STATE OF NEVADA

Case No. 2016-1708



SHARATH CHANDRA, Administrator, REAL ESTATE DIVISION, DEPARTMENT OF BUSINESS & INDUSTRY, STATE OF NEVADA,



Petitioner,

VS.

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JASON A. JAIRAM.

RESPONDENT.

STIPULATION FOR SETTLEMENT OF DISCIPLINARY ACTION

This Stipulation for Settlement of Disciplinary Action ("Stipulation") is entered into, by, and between the State of Nevada, Department of Business and Industry, Real Estate Division ("Division"), through its Administrator, Sharath Chandra ("Petitioner"); and Jason A. Jairam ("RESPONDENT").

JURISDICTION

RESPONDENT is licensed by the Division as a Salesperson, license number S.0170866, and therefore is subject to the jurisdiction of the Division and the Commission pursuant to NRS Chapter 645 and NAC Chapter 645.

SUMMARY OF FACTUAL ALLEGATIONS SET FORTH IN THE COMPLAINTS

- 1. RESPONDENT has been licensed as a real salesperson, License Number S.0170866, since August 16, 2011, and currently is in active status.
- 2. RESPONDENT was associated with KRCH Realty, LLC ("KRCH") at the relevant times mentioned in this Stipulation.
- 3. Kyle Krch ("Krch") has been licensed as a real estate broker, license number B.0056206.LLC, since November 23, 2005, and was the broker for KRCH at the relevant times mentioned in this Stipulation.

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D'ARCY STREET

- 1. In January of 2013, Deborine Dolan ("Dolan") engaged Krch to list and sell real property located at 2745 D'Arcy Street, Sparks, Nevada ("D'Arcy Street").
- 2. On or about February 14, 2013, Jeanette Hirschy ("Hirschy") signed a Residential Offer and Acceptance Agreement for D'Arcy Street.
 - 3. RESPONDENT was Hirschy's agent.
- 4. Hirschy had a preexisting agreement with RESPONDENT and Krch to purchase short sale properties offered by KRCH for an investor group ("the KRCH investor group"), in which she, Krch, Sandra Krch, Harding, and Gifford were principals.
 - 5. On or about February 14, 2013, Dolan presented a Counter Offer which Hirschy accepted.
- 6. Between approximately July 17 and 30, 2013, Krch; Deborine Dolan; Wayne Dolan; and Hirschy, each executed an Affidavit of "Arm's Length Transaction" for Chase Bank.
- 7. RESPONDENT failed to sign the Affidavit of Arm's Length Transaction; instead, Krch signed as both the Buyer and Seller's agent.
- 8. The Affidavit of "Arm's Length Transaction" required that every party and agent involved in the short sale transaction truthfully sign the affidavit. Specifically, the Affidavit states that "[t]he Lender and/or Servicer, in consideration of the representations made below by the Seller, the Buyer, and their respective agents agrees to accept less than the amount owed to resolve its Loan . . . on the express condition that the Seller, the Buyer, and their respective agents (including without limitation, real estate agents, escrow agents, and title agents) each truthfully represents, affirms, and states that to the best of each signatory's knowledge and belief."
- 9. In paragraph 2 of the Affidavit of "Arm's Length Transaction," the signing parties were required to represent, affirm, and state that "[n]o Buyer or agent of the buyer is a family member or business associate of the Seller, the borrower, or the mortgagor."
- 10. In paragraph 3 of the Affidavit of "Arm's Length Transaction," the signing parties were required to represent, affirm, and state that "[n]o Buyer or agent of the Buyer shares a business interest with the Seller, the borrower, or the mortgagor."

