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REAL ESTATE COMMISSION

The REAL ESTATE DIVISION OF THE DEPARTMENT OF BUSINESS AND INDUSTRY OF THE STATE OF NEVADA ("Division") hereby notifies REBECCA L. CORDOVA (RESPONDENT), of an administrative hearing before the STATE OF NEVADA REAL ESTATE COMMISSION ("Commission"). The hearing will be held pursuant to Chapters 233B and Chapter 645 of the Nevada Revised Statutes ("NRS") and Chapter 645 of the Nevada Administrative Code ("NAC"). The purpose of the hearing is to consider the allegations stated below and to determine if RESPONDENTS should be subject to an administrative penalty as set forth in NRS 645.633 and/or NRS 645.630 and/or NRS 622.400, and the discipline to be imposed, if violations of law are proven.

Complaint, licensed as a Broker under license B.1001423.LLC, and is therefore subject to the jurisdiction of the Division and the Commission, and the provisions of NRS chapter 645 and NAC chapter 645.

- 1. RESPONDENT has been licensed as a Broker under license B.1001423.LLC since July 17, 2014 and also holds a property manager permit, which are both on active status.
- 2. RESPONDENT is an owner and a manager of CanAm Real Estate Services, LLC, a Nevada limited liability company.

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- 3. RESPONDENT's husband, Manuel Cordova, Jr., is also a manager of CanAm, and at one time, was licensed by the Division as a salesperson under license number S.0180944, said license now being on closed status.
- 4. At all relevant times, Anthony Marinaccio ("Marinaccio" and/or "Complainant") owned thirty-two rental properties in Clark County, Nevada, either individually, or through the following entities-AMV Investments, LLC and AV Rentals, LLC.
- 5. Marinaccio either individually, or through his entities, entered into several residential property management agreements with CanAm and/or RESPONDENT to lease and manage these rental properties located at the following addresses: (1) 2241 Statz Street in North Las Vegas, Nevada, consisting of four units ("2241 Statz Property"), (2) 2249 Statz Street in North Las Vegas, Nevada consisting of four units ("2249 Statz Property") (collectively the "Statz Properties"), (3) 2240 Ellis Street in North Las Vegas, Nevada, consisting of four units ("Ellis Property"), (4) 1409 Henry Drive in Las Vegas, Nevada, consisting of four units ("1409 Henry Property"), 1413 Henry Drive in Las Vegas, Nevada, consisting of four units ("1413 Henry Property") (collectively the "Henry Properties"), and 2839 Judson Ave. in North Las Vegas, Nevada, consisting of six units ("Judson Property"). The properties described in this paragraph and paragraph 7 of this Complaint shall be collectively referred to as the "Properties."
- 6. Between August 21, 2015 and December 26, 2016, RESPONDENT and/or CanAm entered into residential management agreements with Complainant for the Statz Properties, the Ellis Property, the Henry Properties, and the Judson Property.
- 7. CanAm and/or RESPONDENT also performed property management duties on all six units of Marinaccio's and/or his entity's property located at 180 W New York Avenue in North Las Vegas, NV ("New York Property").
- 8. Between August 29, 2017 and September 22, 2017, Marinaccio notified RESPONDENT that he was terminating his management agreement with RESPONDENT and/or CanAm for the Properties.
- 9. On or around September 29, 2017 Marinaccio filed a complaint with the Division alleging that RESPONDENT mismanaged the Properties.
- 10. On October 4, 2017, the Division properly notified RESPONDENT that it was opening an investigation based on Marinaccio's complaint with the Division.

11. The Division obtained certain documents during its investigation, including RESPONDENT's and/or CanAm's residential property management agreements with Marinaccio and/or his entities, residential lease agreements for the Properties, and certain financial documents.

- 12. In his Complaint to the Division, Marinaccio claimed that with respect to a New York Property unit, that a tenant paid several months' rent by credit card and then reversed those charges with his or her credit card company.
- 13. Marinaccio claimed that despite the tenant's rent delinquency, RESPONDENT improperly permitted the tenant to remain in the New York Property unit.
- 14. In response to the Division, RESPONDENT admitted that the tenant in the New York Property unit had paid rent charges by credit card and then had those credit cards charges reversed, and that the credit card company was conducting an on-going investigation.
- 15. The documents provided to the Division show that the credit card charges had been reversed on April 13, 2016, and that despite the tenant's failure to pay the delinquent rent, RESPONDENT permitted the tenant to live in the New York Property until September 10, 2017- nearly a year and a half after the tenant's rent had become delinquent.
- 16. In connection with leasing a unit at the Ellis Property, RESPONDENT paid a commission/referral fee to an individual named Rafael Adrian Juarez ("Juarez").
- 17. RESPONDENT's commission/referral fee to Juarez was improper because Juarez was not a licensee.
- 18. During the Division's investigation, the Division was provided with two different Owner's Statements one provided by Marinaccio and one provided by RESPONDENT, each containing different numbers.
- 19. RESPONDENT failed to maintain and provide the Division with an accurate Owner's Statement.
- 20. RESPONDENT and/or CanAm failed to enter into a residential management agreement with Marinaccio and/or his entities during the management of the six units located at the New York Property.
  - 21. Despite failing to obtain a signed, written property management agreement with the

