### BEFORE THE REAL ESTATE COMMISSION 1 STATE OF NEVADA 2 SHARATH CHANDRA, Administrator, REAL ESTATE DIVISION, DEPARTMENT 3 Case No. 2022-339 OF BUSINESS & INDUSTRY, 4 STATE OF NEVADA, FILED 5 Petitioner, VS. AUG 18 2022 6 KEA RANA, REAL ESTATE COMMISSION 7 Respondent. 8 9 COMPLAINT AND NOTICE OF HEARING 10 The REAL ESTATE DIVISION OF THE DEPARTMENT OF BUSINESS AND INDUSTRY OF THE STATE OF NEVADA ("Division") hereby notifies KEA RANA ("RESPONDENT"), of an 11 administrative hearing before the STATE OF NEVADA REAL ESTATE COMMISSION 12 ("Commission"). The hearing will be held pursuant to Chapters 233B and Chapter 645 of the Nevada 13 14 Revised Statutes ("NRS") and Chapter 645 of the Nevada Administrative Code ("NAC"). The purpose 15 of the hearing is to consider the allegations stated below and to determine if RESPONDENT should be subject to an administrative penalty as set forth in NRS 645.633 and/or NRS 645.630 and/or NRS 16 17 622.400, and the discipline to be imposed, if violations of law are proven. 18 **JURISDICTION** 19 1. At all relevant times, RESPONDENT was licensed by the Division as a broker 20 (B.0049123.CORP) and held a property management permit (PM.0163622.BKR) issued by the Division 21 and is therefore subject to the jurisdiction of the Division and the Commission, and the provisions of 22 NRS chapter 645 and NAC chapter 645. 23 **FACTUAL ALLEGATIONS** At all relevant times, RESPONDENT was licensed by the Division as a broker 24 2. 25 (B.0049123.CORP) and held a property manager permit (PM.0163622.BKR) from the Division, both of 26 which are in "active" status. Exhibit D, Bates NRED 0012-0013. 27

- 3. At all times relevant, the RESPONDENT provided property management services through her company, Vegas Real Estate and Management, located at 10161 Park Run Drive, Suite 150, Las Vegas, Nevada 89145 ("VREM.")
- 4. At all times relevant, the RESPONDENT provided property management services for Complainants Robert Handal ("Handal"), Ana M. Soto ("Soto"), Junyao Zhang ("Zhang") and Kai Chin ("Chin").

# Property owned by Complainant Ann M. Soto: 1460 Daybreak Road, Las Vegas Nevada 89108

- 5. On or about October 18, 2008, Eduardo and Ana Maria Soto executed a residential property management agreement with the RESPONDENT K.C. Rana with VREM for their property located at 1460 Daybreak Road in Las Vegas, Nevada 89108. ("Daybreak Road property").
- 6. The residential property management agreement for the Daybreak Road property commenced on October 18, 2008 and ended on October 31, 2009. ("Daybreak residential property management agreement"). **Exhibit E,** Bates NRED 0032-0038.
- 7. According to the property management agreement, the RESPONDENT's monthly management fee was 8%. Exhibit E, Bates NRED 0032-0038.
- 8. On or about September 15, 2009, the duties owed by a Nevada real estate was executed by the tenant only. **Exhibit E**, Bates NRED 0027.
- 9. On or about September 15, 2009, the Sotos and new tenant Maria Ferreia executed a residential lease agreement for the Daybreak Road property. ("Daybreak residential lease agreement"). **Exhibit E,** Bates NRED 0020-0026.
- 10. The Daybreak residential lease agreement commenced on October 1, 2009 and ended on September 30, 2010. **Exhibit E**, Bates 0020-0026.
- 11. According to that agreement, the tenant's monthly rental was \$1,200.00. **Exhibit E**, Bates 0020-0026.
- 12. On or about October 4, 2017, a notice of change of terms of rental agreement for the Daybreak property was executed by the tenant, which increased her monthly rental amount from \$1,200.00 to \$1,250.00 with the lease to remain on a month-to-month basis. **Exhibit E**, Bates NRED 0018.

