

**REAL ESTATE COMMISSION MEETING: NOVEMBER 2019
REPORTS SINCE: JULY 2019**

AUDIT DATE	SPONSOR	COURSE NUMBER, TITLE, DESIGNATION, HOURS AND DELIVERY METHOD	AUDITOR RATING AND COMMENTS; STAFF ACTION AND SPONSOR RESPONSE
7/28/2019	Key Realty	CE.6196000-RE The Who, What and Why of Agency Agency 3.0 Hours Distance	<ol style="list-style-type: none"> 1. The course content materials and the delivery method were average. 2. This course does merit the approved designation and the number of hours that it was approved for and not that I am any genius but starting about page 16 of the course materials the 'average' licensee, in my opinion, would need a Black's Law Dictionary and/or regular dictionary to be able to understand several of the terms and concepts used. 3. The course structure and materials did aid the self-paced study process. The course started out with relatively simple terms and concepts and progressed to more difficult concepts. 4. The course enhanced the licensee's knowledge to better serve the public with practical value and content. Agency concepts and case studies/examples were clear and easy to understand and reinforce the meaning of agency and how agency can be created. 5. The most useful: Agency responsibilities acronym as well as the various ways agency can be created. And the least useful: the discussion of breaches and remedies seemed more like a graduate level pre-law course. I found it an interesting read but don't know how helpful it would be as a practical matter. Also, the inclusion of the Open Range Disclosure Bulletin was interesting to me since Clark County licensees rarely encounter open range but I'm not sure how it is relevant to a course on agency. 6. To reiterate: pages starting about 15-17 on damages and philosophical debate "over the primacy of structure or agency relates to an issue at the heart of both classical and contemporary sociological theory - the question of social ontology." seemed, to me, to be rather obtuse to the matter of agency as a practical matter for a real estate licensee. Interesting as a higher-level abstraction but not very relevant.

**REAL ESTATE COMMISSION MEETING: NOVEMBER 2019
REPORTS SINCE: JULY 2019**

AUDIT DATE	SPONSOR	COURSE NUMBER, TITLE, DESIGNATION, HOURS AND DELIVERY METHOD	AUDITOR RATING AND COMMENTS; STAFF ACTION AND SPONSOR RESPONSE
8/13/2019	McKissock, LLC.	CE.5875000-RE A New Look at Contract Law Contract 3.0 Hours Internet	<ol style="list-style-type: none"> 1. The course content materials and the delivery method were excellent. 2. This course does merit the approved designation and the number of hours that it was approved for however this auditor completed the course in 2 hours. 3. The course structure and materials did aid the self-paced study process. I opened every link and supplemental document. They were helpful. 4. The course enhanced the licensee's knowledge to better serve the public with practical value and content. The course did a very good job of explaining and covering the basic concepts of contract law. 5. The most useful aspects of the course were the excerpts of case law and judgements. Some of the examples were stereotypical and did not portray women in a fair light. 6. Many of the contract examples were from other states. It would have been more effective if they had the state specific examples for Nevada instead of Florida and Texas. It would be more appropriate to have the proper state docs for each state this class is offered. Also, when I went to print my cert, the site stated that I needed to download the course evaluation then mail or fax it in. Email was not given as an option and the company's fax number is not on their web site. I had to email them to get the fax number. It took them 3 days to respond. I just got an email today saying that emailing my evaluation in is an option which was not an option on the website. I will email it to them, but as of today, 8/16/19, I do not have my completion certificate. 7. I posed a question to the instructor through the button provided almost 4 days ago and have not received a response. It would be nice if the website had an audible button for auditory learners.

