

**DEPARTMENT OF BUSINESS AND INDUSTRY
REAL ESTATE DIVISION - EDUCATION SECTION**
(702) 486-0951 / realest@red.nv.gov

**Real Estate Continuing Education Classroom Courses
GENERAL**

1. The courses in this calendar have been approved by the Real Estate Division on behalf of the Commission.
2. Scroll down for the complete calendar to select courses.
3. The Division does not endorse any one sponsor nor does it guarantee the accuracy of the information provided.

Contact the sponsor directly for more information and to register for class.

Course Title	Hours	CE Number	Delivery Method	Sponsor
HOME INSPECTIONS 101	1	CE.7296000-RE	Classroom	ABSOLUTE HOME INSPECTIONS (702) 752-0061 WWW.ABSOLUTEHOMEINSPECTIONS.NET
INCREASE BUYING POWER: UNDERSTAND CREDIT SCORES	3	CE.5678001-RE	Classroom	ADVANTAGE CREDIT INC (800) 670-7993 WWW.ADVOCREDIT.COM
BE THE CEO OF YOUR LIFE	3	CE.6654000-RE	Classroom	AGENT FORMULA (702) 990-0480 WWW.LASVEGASAGENTFORMULA.COM
SELLING NEW HOMES VS. REALES - WHICH IS BEST FOR CLIENT?	3	CE.7105000-RE	Classroom	AGENT FORMULA (702) 990-0480 WWW.LASVEGASAGENTFORMULA.COM
TOP SIX TECHNOLOGY PLATFORMS TO BETTER SERVE CLIENTS	3	CE.7106000-RE	Classroom	AGENT FORMULA (702) 990-0480 WWW.LASVEGASAGENTFORMULA.COM
NEGOTIATING TECHNIQUES, TACTICS, GAMBITS AND COUNTER GAMBITS	3	CE.7115000-RE	Classroom	AGENT FORMULA (702) 990-0480 WWW.LASVEGASAGENTFORMULA.COM
CAP RATES OR CASH ON CASH	3	CE.7322000-RE	Classroom	AGENT FORMULA (702) 990-0480 WWW.LASVEGASAGENTFORMULA.COM

Course Title	Hours	CE Number	Delivery Method	Sponsor
EVERYTHING YOU NEED TO KNOW ABOUT MORTGAGE LENDING	3	CE.3963003-RE	Classroom	ANDREW MCDONALD (775) 771-7030 WWW.AXIAHOMELOANS.COM/ANDYMC DONALD
MORTGAGE LENDING - BEYOND THE BASICS	3	CE.5727000-RE	Classroom	ANDREW MCDONALD (775) 771-7030 WWW.AXIAHOMELOANS.COM/ANDYMC DONALD
COMMERICAL REAL ESTATE LEASING 102	2	CE.6560000-RE	Classroom	ARTI ACADEMICS (801) 341-0905 WWW.ARTIACADEMICS.COM
INTRODUCTION TO COMMERCIAL REAL ESTATE	2	CE.6566000-RE	Classroom	ARTI ACADEMICS (801) 341-0905 WWW.ARTIACADEMICS.COM
HOW REAL ESTATE PROFESSIONALS CREATE VALUE FOR CLIENTS	2	CE.7198000-RE	Classroom	ARTI ACADEMICS (801) 341-0905 WWW.ARTIACADEMICS.COM
REAL ESTATE TRANSACTION STRUCTURES	2	CE.7199000-RE	Classroom	ARTI ACADEMICS (801) 341-0905 WWW.ARTIACADEMICS.COM
MARKET RESEARCH	2	CE.7200000-RE	Classroom	ARTI ACADEMICS (801) 341-0905 WWW.ARTIACADEMICS.COM
PRODUCTIVITY AND ORGANIZING A PROFESSIONAL REAL ESTATE BUSINESS	2	CE.7201000-RE	Classroom	ARTI ACADEMICS (801) 341-0905 WWW.ARTIACADEMICS.COM
REAL ESTATE SALESPEOPLE AND HOA COMMUNITY MANAGERS WORKING TOGETHER	3	CE.7163000-RE	Classroom	BETTER RESERVE CONSULTANTS (775) 427-1617 WWW.BRCBETTERRESERVECONSULTANTS.COM
IS YOUR HOA BLACKLISTED?	3	CE.7314000-RE	Classroom	BETTER RESERVE CONSULTANTS (775) 427-1617 WWW.BRCBETTERRESERVECONSULTANTS.COM

Course Title	Hours	CE Number	Delivery Method	Sponsor
GREEN EARTH TECHNOLOGIES	3	CE.6229000-RE	Classroom	BHALLA COACHING AND CONSULTING (702) 401-1404 REALTORVANDANA@GMAIL.COM
DOING THE MOST PRODUCTIVE OPEN HOUSE	3	CE.6669000-RE	Classroom	BHALLA COACHING AND CONSULTING (702) 401-1404 REALTORVANDANA@GMAIL.COM
AI FOR REAL ESTATE AGENTS: INNOVATION MEETS IMAGINATION	3	CE.7257000-RE	Classroom	BHALLA COACHING AND CONSULTING (702) 401-1404 REALTORVANDANA@GMAIL.COM
SOLAR 101-THE WHO'S THROUGH THE HOW'S	3	CE.7187000-RE	Classroom	BLUSTAR LENDING (702) 291-1100 WWW.BLUSTAR-LENDING.COM
RED FLAGS & THE DUTY TO INVESTIGATE	3	CE.4339002-RE	Classroom	BRIDGE HOME INSPECTIONS (702) 722-2222 WWW.BRIDGEHOMEINSPECTIONS.COM
ESSENTIAL 1031 EXCHANGE STRATEGIES	3	CE.6914000-RE	Classroom	CARMINE DIFULVIO (702) 476-6400 WWW.SECURITY1STEXCHANGE.COM
MARKET ANALYSIS FOR COMMERCIAL INVESTMENT REAL ESTATE- CI 102	29	CE.2180002-RE	Classroom	CCIM INSTITUTE (312) 321-8566 WWW.CCIM.COM
INVESTMENT ANALYSIS FOR COMMERCIAL INVESTMENT REAL ESTATE - CI 104	32	CE.2181002-RE	Classroom	CCIM INSTITUTE (312) 321-8566 WWW.CCIM.COM
USER DECISION ANALYSIS FOR COMMERCIAL INVESTMENT REAL ESTATE - CI 103	32	CE.2621001-RE	Classroom	CCIM INSTITUTE (312) 321-8566 WWW.CCIM.COM
COMMERCIAL REAL ESTATE NEGOTIATIONS	8	CE.4287001-RE	Classroom	CCIM INSTITUTE (312) 321-8566 WWW.CCIM.COM