- 13. The owner monthly statement from January to June of 2021 ("Daybreak owner monthly statement"), showed that the RESPONDENT had collected a security and cleaning deposit in the amount of \$1,200.00. Exhibit E, Bates NRED 0041-0047.
- 14. The Daybreak owner monthly statement also showed that the monthly rent for the Daybreak property was \$1,400.00. Exhibit E, Bates NRED 0041-0047.
- 15. The Daybreak owner monthly statement showed that the RESPONDENT collected a management fee of \$112.00, a late fee was applied in the amount of \$100.00 in May 2021 and the total amount owed for May 2021 was \$1,500.00. **Exhibit E, Bates NRED 0041-0047**.
- 16. Pursuant to the Daybreak residential lease agreement, any late monthly rental payments need also to include late fees. **Exhibit E**, Bates 0020-0026.
  - 17. However, the late monthly rental payments did not include the late fees.
- 18. According to Soto's bank records of deposits for 2022, there were missing lates fees for February 2022, missing total rent amounts and late fees for March 2022, April 2022 and May 2022. **Exhibit E,** Bates NRED 0049-0050.
- 19. The RESPONDENT failed to communicate with Soto during 2022, despite Soto's numerous attempts to communicate regarding the Daybreak property. **Exhibit E**, Bates NRED 0015-0016.
- 20. The RESPONDENT deposited late the rental income for the Daybreak property for seven (7) months in 2020. **Exhibit E,** Bates NRED 0015-0016.
- 21. The RESPONDENT deposited late the rental income for the Daybreak property for six (6) months in 2021. **Exhibit E,** Bates NRED 0015-0016.
- 22. On or around of July 2021, the RESPONDENT stopped sending owner monthly statements to Soto for the Daybreak property. **Exhibit E,** Bates NRED 0015-0016.
- 23. According to the Daybreak property bank statements dated January 14, 2020 to May 1, 2022, no deposits were made by the RESPONDENT regarding the Daybreak property. **Exhibit E**, Bates NRED 0049-0050.
- 24. On or about May 28, 2022, Soto filed a Complaint with the Division against the RESPONDENT regarding the RESPONDENT's property management of the Daybreak property,

including but not limited to missing rental payments, failure to deposit late fees for late rental payments, failure to communicate with Soto regarding the Daybreak property and failure to provide Soto with owner's monthly statements. **Exhibits E**, Bates NRED 0015-0016.

- 25. On or about June 2, 2022, the Division properly informed the RESPONDENT that it had opened an investigation against her and requested that the RESPONDENT provide the complete broker's file for the Daybreak property. **Exhibit B,** Bates NRED 0005.
- 26. The Division requested that the RESPONDENT provide the broker's file no later than June 17, 2022. **Exhibit B,** Bates NRED 0005.
  - 27. RESPONDENT failed to provide the broker's file to the Division.
- 28. On or about June 21, 2022, the Division sent a follow up letter to the RESPONDENT regarding the above requested information. **Exhibit C**, Bates NRED 0008-0009.
  - 29. RESPONDENT failed to respond to the second request for information from the Division.
- 30. On or about July 7, 2022, the RESPONDENT was properly notified by the Division that it was bringing a complaint for disciplinary action before the Commission. **Exhibit A**, Bates NRED 0002-0003.

