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# BEFORE THE COMMISSION OF APPRAISERS OF REAL ESTATE STATE OF NEVADA

SHARATH CHANDRA, Administrator, REAL ESTATE DIVISION, DEPARTMENT OF BUSINESS AND INDUSTRY, STATE OF NEVADA,

Case No. 2020-676, AP21.009.S

Petitioner.

VS.

KRISTEN N. ASTE, (License No. A.0007406-CR),

Respondent.

are proven at the hearing by the evidence presented.

COMPLAINT AND NOTICE OF

SEP 0 1 2023

NEVADA COMMISSION OF APPRAISERS

State of Nevada, Department of Business and Industry, Real Estate Division ("the Division"), by and through counsel, Attorney General AARON D. FORD and Senior Deputy Attorney General Phil W. Su, hereby notifies KRISTEN N. ASTE ("Respondent") of an administrative complaint and hearing which is to be held pursuant to Chapter 233B and Chapter 645C of the Nevada Revised Statutes ("NRS") and Chapter 645C of the Nevada Administrative Code ("NAC"). The purpose of the hearing is to consider the allegations stated below and to determine if the Respondent should be subject to a disciplinary penalty as set forth in NRS 645C and or NAC 645C, if the stated allegations

#### **JURISDICTION**

The Respondent is a Certified Residential Appraiser licensed by the Division, and therefore, is subject to the Jurisdiction of the Division and the provisions of NRS and NAC Chapter 645C. By availing herself of the benefits and protections of the laws of the State of Nevada, the Respondent has submitted to the jurisdiction of the Division.

#### PROCEDURAL HISTORY

1. On or about August 5, 2020, the Division received a complaint regarding the

- 2. On August 5, 2020, the Division opened an investigation into the complaint and issued an open investigation letter to RESPONDENT requesting a copy of the digital appraisal report, entire work file and supporting documentation, with a deadline of August 17, 2020. [NRED 0915].
  - 3. The Respondent complied with the Division's August 5, 2020, request by providing a digital copy of her Appraisal Report and work file, totaling 777 pages. [NRED 0136-0913].
  - 4. The Division commissioned a Standard 3 Review of the Appraisal Report, which was completed on June 13, 2021. [NRED 0927-0947].
  - 5. Following the investigation and Standard 3 Review, on October 18, 2021, the investigator recommended the case be heard by the Appraisal Advisory Review Committee ("AARC"). [NRED 0951].
  - 6. On March 17, 2022, the Appraisal Program Manager sent Respondent a letter requesting that she provide a response to the allegations originally sent to her on August 5, 2020. [NRED 0916-0918].
  - 7. This case was heard by the AARC on May 24, 2022, and the Committee recommended that this case 2020-676 be forwarded to the Commission. [NRED 0970-0974].

#### **FACTUAL ALLEGATIONS**

- 8. The Respondent prepared an Appraisal Report for a three-story, 13,846 sq. ft. (Gross Living Area), 6 br/6.1 bath residence located at 608 St. Croix St., Henderson, NV 89012, APN # 178-27-216-015 ("Property"). [NRED 0002-0135].
- 9. Construction on the home started in 2009 and remained ongoing as of the date of the Standard 3 Review, June 13, 2021. [NRED 0930].
- 10. The Appraisal Report's assignment type was noted as "Refinance Transaction" and indicated a value conclusion of \$13,000,000.00 by Sales Comparison Approach. [NRED 0002-0003].

- h. Condition adjustments and 10% entrepreneurial adjustments for
- i. Statement that adjustments are market derived and supported by multivariate regression; and
- j. Statement that adjustments in the grid were derived from matched pair analysis.

[NRED 0002-0015; 0932-0933].

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- 13. The Appraisal Report and work file did not consider the possible superadequacy of a 13,386 sq. ft. basement. [NRED 0944].
- Comparable sales photos in the Appraisal Report are cropped photos from 14. MLS and/or other online sources, rather than from inspection from street-level or closer, contrary to the stated Scope of Work. [NRED 0408; 0099-0101; 0138; 0839-842; 0852-0854; 0863-0868; 0876-0879; 0887-0892; 0899-0902; 0944].
- 15. The Appraisal Report reports "highest and best use" is "present use," but does not provide analysis in support of the contention. [NRED 0002; 0413; 0944].

