

**DEPARTMENT OF BUSINESS AND INDUSTRY
REAL ESTATE DIVISION - EDUCATION SECTION
(702) 486-0951 / realest@red.nv.gov**

**Real Estate Continuing Education Classroom Courses
AGENCY**

1. The courses in this calendar have been approved by the Real Estate Division on behalf of the Commission.
2. Scroll down for the complete calendar to select courses.
3. The Division does not endorse any one sponsor nor does it guarantee the accuracy of the information provided.

Contact the sponsor directly for more information and to register for class.

Course Title	Hours	CE Number	Delivery Method	Sponsor
AGENCY - DUTIES OWED #1, 3 & 6	3	CE.6655000-RE	Classroom	AGENT FORMULA (702) 990-0480 WWW.LASVEGASAGENTFORMULA.COM
AGENCY NEGOTIATIONS: DO YOU WORK FOR YOUR CLIENT? PROVE IT!	3	CE.7120000-RE	Classroom	AGENT FORMULA (702) 990-0480 WWW.LASVEGASAGENTFORMULA.COM
AGENCY & SELLERS! ADVANCED STRATEGIES!	3	CE.7279000-RE	Classroom	AGENT FORMULA (702) 990-0480 WWW.LASVEGASAGENTFORMULA.COM
WHO DO YOU WORK FOR?	3	CE.6231000-RE	Classroom	BHALLA COACHING AND CONSULTING (702) 401-1404 REALTORVANDANA@GMAIL.COM
ALL ABOUT AGENCY	3	CE.7067000-RE	Classroom	BHALLA COACHING AND CONSULTING (702) 401-1404 REALTORVANDANA@GMAIL.COM
YOUR AGENCY RELATIONSHIPS	3	CE.7217000-RE	Classroom	CEASAP 702-353-2170 WWW.CEASAP.COM
EMOTIONS OF AGENCY	3	CE.6868000-RE	Classroom	CODY LEWIS (702) 810-1993 WWW.CODYLEWIS.EXPREALTY.COM

Course Title	Hours	CE Number	Delivery Method	Sponsor
UNDERSTANDING AGENCY	3	CE.3508001-RE	Classroom	COLDWELL BANKER PREMIER REALTY (702) 871-9500 WWW.LASVEGASHOMES.COM
ETIQUETTE IN AGENCY	3	CE.6728000-RE	Classroom	COLDWELL BANKER PREMIER REALTY (702) 871-9500 WWW.LASVEGASHOMES.COM
AGENCY, FULFILLING YOUR DUTIES	3	CE.7214000-RE	Classroom	COLDWELL BANKER SELECT REAL ESTATE (775) 688-4800 NVEDUCATION@CBSELECTRE.COM
AGENCY IN CONTRACTS	3	CE.6484000-RE	Classroom	ERA REALTY CENTRAL/PAT SCHWEIGERT (775) 685-2372 WWW.ERAREALTYCENTRAL.COM
REPRESENTING THE SELLER	3	CE.6331000-RE	Classroom	FIRST AMERICAN TITLE - RENO (775) 815-8095 WWW.FIRSTAM.COM
REPRESENTING THE BUYER	3	CE.6336000-RE	Classroom	FIRST AMERICAN TITLE - RENO (775) 815-8095 WWW.FIRSTAM.COM
CLIENT DUTIES AND AGENCY	3	CE.6422000-RE	Classroom	FIRST AMERICAN TITLE - RENO (775) 815-8095 WWW.FIRSTAM.COM
UNDERSTANDING FIDUCIARY DUTIES	3	CE.6447000-RE	Classroom	FIRST AMERICAN TITLE - RENO (775) 815-8095 WWW.FIRSTAM.COM
PROS AND CONS OF REPRESENTING MORE THAN ONE CLIENT	3	CE.6515000-RE	Classroom	FIRST AMERICAN TITLE - RENO (775) 815-8095 WWW.FIRSTAM.COM
AGENCY PITFALLS	3	CE.6549000-RE	Classroom	FIRST AMERICAN TITLE - RENO (775) 815-8095 WWW.FIRSTAM.COM

