

**REAL ESTATE COMMISSION MEETING: MARCH 14-16, 2017**

**REPORT OF AUDITS SINCE DECEMBER 5, 2016**

<b>AUDIT DATE</b>	<b>SPONSOR</b>	<b>COURSE NUMBER, TITLE, DESIGNATION, HOURS AND DELIVERY METHOD</b>	<b>AUDITOR RATING AND COMMENTS; STAFF ACTION AND SPONSOR RESPONSE</b>
11/23/16	McKissock, LLC	CE.4322000-RE Americans with Disabilities Act ADA General, 3 hours, Internet	<p>Auditor rating for content, materials, delivery and course generally: Excellent</p> <p>In contrast to the course rating, auditor commented:</p> <ol style="list-style-type: none"><li>1. The useful information in the course was useful to a few highly specialized individuals such as brokers of large organizations and rental agents. The information was repetitive and monotonous.</li><li>2. The course structure and materials aided self-paced study.</li><li>3. Just enough information for licensees to be a danger to themselves. Realtors have to be the source of the source, this class went too in-depth. Not essential to have a 3-hour CE on the subject. Perhaps a limited version for Brokers of large offices and rental agents.</li><li>4. History of ADA interesting but no practical use to Realtor. Exceptions regarding landlords discriminating against service pet and unit modifications such as ramps.</li><li>5. This class did provide knowledge I didn't previously have, but it made zero impact on immediately implementing the knowledge to better serve the public.</li></ol> <p>Sponsor notified.</p> <p>Sponsor response: [Auditor's] statements that don't require are response from us.</p>

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11/30/2016	RealEstateCE.com	CE.4314000-RE Building Green General, 3 hours Internet	<p>Auditor rating for content, materials, delivery and course generally: Excellent</p> <ol style="list-style-type: none"><li>1. Content particularly good for those who want “Green” knowledge and probably more applicable to commercial licensees in some cases.</li><li>2. I emailed the instructor twice with questions but got no response.</li><li>3. Course structure and materials were very good, especially links to outside resources. However, course uses a rigid 180 minute clock and does not recognize that clock hour may be 50 minutes in Nevada.</li><li>4. By way of practical value of content, the course is primarily for licensees own knowledge that would enable licensee to point a client in the right direction if they had questions related to “Building Green”. Course has better value for contractors and builders.</li><li>5. Green certification programs was useful information for licensees, but construction site and waste management offered little value.</li><li>6. The course could have been greatly enhanced by using visuals and YouTube videos to address many of the content areas.</li></ol> <p>Sponsor notified.</p> <p>Sponsor responded without addressing auditor issues.</p>

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2/9/17	Online Ed.com	CE.3882000-RE Management Skills and Optimizing Associate Performance Broker Management, 4 hours Internet	Auditor rating for content, materials, delivery and course generally: Excellent 1. Course merited designation. Course time on outline is 6.75 hours because of a lot of extra information. Completed in 6 hours. Seems a lot of time for 4 credit hours. 2. A lot of emphasis on agent training to better serve the public. Content has practical value. 3. Also useful: ways to select a new licensee. 5. Content at end of Chapter 3 still states that license renewal period is 4 years.  Sponsor notified.  Sponsor response: Course updated to reflect 2-year renewal.
2/24/17	Nevada Real Estate Academy	CE.5015000-RE Writing and Presenting the Offer to Purchase Contracts, 3 hours Classroom	Auditor rating for content, materials, delivery and course generally: Excellent 1. Course merited designation and hours. 2. In-class questions asked were answered satisfactorily. 3. Form updates, contract cancellation and addendums were discussed in detail. 4. Instructor was experienced and knowledgeable.  Sponsor notified. No response required.

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2/21/17	GLVAR	CE.4277000-RE The Essence of Agency Agency, 3 hours Classroom	Auditor rating for content, materials, delivery and course generally: Excellent 1. Course merited designation and hours. 2. A lot of class participation. Contract terms that could cause conflict were discussed professionally and with in-depth insight regarding the issues. 3. Most useful was the discussion regarding buyers' questions and the responsibility of the agent to answer. 4. Content was well covered and included information that many agents were not aware of.  Sponsor notified. No response required.