

BRIAN SANDOVAL

Governor

STATE OF NEVADA



BRUCE H. BRESLOW

Director

GAIL J. ANDERSON
Administrator

DEPARTMENT OF BUSINESS AND INDUSTRY

REAL ESTATE DIVISION

www.red.state.nv.us

**AMENDED NOTICE & AGENDA OF PUBLIC MEETING
OF THE
NEVADA REAL ESTATE COMMISSION**

JUNE 24-25, 2014

The Nevada Real Estate Commission will conduct a meeting beginning **TUESDAY, JUNE 24, 2014, at 8:30 a.m.** and **WEDNESDAY, JUNE 25, 2014, at 8:30 a.m.** or until the Commission concludes its business at the following locations:

COMMISSIONERS WILL BE IN CARSON CITY

JUNE 24, 2014 – 8:30AM

THE LEGISLATIVE BUILDING
401 SOUTH CARSON STREET
ROOM 3137
CARSON CITY, NEVADA 89701

VIDEO CONFERENCE TO:

GRANT SAWYER BUILDING
555 EAST WASHINGTON AVENUE
ROOM 4401
LAS VEGAS, NEVADA 89101

JUNE 25, 2014 – 8:30AM

THE LEGISLATIVE BUILDING
401 SOUTH CARSON STREET
ROOM 3137
CARSON CITY, NEVADA 89701

VIDEO CONFERENCE TO:

GRANT SAWYER BUILDING
555 EAST WASHINGTON AVENUE
ROOM 4401
LAS VEGAS, NEVADA 89101

STACKED AGENDA: Below is an agenda of all items scheduled to be considered. Unless otherwise stated, items may be taken out of the order presented on the agenda by the discretion of the President. Items may also be combined for consideration or pulled or removed from the agenda at any time. Persons who have business before the Commission are solely responsible to see that they are present when their business is conducted. Public Comment may be limited to three minutes per person at the discretion of the President. The Commission may only take action on those items denoted as potential action items.

NOTICE: Reasonable efforts will be made to assist and accommodate physically handicapped persons desiring to attend the meeting. Please call Rebecca Hardin at (702) 486-4074, so arrangements may be conveniently made.

NOTICE: Prior to the commencement and conclusion of a contested case or a quasi judicial proceeding that may affect the due process rights of an individual the Commission may refuse to consider public comment. See NRS 233B.126.

1. **COMMISSION/DIVISION BUSINESS**

- A) Call to Order; Introduction of Commissioners in Attendance; and Establish Quorum.
- B) Introduction of Division Staff in Attendance.

2. **PUBLIC COMMENT**

MEMBERS OF THE PUBLIC ARE ENCOURAGED TO ADDRESS THE COMMISSION REGARDING ANY MATTER. HOWEVER, NO ACTION MAY BE TAKEN ON A MATTER. NO COMMENTS MAY BE MADE REGARDING A MATTER THAT IS OR MAY BE THE SUBJECT OF A FORMAL COMPLAINT BEFORE THE COMMISSION UNTIL AFTER THAT MATTER IS HEARD. COMMENT MAY NOT BE LIMITED BASED ON VIEWPOINT. PERSONS WHO DESIRE TO SUBMIT WRITTEN TESTIMONY SHOULD SUBMIT TEN (10) COPIES TO THE COMMISSION COORDINATOR. ***PUBLIC COMMENT MAY BE LIMITED TO THREE MINUTES PER PERSON AT THE DISCRETION OF THE CHAIRPERSON.***