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CL101: FINANCIAL ANALYSIS FOR COMMERCIAL INVESTMENT REAL ESTATE	28	CE.6881000-RE	Classroom	CCIM INSTITUTE (312) 321-8566 WWW.CCIM.COM
FOUNDATIONS FOR SUCCESS IN COMMERCIAL REAL ESTATE	14	CE.6998000-RE	Classroom	CCIM INSTITUTE (312) 321-8566 WWW.CCIM.COM
TIME SAVERS FOR GRASS-ROOTS REAL ESTATE MARKETING	3	CE.7319000-RE	Classroom	CE SANCTUARY (702) 742-0623 CESANCTUARY@YAHOO.COM
USING REALTORS PROPERTY RESOURCE (RPR) TO BETTER SERVE BUYERS AND SELLERS	3	CE.4355001-RE	Classroom	CEASAP 702-353-2170 WWW.CEASAP.COM
BUSINESS PLANNING MADE SIMPLE FOR REAL ESTATE PROFESSIONALS	3	CE.6731000-RE	Classroom	CEASAP 702-353-2170 WWW.CEASAP.COM
DIGITAL MARKETING STRATEGY AND COMPLIANCE FOR THE REAL ESTATE PROFESSIONAL	3	CE.6824000-RE	Classroom	CEASAP 702-353-2170 WWW.CEASAP.COM
LEVELING UP PRODUCTIVITY FOR REAL ESTATE PROFESSIONALS	3	CE.7119000-RE	Classroom	CEASAP 702-353-2170 WWW.CEASAP.COM
TITLE, ESCROW & THE PRELIM	3	CE.6912000-RE	Classroom	CHICAGO TITLE (702) 836-8000 WWW.NEVADA.CTOC.COM
BENEFITS OF THE VA LOAN FOR YOUR VETERAN AND MILITARY CLIENTS	3	CE.7239000-RE	Classroom	CMG FINANCIAL INC (702) 493-1924 DARREN.LENNEMANN@ICLOUD.COM
MORTGAGE MATH CAMP	3	CE.4435000-RE	Classroom	CMPS INSTITUTE, LLC WWW.MOMENTIFI.COM/CMPS-INSTITUTE
THE MARKET'S STORY PART 2	1	CE.6637000-RE	Classroom	CMPS INSTITUTE, LLC WWW.MOMENTIFI.COM/CMPS-INSTITUTE

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INTRODUCTION TO STORY SELLING	1	CE.6639000-RE	Classroom	CMPS INSTITUTE, LLC WWW.MOMENTIFI.COM/CMPS-INSTITUTE
THE MARKET'S STORY PART 1	1	CE.6640000-RE	Classroom	CMPS INSTITUTE, LLC WWW.MOMENTIFI.COM/CMPS-INSTITUTE
GUIDE TO THE HOUSING, FINANCIAL, AND MORTGAGE MARKETS	1	CE.6643000-RE	Classroom	CMPS INSTITUTE, LLC WWW.MOMENTIFI.COM/CMPS-INSTITUTE
TAX STORIES PART 1	1	CE.6739000-RE	Classroom	CMPS INSTITUTE, LLC WWW.MOMENTIFI.COM/CMPS-INSTITUTE
TAX STORIES PART 2	1	CE.6740000-RE	Classroom	CMPS INSTITUTE, LLC WWW.MOMENTIFI.COM/CMPS-INSTITUTE
CASH-FLOW STORIES PART 1	1	CE.6738000-RE	Classroom	CMPS INSTITUTE, LLC WWW.MOMENTIFI.COM/CMPS-INSTITUTE
COMMERCIAL REAL ESTATE MORTGAGES	3	CE.6263000-RE	Classroom	COMMERCIAL CAPITAL ADVISORS (702) 792-3700 WWW.COMMCAP.COM
PROBATE: A NEW AVENUE OF REVENUE & REFERRALS FOR REAL ESTATE AGENTS	3	CE.5713000-RE	Classroom	DAVID BINDRUP LAW FIRM, PLLC (702) 465-0888 WWW.DAVIDBINDRUP.COM
LLCS: PROTECTING YOU & YOUR ASSETS	3	CE.4193000-RE	Classroom	DAVID BINDRUP LAW FIRM, PLLC (702) 465-0888 WWW.DAVIDBINDRUP.COM
GREEN REAL ESTATE	3	CE.6607000-RE	Classroom	DEXTERITY CE, LLC (409) 920-2676 WWW.DEXTERITYCE.COM
THE INTERSECTION OF DIVORCE, REAL PROPERTY & MORTGAGE PLANNING	2	CE.7299000-RE	Classroom	DIVORCE LENDING ASSOCIATION (888) 362-2357 WWW.DIVORCELENDINGASSOCIATION.COM
30 WAYS TO LOSE YOUR LICENSE	3	CE.3091000-RE	Classroom	LEE DRIZIN (702) 798-4955 WWW.DRIZINLAW.COM

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WHAT EVERY LICENSEE SHOULD KNOW ABOUT SALES IN PROBATE AND GUARDIANSHIP	3	CE.3983000-RE	Classroom	LEE DRIZIN (702) 798-4955 WWW.DRIZINLAW.COM
UNDERSTANDING NEVADA'S UNIFORM REAL PROPERTY TRANSFER ON DEATH TAX	1	CE.4467000-RE	Classroom	LEE DRIZIN (702) 798-4955 WWW.DRIZINLAW.COM
FINANCIAL POWERS OF ATTORNEY AND REAL ESTATE TRANSACTIONS	1	CE.4516000-RE	Classroom	LEE DRIZIN (702) 798-4955 WWW.DRIZINLAW.COM
ESTATE PLANNING ISSUES AFFECTING REAL ESTATE TRANSACTIONS	1	CE.6349000-RE	Classroom	LEE DRIZIN (702) 798-4955 WWW.DRIZINLAW.COM
THE ESSENTIALS OF PROBATE SALES	1	CE.6884000-RE	Classroom	LEE DRIZIN (702) 798-4955 WWW.DRIZINLAW.COM
LISTING PROPERTY FOR SALE IN PROBATE	1	CE.6882000-RE	Classroom	LEE DRIZIN (702) 798-4955 WWW.DRIZINLAW.COM
METH, MOLD & MARIJUANA - THE ULTIMATE PARTY POLITICS	1	CE.7166000-RE	Classroom	LEE DRIZIN (702) 798-4955 WWW.DRIZINLAW.COM
HOW TO STEER CLEAR OF DISCRIMINATION CLAIMS	1	CE.7167000-RE	Classroom	LEE DRIZIN (702) 798-4955 WWW.DRIZINLAW.COM
WHAT DOES VESTING MEAN AND WHY IS IT IMPORTANT?	1	CE.7168000-RE	Classroom	LEE DRIZIN (702) 798-4955 WWW.DRIZINLAW.COM
THE FINAL CLOSING: ESTATE PLANNING FOR REAL ESTATE AGENTS	1	CE.6889000-RE	Classroom	LEE DRIZIN (702) 798-4955 WWW.DRIZINLAW.COM

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EXPECT THE UNEXPECTED: WHY LICENSEES SHOULD PLAN FOR INCAPACITY	1	CE.6890000-RE	Classroom	LEE DRIZIN (702) 798-4955 WWW.DRIZINLAW.COM
WHAT TO DO WHEN POWERS OF ATTORNEY DON'T WORK DURING CLOSING	1	CE.6883000-RE	Classroom	LEE DRIZIN (702) 798-4955 WWW.DRIZINLAW.COM
STR INDUSTRY LAWS AN FINANCIAL BEST PRACTICES	3	CE.6583000-RE	Classroom	ELDERXL (702) 755-6881 SCRIPTSANDTRIPS@HOTMAIL.COM
STRATEGIES TO SELL MORE HOMES	3	CE.6474000-RE	Classroom	EMMA AURIEMMA-MCKAY (775) 527-7590 WWW.AURIEMMADESIGN.COM
REAL ESTATE MARKET CYCLES	2	CE.6209000-RE	Classroom	ERA BROKERS CONSOLIDATED (702) 873-4500 AMANDA@ERABROKERS.COM
RESIDENTIAL INVESTMENT ANALYSIS	2	CE.6211000-RE	Classroom	ERA BROKERS CONSOLIDATED (702) 873-4500 AMANDA@ERABROKERS.COM
BUILDING A TEAM	2	CE.6212000-RE	Classroom	ERA BROKERS CONSOLIDATED (702) 873-4500 AMANDA@ERABROKERS.COM
PERSONAL FINANCE FOR REAL ESTATE PROFESSIONALS	2	CE.6479000-RE	Classroom	ERA BROKERS CONSOLIDATED (702) 873-4500 AMANDA@ERABROKERS.COM
HOMEOWNERSHP AND WEALTH	2	CE.6876000-RE	Classroom	ERA BROKERS CONSOLIDATED (702) 873-4500 AMANDA@ERABROKERS.COM
REAL ESTATE TRENDS	2	CE.6900000-RE	Classroom	ERA BROKERS CONSOLIDATED (702) 873-4500 AMANDA@ERABROKERS.COM

