# BEFORE THE REAL ESTATE COMMISSION STATE OF NEVADA

SHARATH CHANDRA, Administrator, REAL ESTATE DIVISION, DEPARTMENT OF BUSINESS & INDUSTRY, STATE OF NEVADA,

Case No. 2016-1833

Petitioner,

VS.

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KEVIN DUNLAP,

Respondent.



DEC 07 2018

MEAL ESTATE COMMISSION

## STIPULATION FOR SETTLEMENT OF DISCIPLINARY ACTION

This Stipulation for Settlement of Disciplinary Action ("Stipulation") is entered into between the Petitioner, State of Nevada, Department of Business and Industry, Real Estate Division ("Division"), through its Administrator, Sharath Chandra, and Respondent, Kevin Dunlap ("RESPONDENT").

#### **JURISDICTION**

RESPONDENT was at all relevant times mentioned in the Complaint licensed by the Division as a Salesperson under license numbers S.0172165.LLC, and is therefore subject to the jurisdiction of the Division and the Nevada Real Estate Commission and the provisions of NRS chapter 645 and NAC chapter 645.

## FACTUAL ALLEGATIONS SET FORTH IN THE COMPLAINT

- 1. In or around September 2015, RESPONDENT represented the buyer of real property located at 4474 Prada Place, Las Vegas, Nevada (the "Property").
- 2. At that time, RESPONDENT was associated with Vegas International Properties Realty Group ("VIP") and broker Glenn S. Plantone.
- 3. The settlement statement for the sale of the Property indicated that the buyer was being charged for the commission being paid to RESPONDENT.
- The buyer contacted RESPONDENT and asked him who was paying RESPONDENT's commission.

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- RESPONDENT informed the buyer that the seller would be paying RESPONDENT's commission.
- 6. Contrary to RESPONDENT's assurance to the buyer, RESPONDENT informed Rhonda L. Monahan from the title company that RESPONDENT has informed the buyer "at the start" that the buyer would be paying his commission.
  - The buyer was charged with, and had to pay RESPONDENT's commission.
- 8. On or about March 11, 2016, RESPONDENT sent the buyer a letter admitting that the buyer was mistakenly charged with the commission.
- 9. On or about March 28, 2016, RESPONDENT sent the buyer and Plantone an email admitting that the buyer was mistakenly charged with the commission as well as other items, resulting in an overcharge to the buyer of approximately \$6,491.51.
- 10. On or about April 6, 2016, Plantone sent RESPONDENT and the buyer an email stating that he buyer "has a bad attitude here" and indicating that Plantone does not take kindly to the buyer's complaint about being overcharged on the Property transaction.
- 11. On or about April 12, 2016, the buyer filed a Statement of Fact with the Division complaining about the conduct of RESPONDENT and Plantone.
- 12. On or about April 25, 2016, RESPONDENT admitted to the Division that the buyer was overcharged on the Property transaction.
- 13. Despite his correspondence to Monahan set forth above, RESPONDENT informed that Division that he told the title company that the buyer should not have been charged with paying RESPONDENT's commission.
- 14. On or about April 25, 2016, Plantone admitted to the Division that the buyer was overcharged approximately \$6,500.00 on the Property transaction.

### VIOLATIONS OF LAW ASSERTED IN THE COMPLAINT

- 15. RESPONDENT violated NRS 645.252(1)(b) and (2) by failing to properly inform the buyer that the buyer would be responsible for paying RESPONDENT's commission.
- 16. RESPONDENT violated NRS 645.633(1)(h) and/or (i), pursuant to NAC 645.605(6), by falsely telling the buyer that the seller would be paying RESPONDENT's commission.

17. RESPONDENT violated NRS 645.633(1)(i), pursuant to NAC 645.605(11)(c), by falsely telling the Division that he informed the title company that the buyer was not responsible for paying RESPONDENT's commission.

#### SETTLEMENT

- 18. The Division was prepared to present its case based upon the Complaint filed with the Commission and RESPONDENT was prepared to defend the claims in the Complaint.
- 19. However, in an effort to avoid the time and expense of litigating these issues before the Commission, the parties desire to compromise and settle the instant controversy upon the following terms and conditions.
- 20. RESPONDENT agrees he will pay as restitution to the complainant the amount of \$6,500 and provide proof to the Division thereof within 120 days of the date of the Commission's Order Approving Stipulation.
- 21. RESPONDENT will pay to the Division \$1,250.00 as an administrative fine and \$500.00 in administrative costs within 180 days of the effective date of the Commission's Order Approving Stipulation. No grace period is permitted. If the payment is not actually received by the Division on or before its due date, it shall be construed as an event of default by RESPONDENT.
- 22. In the event of default, RESPONDENT agrees that his license shall be immediately suspended, and the unpaid balance of the administrative fine and costs, together with any attorney's fees and costs that may have been assessed, shall be due in full to the Division within ten calendar days of the date of default. Debt collection actions for unpaid monetary assessments in this case may be instituted by the Division or its assignce.
- 23. RESPONDENT agrees to attend three hours of continuing education in the area of agency and three hours in the area of ethics, all of which must be completed within 60 days of the effective date of the Commission's Order Approving Stipulation, such continuing education may include courses on and after November 19, 2018 but shall not to accrue towards licenses renewal requirements. RESPONDENT agrees that his license shall be immediately suspended if he fails to timely attend and complete the above continuing education. RESPONDENT agrees that the suspension of his license shall continue until the continuing education is completed.