3. **COMMISSION/DIVISION BUSINESS**

- A) Discussion regarding Attorney General Case Status Report.
- B) Discussion regarding the Disciplinary Report.
- C) Discussion regarding the Compliance Section's current caseload report, including a summary of recent topics of complaints filed.
- D) Discussion regarding the Administrative Sanction Report.
- E) Discussion regarding Administrator's report on:
 - 1. Update of personnel changes;
 - 2. Status of data system customizations;
 - 3. Overview of base budget Fiscal Year 2014 and budget foundation for Biennium 2015-2017.
- F) Discussion regarding Education Program Officer's report on:
 - 1. Continuing education course audit program report;
 - 2. Continuing education certificate issues and midterm record-keeping;
 - 3. Continuing education and post education roster upload submittals issues and record-keeping.
- G) FOR POSSIBLE ACTION: Discussion and decision regarding Education & Information Officer's report on proposed funding for Education and Research Fund projects for Fiscal Year 2015, Budget Account 3826
- H) Discussion regarding Education and Information Officer's report on the FY14 Division Presentation to Education Sponsors and Instructors as part of the Education and Research Funded Instructor Development Workshop project by the Commission and offered by the Division in Reno and Las Vegas on April 30th and May 1st, respectively.
- I. FOR POSSIBLE ACTION: Discussion and possible action regarding eliminating the initial line on page 4 in the Seller's Real Property Disclosure.
- J) FOR POSSIBLE ACTION: Discussion and possible action on Post Licensing Work Group recommendations.

- K) FOR POSSIBLE ACTION: Discussion and decision regarding submittal of a new regulation file to make changes, additions and deletions to:
 - 1. NAC 645.806 concerning changes to annual accounting of all monies a broker receives on behalf of a client;
 - 2. NAC 645.695 concerning fines for broker's failure to submit annual accounting or a declaration that a broker is not required to submit a reconciliation of the broker's trust account;
 - 3. NAC 645.695 concerning the fine for failure to submit proof of completion of mid-term education pursuant to NAC 645.4442 and NAC 645.448; and
 - 4. NAC 645.141 concerning expanding the experience verification statement from an employing broker to include a designated broker salesperson manager for the broker.
- L) FOR POSSIBLE ACTION: Discussion and decision regarding submittal of a new regulation file to make changes, additions and deletions to Nevada Administrative Code chapter 645 regarding
 - 1. Requirements for applicants for and holders of a license, permit, certificate or registration issued by the Real Estate Division of the Department of Business and Industry;
 - 2. Education in real estate; providing that the original approval or renewal of a course for post licensing education or continuing education for real estate brokers, broker-salesmen and salesmen is effective for one year; amending the requirement for guest lecturers of approved courses; clarifying various provisions relating to education in real estate; amending the definition of "approved courses" to include a course that meets the requirements for an original licensing and a distance education course, revising the requirements for a school to obtain approval to offer a course to meet the educational requirements for original licensing; making various changes relating to real estate education; and;
 - 3. Revising the continuing education requirements for certain licensees.
- M) FOR POSSIBLE ACTION: Discussion to approve minutes of the February 26-28, 2013 meeting.
- N) FOR POSSIBLE ACTION: Discussion to approve minutes of the March 25-27, 2014 meeting.
- O) FOR POSSIBLE ACTION: Discussion on date, time, place & agenda items for upcoming meetings.
- P) Commissioner Comments.

4. FOR POSSIBLE ACTION: DISCIPLINARY ACTION

- 1. NRED v **Debra A. Warner**
Case # REN 11-03-03-054
License No. S.0032135 (ACTIVE); PM.0132135 (ACTIVE)

5. FOR POSSIBLE ACTION: DISCUSSION AND POSSIBLE ACTION REGARDING RESPONDENT'S PETITION FOR REHEARING.

- 1. NRED v. **Sharon (Dylan) Shina, for possible action**
Case No's. RES 13-11-05-153
License No. S.0062067 (ACTIVE)

6. FOR POSSIBLE ACTION: LICENSE DENIAL APPEAL FOR DECISION

- 1. (Note: Portions of this discussion may be closed in accordance with NRS 241.030.)
 - A. Motion to close session to review the license denial appeal of **OLIVER C. COLLADO** FILE No. S-LDA-14-006 and why applicant should or should not be granted a license.
 - B. Discussion in closed session.
 - C. Discussion and possible action in open session.

