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BEFORE THE COMMISSION OF APPRAISERS OF REAL ESTATE STATE OF NEVADA

SHARATH CHANDRA, Administrator, REAL ESTATE DIVISION, DEPARTMENT OF BUSINESS AND INDUSTRY, STATE OF NEVADA,

Petitioner,

VS.

PATRICIA WOOD, (License No. A.0001344-CR – Closed),

Respondent.

Case No. 2021-387, AP21.037.S



NEVADA COMMISSION OF APPRAISERS

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COMPLAINT AND NOTICE OF HEARING

State of Nevada, Department of Business and Industry, Real Estate Division ("the Division"), by and through counsel, Attorney General AARON D. FORD and Deputy Attorney General Christal Park Keegan, hereby notifies PATRICIA WOOD ("Respondent") of an Administrative Complaint and hearing which is to be held pursuant to Chapter 233B and Chapter 645C of the Nevada Revised Statutes ("NRS") and Chapter 645C of the Nevada Administrative Code ("NAC"). The purpose of the hearing is to consider the allegations stated below and to determine if the Respondent should be subject to a disciplinary penalty as set forth in NRS 645C and or NAC 645C, if the stated allegations are proven at the hearing by the evidence presented.

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JURISDICTION

At all times relevant to this Complaint, the Respondent was a Certified Residential Appraiser licensed by the Division, and therefore, is subject to the Jurisdiction of the Division and the provisions of NRS and NAC Chapter 645C. By availing herself of the benefits and protections of the laws of the State of Nevada, the Respondent has submitted to the jurisdiction of the Division.

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PROCEDURAL HISTORY

- 1. The Division received a complaint alleging that the Respondent's Appraisal Report contained gross inaccuracies and omissions that negatively impacted the value of the Subject Property. 000002 000004.
- 2. The Division commissioned a Standard 3 Review of the underlying appraisal performed by the Respondent. 000115 000147.
- 3. The Respondent provided a story to the Division that her work files were lost. 000058.
- 4. The Respondent has moved out of state, and therefore, the Division determined that this matter should be heard by the Nevada Commission of Appraisers of Real Estate ("Commission"). 000153.

FACTUAL ALLEGATIONS

- 1. The Respondent's Nevada Certified Residential Appraiser, License No. A.0001344-CR, has been in closed, expired status for nearly two years as of November 30, 2021.
- The Respondent prepared an Appraisal Report on a Fannie Mae Form 1004 for an attached, 2-story townhome located at 1626 Aspen Meadows Drive, Henderson, Nevada 89014 ("Subject Property"). 000032 - 000057.
- On February 3, 2021, Respondent signed the Appraisal Report accepting full responsibility for the contents of the Report including her analysis, opinions, statements, conclusions, and certification. 000037.
- 4. The Respondent alleged her work file was lost and therefore could not be produced to the Division. 000058.
- 5. The Appraisal Report's Neighborhood section, Characteristics subsection, indicated one-unit housing trends at "3-6 months", however, the Market Conditions Addendum ("1004MC") demonstrated "Under 3 months" should have been indicated instead. 000032, 000045 and 000132.

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- 6. The Neighborhood section, Description subsection, provided the Subject Property was located in Henderson market area, however, the entire City of Henderson comprises of many market areas. 000032, and 000132.
- 7. Further, in the Neighborhood section, Market Conditions subsection, commentary to aid the User in understanding the market analysis was absent. 000032, and 000133.
- 8. The Appraisal Report's Site section indicated the Property's present use was the highest and best use, however, a statement or summary of analysis in the Appraisal Report was not provided. 000032, and 000143.
- 9. In the Appraisal Report's Improvements section, Condition subsection, inconsistent representations were reported as to what remodeling was reconciled in the value opinion with regards to the new carpet, and the "as-is" representations. 000032, and 000133.
- 10. Further, the Improvements section, Physical Deficiencies subsection, indicated "No" and referred to the Attached Addendum, however, the comments in the Addendum did not describe any physical deficiency or adverse condition. 000032, 000041, and 000133.
- 11. The Appraisal Report's Sales Comparison Approach section stated Property Comparable #3 had a driveway when it did not. 000033, and 000124.
- 12. In the Sales Comparison Approach section, Comparable #3, the impact of parking availability was not accounted for as a market factor. 000033 and 000124.
- 13. Further, in the Sales Comparison Approach section, Comparable #3 received an atypically low adjustment for the garage bay. 000033, and 000124.
- 14. Also, in the Sales Comparison Approach section, adjustments were made for a prefabricated patio cover at \$5,000 but only \$2,500 for a garage bay. 000033, and 000124.

