

**DEPARTMENT OF BUSINESS AND INDUSTRY
REAL ESTATE DIVISION - EDUCATION SECTION**
(702) 486-0951 / realest@red.nv.gov

**Real Estate Continuing Education Classroom Courses
CONTRACTS**

1. The courses in this calendar have been approved by the Real Estate Division on behalf of the Commission.
2. Scroll down for the complete calendar to select courses.
3. The Division does not endorse any one sponsor nor does it guarantee the accuracy of the information provided.

Contact the sponsor directly for more information and to register for class.

Course Title	Hours	CE Number	Delivery Method	Sponsor
CONTRACTS - BUYER BROKERAGE - CONTROL THE CLIENT EXPERIENCE	3	CE.6685000-RE	Classroom	AGENT FORMULA (702) 990-0480 WWW.LASVEGASAGENTFORMULA.COM
DO YOU KNOW ALL THE CONTRACT DISCLOSURES & UNDERSTAND THEIR IMPORTANCE?	3	CE.6656000-RE	Classroom	AGENT FORMULA (702) 990-0480 WWW.LASVEGASAGENTFORMULA.COM
WRITING AND PRESENTING THE PURCHASE CONTRACT	3	CE.7104000-RE	Classroom	AGENT FORMULA (702) 990-0480 WWW.LASVEGASAGENTFORMULA.COM
DIVERSE CONTRACTS & ADDENDUMS FOR RESIDENTIAL & COMMERCIAL	3	CE.7152000-RE	Classroom	ANTHONY KEEP (702) 205-9385 BROKERAGERELATIONSTK@YAHOO.COM
INTRO TO THE PURCHASE AGREEMENT	1	CE.7160000-RE	Classroom	ARTI ACADEMICS (801) 341-0905 WWW.ARTIACADEMICS.COM
THE RPA: TOP TO BOTTOM	3	CE.6232000-RE	Classroom	BHALLA COACHING AND CONSULTING (702) 401-1404 REALTORVANDANA@GMAIL.COM
THE LISTING AGREEMENT: TOP TO BOTTOM	3	CE.7295000-RE	Classroom	BHALLA COACHING AND CONSULTING (702) 401-1404 REALTORVANDANA@GMAIL.COM

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THE PURCHASE AGREEMENT: GET IT RIGHT THE FIRST TIME	3	CE.6599000-RE	Classroom	CEASAP 702-353-2170 WWW.CEASAP.COM
SELLER BEWARE: UNDERSTANDING CONTINGENCIES OF THE RESIDENTIAL PURCHASE AGREEMENT	3	CE.6202000-RE	Classroom	CODY LEWIS (702) 810-1993 WWW.CODYLEWIS.EXPREALTY.COM
AS IS AND SELLER DISCLOSURE	3	CE.7278000-RE	Classroom	CODY LEWIS (702) 810-1993 WWW.CODYLEWIS.EXPREALTY.COM
CONTRACTS - WHAT I NEED TO KNOW	3	CE.6411000-RE	Classroom	COLDWELL BANKER PREMIER REALTY (702) 871-9500 WWW.LASVEGASHOMES.COM
FINANCING ALTERNATIVES AND THE CONTRACTS USED	3	CE.6692000-RE	Classroom	COLDWELL BANKER PREMIER REALTY (702) 871-9500 WWW.LASVEGASHOMES.COM
COUNTER OFFERS & ADDENDA - LET'S MAKE A DEAL	3	CE.7215000-RE	Classroom	COLDWELL BANKER SELECT REAL ESTATE (775) 688-4800 NVEDUCATION@CBSELECTRE.COM
THE LISTING PROCESS	3	CE.7277000-RE	Classroom	COLDWELL BANKER SELECT REAL ESTATE (775) 688-4800 NVEDUCATION@CBSELECTRE.COM
THE IMPORTANCE OF CONTRACT LANGUAGE	3	CE.7084000-RE	Classroom	DRIGGS TITLE AGENCY (702) 852-1813 WWW.DRIGGSTITLE.COM
THE IMPORTANCE OF CONTRACT LANGUAGE	3	CE.7084000-RE	Classroom	DRIGGS TITLE AGENCY (702) 852-1813 WWW.DRIGGSTITLE.COM
KNOW YOUR CONTRACTS	3	CE.5523000-RE	Classroom	ERA BROKERS CONSOLIDATED (702) 873-4500 AMANDA@ERABROKERS.COM