- 16. The Appraisal Report and work file does not provide information on relevant sales data for larger GLA comparables within the immediate market. [NRED 0944].
- 17. In the "final reconciliation" found within the supplemental addendum, "quantity and quality" of data is not discussed, and cost approach is not mentioned. [NRED 0417; 0944].
- 18. Respondent's work file references an email from an Intern named "Renzo," yet the Appraisal Report contains no disclosure of intern assistance. [NRED 0138; 0903; 0944].
- 19. On or about May 24, 2022, the Division mailed to the Respondent a follow-up letter pursuant to NRS 233B, indicating that the Division's investigation had uncovered sufficient evidence to recommend the filing of a formal complaint by the Division with the Commission of Appraisers of Real Estate. [NRED 0964-0968].

#### VIOLATIONS OF LAW

The Respondent failed to prepare the appraisal report for the Property in Compliance with the Standards of the Appraisal Foundation and the law. The Standards are published in the Uniform Standards of Professional Appraisal Practice ("USPAP") adopted by the Appraisal Standards Board of the Appraisal Foundation, as authorized by Congress, and adopted in Nevada by NAC 645C.400(1).

#### First Violation

The USPAP ETHICS RULE requires an appraiser to perform assignments with impartiality, objectivity, and independence, and without accommodation of personal interests. An appraiser must not communicate assignment results with the intent to mislead or to defraud.

The Respondent violated the USPAP ETHICS RULE by lacking support of neighborhood and comparable analysis, as well as calculations for paired sales and regression as claimed.

The Respondent's actions constitute unprofessional conduct pursuant to NRS 645C.470(2), as determined by NAC 645C.405(1) and grounds for disciplinary action

#### Second Violation

The USPAP RECORD KEEPING RULE requires an appraiser to properly prepare a work file for each appraisal or appraisal review assignment. A work file must be in existence prior to the issuance of any report or other communication of assignment results. A written summary of an oral report must be added to the work file within a reasonable time after the issuance of the oral report. The work file must include all other data, information, and documentation necessary to support the appraiser's opinions and conclusions and to show compliance with USPAP, or references to the location(s) of such other data, information, and documentation.

The Respondent violated USPAP RECORD KEEPING RULE by failing to include computations regarding multivariable regression or matched pairs analysis that allegedly support the Appraisal Report's adjustments; the work file contains four appraisal reports, with the same and/or no signature date, making it unclear how many reports were actually sent to the client.

The Respondent's actions constitute unprofessional conduct pursuant to NRS 645C.470(2), as determined by NAC 645C.405(1) and (2) and grounds for disciplinary action pursuant to NRS 645C.460(1)(a) and/or (b).

#### **Third Violation**

The USPAP SCOPE OF WORK RULE requires an appraiser to properly identify the problem to be solved in order to determine the appropriate scope of work. The appraiser must be prepared to demonstrate that the scope of work is sufficient to produce credible assignment results. Scope of work includes but is not limited to: the extent to which the property is identified; the extent to which tangible property is inspected; the type of extent of data researched; and the type and extent of analyses applied to arrive at opinions or conclusions.

The Respondent violated USPAP SCOPE OF WORK RULE by failing to explain the extent of analyses used to arrive at opinions and conclusions in her report and/or

work file, and by failing to comply with the Scope of Work section of the Appraisal Report stating "The appraiser must, at minimum... (3)inspect each of the comparable sales from at least the street."

The Respondent's actions constitute unprofessional conduct pursuant to NRS 645C.470(2), as determined by NAC 645C.405(1) and (2) and grounds for disciplinary action pursuant to NRS 645C.460(1)(a) and/or (b).

#### Fourth Violation

USPAP Standards Rule 1-1(a) and 1-1(b) requires an appraiser to (a) be aware of, understand, and correctly employ those recognized methods and techniques that are necessary to produce a credible appraisal, and (b) not commit a substantial error of omission or commission that significantly affects an appraisal.

Respondent violated Standards Rule 1-1(a) by overlooking as many as ten (10) recent, proximate sales, by failing to consider or address the possible super-adequacy of the basement; and by including numerous adjustments not supported by the work file.