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- 11. In paragraph 4 of the Affidavit of "Arm's Length Transaction," the signing parties were required to represent, affirm, and state that "[t]here are no hidden terms or hidden agreements or special understandings between the Seller and the Buyer or among their respective agents that are not reflected in the Agreement or the escrow instructions associated with this transaction."
- 12. In paragraph 12 of the Affidavit of "Arm's Length Transaction." the signing parties were required to represent, affirm, and state that "any misrepresentation made by him or her may subject him or her to civil liability."
- 13. On or about July 30, 2013, the short sale transaction closed, and Hirschy, a member of the KRCH investor group, received title to D'Arcy Street.

CERVINO DRIVE

- On or about June 12, 2013, Stephanie Tobey ("Tobey") engaged KRCH to list and sell 14. real property located at 11480 Cervino Drive, Reno, Nevada ("Cervino Drive").
- 15. On or about that same day, Krch had Tobey sign a KRCH document regarding "Full Disclosure of the Investor Purchasing Your Home via Short Sale" ("KRCH Disclosure").
- 16. The KRCH Disclosure provides that Krch has a financial interest in the investor group that will be purchasing Cervino Drive and hopes to earn a profit from reselling Cervino Drive in the future.
- 17. On or about June 14, 2013, Hirschy signed a Residential Offer and Acceptance Agreement for Cervino Drive.
 - 18. RESPONDENT was Hirschy's agent.
 - 19. On or about June 14, 2013, Tobey presented a Counter Offer to Hirschy.
 - 20. Hirschy accepted the Counter Offer on or about June 17, 2013.
- 21. On or about December 17 and 18, 2013, Krch, Tobey, and Hirschy, each executed a Short Sale Affidavit for Bayview Loan Servicing, LLC.
- 22. RESPONDENT did not sign the Short Sale Affidavit; instead, Krch signed as both the Buyer and Seller's agent.
- 23. The Short Sale Affidavit required that every party and agent sign the Affidavit under the penalty of perjury. Specifically, the Affidavit states that "[t]his Short Sale Affidavit ('Affidavit') is given by the Seller(s), Buyer(s), Agent(s), and Facilitator to the Servicer and the Investor of the mortgage loan

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secured by the Property ("Mortgage") in consideration for the mutual and respective benefits to be derived from the short sale of the Property."

- 24. In paragraph "(a)" of the Short Sale Affidavit, the signing parties were required to represent, warrant, and agree "under the pains and penalties of perjury" that "[t]he sale of the Property is an 'arm's length' transaction, between Seller(s) and Buyer(s) who are unrelated and unaffiliated by family, marriage, or commercial enterprise."
- In paragraph "(d)" of the Short Sale Affidavit, the signing parties were required to 25. represent, warrant, and agree "under the pains and penalties of perjury" that "[t]here are no agreements. understandings or contracts relating to the current sale or subsequent sale of the Property that have not been disclosed to the Servicer."
- 26. In paragraph "(g)" of the Short Sale Affidavit, the signing parties were required to represent, warrant, and agree "under the pains and penalties of perjury" that they understood that a misrepresentation may subject the person making the misrepresentation to civil and/or criminal liability.
- On or about December 27, 2013, the short sale transaction closed, and Hirschy, a member 27. of the KRCH investor group, received title to Cervino Drive.

VIOLATIONS OF LAW ALLEGED IN THE COMPLAINT

- 1. RESPONDENT is alleged to have violated NRS 645.633(1)(h), pursuant to NAC 645.605(1), by displaying gross negligence or incompetence when he failed to review or sign the D'Arcy Street Affidavit of "Arm's Length Transaction" that was required by and presented to Chase Bank on behalf of himself and his client.
- 2. RESPONDENT is alleged to have violated NRS 645.633(1)(h), pursuant to NAC 645.605(1), by displaying gross negligence or incompetence when he failed to review or sign the Cervino Drive Short Sale Affidavit that was required by and presented to Bayview Loan Servicing, LLC on behalf of himself and his client.
- 3. RESPONDENT is alleged to have violated NRS 645.633(1)(i), pursuant to NAC 645.605(1), by deceiving Chase Bank when he failed to disclose that his client, Hirschy, was a member of the KRCH investor group, was a prearranged buyer, or that the short sale of the D'Arcy property was not an "arm's length transaction."

