

Nevada Real Estate Broker
2501 East Sahara Ave
Las Vegas, Nevada 89104

Phone 702-486-4033
Fax 702-486-4275

7/17/2014

Michelle Vorindan
3605 Hardwick Hall Way
Las Vegas, Nevada 89135
PH: 831-917-8198

Enclosure:

1. Collage Transcripts
2. Enrollment Walden Executive MBA
3. Resume

MS Thompson,

I am writing on behalf of a recent decision that was made on my behalf regarding a teaching request for the Nevada School of Real Estate. I was told that my application was denied due to my lack of experience. It is because of this decision that I am writing you to request a review of the decision on my behalf. I have been working side by side with my husband for the last five years while he has conducted his real estate business here in Nevada. I am very avid in contracts, MLS, and pretty much all aspects of home selling as outlined by the Nevada Real Estate sales guidelines. I grew up in this business coming from an entire family of brokers of which three held Nevada agent, and or broker's licenses. My family owned a real estate company that had more than 150 agents. I began working in my family office at the age of 12. My mother was a very well-known commercial broker in this town, and she worked for Jack Mathews her name is Jackie Salvitti. My brother holds an active license his name is Richard Salvitti. As the classroom instruction involves a pre-approved sales guide that the division approved along with my 20 years of national classroom training experience in sales we felt that I would be a perfect fit for this position. I currently hold an active broker's license along with three degrees, and I am currently enrolled in an Executive MBA program. I feel that I have more knowledge than most agents due to my natural

nature to learn everything about a business. We eat, breath, and live real estate in my family everyday it is always the conversation of choice as well as my sister-in-law also is an active agent in the business. I owned and operated a real estate company in Cancun Mexico for 2 ½ years that followed the same principal, and practices followed here in Nevada. I personally secured over 175 active listings. I worked with American financing, as well as title companies. We used very similar contracts as well. My company was a mix of residential, and commercial business. Some of my projects were in excess of 30 million. I know that the question centered around my experience for the last 4 ½ years as a licensed agent, now broker in the timeshare industry but please keep in mind that Wyndham is one of the strongest company restricted companies out there and we are expected to follow all regulations, as well as hold our agents accountable as well. I sell deeded real estate from many states which can be quite complicated compared to selling just one state. I am also currently approved to test for my Colorado Broker's as well. I hope that you will take a look at my exemplary background along with my teaching, and training background to allow me the opportunity to utilize my experience in a larger capacity. I plan on opening my own brokerage, and feel this is the best step to fine tune my knowledge in the field. Thank you in advance for your help with this matter.

Michelle Vorindan

Nevada Real Estate Broker

Michelle Vorindan

3605 Hardwick Hall Way Las Vegas, NV 89135 | 831-917-8198 | MichelleVorindan@gmail.com

July 14, 2014

Requesting consideration for the:
Real Estate Instructor

Thank you for reviewing my resume. I am an entrepreneur at heart – excited about taking a fantastic product and entering new markets. I am bold, unconventional and fearless –with a true entrepreneurial spirit. These are qualities that drive success of a motivated leader. I have always been the influencer who can motivate a team as well as inspire them to succeed far beyond the expectations. I am an achiever – maintaining the status quo is not my style – I want to make an impact on the world. A strong networker with the ability to build strong relationships throughout any worldwide organization I have many accomplishments to be proud of. My passion is travel. I explore the world every chance I get allowing me the knowledge required to be successful in the tourism industry. I am a strategist – always looking to innovate and always able to execute above expectations.

