LEACH KERN GRUCHOW SONG



ANS LEACH KERN GRUCHOW SONG	FILED
JOHN E. LEACH, ESQ. Nevada Bar No. 1225	MAY 17 2024

E-mail: jleach@lkglawfirm.com COMMON INTEREST COMMUNITIES 2525 Box Canyon Drive AND CONDOMINIUM HOTELS Las Vegas, Nevada 89128 Telephone: (702) 538-9074 Facsimile: (702) 538-9113

Attorneys for Respondent

## BEFORE THE COMMISSION FOR COMMON-INTEREST COMMUNITIES AND CONDOMINIUM HOTELS STATE OF NEVADA

Case No .:

SHARATH CHANDRA, Administrator, REAL ESTATE DIVISION, DEPARTMENT OF BUSINESS AND INDUSTRY, STATE OF NEVADA,

Petitioner,

VS.

TROPICANA SQUARE HOMES ASSOCIATION, (Entity Number C2743-1972)

Respondent.

NEVADA COMMISSION FOR

Maa

2023-846

## ANSWER TO COMPLAINT FOR DISCIPLINARY **ACTION AND NOTICE OF HEARING**

The Respondent, TROPICANA SQUARE HOMES ASSOCIATION ("Respondent"), hereby submits this Answer to the Real Estate Division of the Department of Business and Industry, State of Nevada ("Division") Complaint for Disciplinary Action and Notice of Hearing ("Complaint").

## JURISDICTION AND NOTICE

1. Respondent acknowledges that the Division and the Commission for Common-Interest Communities and Condominium Hotels ("Commission") have jurisdiction of this matter.

## FACTUAL ALLEGATIONS

2. Respondent generally acknowledges and admits the factual allegations set forth in Paragraphs 1 through 9, inclusive, of the Complaint.

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- 3. With respect to Paragraph 10, Respondent acknowledges that the Form 609 Reserve Study Summary Form was not timely filed. However, Form 629 was filed with the Division before the Complaint was filed with the Commission.
- With respect to Paragraph 11, Respondent acknowledges that it failed to file with the Division the Reserve Study Reports within 45 days of the adoption of the Reserve Study. However, the Reserve Study results were filed with the Division before the Complaint was filed with the Commission.

## **VIOLATIONS OF LAW**

- 5. With respect to Paragraph 12, the Respondent acknowledges that its reserve account is underfunded. However, it denies a violation of NAC 116.415 which references the contents of the reserve budget and an explanation of the difference between the actual funding and required funding to satisfy the statutory adequate funding requirement.
- With respect to Paragraph 13, the Respondent asserts that it was in compliance 6. with NAC 116.435 prior to the filing of the Complaint with the Commission.
- With respect to Paragraph 14, the Respondent asserts that it was in compliance with NRS 116.31152(4) prior to the filing of the Complaint with the Commission.

## PROCEDURAL BACKGROUND

- 8. On January 31, 2024, the Division filed the Complaint with the Commission alleging three (3) statutory or code violations related to the Association's Reserve Account.
- 9. On February 8, 2024, John E. Leach, legal counsel for the Respondent, sent an email message to Deputy Attorney General ("AG"), Christal P. Keegan. A copy of the email message is attached hereto as Exhibit "1". Respondent notified Deputy AG Keegan that two (2) of the three (3) alleged violations had been cured. Respondent further explained that the underfunding had accumulated over many years and requested a continuance of the hearing to be able to meet with the Board and formulate a plan to address the underfunding. Deputy AG Keegan graciously agreed to the continuance, which was submitted to and approved by the Commission. Maria Gallo, the Commission Coordinator, issued an email message on February 8, 2024, confirming the continuance. A copy of Ms. Gallo's email message is attached hereto as

## LEACH KERN GRUCHOW SONG 2525 Box Canyon Drive, Las Vegas, Nevada 89128 Telephone: (702) 538-9074 – Facsimile (702) 538-9113

Exhibit "2".

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## DISCIPLINE AUTHORIZED

10. With respect to "Discipline Authorized," the Respondent acknowledges that the Commission has the authority to impose sanctions set forth therein.