Respondent violated Standards Rule 1-1(b) by overlooking recent, proximate sales. The Respondent's actions constitute unprofessional conduct pursuant to NRS 645C.470(2), as determined by NAC 645C.405(1) and (2) and grounds for disciplinary action pursuant to NRS 645C.460(1)(a) and/or (b).

#### Fifth Violation

USPAP Standards Rule 1-2(h) requires an appraiser to, in developing a real property appraisal, (h) determine the scope of work necessary to produce credible assignment results in accordance with the SCOPE OF WORK RULE.

Respondent violated Standards Rule 1-2(h) by failing to explain the extent of analyses used to arrive at opinions and conclusions in her report and/or work file, and by failing to comply with the stated Scope of Work regarding at least street-level inspection of all comparable sales.

The Respondent's actions constitute unprofessional conduct pursuant to NRS 645C.470(2), as determined by NAC 645C.405(1) and (2) and grounds for disciplinary

action pursuant to NRS 645C.460(1)(a) and/or (b).

#### Sixth Violation

USPAP Standards Rule 1-3(b) requires an appraiser to, when necessary for credible assignment results in developing a market value opinion, (b) develop an opinion of the highest and best use of the real estate. An appraiser must analyze the relevant legal, physical, and economical factors to the extent necessary to support the appraisers highest and best use conclusion(s).

Respondent violated Standards Rule 1-3(b) by reporting "highest and best use" as "present use," but failing to provide support and evidence of that analysis in the work file.

The Respondent's actions constitute unprofessional conduct pursuant to NRS 645C.470(2), as determined by NAC 645C.405(1) and (2) and grounds for disciplinary action pursuant to NRS 645C.460(1)(a) and/or (b).

#### Seventh Violation

USPAP Standards Rule 1-4(a) requires an appraiser to collect, verify, and analyze all information necessary for credible assignment results: (a) When a sales comparison approach is necessary for credible assignment results, an appraiser must analyze such comparable sales data as are available to indicate a value conclusion.

The Respondent violated Standards Rule 1-4(a) by failing to consider all larger Gross Living Area homes found in the immediate market.

The Respondent's actions constitute unprofessional conduct pursuant to NRS 645C.470(2), as determined by NAC 645C.405(1) and grounds for disciplinary action pursuant to NRS 645C.460(1)(a) and/or (b).

### **Eighth Violation**

USPAP Standards Rule 1-6(a) and 1-6(b) requires an appraiser to (a) reconcile the quality and quantity of data available and analyzed within the approaches used and (b) reconcile the applicability and relevance of the approaches, methods and techniques used to arrive at the value conclusion(s).

The Respondent violated Standards Rule 1-6(a) by failing to discuss the quality and

quantity of data in the reconciliation section of the supplemental addendum of the Appraisal Report.

The Respondent violated Standards Rule 1-6(b) by failing to mention cost approach in the reconciliation section of the supplemental addendum of the Appraisal Report.

The Respondent's actions constitute unprofessional conduct pursuant to NRS 645C.470(2), as determined by NAC 645C.405(1) and grounds for disciplinary action pursuant to NRS 645C.460(1)(a) and/or (b).

#### Ninth Violation

USPAP Standards Rule 2-1(a) and 2-1(b) require each written or oral real property appraisal report to: (a) clearly and accurately set forth the appraisal in a manner that will not be misleading and (b) contain sufficient information to enable the intended user(s) of the appraisal to understand the report properly.

In violation of Standards Rule 2-1(a) the Respondent's Appraisal Report used comparable sales that appear to be specifically chosen, yet very dated or distant, leading to misleading results, while simultaneously overlooking more similar and proximate comparables.

In violation of Standards Rule 2-1(b) the use of specific comparable sales that appear to be specifically chosen, yet very dated or distant, leading to misleading results, leaves the reader unable to understand the report properly.

The Respondent's actions constitute unprofessional conduct pursuant to NRS 645C.470(2), as determined by NAC 645C.405(1) and (2) and grounds for disciplinary action pursuant to NRS 645C.460(1)(a) and/or (b).

#### **Tenth Violation**

USPAP Standards Rule 2-2(a)(b)(c)(xii) requires that when an opinion of highest and best use was developed by the appraiser, the appraiser must state that opinion and summarize the support and rationale for that opinion.