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FINANCIAL MODELS FOR REAL ESTATE	2	CE.7034000-RE	Classroom	ERA BROKERS CONSOLIDATED (702) 873-4500 AMANDA@ERABROKERS.COM
REAL ESTATE MARKET CYCLES V.2	2	CE.7035000-RE	Classroom	ERA BROKERS CONSOLIDATED (702) 873-4500 AMANDA@ERABROKERS.COM
RESIDENTIAL LEASE VS. BUY	2	CE.7036000-RE	Classroom	ERA BROKERS CONSOLIDATED (702) 873-4500 AMANDA@ERABROKERS.COM
LEASE VS. BUY	2	CE.7041000-RE	Classroom	ERA BROKERS CONSOLIDATED (702) 873-4500 AMANDA@ERABROKERS.COM
MANUFACTURED HOUSING: OPPORTUNITY OR ANOTHER NIGHTMARE	3	CE.6413000-RE	Classroom	ERA REALTY CENTRAL/PAT SCHWEIGERT (775) 685-2372 WWW.ERAREALTYCENTRAL.COM
SOLAR 101 - THE WHO'S THROUGH THE HOW'S	3	CE.7210000-RE	Classroom	EVERYTHING HOME (702) 595-7159 AUDRA@EVERYTHINGHOMENV.COM
1031 EXCHANGE - THE BASICS	3	CE.6926000-RE	Classroom	FIRST AMERICAN EXCHANGE COMPANY LLC (702) 672-3058 WWW.FIRSTEXCHANGE.COM
1031 ECHANGE ADVANCED TOPICS	3	CE.7091000-RE	Classroom	FIRST AMERICAN EXCHANGE COMPANY LLC (702) 672-3058 WWW.FIRSTEXCHANGE.COM
"COMING SOON" PROPERTIES AND OTHER ADVERTISING ISSUES	3	CE.6502000-RE	Classroom	FIRST AMERICAN TITLE - RENO (775) 815-8095 WWW.FIRSTAM.COM
WILL OR NO WILL - THE PROBATE PROCESS	3	CE.7143000-RE	Classroom	FIRST AMERICAN TITLE - RENO (775) 815-8095 WWW.FIRSTAM.COM

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HOME LENDING: WHAT THE REALTOR MUST KNOW	3	CE.6830000-RE	Classroom	FITZPATRICK REAL ESTATE SCHOOL (702) 283-3489 WWW.FITZPATRICKSCHOOLNV.COM
WHAT'S IT WORTH NOW	3	CE.6859000-RE	Classroom	FITZPATRICK REAL ESTATE SCHOOL (702) 283-3489 WWW.FITZPATRICKSCHOOLNV.COM
INCOME TAXES: WHAT THE REALTOR MUST KNOW	3	CE.6885000-RE	Classroom	FITZPATRICK REAL ESTATE SCHOOL (702) 283-3489 WWW.FITZPATRICKSCHOOLNV.COM
CONSUMER PERCEPTIONS OF REAL ESTATE	3	CE.7087000-RE	Classroom	FITZPATRICK REAL ESTATE SCHOOL (702) 283-3489 WWW.FITZPATRICKSCHOOLNV.COM
SURVIVING VIOLENCE, REALTOR SAFETY	3	CE.7254000-RE	Classroom	FRONTLINE TRAINING & CONSULTING LLC (702) 439-1279 WWW.FRONTLINETRIANINGANDCONSULTING.GODADDYSITES.COM
FINANCE BASICS AND NET SHEETS FOR EVERY LICENSEE	3	CE.7016000-RE	Classroom	GEORGIA PURPURA LLC (702) 498-0096 GOERGIAPURPURA@GMAIL.COM
LIFE OF AN ESCROW	3	CE.7240000-RE	Classroom	GEORGIA PURPURA LLC (702) 498-0096 GOERGIAPURPURA@GMAIL.COM
FOR SALE TO SOLD (A MORTGAGE HANDBOOK FO REAL ESTATE AGENTS)	3	CE.7320000-RE	Classroom	GFL CAPITAL MORTGAGE, INC (702) 529-2444 WWW.GFLCAPITAL.COM
MORTGAGE LENDING 101	1	CE.7060000-RE	Classroom	GREAT START MORTGAGE (702) 780-6767 WWW.GREATSTARTMORTGAGE.COM
ASIA/PACIFIC & INTERNATIONAL REAL ESTATE	6	CE.5539000-RE	Classroom	GREATER LAS VEGAS ASSOCIATION OF REALTORS (702) 784-5051 WWW.LASVEGASREALTOR.COM

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EUROPE & INTERNATIONAL REAL ESTATE	6	CE.5542000-RE	Classroom	GREATER LAS VEGAS ASSOCIATION OF REALTORS (702) 784-5051 WWW.LASVEGASREALTOR.COM
THE AMERICAS & INTERNATIONAL REAL ESTATE	6	CE.5541000-RE	Classroom	GREATER LAS VEGAS ASSOCIATION OF REALTORS (702) 784-5051 WWW.LASVEGASREALTOR.COM
GLOBAL REAL ESTATE: TRANSACTION TOOLS	6	CE.5543000-RE	Classroom	GREATER LAS VEGAS ASSOCIATION OF REALTORS (702) 784-5051 WWW.LASVEGASREALTOR.COM
GLOBAL REAL ESTATE: LOCAL MARKETS	6	CE.5145001-RE	Classroom	GREATER LAS VEGAS ASSOCIATION OF REALTORS (702) 784-5051 WWW.LASVEGASREALTOR.COM
FORECLOSURE, THE PROCESS, THE MARKETS, THE LAW	3	CE.3522000-RE	Classroom	GREATER LAS VEGAS ASSOCIATION OF REALTORS (702) 784-5051 WWW.LASVEGASREALTOR.COM
SENIOR REAL ESTATE SPECIALIST (SRES)	12	CE.5371001-RE	Classroom	GREATER LAS VEGAS ASSOCIATION OF REALTORS (702) 784-5051 WWW.LASVEGASREALTOR.COM
MILITARY RELOCATION PROFESSIONAL (MRP)	7	CE.5691000-RE	Classroom	GREATER LAS VEGAS ASSOCIATION OF REALTORS (702) 784-5051 WWW.LASVEGASREALTOR.COM
MANAGING SHORT SALES RISKS	3	CE.3728000-RE	Classroom	GREATER LAS VEGAS ASSOCIATION OF REALTORS (702) 784-5051 WWW.LASVEGASREALTOR.COM
ANTITRUST: HISTORY, PURPOSES, AND RISK REDUCTION	3	CE.4444000-RE	Classroom	GREATER LAS VEGAS ASSOCIATION OF REALTORS (702) 784-5051 WWW.LASVEGASREALTOR.COM
E-PRO CERTIFICATION COURSE	14	CE.6259000-RE	Classroom	GREATER LAS VEGAS ASSOCIATION OF REALTORS (702) 784-5051 WWW.LASVEGASREALTOR.COM