- 15 years National Training, Marketing, and Business Development
- Real Estate Instructor Trainer Nevada
- 4 years Executive Timeshare Management In-house/Frontline Experience, Marketing
- Broker Real Estate Nevada with commercial experience
- 20 Years of proven Executive Level Experience
- 15 Years working at corporate level Management, multiple property leadership, design and contract negotiations.
- Special Events on National Level
- Extensive International Travel and Business Knowledge
- Coordinate Large Scale Events and Presentations
- Professional Leader/Trainer in the art of Management, Operations Management, P & L projections, New Brand Marketing and Merchandising, and Hospitality Design
- Experience working in International Countries to include Europe and Mexico
- 12 Years Hospitality to include Major Resort Brands, Ships and Barges
- Strong Marketing to include Print Advertising, TV, brand image, Radio, and graphic design
- Result and Profit Margin Driven while creating a strong brand image
- Strong analytical management skills, and Leadership Training Skills
- Capable of managing multiple million dollar budgets with fiscal responsibility
- Strong Construction Management and Proven Design Integrity

In review of your company's objectives and possible openings, I believe that my experience is in perfect line with your current needs. If your firm is looking for a dependable, results-oriented professional with a solid performance track, I would be interested in speaking with you to discuss the value that my strengths and experience can bring to your company. I can be reached in confidence at the above telephone

Sincerely yours,
Michelle Vorindan

Michelle (McFall) Vorindan
3605 Hardwick Hall Way
Las Vegas, NV 89135
PH: 831-917-8198
Eurozonelv@gmail.com

**EDUCATION /
CERTIFICATIONS**

NEVADA BROKER
September 2013-Current
License #BS 144214 MGR

NEVADA REAL ESTATE
April 2010-Current
License # S0169402

WALDEN UNIVERSITY
Executive MBA- ACBSP
Administrative Business
Beginning September 2014

**SCHILLER INTERNATIONAL
UNIVERSITY**
BS in International Business
*Administration Hospitality &
Tourism*
Graduated 2013

**SCHILLER INTERNATIONAL
UNIVERSITY**
AA International Business
Graduated 2013
*AA International Hospitality
and Tourism*
Graduated 2013

WEBER STATE UNIVERSITY
*Coursework in Architecture
and Design*

KAPLAN UNIVERSITY
Real Estate Certificate

AREAS OF EXPERTISE

Strong Interpersonal Skills
Client Retention
Client Assessing
Corporate Communications
Creative Team Leadership
Marketing Strategies &
Campaigns

Sales Collateral & Support
Public & Media Relations
New Product Launch

PROFESSIONAL EXPERIENCE

A Corporate level executive with national, and international experience in leading corporate strategy, and the execution of company goals. Leading by example with a hands on approach I have a proven track record of exceeding company targets.

WYNDHAM VACATION RESORTS, Las Vegas, NV
Executive Broker Manager/Member Services Agent (2013 to present)

- Manages the real estate transactions of a team of 53 sales agents
- Handles all Real Estate Board transfers, and site issues related to real estate including performance within guideline reviews and corrective action procedures when warranted
- Currently performing in the top 5 agent category, tracking Presidents Club for 2014
- Hit or exceed annual sales targets
- Develop and execute strategic plan to achieve sales targets and to expand the company's customer base
- Build and maintain strong, long-lasting customer relationships
- Partner with customers to understand their business needs and objectives
- Effectively communicate the value proposition through proposals and presentations to all clients
- Ongoing knowledge of market and industry trends, competitors and customer needs and strategies
- Proven track record of successful sales experience, consistently meeting or exceeding targets
- Demonstrated ability to communicate, present and influence credibly and effectively at all levels of the organization, including executive and C-level
- Proven ability to drive the sales process from plan to close
- Proven ability to articulate the distinct aspects of products and services and position them against competitors
- Demonstrable experience and knowledge in developing a client-focused, differentiated and achievable solutions
- Excellent listening, negotiation and presentation skills
- Excellent verbal and written communications skills

HILTON, Las Vegas, NV
Executive Sales Manager (2012 to 2013)

- Manages a team of 100 sales agents, providing coaching, training and development and the administering of team sales goals
- Handles all Human Resources related issues including performance reviews and corrective action procedures
- Acts as the Director of Sales when requested by senior management
- Prepares and submits daily site closing statistics to the Vice President of Sales
- Responsible for a \$14 million monthly sales goal for the total site team