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IS IT MATERIAL	3	CE.6578000-RE	Classroom	FIRST AMERICAN TITLE - RENO (775) 815-8095 WWW.FIRSTAM.COM
SRPD, HOME INSPECTIONS AND OTHER CONTRACT ISSUES	3	CE.6790000-RE	Classroom	FIRST AMERICAN TITLE - RENO (775) 815-8095 WWW.FIRSTAM.COM
WHAT IS AGENCY	3	CE.5343000-RE	Classroom	FIRST CENTENNIAL TITLE OF NEVADA (775) 689-8510 WWW.FIRSTCENTENNIAL.COM
IT'S ALL ABOUT AGENCY	3	CE.4419000-RE	Classroom	FIRST CENTENNIAL TITLE OF NEVADA (775) 689-8510 WWW.FIRSTCENTENNIAL.COM
FIDUCIARY DUTIES AND YOU	3	CE.5936000-RE	Classroom	FIRST CENTENNIAL TITLE OF NEVADA (775) 689-8510 WWW.FIRSTCENTENNIAL.COM
MULTIPLE REPRESENTATION - SHOULD I OR SHOULDN'T I?	3	CE.6166000-RE	Classroom	FIRST CENTENNIAL TITLE OF NEVADA (775) 689-8510 WWW.FIRSTCENTENNIAL.COM
BUYERS EXPECT WHAT?	3	CE.4121000-RE	Classroom	FIRST CENTENNIAL TITLE OF NEVADA (775) 689-8510 WWW.FIRSTCENTENNIAL.COM
AGENCY: DO YOU REALLY UNDERSTAND YOUR DUTIES	3	CE.6845000-RE	Classroom	FITZPATRICK REAL ESTATE SCHOOL (702) 283-3489 WWW.FITZPATRICKSCHOOLNV.COM
PUT THE CLIENT FIRST	3	CE.7216000-RE	Classroom	FITZPATRICK REAL ESTATE SCHOOL (702) 283-3489 WWW.FITZPATRICKSCHOOLNV.COM
NEVADA AGENCY AS A GLOBAL NOMAD	3	CE.6970000-RE	Classroom	GLOBAL PROPERTY SEMINARS (702) 682-3989 WWW.GLOBALPROPERTYSEMINARS.COM

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SPECIALIZING AS A BUYER'S AGENT	3	CE.7111000-RE	Classroom	GLOBAL PROPERTY SEMINARS (702) 682-3989 WWW.GLOBALPROPERTYSEMINARS.COM
AGENCY - DO I KNOW WHO I REPRESENT?	3	CE.5513000-RE	Classroom	GREATER LAS VEGAS ASSOCIATION OF REALTORS (702) 784-5051 WWW.LASVEGASREALTOR.COM
AGENCY A-Z	3	CE.3395001-RE	Classroom	GREATER LAS VEGAS ASSOCIATION OF REALTORS (702) 784-5051 WWW.LASVEGASREALTOR.COM
AGENCY, ARE YOU A KNOWLEDGEABLE, COMPETENT REAL ESTATE AGENT	3	CE.3809000-RE	Classroom	GREATER LAS VEGAS ASSOCIATION OF REALTORS (702) 784-5051 WWW.LASVEGASREALTOR.COM
AGENCY: IT'S NOT A PROBLEM...UNITL IT'S A PROBLEM	3	CE.5565000-RE	Classroom	GREATER LAS VEGAS ASSOCIATION OF REALTORS (702) 784-5051 WWW.LASVEGASREALTOR.COM
A STUDY OF AGENCY	3	CE.3523000-RE	Classroom	GREATER LAS VEGAS ASSOCIATION OF REALTORS (702) 784-5051 WWW.LASVEGASREALTOR.COM
AGENCY FOR REAL ESTATE LICENSEES IN NEVADA	3	CE.3527000-RE	Classroom	GREATER LAS VEGAS ASSOCIATION OF REALTORS (702) 784-5051 WWW.LASVEGASREALTOR.COM
MANAGING AGENCY RISKS	3	CE.3727000-RE	Classroom	GREATER LAS VEGAS ASSOCIATION OF REALTORS (702) 784-5051 WWW.LASVEGASREALTOR.COM
THE ESSENCE OF AGENCY	3	CE.4277000-RE	Classroom	GREATER LAS VEGAS ASSOCIATION OF REALTORS (702) 784-5051 WWW.LASVEGASREALTOR.COM