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ESCROW - WHAT IS IT?	3	CE.6517000-RE	Classroom	GREATER LAS VEGAS ASSOCIATION OF REALTORS (702) 784-5051 WWW.LASVEGASREALTOR.COM
IS THIS LAND FOR SALE? TELL ME ABOUT IT!	3	CE.6678000-RE	Classroom	GREATER LAS VEGAS ASSOCIATION OF REALTORS (702) 784-5051 WWW.LASVEGASREALTOR.COM
PUTTING REALTOR® SAFETY FIRST: SAFETY STRATEGIES FOR THE MODERN REALTOR®	3	CE.4235000-RE	Classroom	GREATER LAS VEGAS ASSOCIATION OF REALTORS (702) 784-5051 WWW.LASVEGASREALTOR.COM
AFRICA & INTERNATIONAL REAL ESTATE	7	CE.6909000-RE	Classroom	GREATER LAS VEGAS ASSOCIATION OF REALTORS (702) 784-5051 WWW.LASVEGASREALTOR.COM
REAL ESTATE NEGOTIATION EXPERT (RENE)	14	CE.6949000-RE	Classroom	GREATER LAS VEGAS ASSOCIATION OF REALTORS (702) 784-5051 WWW.LASVEGASREALTOR.COM
RESORT AND SECOND HOME PROERTY SPECIALIST (RSPS)	7	CE.6950000-RE	Classroom	GREATER LAS VEGAS ASSOCIATION OF REALTORS (702) 784-5051 WWW.LASVEGASREALTOR.COM
NEGOTIATIONS -KNOW YOUR OPPONENT	3	CE.6964000-RE	Classroom	GREATER LAS VEGAS ASSOCIATION OF REALTORS (702) 784-5051 WWW.LASVEGASREALTOR.COM
SELLER REPRESENTATIVE SPECIALIST	16	CE.7125000-RE	Classroom	GREATER LAS VEGAS ASSOCIATION OF REALTORS (702) 784-5051 WWW.LASVEGASREALTOR.COM
HOW TO BECOME A TOP COMMERCIAL LISTING BROKER	3	CE.7145000-RE	Classroom	GREATER LAS VEGAS ASSOCIATION OF REALTORS (702) 784-5051 WWW.LASVEGASREALTOR.COM
HOW TO MARKET YOUR COMMERCIAL LISTINGS	3	CE.7146000-RE	Classroom	GREATER LAS VEGAS ASSOCIATION OF REALTORS (702) 784-5051 WWW.LASVEGASREALTOR.COM

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SHORT SALES AND FORECLOSURE RESOURCE (SFR)	6	CE.7170000-RE	Classroom	GREATER LAS VEGAS ASSOCIATION OF REALTORS (702) 784-5051 WWW.LASVEGASREALTOR.COM
EFFECTIVE NEGOTIATING FOR REAL ESTATE PROFESSIONALS	7	CE.7220000-RE	Classroom	GREATER LAS VEGAS ASSOCIATION OF REALTORS (702) 784-5051 WWW.LASVEGASREALTOR.COM
SEEING R.E.D. - A LOOK AT THE NEVADA REAL ESTATE DIVISION WEBSITE	3	CE.7253000-RE	Classroom	GREATER LAS VEGAS ASSOCIATION OF REALTORS (702) 784-5051 WWW.LASVEGASREALTOR.COM
HOME INSPECTIONS 101	3	CE.6999000-RE	Classroom	HOMECHECK HOME INSPECTIONS (702) 400-6889 WWW.HOMECHECKNV.COM
CERTIFIED LUXURY HOME MARKETING SPECIALIST TRAINING	13	CE.3638001-RE	Classroom	INSTITUTE FOR LUXURY HOME MARKETING (800) 328-2008 EXT. 245 WWW.LUXURYHOMEMARKETING.COM
1031 EXCHANGES - INTERMEDIATE ISSUES	3	CE.3144002-RE	Classroom	INVESTMENT PROPERTY EXCHANGE SERVICES INC (602) 224-8818 WWW.IPX1031.COM
1031 EXCHANGES - ESSENTIAL CONCEPTS	3	CE.2444000-RE	Classroom	INVESTMENT PROPERTY EXCHANGE SERVICES INC (602) 224-8818 WWW.IPX1031.COM
RENOVATION FINANCING	3	CE.7079000-RE	Classroom	JACKIE ZLATANOVSKI (702) 591-4575 ZLAHAR14@GMAIL.COM
DEMYSTIFYING PROBATE, ESTATE PLANNING AND ASSET PROTECTION / WHAT EVERY REAL ESTATE PROFESSIONAL NEEDS TO KNOW	3	CE.4217000-RE	Classroom	JEFFREY BURR, LTD (702) 433-4455 WWW.JEFFREYBURR.COM
THE GO - TO INVESTOR'S AGENT	3	CE.7229000-RE	Classroom	JPAR ELITE (702) 222-3366 WWW.JPARELITE.COM

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THE PRICE IS RIGHT... OR IS IT?	3	CE.7228000-RE	Classroom	JPAR ELITE (702) 222-3366 WWW.JPARELITE.COM
COMMUNICATION - INSPIRE, EMPOWER & INFLUENCE - AN INTRODUCTION TO NLP	3	CE.6537000-RE	Classroom	JUSTIN PIERCE (702) 204-7900 WWW.GOLDSTARFINANCIALNV.COM
WATER: HOW IT AFFECTS PROPERTY	4	CE.7165000-RE	Classroom	KAPLAN REAL ESTATE EDUCATION (608) 779-5599 WWW.KAPRE.COM
THE LOWDOWN ON BUYDOWNS	2	CE.7189000-RE	Classroom	KAPLAN REAL ESTATE EDUCATION (608) 779-5599 WWW.KAPRE.COM
FIVE BIGGEST CHALLENGES IN TODAY'S MARKET: SOLVED	4	CE.7221000-RE	Classroom	KAPLAN REAL ESTATE EDUCATION (608) 779-5599 WWW.KAPRE.COM
UNDERWRITING FOR REAL ESTATE PROFESSIONALS: PROTECTING THE CLIENT	4	CE.7222000-RE	Classroom	KAPLAN REAL ESTATE EDUCATION (608) 779-5599 WWW.KAPRE.COM
2024 FINANCING UPDATE	4	CE.7223000-RE	Classroom	KAPLAN REAL ESTATE EDUCATION (608) 779-5599 WWW.KAPRE.COM
R-E-S-P-E-C-T RESPA: AVOIDING IMPRISONMENT, FINES, CENSURE OF LOSS OF LICENSE	4	CE.7224000-RE	Classroom	KAPLAN REAL ESTATE EDUCATION (608) 779-5599 WWW.KAPRE.COM
CHECK YOURSELF BEFORE YOU WRECK YOURSELF	4	CE.7231000-RE	Classroom	KAPLAN REAL ESTATE EDUCATION (608) 779-5599 WWW.KAPRE.COM
COMMERCIAL REAL ESTATE FUNDAMENTALS V1.0	2	CE.7238000-RE	Classroom	KAPLAN REAL ESTATE EDUCATION (608) 779-5599 WWW.KAPRE.COM

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COMMERCIAL REAL ESTATE PROPERTY MANAGEMENT V2.0	2	CE.7242000-RE	Classroom	KAPLAN REAL ESTATE EDUCATION (608) 779-5599 WWW.KAPRE.COM
REAL ESTATE JEOPARDY	4	CE.7226000-RE	Classroom	KAPLAN REAL ESTATE EDUCATION (608) 779-5599 WWW.KAPRE.COM
TECH IMPACT AND THE REAL ESTATE VOCATION V1.0	2	CE.7270000-RE	Classroom	KAPLAN REAL ESTATE EDUCATION (608) 779-5599 WWW.KAPRE.COM
SEVEN TECH TIPS TO LEVEL UP LIVE ONLINE CLASS V1.0	2	CE.7273000-RE	Classroom	KAPLAN REAL ESTATE EDUCATION (608) 779-5599 WWW.KAPRE.COM
2024 TAX UPDATE LIVE ONLINE COURSE V1.0	4	CE.7301000-RE	Classroom	KAPLAN REAL ESTATE EDUCATION (608) 779-5599 WWW.KAPRE.COM
BUSINESS PLANNING 101 - RUNNING YOUR REAL ESTATE BUSINESS LIKE A BUSINESS	3	CE.6897000-RE	Classroom	KELLY BISHOP (702) 802-9832 BISHOPREALESTATEGROUPNV@GMAIL.COM
VETERANS LOANS - UNDERSTANDING THE TRUTH AND BECOMING VA CERTIFIED REALTOR	3	CE.7093000-RE	Classroom	KELLY BISHOP (702) 802-9832 BISHOPREALESTATEGROUPNV@GMAIL.COM
MORTGAGE LENDING BASICS	3	CE.7070000-RE	Classroom	KENGEN TRAINING (702) 343-3132 KENADIE@KENGENLLC.COM
UNDERSTANDING THE HOME EQUITY CONVERSION MORTGAGE	3	CE.7261000-RE	Classroom	KEVIN RICE (208) 914-8927 WWW.PMRLOANS.COM/LOAN-OFFICER/KEVIN-RICE/
ADVANCED INTRODUCTION TO COMMERCIAL REAL ESTATE IN NEVADA	3	CE.5669000-RE	Classroom	KEY REALTY SCHOOL LLC (702) 313-7000 WWW.KEYREALTYSCHOOL.COM