## PROPOSED RESOLUTION/SETTLEMENT

## A. Compliance With Nevada Law Through a Funding Plan

NRS 116.3115(2) provides, in pertinent part, as follows:

The association shall establish adequate reserves, funded on a reasonable basis, for the repair, replacement and restoration of the major components of the common elements and any other portion of the common-interest community that the association is obligated to maintain, repair, replace and restore. . . . The association may comply with the provisions of this paragraph through a funding plan that is designed to allocate the costs for the repair, replacement and restoration of the major components of the common elements and any other portion of the common-interest community that the association is obligated to maintain, repair, replace or restore over a period of years if the funding plan is designed in an actuarially sound manner which will ensure that sufficient money is available when the repair, replacement and restoration of the major components of the common elements or any other portion of the common-interest community that the association is obligated to maintain, repair, replace or restore are necessary. . . .

Based on the express language of the statute, an association with an underfunded reserve account is in compliance with the law, if the association's board has adopted "a funding plan" that is "designed in an actuarially sound manner which will ensure that sufficient money is available when the repair, replacement, and restoration of the major components of the common elements . . . are necessary." The objective of a funding plan is to: (a) adequately fund the reserve account, (b) address the current "due to/from" financial accounting entry, (c) address the scheduled reserve study expenditures, and (d) comply with the maximum annual assessment increases permitted by the Declaration.

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## Telephone: (702) 538-9074 - Facsimile (702) 538-9113

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## Impediments to the Funding Plan B.

Currently, there are three (3) major impediments to the implementation of a funding plan: (1) high insurance premiums, (2) large scheduled reserve expenditures and (3) the limit on the amount of the maximum annual increases of assessments.

- Insurance Premiums. Attached hereto as Exhibit "3" is a copy of the 2024 Budget. The Budget establishes annual assessments payable at \$230.00 per unit, per month and a special reserve assessment ("SRA") payable at \$30.00 per unit, per month. The Budget reflects insurance premiums totaling \$142,875.00, with the bulk of that amount being \$122,088.00, which is the premium for the liability and fidelity coverage. To be able to cover the 2024 insurance premium, the 2024 Budget included an insurance assessment, in addition to the annual assessment and SRA of \$1,081.00 per unit, payable on July 1, 2024. This begs the question whether the property insurance on the units is "reasonably available." See NRS 116.3113(2). That issue will be addressed as part of the 2025 Budget. In the meantime, the sizeable insurance assessment impedes the ability to increase the SRA.
- 2. Scheduled Reserve Expenditures. The current reserve study was prepared on June 15, 2023, and issued by Complex Solutions, Ltd. Included in the Reserve Study is the estimated reserve expenditures for the term of the Reserve Study. The Reserve Study schedules the following reserve expenditures:

2024	\$211,146.00
2025	\$ 53,580.00
2026	\$ 66,128.00
2027	\$ 56,153.00
2028	\$730,494.00

As a result, a funding plan must prepare for a sizeable reserve expenditure in 2028.

3. The Limit on the Maximum Annual Increase. Article IV, Section 3 of the Declaration provides as follows:

> Maximum Annual Assessment. Until January 1 of the year immediately following the conveyance of the first Lot to an Owner the maximum Monthly assessment shall be TWENTY NINE Dollars (\$29.00) Lot.

> From and after January 1 of the year immediately following the conveyance of the first Lot to an owner, unless the Members vote as provided in (b), the annual

assessment may not be increased each year more than 3% above the annual assessment for the previous year or more than the percentage increase over the previous year in the Consumer Price Index published by the United States Department of Labor, Washington, D.C., or a successor index thereto, whichever increase is greater.

(b) From and after January 1, of the year immediately following the conveyence of the first Latter an expert the

(b) From and after January 1, of the year immediately following the conveyance of the first Lot to an owner, the annual assessment may be increased above that provided for in (a) by a vote of two-thirds (2/3) of each class of Members who are voting in person or by proxy at a meeting duly called for this purpose or by absolute majority vote of each class of Members.

(c) The Board of Directors may fix the annual assessment at an amount not in excess of the maximum as provided in (a) without a vote of the Members.

The Declaration limits the amount of the maximum annual increase to 3% or the CPI increase over the previous year, whichever is greater. The CPI increase for 2023 was 4.1%.