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DO THE CONTRACT RIGHT	3	CE.6414000-RE	Classroom	ERA REALTY CENTRAL/PAT SCHWEIGERT (775) 685-2372 WWW.ERAREALTYCENTRAL.COM
SELLING LAND IN NEVADA, CONTRACTS	3	CE.6415000-RE	Classroom	ERA REALTY CENTRAL/PAT SCHWEIGERT (775) 685-2372 WWW.ERAREALTYCENTRAL.COM
CLIENT CENTERED CONTRACTS	3	CE.4268002-RE	Classroom	ERA REALTY CENTRAL/PAT SCHWEIGERT (775) 685-2372 WWW.ERAREALTYCENTRAL.COM
CONTRACTS HAVE CONSEQUENCES	3	CE.6758000-RE	Classroom	ERA REALTY CENTRAL/PAT SCHWEIGERT (775) 685-2372 WWW.ERAREALTYCENTRAL.COM
PURCHASE AGREEMENTS AND MISTAKES TO AVOID - CLASS ONE	3	CE.6334000-RE	Classroom	FIRST AMERICAN TITLE - RENO (775) 815-8095 WWW.FIRSTAM.COM
PURCHASE AGREEMENTS AND MISTAKES TO AVOID - CLASS TWO	3	CE.6382000-RE	Classroom	FIRST AMERICAN TITLE - RENO (775) 815-8095 WWW.FIRSTAM.COM
PURCHASE AGREEMENT MYTHS - "NO REPAIRS, AS IS AND OTHERS"	3	CE.6448000-RE	Classroom	FIRST AMERICAN TITLE - RENO (775) 815-8095 WWW.FIRSTAM.COM
OFFERS AND COMMON MISTAKES	3	CE.6491000-RE	Classroom	FIRST AMERICAN TITLE - RENO (775) 815-8095 WWW.FIRSTAM.COM
CONTRACTS AND ADDENDUMS	3	CE.6608000-RE	Classroom	FIRST AMERICAN TITLE - RENO (775) 815-8095 WWW.FIRSTAM.COM
COMMON CONTRACT ISSUES	3	CE.6760000-RE	Classroom	FIRST AMERICAN TITLE - RENO (775) 815-8095 WWW.FIRSTAM.COM

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SELLER CONTRACTS	3	CE.6990000-RE	Classroom	FIRST AMERICAN TITLE - RENO (775) 815-8095 WWW.FIRSTAM.COM
SRPD, REPAIRS AND OTHER FORMS	3	CE.4417000-RE	Classroom	FIRST CENTENNIAL TITLE OF NEVADA (775) 689-8510 WWW.FIRSTCENTENNIAL.COM
BACKUPS, "NO REPAIRS" AND OTHER CONTRACT MYTHS"	3	CE.5937000-RE	Classroom	FIRST CENTENNIAL TITLE OF NEVADA (775) 689-8510 WWW.FIRSTCENTENNIAL.COM
PURCHASE AGREEMENTS AND COMMON MISTAKES	3	CE.6167000-RE	Classroom	FIRST CENTENNIAL TITLE OF NEVADA (775) 689-8510 WWW.FIRSTCENTENNIAL.COM
CONTRACT BLUNDERS AND HOW TO AVOID THEM	3	CE.4119000-RE	Classroom	FIRST CENTENNIAL TITLE OF NEVADA (775) 689-8510 WWW.FIRSTCENTENNIAL.COM
EXPLAINING CRITICAL CONTRACT CLAUSES	3	CE.6891000-RE	Classroom	FITZPATRICK REAL ESTATE SCHOOL (702) 283-3489 WWW.FITZPATRICKSCHOOLNV.COM
CATCH ME IF YOU CAN: CATCHING ERRORS IN CONTRACTS	3	CE.7234000-RE	Classroom	FITZPATRICK REAL ESTATE SCHOOL (702) 283-3489 WWW.FITZPATRICKSCHOOLNV.COM
CONTRACTS: THE LISTING SIDE	3	CE.6846000-RE	Classroom	FITZPATRICK REAL ESTATE SCHOOL (702) 283-3489 WWW.FITZPATRICKSCHOOLNV.COM
CONTRACTS: THE SALE SIDE	3	CE.6847000-RE	Classroom	FITZPATRICK REAL ESTATE SCHOOL (702) 283-3489 WWW.FITZPATRICKSCHOOLNV.COM
MASTERNG THE RPA	3	CE.6984000-RE	Classroom	GEORGIA PURPURA LLC (702) 498-0096 GOERGIAPURPURA@GMAIL.COM