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4. RESPONDENT is alleged to have violated NRS 645.633(1)(i), pursuant to NAC 645.605(1), by deceiving Bayview Loan Servicing, LLC when he failed to disclose that his client, Hirschy, was a member of the KRCH investor group, was a prearranged buyer, or that the short sale of the CERVINO property was not an "arm's length transaction."

SETTLEMENT

- 1. The Division is prepared to present its case based upon the Complaint filed with the Commission.
- 2. RESPONDENT admits to the facts as alleged in the Complaint, but denies the alleged violations.
- 3. In an effort to avoid the time and expense of litigating these issues before the Commission. the parties desire to compromise and settle the instant controversy upon the following terms and conditions:
 - a. RESPONDENT agrees to the voluntary revocation of his Nevada Real Estate Salesperson License, number \$.0169701, and agrees that he will not apply for a license to engage in real estate sales in the State of Nevada for a period of ten (10) years from the effective date of the Order Approving Settlement Agreement. At the expiration of the ten (10)-year period, any application by RESPONDENT will require a reinstatement hearing and approval of the Commission.
 - b. The Division agrees not to pursue any other or greater remedies or fines in connection with RESPONDENT'S alleged conduct referenced herein. The Division further agrees it will not bring any future claim or cause directly or indirectly based upon any of the facts, circumstances, or allegations discovered during the Division's investigation and prosecution of this Case, Case No. 2014-3377, or any future investigation related thereto.
 - c. RESPONDENT and the Division agree that by entering into this Stipulation, the Division does not concede any defense or mitigation RESPONDENT may assert, and that once this Stipulation is approved and fully performed, the Division will close its file in this matter.

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- d. RESPONDENT agrees and understands that by entering into this Stipulation. RESPONDENT is waiving his right to a hearing at which RESPONDENT may present evidence in his defense; his right to a written decision on the merits of the complaint; his rights to reconsideration and/or rehearing, appeal and/or judicial review; and all other rights which may be accorded by the Nevada Administrative Procedure Act, the Nevada Real Estate Brokers and Salespersons statutes and accompanying regulations, and the federal and state Constitutions. RESPONDENT understands that this Agreement and other documentation may be subject to public records laws. The Commission members who review this matter for approval of this Stipulation may be the same members who ultimately hear, consider, and decide the Complaint if this Stipulation is either not approved by the Commission or is not timely performed by RESPONDENT. RESPONDENT fully understands that he has the right to be represented by legal counsel in this matter at his own expense.
- e. Each party shall bear its or his own attorney's fees and costs. Both parties understand and agree that this Stipulation is the resolution of a disputed claim and is not an admission of guilt or violation by the RESPONDENT.
- 4. Stipulation is Not Evidence. Neither this Stipulation nor any statements made concerning this Stipulation may be discussed or introduced into evidence at any hearing on the Complaint, if the Division must ultimately present its case based on the Complaint filed in this matter.
- 5. Approval of Stipulation. Once executed, this Stipulation will be filed with the Commission and will be placed on the agenda for approval at its March 14, 2017, public meeting. The Division will recommend to the Commission approval of the Stipulation. RESPONDENT agrees that the Commission may approve, reject, or suggest amendments to this Stipulation that must be accepted or rejected by RESPONDENT before any amendment is effective.
- 6. Withdrawal of Stipulation. If the Commission rejects this Stipulation or suggests amendments unacceptable to RESPONDENT, RESPONDENT may withdraw from this Stipulation, and the Division may pursue its Complaint before the Commission at the Commission's next regular public meeting. This Stipulation shall then become null and void and unenforceable in any manner against either party.