landowner/Complainant, RESPONDENT managed the New York Property from approximately March of 2016 through September of 2017.

- 22. During her management of the Properties, with respect to some units, RESPONDENT improperly charged tenants a \$15 dollar storage fee without the fee being specified as an additional fee in the lease agreement.
- 23. RESPONDENT charged this fee under some of the leases for unit B of the 2241 Statz

  Property, and under some of the leases for units A, B, and D at the Ellis Property, on 19 different occasions.
- 24. The form lease used by RESPONDENT lists storage as part of the premises, and is included in the payment of monthly rent.
- 25. Nowhere in the form lease used by RESPONDENT does it list that additional money is owed for storage.
- 26. NRS 118A.200 requires residential lease agreements to include required fees and the purposes for which they are required.
- 27. RESPONDENT violated NRS 118A.200 by failing to include in leases that additional money was owed for storage on 19 separate occasions.
- 28. Owner's Statements provided to the Division by RESPONDENT do not account for security deposits collected by RESPONDENT from tenants under the following leases: Juarez lease at the Ellis Property, Vasquez lease at the Ellis Property, Aguilar lease at the Ellis Property, Santos Lease at the 1409 Henry Property.
- 29. The terms of the Management Agreement for the Ellis Property required RESPONDENT to collect a security deposit.
- 30. RESPONDENT violated the terms of the Management Agreement by failing to account for security deposits on the leases set forth in paragraph 28 of this Complaint.
- 31. RESPONDENT also improperly permitted Manuel Cordova, Jr., to engage in property management activities that required a license from the Division on all of the Properties.
  - 32. By way of an example, during its investigation, the Division obtained correspondence between

RESPONDENT and Marinaccio where RESPONDENT referenced property management activities performed with respect to the New York Property.

33. In correspondence from RESPONDENT to Marinaccio regarding the New York Property, RESPONDENT stated:

Here are some of the problems affecting the building monthly that is causing expenses month after month.

- 1. The cast iron plumbing throughout is deteriorated and the roofs from the neighboring pine tree have affected the sewer.
- 2. The plumbing belly is to [sic] shallow causing monthly back ups into units.
- 3. The flat roof needs to be replaced. It has continuous leaks.
- 4. The Window and doors need commercial security bars. As you know the standard ones are continually pried open.
- 5. Electrical Work.

As a recap the problem with throwing tens of thousands of dollars at the building is it won't do anything. We can dress it up as nice as Statz or Ellis but we or anyone else for that matter will not be able to get tenants or quality tenants to occupy the building...

I specifically remember before you purchased the building driving by and inspecting the building. In particular the roof. I remember you asking me my thought and I specifically remember telling you not to buy it.

- 34. RESPONDENT permitted Manuel Cordova, Jr. to engage in property management activities that as a licensee, she should have either performed herself or prevented Manuel Cordova, Jr. from performing, unless he obtained the proper permit from the Division.
- 35. When managing 15 of the Properties' units, RESPONDENT and/or her company failed to obtain residential leases with each respective tenant.
- 36. On the Properties managed, RESPONDENT charged Complainant for landscaping when the lease permitted landscaping maintenance obligations to be placed on the tenant.

## **VIOLATIONS**

RESPONDENT has committed the following violations of law:

1. RESPONDENT violated NRS 645.633(1)(h) by permitting a tenant to remain in the New York Property for approximately a year and a half despite having delinquent rent.

2. RESPONDENT violated NRS 645.6056(1) by performing property management activities on the units located at the New York Property without first properly obtaining a fully executed property management agreement with the landowner.