Course Title	Hours	CE Number	Delivery Method	Sponsor
COMMERCIAL LEASING IN NEVADA	3	CE.5671000-RE	Classroom	KEY REALTY SCHOOL LLC (702) 313-7000 WWW.KEYREALTYSCHOOL.COM
COMMERCIAL SALES IN NEVADA	3	CE.5672000-RE	Classroom	KEY REALTY SCHOOL LLC (702) 313-7000 WWW.KEYREALTYSCHOOL.COM
INTRODUCTION TO COMMERCIAL REAL ESTATE IN NEVADA	3	CE.5668000-RE	Classroom	KEY REALTY SCHOOL LLC (702) 313-7000 WWW.KEYREALTYSCHOOL.COM
ASSET PROTECTION AND ESTATE PLANNING FOR REAL ESTATE	3	CE.3372001-RE	Classroom	LAW OFFICES OF GARY L FALES (702) 804-0024 GARY@FALESLAWGROUP.COM
WHAT YOU NEED TO KNOW TO GET YOUR DEALS CLOSED!	3	CE.6602000-RE	Classroom	LAWYERS TITLE OF NEVADA, INC (702) 693-5100 WWW.LTIC.COM
LIFECYCLE OF WIRE FRAUD	1	CE.6603000-RE	Classroom	LAWYERS TITLE OF NEVADA, INC (702) 693-5100 WWW.LTIC.COM
KNOW TO CLOSE - ESCROW FUNDAMENTALS	1	CE.6604000-RE	Classroom	LAWYERS TITLE OF NEVADA, INC (702) 693-5100 WWW.LTIC.COM
UNDERSTANDING THE PRELIMINARY TITLE REPORT	1	CE.6601000-RE	Classroom	LAWYERS TITLE OF NEVADA, INC (702) 693-5100 WWW.LTIC.COM
REMOVING BARRIERS TO VETERAN HOME OWNERSHIP	3	CE.7255000-RE	Classroom	LISA RAMSEY (719) 205-1782 WWW.APPLYWITHLISARAMSEY.COM
AGENT EGO	3	CE.7280000-RE	Classroom	MARGARET FINEL (775) 762-5632 MARGARETFINEL@OUTLOOK.COM

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TODAY'S MORTGAGE WORLD & PROGRAMS	3	CE.7032000-RE	Classroom	MERIT LENDING (702) 802-5500 WWW.MERITLENDING.COM
FUNDAMENTALS OF THE MORTGAGE PROCESS	3	CE.6346000-RE	Classroom	MORTGAGE GUARANTY INSURANCE CORP (MGIC) (800) 255-4122 WWW.MGIC.COM
STRATEGIC FINANCING IN REAL ESTATE	3	CE.6255000-RE	Classroom	MYCE ACADEMY (602) 692-3393 DANA.BOOOTH@GMAIL.COM
PRESERVING HOME OWNERSHIP FOR SENIORS	3	CE.6253000-RE	Classroom	MYCE ACADEMY (602) 692-3393 DANA.BOOOTH@GMAIL.COM
INTRODUCTION TO DIVORCE REAL ESTATE	3	CE.5873001-RE	Classroom	MYCE ACADEMY (602) 692-3393 DANA.BOOOTH@GMAIL.COM
APPRAISAL PRACTICES	3	CE.6246000-RE	Classroom	MYCE ACADEMY (602) 692-3393 DANA.BOOOTH@GMAIL.COM
REAL ESTATE FINANCE BASICS	3	CE.6249000-RE	Classroom	MYCE ACADEMY (602) 692-3393 DANA.BOOOTH@GMAIL.COM
DOWN PAYMENT ASSISTANCE PROGRAMS	3	CE.6247000-RE	Classroom	MYCE ACADEMY (602) 692-3393 DANA.BOOOTH@GMAIL.COM
HOME RENOVATION RED FLAGS	3	CE.6244000-RE	Classroom	MYCE ACADEMY (602) 692-3393 DANA.BOOOTH@GMAIL.COM
TECHNOLOGY'S IMPACT ON TODAY'S SELLER	3	CE.6254000-RE	Classroom	MYCE ACADEMY (602) 692-3393 DANA.BOOOTH@GMAIL.COM

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FHA & VA PROGRAM GUIDELINES	3	CE.6248000-RE	Classroom	MYCE ACADEMY (602) 692-3393 DANA.BOOOTH@GMAIL.COM
BUYING AND SELLING HOMES WITH SOLAR ENERGY	3	CE.6979000-RE	Classroom	MYCE ACADEMY (602) 692-3393 DANA.BOOOTH@GMAIL.COM
2023 NORTHERN NEVADA REAL ESTATE OVERVIEW	7	CE.7204000-RE	Classroom	NEVADA CHAPTER OF THE APPRAISAL INSTITUTE (702) 838-8489 WWW.AINEVADA.ORG
HOME IS POSSIBLE HOMEBUYER PROGRAMS	3	CE.2059001-RE	Classroom	NEVADA HOUSING DIVISION (702) 486-5946 WWW.HOMEISPOSSIBLENV.ORG
RADON: WHAT REAL ESTATE PROFESSIONALS NEED TO KNOW	1	CE.6272000-RE	Classroom	NEVADA RADON EDUCATION PROGRAM (775) 336-0252 WWW.RADONNV.COM
MORTGAGE FINANCING IN A NEW AGE	3	CE.5179000-RE	Classroom	NEVADA REAL ESTATE ACADEMY (702) 796-7777 WWW.NVREACADEMY.COM
TARGET MARKETING & CONDUCTING AN EFFECTIVE OPEN HOUSE	3	CE.6338000-RE	Classroom	NEVADA REAL ESTATE ACADEMY (702) 796-7777 WWW.NVREACADEMY.COM
NEGOTIATION TECHNIQUES AND BUSINESS STRATEGIES FOR TODAY'S AGENT	3	CE.6339000-RE	Classroom	NEVADA REAL ESTATE ACADEMY (702) 796-7777 WWW.NVREACADEMY.COM
WHERE TO GET BUSINESS TODAY	3	CE.6340000-RE	Classroom	NEVADA REAL ESTATE ACADEMY (702) 796-7777 WWW.NVREACADEMY.COM
LEAD GENERATION/FOLLOW UP & SALES SKILLS FOR TODAY'S REAL ESTATE AGENT	3	CE.6337000-RE	Classroom	NEVADA REAL ESTATE ACADEMY (702) 796-7777 WWW.NVREACADEMY.COM