7. FOR POSSIBLE ACTION: APPEAL OF INSTRUCTOR DENIAL FOR DECISION

1. (Note: Portions of this discussion may be closed in accordance with NRS 241.030.)
 - A. -Motion to close session to consider the qualifications (experience, education, and teaching experience) of RICHARD BYRD as an instructor in the field in which the person will be providing instruction for of the following courses:
 - **PL.9000037-RE – Pre-Licensing Course**
 - **CE.5019002-RE – The Foreclosure Process and REO Properties – General**
 - **CE.5021002-RE – Agency Relationships Through Nevada Law – Agency**
 - **CE.5022002-RE – Short Sale and The Listing Agent – General**
 - **CE.5053002-RE – Ethics and The Real Estate Agent – Ethics**
 - **CE.5054002-RE – Creating an Internet Presence – Personal Development**
 - **CE.5056002-RE – Writing an Acceptable Offer – Contracts**
 - **CE.5057002-RE – The Beginning Broker – Broker Management**
 - **CE.5058002-RE – Property Management: An Overview – Property Management**
 - **CE.5675001-RE – Your 2013 Nevada Legislative Update – Law & Legislation**
 - B. Discussion in closed session.
 - C. Discussion and possible action in open session.
2. (Note: Portions of this discussion may be closed in accordance with NRS 241.030.)
 - A. -Motion to close session to consider the qualifications (experience, education, and teaching experience) of JAMES LESSNICK as an instructor in the field in which the person will be providing instruction for of the following courses:
 - **PL.9000022-RE – Pre-Licensing Course**
 - B. Discussion in closed session.
 - C. Discussion and possible action in open session.

8. FOR POSSIBLE ACTION: Discussion and Possible Action on Petition for Owner-Broker Experience Approval Pursuant To NAC 645.750(6).

1. Marianne Aquino-Love, License No. BS.0144353

9. FOR POSSIBLE ACTION: Discussion and decision concerning Real Estate Advisory Review Committee application:

1. Astraia Matelich

10. FOR POSSIBLE ACTION: EDUCATION: Commission may take the following actions:

1. Approve, disapprove any of the following courses for the amount of hours requested or recommended, or any amount they deem appropriate; and
2. Change designation of any of the courses.

FOR POSSIBLE ACTION: REQUEST FOR PRE-LICENSING APPROVAL

1a. ABC Real Estate School

Hours	Title	Delivery	Course Number
90	Real Estate Principles, Practices, Procedures, Law & Ethics	Classroom	PL.9000010-RE

1b. ABC Real Estate School

Hours	Title	Delivery	Course Number
90	Real Estate Principles, Practices, Procedures, Law & Ethics	Correspondence	PL.9000011-RE

1c. ABC Real Estate School

Hours	Title	Delivery	Course Number
90	Real Estate Principles, Practices, Procedures, Law & Ethics	Internet	PL.9000063-RE

1d. ABC Real Estate School

Hours	Title	Delivery	Course Number
45	Real Estate Law and Ethics	Internet	PL.4502034-RE

1e. ABC Real Estate School

Hours	Title	Delivery	Course Number
45	Broker Management	Internet	PL.4551015-RE

1f. ABC Real Estate School

Hours	Title	Delivery	Course Number
45	Real Estate Appraisal	Correspondence	PL.4552006-RE

1g. ABC Real Estate School

Hours	Title	Delivery	Course Number
24	Business Broker Permit Course	Internet	PL.2300007-RE

1h. ABC Real Estate School

Hours	Title	Delivery	Course Number
18	Nevada Real Estate Law	Internet	PL.1800042-RE

2. Allied Business Schools

Hours	Title	Delivery	Course Number
90	Nevada Real Estate Principles, Practices, Procedures, Law and Ethics	Internet	PL.9000069-RE

3. American School of Real Estate Express

Hours	Title	Delivery	Course Number
90	Nevada Pre-license Course	Internet	PL.9000055-RE

4a. Americana Real Estate Academy

Hours	Title	Delivery	Course Number
90	Modern Real Estate Principles, Practice, Law and Nevada Law	Classroom	PL.9000058-RE

4b. Americana Real Estate Academy

Hours	Title	Delivery	Course Number
90	Modern Real Estate Principles, Practice, Law and Nevada Law	Correspondence	PL.9000059-RE

4c. Americana Real Estate Academy

Hours	Title	Delivery	Course Number
24	Nevada Property Management Pre-Permit Course	Classroom	PL.2400021-RE

4d. Americana Real Estate Academy

Hours	Title	Delivery	Course Number
18	Nevada Real Estate Law	Classroom	PL.1800043-RE