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RAISING THE BAR - EXCEEDING BUYER & SELLER EXPECTATIONS	3	CE.6003000-RE	Classroom	GREATER LAS VEGAS ASSOCIATION OF REALTORS (702) 784-5051 WWW.LASVEGASREALTOR.COM
NEVADA AGENCY - NO DUAL AGENCY HERE	3	CE.6294000-RE	Classroom	GREATER LAS VEGAS ASSOCIATION OF REALTORS (702) 784-5051 WWW.LASVEGASREALTOR.COM
WIN EVERY LISTING! AGENCY STRATEGIES!	3	CE.6295000-RE	Classroom	GREATER LAS VEGAS ASSOCIATION OF REALTORS (702) 784-5051 WWW.LASVEGASREALTOR.COM
ARE YOU THE BUYER OR SELLER AGENT IN NEVADA?	3	CE.6499000-RE	Classroom	GREATER LAS VEGAS ASSOCIATION OF REALTORS (702) 784-5051 WWW.LASVEGASREALTOR.COM
ACCREDITED BUYER REPRESENTATIVE (ABR)	12	CE.6951000-RE	Classroom	GREATER LAS VEGAS ASSOCIATION OF REALTORS (702) 784-5051 WWW.LASVEGASREALTOR.COM
AGENCY - DO THE RIGHT THING	3	CE.7249000-RE	Classroom	GREATER LAS VEGAS ASSOCIATION OF REALTORS (702) 784-5051 WWW.LASVEGASREALTOR.COM
DELIVERING 5-STAR SERVICE TO BUYERS	3	CE.7315000-RE	Classroom	GREATER LAS VEGAS ASSOCIATION OF REALTORS (702) 784-5051 WWW.LASVEGASREALTOR.COM
AGENCY: ARE YOU THEIR AGENT?	3	CE.7209000-RE	Classroom	JPAR ELITE (702) 222-3366 WWW.JPARELITE.COM
WHERE DO I DRAW THE LINE? UNDERSTANDING AGENCY	3	CE.7089400-RE	Classroom	KELLY BISHOP (702) 802-9832 BISHOPREALESTATEGROUPNV@GMAIL.COM
AGENT FIDUCIARY AND RESPONSIBILITY	3	CE.4182000-RE	Classroom	KEY REALTY SCHOOL LLC (702) 313-7000 WWW.KEYREALTYSCHOOL.COM

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AGENT DUTIES AND DISCLOSURES	3	CE.5926000-RE	Classroom	KEY REALTY SCHOOL LLC (702) 313-7000 WWW.KEYREALTYSCHOOL.COM
NEVADA AGENCY DISCLOSURES AND RESPONSIBILITIES	3	CE.6187000-RE	Classroom	KEY REALTY SCHOOL LLC (702) 313-7000 WWW.KEYREALTYSCHOOL.COM
AGENCY DISCLOSURES IN NEVADA REAL ESTATE	3	CE.6589000-RE	Classroom	KEY REALTY SCHOOL LLC (702) 313-7000 WWW.KEYREALTYSCHOOL.COM
AGENCY LAW IN NEVADA	3	CE.7309000-RE	Classroom	KEY REALTY SCHOOL LLC (702) 313-7000 WWW.KEYREALTYSCHOOL.COM
UNDERSTANDING REAL ESTATE AGENCY LAW IN NEVADA	3	CE.7265000-RE	Classroom	KYLE WALLACE, ESQ (702) 231-3299 WWW.WFGTITLE.COM
THE LICENSEES DUTIES AND RESPONSIBILITIES IN A REAL ESTATE TRANSACTION	3	CE.6864000-RE	Classroom	LOIS F. HARPER LLC (702) 612-8842 WWW.LOISHARPER.COM
DUAL AGENCY (MULTIPLE REPRESENTATION) WHAT'S THE FUSS?	3	CE.4124000-RE	Classroom	KANDAS MYER (775) 657-8138 KANDASMYER@GMAIL.COM
DESIGNATED AGENCY IN NEVADA	3	CE.4242000-RE	Classroom	NEVADA REAL ESTATE ACADEMY (702) 796-7777 WWW.NVREACADEMY.COM
AGENCY AND DISCLOSURE ENCOUNTERS OF THE WORST KIND	3	CE.6146000-RE	Classroom	NEVADA REAL ESTATE ACADEMY (702) 796-7777 WWW.NVREACADEMY.COM
THE LISTING SYSTEM & WORKING WITH BUYERS	3	CE.6341000-RE	Classroom	NEVADA REAL ESTATE ACADEMY (702) 796-7777 WWW.NVREACADEMY.COM