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LANDING THE LISTING	3	CE.6617000-RE	Classroom	GLOBAL PROPERTY SEMINARS (702) 682-3989 WWW.GLOBALPROPERTYSEMINARS.COM
FINANCING THE DEAL	3	CE.6588000-RE	Classroom	GLOBAL PROPERTY SEMINARS (702) 682-3989 WWW.GLOBALPROPERTYSEMINARS.COM
THE LISTING CONTRACT...CROSS YOUR T'S AND DOTTING YOUR I'S	3	CE.5546000-RE	Classroom	GREATER LAS VEGAS ASSOCIATION OF REALTORS (702) 784-5051 WWW.LASVEGASREALTOR.COM
HOW TO LEAD A SELLER TO A CLOSING	3	CE.5566000-RE	Classroom	GREATER LAS VEGAS ASSOCIATION OF REALTORS (702) 784-5051 WWW.LASVEGASREALTOR.COM
ELEMENTS OF CONTRACT	3	CE.3524000-RE	Classroom	GREATER LAS VEGAS ASSOCIATION OF REALTORS (702) 784-5051 WWW.LASVEGASREALTOR.COM
I AM A CONTRACT	3	CE.3896000-RE	Classroom	GREATER LAS VEGAS ASSOCIATION OF REALTORS (702) 784-5051 WWW.LASVEGASREALTOR.COM
CONQUERING CONTRACTS - UNDERSTANDING BASIC CONTRACT LAW AND LISTING AGREEMENTS	6	CE.3118000-RE	Classroom	GREATER LAS VEGAS ASSOCIATION OF REALTORS (702) 784-5051 WWW.LASVEGASREALTOR.COM
EVOLUTION OF CONTRACT LAW	3	CE.4278000-RE	Classroom	GREATER LAS VEGAS ASSOCIATION OF REALTORS (702) 784-5051 WWW.LASVEGASREALTOR.COM
CONQUERING CONTRACTS 1: UNDERSTANDING BASIC CONTRACT LAW & OFFER & ACCEPTANCE FORMS	6	CE.3119001-RE	Classroom	GREATER LAS VEGAS ASSOCIATION OF REALTORS (702) 784-5051 WWW.LASVEGASREALTOR.COM
PRESENTING THE GLVAR RESIDENTIAL PURCHASE AGREEMENT	3	CE.4473000-RE	Classroom	GREATER LAS VEGAS ASSOCIATION OF REALTORS (702) 784-5051 WWW.LASVEGASREALTOR.COM