4e. Americana Real Estate Academy

Hours	Title	Delivery	Course Number
18	Nevada Real Estate Law	Correspondence	PL.1800044-RE

5a. Avalon School of Real Estate

Hours	Title	Delivery	Course Number
90	Avalon Pre-Licensing	Correspondence	PL.9000015-RE

5b. Avalon School of Real Estate

Hours	Title	Delivery	Course Number
45	Real Estate Law & Ethics	Correspondence	PL.4502005-RE

5c. Avalon School of Real Estate

Hours	Title	Delivery	Course Number
45	Real Estate Brokerage	Correspondence	PL.4551003-RE

5d. Avalon School of Real Estate

Hours	Title	Delivery	Course Number
45	Real Estate Appraisal	Correspondence	PL.4552007-RE

5e. Avalon School of Real Estate

Hours	Title	Delivery	Course Number
45	Real Estate Finance	Correspondence	PL.4553004-RE

5f. Avalon School of Real Estate

Hours	Title	Delivery	Course Number
45	Real Estate Property Management	Correspondence	PL.4554004-RE

5g. Avalon School of Real Estate

Hours	Title	Delivery	Course Number
45	Essentials of Real Estate Investment	Correspondence	PL.4555004-RE

5h. Avalon School of Real Estate

Hours	Title	Delivery	Course Number
45	Real Estate Sales & Marketing 101 for Real Estate Professionals	Correspondence	PL.4557003-RE

5i. Avalon School of Real Estate

Hours	Title	Delivery	Course Number
45	Real Estate Economics	Correspondence	PL.4558001-RE

5j. Avalon School of Real Estate

Hours	Title	Delivery	Course Number
18	Real Estate Nevada Law	Correspondence	PL.1800015-RE

6. College of Southern Nevada

Hours	Title	Delivery	Course Number
45	Real Estate Brokerage RE 201B	Classroom	PL.4551011-RE

7a. Kaplan Professional Schools Nevada

Hours	Title	Delivery	Course Number
90	Nevada Real Estate Principles and Practices	Correspondence	PL.9000066-RE

7b. Kaplan Professional Schools Nevada

Hours	Title	Delivery	Course Number
18	Nevada Real Estate Practice – Nevada State Supplement	Correspondence	PL.1800046-RE

8a. Key Realty School

Hours	Title	Delivery	Course Number
90	Real Estate Principles and Law	Classroom	PL.9000022-RE

8b. Key Realty School

Hours	Title	Delivery	Course Number
90	Real Estate Principles and Law	Correspondence	PL.9000023-RE

8c. Key Realty School

Hours	Title	Delivery	Course Number
90	Real Estate Principles and Law	Internet	PL.9000024-RE

8d. Key Realty School

Hours	Title	Delivery	Course Number
45	Real Estate Law	Correspondence	PL.4502011-RE

8e. Key Realty School

Hours	Title	Delivery	Course Number
45	Real Estate Broker Management	Correspondence	PL.4551004-RE

8f. Key Realty School

Hours	Title	Delivery	Course Number
45	Real Estate Appraisal	Correspondence	PL.4552002-RE

8g. Key Realty School

Hours	Title	Delivery	Course Number
45	Real Estate Investment	Correspondence	PL.4555001-RE

8h. Key Realty School

Hours	Title	Delivery	Course Number
24	Property Management Permit Course	Classroom	PL.2400011-RE

8i. Key Realty School

Hours	Title	Delivery	Course Number
24	Business Broker Permit Course	Correspondence	PL.2300006-RE

8j. Key Realty School

Hours	Title	Delivery	Course Number
18	Nevada Real Estate Law	Classroom	PL.1800019-RE

8k. Key Realty School

Hours	Title	Delivery	Course Number
18	Nevada Real Estate Law	Correspondence	PL.1800020-RE

8l. Key Realty School

Hours	Title	Delivery	Course Number
18	Nevada Real Estate Law	Internet	PL.1800021-RE

9a. Northern Nevada Real Estate School

Hours	Title	Delivery	Course Number
90	Pre-License Real Estate	Classroom	PL.9000031-RE

9b. Northern Nevada Real Estate School

Hours	Title	Delivery	Course Number
90	Pre-License Real Estate	Correspondence	PL.9000032-RE