- 15. In the Sales Comparison Approach, the unit number in the address of Comparable #3 was not included when there were three (3) homes in this particular townhome building. 000033, and 000133.
- 16. In the Sales Comparison Approach, Comparable #1 listed the wrong document number as "200824002542" when the actual document number was "202008240002542". (emphasis added). 000033.
- 17. The Appraisal Report did not reconcile and/or provide commentary regarding the quantity and quality of data available in the Las Vegas valley. 000032 000057, and 000131.
- 18. The Appraisal Report's Reconciliation section did not reconcile the approaches utilized in terms of applicability and relevance. 000033, and 000132.
- 19. The Reconciliation section also did not provide a reason why the income approach was not developed for the subject market segment. 000033, and 000142.
- 20. Further, the Income Approach Section included generalized statements regarding why the income approach was not utilized, however, a reason why such approach was not developed for the subject market segment, or the Subject Property, was not provided. 000034, and 000142.
- 21. The Appraisal Report's Additional Comments section identified the USPAP defined "Exposure Time", but no definition was provided. 000034, and 000134.
- 22. In the Appraisal Report's Cost Approach section, higher base costs for average or good quality construction were indicated at \$155 per sq. ft., however, estimations are between \$100 to \$125 per sq. ft. 000034, and 000125.
- 23. Also, in the Cost Approach section, the cost data source was indicated as Marshall & Swift, however, quality ratings from the Uniform Appraisal Dataset Definitions ("UADD") were provided. 000034, 000039, and 000134.
- 24. Further, in the Cost Approach section, figures were represented to be derived from the Marshall & Swift Residential Cost Handbook, however, no lump sum

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adjustments were made to account for extras aside from the base cost. 000034. and 000149.

- 25. The Cost Approach section reported inconsistencies of the physical depreciation at 70% however, were figured at \$36,165 (14%). 000034, and 000150.
- The Cost Approach section opined the Subject Property effective at 10 years, 26. however, the remaining economic life was estimated at 60 years. 000034, and 000125.
- The Cost Approach section did not describe or note any deferred 27. maintenance, unfinished modification, abnormal depreciation, or other considerations regarding a higher percentage of physical depreciation in the analysis. 000034. and 000125.
- 28. The Cost Approach section did not provide a method for determining physical depreciation. 000034, and 000134.
- The Cost Approach section estimated site improvements at \$2,000, however, 29. there was no indication that figure accounted for lot grading, pulling utilities, flatwork landscaping, fencing, etc. 000034, and 000125.
- 30. Due to errors committed, estimation of site value in the Cost Approach section was made by abstraction and the sales utilized for such are unknown since there is no work file. 000034, and 000125.
- 31. The Appraisal Report's Addendum comments misrepresented comparables themselves bracket and support the degree of value adjustments. 000041, 000134 - 000135
- 32. The Addendum's Comments on Sales Comparison misstated the Fannie Mae guideline's for when a comparable utilized for analysis is located more than 1 mile from the subject. 000041, and 000134.
- The Addendum's Comments on Sales Comparison did not include any reason 33. to support the assertion that the commonality of main thoroughfares in residential areas had no adverse effect to market reaction. 000041, 000134.