DIAMOND RESORTS INTERNATIONAL, Las Vegas, NV
Executive Sales Manager (2011 to 2012)

- Managed a team of 80 agents providing coaching, training and development and mentoring
- Handled all Human Resources related issues including performance reviews and corrective action procedures

Michelle (McFall) Vorindan
3605 Hardwick Hall Way
Las Vegas, NV 89135
PH: 831-917-8198
Eurozonelv@gmail.com

- Developed and implemented a company-wide national and International training program for 3 levels of management and employees to facilitate brand image consistency
- Collaborated with corporate buying team on plan-o-grams, company image, space allocation and new shop concepts
- Lead company from \$22 million to \$200 million in sales and increased return on investment by 75%
- Designed, implemented and directed all corporate training worldwide including all follow up measures to maintain the brand requirements
- Led the development of design objectives to meet company objectives of appearance, quality, quantity and costs
- Directed new and remodeled store project management including estimates, contract negotiation, build-out, and lease negotiation
- Ensured all monthly directives and "Seasonal Corporate Directives" met the Merchandising Action Plan
- Created and developed the Company Presentation Standards, themes, and corporate strategies which defined and reinforced the brand for the company on a global platform
- Built and maintained brand awareness through the concepts created
- Managed the design and production of visual directives to entice customers and increase sales activity
- Collaborated with cross-functional team leaders to deliver an excellent product assortment, marketing strategy and elevated in-store experience
- Worked with the allocation and planning teams to ensure that visual concepts were translated into the property theme and challenged the competition
- National Design Winner for more than 12 concepts in Hospitality Design

MACY'S WEST, Las Vegas, NV
Director of Visual Merchandising (1992 to 2000)

- Acted as Multiple Property Training Director, managing a \$80 million remodel budget with a staff of 25 for multiple stores worldwide
- Managed a sales volume of \$500 million
- Created and rolled out the store design for new Home Store Concepts
- Directed the visual merchandising standard and design
- Oversaw the Executive Trainee Program for the Macy's West Region
- Instrumental in the conversion of all Bullocks brands to the Macy's brand
- Created strong relations with top brand VP's for Channel, Tommy Hilfiger, Lancôme, Estee Lauder, Liz Claiborne, Ralph Lauren, Levi's, etc.
- Managed a team of carpenters that initiated and developed companywide fixture rollouts in all initial furniture store locations
- Played an integral role in the development of the first four Macy's Home Stores.

Michelle (McFall) Vorindan
3605 Hardwick Hall Way
Las Vegas, NV 89135
PH: 831-917-8198
Eurozonelv@gmail.com

Project Management
Quality Assurance
Relationship Building
Problem Resolution
Customer Service Orientation
Decision Making
Attention to Detail
Web & Print Content Development

COMPUTER PROFICIENCY

MS Office Suites (Word, Excel, PowerPoint, Outlook, Access)

- Facilitated training for all sales agents twice a week, developing both concept and theme
- Acted as Director of Sales when required by senior management
- Prepared and submitted daily site closing statistics to the Vice President of Sales

WYNDHAM RESORTS, Las Vegas, NV **Vacation Counselor / Takeover Manager** (2010 to 2011)

- Presented Wyndham Resorts Vacations ownership products and programs (individual and corporate level packages) to guests and potential owners
- Consistently generated maximum net sales volume while maintaining a professional and ethical representation of the company
- Average sales of \$50,800 at 30% down and excelled to top level bonus in the first month and subsequent months thereafter, ranking 17th out of 180 agents

EUROZONE DEVELOPMENT, Las Vegas, NV **VP Real Estate, Creative, Marketing, Brand Image and Design** (2007 to 2010)

- Teach, train and develop company training programs
- Oversaw the development of client content and the quality and effectiveness of both concepts and execution
- Evaluated and interpreted creative strategies, assigning talent and directing and approving the work of the creative team
- Collaborated on brand development and overall design concepts as well as message delivery and placement
- Worked with clients to redevelop the retail business, in order to re-established strong sales and gross margins by adjusting product categories to meet the demands of economic situations
- Adjusted product categories to meet the demand of the current economic situation
- Modified the store design using a strong marginal expense budget to compensate for capital return investment strategy