**REAL ESTATE COMMISSION MEETING: NOVEMBER 2019
REPORTS SINCE: JULY 2019**

AUDIT DATE	SPONSOR	COURSE NUMBER, TITLE, DESIGNATION, HOURS AND DELIVERY METHOD	AUDITOR RATING AND COMMENTS; STAFF ACTION AND SPONSOR RESPONSE
8/6/2019	Reno Sparks Association of Realtors	CE.6079000-RE Broker Update and Practical Considerations Broker Management 4.0 Hours Internet	<ol style="list-style-type: none"> 1. The course content materials and the delivery method were excellent. 2. This course certainly merited the broker management approved designation, but only about three hours was appropriate for a CE class. Nearly an hour of instruction focused on NAR, RSAR, the local MLS, forms, and items that are excellent for Realtor members, but not helpful for brokers who are not Realtor members of a local board. 3. The course structure and materials did aid the self-paced study process. Both the PowerPoint presentation that was provided along with the video presentations were great. It completely improved the visual quality of the course that is often neglected in online, Internet based instruction. There were even additional links in the PowerPoint slides that provided access to additional information and resources. I really like this and used it during the course. 4. The course enhanced the licensee's knowledge to better serve the public with practical value and content. The Broker Management content included updated items related to drones, ADA, and other legislation that brokers need, but rarely get. 5. Updated legislation affecting brokers and brokerages was the most helpful. Local board and political items were least useful. Ben Scheibel remains an invaluable asset as an instructor for Nevada CE classes. It is always a positive learning experience as well as a treat to be able to take one of his classes. Not that I'm a fan or anything...LOL 6. This is a non-traditional on-line course. Registration must generally be completed 24 hours before an invitation to access the course is sent to the student. This is because the registration is with TMCC while the course runs on a separate Compass platform. I've emailed my completion information to TMCC and expect to receive my CE certificate in 3-5 days

**REAL ESTATE COMMISSION MEETING: NOVEMBER 2019
REPORTS SINCE: JULY 2019**

AUDIT DATE	SPONSOR	COURSE NUMBER, TITLE, DESIGNATION, HOURS AND DELIVERY METHOD	AUDITOR RATING AND COMMENTS; STAFF ACTION AND SPONSOR RESPONSE
7/30/2019	At Your Pace Online LLC	CE.6165000-RE Nevada 4 Hour Ethics Ethics 4.0 Hours Internet	<ol style="list-style-type: none"> 1. The course content materials and the delivery method were not acceptable. 2. This course does not merit the approved designation and the number of hours that it was approved for as it was not always about real estate. 3. The sponsor was not available after hours. They were only available from 8:00 a.m. -4:30 p.m. PST M-F. 4. The course structure and materials did not aid the self-paced study process. The auditor indicated boredom as they want licensees to read paragraph after paragraph of semi-useless examples. 5. The course enhanced the licensee's knowledge to better serve the public with practical value and content by reminding us that we don't want to discriminate against Muslims! They also discussed dual agency which we don't have. 6. The most useful information was the discussion of transactional agency which we do not allow. It certainly makes you think of ethics from a new perspective. 7. This was one of the most boring classes that I have ever taken. The site was difficult to navigate, and the information was not always real estate related. They used Muslim as an example so many times, I was totally surprised. I thought that I would never finish as I had a hard time staying with it. I suggest more bullet points and less paragraphs would help.

**REAL ESTATE COMMISSION MEETING: NOVEMBER 2019
REPORTS SINCE: JULY 2019**

AUDIT DATE	SPONSOR	COURSE NUMBER, TITLE, DESIGNATION, HOURS AND DELIVERY METHOD	AUDITOR RATING AND COMMENTS; STAFF ACTION AND SPONSOR RESPONSE
8/14/2019	Key Realty	CE.6189000-RE Recent Changes to Nevada Real Estate Law Law and Legislation 3.0 Hours Classroom	<ol style="list-style-type: none"> 1. The instructor and course materials were average. 2. This course does merit the approved designation and the number of hours that it was approved for. There were several changes during the last legislative session and a thorough discussion of the changes were presented during the class. 3. The instructor followed the content outline. The participants were engaged in asking questions regarding the changes to laws effecting real estate licensees. 4. The course enhanced the licensee's knowledge to better serve the public with practical value and content. A real estate licensee needs to be aware of all laws relating to real estate. This course informs the real estate licensee of the changes to the law. 5. The instructor related personal experience to some of the changes. The instructor also allowed much discussion during the presentation of each law change. The instructor provided incorrect information to the participants regarding the effective date for the change to NRS 645.315 for real estate licensee to include their real license number in their advertising. The instructor stated the effective date was January 1, 2020. 6. The most useful information was the presentation of the new laws and the application for the real estate licensees that was provided. 7. The least helpful was the inaccurate effective date for the requirement for licensees to include their real estate license number in their advertising. 8. It may have been useful for the instructor to provide copies of the law changes to the participants.

