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### BEFORE THE COMMISSION OF APPRAISERS OF REAL ESTATE

#### STATE OF NEVADA

SHARATH CHANDRA, Administrator, REAL ESTATE DIVISION, DEPARTMENT OF BUSINESS AND INDUSTRY, STATE OF NEVADA,

Petitioner,

VS.

NATHAN S. SLAMAN (License No. A.0006908-CR),

Respondent.

Case Nos. 2017-2137, AP18.003.S; 2020-787, AP21.012.S; and 2021-299,

FEB 0 1 2023

NEVADA COMMISSION OF APPRAISERS

STIPULATION AND ORDER FOR GLOBAL SETTLEMENT OF DISCIPLINARY ACTIONS

This Stipulation and Order for Global Settlement of Disciplinary Action (this "Stipulation") is entered into by and between the State of Nevada, Department of Business and Industry, Real Estate Division ("Division"), through its Administrator Sharath Chandra ("Petitioner"), by and through their attorney of record, Louis V. Csoka, Deputy Attorney General, and Nathan S. Slaman ("RESPONDENT").

RESPONDENT, at all relevant times mentioned in each of the three Complaints, was licensed by the Division as a Licensed Residential Appraiser. He is therefore subject to the jurisdiction of the Division and the Commission and the provisions of NRS chapter 645C and NAC chapter 645C.

#### CASE NO. 2017-2137, AP18.003.S

#### SUMMARY OF FACTUAL ALLEGATIONS SET FORTH IN THE COMPLAINT

- The Respondent is licensed by the Division as a Certified Residential Appraiser, License No. A.0006908-CR.
- The Respondent's Appraisal Report was prepared for a single-family residence located at 1709 Chapman Drive, Las Vegas, Nevada 89104, APN 162-02-312-065 ("Property").
  - 3. The gross living area of the Property recorded as 2,530 square feet.
  - 4. The assignment type is identified as "Purchase Transaction," and the

lender/client is identified as "Primary Residential Mortgage, Inc."

5. The effective date of Respondent's Appraisal Report is identified as August 2, 2017, and the signature date is the same.

6. The Respondent's Appraisal Report states the appraised value is \$325,000.00.

7. The Property contains a Casita -a one (1) bedroom, one (1) bathroom, living room, and kitchen living area.

8. This Casita has approximately 512 square feet of living area.

9. The Respondent's Appraisal Report lists the Casita, along with the Property's pool.

10. The Respondent's Appraisal Report and work file has no discussion of the Casita and the value that it could add to the Property.

11. This makes the Respondent's Appraisal Report lack credibility.

12. The Respondent's Appraisal Report and work file also contains no analysis of the highest and best use of the property.

13. The Respondent's Appraisal Report does not reconcile the quality and quantity of data available with the approaches used.

14. For example, the Respondent does not state in his Appraisal Report why a cost approach was not used.

15. The Respondent's Appraisal Report makes adjustment within the sales grid for the Casita at \$5,000.00, thereby valuing the Casita at \$9.77 a square foot.

16. By making such an adjustment and omitting discussion of the Casita, Respondent's Appraisal Report could also be misleading.

17. The statements made in the Reconciliation Section of the Respondent's Appraisal Report do not provide reasoning and support for not using the cost approach or the income approach.

18. Even relative to the sales comparison approach being used, Respondent's Appraisal Report does not provide any reasoning or support for finding that approach the "most reliable" other than that it reflects the actions of the buyer and seller.

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19. Lastly, while Respondent's Appraisal Report checks the block for Highest and Best Use, he failed to deliver any support or rationale for this opinion.

