LEACH KERN GRUCHOW SONG 5421 Kietzke Lane, Suite 200, Reno, Nevada 89511 Telephone: (775) 324-5930 – Facsimile (775) 324-6173

BEFORE THE COMMISSION FOR COMMON-INTEREST COMMUNITIES AND CONDOMINIUM HOTELS STATE OF NEVADA

SHARATH CHANDRA, Administrator, REAL ESTATE DIVISION, DEPARTMENT OF BUSINESS AND INDUSTRY, STATE OF NEVADA,

Petitioner,

VS.

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VISTA DEL SUR TOWNHOUSE ASSOCIATION (Entity Number 1094-1985),

Respondents.

Case No. 2023-394



NOV 2 2 2024

NEVADA COMMISSION FOR COMMON INTEREST COMMUNITIES AND CONDOMINIUM HOTELS

AMENDED RESPONSE TO COMPLAINT FOR DISCIPLINARY ACTION

Respondent, Visa Del Sur Townhouse Association, ("Respondent" or "Association"), by and through its attorney, Donna A. Zanetti, Esq., of Leach Kern Gruchow Song, hereby submits its amended response to the Commission's Complaint for Disciplinary Action ("Complaint") filed October 17, 2024 ("Amended Response").

JURISDICTION AND NOTICE

Respondent admits the allegations contained in the preliminary paragraph.

FACTUAL ALLEGATIONS

1. Answering Paragraph 1 of the Complaint, Respondent admits that the Division conducted an audit for the Association.

A. Delinquent CPA Reviews and Audits

2. Answering Paragraph 2 of the Complaint, Respondent admits that in response to the Division's January 22, 2023 [sic] letter it stated that it only had CPA audits for 2014 and 2017. Respondent alleges that a correction is required to that statement in that it has final audits or reviews for the periods ending February 28, 2014; 2015; 2016 and 2017. Respondent alleges that it has since completed the 2022 and 2023 audits. Respondent further alleges that it has contracted with a CPA and signed audit Engagement Letters for the years ending February 28, 2018; 2019;

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2020; and 2021 and when these audits are finalized it will have 10 years of audits, that being the record retention period required by NRS 116.31175(7). See EXHIBITS 1-10, CPA Audits, Reviews and Signed Engagement Letters for years ending 2014 through 2023.

- 3. Answering Paragraph 3 of the Complaint, Respondent admits that its budget requires it to have a CPA Review or CPA Audit performed annually.
- Answering Paragraph 4 of the Complaint, Respondent admits that in response to the Division's October 12, 2023 letter it admitted that audits had not been done.
- Answering Paragraph 5 of the Complaint, Respondent admits that in response to 5. the Division's January 22, 2023 [sic] letter it claimed the Board approved the Engagement Letter for its 2022 Audit. Respondent alleges that the 2022 Audit has since been issued and the adjusting journal entries for the audit made; thereby addressing the comment in the 2023 Audit that "audit entries from the prior year issued audit were not posted to the internal financial statements," which statement was correct at the time the auditor was reviewing the records for the 2023 audit. See **EXHIBIT 9 and EXHIBIT 15.**
- Answering Paragraph 6 of the Complaint, Respondent admits that in response to 6. the Division's January 22, 2023 [sic] letter it stated that it anticipated that it would approve the Engagement Letter for the 2023 Audit. Respondent alleges that the 2023 Audit has since been issued. See EXHIBIT 10.
- Answering Paragraph 7 of the Complaint, Respondent admits that in response to 7. the Division's January 22, 2023 [sic] letter it stated that the Association felt like it was the responsibility of their prior management company to have had the audits completed. However, Respondent acknowledges that the Association's Board of Directors is responsible under NRS 116 and NAC 116.405(8)(a) for causing the Association to comply with all applicable federal, state and local laws and regulations and the governing documents of the association, which would include ensuring that the annual audit or review occurs.

B. Low Reserve Funding

Answering Paragraph 8 of the Complaint, Respondent admits that in response to 8. the Division's October 12, 2023 letter it stated that "the reserve fund is extremely under funded."

