solely responsible to see that they are present when their business is conducted. Public Comment may be limited to three minutes per person at the discretion of the Chairman. The Work Group may only take action on those items denoted as potential action items.

NOTICE: Prior to the commencement and conclusion of a contested case or a quasi judicial proceeding that may affect the due process rights of an individual the board may refuse to consider public comment. See NRS 233B.126.

NOTICE: Reasonable efforts will be made to assist and accommodate physically handicapped persons desiring to attend the meeting. Please call Rebecca Hardin at (702) 486-4074, prior to the meeting so arrangements may be conveniently made.

- 1. INTRODUCTION OF WORK GROUP MEMBERS.**
- 2. INTRODUCTION OF DIVISION STAFF IN ATTENDANCE.**

3. PUBLIC COMMENT:

Members of the public are encouraged to address the Work Group regarding any matter. However, no action may be taken on a matter. No comments may be made regarding a matter that is or may be the subject of a formal complaint before the commission. Comment may not be limited based on viewpoint. Persons who desire to submit written testimony should submit ten (10) copies to the commission coordinator. ***PUBLIC COMMENT MAY BE LIMITED TO THREE MINUTES PER PERSON AT THE DISCRETION OF THE CHAIRPERSON.***

4. FOR POSSIBLE ACTION: Discussion and possible action to approve the May 21, 2014 minutes

5. FOR POSSIBLE ACTION: Discussion and possible action to approve the June 10, 2014 minutes

6. FOR POSSIBLE ACTION: Discussion and possible action to finalize recommendations to the Real Estate Commission regarding the present post education curriculum (NAC 654.4442), as follows:

1. Length of time for completion of all Post Licensing modules.
Recommendation: 90 Days
2. Module format of Post Licensing program
Recommendation: Continue module concept, but only one approved module course for entire state.
3. Course content of Post Licensing modules
Recommendation: Subject matter of modules reviewed every two years for content and relevance. Modules may include the following subjects and be taught in order:
 - (a) agency, ethics, professionalism and the code of ethics;
 - (b) Contracts: basic contract law, the listing, purchase and buyers brokerage agreements and net sheets;
 - (c) Using the MLS, websites and electronic communications;
 - (d) presenting and negotiating;
 - (e) disclosure: federal, state and local (regional);
 - (f) working with lenders, appraisers, inspections, etc.;
 - (g) fair housing, advertising (reg Z), federal mandates;
 - (h) risk management: conflict resolution, grievance and professional standards process, and Real Estate Division (NRS/NRC);
 - (i) escrow, title and closing process;
 - (j) legislative updates: federal, state and local;
 - (k) prospecting method: buyers and sellers;
 - (l) business planning and goal setting; and
 - (m) building a strong referral business
4. Program evaluation
Recommendation: New evaluation form

7. PUBLIC COMMENT:

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8. ADJOURNMENT FOR POSSIBLE ACTION:

THIS NOTICE AND AGENDA HAS BEEN POSTED ON OR BEFORE 9:00 A.M. ON THE THIRD WORKING DAY BEFORE THE MEETING AT THE FOLLOWING LOCATIONS:

Action Realty
3340 S. Highway 60 Ste 201
Pahrump, Nevada 89048.

Nevada Association of REALTORS
760 Margrave Drive, Suite. 200
Reno, Nevada 89510

Century 21/Sonoma Realty
335 West 4th. Street
Winnemucca, Nevada 89445

Nevada Real Estate Division
1179 Fairview Drive, Suite E
Carson City, Nevada 89701-5453

Desert Mountain Realty
1060 Avenue F
Ely, Nevada 89301

Nevada Real Estate Division
2501 E. Sahara Avenue, #102
Las Vegas, Nevada 89104-4137

Elko County Association of Realtors
557 West Silver, Suite 201B
Elko, Nevada 89801

Nevada State Library
100 Stewart Street
Carson City, Nevada 89710

Grant Sawyer Building
555 E. Washington Avenue
Las Vegas, Nevada 89101

Realty 500 Reiss Corporation
4485 South Pecos Road
Las Vegas, Nevada 89121

Greater Las Vegas Association of REALTORS
1750 East Sahara Avenue
Las Vegas, Nevada 89104

Reno/Sparks Association of REALTORS
5650 Riggins Court, Suite 200
Reno, Nevada 89502

Incline Village Board of Realtors
924 Incline Way, Suite 1
Incline Village, Nevada 89451

Sierra Nevada Association of REALTORS
300 South Curry Street, #3
Carson City, Nevada 89703

Isom Realty & Insurance
420 Third Street – P. O. Box 670
Hawthorne, Nevada 89415

State of Nevada
Dept. of Business & Industry
State Real Estate Division
INTERNET PAGE: <http://www.red.state.nv.us>

**CONTACT FOR SUPPORTING MATERIALS
FOR LISTED AGENDA ITEMS:**

REBECCA HARDIN
Commission Coordinator
Nevada Real Estate Division
2501 E. Sahara Avenue, Suite 303
Las Vegas, Nevada 89104
Phone: 702-486-4074
Email: rhardin@red.state.nv.us