# Properties owned by Complainant Junyao Zhang: 126 Grandview, Henderson, Nevada 89002, 4265 Fleet Dancer Street, Las Vegas, Nevada 89129 and 6725 Old Valley, Las Vegas, Nevada 89149

- 31. Complainant Zhang owned three properties 126 Grandview in Henderson, Nevada 89002 ("Grandview property"), 4265 Fleet Dancer Street in Las Vegas, Nevada 89129 ("Fleet Dancer property") and 6725 Old Valley in Las Vegas, Nevada 89149 ("Old Valley property.") **Exhibit F,** Bates NRED 0052-0057.
  - 32. These properties were managed by the RESPONDENT.
- 33. On or about July 23, 2015, a residential lease agreement was executed between the Xin Wang and tenant Luis Dominguez for the Grandview property for a monthly rental amount of \$1,195.00. ("Grandview residential lease agreement") **Exhibit F,** Bates NRED 0061-0069.
- 34. Mr. Wang was Zhang's ex-husband, and he was improperly listed as the owner of the Grandview property. **Exhibit F**, Bates NRED 0081.

- 35. The commencement date of the Grandview residential lease agreement was August 1, 2015 and the ending date was August 31, 2016. **Exhibit F, Bates NRED 0061-0069**.
- 36. According to the Dominguez' Chase bank statement, dated December 2020 to January 2021, he made a rental payment in the amount of \$1,200.00 to RESPONDENT's Vegas Real Estate on January 4, 2021. **Exhibit F,** Bates NRED 0075-0077.
- 37. According to Dominguez' bank statements, he paid the monthly rental payments on the Grandview property for March, June and July of 2021 to the RESPONDENT, however the RESPONDENT did not deposit these payments into Zhang's accounts. **Exhibit F**, Bates NRED 0075-0077.
- 38. According to Zhang's owner statements dated January 1, 2021 to December 1, 2021, the RESPONDENT did not deposit rental payments from March 2021 to June 2021 for the Grandview property. Exhibit F, Bates NRED 0058.
- 39. Despite the tenant making timely monthly rental payments, the REPONDENT told Zhang that the tenant did not pay rents from March 2021 to June 2021.
- 40. Based on this false information, Zhang asked the RESPONDENT to initiate eviction proceedings against the tenant. **Exhibit F**, Bates NRED 0083-0106.
- 41. On or about June 24, 2021, Zhang asked for an update from the RESPONDENT on the eviction process of the tenants. **Exhibit F,** Bates NRED 0083-0106.
- 42. On or about June 24, 2021, RESPONDENT told Zhang via a text message that she was at the Constable's office and that the eviction paperwork for the Grandview property was filed. **Exhibit F**, Bates NRED 0083-0106.
- 43. The RESPONDENT told Zhang that the tenants had until the 22<sup>nd</sup> of July to pay all the monies in the arrears and that if they failed to do so, she will proceed with the lockdown of the properties **Exhibit F**, Bates NRED 0083-0106.
- 44. On numerous occasions, Zhang asked the RESPONDENT to provide her with copies of all rental statements made for her properties, along with the corresponding bank statements and updates on the eviction process. **Exhibit F, Bates NRED 0083-0106**.

On or about May 12, 2022, Zhang hired Sara Alexander with The Realty Boutique, to

Upon hiring Alexander as the property manager, Zhang learned that the RESPONDENT

On or about June 2, 2022, the Division properly informed the RESPONDENT that it had

The Division requested that the RESPONDENT provide the broker's file no later than

has been dishonest about the rental payments from the tenant at the Grandview property and that the

opened an investigation against her and requested that the RESPONDENT provide the complete broker's

tenant has been paying the rent on time for two (2) years. Exhibit F, Bates NRED 0052-0057.

RESPONDENT failed to provide the broker's file to the Division.

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manage her properties. **Exhibit F**, Bates NRED 0107.

file for the Grandview property. **Exhibit B**, Bates NRED 0006.

June 17, 2022. Exhibit B, Bates NRED 0006.

- 67. On or about June 21, 2022, the Division sent a follow up letter to the RESPONDENT regarding the above requested information. **Exhibit C,** Bates NRED 0008-0009.
  - 68. RESPONDENT failed to respond to the second request for information from the Division.
- 69. On or about July 7, 2022, the RESPONDENT was properly notified by the Division that it was bringing a complaint for disciplinary action before the Commission. **Exhibit A**, Bates NRED 0002-0003.