9c. Northern Nevada Real Estate School

Hours	Title	Delivery	Course Number
18	Nevada Law	Correspondence	PL.1800026-RE

10. Online Ed.com

Hours	Title	Delivery	Course Number
90	Nevada Real Estate Practice	Internet	PL.9000052-RE

11a. Pioneer School of Real Estate

Hours	Title	Delivery	Course Number
90	Real Estate Principles & Practice & Law & Ethics Including Nevada Law	Correspondence	PL.9000053-RE

11b. Pioneer School of Real Estate

Hours	Title	Delivery	Course Number
24	Property Management 24 Hour Course	Classroom	PL.2400022-RE

12. Proschools Inc

Hours	Title	Delivery	Course Number
90	Nevada Real Estate Prelicense	Internet	PL.9000048-RE

13a. Real Estate School of Nevada

Hours	Title	Delivery	Course Number
90	Real Estate Principles, Practice and Law	Classroom	PL.9000036-RE

13b. Real Estate School of Nevada

Hours	Title	Delivery	Course Number
90	Real Estate Principles, Practice and Law	Correspondence	PL.9000037-RE

13c. Real Estate School of Nevada

Hours	Title	Delivery	Course Number
90	Real Estate Principles, Practice and Law	Internet	PL.9000068-RE

13d. Real Estate School of Nevada

Hours	Title	Delivery	Course Number
45	Real Estate Nevada Law	Classroom	PL.4502021-RE

13e. Real Estate School of Nevada

Hours	Title	Delivery	Course Number
45	Real Estate Nevada Law	Correspondence	PL.4502022-RE

13f. Real Estate School of Nevada

Hours	Title	Delivery	Course Number
18	Real Estate Nevada Law	Classroom	PL.1800031-RE

13g. Real Estate School of Nevada

Hours	Title	Delivery	Course Number
18	Real Estate Nevada Law	Correspondence	PL.1800032-RE

14. Truckee Meadows College

Hours	Title	Delivery	Course Number
24	Property Management: 30 Years in 24 Hours	Classroom	PL.2400020-RE

FOR POSSIBLE ACTION: REQUEST FOR PROPERTY MANAGEMENT PRE-PERMIT EDUCATION APPROVAL

- 15 College of Southern Nevada
“Real Property Management RE 205”

FOR POSSIBLE ACTION: REQUEST FOR NEW REAL ESTATE CONTINUING EDUCATION COURSES FOR APPROVAL

- 16 The CE Shop, Inc.
“Legal Updates in Nevada”
Request: 3 Hours Law & Legislation Internet
- 17 McKissock, LP
“Laws and Legislation in Nevada Real Estate”
Request: 3 Hours Law & Legislation Internet
- 18 American School of Real Estate Express, LLC
“Laws and Legislation in Nevada Real Estate”
Request: 3 Hours Law & Legislation Internet
- 19. American School of Real Estate Express, LLC
“The Ins and Outs of Property Management”
Request: 3 Hours Property Management Internet
- 20 American School of Real Estate Express, LLC
“Simple Questions, Big Consequences: How to Avoid Fair Housing Violations as a Property Manager”
Request: 3 Hours Property Management Internet
- 21. American School of Real Estate Express, LLC
“A Day in the Life of a Buyer Agent”
Request: 3 Hours General Internet
- 22. American School of Real Estate Express, LLC
“A Property Manager’s War Chest of Tools for Conflict Resolution”
Request: 3 Hour Personal Development Internet
- 23. American School of Real Estate Express, LLC
“Danger in Plain Sight: Understanding Lead Paint for Property Managers”
Request: 3 Hours Property Management Internet
- 24. American School of Real Estate Express, LLC
“Short Sales”
Request: 3 Hours General Internet
- 25. American School of Real Estate Express, LLC
“What Real Estate Professionals Need to Know about FHA”
Request: 4 Hours General Internet
- 26. American School of Real Estate Express, LLC
“Agency Law in Nevada”
Request: 3 Hours Agency Internet
- 27. American School of Real Estate Express, LLC
“Niche Marketing: Narrow Your Focus”
Request: 3 Hours Personal Development Internet
- 28. American School of Real Estate Express, LLC
“Code of Ethics”
Request: 3 Hours Ethics Internet

