1 BEFORE THE REAL ESTATE COMMISSION 2 STATE OF NEVADA 3 SHARATH CHANDRA, Administrator, REAL ESTATE DIVISION, DEPARTMENT Case No. 2021-405 4 OF BUSINESS & INDUSTRY, STATE OF NEVADA, 5 伊山山话 Petitioner, 6 JAN 2 0 2023 VS. 7 **REAL ESTATE COMMISSION** ERIS ATAR-KRUPSKI, 8 (S.0192427) Respondent. 9 COMPLAINT AND NOTICE OF HEARING 10 The REAL ESTATE DIVISION OF THE DEPARTMENT OF BUSINESS AND INDUSTRY 11 OF THE STATE OF NEVADA ("Division") hereby notifies RESPONDENT ERIS ATAR-KRUPSKI 12 ("RESPONDENT") of an administrative hearing before the STATE OF NEVADA REAL ESTATE 13 COMMISSION ("Commission"). The hearing will be held pursuant to Chapters 233B and Chapter 645 14 of the Nevada Revised Statutes ("NRS") and Chapter 645 of the Nevada Administrative Code ("NAC"). 15 The purpose of the hearing is to consider the allegations stated below and to determine if the 16 RESPONDENT should be subject to an administrative penalty as set forth in NRS 645.235, NRS 645.630 17 and/or NRS 622.400, and the discipline to be imposed, if violations of law are proven. 18 **JURISDICTION** 19 RESPONDENT, at all relevant times mentioned in this Complaint, held herself out and/or 20 otherwise performed acts as a person required to have a license, and is presently licensed as a Salesperson 21 22 under S.0192427. RESPONDENT is, therefore, subject to the jurisdiction of the Division and the 23 Commission, and the provisions of NRS chapter 645 and NAC chapter 645. **FACTUAL ALLEGATIONS** 24 1. 25 RESPONDENT'S real estate salesperson license (S.0192427) was issued on February 03. 26 2021, to the Brokerage Pacific Group with Broker Gregory A. Hartline (B.0067304.INDV, 27 B.0036741.LLC, PM.0136741.BKR, BUSB.0000345.BKR, BUSB.0006819.BKR). NRED 000002 -NRED 000004. 28

- 2. On or about December 7, 2020, Complainants and/or Complainant's family members ("Complainants") allege, they were in search of a real estate agent in Las Vegas, Nevada, and reached out to their sister-in-law for a recommendation, who in turn reached out to a close family friend, RESPONDENT'S mother, who recommended her daughter RESPONDENT. NRED 000054 NRED 000056.
- 3. On December 7, 2020, the real property located at 4894 Stavanger Lane, Clark County, Las Vegas, Nevada 89147 (the "Property"), was listed for sale in the Las Vegas Realtors Multiple Listing Service ("MLS") by real estate salesperson Alla Margaryan (S.0186534), of eXp Realty, 10845 Griffith Peak Drive #2, Las Vegas 89135, with Broker Spencer Walden (B.0144881), offering a 2.00 % cooperating commission pursuant to the terms of the listing agreement dated December 1, 2020, at 15:41 PM. NRED 000013, NRED 000032-NRED 000044.
- 4. On January 12, 2021, at 6:06 p.m. GMT, RESPONDENT, <eris.atarkrupski@gmail.com> allegedly emailed Complainant, the real property located at 2880 S Tenaya Way, Las Vegas, 89117, and represented it was not on the market yet and in "section 10 which is a very good area." NRED 000057 and NRED 000082.
- 5. On January 15, 2021, at 6:57 PM EST. RESPONDENT allegedly emailed Complainant, the real property for sale located at 5232 Great Horizon, and represented that she was providing information at their request, including purchase price opinions: "I think we can get it for around 800k, maybe less Would you like me to start with an offer for 750k?" NRED 000058 NRED 000059, and NRED 000083.
- 6. On January 17, 2021, Complainant allegedly emailed RESPONDENT, a list of prospective homes, and relayed 1031 exchange requirements, specifically that the purchase of two homes must be in escrow on or before February 27, 2021. The next day, on January 18, 2021, RESPONDENT allegedly responded via email to the Complainant that out of the eight houses, only three were available:

"5183 n miller is available for showing I am trying to get you a video 5111 crown cypress is vacant and available

9261 spruce under contract
7782 abalone is available – trying to get you a video
9524 summer cypress under contract
1004 royal plum under contract
8225 irish eyes no shows at this time

NRED 000060, NRED 000089, and NRED 000091.