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IRC 1031 TAX DEFERRED EXCHANGES	3	CE.6877000-RE	Classroom	NEVADA REAL ESTATE INSTITUTE LLC (702) 482-4500 ADMIN@NEVADAREI.COM
DELIVERING GOOD AND MARKETABLE TITLE	3	CE.6878000-RE	Classroom	NEVADA REAL ESTATE INSTITUTE LLC (702) 482-4500 ADMIN@NEVADAREI.COM
WATER RIGHTS IN NEVADA	6	CE.2171001-RE	Classroom	NEVADA WATER RESOURCES ASSOCIATION (775) 473-5473 CREATIVERNO@CHARTER.NET
ADVANCED WATER RIGHTS IN NEVADA	6	CE.1484001-RE	Classroom	NEVADA WATER RESOURCES ASSOCIATION (775) 473-5473 CREATIVERNO@CHARTER.NET
THE MORTGAGE PROCESS	3	CE.5747000-RE	Classroom	NOVA HOME LOANS (520) 202-5222 WWW.THEEDUCATIONEXCHANGE.NET
HOW CREDIT AFFECTS REAL ESTATE EXECUTION	3	CE.4451000-RE	Classroom	NOVA HOME LOANS (520) 202-5222 WWW.THEEDUCATIONEXCHANGE.NET
MORTGAGE TOWN HALL	3	CE.6471000-RE	Classroom	NOVA HOME LOANS (520) 202-5222 WWW.THEEDUCATIONEXCHANGE.NET
CYBERSECURITY-PROTECTING CLIENT INFORMATION IN TODAY'S DIGITAL LANDSCAPE	3	CE.6523000-RE	Classroom	NOVA HOME LOANS (520) 202-5222 WWW.THEEDUCATIONEXCHANGE.NET
THE INS AND OUTS OF CONVENTIONAL LOANS	3	CE.6737000-RE	Classroom	NOVA HOME LOANS (520) 202-5222 WWW.THEEDUCATIONEXCHANGE.NET
IRC 1031 ADVANCED FOR REALTORS	3	CE.6944000-RE	Classroom	OLD REPUBLIC EXCHANGE COMPANY (800) 738-1031 YDIGESTI@OLDREPUBLICEXCHANGE.COM

Course Title	Hours	CE Number	Delivery Method	Sponsor
A PRACTICAL OVERVIEW OF THE IRC 1031 TAX DEFERRED EXCHANGE	1	CE.4296001-RE	Classroom	OLD REPUBLIC EXCHANGE COMPANY (800) 738-1031 YDIGESTI@OLDREPUBLICEXCHANGE.COM
GETTING STARTED: NEW REAL ESTATE AGENTS GUIDE TO TAXES & BEING SELF EMPLOYED	3	CE.3390000-RE	Classroom	PAYAN & PAYAN CPA'S LLC (702) 233-9526 WWW.P2CPA.COM
RADON AND THE REAL ESTATE TRANSACTION	1	CE.6622000-RE	Classroom	PREFERRED SYSTEMS INC (888) 455-7473 WWW.PREFERREDEDUCATION.COM
GOING GREEN	3	CE.7047000-RE	Classroom	PREFERRED SYSTEMS INC (888) 455-7473 WWW.PREFERREDEDUCATION.COM
NEW CONSTRUCTION LOANS FOR REAL ESTATE AGENTS	2	CE.7050000-RE	Classroom	PREFERRED SYSTEMS INC (888) 455-7473 WWW.PREFERREDEDUCATION.COM
WHAT REAL ESTATE PROFESSIONALS NEED TO KNOW ABOUT CREDIT SCORES	1	CE.7053000-RE	Classroom	PREFERRED SYSTEMS INC (888) 455-7473 WWW.PREFERREDEDUCATION.COM
IDENTITY THEFT AND REAL ESTATE TRANSACTIONS	2	CE.7054000-RE	Classroom	PREFERRED SYSTEMS INC (888) 455-7473 WWW.PREFERREDEDUCATION.COM
THE MORTGAGE LOAN PROCESS FOR REAL ESTATE PROFESSIONALS	3	CE.7055000-RE	Classroom	PREFERRED SYSTEMS INC (888) 455-7473 WWW.PREFERREDEDUCATION.COM
GOVERNMENT LOAN PROGRAMS FOR REAL ESTATE PROFESSIONALS	3	CE.7056000-RE	Classroom	PREFERRED SYSTEMS INC (888) 455-7473 WWW.PREFERREDEDUCATION.COM
LEAD SAFETY: WHAT REAL ESTATE AGENTS NEED TO KNOW	2	CE.7048000-RE	Classroom	PREFERRED SYSTEMS INC (888) 455-7473 WWW.PREFERREDEDUCATION.COM

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MANAGING THE HOME INSPECTION	3	CE.7049000-RE	Classroom	PREFERRED SYSTEMS INC (888) 455-7473 WWW.PREFERREDEDUCATION.COM
MILLENNIUM HOMES: FOR REAL ESTATE AGENTS	2	CE.7051000-RE	Classroom	PREFERRED SYSTEMS INC (888) 455-7473 WWW.PREFERREDEDUCATION.COM
MOLD: WHAT YOU NEED TO KNOW AND HOW TO READ AIR SAMPLING REPORTS	2	CE.7052000-RE	Classroom	PREFERRED SYSTEMS INC (888) 455-7473 WWW.PREFERREDEDUCATION.COM
VA LOANS: WHAT REAL ESTATE AGENTS NEEDS TO KNOW	2	CE.7283000-RE	Classroom	PREFERRED SYSTEMS INC (888) 455-7473 WWW.PREFERREDEDUCATION.COM
THE 10 MOST COMMON HOME DEFECTS FOR REAL ESTATE AGENTS	2	CE.7284000-RE	Classroom	PREFERRED SYSTEMS INC (888) 455-7473 WWW.PREFERREDEDUCATION.COM
NEW HOME CONSTRUCTION FOR REAL ESTATE PROFESSIONALS	3	CE.7285000-RE	Classroom	PREFERRED SYSTEMS INC (888) 455-7473 WWW.PREFERREDEDUCATION.COM
SEPTIC SYSTEM BASICS: WHAT REAL ESTATE AGENTS NEED TO KNOW	1	CE.7286000-RE	Classroom	PREFERRED SYSTEMS INC (888) 455-7473 WWW.PREFERREDEDUCATION.COM
VA LOAN INSPECTIONS	1	CE.7287000-RE	Classroom	PREFERRED SYSTEMS INC (888) 455-7473 WWW.PREFERREDEDUCATION.COM
A PROACTIVE APPROACH TO INSECT CONTROL IN REAL ESTATE TRANSACTIONS	1	CE.7289000-RE	Classroom	PREFERRED SYSTEMS INC (888) 455-7473 WWW.PREFERREDEDUCATION.COM
FHA INSPECTIONS: WHAT YOU NEED TO KNOW	1	CE.7288000-RE	Classroom	PREFERRED SYSTEMS INC (888) 455-7473 WWW.PREFERREDEDUCATION.COM

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DON'T BE A VICTIM - REALTOR SAFETY	5	CE.7030000-RE	Classroom	RA TACTICS (702) 930-5350 WWW.RATACTICS.COM
MORTGAGE MILESTONES	3	CE.5991000-RE	Classroom	RATEWISE MORTGAGE (702) 688-6222 WWW.RATEWISEMORTGAGE.COM
CERTIFIED NEGOTIATION EXPERT (CNE) DESIGNATION COURSE	12	CE.7197000-RE	Classroom	REAL ESTATE NEGOTIATION INSTITUTE (602) 769-1335 WWW.THERENI.COM
THE FORECLOSURES PROCESS AND REO PROPERTIES	3	CE.5019002-RE	Classroom	REAL ESTATE SCHOOL OF NEVADA (702) 281-0495 WWW.REALTYSCHOOL.COM
SHORT SALE AND THE LIST AGENT	3	CE.5958000-RE	Classroom	REAL ESTATE SCHOOL OF NEVADA (702) 281-0495 WWW.REALTYSCHOOL.COM
CREATING AN INTERNET PRESENCE	3	CE.5054002-RE	Classroom	REAL ESTATE SCHOOL OF NEVADA (702) 281-0495 WWW.REALTYSCHOOL.COM
FORECLOSURE AND FORECLOSURE ALTERNATIVES	3	CE.7008000-RE	Classroom	REAL ESTATE SCHOOL OF NEVADA (702) 281-0495 WWW.REALTYSCHOOL.COM
STAGING TO SELL WHAT EVERY AGENT SHOULD KNOW	3	CE.5998000-RE	Classroom	REAL ESTATE STAGING ASSOCIATION (888) 201-8687 REALESTATESTAGINGASSOCIATION.COM
REAL ESTATE MAPPING TECHNOLOGIES AND TECHNIQUES	16	CE.7149000-RE	Classroom	REALTORS LAND INSTITUTE PACIFIC NORTHWEST CHAPTER (509) 539-3161 FLO@LANDANDWILDLIFE.COM