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|-----|--|-------------------|-------------------|----------|
| 29. | American School of Real Estate Express, LLC
"Basics of Green Building for Real Estate" | Request: 3 Hours | General | Internet |
| 30. | American School of Real Estate Express, LLC
"Contract Law from the Top Down" | Request: 3 Hours | Contracts | Internet |
| 31. | American School of Real Estate Express, LLC
"How to Work with Real Estate Investors Part 1" | Request: 3 Hours | General | Internet |
| 32. | American School of Real Estate Express, LLC
"Nevada Risk Management for Brokers" | Request: 3 Hours | Broker Management | Internet |
| 33. | American School of Real Estate Express, LLC
"Real Estate Safety: Protect Yourself During a Showing" | Request: 3 Hours | General | Internet |
| 34. | American School of Real Estate Express, LLC
"Getting Started with Property Management" | Request: 6 Hours | General | Internet |
| 35. | American School of Real Estate Express, LLC
"Common Mistakes Every Agent Should Avoid" | Request: 3 Hours | General | Internet |
| 36. | American School of Real Estate Express, LLC
"A New Look at Contract Law" | Request: 3 Hours | Contracts | Internet |
| 37. | American School of Real Estate Express, LLC
"Commercial Real Estate: From the Beginning" | Request: 4 Hours | General | Internet |
| 38. | American School of Real Estate Express, LLC
"Mortgages, Loans and Laws – How They Help Your Client" | Request: 3 Hours | General | Internet |
| 39. | American School of Real Estate Express, LLC
"Demystifying Appraisals" | Request: 3 Hours | General | Internet |
| 40. | American School of Real Estate Express, LLC
"Preparing a Listing Agreement: An In-Depth Look" | Request: 4 Hours | General | Internet |
| 41. | Dennis Walsh and Associates, Inc.
"Residential Construction Certified" | Request: 10 Hours | General | Internet |
| 42. | Dennis Walsh and Associates, Inc.
"Certified New Home Specialist" | Request: 12 Hours | General | Internet |

43.	Coldwell Banker Premier Realty "The Practice of Selling and Negotiating"	Request: 3 Hours	Personal Development	Classroom
44.	Coldwell Banker Premier Realty "Selling Buyers the First Time Out – The Buyer Presentation"	Request: 3 Hours	Agency	Classroom
45.	Coldwell Banker Premier Realty "Prospecting Plan of Action and Time Management"	Request: 3 Hours	Personal Development	Classroom
46.	Coldwell Banker Premier Realty "The Listing Presentation and Market Analysis"	Request: 3 Hours	Contracts	Classroom
47.	First Centennial Title "Success in Title and Escrow"	Request: 3 Hours	General	Classroom
48.	First Centennial Title "Commercial Escrow"	Request: 3 Hours	General	Classroom
49.	First Centennial Title "Commission Hearing Class 1"	Request: 3 Hours	Ethics	Classroom
50.	First Centennial Title "Commission Hearing Class 1"	Request: 3 Hours	Broker Management	Classroom
51.	First Centennial Title "Commission Hearing Class 2"	Request: 3 Hours	Ethics	Classroom
52.	First Centennial Title "Commission Hearing Class 2"	Request: 3 Hours	Broker Management	Classroom
53.	First Centennial Title "Sellers Expect What?"	Request: 3 Hours	Agency	Classroom
54.	First Centennial Title "A Day in The Life of a Broker"	Request: 3 Hours	Broker Management	Classroom
55.	Greater Las Vegas Association of Realtors® "Commercial Contracts and Creative Clauses – The Road to Litigation"	Request: 3 Hours	Contracts	Classroom
56.	Greater Las Vegas Association of Realtors® "Real Estate Analysis with Mobile Apps"	Request: 3 Hours	General	Classroom