In order to increase the 2024 Annual Assessments by more than 4.1%, two-thirds (2/3) of the Owners must affirmatively vote in favor of the increase. The statutory budget ratification process does not apply in this instance. <u>See</u> NRS 116.31151(3) (unless a majority of the owners reject the budget it is deemed ratified.)

## C. <u>Proposed Funding Plan</u>

Before setting forth the terms of the proposed funding plan, it should be noted that the Respondent recently received \$75,000.00 from the Southern Nevada Water Authority, for a turf conversion project. The Respondent immediately transferred the funds into its Reserve Account. In addition, the Respondent is in negotiations with the City of Henderson ("City"), whereby the City wants to acquire certain property owned by the Respondent. If the parties agreed on the sale, and the sale is approved by the Owners, the proceeds will be deposited into Respondent's Reserve Account. With this background, the Board proposes the following funding plan:

- 1. Since the Board has already exceeded the maximum annual increase for Annual Assessments in 2024, it will increase the SRA to \$100.00 per unit, per month effective July 1, 2024.
- 2. The 2025 Budget will increase the Annual Assessment from \$230.00 per unit, per month to \$250.00 per unit, per month. This exceeds the maximum annual increase established by the Declaration. As a result, the Owners must affirmatively approve the increase. If the Owners reject the 2025 budget increase, a new budget will be prepared within the maximum annual increase and the SRA will be

increased to cover the difference. Otherwise, the SRA will remain \$100.00 per unit, per month.

The 2026 Budget will increase the Annual Assessment from \$250.00 per unit, per month to \$275.00 per unit, per month. It is anticipated this will exceed the

- 3. The 2026 Budget will increase the Annual Assessment from \$250.00 per unit, per month to \$275.00 per unit, per month. It is anticipated this will exceed the maximum annual increase established by the Declaration. As a result, the Owners must affirmatively approve the increase. If the Owners reject the 2026 budget increase, a new budget will be prepared within the maximum annual increase and the SRA will be increased to cover the difference. Otherwise, the SRA will remain \$100.00 per unit, per month.
- 4. The 2027 Budget will increase the Annual Assessment from \$275.00 per unit, per month to \$300.00 per unit, per month. It is anticipated this will exceed the maximum annual increase established by the Declaration. As a result, the Owners must affirmatively approve the increase. If the Owners reject the 2027 budget increase, a new budget will be prepared within the maximum annual increase and the SRA will be increased to cover the difference. Otherwise, the SRA will remain \$100.00 per unit, per month.
- 5. The 2028 Budget will increase the Annual Assessment from \$300.00 per unit, per month to \$325.00 per unit, per month. It is anticipated this will exceed the maximum annual increase established by the Declaration. As a result, the Owners must affirmatively approve the increase. If the Owners reject the 2028 budget increase, a new budget will be prepared within the maximum annual increase and the SRA will be increased to cover the difference. Otherwise, the SRA will remain \$100.00 per unit, per month.

If this funding plan is followed, then at the end of 2027, the Association's Reserve Account shall be funded at 46.7% and there will be adequate funding to cover the 2028 scheduled reserve expenses of \$730,494.00. The funding plan incorporates the scheduled reserve expenses, so there is no deferred maintenance. The maximum annual increase must be exceeded with Membership approval. However, if the Membership rejects the Annual Assessment increase, the SRA will be increased to cover the difference.

As part of the settlement, the Association agrees to return and report the status of the funding plan to the Division or Commission on a regular basis, as determined by the Commission.

The Association believes that if the Commission accepts this funding plan, the Association will be in compliance with NRS 116.3115(2).

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Based on the foregoing, the Respondent respectfully requests that the Commission not impose monetary sanctions on the Association.

DATED this 17 day of May, 2024.