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TRANSITIONAL LAND	16	CE.7186000-RE	Classroom	REALTORS LAND INSTITUTE PACIFIC NORTHWEST CHAPTER (509) 539-3161 FLO@LANDANDWILDLIFE.COM
VALUATION AND TRANSACTIONS OF ENERGY AND ENVIRONMENTAL ASSETS	16	CE.7290000-RE	Classroom	REALTORS LAND INSTITUTE PACIFIC NORTHWEST CHAPTER (509) 539-3161 FLO@LANDANDWILDLIFE.COM
CRS 123 "MASTERING RELEVANT, CONSUMER-FOCUSED MARKETING"	8	CE.5879000-RE	Classroom	RESIDENTIAL REAL ESTATE COUNCIL (800) 462-8841 WWW.CRS.COM
CRS 124 "TURNING NEW HOMES INTO ONGOING REVENUE"	8	CE.5880000-RE	Classroom	RESIDENTIAL REAL ESTATE COUNCIL (800) 462-8841 WWW.CRS.COM
CRS 126 "7 THINGS SUCCESSFUL AGENTS DO DIFFERENTLY: A PROVEN BUSINESS SYSTEM"	8	CE.5881000-RE	Classroom	RESIDENTIAL REAL ESTATE COUNCIL (800) 462-8841 WWW.CRS.COM
CRS 127 "SUCCESSION PLANNING: BUILDING, VALUING AND SELLING YOUR BUSINESS"	8	CE.5882000-RE	Classroom	RESIDENTIAL REAL ESTATE COUNCIL (800) 462-8841 WWW.CRS.COM
INCREASE WEALTH WITH RENTALS AND OTHER INVESTMENT PROPERTIES	8	CE.6463000-RE	Classroom	RESIDENTIAL REAL ESTATE COUNCIL (800) 462-8841 WWW.CRS.COM
GENERATIONAL MARKETING: INNOVATIVE STRATEGIES ACROSS ALL GENERATIONS	8	CE.6462000-RE	Classroom	RESIDENTIAL REAL ESTATE COUNCIL (800) 462-8841 WWW.CRS.COM
CREATING LISTING ABUNDANCE	8	CE.6852000-RE	Classroom	RESIDENTIAL REAL ESTATE COUNCIL (800) 462-8841 WWW.CRS.COM

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ZERO TO 60 HOME SALES A YEAR (AND BEYOND)	7	CE.7026000-RE	Classroom	RESIDENTIAL REAL ESTATE COUNCIL (800) 462-8841 WWW.CRS.COM
RESIDENTIAL REAL ESTATE PROBATE SPECIALIST CERTIFICATION	8	CE.7135000-RE	Classroom	RESIDENTIAL REAL ESTATE COUNCIL (800) 462-8841 WWW.CRS.COM
NEXT LEVEL NEGOTIATIONS	6	CE.6813000-RE	Classroom	RESIDENTIAL REAL ESTATE COUNCIL (800) 462-8841 WWW.CRS.COM
SUCCEEDING IN THE LUXURY HOME MARKET	8	CE.7206000-RE	Classroom	RESIDENTIAL REAL ESTATE COUNCIL (800) 462-8841 WWW.CRS.COM
CONVERTING LEADS INTO CLOSINGS RS 120	6	CE.4102000-RE	Classroom	RESIDENTIAL REAL ESTATE COUNCIL (800) 462-8841 WWW.CRS.COM
BUILDING A TEAM TO GROW YOUR BUSINESS RS 122	6	CE.4104000-RE	Classroom	RESIDENTIAL REAL ESTATE COUNCIL (800) 462-8841 WWW.CRS.COM
DIGITAL MARKETING: ESTABLISHING A SOCIAL MEDIA BRAND RS139	6	CE.6266000-RE	Classroom	RESIDENTIAL REAL ESTATE COUNCIL (800) 462-8841 WWW.CRS.COM
TAX STRATEGIES FOR THE REAL ESTATE PROFESSIONAL	6	CE.6267000-RE	Classroom	RESIDENTIAL REAL ESTATE COUNCIL (800) 462-8841 WWW.CRS.COM
FIRST TIME HOME BUYER SPECIALIST: A BLUEPRINT FOR SUCCESS	6	CE.6268000-RE	Classroom	RESIDENTIAL REAL ESTATE COUNCIL (800) 462-8841 WWW.CRS.COM
SYSTEMS FOR REALTORS SUCCESS	6	CE.6269000-RE	Classroom	RESIDENTIAL REAL ESTATE COUNCIL (800) 462-8841 WWW.CRS.COM

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POWER UP ON SMART HOME TECHNOLOGIES RS 134	6	CE.6271000-RE	Classroom	RESIDENTIAL REAL ESTATE COUNCIL (800) 462-8841 WWW.CRS.COM
WIN-WIN NEGOTIATION TECHNIQUES RS 121	8	CE.4103000-RE	Classroom	RESIDENTIAL REAL ESTATE COUNCIL (800) 462-8841 WWW.CRS.COM
WHAT EVERY REAL ESTATE AGENT NEEDS TO KNOW ABOUT MORTGAGE FINANCING	3	CE.4238001-RE	Classroom	REY GALLEGOS (702) 808-8328 WWW.YOURNEVADALENDER.COM
REAL ESTATE FINANCING IN TODAY'S MARKET	3	CE.6955000-RE	Classroom	REY GALLEGOS (702) 808-8328 WWW.YOURNEVADALENDER.COM
INCREASE BUSINESS WITH REVERSE MORTGAGES	1	CE.7245000-RE	Classroom	ROBERT ALLEN MILLER (702) 604-8772 WWW.BOBREVERSE.COM
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BODY LANGUAGE ANALYSIS FOR THE REAL ESTATE PROFESSIONAL	3	CE.6657000-RE	Classroom	ROBERT S. ROBERTSON VI (702) 612-6646 WWW.CLIENTCONFIDANT.COM
SELL MORE BY SPECIALIZING IN NEW HOMES	3	CE.7095000-RE	Classroom	ROBIN I. SMITH (702) 460-5080 ROBIN@SMIHTTEAMLASVEGAS.COM
MORTGAGE BASICS 101	3	CE.5526000-RE	Classroom	STEPHEN D SCHAUER (702) 249-9000 WWW.STEVESCHAUER.COM
APPRAISERS & REALTORS DUE DILIGENCE AND NEVADA WATER RIGHTS	3	CE.6047000-RE	Classroom	SCHROEDER LAW OFFICES PC (775) 786-8800 WWW.WATER-LAW.COM

