# BEFORE THE REAL ESTATE COMMISSION

## STATE OF NEVADA

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VS.

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7 DONALD R. LAINER.

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SHARATH CHANDRA, Administrator, REAL ESTATE DIVISION, DEPARTMENT OF BUSINESS & INDUSTRY, STATE OF NEVADA,

Petitioner,

Respondent.

Case No. 2021-1209

FILED

MAR 3 1 2023

REAL ESTATE COMMISSION

## COMPLAINT AND NOTICE OF HEARING

The REAL ESTATE DIVISION OF THE DEPARTMENT OF BUSINESS AND INDUSTRY OF THE STATE OF NEVADA ("Division") hereby notifies RESPONDENT DONALD R. LAINER ("RESPONDENT") of an administrative hearing before the STATE OF NEVADA REAL ESTATE COMMISSION ("Commission"). The hearing will be held pursuant to Chapter 233B and Chapter 645 of the Nevada Revised Statutes ("NRS"), and Chapter 645 of the Nevada Administrative Code ("NAC"). The purpose of the hearing is to consider the allegations stated below and to determine if the RESPONDENT should be subject to an administrative penalty as set forth in NRS 645.630 and/or NRS 622.400, and the discipline to be imposed, if violations of law are proven.

## JURISDICTION

RESPONDENT was at all relevant times mentioned in this Complaint licensed as a Salesperson under license number S.0052842 and held a Property Management Permit under Credential Number PM.0165684, and is therefore subject to the jurisdiction of the Division and the Commission, and the provisions of NRS chapter 645 and NAC chapter 645.

# **FACTUAL ALLEGATIONS**

1. RESPONDENT Donald R. Lainer ("RESPONDENT" or "Lainer") has been associated with Berkshire Hathaway Home Services ("BHHS") since April of 2014 and has been the "owner" and team leader of the Don Lainer Platinum Elite Group (the "Platinum Elite Group"), at all times relevant. NRED 0008-0012.

- 2. Victoria Kilgore<sup>1</sup> had previously been associated with BHHS and was a team associate of the Platinum Elite Group from 2017 through March 2019. **NRED 0012.**
- 3. At all times relevant, RESPONDENT served as COMPLAINANT's real estate agent and, in that capacity helped to market certain of COMPLAINANT's properties, including the attempted sale of 582 Blue Lagoon Dr, Las Vegas 89110 (the "Blue Lagoon Property") in April 2020. NRED 0012-0018; 0374-0403.
  - 4. The Blue Lagoon property remained unsold as of January 2022. **NRED 0012-0018.**
- 5. On or about December 13, 2021, the COMPLAINANT sent her statement of fact to the Division, asserting that both RESPONDENT and Kilgore had engaged in potential property mismanagement and/or unlicensed activity concerning two of her properties, the Blue Lagoon property and 1805 Amboy Dr., Las Vegas, NV 89108. (the "Amboy Property"). NRED 0016-0057.
- 6. On or about December 21, 2021, the Division sent a letter opening investigation to RESPONDENT. NRED 0004.
- 7. On or about January 4, 2022, RESPONDENT sent the Division his response through his attorney, Kurt Bonds. **NRED 0181-0184.**
- 8. On or about December 21, 2021, the Division also sent a letter regarding the investigation to RESPONDENT's broker, Forrest Barbee. **NRED 0340.**
- 9. Broker Barbee provided an affidavit and supporting documents in response, indicating his suspicions that RESPONDENT had conspired with Kilgore and Platinum Portfolio Realty to manage properties under an arrangement meant to subvert Barbee's directives to RESPONDENT regarding properties then under RESPONDENT's management. **NRED 0341-0342**; **0343-0403**.
- 10. In August 2018, RESPONDENT formed Leasing Office LLC with the Nevada Secretary of State and listed Entity Solutions LLC (registered in Wyoming) as Leasing Office LLC's sole manager.

  NRED 0405-0408; 0415-0416.
- 11. According to the Wyoming Secretary of State, RESPONDENT Lainer is the sole manager and member of Entity Solutions LLC. **NRED 0409-0413.**

<sup>&</sup>lt;sup>1</sup> Victoria Kilgore is named Respondent in a separate Division complaint, Case No. 2021-1208, that is being concurrently prosecuted.