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CONTRACTS UPDATE	3	CE.5545000-RE	Classroom	GREATER LAS VEGAS ASSOCIATION OF REALTORS (702) 784-5051 WWW.LASVEGASREALTOR.COM
RISK MANAGEMENT UPDATE	3	CE.4289000-RE	Classroom	GREATER LAS VEGAS ASSOCIATION OF REALTORS (702) 784-5051 WWW.LASVEGASREALTOR.COM
THE RPA - BOY, DO I HAVE QUESTIONS	3	CE.6375000-RE	Classroom	GREATER LAS VEGAS ASSOCIATION OF REALTORS (702) 784-5051 WWW.LASVEGASREALTOR.COM
THE WORLD OF CONTRACTS	3	CE.3429000-RE	Classroom	GREATER LAS VEGAS ASSOCIATION OF REALTORS (702) 784-5051 WWW.LASVEGASREALTOR.COM
CREATIVE FINANCING MADE EASY	3	CE.7083000-RE	Classroom	JAN O'BRIEN (702) 858-9191 JANOBRIENREALTOR@GMAIL.COM
CONTRACTS, CONTINGENCIES AND DAMAGES - OH MY!	3	CE.7208000-RE	Classroom	JPAR ELITE (702) 222-3366 WWW.JPARELITE.COM
TODAY'S BUYER REPRESENTATIVE	3	CE.7313000-RE	Classroom	JPAR ELITE (702) 222-3366 WWW.JPARELITE.COM
ANATOMY OF A TRANSACTION	3	CE.6860000-RE	Classroom	KELLY BISHOP (702) 802-9832 BISHOPREALESTATEGROUPNV@GMAIL.COM
LISTINGS, OPEN HOUSES AND MORTGAGE PREP	3	CE.6956000-RE	Classroom	KELLY BISHOP (702) 802-9832 BISHOPREALESTATEGROUPNV@GMAIL.COM
EXAMINING PURCHASE CONTRACTS	3	CE.4184000-RE	Classroom	KEY REALTY SCHOOL LLC (702) 313-7000 WWW.KEYREALTYSCHOOL.COM

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LISTING CONTRACTS USED IN NEVADA	3	CE.5927000-RE	Classroom	KEY REALTY SCHOOL LLC (702) 313-7000 WWW.KEYREALTYSCHOOL.COM
NEVADA PURCHASE CONTRACT AND REAL PROPERTY PURCHASE CONSIDERATIONS	3	CE.6186000-RE	Classroom	KEY REALTY SCHOOL LLC (702) 313-7000 WWW.KEYREALTYSCHOOL.COM
CONTRACTS FOR LISTING REAL PROPERTY IN NEVADA	3	CE.6591000-RE	Classroom	KEY REALTY SCHOOL LLC (702) 313-7000 WWW.KEYREALTYSCHOOL.COM
COMMERCIAL LEASING CONTRACTS	3	CE.6781000-RE	Classroom	KEY REALTY SCHOOL LLC (702) 313-7000 WWW.KEYREALTYSCHOOL.COM
COMMERCIAL SALES CONTRACTS	3	CE.6782000-RE	Classroom	KEY REALTY SCHOOL LLC (702) 313-7000 WWW.KEYREALTYSCHOOL.COM
CONTRACTS USED TO SELL NEVADA REAL PROPERTY	3	CE.6866000-RE	Classroom	KEY REALTY SCHOOL LLC (702) 313-7000 WWW.KEYREALTYSCHOOL.COM
CONTRACTS USED TO PURCHASE NEVADA REAL PROPERTY	3	CE.6867000-RE	Classroom	KEY REALTY SCHOOL LLC (702) 313-7000 WWW.KEYREALTYSCHOOL.COM
NEVADA CONTRACTS	3	CE.7310000-RE	Classroom	KEY REALTY SCHOOL LLC (702) 313-7000 WWW.KEYREALTYSCHOOL.COM
A NEW LOOK AT CONTRACT LAW	3	CE.7311000-RE	Classroom	KEY REALTY SCHOOL LLC (702) 313-7000 WWW.KEYREALTYSCHOOL.COM
CONTRACT CONTINGENCIES & LOOPHOLES	3	CE.7161000-RE	Classroom	LAS VEGAS SOTHEBY'S INTERNATIONAL REALTY (702) 360-1414 ROBYN@RYGLUXURY.COM

