

SHARATH CHANDRA, Administrator,
REAL ESTATE DIVISION,
DEPARTMENT
OF BUSINESS & INDUSTRY,
STATE OF NEVADA,

REAL ESTATE COMMISSION
BY *[Signature]*

Case No. 2018-562

Petitioner,

COMPLAINT AND NOTICE OF HEARING

vs.

NEIL NARAN,

Respondent.

The REAL ESTATE DIVISION OF THE DEPARTMENT OF BUSINESS AND INDUSTRY OF THE STATE OF NEVADA ("Division"), by and through its counsel, Aaron D. Ford, Attorney General of the State of Nevada, and Peter Keegan, Deputy Attorney General, hereby notifies RESPONDENT NEIL NARAN ("RESPONDENT") of an administrative hearing before the STATE OF NEVADA REAL ESTATE COMMISSION ("Commission"). The hearing will be held pursuant to Chapter 233B and Chapter 645 of the Nevada Revised Statutes ("NRS") and Chapter 645 of the Nevada Administrative Code ("NAC"). The purpose of the hearing is to consider the allegations stated below and to determine if the RESPONDENT should be subject to an administrative penalty or other discipline authorized by NRS 645 and/or NAC 645, if violations of law are proven.

JURISDICTION

RESPONDENT engaged in activities which require a license as a real estate broker, real estate broker-salesperson, or real estate salesperson, and/or a permit to engage in property management, issued by the Division and is, therefore, subject to the jurisdiction of the Division and the Commission, and the provisions of NRS and NAC 645.

PROCEDURAL HISTORY

1. RESPONDENT identifies himself as an associate for Marcus & Millichap ("M&M").

1 2. On or about April 26, 2018, the Division sent an investigation opening letter
2 to RESPONDENT's counsel, which required RESPONDENT to provide a sworn
3 statement along with a copy of the broker file for suspected unlicensed sale transaction
4 involving a Carl's Jr. restaurant property located at 5091 E. Bonanza Road, Las Vegas,
5 Nevada 89110 ("Carl's Jr. Property").

6 3. On or about May 18, 2018 and May 23, 2018, after granting RESPONDENT
7 an extension, the Division received the RESPONDENT's sworn declaration along with
8 electronic copies of the transaction file for the property in question.

9 4. On or about July 31, 2018, the Division sent RESPONDENT, through his
10 counsel, a Cease and Desist Order requiring RESPONDENT to cease and desist from
11 engaging in the business of unlicensed real estate transactions in the State of Nevada.

12 5. On or about October 2, 2018, the Division sent a follow-up investigation
13 letter to RESPONDENT's counsel, which required RESPONDENT to provide the listing
14 agreements for: (1) 7040 South Durango Drive, Las Vegas, NV 89113; (2) 7050 South
15 Durango, Drive Las Vegas, NV 89113; (3) 7070 South Durango Drive, Las Vegas, NV
16 89113; and (4) 5091 E. Bonanza Road, Las Vegas, NV 89110; as well as the final
17 settlement statement and commission distribution for 7050 South Durango Drive.

18 6. On or about October 15, 2018, counsel for the RESPONDENT responded to
19 the Division's October 2, 2018, documentation request and indicated no listing
20 agreements existed for the four properties and that "each such transaction was
21 categorized as 'open' meaning that there was never an Exclusive Listing Agreement."

22 7. On or about November 29, 2018, the Division sent RESPONDENT, through
23 his counsel, Seth M. Mott, Deputy General Counsel for M&M, a follow-up investigation
24 email and letter concerning RESPONDENT's involvement in the real estate transactions
25 for the properties located at 7040 South Durango Drive; 7050 South Durango Drive; and
26 7070 South Durango Drive, Las Vegas, NV 89113 ("The Durango Properties"), and
27 specifically requested a copy of the Representation Agreement(s) between the agent and
28 the seller.

1 8. On or about January 11, 2019, the Division sent RESPONDENT's counsel a
2 233B letter, via certified mail, placing RESPONDENT on notice that the Division
3 intended to commence disciplinary action by filing a formal complaint with the Nevada
4 Real Estate Commission for violations of NRS 645 and NAC 645.

5 **FACTUAL ALLEGATIONS**

6 **5091 EAST BONANZA ROAD, LAS VEGAS, NV 89110**

7 **("CARL'S JR. PROPERTY")**

8 1. RESPONDENT has never held a Nevada real estate license.

9 2. On or about February 20, 2018, the seller and buyer of the Carl's Jr.
10 Property executed an Agreement of Purchase and Sale and Joint Escrow Instructions
11 which identified that Marcus & Millichap ("M&M") was representing the seller and
12 entitled M&M to a Commission equal to 1.5% of the Purchase Price.

13 3. On or about April 11, 2018, Todd Manning, a Nevada licensed Broker,
14 B.1001879.CORP, had the seller of the Carl's Jr. Property execute a Duties Owed by a
15 Nevada Real Estate Licensee form.

16 4. The April 11, 2018, Duties Owed form included a Supplemental List of
17 Licensees Party to the Duties Owed, which specified RESPONDENT, California License
18 CA:002025512, as a supplemental licensee under Broker Todd Manning.