REGENCY INTERNATIONAL, Las Vegas, NV **Director of Operations and Human Resources** (2009)

- Oversaw the entire operations for the Nevada division
- Managed the day-to-day operations of the facility including revenue, budget, productivity, inventory, operations control and all Human Resources functions
- Hired, trained, developed and supervised all department managers and front line staff
- Set achievable, measureable team goals that increased the revenue of the organization
- Led the Regency Operations facility and sales team to consistently meet company goals for revenue generation, profitability, budget standards and customer satisfaction
- Ensured that company standards of performance were developed and met for continued company growth
- Resolved customer escalated issues
- Created relationships that drove new accounts

CAESARS ENTERTAINMENT CORPORATE, Las Vegas, NV **Corporate Director of Visual Merchandising, Store Design, Construction, Branding and Training** (2000 to 2008)

- Developed and implemented all in store visual merchandising, signage, vendor installations and new brand initiatives
- Took the company from 20 – 368 new store locations
- Negotiated with vendors for new store concept roll outs
- Developed and designed locations for several major entertainment venues
- Oversaw the operations for 44 properties that encompassed 368 locations

Upon the recommendation of the faculty
has conferred upon

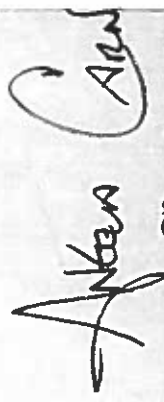
Michelle McFall

The Degree of
Associate of Science
in International Hospitality and Tourism Management

With all the Rights, Honors and Privileges belonging to that Degree.
In witness thereof this Diploma has been issued.


Chancellor




Probst

December 22, 2013

Schiller International University

Upon the recommendation of the faculty
has conferred upon

Michelle McFall

The Degree of
Associate of Science
in International Business

With all the Rights, Honors and Privileges belonging to that Degree.

In witness thereof this Diploma has been issued.

Pub. A.



Antonia Canley

Schiller International University

Upon the recommendation of the faculty
has conferred upon

Michelle McFall

The Degree of

Bachelor of Science

in International Hospitality and Tourism Management

With all the Rights, Honors and Privileges belonging to that Degree.

In witness thereof this Diploma has been issued.

Emil A.



Arkus Can

Architect

Date: 12/30/2013

Page 1 of 2

Schiller International University

8560 Ulmerton Road
Largo, FL 33771
<http://www.schiller.edu>

342

Student GPA:

Original Start Date: 3/9/2010

DOB: 10/29

Student ID: 00009543

Student: Michelle McFall

Course Code	Course Description	Credits Attempted	Credits Earned	Grade	Quality Points	Course Code	Course Description	Credits Attempted	Credits Earned	Grade	Quality Points
Program: BS International Hospitality and Tourism Management											
Enrollment #: 00009543											
Status: Graduate											
Start Date: 7/12/2010											
Grad Date: 12/22/2013											
Term: P2010WTRMAR Full Winter Semester 2010 March 3/8/2010 6/26/2010											
BA 370	Business Communication	3.00	3.00	B	9.00	ECO2013	Microeconomics	3.00	3.00	B+	9.75
GEB 1350	Introduction to International Business	3.00	3.00	C+	6.75	EN 112	English Composition: Persuasive Writing	3.00	3.00	A	12.00
MAR 2011	Principles of Marketing	3.00	3.00	A	12.00	HI 225	European History to 1815	3.00	3.00	A-	11.25
EN 111	English Composition: Expository Writing	3.00	3.00	A-	11.25	MGF 1107	College Mathematics	3.00	3.00	A-	11.25
					39.00						44.25
Term GPA: 3.25						Cum GPA: 3.25					
Term: P2010SUMJUL Full Summer Semester 2010 July 7/12/2010 10/30/2010											
HI 225	European History to 1815	3.00	0.00	W	0.00	BA 374	Statistics	3.00	3.00	A-	11.25
ECO2023	Macroeconomics	3.00	3.00	A	12.00	EC 457	Economics of Developing Countries	3.00	3.00	B	9.00
SO 137	Science and Society	3.00	3.00	A	12.00	EC 352	Economic Geography	3.00	3.00	A-	11.25
IR 221	Introduction to International Relations	3.00	3.00	B+	9.75	ACG 2001	Accounting I	3.00	3.00	B+	9.75
					33.75						41.25
Term GPA: 3.75						Cum GPA: 3.46					
Term: P2010FALLNOV Full Fall Semester 2010 November 11/1/2010 3/5/2011											
BA 261	Principles of Business Law	3.00	3.00	C-	5.25	BA 341	Business Finance I	3.00	3.00	A	12.00
HM 210	Food and Beverage Control	3.00	3.00	A	12.00	ACG 2011	Accounting II	3.00	3.00	B-	8.25
EN 490	Intercultural Communication	3.00	3.00	A	12.00	MA 172	Applied Mathematics	3.00	3.00	B+	9.75
SP 101	Elementary Spanish I	3.00	0.00**	NC	0.00**	HM 499A#	Internship	3.00	3.00	CR	0.00
					29.25						30.00
Term GPA: 2.44						Cum GPA: 3.09					
Term: P2011WTRMAR Full Winter Semester 2011 March 3/7/2011 6/25/2011											
PSY 1021	General Psychology	3.00	3.00	B+	9.75	BA 341	Business Finance I	3.00	3.00	A	12.00
AR 222	History of Art: Renaissance to 19th Century	3.00	3.00	A	12.00	ACG 2011	Accounting II	3.00	3.00	B-	8.25
EN 200	Cross- Cultural Communication	3.00	3.00	A-	11.25	MA 172	Applied Mathematics	3.00	3.00	B+	9.75
BA 401	Human Resource Management	3.00	3.00	A	12.00	HM 499A#	Internship	3.00	3.00	CR	0.00
					45.00						44.25
Term GPA: 3.25						Cum GPA: 3.27					
Term: P2011SUMJUL Full Summer Semester 2011 July 7/11/2011 10/29/2011											
ECO2013	Microeconomics	3.00	3.00	B+	9.75	BA 374	Statistics	3.00	3.00	A-	11.25
EN 112	English Composition: Persuasive Writing	3.00	3.00	A	12.00	EC 457	Economics of Developing Countries	3.00	3.00	B	9.00
HI 225	European History to 1815	3.00	3.00	A-	11.25	EC 352	Economic Geography	3.00	3.00	A-	11.25
MGF 1107	College Mathematics	3.00	3.00	A-	11.25	ACG 2001	Accounting I	3.00	3.00	B+	9.75
					44.25						41.25
Term GPA: 3.69						Cum GPA: 3.36					
Term: P2011FALLNOV Full Fall Semester 2011 November 10/31/2011 3/3/2012											
BA 374	Statistics	3.00	3.00	A-	11.25	BA 341	Business Finance I	3.00	3.00	A	12.00
EC 457	Economics of Developing Countries	3.00	3.00	B	9.00	ACG 2011	Accounting II	3.00	3.00	B-	8.25
EC 352	Economic Geography	3.00	3.00	A-	11.25	MA 172	Applied Mathematics	3.00	3.00	B+	9.75
ACG 2001	Accounting I	3.00	3.00	B+	9.75	HM 499A#	Internship	3.00	3.00	CR	0.00
					44.25						30.00
Term GPA: 3.44						Cum GPA: 3.37					
Term: P2012WTRMAR Full Winter Semester 2012 March 3/5/2012 6/23/2012											
BA 341	Business Finance I	3.00	3.00	A	12.00	BA 341	Business Finance I	3.00	3.00	A	12.00
ACG 2011	Accounting II	3.00	3.00	B-	8.25	ACG 2011	Accounting II	3.00	3.00	B-	8.25
MA 172	Applied Mathematics	3.00	3.00	B+	9.75	MA 172	Applied Mathematics	3.00	3.00	B+	9.75
HM 499A#	Internship	3.00	3.00	CR	0.00	HM 499A#	Internship	3.00	3.00	CR	0.00
					30.00						30.00
Term GPA: 3.33						Cum GPA: 3.37					

** Indicates Retaken Course

R* Indicates Retaken Override

Not official unless signed by registrar.