#### CASE NO. 2020-787, AP18.012.S

#### SUMMARY OF FACTUAL ALLEGATIONS SET FORTH IN THE COMPLAINT

- The Respondent's Appraisal Report was prepared for a single-family residence 20. located at 4797 Castle Rock Court, Las Vegas, Nevada 89147, APN 163-22-810-194 ("Property"). See id. at 0005-0012.
  - 21. The gross living area of the Property is recorded as 1,762 square feet. See id.
  - 22. The assignment type is identified as "purchase transaction." See id.
- 23. The effective date of Respondent's Appraisal Report is identified as May 8, 2020, and the signature date is May 11, 2020. See id.
- 24. The Respondent's Appraisal Report states the appraised value is \$315,000.00. See id.
- 25. In performing appraisal, Respondent's work file was lacking in support of neighborhood and comparable analysis, as well as calculations for abstraction and extraction. See NRED 0155; see also Id. at 0146.
- 26. In particular, the Respondent's work file was missing significant data and had dated and irrelevant information contained within it. See id. At 0145.
- 27. For example, there was no data in the work file regarding land use analysis. See id. at 0146.
- 28. There was also no support for (1) lot size adjustment, (2) lack of adjustments when seller contributes, (3) minimal bath count adjustment, and (4) fireplace adjustment. See id.
- 29. There was also irrelevant information, dated market data, and dated cost data. See id.
- 30. Respondent's stated references to "paired sales" and "abstraction" lacked requisite associated supporting comments and materials. See id.
  - 31. The stated site value estimate was not credible and did not have "extraction"

information that was claimed to have been utilized. See id.

- 32. Further, Respondent did not have evidence in the report or the work file that indicated that Respondent complied with the scope of work rule. See NRED 0155.
- 33. While the Respondent must have inspected at least three (3) comparables from the street, all comparable photographs were cropped multiple listing service or online photographs. See NRED 0147.
- 34. Respondent also failed to: (1) adjust for seller contributions (as to comparables #1 and #2), (2) note covered patio (as to comparable #1), (3) provide market supported adjustments or discussion for bath count, gross living area, and large condition adjustment, and (4) provide support for fireplace adjustment. See NRED 0155; see also Id. at NRED 0148.
- 35. Furthermore, Respondent failed to provide adequate analysis of highest and best use in the report or work file, other than a minimal opening reference. See NRED 0155; see also Id. at NRED 0155 (indicating Respondent's mere one passing reference on Page 1).
- 36. Additionally, Respondent made a gross over estimate of site value at \$220,000.00. See NRED 0155.
- 37. Respondent also did not have any evidence in the work file of a sales contract and its associated review. See NRED 0155; see also Id. at NRED 0155.
- 38. In the reconciliation section of his Appraisal Report, Respondent also failed to discuss the quality and quantity of data relative to his findings. See NRED 0156; see also NRED 0152.
- 39. Lastly, Respondent also failed to summarize the support and rationale for his highest and best use opinion. See NRED 0156; see also Id. at NRED 0155.

#### CASE NO. 2021-299, AP18.034.S

#### SUMMARY OF FACTUAL ALLEGATIONS SET FORTH IN THE COMPLAINT

40. The Respondent's Appraisal Report was prepared for a single-family residence located at 3433 Camsore Point Lane, Las Vegas, Nevada 89129, APN 138-07-711-037

("Property"). See id. at 0006; see also Id. at 0013.

- 41. The gross living area of the Property is recorded as 1,896 square feet. See id. at 0019.
  - 42. The assignment type is identified as a "purchase transaction." See id. at 0013.
- 43. The effective date of Respondent's Appraisal Report is identified as February 21, 2021, and the signature date is February 23, 2021. *See id.* at 0018.
- 44. The Respondent's Appraisal Report states the appraised value is \$365,000.00. See id. at 0018.
- 45. The Respondent included a paired sales analysis (GandySoft) in his work file, which has a date of April 5, 2021, a date that is well passed the actual date that the instant appraisal and analysis took place. See id. at 0070-71.
- 46. Additionally, while there are certain adjustments to the gross living area at \$55.00 a square foot and to the lot size at \$1.00 a square foot in the Appraisal Report, the paired sales analysis printout in the Respondent's work file shows an adjustment to the gross living area at \$12.33 a square foot and to the lot size at \$1.55 a square foot. See id. at 0044.
- 47. Therefore, the purported GandySoft information, which Respondent belatedly included in his work file, was not actually used. *See id.* at 0070-71.
- 48. Furthermore, while the Respondent's Appraisal Report mentions abstraction as a method for adjustments, the Appraisal Report and work file do not contain any abstraction methods used. *See id.* at 0014.
- 49. The Respondent also failed to include a discussion of the quality and quantity of data available and analyzed within the Appraisal Report. See id. at 0071.
- 50. The Respondent's Appraisal Report and work file also do not contain the necessary data, information, or documentation to support adjustments made in the sales grid. See id. at 0072.
- 51. The Respondent's Appraisal Report and work file also do not contain any land use analysis for the Property. *See id.* at 0071.