- 24. The Division agrees not to pursue any other or greater remedies or fines in connection with RESPONDENT's alleged conduct referenced herein. The Division further agrees that upon RESPONDENT's timely payment of the administrative fine and costs that the Division will not bring any claim or cause directly or indirectly any other claim to be brought by others against RESPONDENT based upon any of the facts, circumstances or allegations discovered during the Division's investigation and prosecution of this case.
- 25. RESPONDENT and the Division agree that by entering into this Stipulation, the Division does not concede any defense or mitigation RESPONDENT may assert and that once this Stipulation is approved and fully performed, the Division will close its file in this matter. Nothing herein prevents proof and giving consideration to acts complained of in this matter in determining or penalizing a future violation by RESPONDENT of any provision of NRS Chapter 645 or NAC Chapter 645.
- 26. RESPONDENT agrees that if the administrative fine and costs are not paid within the time period set forth hereinabove, the Division may, at its option, rescind this Stipulation and proceed with prosecuting the Complaint before the Commission. In that case, the Stipulation shall be null and void.
- 27. RESPONDENT agrees and understands that by entering into this Stipulation, RESPONDENT is waiving his right to a hearing at which RESPONDENT may present evidence in his defense, his right to a written decision on the merits of the complaint, his rights to reconsideration and/or rehearing, appeal and/or judicial review, and all other rights which may be accorded by the Nevada Administrative Procedure Act, the Nevada Real Estate Brokers and Salespersons statutes and accompanying regulations, and the federal and state constitutions. RESPONDENT understands that this Agreement and other documentation may be subject to public records laws. The Commission members who review this matter for approval of this Stipulation may be the same members who ultimately hear, consider and decide the Complaint if this Stipulation is either not approved by the Commission or is not timely performed by RESPONDENT. RESPONDENT fully understands that he has the right to be represented by legal counsel in this matter at his own expense.
  - 28. RESPONDENT shall bear his own attorney's fees and costs.
  - 29. <u>Stipulation is Not Evidence</u>. Neither this Stipulation nor any statements made concerning

this Stipulation may be discussed or introduced into evidence at any hearing on the Complaint, if the Division must ultimately present its case based on the Complaint filed in this matter.

- 30. Approval of Stipulation. Once executed, this Stipulation will be filed with the Commission and will be placed on the agenda for approval at its December 2018 public meeting. The Division will recommend to the Commission approval of the Stipulation. RESPONDENT agrees that the Commission may approve, reject, or suggest amendments to this Stipulation that must be accepted or rejected by RESPONDENT before any amendment is effective.
- 31. <u>Withdrawal of Stipulation</u>. If the Commission rejects this Stipulation or suggests amendments unacceptable to RESPONDENT, RESPONDENT may withdraw from this Stipulation and the Division may pursue its Complaint before the Commission. This Stipulation shall then become null and void and unenforceable in any manner against either party.
- Release. In consideration of execution of this Stipulation, the RESPONDENT for himself, his heirs, executors, administrators, successors, and assigns, hereby release, remise, and forever discharge the State of Nevada, the Department of Business and Industry and the Division, and each of their respective members, agents, employees and counsel in their individual and representative capacities, from any and all manner of actions, causes of action, suits, debts, judgments, executions, claims, and demands whatsoever, known and unknown, in law or equity, that the RESPONDENT ever had, now has, may have, or claim to have, against any or all of the persons or entities named in this section, arising out of or by reason of the Division's investigation, this disciplinary action, and all other matters relating thereto.
- 33. <u>Indemnification</u>. RESPONDENT hereby indemnifies and holds harmless the State of Nevada, the Department of Business and Industry, the Division, and each of their respective members, agents, employees and counsel in their individual and representative capacities against any and all claims, suits, and actions brought against said persons and/or entities by reason of the Division's investigation, this disciplinary action and all other matters relating thereto, and against any and all expenses, damages, and costs, including court costs and attorney's fees, which may be sustained by the persons and/or entities named in this section as a result of said claims, suits, and actions.
  - 34. RESPONDENT has signed and dated this Stipulation only after reading and

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1	understanding all terms herein.	7
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3	Dated: 11/27/18	By: My
4		Kevin Duritap; Respondent
5	1-1-11-	
6	Dated: 12/3/8	State of Nevada Department of Business and Industry
7		Real Estate Division
8		Mand
9		By: Sharath Chandra, Administrator
10		January Normansualo
11	Approved as to form:	Approved as to form:
12	Dated: 12/3/2018	Dated: (1) -27 - 18
13	ADAM PAUL LAXALT	BLACK & LOBELLO
14	Attorney Genera	BLACK & LUBBLLO
15	By:	Ву:
16	Dennis I/Belcourt Deputy Attorney General	Steven Mack, Esq. Attorney for Respondent
17	Attorney for the Real Estate Division	
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## ORDER APPROVING STIPULATION

The Stipulation for Settlement of Disciplinary Action having come before the Real Estate Commission, Department of Business and Industry, State of Nevada, during its regular agenda on December 4, 2018, and the Commission being fully apprised in the premises, and good cause appearing,

This Order shall become effective on the \_\_\_\_\_\_ day of \_\_\_\_\_\_, 2018.

Dated this \_\_\_\_\_ day of \_\_\_\_\_\_, 2018.

NEVADA REAL ESTATE COMMISSION

By:

President, Nevada Real Estate Commission