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THE FUTURE OF AGENCY AND BUYER BROKERAGE AGREEMENTS	3	CE.7263000-RE	Classroom	NEVADA REAL ESTATE ACADEMY (702) 796-7777 WWW.NVREACADEMY.COM
WHAT EVERY LICENSEE SHOULD KNOW	3	CE.7001000-RE	Classroom	NEVADA REAL ESTATE DIVISION (702) 486-0951 WWW.RED.NV.GOV
BAD CHOICES MAKE GOOD STORIES	3	CE.6768000-RE	Classroom	NEVADA REAL ESTATE INSTITUTE LLC (702) 482-4500 ADMIN@NEVADAREI.COM
DUTY TO DISCLOSE	3	CE.7096000-RE	Classroom	NEVADA REAL ESTATE INSTITUTE LLC (702) 482-4500 ADMIN@NEVADAREI.COM
AGENCY RELATIONSHIPS THROUGH NEVADA LAW	3	CE.5021002-RE	Classroom	REAL ESTATE SCHOOL OF NEVADA (702) 281-0495 WWW.REALTYSCHOOL.COM
AGENCY RELATIONSHIPS & THE LICENSEE	3	CE.5845001-RE	Classroom	REAL ESTATE SCHOOL OF NEVADA (702) 281-0495 WWW.REALTYSCHOOL.COM
REAL ESTATE...IT'S A TEAM SPORT	3	CE.5711000-RE	Classroom	NEIL SCHWARTZ (702) 227-5304 WWW.NEILSCHWARTZ.COM
SNOW WHITE AND THE SEVEN DISCLOSURES	3	CE.4248000-RE	Classroom	NEIL SCHWARTZ (702) 227-5304 WWW.NEILSCHWARTZ.COM
WORKING WITH BUYERS...IT'S THE EXPERIENCE NOT THE SERVICE	3	CE.6379000-RE	Classroom	NEIL SCHWARTZ (702) 227-5304 WWW.NEILSCHWARTZ.COM
DO YOU REALLY UNDERSTAND YOUR DUTIES OWNED	3	CE.6960000-RE	Classroom	NEIL SCHWARTZ (702) 227-5304 WWW.NEILSCHWARTZ.COM

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WHO'S ON FIRST	3	CE.6321000-RE	Classroom	SIERRA NEVADA REALTORS (775) 823-8803 WWW.SNR.REALTOR
I HAVE A CLIENT! NOW WHAT?	3	CE.6323000-RE	Classroom	SIERRA NEVADA REALTORS (775) 823-8803 WWW.SNR.REALTOR
ACCREDITED BUYER'S REPRESENTATIVE PART 2	4	CE.7023000-RE	Classroom	SIERRA NEVADA REALTORS (775) 823-8803 WWW.SNR.REALTOR
AGENCY SCHMAGENCY: WHAT'S THE FUSS?	3	CE.6563000-RE	Classroom	SIGNATURE REAL ESTATE SCHOOL, LLC (702) 413-3200 BRANDON@SIGNATURENV.COM
BUYER AGENCY IN NEW HOME SALES	3	CE.6938000-RE	Classroom	STEVEN KITNICK SEMINARS LLC (702) 326-8722 WWW.NEVADACE.COM
AS-IS	3	CE.7045000-RE	Classroom	STEVEN KITNICK SEMINARS LLC (702) 326-8722 WWW.NEVADACE.COM
FIDUCIARY DUTIES	3	CE.4163000-RE	Classroom	STEVEN KITNICK SEMINARS LLC (702) 326-8722 WWW.NEVADACE.COM
6 WAYS TO DISAPPOINT YOUR SELLER	3	CE.5596000-RE	Classroom	TICOR TITLE OF NEVADA, INC (775) 324-7400 WWW.TICORACADEMY.COM
DISCLOSURE: AN AGENT'S BEST FRIEND	3	CE.5487000-RE	Classroom	TICOR TITLE OF NEVADA, INC (775) 324-7400 WWW.TICORACADEMY.COM
LET'S TALK AGENCY	3	CE.5137000-RE	Classroom	TICOR TITLE OF NEVADA, INC (775) 324-7400 WWW.TICORACADEMY.COM

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9 STEPS TO BETTER AGENCY	3	CE.5752000-RE	Classroom	TICOR TITLE OF NEVADA, INC (775) 324-7400 WWW.TICORACADEMY.COM
DISSECTING DISCLOSURES	3	CE.4196000-RE	Classroom	TICOR TITLE OF NEVADA, INC (775) 324-7400 WWW.TICORACADEMY.COM
TRAVELS IN AGENCY	3	CE.4469000-RE	Classroom	TICOR TITLE OF NEVADA, INC (775) 324-7400 WWW.TICORACADEMY.COM
WHAT IS MY ROLE?	3	CE.6936000-RE	Classroom	TICOR TITLE OF NEVADA, INC (775) 324-7400 WWW.TICORACADEMY.COM
REPRESENTATION IN COMMERCIAL REAL ESTATE	3	CE.6665000-RE	Classroom	YVETTE MAJOR (702) 334-7524 WWW.CREPROCOURSES.COM