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Attorneys for the Real Estate Division

- Release. In consideration of the execution of this Stipulation, RESPONDENT for himself, 7. his heirs, executors, administrators, successors, and assigns, hereby releases, remises, and forever discharges the State of Nevada, the Department of Business and Industry, and the Division, and each of their respective members, agents, employees, and counsel in their individual and representative capacities, from any and all manner of actions, causes of action, suits, debts, judgments, executions, claims, and demands whatsoever, known and unknown, in law or equity, that RESPONDENT ever had, now has, may have, or claim to have against any or all of the persons or entities named in this section, arising out of or by reason of the Division's investigation, this disciplinary action, and all other matters relating thereto.
- 8, Indemnification. RESPONDENT hereby indemnifies and holds harmless the State of Nevada, the Department of Business and Industry, the Division, and each of their respective members, agents, employees, and counsel, in their individual and representative capacities, against any and all claims, suits, and actions brought against said persons and/or entities by reason of the Division's investigation, this disciplinary action, and all other matters relating thereto, and against any and all expenses, damages, and costs, including court costs and attorney fees, which may be sustained by the persons and/or entities named in this section as a result of said claims, suits, and actions.
- 9. RESPONDENT has signed and dated this Stipulation only after reading and understanding all terms herein.

Dated: March, 2017	Dated: March <u>13</u> , 2017
By: KASON A. JAIRAM, RESPONDENT	STATE OF NEVADA, DEPARTMENT OF BUSINESS AND INDUSTRY FRAL ESTATE DIVISION By: SHARATH CHANDRA, ADMINISTRATOR
Approved as to form:	Approved as to form:
ADAM PAUL LAXALT Attorney General	WALSH BAKER & ROSEVEAR
PETER K. KEEGAN Deputy Attorney General	By: JAMES "MIKE" WALSH Attorneys for RESPONDENT

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Attorneys for the Real Estate Division

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- 8. Indemnification. RESPONDENT hereby indemnifies and holds harmless the State of Nevada, the Department of Business and Industry, the Division, and each of their respective members, agents, employees, and counsel, in their individual and representative capacities, against any and all claims, suits, and actions brought against said persons and/or entities by reason of the Division's investigation, this disciplinary action, and all other matters relating thereto, and against any and all expenses, damages, and costs, including court costs and attorney fees, which may be sustained by the persons and/or entities named in this section as a result of said claims, suits, and actions.
- 9. RESPONDENT has signed and dated this Stipulation only after reading and understanding all terms herein.

Dated: March 13, 2017 Dated: March , 2017 STATE OF NEVADA, DEPARTMENT OF BUSINESS AND INDUSTRY, REAL ESTATE DIVISION By: JASON A. JAIRAM, RESPONDENT SHARATH CHANDRA, ADMINISTRATOR Approved as to form: Approved as to form: ADAM PAUL LAXALT WALSH BAKER & ROSEVEAR Attorney General By: By: PETER K. KEEGAN TAMES "MIKE" WALSH Deputy Attorney General Attorneys for RESPONDENT

BEFORE THE REAL ESTATE COMMISSION STATE OF NEVADA

SHARATH CHANDRA, Administrator,	
REAL ESTATE DIVISION, DEPARTMENT	•
OF BUSINESS & INDUSTRY,	
STATE OF NEVADA,	

Case No. 2016-1708

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JASON A. JAIRAM,

RESPONDENT.

ORDER APPROVING STIPULATION

The Stipulation for Settlement of Disciplinary Action having come before the Real Estate Commission, Department of Business and Industry, State of Nevada, during its regular agenda on March 14, 2017, and the Commission being fully apprised in the premises, and good cause appearing,

IT IS ORDERED that the above Stipulation is approved in full.

This Order shall become effective on the 27 day of April , 2017.

Dated this 27 day of MARCh 2017.

NEVADA REAL ESTATE COMMISSION

By:

[Print Name] A

Commission President

Office of the Attorney General 100 North Caron Street Caron City, Nords 89701-4717