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Respondent alleges that as of September 30, 2024, the balance in its reserve account was \$139,023 which includes the amounts in both the Reserve Cash FCB 7188 account and the Settlement Patio Homes FCB 7196 account. Respondent further alleges that the \$76,968 in the Settlement Patio Homes account is the remaining balance of a 2004 construction defect settlement pertaining to the "patio homes," which are one of two housing types in the Association, and that these funds are properly part of the reserves set aside to pay for the replacement, repair or restoration of those components of the patio home Unit exteriors which the Association maintains. See **EXHIBIT 16**. Order. Respondent alleged in its Answer that it had a full reserve study with site visit completed for Fiscal Year 3/1/25-2/28/26. See **EXHIBIT 11**. However, Respondent further alleges that it has since approved a revised full reserve study with site visit for Fiscal Year 3/1/25-2/28/26 dated September 27, 2024 and that in this Amended Response, "Updated 2025 Reserve Study" shall mean and refer to the September 27, 2024 version which supersedes and replaces the prior version which was **EXHIBIT 11**. See **EXHIBIT 17**, Updated 2025 Reserve Study, dated September 27, 2024 and EXHIBIT 18, Unanimous Written Consent Approving Updated 2025 Reserve Study dated September 27, 2024. Respondent further alleges that it is following the reserve funding plan in the full reserve study because at its meeting on October 23, 2024, the Board approved a special reserve assessment in the recommended amount of \$184,800. See EXHIBIT 12, Board Meeting Minutes Draft, 10/23/24. Respondent alleges that the Updated 2025 Reserve Study provides for the same special reserve assessment as the prior version. Respondent alleges that it has prepared a draft budget for fiscal year 2025-2026 which incorporates the annual transfer and special reserve assessment amounts in the Updated 2025 Reserve Study (see **EXHIBIT 19**); however, due to its fiscal year, the Board will approve the annual budget in January 2025 and, consistent with NRS 116.31151(1), the budget ratification meeting will be held in late January or early February 2025 for the fiscal year which starts March 1, 2025. Respondent alleges that the Board understands its obligation to budget for and make an annual transfer (exclusive of the special reserve assessment) sufficient to fund reserves in accordance with the funding plan in the Updated 2025 Reserve Study and subsequent annual updates.

Answering Paragraph 9 of the Complaint, Respondent admits that in response to 9.

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the Division's January 22, 2023 [sic] letter it stated that it "currently has \$48,584.09 in their reserve account" but that the [2023] reserve study [update] shows the year-end balance should be \$170,504.56 (or approximately 28.89% funded).

- Answering Paragraph 10 of the Complaint, Respondent admits that in response to 10. the Division's January 22, 2023 [sic] letter it stated that the [2023] reserve study [update] shows the year-end balance to be 100% funded and it should be \$653,549.72 (or approximately 7.43% funded).
- 11. Answering Paragraph 11 of the Complaint, Respondent admits that in response to the Division's January 22, 2023 [sic] letter it stated in a response to the Division that it had spent \$255,000 on repairs.

C. Failure to Adequately Contribute to Reserve Account

- 12. Answering Paragraph 12 of the Complaint, Respondent admits that NRED's audit concluded that its records revealed increased due-to reserve balances year-over-year. Respondent alleges that the 2022-2023 Audit determined that reserves owed the operating account and that the due-to reserves balance was an error, stating in pertinent part: "Interfund Receivables and Payables: As of February 28, 2022, the Association's reserve fund owed the operating fund \$16,359." (emphasis added) See EXHIBIT 9, page 8. Respondent alleges that management has corrected the error as of the August 31, 2024 financial statement. See EXHIBIT 13, Balance Sheet. Respondent further alleges that the Board has executed a unanimous written consent to be ratified at its December 2024 meeting to clear the interfund receivable. See **EXHIBIT 20**.
- 13. Answering Paragraph 13 of the Complaint, Respondent admits that in response to the Division's January 22, 2023 [sic] letter it stated that starting with the new budget the Board had increased their assessment to be able to increase the amount deposited into the reserve account.
- 14. Answering Paragraph 14 of the Complaint, Respondent admits that in response to the Division's January 22, 2023 [sic] letter it stated that the [2023] reserve study stated an annual transfer of \$125,000 and it planned on transferring that amount to the reserves. Respondent alleges that the Updated 2025 Reserve Study requires an annual transfer of \$110,000 and a special reserve assessment of \$36,960 for FY 2024-25 totaling \$146,960.00. See EXHIBIT 17, page 27.

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Respondent further alleges that by fiscal year end it will transfer that amount to reserves.