# Properties owned by Complainant Robert Handal: 4809 Fiesta Lakes Street, Las Vegas, Nevada 89130, 885 Apache Lane, Las Vegas, Nevada 89110, 3720 Progress Circle, Las Vegas, Nevada 89108, 3009 Anchor Chain Drive, Las Vegas, Nevada 89128 and 2829 Summer Lake Drive, Las Vegas, Nevada 89128.

- 70. In 2020, Handal purchased 4809 Fiesta Lakes Street, Las Vegas, Nevada 89130 ("Fiesta property"), 885 Apache Lane, Las Vegas, Nevada 89110 ("Apache Lane property"), 3720 Progress Circle, Las Vegas, Nevada 89108 ("Progress Circle property"), 3009 Anchor Chain Drive, Las Vegas, Nevada 89128 ("Anchor Chain property") and 2829 Summer Lake Drive, Las Vegas, Nevada 89128 ("Summer Lake property"), as investment properties. **Exhibit G**, Bates NRED 0109-0113.
- 71. Handal hired the RESPONDENT to manage the Fiesta, Apache Lane, Progress Circle and Anchor Chain properties. **Exhibit G**, Bates NRED 0109-0113.
- 72. At all times relevant, Handal resided at the Summer Lake property, until the property was sold in 2022. **Exhibit G**, Bates NRED 0109-0113.
- 73. On or about May 16, 2022, the Division received a Complaint from Handal regarding RESPONDENT's property management of the above properties and the sale of the Summer Lake property, including but not limited to the RESPONDENT's renting the properties below market rental value, not depositing the rents for these properties in Handal's account after she had collected them from tenants, and listing the Summer Lake property below market value and settling it to investors. **Exhibit G**, Bates NRED 0109-0113.

## 4809 Fiesta Lakes Street, Las Vegas Nevada 89130

74. In 2021, Handal informed the RESPONDENT that the rental comps for a property like Fiesta Lakes was \$1,980.00. **Exhibit G**, Bates NRED 0109-0113.

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- At that time, the rent for the Fiesta Lakes property was \$1,100.00. Exhibit G, Bates NRED
- Handal told the RESPONDENT, that the rent was again too low, RESPONDENT
- On or about January 1, 2022, a notice of change of terms of rental agreement was executed for the Fiesta Lakes property, which increased the rent from \$1,200.00 to \$1,550.00 per month. Exhibit
- On or about January of 2022, Handal informed the RESPONDENT that he was going to self-manage the Fiesta Lakes property and that he found a tenant willing to pay \$2,000.00. Exhibit G,
- In March of 2022, the RESPONDENT without the permission of Handal, modified the rental amount to \$1,550.00 in residential lease agreement for the property. Exhibit G, Bates NRED 0109-
- The increase of the rent was to commence on March 1, 2022. Exhibit G, Bates NRED
- RESPONDENT told Handal that he could not take over the lease as the modified residential lease agreement was executed. Exhibit G, Bates NRED 0114-0190; NRED 0217-0253.
- Even though the tenant at the property paid the rental amount early and on time, Handal did not received rental income for this property for at least six (6) months. Exhibit G, Bates NRED 0109-0113.
- 83. On or about February 22, 2022, the RESPONDENT admitted that she owed \$16,461.00 in rental income for the Fiesta Lakes and Apache Lane properties, which she would pay back. Exhibit G, Bates NRED 0125; NRED 0126-0131.
- 84. In that same correspondence, the RESPONDENT offered a payment plan. Exhibit G, Bates NRED 0114-0190.
- 85. In that correspondence, the RESPONDENT also admitted that there were eight (8) missing rental payments that she failed to deposit for the Fiesta Lakes property. Exhibit G, Bates NRED 0114-0190.

