BRIAN SANDOVAL Governor

STATE OF NEVADA



TERRY REYNOLDS Interim Director

SHARATH CHANDRA Administrator

DEPARTMENT OF BUSINESS AND INDUSTRY REAL ESTATE DIVISION

www.red.nv.gov

November 16, 2018

Certified Mail #: 7018 1130 0001 8302 4126

Gavin M. Ernstone c/o Frank Perez, Esq. 1489 West Warm Springs Road, #100 Henderson, NV. 89014

RE: NRED v Gavin M. Ernstone Case No: 2017-1239

Mr. Ernstone:

Enclosed you will find the <u>Decision</u> entered by the Nevada Real Estate Commission at the meeting held September 11, 2018 in Las Vegas, Nevada. This is the fully executed copy for your records.

The Commission has ordered the following:

- Respondent pay a total of \$32,460.94 to the Division. The total fine reflects a fine of \$30,000.00 plus hearing and investigative costs of \$2,460.94;
- The Respondent's real estate broker license is hereby downgraded to a broker-sales license and respondent cannot manage any licensees for a period of two (2) years from the effective date of the order. Respondent must appear before the Commission before his broker license can be reactivated; and,
- Respondent must complete three (3) hours of ethics and three (3) hours of agency live course continuing education.

Effective Date of Order:	December 17, 2018
Payment Due Date:	March 18, 2019
Education Due Date:	June 17, 2019

NOTE: Your fine and/or cost of hearing totals \$10,000.00 or more. Please be aware that pursuant to NRS 353.1467 your payment must now be made electronically. For details on how to submit your electronic payment, please see Informational Bulletin #016 (included) or contact the Department of Business and Industry's Management Analyst Grace Hilgar-Devito at 702-486-5134 or email at ghilgar@business.nv.gov.

Please note that the Division staff does not have the authority to extend the due date for your fine which was ordered by the Commission. If you find that you are unable to meet the required due date, you will need to request in writing that you be placed on the agenda for a Commission hearing in which Respondent will be allowed to request an extension from the Commission. This request should be made several months prior.

Sincerely,

Teralyn Thompson Administration Section Manager Telephone: (702) 486-4036 Email: <u>tlthompson@red.nv.gov</u>

Enclosures as indicated

cc: Sharath Chandra, Administrator Peter Keegan, Deputy Attorney General Compliance Section Education Section Fiscal

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DEPARTMENT OF BUSINESS AND INDUSTRY

REAL ESTATE DIVISION

realest@red.nv.gov

http://red.nv.gov/

REQUIREMENTS FOR ELECTRONIC PAYMENTS IN EXCESS OF \$10,000

Per Nevada Revised Statues (NRS) 353.1467, all payments of **\$10,000 or more** remitted to the Nevada Real Estate Division (NRED) must be made electronically via <u>wire transfer (Fedwire)</u> or <u>Automatic Clearing House (ACH)</u>. This requirement does not apply to payments under \$10,000. Payments less than \$10,000 may still be made via check, money order or cash (exact change).

Prior to the initiation of EACH electronic payment to NRED, please complete the Incoming Funds Deposit Form, and contact Grace Hilgar-Devito, Management Analyst, at (702) 486-5134 or by email at ghilgar@business.nv.gov for bank routing details and further instructions. This is necessary to ensure that your payment is applied to the appropriate account. All electronic payments to NRED are received by the Office of the State Treasurer, so notification is required each time a payment is made to make certain that the payment is received by NRED. Additionally, all electronic payments to NRED should include the following: Name of Organization/Remitter; NRED's 3 digit Agency Number: "748"; the program or purpose of the remittance; and any additional relevant descriptions (i.e. license or registration number, association name, commission order, etc.) that helps to properly identify the payment.

For all homeowners associations that meet the \$10,000 or more threshold, the association is required to perform the following steps to complete this process:

- E-mail the Annual Registration Form on the same day as the electronic transfer to: <u>HOARegistrations@rcd.nv.gov</u> (This email address is for registrations exceeding \$10,000 ONLY. Any other registration forms received at this email address will NOT be accepted.)
- Submit a hard copy of the registration form with signature for our files.
- If you are a master association, you must also submit emailed and hard copies of the Master Roster.

Finally, as a matter of law, any payment received by NRED that is in violation of NRS 353.1467 will be returned to the constituent and will not be considered as received by NRED. As such, the constituent could potentially be subject to late fees and/or penalties.

Revised: 2/23/2018

3300 W. Sahara Avenue, Suite 350 * Las Vegas, Nevada 89102-3203 * Telephone (702) 486-4033 * Fax (702) 486-4275

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1	BEFORE THE REAL ESTATE COMMISSION						
2	STATE OF NEVADA						
3 4	SHARATH CHANDRA, Administrator, REAL ESTATE DIVISION, DEPARTMENT OF BUSINESS & INDUSTRY, STATE OF NEVADA,	Case No. 2017-1239					
5	Petitioner,						
6	vs.						
7	GAVIN M. ERNSTONE,	NOV 16 2010					
8	Respondent.	AL RETATE COMMISSION	K				
9			E				
10	DECISION						
11	This matter came on for hearing before the Nevada Real Estate Commission, State of Nevada						
12	("Commission") on Wednesday, September 11, 2018, at the Nevada State Business Center, 3300 W.						
13	Sahara Avenue, Las Vegas, Nevada 89102. Respondent Gavin M. Ernstone ("Respondent") appeared						
14	through counsel, Frank Perez, Esq. Peter K. Keegan, Deputy Attorney General, appeared and						
15	prosecuted the Complaint on behalf of petitioner Sharath Chandra, Administrator of the Real Estate						
16	Division, Department of Business & Industry, State of Nevada ("Division").						
17	The matter having been submitted for decision based upon the allegations of the Complaint, the						
18	Commission now enters its Findings of Fact and Conclusions of Law as follows:						
19	FINDINGS OF FACT						
20	The Commission, based upon the evidence presented during the hearing, finds that there is						
21	substantial evidence in the record to establish each of the following:						
22	1. RESPONDENT has been licensed as a Broker under license number B.1000642.LLC,						
23	since May 26, 2010, which is currently in active status.						
24	2. RESPONDENT has been licensed as a Broker under license number B.1001429.INDV,						
25	since July 23, 2014, which is currently in active status.						
26	3. RESPONDENT has been licens	sed as a Property Manager under permit number					
27	PM.0163784.BKR, since May 27, 2008, which is currently in active status.						
28	111						