Indicates Pass/Fail Cou

♦ Indicates Associated Cou

DOCUMENT LEGEND PRINTED ON REVERSE



Michelle McFall <eurozonelv@gmail.com>

Walden University

1 message

Office of Admissions <OfficeofAdmissions@waldenu.edu>
To: Michelle McFall <eurozonelv@gmail.com>

Fri, Apr 11, 2014 at 7:31 AM

WALDEN UNIVERSITY
A higher degree. A higher purpose.

April 11, 2014

Michelle McFall
8550 Waterford Bend St.
Las Vegas, NV 89123

Dear Michelle McFall,

Congratulations! On behalf of Walden University, we are pleased to offer you admission to the Executive M.B.A. program. This email will serve as your official letter for the program beginning September 2, 2014. The Executive M.B.A. Academic Admissions Committee looks for the most qualified candidates who have demonstrated a potential for high achievement and can bring their unique background and business experience to the overall program experience. After reviewing your application, we believe you fit that profile and look forward to having you join this select group of future business leaders.

Your admission is conditional on receiving official transcripts from your prior college or university. The following official transcript has not been received at the time of this letter:

Official transcript from Schiller International University

Please contact your school and have them mail all official transcripts to the address below (Attn: Office of Admissions) before December 21, 2014. If you have applied for federal financial aid, Walden cannot process your loan and you will not receive a disbursement until Walden is in receipt of all your official transcripts. If we do not receive your official transcript by December 21, 2014 you will be dropped from your courses and administratively withdrawn from Walden University.

In order to reserve your seat in the upcoming Executive M.B.A. class, you must accept your offer of admission. To accept your offer please log into your Online Application <https://my.waldenu.edu/apply>.

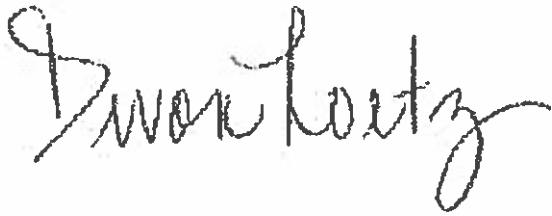
After you have accepted your admissions offer, you will be registered for your first course and any required course materials will be sent to you. In addition, we will provide information on how to make arrangements for the upcoming Leadership Residency which is a required face-to-face experience with your new class. The Executive M.B.A. Program Coordinator will reach out to you with those specific details and next steps.

This offer is valid for one year from the date of admission. If you do not begin your courses during this time, you will be required to reapply to the University before starting your program. You are bound by the program requirements of the most recently published Walden catalog at the time you begin your Walden program.

Once again, congratulations on your acceptance into the Executive M.B.A. program. In joining Walden University, you join a global learning community that is dedicated to professional excellence and positive social change. When you complete your degree, over 38,000 distinguished alumni are waiting to welcome you to their ranks. We look forward to receiving your confirmation and to welcoming you to the Walden community.

Should you have any questions about the program, please log into your Online Application <https://my.waldenu.edu/apply>, or if you need assistance with the Walden University *Online Admission Acceptance* form please contact your enrollment advisor at 1-866-492-5336.

Sincerely,

A handwritten signature in black ink that reads "Devon Loetz". The signature is written in a cursive, flowing style.