- 7. Also on January 18, 2021, RESPONDENT allegedly forwarded MLS listing information "on the other 4" from her broker, Mr. Hartline, to Complainant. NRED 000089 NRED 000090.
- 8. On January 30 at 4:46 PM, RESPONDENT allegedly texted Complainant about an offering on a property and provided the monthly payment calculation: "Greg wrote to me Are we proceeding with Abernethy?; "Total pymt: P & I \$1847.29 Hoi \$175 (est) Property taxes \$657.83 Hoa \$73.66, Total pymt \$2753.78" NRED 000062 and NRED 000096.
- 9. RESPONDENT allegedly texted Complainant eliciting a bid on a property and agreed to prepare the offer: At 8:42 AM "Do you want to bid on Marion Village?" At 8:58 AM Complainant responds "Yes, please prepare the offer." At 8:59 AM RESPONDENT replies "Ok" NRED 000111.
- 10. On February 1, 2021, at 1:02 AM, RESPONDENT allegedly texted Complainant with an update on a property: "I haven't heard from the agent for emerald. I texted her but didn't get a reply I will call her tomorrow morning". NRED 000098.
- 11. On February 1, 2021, at 12:24 PM, RESPONDENT allegedly texted Complainant confirming showings on properties: "They changed for 1:30pm tomorrow" "Please put a note for you" "Please keep a record" "2:45 is cancelled No showings" NRED 000116.
- 12. RESPONDENT allegedly texted Complainant identifying the status of showings per ShowingTime MLS's showing manager for Complainant: "SHOWING DCLND Tue 2/2 12:00P 1931 Fox Canyon Circle, Las Vegas Sickness in family BY: Listing Agent"; On February 1, at 9:05 PM "SHOWING CONF Tue 2/2 12:30P 2728 Lakecrest Drive, Las Vegas" NRED 000110.
- 13. On February 2, 2021, at 2:11 PM, emails from Complainant and Complainant's son to RESPONDENT allege a 0.5% (\$3,250) commission fee agreement between Complainant's son and RESPONDENT for 4894 Stavanger Lane. NRED 000072 NRED 000073, NRED 000115.
- 14. A Residential Purchase Agreement ("RPA") on real property 4894 Stavanger Lane dated February 2, 2021, for Complainant was fully executed on February 3, 2021. NRED 000014 NRED 000024.

- 15. The Broker's Compensation/Fees of the RPA incorporates by reference the buyer's broker's commission listed on the MLS (*See* Finding of Fact 4.). NRED 000020, NRED 000022, and NRED 000024.
- 16. The RPA made no indication whether the buyer will or will not pay buyer's broker additional compensation as both boxes were left blank. NRED 000020, NRED 000022, and NRED 000024.
- 17. The RPA did not include any additional terms or any counter offers that modified the buyer's brokerage commission. NRED 000020, NRED 000022, and NRED 000024.
- 18. The Additional Terms of the RPA represents: "Eris Atar-Krupski, Esq. is recognized as the attorney of record for the buyer. She may be included in any negotiations or administrative decisions speaking on behalf of the buyer." NRED 000022, NRED 000057 NRED 000061, NRED 000082 NRED 000087, and NRED 000089 -NRED 000093.
- 19. RESPONDENT represented herself as an attorney during the entire Las Vegas, Nevada-specific home buying process as indicated in email signatures: "Eris Atar-Krupski, Esq." and "Eris Atar-Krupski, Esquire". NRED 000022, NRED 000057 NRED 000061, NRED 000082 NRED 000087, and NRED 000089 -NRED 000093.
- 20. On February 3, 2021, RESPONDENT'S real estate salesperson license (S.192427) was issued. NRED 000002.
- 21. On February 25, 2021, RESPONDENT allegedly text messaged Complainant her name and address along with the text message "\$3,250 for the half percent that he deducted". NRED 000074, NRED 000115, and NRED 000117.
- 22. On or about April 14, 2021, The Nevada Real Estate Division received a Complaint reporting RESPONDENT acted as his attorney and real estate agent without a license when Complainant purchased the real properties at 4894 Stavanger Lane, and 1153 Campsie Fells Court during January and March 2021. NRED 000046 NRED 000122.
- 23. On April 15, 2021, the Division noticed RESPONDENT that it received a complaint against her; on or about April 30, 2021, RESPONDENT provided her sworn statement to the Division, after which, the Division determined it had sufficient evidence to commence a disciplinary action by way

of filing a complaint before the Real Estate Commission, now comes herewith. NRED 000007, and NRED 124 – NRED 000129.

VIOLATIONS OF LAW

RESPONDENT has committed the following violations of law:

- 24. RESPONDENT violated NRS 645.230(1)(a) between January 12, 2021, to February 2, 2021 when she committed a false start by engaging in the business of, and/or acted in the capacity of, a real estate salesperson as defined by NRS 645.040 and as set out in NRS 645.030, prior to her real estate license being issued on February 3, 2021, when she, for the Complainants, for an extra 0.5% compensation or with the intention or expectation of receiving an extra 0.5% compensation, provided real estate services such as solicited bids from Complainants; provided listings of housing offered in Las Vegas, Nevada available on MLS only available to licensees; updated Complainants on the status of showings per MLS's ShowingTime (confirmations, changes in time, cancellations); provided specific property, monthly payment calculations; represented preparation of offers; and followed up with listing agents when she did not get a reply.
- 25. RESPONDENT violated NRS 645.633(1)(i) when, after her real estate license was issued, she perpetrated conduct on February 25, 2021 which constituted deceitful, fraudulent and/or dishonest dealings, and pursuant to NAC 645.605(1), by demanding an extra 0.5% commission payment which she knew to be false, which the Complainant relied on to be the commission rate, and resulted in a loss to the Complainant in the amount of \$3,250.
- 26. RESPONDENT violated NRS 645.633(1)(i) when, pursuant to NAC 645.605 (8), she committed deceitful, fraudulent, and/or dishonest dealings, by demanding the Complainant and/or Complainant's son pay an extra 0.5% (\$3,250) commission without Complainant's permission or having the change in commission payment approved by the Complainant within the purchase agreement.