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WINNING OFFERS	3	CE.7317000-RE	Classroom	LAUREN TUEY (775) 379-8339 NVHOMEEXPERT@GMAIL.COM
BREAKING DOWN CONTRACTS, WHAT YOU NEED TO KNOW	3	CE.6865000-RE	Classroom	LOIS F. HARPER LLC (702) 612-8842 WWW.LOISHARPER.COM
CONTRACTS IT'S MORE THAN PRICE	3	CE.6384000-RE	Classroom	MICHAEL P NOLAN LLC (775) 284-2855 RESULTS@CALLMIKENOLAN.COM
PROBATE - BE FEARLESS	3	CE.6383000-RE	Classroom	MICHAELSON LAW (702) 731-2333 WWW.MICHAELSONLAW.COM
WRITING RESIDENTIAL CONTRACTS FOR A 1031 EXCHANGE	3	CE.5755000-RE	Classroom	KANDAS MYER (775) 657-8138 KANDASMYER@GMAIL.COM
THE BUYER'S BROKER AGREEMENT	3	CE.4125000-RE	Classroom	KANDAS MYER (775) 657-8138 KANDASMYER@GMAIL.COM
ADVANCED ANALYSIS OF THE RESIDENTIAL PURCHASE AGREEMENT	3	CE.3633000-RE	Classroom	NEVADA REAL ESTATE ACADEMY (702) 796-7777 WWW.NVREACADEMY.COM
WRITING AND PRESENTING THE OFFER TO PURCHASE	3	CE.5015000-RE	Classroom	NEVADA REAL ESTATE ACADEMY (702) 796-7777 WWW.NVREACADEMY.COM
PREPARING TO WRITE THE LISTING AGREEMENT	3	CE.4456000-RE	Classroom	NEVADA REAL ESTATE ACADEMY (702) 796-7777 WWW.NVREACADEMY.COM
FROM THE GROUND UP!	3	CE.6723000-RE	Classroom	NEVADA REAL ESTATE INSTITUTE LLC (702) 482-4500 ADMIN@NEVADAREI.COM

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THE ANATOMY OF A CONTRACT	3	CE.6727000-RE	Classroom	NEVADA REAL ESTATE INSTITUTE LLC (702) 482-4500 ADMIN@NEVADAREI.COM
ALTERNATIVE CONTRACTS	3	CE.7117000-RE	Classroom	NEVADA REAL ESTATE INSTITUTE LLC (702) 482-4500 ADMIN@NEVADAREI.COM
SO YOU THINK YOU KNOW CONTRACTS?	3	CE.7232000-RE	Classroom	R.I.S.E. UNIVERSITY, LLC (888) 558-0421 REALTOR@MBSREALESTATESERVICES.COM
RPA 101	3	CE.7256000-RE	Classroom	RE LEARN (702) 277-9032 RELEARNV@GMAIL.COM
WRITING AN ACCEPTABLE REO OFFER	3	CE.5056002-RE	Classroom	REAL ESTATE SCHOOL OF NEVADA (702) 281-0495 WWW.REALTYSCHOOL.COM
FROM OFFER TO CONTRACT TO CLOSING	3	CE.7014000-RE	Classroom	REAL ESTATE SCHOOL OF NEVADA (702) 281-0495 WWW.REALTYSCHOOL.COM
THE PURCHASE AGREEMENT...IT'S ALL IN THE DETAILS	3	CE.5454000-RE	Classroom	NEIL SCHWARTZ (702) 227-5304 WWW.NEILSCHWARTZ.COM
LIST TO LAST	3	CE.5745000-RE	Classroom	NEIL SCHWARTZ (702) 227-5304 WWW.NEILSCHWARTZ.COM
RE BOOT CAMP...THE RPA LINE BY LINE	3	CE.5828000-RE	Classroom	NEIL SCHWARTZ (702) 227-5304 WWW.NEILSCHWARTZ.COM
LISTING...CONTROL THE INVENTORY...CONTROL YOUR INCOME	3	CE.6293000-RE	Classroom	NEIL SCHWARTZ (702) 227-5304 WWW.NEILSCHWARTZ.COM