## Summer Lake Drive, Las Vegas Nevada 89128

- 97. The Summer Lake Drive property was Handal's primary resident for nearly 20 years, until he decided to sell it. **Exhibit G**, Bates NRED 0109-0113.
- 98. According to Zillow, the market value for the property was at \$999,000.00. Exhibit G, Bates NRED 0109-0113.
- 99. Handal's commercial broker offered to sell the home for over \$1,000,000.00 with 2% commission. **Exhibit G**, Bates NRED 0109-0113.
- 100. RESPONDENT offered to sell the Summer Lake property without collecting commission as a good faith effort to resolve her delinquencies in not making the rental payments for the above properties on time to Handal. Exhibit G, Bates NRED 0114-0190.
  - 101. Handal accepted the RESPONDENT's proposal. Exhibit G, Bates NRED 0109-0113.
- 102. Handal specifically instructed the RESPONDENT that he did not want the property to be sold to investors and he wanted it to go to a family. **Exhibit G**, Bates NRED 0109-0113; NRED 0114-0190; NRED 0217-0253.
- 103. Within a couple of weeks of listing the property the RESPONDENT pushed for the sale of the property for \$925,000.00 to an investor. **Exhibit G**, Bates NRED 0109-0113; NRED 0114-0190; NRED 0217-0253.
- 104. The RESPONDENT misrepresented to Handal that she found a family who wanted to buy the property for \$925,000.00. **Exhibit G**, Bates NRED 0109-0113; NRED 0114-0190; NRED 0217-0253.
- 105. Although Handal accepted the offer, prior to the close of escrow he learned that there were other buyers who wanted to make offers to buy the house but were turned down by the RESPONDENT. **Exhibit G**, Bates NRED 0109-0113; NRED 0114-0190; NRED 0217-0253.
- 106. On or about December 21, 2021, Howard Kane, a potential buyer submitted proof of funds to purchase the property at \$950,000.00. **Exhibit G**, Bates NRED 0255-0258.
- 107. On or about January 28, 2022, Mr. Kane notified Handal that he was submitting an offer to purchase the property for \$950,000.00. **Exhibit G**, Bates NRED 0109-0113.

# Properties owned by Complainant Kai Chin 11161 Abbeyfield Rose, Henderson Nevada 89052, 11187 African Sunset, Henderson Nevada 89052, 7529 Flat Rock, Las Vegas Nevada 89131, 6067 Alachua, Las Vegas Nevada 89011, and 9219 Hollander, Las Vegas Nevada 89148.

- 126. The RESPONDENT was the property manager for the 11161 Abbeyfield Rose, Henderson Nevada 89052 ("Abbeyfield property"), 11187 African Sunset, Henderson Nevada 89052 ("African Sunset property"), 7529 Flat Rock, Las Vegas Nevada 89131 ("Flat Rock property"), 6067 Alachua, Las Vegas Nevada 89011 ("Alachua property"), and 9219 Hollander, Las Vegas Nevada 89148 ("Hollander"). **Exhibit H**, Bates NRED 0272-0274.
- 127. On or about January 31, 2022, the RESPONDENT admitted that she owed Chin back rent on four of his properties for October and November. **Exhibit H**, Bates NRED 0277.
- 128. On or about February 11, 2022, Chin emailed the RESPONDENT that he had not received the back rent for these four properties and that he had not received the 1099. **Exhibit H**, Bates NRED 0275-0278.
- 129. On or about March 3, 2022, Chin sent another email to RESPONDENT that he still had not received the back rent owed by the RESPONDENT. **Exhibit H**, Bates NRED 0275-0278.
- 130. On March 3, 2022, the RESPONDENT notified Chin that she was getting a loan on her home "to catch up." **Exhibit H**, Bates NRED 0275-0278.
- 131. RESPONDENT also asked Chin for some time "to wrap things up." **Exhibit H**, Bates NRED 0275-0278.
- 132. On or about March 6, 2022, the RESPONDENT told Chin that she would have everything settled by the end of March. **Exhibit H**, Bates NRED 0275-0278.
- 133. On or about March 11, 2022, the RESPONDENT told Chin that she was signing her home loan on Tuesday and closing the loan the next week. **Exhibit H**, Bates NRED 0275-0278.
- 134. On or about March 30, 2022, the RESPONDENT told Chin that she was waiting for financing of her loan. **Exhibit H**, Bates NRED 0275-0278.
- 135. On or about April 1, 2022, the RESPONDENT told Chin that she had mailed the rents for the Alachua and Abbeyfield properties last night. **Exhibit H**, Bates NRED 0275-0278.
- 136. In that same correspondence, she also stated that she would send the funds for the other two properties once her loan is funded. **Exhibit H**, Bates NRED 0275-0278.