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- 12. At all times relevant, RESPONDENT held a property management permit but per his BHHS broker, Forrest Barbee, is not permitted to operate using RESPONDENT'S own trust accounts while associated with BHHS. NRED 0341-0344.
- 13. Due to those restrictions, RESPONDENT claimed to his broker, Barbee, that he would cease operating as a property manager with BHHS and release his clients to seek other management arrangements. *Id.*
- 14. Upon information and belief, Leasing Office LLC was intended to be the Property Management operations for properties under management of RESPONDENT, but when he learned he would not be able to operate within BHHS as planned, he recruited Victoria Kilgore to serve as broker of record and designated Property Manager for Leasing Office LLC.
- 15. On or about February 2019, RESPONDENT caused an Amended List of Officers to be filed with the Nevada Secretary of State, adding Victoria Kilgore as a Manager of Leasing Office LLC.

  NRED 0417.
- 16. On or about April 2019, a second Amended List of Officers was filed with the Nevada Secretary of State, removing Entity Solutions LLC as a manager and leaving Kilgore as sole Manager of Leasing Office LLC. NRED 0418.
- 17. Victoria Kilgore then left employment with BHHS in March of 2019 and registered a new Brokerage Office with the Division named "Leasing Office LLC" on April 1, 2019. **NRED 0005**; **0012**.
- 18. Kilgore later submitted a name change to the Division, renaming the Brokerage "Platinum Portfolio Realty" dba Leasing Office LLC ("the Brokerage"). **NRED 0005.**
- 19. Kilgore was retained as property manager for the COMPLAINANT's Blue Lagoon property effective on or about February 24, 2020. NRED 0029; 0193.
- 20. Kilgore was retained as property manager for the COMPLAINANT's Amboy property effective on or about May 1, 2021. **NRED 0223.**
- 21. At all times relevant, Kilgore has been the only licensee that has ever been associated with the Brokerage. **NRED 0007.**
- 22. Notwithstanding his lack of association with the Brokerage, RESPONDENT has played an active role in the management of properties, in cooperation with Kilgore, including Blue Lagoon Dr.

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0896; 0900.

33. Several of the documents provided by Respondent Kilgore did not match the documents obtained from those obtained from COMPLAINANT'S owner portal. *Id*.

response. NRED 0430-0473; 0496; 0499; 0500; 0502; 0504; 0539; 0785; 0786; 0824; 0845; 0851;

- 34. Moreover, multiple documents that contained references to RESPONDENT or "Platinum Elite" appear to have been altered prior to being submitted by Kilgore in her broker file. *Id.*
- 35. Several documents contained in COMPLAINANT's owners portal documents that contained reference to RESPONDENT or "Platinum Elite" were simply omitted from Respondent Kilgore's file. See, generally, NRED 0430-0473; 0475-0902.
- 36. RESPONDENT and/or Kilgore utilized the services of Acquisition Solutions LLC and/or Handyman Solutions LLC on multiple occasions to perform maintenance and/or repairs on the Blue Lagoon and Amboy properties. NRED 0477-0479; 0653; 0745-0746; 0729; 0745-0746; 0766-0767; 0788-0789; 0807-0808; 0825-0826; 0875-0876.
- 37. Nevada Secretary of State records show that Entity Solutions LLC, and, by extension, RESPONDENT, is the sole manager for both Acquisition Solutions LLC and/or Handyman Solutions LLC. Yet, there has been no documentation that RESPONDENT disclosed his interest in either of these entities to the COMPLAINANT. **NRED 0419-0424.**
- 38. On or about September 1, 2022, the Division sent RESPONDENT an NRS 233B letter notifying him that it would be bringing a complaint as a result of its investigation. **NRED 0014.**

## **VIOLATIONS OF LAW**

- 39. RESPONDENT violated NRS 645.630(1)(d) when RESPONDENT represented or attempting to represent a real estate broker other than the broker with whom he is associated, without the express knowledge and consent of the broker with whom he is associated.
- 40. RESPONDENT violated NRS 645.633(1)(i) pursuant to NAC 645.605(11)(c) by engaging in conduct that has impeded or attempted to impede any investigation of the Division by supplying false statements in his affidavit, including, but not limited to, affirming that he "has never used the account for any purpose whatsoever" and that he has "never written a check, transferred funds or directed any type of activity on the account."
- 41. RESPONDENT violated NRS 645.633(1)(i) pursuant to NAC 645.605(1) by engaging in conduct which constitutes deceitful, fraudulent or dishonest dealing by attempting to conceal his direct involvement with Platinum Portfolio Realty's management of the Blue Lagoon and Amboy properties.