Devon Loetz

Director of Admissions

650 South Exeter Street
9th Floor
Baltimore, Maryland 21202

Date: 12/30/2013

Page 2 of 2

Schiller International University

8560 Ulmerton Road
Largo, FL 33771
<http://www.schiller.edu>

Student: Michelle McFall

Student ID: 00009543

DOB: 10/29

Original Start Date: 3/9/2010

Student GPA: 3.5

Course Code	Course Description	Full Summer Semester 2012 July	Credits Attempted	Credits Earned	Grade	Quality Points
Term: P2012SUMJUL						
HI 226	European History: Napoleonic Period to Present	12.00	3.00	3.00	A	12.00
EN 373	Public Speaking	3.00	3.00	3.00	B-	8.25
HM 187	Front Office Management	3.00	3.00	3.00	A	12.00
PS 221	Introduction to Political Science	3.00	3.00	3.00	C	6.00
		12.00		12.00		38.25
Term GPA : 3.19		Cum GPA: 3.34				
Dean's List						

Course Code	Course Description	Full Winter Semester 2013 March	Credits Attempted	Credits Earned	Grade	Quality Points
BA 369	Introduction to Sustainable Development	3.00	3.00	3.00	A	12.00
IT 103	Applications of Computers	3.00	3.00	3.00	A	12.00
HM 103	Hospitality Management	3.00	3.00	3.00	A	12.00
BA 322	International Marketing	3.00	3.00	3.00	A	12.00
		12.00		12.00		48.00
Term GPA: 4.00		Cum GPA: 3.42				

Course Code	Course Description	Full Summer Semester 2013 July	Credits Attempted	Credits Earned	Grade	Quality Points
HM 423	Convention and Event Management	3.00	3.00	3.00	A	12.00
SP 101	Elementary Spanish I	3.00	3.00	3.00	A-	11.25
BA 384	Behavioral Aspects	3.00	3.00	3.00	A	12.00
HM 451	Leadership and Management in Hospitality & Tourism	3.00	3.00	3.00	A	12.00
		12.00		12.00		47.25
Term GPA: 3.94		Cum GPA: 3.57				

Course Code	Course Description	Full Fall Semester 2013	Credits Attempted	Credits Earned	Grade	Quality Points
BA 437	Multinational Enterprise	3.00	3.00	3.00	B	9.00
SP 102	Elementary Spanish II	3.00	3.00	3.00	C+	6.75
		6.00		6.00		15.75
Term GPA: 2.63		Cum GPA: 3.52				

Course Code	Course Description	Credits Attempted	Credits Earned	Grade	Quality Points
BS International Hospitality and Tourism Management			126.00		120.00
GPA: 3.52					
Credentials awarded for BS International Hospitality and Tourism Management enrollment					
Credential		Date Awarded			Date Cleared
Associate of Science AS International Business		12/22/2013			12/22/2013
Associate of Science AS International Hospitality and Tourism Management		12/22/2013			12/22/2013
Bachelor of Science BS International Hospitality and Tourism Management		12/22/2013			12/22/2013

*** End of Transcript ***

Authorized Signature



Date 12/30/13

** Indicates Retaken Course

R* Indicates Retaken Override

Not official unless signed by registrar.

Indicates Pass/Fail Course
♦ Indicates Associated Course

DOCUMENT LEGEND PRINTED ON REVERSE



DEPARTMENT OF BUSINESS AND INDUSTRY
REAL ESTATE DIVISION
www.red.state.nv.us

July 8, 2014

REAL ESTATE SCHOOL OF NEVADA
JOE FITZPATRICK
4300 E SUNSET RD # D-1
HENDERSON, NV 89014

RE: MICHELLE McFALL

Dear Mr. Fitzpatrick:

A review of the instructor application for **Michelle McFall** was completed.

Ms. McFall was not approved to instruct the following pre-licensing courses for Real Estate School of Nevada because she does not meet the NAC 645.426 qualifications to instruct the courses listed below.