## LEACH KERN GRUCHOW SONG

By: JOHN E. LEACH, ESQ. 2525 Box Canyon Drive Las Vegas, Nevada 89128

Attorneys for Respondent

# LEACH KERN GRUCHOW SONG 2525 Box Canyon Drive, Las Vegas, Nevada 89128 Telephone: (702) 538-9074 – Facsimile (702) 538-9113

## **CERTIFICATE OF SERVICE**

	signed, an employee of LEACH KERN GRUCHOW				
SONG, hereby certified that on the 1744	day of May, 2024, she served a true and correct copy				
	PLAINT FOR DISCIPLINARY ACTION AND				
NOTICE OF HEARING, by:					
Depositing for mailing, in a Nevada	Depositing for mailing, in a sealed envelope, U.S. postage prepaid, at Las Vegas, Nevada				
Personal Delivery					
Facsimile					
Federal Express/Airborne Ex	xpress/Other Overnight Delivery				
Las Vegas Messenger Service	ce				
X Electronic Service – via E-m	nail				
addressed as follows:					
Aaron D. Ford, Esq. Attorney General Christal P. Keegan, Esq. Deputy Attorney General 5420 Kietzke Lane, Suite 202 Reno, NV 89511 Via Email: ckeegan@ag.nv.gov	Maria Gallo, Commission Coordinator Common-Interest Communities and Condominium Hotels 3300 W. Sahara Avenue, Suite 350 Las Vegas, NV 89102 Via Email: mgallo@red.nv.gov				
N P	/s/ Merlin A. Calimpong				
	An employee of LEACH KERN GRUCHOW SONG				

## John Leach

From:

John Leach

Sent:

Thursday, February 8, 2024 9:48 AM

To: Cc:

ckeegan@ag.nv.gov Merlin Calimpong

Subject:

Tropicana Square- Case No. 2023-846

**Attachments:** 

20240205112008476.pdf

Importance:

High

Ms. Keegan,

Good morning. I left a message at your office. Your voice message suggested sending an email message.

Our office serves as legal counsel for the Tropicana Square Homes Association. I would appreciate the opportunity to discuss this matter with you. As I understand, there are 3 claims for relief.

- 1. Failure to adequately fund the reserve account.
- 2. Failure to timely file Form 609.
- 3. Failure to timely file a summary of the reserve after adoption.

It is my understanding that Form 609 and the summary of the reserve referenced in item 3, above, have been filed with the NRED. If I am incorrect in this understanding, please let me know and I will immediately have those records forwarded to you and the NRED. I am uncertain what remedy/sanction the State is seeking if compliance was obtained prior to the filing of the Complaint.

The biggest issue is the funding of the Association's reserve account due to the massive underfunding that can only be attributed to years, if not a decade, of failing to impose an adequate special reserve assessment. I have reviewed the Association's reserve study and would like to discuss with you a funding plan that satisfies NRS 116.3115 (2) (b) and meets your approval.

Since the funding plan cannot be implemented by the scheduled hearing date (March 5, 2024), I respectfully request a continuance until the next Commission calendar in order to try and resolve this matter in its entirety by, among other things, adopting a funding plan that satisfies the statute and the Commission.

I would very much appreciate the opportunity to speak with you about this matter at your convenience.

John E. Leach, Esq.

\_\_\_\_\_\_\_\_\_\_

Please copy the following members of my staff on your original or return correspondence to ensure prompt processing:

- --Merlin Calimpong, Legal Assistant: <u>mcalimpong@lkglawfirm.com</u> (General HOA messages and calendaring, HOA billing inquiries, and HOA bid requests)
- --Robin Callaway, Legal Assistant: rcallaway@lkglawfirm.com (HOA Litigation matters and Litigation inquiries)
- --Mareve Batemon, Collections Supervisor: mbatemon@lkglawfirm.com (HOA Collections)





Las Vegas Office:

2525 Box Canyon Drive Las Vegas, Nevada 89128 Phone: (702) 538-9074

Fax: (702) 538-9113

Email: <u>ileach@lkglawfirm.com</u> Website: <u>www.lkglawfirm.com</u>

Reno Office:

5421 Kietzke Lane, Suite 200

Reno, NV 89511

Phone: (775) 324-5930 Fax: (775) 324-6173

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## John Leach

From:

Maria Gallo <mgallo@red.nv.gov>

Sent:

Thursday, February 8, 2024 1:36 PM

To:

Christal P. Keegan

Cc:

John Leach; Merlin Calimpong; Mercedita M. Garcia

Subject:

RE: Stipulation to Continuance Request FW: Tropicana Square- Case No. 2023-846

## Greetings,

The Commission Secretary has granted your request for a continuance. A formal letter will be mailed to Respondent and Respondent's counsel tomorrow.