34. The Addendum's Comments on Sales Comparison implied the rating system involved with the UADD, however, the C-3 rate was assigned to Comparable #2. 000041, 000039, and 000135.

35. In the Addendum, Comments on Sales Comparison, Comparable #2 had been updated except the kitchen therefore adjusted by \$5,000 but the adjustment made on the sales grid was \$8,000. 000041, 000033, and 000135.

VIOLATIONS OF LAW

The Respondent failed to prepare the appraisal report for the Property in Compliance with the Standards of the Appraisal Foundation and the law. The Standards are published in the Uniform Standards of Professional Appraisal Practice ("USPAP") adopted by the Appraisal Standards Board of the Appraisal Foundation, as authorized by Congress, and adopted in Nevada by NAC 645C.400(1).

First Violation

The Respondent violated USPAP Record Keeping Rule by failing to ensure the work file was stored in an appropriate way so that it could be produced to the Division during the required retention period.

The Respondent's actions constitute unprofessional conduct pursuant to NRS 645C.470(2), as determined by NAC 645C.405(1) and grounds for disciplinary action pursuant to NRS 645C.460(1)(a) and/or (b).

Second Violation

The Respondent violated USPAP Competency Rule by committing mistakes in the Sales Comparison Approach and Cost Approach.

Further, several parts of the Respondent's work under review demonstrated misunderstanding and/or lack of knowledge of both marketplace and analysis.

The Respondent's actions constitute unprofessional conduct pursuant to NRS 645C.470(2), as determined by NAC 645C.405(1) and (2) and grounds for disciplinary action pursuant to NRS 645C.460(1)(a) and/or (b).

Third Violation

The Respondent violated USPAP Standards Rule 1-1(a) by failing to correctly employ the Sales Comparison and Cost Approaches necessary to produce a credible appraisal.

The Respondent's actions constitute unprofessional conduct pursuant to NRS 645C.470(2), as determined by NAC 645C.405(1) and (2) and grounds for disciplinary action pursuant to NRS 645C.460(1)(a) and/or (b).

Fourth Violation

The Respondent violated USPAP Standards Rule 1-1(c) by rendering appraisal services in a careless or negligent manner, by committing a series of errors, including but not limited to, in both the Sales Comparison and Cost Approaches.

The Respondent's actions constitute unprofessional conduct pursuant to NRS 645C.470(2), as determined by NAC 645C.405(1) and grounds for disciplinary action pursuant to NRS 645C.460(1)(a) and/or (b).

Fifth Violation

The Respondent violated USPAP Standards Rule 1-6(a) by failing to provide reconciliation and/or commentary in the report regarding the quantity and quality of data in the Las Vegas valley.

The Respondent's actions constitute unprofessional conduct pursuant to NRS 645C.470(2), as determined by NAC 645C.405(1) and (2) and grounds for disciplinary action pursuant to NRS 645C.460(1)(a) and/or (b).

Sixth Violation

The Respondent violated USPAP Standards Rule 1-6(b) by failing to reconcile the Sales Comparison Analysis and the Cost approaches utilized, and not the Income approach, in terms of applicability and relevance.

The Respondent's actions constitute unprofessional conduct pursuant to NRS 645C.470(2), as determined by NAC 645C.405(1) and grounds for disciplinary action pursuant to NRS 645C.460(1)(a) and/or (b).

Seventh Violation

The Respondent violated USPAP Standards Rule 2-1(a) by failing to set forth the appraisal clearly and accurately in a non-misleading manner through her minimal reporting, much of it confusing, and some mistaken.

The Respondent's actions constitute unprofessional conduct pursuant to NRS 645C.470(2), as determined by NAC 645C.405(1) and grounds for disciplinary action pursuant to NRS 645C.460(1)(a) and/or (b).

Eighth Violation

The Respondent violated USPAP Standards Rule 2-2(a)(x) by making generalized statements rather than stating the reasons why the Income Approach was not developed.

Further, the Respondent violated Standards Rule 2-2(a)(x) for failing to have a reconciliation of the data and approaches.