In violation of Standards Rule 2-2(a)(b)(c)(xii), the Respondent's Appraisal Report gives an opinion as to "highest and best use" but does not fully analyze the support and

rationale for that opinion.

The Respondent's actions constitute unprofessional conduct pursuant to NRS 645C.470(2), as determined by NAC 645C.405(1) and (2) and grounds for disciplinary action pursuant to NRS 645C.460(1)(a) and/or (b).

#### DISCIPLINE AUTHORIZED

- 1. Pursuant to NRS 645C.460(2), if grounds for disciplinary action against an appraiser are found to exist for unprofessional conduct, the Commission may revoke or suspend the certificate, place conditions upon the certificate, deny the renewal of his or her certificate, and/or impose a fine up to \$10,000.00 per violation.
- 2. Additionally, under NRS 622.400, the Commission is authorized to impose the costs of the proceeding upon the Respondent, including investigative costs and attorney's fees, if the Commission otherwise imposes discipline on the Respondent.
- 3. Therefore, the Division requests the Commission to impose such discipline as it determines is appropriate under the circumstances and to award the Division its costs and attorney's fees for this proceeding.

PLEASE TAKE NOTICE that a disciplinary hearing has been set to consider this Administrative Complaint against the above-named Respondent in accordance with Chapter 233B and Chapter 645C of the Nevada Revised Statutes and Chapter 645C of the Nevada Administrative Code.

THE HEARING WILL TAKE PLACE at the Commission meeting scheduled for October 3-5, 2023, beginning at approximately 9:00 a.m. each day, or until such time as the Commission concludes its business. The Commission meeting will be held at the Nevada State Business Center, 3300 W. Sahara Avenue, Nevada Room 4th Floor, Las Vegas, Nevada 89102, with video conference to: Department of Business & Industry, 1818 E. College Parkway, Suite 103, Carson City, Nevada 89076.

STACKED CALENDAR: Your hearing is one of several hearings that may be scheduled at the same time as part of a regular meeting of the Commission that is expected to take place on October 3-5, 2023. Thus, your hearing may be continued until later in the day or from day to day. It is your responsibility to be present when your case is called. If you are not present when your case is called, a default may be entered against you, and the Commission may decide the case as if all allegations in the complaint were true. If you need to negotiate a more specific time for your hearing in advance, because of coordination with out-of-state witnesses or the like, please call Maria Gallo, Commission Coordinator, at (702) 486-4074.

YOUR RIGHTS AT THE HEARING: Except as mentioned below, the hearing is an open meeting under Nevada's Open Meeting Law (OML) and may be attended by the public. After the evidence and arguments, the Commission may conduct a closed meeting to discuss your alleged misconduct or professional competence. You are entitled to a copy of the transcript of the open and closed portions of the meeting, although you must pay for the transcription.

As the Respondent, you are specifically informed that you have the right to appear and be heard in your defense, either personally or through your counsel of choice. At the hearing, the Division has the burden of proving the allegations in the complaint and will call witnesses and present evidence against you. You have the right to respond and to present relevant evidence and argument on all issues involved. You have the right to call and examine witnesses, introduce exhibits, and cross-examine opposing witnesses on any matter relevant to the issues involved.

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You have the right to request that the Commission issue subpoenas to compel 1 2 witnesses to testify and/or evidence to be offered on your behalf. In making this request, you may be required to demonstrate the relevance of the witnesses' testimony and/or 3 Other important rights you have are listed in NRS Chapter 645C, NRS 4 Chapter 233B, and NAC Chapter 645C. 5 DATED the 3 day of August, 2023. DATED the 3 day of August, 2023. 6 7 NEVADA REAL ESTATE DIVISION AARON D. FORD 8 Attorney General 9 10 By: /s/ Phil W. Su By: SHARATH CHANDRA, Administrator PHIL W. SU, ESQ. (Bar No. 10450) 11 3300 W. Sahara Avenue, Suite 350 Senior Deputy Attorney General 555 E. Washington Ave., #3900 Las Vegas, Nevada 89102 12 Las Vegas, Nevada 89101 (702) 486-4033 Telephone: (702) 486-3420 13 Email: psu@ag.nv.gov Attorneys for Real Estate Division 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28