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PROFESSIONALISM IS NOT DEAD... JUST MISUNDERSTOOD	3	CE.5638000-RE	Classroom	NEIL SCHWARTZ (702) 227-5304 WWW.NEILSCHWARTZ.COM
IT'S SHOW TIME...THE PRESENTATION	3	CE.5584000-RE	Classroom	NEIL SCHWARTZ (702) 227-5304 WWW.NEILSCHWARTZ.COM
BETTER SAFE THAN SORRY	3	CE.6494000-RE	Classroom	NEIL SCHWARTZ (702) 227-5304 WWW.NEILSCHWARTZ.COM
ADVANCED 1031 EXCHANGE STRATEGIES	3	CE.7171000-RE	Classroom	SECURITY 1ST ACADEMY, LLC (316) 609-2941 MHOPPER@SECURITY1ST.COM
MORTGAGE MASTERY	3	CE.6925000-RE	Classroom	SHEILA LEDESMA (702) 683-7777 WWW.TEAMSUPERLOAN.COM
SELLER'S REPRESENTATIVE SPECIALIST	16	CE.7126000-RE	Classroom	SIERRA NEVADA REALTORS (775) 823-8803 WWW.SNR.REALTOR
APPRAISAL AND VALUATION OF RESIDENTIAL REAL ESTATE	3	CE.6849000-RE	Classroom	SIGNATURE REAL ESTATE SCHOOL, LLC (702) 413-3200 BRANDON@SIGNATURENV.COM
RESIDENTIAL APPRAISAL & VALUATION FOR THE REAL ESTATE AGENT	3	CE.7068000-RE	Classroom	SIGNATURE REAL ESTATE SCHOOL, LLC (702) 413-3200 BRANDON@SIGNATURENV.COM
SO, YOU WANT TO KNOW ABOUT REO?	3	CE.7131000-RE	Classroom	SIGNATURE REAL ESTATE SCHOOL, LLC (702) 413-3200 BRANDON@SIGNATURENV.COM
MARKETING RESET FOR REAL ESTATE AGENTS	3	CE.7080000-RE	Classroom	SKYFALL MEDIA SOLUTIONS, LLC (512) 760-4603 MARKETING@SKYFALLMS.COM

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SOLAR BASIC AND SOLAR CONTRACTS 101	3	CE.7124000-RE	Classroom	SOLAR CERTIFIED PRO LLC (702) 881-3868 WWW.SOLARCERTIFIEDPRO.COM
THE BEWILDERING WORLD OF PRELIMINARY TITLE REPORT	3	CE.4241000-RE	Classroom	STEVEN KITNICK SEMINARS LLC (702) 326-8722 WWW.NEVADACE.COM
ESCROW HORROR STORIES	1	CE.7059000-RE	Classroom	STEWART TITLE (775) 332-7100 WWW.STEWART.COM/NORTHERN-NEVADA
UNDERSTANDING NEW CONSTRUCTION AND PHASE INSPECTIONS	1	CE.7156000-RE	Classroom	SUPER INSPECTOR TRAINING ACADEMY - SITA (940) 336-7482 WWW.SUPERINSPECTORTRAININGACADEMY.COM
UNDERSTANDING SEPTIC SYSTEM INSPECTIONS	1	CE.7157000-RE	Classroom	SUPER INSPECTOR TRAINING ACADEMY - SITA (940) 336-7482 WWW.SUPERINSPECTORTRAININGACADEMY.COM
UNDERSTANDING SEWER CAMERA INSPECTIONS	1	CE.7159000-RE	Classroom	SUPER INSPECTOR TRAINING ACADEMY - SITA (940) 336-7482 WWW.SUPERINSPECTORTRAININGACADEMY.COM
HOW MONEY WORKS	3	CE.7321000-RE	Classroom	SUPRA PLOWS (702) 339-9956 SUPRAPLOWS@GMAIL.COM
DOES IT PENCIL - COURSE 1	5	CE.7211000-RE	Classroom	THE CORE COURSE, LLC (800) 648-8475 WWW.DOESITPENCIL.COM
DOES IT PENCIL - COURSE 2	5	CE.7212000-RE	Classroom	THE CORE COURSE, LLC (800) 648-8475 WWW.DOESITPENCIL.COM
LET'S TALK FLOOD	3	CE.7173000-RE	Classroom	THE LANCASTER INSTITUTE (800) 448-5693 WWW.LANCASTERINSTITUTE.COM

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ESTATE PLANNING AND TAXES	3	CE.7174000-RE	Classroom	THE LANCASTER INSTITUTE (800) 448-5693 WWW.LANCASTERINSTITUTE.COM
REAL ESTATE FUNDAMENTALS: TIME TO GET BACK TO BASICS	3	CE.7175000-RE	Classroom	THE LANCASTER INSTITUTE (800) 448-5693 WWW.LANCASTERINSTITUTE.COM
SEVEN DEADLY SINS OF PRICING PROPERTY	3	CE.7176000-RE	Classroom	THE LANCASTER INSTITUTE (800) 448-5693 WWW.LANCASTERINSTITUTE.COM
REAL ESTATE NEGOTIATIONS	3	CE.7177000-RE	Classroom	THE LANCASTER INSTITUTE (800) 448-5693 WWW.LANCASTERINSTITUTE.COM
TALK NERDY TO ME: BASIC ECONOMIC CONCEPTS	3	CE.7179000-RE	Classroom	THE LANCASTER INSTITUTE (800) 448-5693 WWW.LANCASTERINSTITUTE.COM
CREDIT SCORING: BEST PRACTICES FOR YOUR CLIENTS	3	CE.7180000-RE	Classroom	THE LANCASTER INSTITUTE (800) 448-5693 WWW.LANCASTERINSTITUTE.COM
USING RPR TO BETTER SERVE BUYERS AND SELLERS	3	CE.7190000-RE	Classroom	THE LANCASTER INSTITUTE (800) 448-5693 WWW.LANCASTERINSTITUTE.COM
SEAL THE DEAL: MASTERING BUYER REPRESENTATION	3	CE.7262000-RE	Classroom	THE LANCASTER INSTITUTE (800) 448-5693 WWW.LANCASTERINSTITUTE.COM
WHAT DOES YOUR FICO SAY ABOUT YOU? THE IMPACT OF CREDIT SCORES AND HOME LOANS	3	CE.4441000-RE	Classroom	THE SUCCESS EFFECT, LLC (702) 326-7866 WWW.THESUCCESSEFFECT.COM
UNDERSTANDING ESCROW PROCESS & PRELIMS: 101	3	CE.3187000-RE	Classroom	TICOR TITLE OF NEVADA, INC (775) 324-7400 WWW.TICORACADEMY.COM

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WHAT YOU NEED TO KNOW BEFORE YOU LIST	3	CE.6118000-RE	Classroom	TICOR TITLE OF NEVADA, INC (775) 324-7400 WWW.TICORACADEMY.COM
TENANT IMPROVEMENTS MADE EASY	3	CE.5821002-RE	Classroom	TRADEWINDS CONSTRUCTION (702) 310-6088 WWW.TRADEWINDSCONSTRUCTION.COM
CAP RATE OR CASH ON CASH - DO YOU SPEAK INVESTOR?	3	CE.4364000-RE	Classroom	UNITED SPEAKERS BUREAU (702) 252-7100 JIM@JIMDAUGE.COM
MILITARY AND VETERANS HOUSING CERTIFICATION (MVHC)	8	CE.4129001-RE	Classroom	USA HOMEOWNERSHIP FOUNDATION, INC DBA VAREP (951) 444-7363 WWW.VAREP.NET
DEMYSTIFYING VA HOME LOANS: DEBUNKING MYTHS AND DISPELLING MISCONCEPTIONS	3	CE.7203000-RE	Classroom	VA HOUSING EDUCATORS AND CONSULTING, LLC (941) 867-9593 WWW.VAHOUSINGEDUCATORS.COM
EVERYTHING YOU NEED TO KNOW ABOUT TITLE	3	CE.3472001-RE	Classroom	WESTERN TITLE COMPANY (775) 332-7100 CHRISTTY.PATTERSON@STEWART.COM
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