- 15. Answering Paragraph 15 of the Complaint, Respondent admits that in response to the Division's January 22, 2023 [sic] letter it stated the Board intends not to proceed with any improvements until the reserve account is built up.
- 16. Answering Paragraph 16 of the Complaint, Respondent admits that on or about October 12, 2023, the Division sent the RESPONDENT its first request for information letter with a deadline to respond by October 26, 2023.
- Answering Paragraph 17 of the Complaint, Respondent admits that on or about 17. January 22, 2024, the Division sent the RESPONDENT a follow-up to its original request for information.
- 18. Answering Paragraph 18 of the Complaint, Respondent admits that on or about February 23, 2024, the Division issued a Letter of Instruction regarding its responsibility to maintain compliance.
- 19. Answering Paragraph 19 of the Complaint Respondent admits that on or about August 2, 2024, the Division informed the Association that the case would be forwarded to the Commission on the outstanding violations.

VIOLATIONS OF LAW

- 20. Answering Paragraph 20 of the Complaint, Respondent admits to the violation of NRS 116.31133(1)(b) and/or (c) in that its reviews/audits were not timely completed but asserts it has taken affirmative steps to resolve this violation by signing engagement letters for the missing audits and completing the 2021-22 audit and the 2022-23 audit so that when the audits are complete it will have 10 years of audits in the Association's records. See EXHIBITS 1-10.
- 21. Answering Paragraph 21 of the Complaint, Respondent admits to the violation of NRS 116.31152 of having low reserve funding but asserts it has taken affirmative steps to resolve this issue by commissioning a full reserve study with site visit for FY 2025-26, and then levying a special reserve assessment in the amount recommended by the reserve study. See EXHIBITS 17 and 12. Respondent further asserts that it will meet the annual transfer and special reserve assessment transfer amounts for FY 2024/2025 as provided in the Updated 2025 Reserve Study.

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Respondent asserts that it has drafted its 2025-2026 budget to provide for the annual transfer and special reserve assessment specified in the Updated 2025 Reserve Study and will distribute this budget (or an amended budget including these same annual transfer and special reserve assessment amounts) to each Owner for ratification no less than 30 and no more than 60 days before the March 1 beginning of its fiscal year as required by NRS 116.31151(1). See EXHIBIT 19, 2025-2026 Draft Budget. Respondent asserts that if the amount in its reserve account is not consistent with the end of year balance of the Updated 2025 Reserve Study, it will levy an additional special reserve assessment to make up the difference.

22. Answering Paragraph 22 of the Complaint, Respondent acknowledges that the financial statements submitted to the Division showed a violation of NRS 116.31152(b) for failing to adequately address its due-to-reserve balance owed but asserts that it has taken affirmative steps to resolve this issue by having management make the adjusting journal entries required per the 2022-2023 audit which included correcting the "due-to-reserves balance to a "due-to-operating balance." See EXHIBIT 13. Respondent further asserts that in the course of conducting its audit NRED did not identify that the Association was withdrawing reserve funds to pay for operating expenses. Upon information and belief, the error with the due to/from account was simple human error exacerbated by changes in management companies and managers. Finally, Respondent asserts that the Board has executed a unanimous written consent, which it will ratify at its December Board meeting, to "write-off" the "due-to-operating" amount of \$16,359.00 so that once adjusted the Association's balance sheet will no longer include a "due-to/from" amount. See **EXHIBIT 20**, Unanimous Written Consent Clearing Interfund Receivable.

DISCIPLINE AUTHORIZED

With respect to the "Discipline Authorized," Respondent acknowledges that the Commission has the authority to impose sanctions set forth therein.

PROPOSED RESOLUTION/SETTLEMENT

A. Continued Submission of Requested Documents.

The Board and management have been advised of the importance of ensuring that the annual audits are completed in a timely manner in accordance with Nevada law. The Association LEACH KERN GRUCHOW SONG 5421 Kietzke Lane, Suite 200, Reno, Nevada 89511 elephone: (775) 324-5930 – Facsimile (775) 324-6173 has taken action to cause the required adjusting journal entries for FY 2021-2022 to be made and has executed a unanimous written consent to clear the interfund receivable from its balance sheet. As part of a settlement, the Association will provide the Division or the Commission with copies of the issued audits for the years ending February 28, 2018; 2019; 2020; and 2021 as those audits are completed and evidence that the adjusting journal entries for these audits have been made as well as for the 2023 Audit accepted by the Board on October 23, 2024. See **EXHIBIT 12**. Once these audits are completed the Association will have 10 years of audits consistent with NRS 116.31175(7). The Association offers to provide the Division or the Commission with copies of the signed CPA engagement letters, subsequently issued audits and evidence of the adjusting journal entries having been made for each of these audits for the next five years beginning with FY 2024-25 as further evidence of its intent to comply going forward. This proposed resolution/settlement is summarized in the attached Compliance Plan. See **EXHIBIT 21**.