1	4.	In or about February 2014, Scott E. and Amie G. Yancey (the "Yanceys") purchased			
2	real property located at 43 Morning Glow Lane, Las Vegas, Nevada (the "Property") from Howard				
3	Hughes Properties, Inc. ("Hughes").				
4	5.	The Yanceys purchased the Property for approximately \$675,000.00.			
5	б.	The Property was subject to a transfer fee to Hughes if the property was sold before a			
6	residence was constructed thereon.				
7	7.	The Yanceys never constructed a residence on the Property.			
8	8.	On or about October 31, 2016, RESPONDENT listed the Property for sale on behalf of			
9	the Yanceys.				
10	9.	At that time, RESPONDENT listed the Property for sale for \$999,000.00.			
11	10.	The Yanceys, through RESPONDENT, sold the Property in or about March 2017.			
12	11.	RESPONDENT prepared the Vacant Land Purchase Agreement.			
13	12.	The Vacant Land Purchase Agreement states that the Yanceys sold the Property for only			
14	\$250,000.00.				
15	13.	However, Addendum #2 to Purchase Agreement ("Addendum") required Buyers to			
16	purchase "arcl	hitectural plans" from the Yanceys for an additional \$690,000.00.			
17	14.	The Addendum required the "Sales of plans to be handled outside of escrow"			
18	15.	The Addendum required the Buyer, the Yanceys and RESPONDENT to not disclose the			
19	contents thereof.				
20	16.	RESPONDENT prepared the Addendum.			
21	17.	In or about March or April 2017, RESPONDENT received a commission of			
22	approximately	\$56,400.00 (\$28,200.00 for representing the Yanceys, and \$28,200.00 for representing			
23	the Buyer) as	a result of the Property sale.			
24	18.	RESPONDENT's \$56,400.00 commission is the equivalent of a 6% commission of a			
25	\$940,000 Prop	perty sale.			
26	19.	RESPONDENT, through his attorney, admitted "Hughes would be entitled to a			
27	percentage of	profit made by a transfer" if the Yanceys and RESPONDENT reported a profit on the			
28	Property sale.				

1 20. Because of the falsified sales price, Hughes failed to receive approximately \$130,000.00 2 to which it was entitled as a transfer fee.

3 21. The State of Nevada Declaration of Value Form also identified a "Total Value/Sales Price" of only \$250,000.00.

22. The falsified sales price resulted in the underpayment of Real Property Transfer Tax to the State of Nevada.

7 23. On or about May 25, 2017, Hughes filed a Statement of Fact with the Division 8 complaining about RESPONDENT's conduct.

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CONCLUSIONS OF LAW

10 The Commission, based upon the preponderance of the evidence, makes the following legal 11 conclusions:

12 24. RESPONDENT violated NRS 645.633(1)(h) and/or (i), pursuant to NAC 645.525, by 13 participating in the naming of a false consideration in the Purchase Agreement.

14 25. RESPONDENT violated NRS 645.633(1)(h) and/or (i), pursuant to NAC 645.605(6), by breaching his obligation to deal fairly with all parties to a real estate transaction. 15

26. RESPONDENT violated NRS 645.633(1)(h) and/or (i), pursuant to NAC 645.605(1), by failing to do his utmost to protect the public against misrepresentation or unethical practices related to real estate.

<u>ORDER</u>

IT IS HEREBY ORDERED that Respondent shall pay to the Division a total fine of \$32,460.94. The total fine reflects a fine of \$10,000.00 for committing each of the above violations of law, plus \$2,460.94 for hearing and investigative costs. Respondent shall pay the total fine to the Division within ninety (90) days of the effective date of this Order.

IT IS FURTHER ORDERED that Respondent's Brokers License is hereby downgraded to a Broker-Sales License and Respondent cannot manage any licensees for a period of two (2) years from the effective date of this order and Respondent must appear before the Commission to apply for his Broker license to be reactivated.

IT IS FURTHER ORDERED that Respondent complete three (3) hours of ethics and three (3) 1 hours of agency live course continuing education credits within one hundred eighty (180) days of the 2 effective date of the Commission's order. 3

If the payment or proof of completion of the continuing education is not actually received by the Division on or before its due date, it shall be construed as an event of default by Respondent. In the event of default, Respondent's licenses and permit shall be immediately suspended, and the unpaid balance of the administrative fine and costs, together with any attorney's fees and costs that may have been assessed, shall be due in full to the Division within ten calendar days of the date of default. The Division may institute debt collection proceedings for failure to timely pay the total fine.

The Commission retains jurisdiction for correcting any errors that may have occurred in the 10 drafting and issuance of this Decision. 11

This Order shall become effective on the		day of, 201	8.
DATED this log day of Nov	, 2018.		

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REAL ESTATE COMMISSION STATE OF NEVADA

By:

President, Nevada Real Estate Commission