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42. RESPONDENT violated NRS 645.633(1)(i) pursuant to NAC 645.605(4)(a) and (4)(b) by failing to disclose, in writing, his interest or contemplated interest in any property with which the licensee was dealing, which includes, but is not limited to, the licensee's affiliation with or financial interest in any person or company that furnishes services related to the properties.

## DISCIPLINE AUTHORIZED

Pursuant to NRS 645.630 and NRS 645.633, the Commission is empowered to impose an administrative fine up to \$10,000 per violation and suspend, revoke or place conditions on your license if warranted.

Additionally, under NRS 622.400, the Commission is authorized to impose costs of the proceeding upon RESPONDENT, including investigative costs and attorney's fees if the Commission otherwise imposes discipline on RESPONDENT.

Therefore, the Division requests that the Commission take such disciplinary action as it deems appropriate under the circumstances.

### NOTICE OF HEARING

PLEASE TAKE NOTICE, that a disciplinary hearing has been set to consider the Administrative Complaint against the above-named Respondent in accordance with Chapters 233B and 645 of the Nevada Revised Statutes and Chapter 645 of the Nevada Administrative Code.

THE HEARING WILL TAKE PLACE on May 2, 2023, commencing at 9:00 a.m., or as soon thereafter as the Commission is able to hear the matter, and each day thereafter commencing at 9:00 a.m. through May 4, 2023, or earlier if the business of the Commission is concluded. The Commission meeting will be held on May 2, 2023, at the Nevada State Business Center, 3300 West Sahara Avenue, 4th Floor – Nevada Room, Las Vegas, Nevada 89102. The meeting will continue on each day thereafter commencing at 9:00 a.m. through May 4, 2023, at the Nevada State Business Center, 3300 West Sahara Avenue, 4th Floor – Nevada Room, Las Vegas, Nevada 89102, until the business of the Commission is concluded.

STACKED CALENDAR: Your hearing is one of several hearings scheduled at the same time as part of a regular meeting of the Commission that is expected to last from May 2, 2023 through May 4, 2023, or earlier if the business of the Commission is concluded. Thus, your hearing may be continued until later in the day or from day to day. It is your responsibility to be present when your case is called. If you are not present when your hearing is called, a default may be entered against you and the Commission may decide the case as if all allegations in the complaint were true. If you have any questions please call Kelly Valadez, Commission Coordinator (702) 486-4606.

YOUR RIGHTS AT THE HEARING: except as mentioned below, the hearing is an open meeting under Nevada's open meeting law, and may be attended by the public. After the evidence and arguments, the commission may conduct a closed meeting to discuss your alleged misconduct or professional competence. A verbatim record will be made by a certified court reporter. You are entitled to a copy of the transcript of the open and closed portions of the meeting, although you must pay for the transcription.

As the Respondent, you are specifically informed that you have the right to appear and be heard in your defense, either personally or through your counsel of choice. At the hearing, the Division has the burden of proving the allegations in the complaint and will call witnesses and present evidence against you. You have the right to respond and to present relevant evidence and argument on all issues involved. You have the right to call and examine witnesses, introduce exhibits, and cross-examine opposing witnesses on any matter relevant to the issues involved.

You have the right to request that the Commission issue subpoenas to compel witnesses to testify and/or evidence to be offered on your behalf. In making the request, you may be required to demonstrate the relevance of the witness' testimony and/or evidence. Other important rights you have are listed in NRS 645.680 through 645.990, NRS Chapter 233B, and NAC 645.810 through 645.875.

The purpose of the hearing is to determine if the Respondent has violated NRS 645 and/or NAC 645 and if the allegations contained herein are substantially proven by the evidence presented and to further determine what administrative penalty is to be assessed against the RESPONDENT, if any, pursuant to NRS 645.235, 645.633 and or 645.630.

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1	DATED this 2/ day of March, 2023.
2	State of Nevada
3	Department of Business and Industry Real Estate Division
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5	By: SHARATH CHANDRA, Administrator
6	CHARVEZ FOGER, Deputy Administrator 3300 West Sahara Avenue, Suite 350
7	Las Vegas, Nevada 89102
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9	AARON D. FORD Attorney General
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11	By: <u>/s/ Phil W. Su</u> PHIL W. SU (Bar No. 10450)
12	Senior Deputy Attorney General
13	555 E. Washington Ave. #3900 Las Vegas, Nevada 89101
14	(702) 486-3655 Attorneys for Real Estate Division
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