- 52. The Respondent's Appraisal Report also fails to include evidence of using the extraction method relative to his estimate for site value, all the while representing that site value was "estimated using the extraction method." See id. at 0071.
- 53. The Appraisal Report also lacks adjustments for seller contributions and does not provide any comments to explain the lack of such adjustments. *See id.* at 0071.
- 54. The Respondent also fails to include a discussion of the sales contract in his Appraisal Report. See id. at 0071.
- 55. The Respondent's Appraisal Report also fails to contain an analysis of the highest and best use of the Property. *See id.* at 0072.

#### PROPOSED SETTLEMENT AGREEMENT

In an effort to avoid the time and expense of litigating these issues before the Commission, as well as any possible further legal appeals from any such decision, the parties desire to compromise and settle the instant controversy in Case No. 2017-2137, AP18.003.S; 2020-787, AP21.012.S; and 2021-299, AP21.034.S, upon the following terms and conditions:

- 1. RESPONDENT agrees to pay the Division a total amount of TWENTY THOUSAND DOLLARS AND NO CENTS (\$ 20,000.00) ("Amount Due"), consisting of FIFTEEN THOUSAND FIVE HUNDRED DOLLARS AND NO CENTS (\$ 15,500.00) in fines imposed by the Division, for all violations as pled in the above-summarized Complaint, and the Division's pre-hearing costs and attorneys' fees in the amount of FOUR THOUSAND FIVE HUNDRED DOLLARS AND NO CENTS (\$ 4,500.00).
  - 2. The Amount Due shall be payable to the Division as follows:

RESPONDENT shall make payment, starting ninety (90) days after approval of this Stipulation by the Commission, to be paid as follows:

1st Year: \$400/month: Total: \$4,800.00

2nd Year: \$550/month: Total: \$6,600.00

3rd Year: \$700/month: Total: \$8,400.00

TOTAL: \$19,800.00

RESPONDENT would then make one additional payment of \$200.00 in the last month of repayment for a total payment of \$20,000.00, as being the total Amount Due hereunder. Lump sums can be made in pre-payment with no penalties.

- 3. RESPONDENT further agrees to take the following Division approved education courses:
  - Not less than a 30-hour course in USPAP.
  - Not less than a 7-hour course in How to Support & Prove Your Adjustments.
  - Not less than a 4-hour course in Appraiser Self Protection and Record Keeping.
  - Not less than a 15-hour course in Residential Market Analysis and Highest and Best Use.
  - Not less than a 4-hour course in Approach Reconciliation.

The 60 hours of continued education set forth herein above shall be completed within 18 months of the Appraisal Commissioner signing the Stipulation. None of the above listed education will count towards license renewal. Upon completing the required education, the RESPONDENT will submit one (1) month of appraisal logs. The Division will select from those logs random appraisals to be reviewed for USPAP compliance, unless the Division finds additional issues with the appraisals reviewed, in which event the Division shall be permitted to pursue additional investigation

- 4. RESPONDENT and the Division agree that by entering into this Stipulation, the Division does not concede any defense or mitigation RESPONDENT may assert and that, once this Stipulation is approved and fully performed, the Division will close its files in these matters, provided that, if any further violations are discovered in these matters beyond the scope of facts and violations already pled in the Complaints, the Division is not barred from further reviewing any of the same to determine if any such further violations not already covered in the Complaints have taken place and should subject RESPONDENT to further disciplinary action.
- 5. RESPONDENT agrees and understands that by entering into this Stipulation, RESPONDENT is waiving his right to a hearing in each matter at which

RESPONDENT may present evidence in his defense, his right to a written decision on the merits of the complaint, his rights to reconsideration and/or rehearing, appeal and/or judicial review, and all other rights which may be accorded by the Nevada Administrative Procedure Act, the Nevada Real Estate Appraisers statutes and accompanying regulations, and the federal and state Constitutions.

