Administrative Sanction Report/Compliance Caseload Report Real Estate Commission South Meeting March 20-22, 2018

Administrative Sanction Report

The Administrative Sanction Report includes all of administrative sanctions imposed since my last report to you at our meeting in December 2017. Since this time we have issued a total of **103** administrative fines for a total **\$41,100.00**.

Compliance Caseload Report FY 2018

The Compliance Data Report reflects the Compliance activity from July 2017 through February 2018. During this time period we received a total of **149** complaints in the North and **1207** complaints in the South for a total of **1356** complaints received by the Compliance Section. During the same time period the Compliance Section opened a total **827** investigations and closed **841**. As of February 2018 we had a total of **248** cases in active investigation.

Current Issues Under Investigation

- Broker's failing to submit their annual Trust Account Reconciliations to the Division.
- Broker's failing to submit their affidavit informing the Division they have not over the handled monies belonging to others during the prior year (form 546A)
- Agents not including the name of their brokerage in their advertising or misleading agent advertising.
- Unlicensed real estate activity by local individuals and out of state licensees
- Unlicensed property management activity to include real estate licensees and unlicensed individuals
- Unlicensed real estate/property management activity to include licensed agents allowing unlicensed assistants to conduct activity requiring real estate/property management licensure
- Agents advertising property without consent of the property owner or the owner's agent.
- Trust account reconciliations submitted by brokers indicating suspicious, questionable or mishandling of monies belonging to others
- Property Managers failing to account for or remit funds to include failure to promptly remit and account for rents to property owners or security deposit refunds to tenants
- Trust account embezzlement or mismanagement of trust accounts to include brokers, property managers, and their employees stealing monies held in trust accounts that belong to others, i.e., owners/tenants

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- Failure to respond to the Division's request for information or failure to cooperate with the Division's investigation
- Failure to disclose, i.e., status as a real estate licensee, interest in the property or in a party involved in transaction or materials fact related to the property/transaction