19 5. In accordance with the M&M Commission Booking reflecting a close of
20 escrow date of April 18, 2018, RESPONDENT was issued a net commission of \$4,680.00
21 as a listing agent for the Carl's Jr. Property.

22 6. M&M prepared an Offering Memorandum for the Carl's Jr. Property.

23 7. RESPONDENT was included in an M&M advertisement indicating the sale
24 of the Carl's Jr. Property had "Just Closed" for \$3,120,000/5.00% Cap, and
25 RESPONDENT was identified as one of the agents and his contact information was
26 provided.

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1 **VIOLATIONS ALLEGED**

2 RESPONDENT has committed the following violations of law:

3 1. RESPONDENT violated NRS 645.230(1)(a) and NRS 645.235(1)(a) on one
4 occasion by engaging in a real estate sales transactions in the State of Nevada without a
5 license.

6 **DISCIPLINE AUTHORIZED**

7 2. Pursuant to NRS 645.235(2), the Commission is empowered to impose an
8 administrative fine of up to the amount of any gain or economic benefit derived from the
9 violation or \$5,000.00, which ever amount is greater, per violation against
10 RESPONDENT.

11 3. Pursuant to NRS 645.314, the Division is authorized to request its
12 investigative costs where the investigation was undertaken for disciplinary purposes.

13 4. Additionally, under NRS 622.400, the Commission is authorized to impose
14 costs of the proceeding upon RESPONDENT, including investigative costs and attorney's
15 fees, if the Commission otherwise imposes discipline on RESPONDENT.

16 5. Therefore, the Division requests that the Commission take such disciplinary
17 action as it deems appropriate under the circumstances.

18 **NOTICE OF HEARING**

19 **PLEASE TAKE NOTICE** that a disciplinary hearing has been set to consider the
20 Administrative Complaint against the above-named Respondent in accordance with
21 Chapters 233B and 645 of the Nevada Revised Statutes and Chapter 645 of the Nevada
22 Administrative Code.

23 **THE HEARING WILL TAKE PLACE** on August 20-22, 2019, commencing at
24 9:00 a.m., or as soon thereafter as the Commission is able to hear the matter,
25 and each day thereafter commencing at 9:00 a.m. through August 22, 2019, or
26 earlier if the business of the Commission is concluded. The Commission
27 meeting will be held each day at the Nevada Division of Insurance, 1818 East
28 College Parkway, suite 103, Carson City, Nevada 89706.

1 **STACKED CALENDAR:** Your hearing is one of several hearings scheduled
2 at the same time as part of a regular meeting of the Commission that is
3 expected to last from August 20-22, 2019 or earlier if the business of the
4 Commission is concluded. Thus, your hearing may be continued until later in
5 the day or from day to day. It is your responsibility to be present when your
6 case is called. If you are not present when your hearing is called, a default may
7 be entered against you and the Commission may decide the case as if all
8 allegations in the complaint were true. If you have any questions please call
9 Evelyn Pattee Commission Coordinator (702) 486-4074.

10 **YOUR RIGHTS AT THE HEARING:** except as mentioned below, the hearing is an
11 open meeting under Nevada's open meeting law, and may be attended by the public.
12 After the evidence and arguments, the commission may conduct a closed meeting to
13 discuss your alleged misconduct or professional competence. A verbatim record will be
14 made by a certified court reporter. You are entitled to a copy of the transcript of the open
15 and closed portions of the meeting, although you must pay for the transcription.

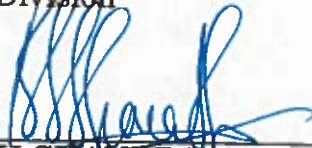
16 As the Respondent, you are specifically informed that you have the right to appear
17 and be heard in your defense, either personally or through your counsel of choice. At the
18 hearing, the Division has the burden of proving the allegations in the complaint and will
19 call witnesses and present evidence against you. You have the right to respond and to
20 present relevant evidence and argument on all issues involved. You have the right to call
21 and examine witnesses, introduce exhibits, and cross-examine opposing witnesses on any
22 matter relevant to the issues involved.

23 You have the right to request that the Commission issue subpoenas to compel
24 witnesses to testify and/or evidence to be offered on your behalf. In making the request,
25 you may be required to demonstrate the relevance of the witness' testimony and/or
26 evidence. Other important rights you have are listed in NRS 645.680 through 645.990,
27 NRS Chapter 233B, and NAC 645.810 through 645.920.

1 The purpose of the hearing is to determine if the Respondent has violated NRS 645
2 and/or NAC 645 and if the allegations contained herein are substantially proven by
3 the evidence presented and to further determine what administrative penalty, if any, is to
4 be assessed against the Respondent.


5 DATED this 19 day of July, 2019.

6 STATE OF NEVADA
7 Department of Business and Industry
8 Real Estate Division

9 By: 
10 SHARATH CHANDRA, Administrator
11 3300 W. Sahara Avenue, Ste. 350
12 Las Vegas, Nevada 89102

13 DATED this 18th day of July, 2019.

14 AARON D. FORD
15 Attorney General

16 By: 
17 PETER K. KEEGAN
18 Deputy Attorney General
19 100 North Carson Street
20 Carson City, Nevada 89701
21 Tel: (775) 684-1153
22 *Attorneys for Real Estate Division*