- 6. RESPONDENT understands that this Agreement and other documentation may be subject to public records laws. The Commission members who review this matter for approval of this Stipulation may be the same members who ultimately hear, consider, and decide the Complaints if this Stipulation is either not approved by the Commission or is not timely performed by RESPONDENT.
- 7. RESPONDENT fully understands that he has the right to be represented by legal counsel in these matters at his own expense.
- 8. Each party shall bear their own attorney's fees and costs, except as provided above.
- 9. Approval of Stipulation. Once executed, this Stipulation will be filed with the Commission and will be placed on the agenda for approval at its next public meeting. The Division will recommend to the Commission approval of the Stipulation. RESPONDENT agrees that the Commission may approve, reject, or suggest amendments to this Stipulation that must be accepted or rejected by RESPONDENT before any amendment is effective.
- 10. <u>Withdrawal of Stipulation</u>. If the Commission rejects this Stipulation or suggests amendments unacceptable to RESPONDENT, RESPONDENT may withdraw from this Stipulation, and the Division may pursue its Complaints before the Commission. This Stipulation then shall become null and void and unenforceable in any manner against either party.
- 11. Release. In consideration of the execution of this Stipulation, RESPONDENT for himself, his heirs, executors, administrators, successors, and assigns, hereby releases, remises, and forever discharges the State of Nevada, the Department of Business and

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Industry, and the Division, and each of their respective members, agents, employees, and counsel in their individual and representative capacities, from any and all manner of actions, causes of action, suits, debts, judgments, executions, claims, and demands whatsoever, known and unknown, in law or equity, that RESPONDENT ever had, now has, may have, or claim to have against any or all of the persons or entities named in this section, arising out of or by reason of the Division's investigations, these disciplinary actions, and all other matters relating thereto.

- 12. <u>Indemnification</u>. RESPONDENT hereby agrees to indemnify and hold harmless the State of Nevada, the Department of Business and Industry, Petitioner, the Division, and each of their respective members, agents, employees, and counsel, in their individual and representative capacities, against any and all claims, suits, and actions brought against said persons and/or entities by reason of the Division's investigations, these disciplinary actions, and all other matters relating thereto, and against any and all expenses, damages, and costs, including court costs and attorney fees, which may be sustained by the persons and/or entities named in this section as a result of said claims, suits, and actions.
- 13. Default. In the event of default under this Stipulation, RESPONDENT agrees that his license shall be immediately suspended, and the unpaid balance of the administrative fine and costs, together with any attorneys' fees and costs that may have been assessed, shall be due in full to the Division within ten calendar days of the date of default. Debt collection actions for unpaid monetary assessments in this case may be instituted by the Division or its assignee.
- 14. RESPONDENT has signed and dated this Stipulation only after reading and understanding all terms herein.

1	DATED this 17 day of January, 2023. DATED this 12 day of January, 2023.		
2	NEVADA DEPAREMENT OF BUSINESS & INDUSTRY REAL ESTATE DIVISION		
9	By: By: By: NATHAN S. SLAMAN Administrator	~.7 /	* * *
8	Approved as to form:  Approved as to form:	1	
10			
11	AARON D. FORD Attorney General		
12			
13	By: /s/ Louis V. Csoka		
14	LOUIS V. CSOKA (Bar. No. 7667) JANEEN SAACSON (Bar. No. 6429)		
15	Deputy Attorney General Lipso deilson P.C.  555 E. Washington Avenue, Suite 3900 Covington Cross Drive, Suite 120		
16	Las Vegas, NV 89101  Las Vegas, Nevada 89144-7052  Attorneys for Real Estate Division  Attorney for Respondent		
17	ORDER		
18	IT IS ORDERED that the foregoing Stipulation and Order for Global Settlement of		
19			
20	I ( number a)		
21	Dated: Bebruary 1, 2023.		
22	COMMISSION OF APPRAISERS OF REAL		
23	ESTATE STATE OF NEVADA		
24	THE VOICE		
25	By: President, Nevada Appraisa Commission		
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Submitted by:

AARON FORD, Attorney General

By:

/s/ Louis V. Csoka

LOUIS V. CSOKA (Bar No. 7667) Deputy Attorney General 555 E. Washington Ave. Ste 3900 Las Vegas, Nevada 89101 Attorneys for Real Estate Division