B. Compliance with Nevada Law through a Funding Plan.

NRS 116.3115(2) provides, in pertinent part, as follows (emphasis added):

(b) The association shall establish adequate reserves, funded on a reasonable basis, for the repair, replacement and restoration of the major components of the common elements and any other portion of the common-interest community that the association is obligated to maintain, repair, replace or restore. . . The association may comply with the provisions of this paragraph through a funding plan that is designed to allocate the costs for the repair, replacement and restoration of the major components of the common elements and any other portion of the common-interest community that the association is obligated to maintain, repair, replace or restore over a period of years if the funding plan is designed in an actuarially sound manner which will ensure that sufficient money is available when the repair, replacement and restoration of the major components of the common elements or any other portion of the common-interest community that the association is obligated to maintain, repair, replace or restore are necessary. . .

Based on the express language of the statute, an association with an underfunded reserve account is in compliance with the law, if the association's board has adopted a "funding plan" that is "designed in an actuarially sound manner which will ensure that sufficient money is available when the repair, replacement, and restoration of the major components of the common elements.

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. . are necessary." The objective of a funding plan is to: (a) adequately fund the reserve account, (b) address any current "due to/from" financial accounting entry, (c) address the scheduled reserve study expenditures, and (d) comply with the maximum annual assessment increases permitted by the Declaration.

The Association has completed an Updated 2025 Reserve Study and has levied a special reserve assessment in the amount recommended in the reserve study. See EXHIBITS 18 and 12. The Association will levy any additional special reserve assessment necessary to make up any difference between the end of year balance in the reserve study and the end of year balance in its reserve account in order to comply with the funding plan in its reserve study. The Association has provided a draft 2025-26 budget (see EXHIBIT 19) but due to the Association's fiscal year, which starts on March 1, that budget will not be proposed to the Owners for ratification until 2025. However, as part of this settlement, the Association proposes to provide the Division or the Commission with a copy of the 2025-26 Board approved budget and Owner ratified budget (if different) on or before March 1, 2025.

As part of this settlement, the Association proposes that for a period of five years commencing with the 2025-26 Fiscal Year, it supply the Division or Commission with (a) a copy of its annual reserve update, (b) the Board approved budget and Owner ratified budget (if different) for the upcoming fiscal year; and (c) its year end unaudited financial statement so that the Division or Commission can verify that the Association is budgeting for reserve assessments pursuant to its reserve study funding plan and is collecting and depositing the reserve assessments into its reserve Receipt of the financial statements should also provide notice to the Division or account. Commission regarding any future issues with "due-to-reserve" balances, which at the time of this Answer have been corrected pursuant to the August 2024 balance sheet. This proposed resolution/settlement is summarized in the attached Compliance Plan. See EXHIBIT 21.

Based on its earnest attempt to come into compliance with the statutory audit requirements and the steps taken to adequately fund reserves, the Association asks that the Commission not impose fines or the costs of its investigation.

Pursuant to NRS 239B.030 and 603A.040, the undersigned does hereby affirm that the

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Amended Response to Complaint for Disciplinary Action, filed in the above-entitled case (Case No. 2023-394) does not contain the social security number of any person.

DATED this 22nd day of November, 2024.

LEACH KERN GRUCHOW SONG

By: /s/ Donna A. Zanetti Esq.
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CERTIFICATE OF SERVICE

Pursuant to NRCP 5(b), the unders	igned, an employee of LEACH KERN GRUCHOW				
SONG, hereby certified that on 14th of November, 2024, she served a true and correct copy of the					
foregoing, AMENDED RESPONSE TO CO	OMPLAINT FOR DISCIPLINARY ACTION, by:				
Depositing for mailing, in a sealed envelope, U.S. postage prepaid, at Reno, Nevada					
Personal Delivery					
Facsimile					
Federal Express/Airborne Express/Other Overnight Delivery					
Reno Messenger Service					
x Electronic Service – via E-Mail	x Electronic Service – via E-Mail				
Addressed as follows:					
Aaron D. Ford, Esq. Attorney General Christal P. Keegan, Esq. Deputy Attorney General 5420 Kiezke Lane, Suit 202 Reno, NV 89511 Via Email: ckeegan@ag.nv.gov	Maria Gallo, Commission Coordinator Common-Interest Communities and Condominium Hotels 3300 W. Sahara Avenue, Suite 350 Las Vegas, NV 89102 Via Email: mgallo@red.nv.gov				
	/s/ Jacquelyn Leuener JACQUELYN LEUENER				