57. Greater Las Vegas Association of Realtors®
 “Residential Real Estate Financial Analysis”
 Request: 6 Hours General Classroom
58. Greater Las Vegas Association of Realtors®
 “Real Estate Safe Practices: Work Safely & Protect Your Clients”
 Request: 3 Hours General Classroom
59. Reno/Sparks Association of Realtors®
 “Is It Competition? Or Antitrust?”
 Request: 3 Hours Ethics Classroom
60. Reno/Sparks Association of Realtors®
 “Manage Your Risk and Stay Out of Court”
 Request: 3 Hours Ethics Classroom
61. Reno/Sparks Association of Realtors®
 “CRS 210: Building An Exceptional Customer Service Referral Business”
 Request: 3 Hours General Classroom
62. Steven Kitnick Seminars, LLC
 “Advance Fees, Retainer Fees & Compensation for Services Rendered”
 Request: 3 Hours General Classroom
63. Steven Kitnick Seminars, LLC
 “Commission Hearings: Case Studies V”
 Request: 3 Hours Ethics Classroom
64. Steven Kitnick Seminars, LLC
 “Commission Hearings: Case Studies V”
 Request: 3 Hours Broker Management Classroom
65. SERVPRO of SE Nevada
 “It’s Wet, What Next? The Need for Restorative Drying in the Real Estate Market”
 Request: 3 Hours Property Management Classroom
66. SERVPRO of SE Nevada
 “Structure Deodorization: What is That Smell and How Do We make it Go Away?”
 Request: 3 Hours General Classroom
67. SERVPRO of SE Nevada
 “Structure Deodorization: What is That Smell and How Do We make it Go Away?”
 Request: 3 Hours Property Management Classroom
68. Las Vegas Real Estate & Investments, Inc.
 “Marketing by E-Mail, Phone & Fax: The Legal Basics”
 Request: 3 Hours General Classroom
69. Las Vegas Real Estate & Investments, Inc.
 “Selling & Buying Real Estate Through Probate or Trust Administration (and related issues)”
 Request: 3 Hours General Classroom
70. Las Vegas Real Estate & Investments, Inc.
 “Ethics: What NRS 645 & NAC 645 Say is Ethical or Not”
 Request: 3 Hours Ethics Classroom

71.	Tyrbouslu, Tamara L. “Nevada Agency: Local to Global”	Request: 3 Hours	Agency	Classroom
72.	Tyrbouslu, Tamara L. “Broker Management on the Leading Edge of Globalization”	Request: 3 Hours	Broker Management	Classroom
73.	Tyrbouslu, Tamara L. “Ethics, Globalization and Nevada Law”	Request: 3 Hours	Ethics	Classroom
74.	Arens, JC “Agency and the Client”	Request: 3 Hours	Agency	Classroom
75.	Arens, JC “Where is Your Business Going?”	Request: 3 Hours	Personal Development	Classroom
76.	Negotiation Expertise “Mastering Email Negotiations in Real Estate”	Request: 6 Hours	Contracts	Classroom
77.	Negotiation Expertise “Advanced Negotiation Techniques for Buyer’s Agents”	Request: 6 Hours	Contracts	Classroom
78.	203K Contractor Program “Secrets of the 203k™”	Request: 3 Hours	General	Classroom
79.	Adrienne Atwood, LLC “Residential Property Management – Practical Practices”	Request: 3 Hours	Property Management	Classroom
80.	Advanced Real Estate Investment Solutions, Inc. “Creating the Ultimate Paperless Office”	Request: 3 Hours	Personal Development	Classroom
81.	Ballenger, Phillips “Estate Planning & Asset Protection for Real Estate Professionals”	Request: 3 Hours	Personal Development	Classroom
82.	Council of Residential Specialist “CRS 201 Listing Strategies for the Residential Specialist”	Request: 16 Hours	General	Classroom
83.	Bennett, Donna Jo “Dollars & Sense: The Essential Guide to Real Estate Financing”	Request: 3 Hours	General	Classroom
84.	Preferred Systems, Inc. “Ethical Conduct”	Request: 6 Hours	Ethics	Classroom

