BEFORE THE REAL ESTATE COMMISSION 1 2 STATE OF NEVADA 3 SHARATH CHANDRA, Administrator, REAL ESTATE DIVISION, DEPARTMENT Case No. 2017-149 4 OF BUSINESS & INDUSTRY, Case No. 2017-2495 STATE OF NEVADA, 5 Petitioner, 6 VS. 7 MELANIE COHEN, 8 Respondent. 9 COMPLAINT AND NOTICE OF HEARING 10 The REAL ESTATE DIVISION OF THE DEPARTMENT OF BUSINESS AND INDUSTRY 11 OF THE STATE OF NEVADA ("Division"), by and through its counsel, Aaron D. Ford, Attorney 12 General of the State of Nevada, and Dennis L. Belcourt, Deputy Attorney General, hereby notifies 13 RESPONDENT MELANIE COHEN ("RESPONDENT") of an administrative hearing before the 14 STATE OF NEVADA REAL ESTATE COMMISSION ("Commission"). The hearing will be held 15 pursuant to Chapters 233B and Chapter 645 of the Nevada Revised Statutes ("NRS") and Chapter 645 of 16 the Nevada Administrative Code ("NAC"). The purpose of the hearing is to consider the allegations 17 stated below and to determine if the RESPONDENT should be subject to an administrative penalty as 18 set forth in NRS 645.633 and/or NRS 645.630 or NRS 622.400, and the discipline to be imposed, if

JURISDICTION

RESPONDENT was at all relevant times mentioned in this Complaint licensed as a salesperson and is therefore subject to the jurisdiction of the Division and the Commission, and the provisions of NRS chapter 645 and NAC chapter 645.

FACTUAL ALLEGATIONS

Common Allegations, Case Nos. 2017-149 and 2017-2495

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violations of law are proven.

At all relevant times mentioned in this Complaint, RESPONDENT held a salesperson's 1. real estate license with the State of Nevada, license number S.0058844.

2. At all relevant times mentioned in this Complaint, RESPONDENT was associated initially with broker Donald Jed Giacoletto, of Fidelity Real Estate Mesquite (Fidelity), B.0143918.INDV (currently inactive), then with Brandon Park, Mesquite Realty LLC, B.0143672.LLC, and then with Herbert Calhoun, MB Realty, LLC, B.0143187.LLC.

Allegations Applicable to Case No. 2017-149

- 3. While working for Fidelity, on or about November 23, 2016, RESPONDENT listed herself as a broker on the duties owed and residential purchase agreement for a property on Desert Willow, in Mesquite, Nevada, although she was not and never has been a broker in Nevada.
- 4. RESPONDENT worked on 4 transactions listed under Fidelity after her license was transferred to Mesquite Realty LLC.
- 5. After leaving Fidelity in December 2016 and while working for Mesquite Realty LLC, RESPONDENT left her lockboxes on properties still listed with Fidelity in order to enable entry into such properties for inspections.
- 6. In or around November 2016 through January 2017, RESPONDENT failed to provide her brokers with documents within five calendar days after execution on four different transactions.

 Allegations Applicable to Case No. 2017-2495
- 7. On or about November 16, 2016, a residential purchase agreement was entered into with respect to 1642 Lime Wood, naming RESPONDENT as buyer's agent and Fidelity as the buyer's broker,
- 8. RESPONDENT did not cause to be prepared an executed duties owed with a signature of her clients, the buyers of 1642 Lime Wood.
- 9. RESPONDENT did not provide a copy of the residential purchase agreement for 1642 Lime Wood to Giacoletto, who only obtained the residential purchase agreement from a third party in or around October 2017.

VIOLATIONS

RESPONDENT has committed the following violation of law:

Violations in Case No. 2017-149

1. RESPONDENT violated NRS 645.252(2) by listing herself as a broker on a duties-owed and a residential purchase agreement.

- 2. RESPONDENT violated NRS 645.630(1)(d) four times, by representing or attempting to represent Fidelity, without the express knowledge and consent of the broker with whom he or she is associated after her license was transferred to another brokerage.
- 3. RESPONDENT violated NRS 645.633(1)(h) by failing to remove lockboxes on properties not listed under her current broker or listed under her previous broker and using such lock boxes to enable entry into such properties for inspections.
- 4. RESPONDENT violated NAC 645.650(2), when she failed to provide paperwork to her broker within 5 calendar days after execution of the paperwork.