- 3. RESPONDENT violated NRS 645.633(1)(c) by paying a commission/referral fee to Juarez when Juarez was not a licensee for the rental of a unit at the Ellis Property.
- 4. RESPONDENT violated NRS 645.633(1)(i) by engaging in deceitful and dishonest dealings by providing an Owner's Statement to the Division different than the one provided to the Complainant.
- 5. RESPONDENT violated NRS 645.633(1)(h) by failing to include that additional fees were being charged for storage under certain lease agreements in violation of NRS 118A.200.
- 6. RESPONDENT violated NRS 645.235(1)(b) by permitting Manuel Cordova, Jr. to engage in unlicensed activity without obtaining the appropriate permit from the Division.
- 7. RESPONDENT violated NRS 645.633(1)(h) by failing to obtain residential lease agreements between RESPONDENT and/or her company and each respective tenant.
- 8. RESPONDENT violated NRS 645.633(1)(h) by charging Complainant for landscaping when the leases permitted landscaping maintenance to be placed on the respective tenants.

## DISCIPLINE AUTHORIZED

- 9. Pursuant to NRS 645.630 and NRS 645.633, the Commission is empowered to impose an administrative fine of up to \$10,000 per violation against RESPONDENT and further to suspend, revoke or place conditions on the license of RESPONDENT.
- 10. Additionally, under NRS Chapter 622, the Commission is authorized to impose costs of the proceeding upon RESPONDENT, including investigative costs and attorney's fees, if the Commission otherwise imposes discipline on RESPONDENT.
- 11. Therefore, the Division requests that the Commission take such disciplinary action as it deems appropriate under the circumstances.

## **NOTICE OF HEARING**

**PLEASE TAKE NOTICE**, that a disciplinary hearing has been set to consider the Administrative Complaint against the above-named Respondent in accordance with Chapters 233B and 645 of the Nevada Revised Statutes and Chapter 645 of the Nevada Administrative Code.

THE HEARING WILL TAKE PLACE on March 10, 2020 commencing at 9:00 a.m., or as soon thereafter as the Commission is able to hear the matter, and each day thereafter commencing at 9:00 a.m. through March 12, 2020 or earlier if the business of the Commission is concluded. The Commission meeting will be held on March 10, 2020, at the Grant Sawyer Building, 555 East Washington Avenue, Room 4401, Las Vegas, Nevada 89101. The meeting will continue on March 11, 2020 at the Grant Sawyer Building, 555 East Washington Avenue, Room 4401, Las Vegas, Nevada 89101, commencing at 9:00 a.m., and on March 12, 2020, should business not be concluded, starting at 9:00 a.m. at the Grant Sawyer Building, 555 East Washington Avenue, Room 4401, Las Vegas, Nevada 89101.

STACKED CALENDAR: Your hearing is one of several hearings scheduled at the same time as part of a regular meeting of the Commission that is expected to last from March 10, 2020 through March 12, 2020, or earlier if the business of the Commission is concluded. Thus, your hearing may be continued until later in the day or from day to day. It is your responsibility to be present when your case is called. If you are not present when your hearing is called, a default may be entered against you and the Commission may decide the case as if all allegations in the complaint were true. If you have any questions please call Evelyn Pattee, Commission Coordinator at (702) 486-4074.

YOUR RIGHTS AT THE HEARING: except as mentioned below, the hearing is an open meeting under Nevada's open meeting law, and may be attended by the public. After the evidence and arguments, the commission may conduct a closed meeting to discuss your alleged misconduct or professional competence. You are entitled to a copy of the transcript of the open and closed portions of the meeting, although you must pay for the transcription.

As the Respondent, you are specifically informed that you have the right to appear and be heard in your defense, either personally or through your counsel of choice. At the hearing, the Division has the burden of proving the allegations in the complaint and will call witnesses and present evidence against you. You have the right to respond and to present relevant evidence and argument on all issues involved. You have the right to call and examine witnesses, introduce exhibits, and cross-examine opposing witnesses on any matter relevant to the issues involved.

You have the right to request that the Commission issue subpoenas to compel witnesses to testify and/or evidence to be offered on your behalf. In making the request, you may be required to demonstrate the relevance of the witness' testimony and/or evidence. Other important rights you have are listed in NRS 645.680 through 645.990, NRS Chapter 233B, and NAC 645.810 through 645.875.

The purpose of the hearing is to determine if the Respondent has violated NRS 645 and/or NAC 645 and if the allegations contained herein are substantially proven by the evidence presented and to further determine what administrative penalty is to be assessed against the RESPONDENT, if any, pursuant to NRS 645.235, 645.633 and or 645.630.

DATED this day of February, 2020.

State of Nevada

Department of Business and Industry

Real Estate Division

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