**REAL ESTATE COMMISSION MEETING: NOVEMBER 2019
REPORTS SINCE: JULY 2019**

AUDIT DATE	SPONSOR	COURSE NUMBER, TITLE, DESIGNATION, HOURS AND DELIVERY METHOD	AUDITOR RATING AND COMMENTS; STAFF ACTION AND SPONSOR RESPONSE
9/26/2019	Windermere Prestige Properties	CE.6387000-RE Is Your Advertising Breaking Any Laws? Law & Legislation 3.0 Hours Classroom	<ol style="list-style-type: none"> 1. The instructor and course materials were good. 2. This course does merit the approved designation and the number of hours that it was approved for. 3. The instructor followed the content outline. I believe the general response to the course is positive. 4. The course enhanced the licensee's knowledge to better serve the public with practical value and content. The content related to Federal Fair Housing Act and advertising was definitely at the very least a great review of the law and the case studies gave a practical understanding of violations that licensees could take away and review their current advertisements for any violations. 5. The instructor did very well in the legislative update section by providing background information as to the why the particular legislation was changed. Knowing the why behind the change, definitely helps the licensees to understand and remember the changes. She also provided advertising case samples and had the licensees pair up and identify and Federal Fair Housing violations. It seemed she breezed over the portion of the course dealing with Truth in Lending and Reg Z. The topic is very dry, but still deserves more than just reading through the outline. 6. The most useful information was the section and case studies associated with Federal Fair Housing Act. The least helpful was the section on Federal Truth in Lending (TILA). 7. Ticor Title (who provided the bagels and juice etc.) got to do a 10-minute presentation in the beginning to go over their services and products.

**REAL ESTATE COMMISSION MEETING: NOVEMBER 2019
REPORTS SINCE: JULY 2019**

AUDIT DATE	SPONSOR	COURSE NUMBER, TITLE, DESIGNATION, HOURS AND DELIVERY METHOD	AUDITOR RATING AND COMMENTS; STAFF ACTION AND SPONSOR RESPONSE
9/16/2019	Global Property Seminars	CE.6052000-RE Making Money Sense General 3.0 Hours Classroom	<ol style="list-style-type: none"> 1. The instructor and course materials were excellent. 2. This course does merit the approved designation and the number of hours that it was approved for. 3. The instructor followed the content outline. Excellent; Engaged; Good Atmosphere. 4. The course enhanced the licensee's knowledge to better serve the public with practical value and content. It was a great overview of finance/loans. Would be very beneficial to a newer licensee 5. Tamara is a great teacher and really involves the attendees and their participation. 6. We learned about different loan products, Conv, VA, FHA but also how to incorporate that information into the RPA and to discuss with clients. 7. Omelets were made for everyone on their arrival. Fairway Mortgage was very welcoming. 8. Tamara spoke and taught the class from 9am - 11.30am and then John Drennen from Fairway Mortgage took over for the last 30 minutes. I am not sure if he was an approved CE instructor as I know the vendors are only allowed to speak for 3 mins on a 3-hr. class. He talks very fast and loudly. I thought it would be 30 mins of selling Fairway Mortgage, but he did speak generally about mortgages and answered everyone's questions about reverse mortgages which a product is he provides and was very knowledgeable in that subject. I asked him about the new "lease to own" program but he didn't know anything about that. It is a fairly new product. He talked a little bit about the new condo financing. I probably would have preferred Tamara to teach for the full 3 hours but all in all, it was a great class. Disclosure: John Drennen used to be my lender and we parted ways about a year ago so that felt a little awkward to have him as the teacher.

**REAL ESTATE COMMISSION MEETING: NOVEMBER 2019
REPORTS SINCE: JULY 2019**

AUDIT DATE	SPONSOR	COURSE NUMBER, TITLE, DESIGNATION, HOURS AND DELIVERY METHOD	AUDITOR RATING AND COMMENTS; STAFF ACTION AND SPONSOR RESPONSE
9/19/2019	Real Estate School of Nevada	CE.5842001-RE Ethics: The 3R's Ethics 3.0 Hours Classroom	<ol style="list-style-type: none"> 1. The instructor and course materials were excellent. 2. This course does merit the approved designation and the number of hours that it was approved for. 3. The instructor followed the content outline. It was an interactive group and the group liked the instructor and course. Most of the attendees were very interested in the topics discussed and asked many questions too. 4. The course enhanced the licensee's knowledge to better serve the public with practical value and content. Knowing current regulations and guidelines on Agent conduct, advertising and marketing of listings, client and coop Broker interaction and behavior. 5. The instructor had a lot of participation since this topic could be tiresome. The instructor interacted great with the attendees; however, I think the class needed some additional audio visual. 6. The most useful information was the agent conduct with clients and coop Brokers. Also, how the Agent should handle him/herself in the correct and professional manner. 7. More visuals would help, mock scenarios are great and group case studies are very interactive and helpful.