Violations in Case No. 2017-2495

- 5. RESPONDENT violated NRS 645.650(2) when she failed to provide real property purchase agreement for 1642 Lime Wood to her broker within 5 calendar days after execution of the paperwork.
- 6. RESPONDENT violated NRS 645.252(3)(a) by failing to include a duties-owed signed by her client in the Lime Wood transaction.

DISCIPLINE AUTHORIZED

- 7. Pursuant to NRS 645.630 and NRS 645.633, the Commission is empowered to impose an administrative fine of up to \$10,000 per violation against RESPONDENT and further to suspend, revoke or place conditions on the license of RESPONDENT.
- 8. Additionally, under NRS Chapter 622, the Commission is authorized to impose costs of the proceeding upon RESPONDENT, including investigative costs and attorney's fees, if the Commission otherwise imposes discipline on RESPONDENT.
- 9. Therefore, the Division requests that the Commission take such disciplinary action as it deems appropriate under the circumstances.

NOTICE OF HEARING

PLEASE TAKE NOTICE, that a disciplinary hearing has been set to consider the Administrative Complaint against the above-named Respondent in accordance with Chapters 233B and 645 of the Nevada Revised Statutes and Chapter 645 of the Nevada Administrative Code.

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THE HEARING WILL TAKE PLACE on November 5, 2019 commencing at 9:00 a.m., or as soon thereafter as the Commission is able to hear the matter, and each day thereafter commencing at 9:00 a.m. through November 7, 2019 or earlier if the business of the Commission is concluded. The Commission meeting will be held on November 5, 2019, at the Nevada State Business Center, 3300 West Sahara Avenue, 4th Floor – Nevada Room, Las Vegas, Nevada 89102. The meeting will continue on November 6, 2019 at the Nevada State Business Center, 3300 West Sahara Avenue, 4th Floor – Nevada Room, Las Vegas, Nevada 89102, commencing at 9:00 a.m., and on November 7, 2019, should business not be concluded, starting at 9:00 a.m. at the Nevada State Business Center, 3300 West Sahara Avenue, 4th Floor – Tahoe Room, Las Vegas, Nevada 89102.

STACKED CALENDAR: Your hearing is one of several hearings scheduled at the same time as part of a regular meeting of the Commission that is expected to last from November 5, 2019 through November 7, 2019, or earlier if the business of the Commission is concluded. Thus, your hearing may be continued until later in the day or from day to day. It is your responsibility to be present when your case is called. If you are not present when your hearing is called, a default may be entered against you and the Commission may decide the case as if all allegations in the complaint were true. If you have any questions please call Evelyn Pattee, Commission Coordinator (702) 486-4074.

YOUR RIGHTS AT THE HEARING: except as mentioned below, the hearing is an open meeting under Nevada's open meeting law, and may be attended by the public. After the evidence and arguments, the commission may conduct a closed meeting to discuss your alleged misconduct or professional competence. You are entitled to a copy of the transcript of the open and closed portions of the meeting, although you must pay for the transcription.

As the Respondent, you are specifically informed that you have the right to appear and be heard in your defense, either personally or through your counsel of choice. At the hearing, the Division has the burden of proving the allegations in the complaint and will call witnesses and present evidence against you. You have the right to respond and to present relevant evidence and argument on all issues involved.

You have the right to call and examine witnesses, introduce exhibits, and cross-examine opposing witnesses on any matter relevant to the issues involved.

You have the right to request that the Commission issue subpoenas to compel witnesses to testify and/or evidence to be offered on your behalf. In making the request, you may be required to demonstrate the relevance of the witness' testimony and/or evidence. Other important rights you have are listed in NRS 645.680 through 645.990, NRS Chapter 233B, and NAC 645.810 through 645.875.

The purpose of the hearing is to determine if the Respondent has violated NRS 645 and/or NAC 645 and if the allegations contained herein are substantially proven by the evidence presented and to further determine what administrative penalty is to be assessed against the RESPONDENT, if any, pursuant to NRS 645.235, 645.633 and or 645.630.

DATED this 3 day of October, 2019.

State of Nevada
Department of Business and Industry
Real Estate Division

By:

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