## Maria Gallo

Commission Coordinator Nevada Real Estate Division 3300 W. Sahara Suite 350 Las Vegas, Nevada 89102 702-486-0433 red.nv.gov



## **Nevada Real Estate Division**

Nevada Department of Business and Industry "Growing business in Nevada"

From: Christal P. Keegan <ckeegan@ag.nv.gov> Sent: Thursday, February 8, 2024 10:11 AM To: Maria Gallo <mgallo@red.nv.gov>

Cc: JLeach@lkglawfirm.com; MCalimpong@lkglawfirm.com; Mercedita M. Garcia < MMGarcia@ag.nv.gov>

Subject: Stipulation to Continuance Request FW: Tropicana Square- Case No. 2023-846

Importance: High

Hi, Ms. Gallo:

The parties have stipulated to the Respondent's counsel's request for a continuance, as we are actively working towards resolution. Pursuant to NRS 116.770, please submit our stipulated request for a continuance to the Commission, whereby we hope to present a settlement agreement at the June 11-13, 2024 Commission Meetings.

Thank you, Christal

Christal Park Keegan, Esq.

## Deputy Attorney General

State of Nevada
Office of the Attorney General
Department of Business & Industry
Real Estate Division
5420 Kietzke Lane #202
Reno, Nevada 89511

E: ckeegan@ag.nv.gov | T: 775.687.2141



## Notice of Confidentiality:

This preceding e-mail message and accompanying documents are covered by the Electronic Communications Privacy Act, 18 U.S.C. SS 2510-2521, and contain information intended for the specific individual(s) only or constitute non-public information. This information may be confidential. If you are not the intended recipient you are hereby notified that you have received this document in error and that any review, dissemination, copying, or the taking of any action based on the contents of this information is strictly prohibited. If you have received this communication in error, please notify me immediately by E-mail, and delete the original message. Use, dissemination, distribution or reproduction of this message by unintended recipients is not authorized and may be unlawful.

From: John Leach <a href="mailto:JLeach@lkglawfirm.com">JLeach@lkglawfirm.com</a> Sent: Thursday, February 8, 2024 9:48 AM

To: Christal P. Keegan <a href="mailto:ckeegan@ag.nv.gov">ckeegan@ag.nv.gov</a>

Cc: Merlin Calimpong < MCalimpong@lkglawfirm.com >

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The biggest issue is the funding of the Association's reserve account due to the massive underfunding that can only be attributed to years, if not a decade, of failing to impose an adequate special reserve assessment. I have reviewed the Association's reserve study and would like to discuss with you a funding plan that satisfies NRS 116.3115 (2) (b) and meets your approval.

Since the funding plan cannot be implemented by the scheduled hearing date (March 5, 2024), I respectfully request a continuance until the next Commission calendar in order to try and resolve this matter in its entirety by, among other things, adopting a funding plan that satisfies the statute and the Commission.

I would very much appreciate the opportunity to speak with you about this matter at your convenience.

John E. Leach, Esq.

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Please copy the following members of my staff on your original or return correspondence to ensure prompt processing:
--Merlin Calimpong, Legal Assistant: <a href="mailto:mcalimpong@lkglawfirm.com">mcalimpong@lkglawfirm.com</a> (General HOA messages and calendaring, HOA billing inquiries, and HOA bid requests)

- --Robin Callaway, Legal Assistant: rcallaway@lkglawfirm.com (HOA Litigation matters and Litigation inquiries)
- --Mareve Batemon, Collections Supervisor: mbatemon@lkglawfirm.com (HOA Collections)





Las Vegas Office: 2525 Box Canyon Drive

## **Tropicana Square Homes Association** 2024 Budget

\$

1,081.00

104 230.00 Total Units Monthly Assessment per Unit: Reserve Contribution per Unit: Insurance Assessment due on July 1, 2024 \$ 30.00