DISCIPLINE AUTHORIZED

27. Pursuant to NRS 645.235(2), the Commission is empowered to impose an administrative fine not to exceed the amount of any gain or economic benefit that the person derived from the violation or \$5,000, whichever amount is greater.

- 28. Further, pursuant to NRS 645.630 and NRS 645.633, the commission is empowered to impose an administrative fine per violation against RESPONDENT that may not exceed \$10,000, and further to suspend, revoke or place conditions on the license of RESPONDENT;
- 29. Additionally, under NRS 622.400, the Commission is authorized to impose costs of the proceeding upon RESPONDENT, including investigative costs and attorney's fees, if the Commission otherwise imposes discipline on RESPONDENT.
- 30. Therefore, the Division requests that the Commission take such disciplinary action as it deems appropriate under the circumstances.

NOTICE OF HEARING

PLEASE TAKE NOTICE, that a disciplinary hearing has been set to consider the Administrative Complaint against the above-named Respondent in accordance with Chapters 233B and 645 of the Nevada Revised Statutes and Chapter 645 of the Nevada Administrative Code.

THE HEARING WILL TAKE PLACE on February 21, 2023, commencing at 9:00 a.m., or as soon thereafter as the Commission is able to hear the matter, and each day thereafter commencing at 9:00 a.m. through February 23, 2023, or earlier if the business of the Commission is concluded. The Commission meeting will be held on February 21, 2023, at the Nevada State Business Center, 3300 West Sahara Avenue, 4th Floor – Nevada Room, Las Vegas, Nevada 89102. The meeting will continue on each day thereafter commencing at 9:00 a.m. through February 23, 2023, at the Nevada State Business Center, 3300 West Sahara Avenue, 4th Floor – Nevada Room, Las Vegas, Nevada 89102, until the business of the Commission is concluded.

STACKED CALENDAR: Your hearing is one of several hearings scheduled at the same time as part of a regular meeting of the Commission that is expected to last from February 21, 2023 through February 23, 2023, or earlier if the business of the Commission is concluded. Thus, your hearing may be continued until later in the day or from day to day. It is your responsibility to be present when your case is called. If you are not present when your hearing is called, a default may be entered against you and the Commission may decide the case as if all allegations in the complaint were true. If you have any questions, please call Kelly Valadez, Commission Coordinator, at (702) 486-4606.

YOUR RIGHTS AT THE HEARING: except as mentioned below, the hearing is an open meeting under Nevada's open meeting law and may be attended by the public. After the evidence and arguments, the commission may conduct a closed meeting to discuss your alleged misconduct or professional competence. A verbatim record will be made by a certified court reporter. You are entitled to a copy of the transcript of the open and closed portions of the meeting, although you must pay for the transcription.

As the Respondent, you are specifically informed that you have the right to appear and be heard in your defense, either personally or through your counsel of choice. At the hearing, the Division has the burden of proving the allegations in the complaint and will call witnesses and present evidence against you. You have the right to respond and to present relevant evidence and argument on all issues involved. You have the right to call and examine witnesses, introduce exhibits, and cross-examine opposing witnesses on any matter relevant to the issues involved.

You have the right to request that the Commission issue subpoenas to compel witnesses to testify and/or evidence to be offered on your behalf. In making the request, you may be required to demonstrate the relevance of the witness' testimony and/or evidence. Other important rights you have are listed in NRS 645.680 through 645.990, NRS Chapter 233B, and NAC 645.810 through 645.875.

The purpose of the hearing is to determine if the Respondent has violated NRS 645 and/or NAC 645 and if the allegations contained herein are substantially proven by the evidence presented and to further determine what administrative penalty is to be assessed against the RESPONDENT, if any, pursuant to NRS 645.235, 645.633 and or 645.630.

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DATED this 19 day of January 2023.

DATED this 19th day of January 2023.

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STATE OF NEVADA Department of Business and Industry

Real Estate Division

AARON D. FORD Attorney General

By:

SHARATH CHANDRA, Administrator CHARVEZ FOGER, Deputy Administrator 3300 West Sahara Avenue, Suite 350 Las Vegas, Nevada 89102

ISTAL P. KEEGAN (Bar No. 12725) Deputy Attorney General 5420 Kietzke Lane #202 Reno, Nevada 89509 (775) 687-2141

Attorney for Real Estate Division