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- 137. On or about April 28, 2022, the RESPONDENT told Chin that she was planning on sending the other two payments that week. **Exhibit H**, Bates NRED 0275-0278.
- 138. RESPONDENT asked Chin "to give her a chance to correct everything." **Exhibit H**, Bates NRED 0275-0278.
  - 139. To date, the RESPONDENT has not corrected anything.
- 140. On or about June 8, 2022, the Division properly notified RESPONDENT that it was opening an investigation against her based on the complaint received, requested a response, and the complete broker's files for the Abbeyfield, African Sunset, Flat Rock, Alachua, and the Hollander properties. **Exhibit I**, Bates NRED 0280.
- 141. RESPONDENT was given until June 17, 2022, to provide the requested documents. **Exhibit I,** Bates NRED 0280.
  - 142. RESPONDENT did not provide the requested documents.
- 143. On or about June 21, 2022, the Division sent a follow up letter to the RESPONDENT regarding the above requested information. **Exhibit C**, Bates NRED 0008-0009.
  - 144. RESPONDENT failed to respond to the second request for information from the Division.
- 145. On or about July 7, 2022, the RESPONDENT was properly notified by the Division that it was bringing a complaint for disciplinary action before the Commission. **Exhibit A**, Bates NRED 0002-

#### VIOLATIONS OF LAW

RESPONDENT committed the following violations of law:

- 1. RESPONDENT violated NRS 645.633(1)(i) by failing to exercise reasonable skill, failing to carry out the terms of the brokerage agreement and failing to carry out her duties as a property manager pursuant to the property management agreements on 4 different occasions.
- 2. RESPONDENT violated NRS 645.630(1)(h) by commingling the monies and/or property of others with her monies and/or converting the monies of others for her personal use on at least 12 different occasions.
- 3. RESPONDENT violated NRS 645.630(1)(e) by failing to maintain for review and audit by the Division each Brokerage and Property Management Agreement.

- 4. RESPONDENT violated NRS 640.630(1)(f) by failing within a reasonable amount of time to account for or to remit any money which comes into her possession, and which belongs to others and by failing to pay all the rents back owned to the different complainants.
- 5. RESPONDENT violated NRS 645.633(1)(h) pursuant to NAC 645.605(6) by breaching her obligation of absolute fidelity to her principal's interest and her obligation to deal fairly with all parties to a real estate transaction on 4 different occasions.
- 6. RESPONDENT violated NAC 645.605(11) (a) and (b) by failing to comply and by delaying her compliance with requests by the Division to provide documents and by failing to provide written responses including supporting documentation to the Division regarding the numerous complaints against her.
- 7. RESPONDENT violated NAC 645.655 by failing to produce documents upon the request by the Division, including documents which a broker shall keep for at least five (5) years after the date of the closing or the last activity involving the property, such as complete real estate transactions files and property management agreements.

#### **DISCIPLINE AUTHORIZED**

- 1. Pursuant to NRS 645.630 and NRS 645.633, the Commission is empowered to impose an administrative fine of up to \$10,000 per violation against RESPONDENT and further to suspend, revoke or place conditions on the license of RESPONDENT.
- Additionally, under NRS Chapter 622, the Commission is authorized to impose costs of the proceeding upon RESPONDENT, including investigative costs and attorney's fees, if the Commission otherwise imposes discipline on RESPONDENT.
- 3. Therefore, the Division requests that the Commission take such disciplinary action as it deems appropriate under the circumstances.

