

**TO:** The Nevada Real Estate Commission  
**FROM:** Ingrid Trillo, CE Program Supervisor  
**SUBJECT:** Education Summary – March 15-17, 2016

**DISCUSSION AGENDA EDUCATION COURSES**

**COURSE DESIGNATION CHANGE**

1. Wolffis, Brian C.  
 “Agent Safety, Situational Awareness and Training”

**Recommendation:** For Commission discussion.

**Approved on July 21, 2015:** 3 Hours, Personal Development, Classroom CE.4243000-RE  
**Designation change requested:** 3 Hours, General

**Instructors:** Brian C. Wolffis

**Objective:** Teach Agent Safety, Situational Awareness and Self Defense Techniques Agents will learn of everyday dangers while performing their duties. Learn to be aware and how to deflect oncoming threats.

- Standards:**
- 1(a) Current information on real estate which will improve the professional knowledge of the licensee and enable him to give better service to the public.
  - 2(q) Personal development courses.

**Content:**

Agent Safety Introduction	2.23
Arkansas Adduction Discussion	1.45
Adduction & Murder Press	4.55
Newspaper Article	3.56
Realtor Attack in Gilbert AZ Press	2.25
ASD response to Agent attacks Nationwide	6.57
Agent Safety Precautions	2.42
Corona, California Realtor rape	1.25
Realtor attack by Client ABC 20/20	7.28
Questionable techniques plus	3.05
Attacks come from other sources	1.56
Attacks from animals	4.20
Pit Bull attack woman	2.44
Washing Board of Realtors Videos	11.48

Discussion SA and OODA Loop	3.14
Who should be trained Discussion	.55
Cell Phone Practices Discussion	1.53
Smartphone Distraction	1.01
Baseline Information Discussion	5.58
Multi-Tasking Discussion and Quiz	2.50
Behavior Discussion	4.39
Walking while texting	2.49
Hands and Eyes Discussion	2.28
Preventive Tactics	3.41
Bourne Identity CLIP	1.52
Chart of Awareness...Cooper Colors	.38
Levels 1-3 Discussion	10.23
Whiteout Driving	.37
Levels 4-5 Discussion	5.52
Fight or Flight Response	5.51
Understanding Stress	3.11
Marshall Arts Training Discussion	.35
Jim Carrey Karate Instructor	3.39
ASD Tips for Realtors	5.23
Pepper Spray Discussion	2.34
Target Discussion	1.54
12 step process to staying safer	7.42
Waiver Discussion	1.34
GLVAR Partner member Benefits Program	.34
Levels 1-4 Techniques and Discussion	15.17
Aikido Techniques Guide	1.59
Pressure Points and Weapons Discussions	3.16
ASD Transfers your life	3.26
Referral Information Discussions	1.48
Demonstration of Techniques and Discussion	7.16
TOTAL: 163.42 min ÷ 50 class hr = 3.2684 Hours	