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| 85. | Prospect Mortgage, LLC
"Renovation Lending" | Request: 3 Hours | General | Classroom |
| 86. | Realty One Group
"The Changing World of Sellers" | Request: 3 Hours | Contracts | Classroom |
| 87. | Ticor Title of Nevada
"Commercial Agent Best Practice on the Transfer of Management of Commercial Properties" | Request: 3 Hours | General | Classroom |
| 88. | Universal Realty
"Contracts – Terms and Timelines of the Residential Purchase Agreement" | Request: 3 Hours | Contracts | Classroom |
| 89. | CCIM Institute
"Foundations for Success in Commercial Real Estate" | Request: 14 Hours | General | Classroom |
| 90. | CCIM Institute
"CCIM Residential Analysis" | Request: 8 Hours | General | Classroom |
| 91. | MDL Group
"Property Owners Association – POA – Part I" | Request: 3 Hours | Property Management | Classroom |
| 92. | MDL Group
"Property Owners Association – POA – Part II" | Request: 3 Hours | Property Management | Classroom |

FOR POSSIBLE ACTION: REQUEST FOR CHANGE OF HOURS

- | | | | | |
|-----|---|-------------------------|-----------|----------------|
| 93. | Naumann, Sue
"Fair Housing: Equal Opportunity Under the Law – Case Studies and Applications" | Now Requesting: 3 Hours | Ethics | Classroom |
| 94. | McKissock, LP
"Basics of Green Building for Real Estate" | Now Requesting: 3 Hours | General | Internet |
| 95. | McKissock, LP
"Basics of Green Building for Real Estate" | Now Requesting: 3 Hours | General | Correspondence |
| 96. | McKissock, LP
"Contract Law from the Top Down" | Now Requesting: 3 Hours | Contracts | Correspondence |

11. PUBLIC COMMENTS

MEMBERS OF THE PUBLIC ARE ENCOURAGED TO ADDRESS THE COMMISSION REGARDING ANY MATTER. HOWEVER, NO ACTION MAY BE TAKEN ON A MATTER. NO COMMENTS MAY BE MADE REGARDING A MATTER THAT IS OR MAY BE THE SUBJECT OF A FORMAL COMPLAINT BEFORE THE COMMISSION UNTIL AFTER THAT MATTER IS HEARD. COMMENT MAY NOT BE LIMITED BASED ON VIEWPOINT. PERSONS WHO DESIRE TO SUBMIT WRITTEN TESTIMONY SHOULD SUBMIT TEN (10) COPIES TO THE COMMISSION COORDINATOR. ***PUBLIC COMMENT MAY BE LIMITED TO THREE MINUTES PER PERSON AT THE DISCRETION OF THE CHAIRPERSON.***

12. FOR POSSIBLE ACTION: ADJOURNMENT

THIS NOTICE AND AGENDA HAS BEEN POSTED ON OR BEFORE 9:00 A.M. ON THE THIRD WORKING DAY BEFORE THE MEETING AT THE FOLLOWING LOCATIONS:

Action Realty
3340 S. Highway 60 Ste 201
Pahrump, Nevada 89048.

Nevada Association of REALTORS
760 Margrave Drive, Suite. 200
Reno, Nevada 89510

Century 21/Sonoma Realty
335 West 4th. Street
Winnemucca, Nevada 89445

Nevada Real Estate Division
1179 Fairview Drive, Suite E
Carson City, Nevada 89701-5453

Desert Mountain Realty
1060 Avenue F
Ely, Nevada 89301

Nevada Real Estate Division
2501 E. Sahara Avenue, #102
Las Vegas, Nevada 89104-4137

Elko Board of REALTORS
355 5th Street
Elko, Nevada 89801

Nevada State Library
100 Stewart Street
Carson City, Nevada 89710

Grant Sawyer Building
555 E. Washington Avenue
Las Vegas, Nevada 89101

Realty 500 Reiss Corporation
4485 South Pecos Road
Las Vegas, Nevada 89121

Greater Las Vegas Association of REALTORS
1750 East Sahara Avenue
Las Vegas, Nevada 89104

Reno/Sparks Association of REALTORS
5650 Riggins Court, Suite 200
Reno, Nevada 89502

Incline Village Board of Realtors
924 Incline Way, Suite 1
Incline Village, Nevada 89451

Sierra Nevada Association of REALTORS
300 South Curry Street, #3
Carson City, Nevada 89703

Isom Realty & Insurance
420 Third Street – P. O. Box 670
Hawthorne, Nevada 89415

State of Nevada
Dept. of Business & Industry
State Real Estate Division
INTERNET PAGE:
<http://www.red.state.nevada.us>

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