### NOTICE OF HEARING

PLEASE TAKE NOTICE, that a disciplinary hearing has been set to consider the Administrative Complaint against the above-named Respondent in accordance with Chapters 233B and 645 of the Nevada Revised Statutes and Chapter 645 of the Nevada Administrative Code.

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THE HEARING WILL TAKE PLACE on September 27, 2022, commencing at 9:00 a.m., or as soon thereafter as the Commission is able to hear the matter, and each day thereafter commencing at 9:00 a.m. through September 29, 2022, or earlier if the business of the Commission is concluded. The Commission meeting will be held on September 27, 2022, at the Nevada State Business Center, 3300 West Sahara Avenue, 4<sup>th</sup> Floor – Nevada Room, Las Vegas, Nevada 89102. The meeting will continue on September 28, 2022, at the Nevada State Business Center, 3300 West Sahara Avenue, 4<sup>th</sup> Floor – Nevada Room, Las Vegas, Nevada 89102, commencing at 9:00 a.m., and on September 29, 2022, should business not be concluded, starting at 9:00 a.m. at the Nevada State Business Center, 3300 West Sahara Avenue, 4<sup>th</sup> Floor – Nevada Room, Las Vegas, Nevada 89102

STACKED CALENDAR: Your hearing is one of several hearings scheduled at the same time as part of a regular meeting of the Commission that is expected to last from September 27, 2022 through September 29, 2022, or earlier if the business of the Commission is concluded. Thus, your hearing may be continued until later in the day or from day to day. It is your responsibility to be present when your case is called. If you are not present when your hearing is called, a default may be entered against you and the Commission may decide the case as if all allegations in the complaint were true. If you have any questions please call Shareece Bates, Administration Section Manager at (702) 486-4036.

YOUR RIGHTS AT THE HEARING: except as mentioned below, the hearing is an open meeting under Nevada's open meeting law and may be attended by the public. After the evidence and arguments, the commission may conduct a closed meeting to discuss your alleged misconduct or professional competence. You are entitled to a copy of the transcript of the open and closed portions of the meeting, although you must pay for the transcription.

As the RESPONDENT, you are specifically informed that you have the right to appear and be heard in your defense, either personally or through your counsel of choice. At the hearing, the Division has the burden of proving the allegations in the complaint and will call witnesses and present evidence against you. You have the right to respond and to present relevant evidence and argument on all issues involved.

You have the right to call and examine witnesses, introduce exhibits, and cross-examine opposing 1 2 witnesses on any matter relevant to the issues involved. 3 4 5 6 7 8 9 10 pursuant to NRS 645.235, 645.633 and or 645.630. DATED this 17 day of August, 2022. 11 12 State of Nevada 13 Real Estate División 14 By: 15 16 17 AARON D. FORD 18 Attorney General 19 20 21 22 (702) 486-7629 23 24 25 26 27 28

You have the right to request that the Commission issue subpoenas to compel witnesses to testify and/or evidence to be offered on your behalf. In making the request, you may be required to demonstrate the relevance of the witness' testimony and/or evidence. Other important rights you have are listed in NRS 645.680 through 645.990, NRS Chapter 233B, and NAC 645.810 through 645.920. The purpose of the hearing is to determine if the Respondent has violated NRS 645 and/or NAC 645 and if the allegations contained herein are substantially proven by the evidence presented and to further determine what administrative penalty is to be assessed against the RESPONDENT, if any, Department of Business and Industry SHARATH CHANDRA, Administrator 3300 West Sahara Avenue, Suite 350 Las Vegas, Nevada 89102 By: / s /Virginia T. Tomova VIRGINIA T. TOMOVA (Bar. No. 12504) Deputy Attorney General 555 E. Washington Avenue, Suite 3900 Las Vegas, Nevada 89101 Attorneys for Real Estate Division