The Respondent's actions constitute unprofessional conduct pursuant to NRS 645C.470(2), as determined by NAC 645C.405(1) and grounds for disciplinary action pursuant to NRS 645C.460(1)(a) and/or (b).

Ninth Violation

The Respondent violated USPAP Standards Rule 2-2(a)(xii) by failing to opine and/or summarize the support and rationale for the indication that the Subject Property's highest & best use was its present use.

The Respondent's actions constitute unprofessional conduct pursuant to NRS 645C.470(2), as determined by NAC 645C.405(1) and grounds for disciplinary action pursuant to NRS 645C.460(1)(a) and/or (b).

DISCIPLINE AUTHORIZED

1. Pursuant to NRS 645C.460(2), if grounds for disciplinary action against an appraiser are found to exist for unprofessional conduct, the Commission may revoke or suspend the certificate, place conditions upon the certificate, deny the renewal of his or her certificate, and/or impose a fine up to \$10,000.00 per violation.

- 2. Additionally, under NRS 622.400, the Commission is authorized to impose the costs of the proceeding upon the Respondent, including investigative costs and attorney's fees, if the Commission otherwise imposes discipline on the Respondent.
- 3. Therefore, the Division requests the Commission to impose such discipline as it determines is appropriate under the circumstances and to award the Division its costs and attorney's fees for this proceeding.

PLEASE TAKE NOTICE that a disciplinary hearing has been set to consider this Administrative Complaint against the above-named Respondent in accordance with Chapter 233B and Chapter 645C of the Nevada Revised Statutes and Chapter 645C of the Nevada Administrative Code.

THE HEARING WILL TAKE PLACE at the Commission meeting scheduled for January 16 - 18, 2024, beginning at approximately 9:00 a.m. each day, or until such time as the Commission concludes its business. The Commission meeting will be held at the Nevada State Business Center, 3300 W. Sahara Avenue, Tahoe Room 4th Floor, Las Vegas, Nevada 89102, with video conference to: Department of Business & Industry, 1818 E. College Parkway, Suite 103, Carson City, Nevada 89076.

STACKED CALENDAR: Your hearing is one of several hearings that may be scheduled at the same time as part of a regular meeting of the Commission that is expected to take place on January 16-18, 2024. Thus, your hearing may be continued until later in the day or from day to day. It is your responsibility to be present when your case is called. If you are not present when your case is called, a default may be entered against you, and the Commission may decide the case as if all allegations in the Complaint were true. If you need to negotiate a more specific time for your hearing in advance, because of coordination with out-of-state witnesses or the like, please call Maria Gallo, Commission Coordinator, at (702) 486-4074.

YOUR RIGHTS AT THE HEARING: Except as mentioned below, the hearing is an open meeting under Nevada's open meeting Law (OML) and may be attended by the public. After the evidence and arguments, the Commission may conduct a closed meeting to discuss your alleged misconduct or professional competence. You are entitled to a copy of the transcript of the open and closed portions of the meeting, although you must pay for the transcription.

As the Respondent, you are specifically informed that you have the right to appear and be heard in your defense, either personally or through your counsel of choice. At the hearing, the Division has the burden of proving the allegations in the Complaint and will call witnesses and present evidence against you. You have the right to respond and to present relevant evidence and argument on all issues involved. You have the right to call and examine witnesses, introduce exhibits, and cross-examine opposing witnesses on any matter relevant to the issues involved.

You have the right to request that the Commission issue subpoenas to compel witnesses to testify and/or evidence to be offered on your behalf. In making this request, you may be required to demonstrate the relevance of the witnesses' testimony and/or evidence. Other important rights you have are listed in NRS Chapter 645C, NRS Chapter 233B, and NAC Chapter 645C.

DATED the ______ day of December, 2023.

NEVADA REAL/ESTATE DIVISION

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Telephone: (702) 486-4033

DATED the 4th day of December, 2023.

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