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FROM OFFER TO ACCEPTANCE IN ONE EASY STEP	3	CE.6958000-RE	Classroom	NEIL SCHWARTZ (702) 227-5304 WWW.NEILSCHWARTZ.COM
THE BUYER BROKERAGE AGREEMENT...GETTING IT SIGNED	3	CE.6959000-RE	Classroom	NEIL SCHWARTZ (702) 227-5304 WWW.NEILSCHWARTZ.COM
GOT AN OFFER! DO IT RIGHT!	3	CE.4288000-RE	Classroom	SIERRA NEVADA REALTORS (775) 823-8803 WWW.SNR.REALTOR
WHAT DOES THE CONTRACT SAY?	3	CE.6322000-RE	Classroom	SIERRA NEVADA REALTORS (775) 823-8803 WWW.SNR.REALTOR
CLEAN CONTRACTS	3	CE.6853000-RE	Classroom	SIERRA NEVADA REALTORS (775) 823-8803 WWW.SNR.REALTOR
CONTRACTS FROM A BUYERS POINT OF VIEW	3	CE.6687000-RE	Classroom	SIGNATURE REAL ESTATE SCHOOL, LLC (702) 413-3200 BRANDON@SIGNATURENV.COM
CONTRACTS FROM A SELLERS POINT OF VIEW	3	CE.6688000-RE	Classroom	SIGNATURE REAL ESTATE SCHOOL, LLC (702) 413-3200 BRANDON@SIGNATURENV.COM
RESIDENTIAL LEASE AGREEMENT, THE	3	CE.4406001-RE	Classroom	SOUTHERN NEVADA PROPERTY MANAGEMENT LLC (702) 330-3308 WWW.SONVPM.COM
AVOIDING FIXTURES & PERSONAL PROPERTY DISPUTES	3	CE.4341001-RE	Classroom	STEVEN KITNICK SEMINARS LLC (702) 326-8722 WWW.NEVADACE.COM
THE RESIDENTIAL PURCHASE AGREEMENT	3	CE.6712000-RE	Classroom	STEVEN KITNICK SEMINARS LLC (702) 326-8722 WWW.NEVADACE.COM

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AVOIDING EARNEST MONEY DEPOSIT DISPUTES	3	CE.6937000-RE	Classroom	STEVEN KITNICK SEMINARS LLC (702) 326-8722 WWW.NEVADACE.COM
LISTING CONTRACT, THE	3	CE.3602000-RE	Classroom	TICOR TITLE OF NEVADA, INC (775) 324-7400 WWW.TICORACADEMY.COM
WRITING A PURCHASE AGREEMENT	3	CE.4082000-RE	Classroom	TICOR TITLE OF NEVADA, INC (775) 324-7400 WWW.TICORACADEMY.COM
WHAT DO I KNOW ABOUT CONTRACTS?	3	CE.5751000-RE	Classroom	TICOR TITLE OF NEVADA, INC (775) 324-7400 WWW.TICORACADEMY.COM
CONTRACT CONTINGENCIES	3	CE.4197000-RE	Classroom	TICOR TITLE OF NEVADA, INC (775) 324-7400 WWW.TICORACADEMY.COM
NAVIGATING MULTIPLE OFFERS	3	CE.6117000-RE	Classroom	TICOR TITLE OF NEVADA, INC (775) 324-7400 WWW.TICORACADEMY.COM
CONTRACTS IN COMMERCIAL REAL ESTATE	3	CE.6664000-RE	Classroom	YVETTE MAJOR (702) 334-7524 WWW.CREPROCOURSES.COM