- Real Estate Nevada Law (PL.4502022-RE)
- Real Estate Nevada Law (PL.1800031-RE)
- Real Estate Nevada Law (PL.1800032-RE)
- Real Estate Principles, Practice and Law (PL.9000036-RE)
- Real Estate Principles, Practice and Law (PL.9000037-RE)

If Ms. McFall would like to be considered for Commission approval she may appeal this denial in writing, no later than 30 days from the date of receipt of this letter, by submitting it to:

Teralyn Thompson
Legal Administrative Officer
Real Estate Division
2501 E. Sahara Ave.
Las Vegas, NV 89104

If you have any questions, you may contact me at 702-486-0951.

Sincerely,


Safia Anwari
Education & Information Officer

cc: Teralyn Thompson



DEPARTMENT OF BUSINESS AND INDUSTRY
REAL ESTATE DIVISION

www.red.state.nv.us

July 8, 2014

REAL ESTATE SCHOOL OF NEVADA
JOE FITZPATRICK
4300 E SUNSET RD # D-1
HENDERSON, NV 89014

RE: MICHELLE McFALL

Dear Mr. Fitzpatrick:

A review of the instructor application for **Michelle McFall** was completed.

Ms. McFall was not approved to instruct the following post-licensing courses for Real Estate School of Nevada because she does not meet the NAC 645.426 qualifications to instruct the courses listed below.

- Contracts (POST.01005-RE)
- Listing Process, Market Analysis and Inspections (POST.02004-RE)
- Agency Relationships (POST.08002-RE)
- Regulatory Disclosure, Federal, State and Local (POST.10003-RE)
- Advertising / Proceeds of Sale, Costs, and cost Sheets / Tax Opportunities (POST.17019-RE)
- Land / Negotiations / Property Management and CICA Management (POST.17020-RE)
- Communications, Technology & Records Mgt / Professional Conduct, Etiquette & Ethics (POST.17021-RE)
- Buyer Representation / Escrow, Title and Closing Process / Financing (POST.17022-RE)

If Ms. McFall would like to be considered for Commission approval she may appeal this denial in writing, no later than 30 days from the date of receipt of this letter, by submitting it to:

Teralyn Thompson
Legal Administrative Officer
Real Estate Division
2501 E. Sahara Ave.
Las Vegas, NV 89104

If you have any questions, you may contact me at 702-486-0951.

Sincerely,


Safia Anwar
Education & Information Officer

cc: Teralyn Thompson

DEPARTMENT OF BUSINESS AND INDUSTRY
REAL ESTATE DIVISION

www.red.state.nv.us

July 10, 2014

RECEIVED

JUL 11 2014

Accounting Department

REAL ESTATE SCHOOL OF NEVADA
JOE FITZPATRICK
4300 E SUNSET RD # D-1
HENDERSON, NV 89014

RE: Continuing Education Instructor applications for Michelle McFall

Dear Mr. Fitzpatrick,

A review of the instructor application for Michelle McFall was completed.

Ms. McFall was not approved to instruct the following continuing education courses for Real Estate School of Nevada because she does not meet the NAC 645.426 qualifications:

- The Foreclosure Process and REO Properties (CE.5019002-RE)
- Agency Relationships Through Nevada Law (CE.5021002-RE)
- Short Sale and The Listing Agent (CE.5022002-RE)
- Ethics and The Real Estate Agent (CE.5053002-RE)
- Creating an Internet Presence (CE.5054002-RE)
- Writing an Acceptable Offer (CE.5056002-RE)
- The Beginning Broker (CE.5057002-RE)
- Property Management: An Overview (CE.5058002-RE)
- Your 2013 Nevada Legislative Update (CE.5675001-RE)

If Ms. McFall would like to be considered for Commission approval she may appeal this denial in writing, no later than 30 days from the date of receipt of this letter, by submitting it to:

Teralyn Thompson
Legal Administrative Officer
Real Estate Division
2501 E. Sahara Ave.
Las Vegas, NV 89104

If you have any questions, you may contact me at 702-486-0951.

Sincerely,


Ingrid Trillo

Program Office/Education Section

CC: Teralyn Thompson

2501 E. Sahara Avenue, Suite 102, Las Vegas, Nevada 89104-4137 Telephone: (702) 486-4033 Fax: (702) 486-4