		MO	NTH	łly		ANN	UAL	,
OPERATING REVENUE	PE	R UNIT		AMOUNT		PER UNIT	A	MOUNT
Assessment - including reserve assessment		260.00		27,040.00		3,120.00		324,480.00
Insurance Assessment due on July 1, 2024		90.08		9,368.67		1,081.00		112,424.00
Total Revenue:	\$	350.08	\$	36,408.67	\$	4,201.00	3	436,904.00
OPERATING EXPENSES								
General Repairs & Maintenance		9.62		1,000.00		115.38		12,000.00
Repairs - Building/Plumbing		9.62		1,000.00		115.38		12,000.00
Insurance- Liability/Fidelity		97.83		10,174.00		1,173.92		122,088.00
Insurance - D&O/Crime/Cyber		2.37		246.00		28.38		2,952.00
Insurance - GL		9.52		990.00		114.23		11,880.00
Insurance - WC		0.40		41.25		4.76		495.00
Insurance- Umbrella		4.38		455.00		52.50		5,460.00
Pool Contract		4.33		450.00		51.92		5,400.00
Pool Repairs		2.40		250.00		28.85		3,000.00
Camera Maintenance		0.45		47.00		5.42		564.00
Landscape-Contract		31.64		3,291.00		379.73		39,492.00
Landscape-Contingency		2.93		305.00		35.19		3,660.00
Landscape- Repairs		3.61		375.00		43.27		4,500.00
Landscape- Plant Replacements		1.68		175.00		20.19		2,100.00
Landscape- Tree Trimming		14.42		1,500.00		173.08		18,000.00
Janatorial		3.32		345.00		39.81		4,140.00
Bulk Haul Away		1.59		165.00		19.04		1,980.00
Maintenance - Lighting & Supplies		0.87		90.00		10.38		1,080.00
Fire Extinguisher Maintenance		0.53		55.00		6.35		660.00
Pest Control		0.96		100.00		11.54		1,200.00
Management Fees		12.26		1,275.00		147.12		15,300.00
Copies		0.34		35.00		4.04		420.00
Postage		1.44		150.00		17.31		1,800.00
Licenses and Permits		0.81		84.00		9.69		1,008.00
Audit and Tax Preparation Fees		1.00		104.00		12.00		1,248.00
Legal Fees		0.87		90.00		10.38		1,080.00
Annual Coupons		0.35		36.00		4.15		432.00
Water/Sewer		64.90		6,750.00		778.85		81,000.00
Electricity		1.44		150.00		17.31		1,800.00
Telephone		0.53		55.00		6.35		660.00
Internet		1.03		107.00		12.35		1,284.00
Trash		15.22	_	1,583.00		182.65	L.	18,996.00
Total Operating Expenses:	\$	302.63	8	31,473.25	\$	3,631.53	5	377,679.00
Reserve Fund Contribution Transfer:		17.46		1,815.42		209.47		21,785.04
Reserve Assessement Fund Contribution Transfer:	_	30.00		3,120.00	940	360.00		37,440.00
Total Expenses & Reserve Transfer:	\$	350.08	\$	36,408.67	\$	4,201.00		436,904.04
Excess of Revenue or (Expense):	\$	(0.00)	\$	(0.00)	\$	(0.00) \$	5	(0.04)

## Tropicana Square Homes Association 2024 Reserve Budget

		Monthly	Annual
Anticipated Reserve Balance, Beginning of Year:			\$ 209,285.38
Anticipated Reserve Contribution:	\$	4,935.42	59,225.04
Anticipated Reserve Interest:	\$	250.00	3,000.00
Total Funds Available:			\$ 271,510.42
Anticipated Reserve Expenditures for 2024:			
Roofing Repairs/Replacement			50,000.00
Tree Removals			5,000.00
Total Expenditures:	2000		\$ 55,000.00
Anticipated Reserve Account Balance as of December 31, 20234			\$ 216,510.42
Fully Funded Balance per Reserve Study:			\$ 694,497.00
Projected Percent Funded in Reserves at End of 2024:			31%

Adopted by Board on :
Ratifled on:

## Prime Community Management <u>Fee Schedule</u>

Returned Payment Processing Fee	\$20.00	
Payment plan monitoring fee	\$25.00	
Homeowner review at management offices	\$25.00 per hour	
Pre-Collection letter Fee	\$50.00	
Intent to Lien Fee	\$125.00	
Administrative Fee for Collections	\$200.00	
Lien Recording Fee	\$325.00 (charged by 3 <sup>rd</sup> party collection company)	
Re-Record Lien (after 3-years)	\$325.00 (charged by 3 <sup>rd</sup> party collection company	
Lien Release	\$30.00 (applied by collection company)	