### STATE OF NEVADA

### DEPARTMENT OF BUSINESS AND INDUSTRY

### REAL ESTATE DIVISION

3300 W. Sahara Ave., Suite 350, Las Vegas, Nevada 89102 \* (702) 486-4033 e-mail: realest@red.nv.gov \* http://red.nv.gov/

## OWNER-DEVELOPER APPLICATION

#### **General Information**

"Owner-Developer" means a person, natural or artificial, who owns five or more lots within a recorded subdivision or shown on an approved parcel map, on each of which there is a single family residence not previously sold. For the purposes of this definition, the single family residence includes a condominium or townhouse unit.

"Sales Manager" means the duly authorized person filing the application form who will be responsible for sales management.

If, for any reason, the Division denies an application, the applicant may appeal the decision. The Division shall have broad discretion in granting or denying an application in view of the difficulty in securing evidence of bad reputation or of specific instances of fraudulent or unethical conduct.

Licensed real estate salesmen employed by a registered owner-developer may not be associated with a real estate broker during the same time period.

## **Instructions to Applicants for Owner-Developer Registration**

The owner-developer registration will not be issued if an exemption from NRS 119 for the property described in the application has not been issued by the Real Estate Division. If the exemption has not been secured, the requirements are attached to the back of this application.

- 1. Application Form: This form must be filled out completely. The affidavits that are to be notarized appear on the last page of the form. Answer each question carefully. An original application must be completed for each recorded subdivision which an owner-developer intends to register.
- 2. Financial Statement: Attach the latest financial statement (not more than one year old) for the owner-developer. If more than one application for registration is being submitted at the same time, duplicate financial forms will not be required. Attached is a suggested financial form. You may use this form or any other form comprising the same information which has already been prepared by your accountants.
- 3. Form of Business: Attach a copy of the contractor's license, city or county business license and if the business is a corporation submit the Articles of Incorporation and current list of officers as filed with the Secretary of State. If the business is a L.L.C. submit the Articles of Organization and current list of members. If the business is a partnership, attach documentation of partnership. Attach a copy of the recorded fictitious name if different from the owner-developer name.
- 4. Sales Agreement: Attach a copy of the sales agreement which agreement shall obligate the owner-developer to construct a single-family residence.
- 5. Statutes: Copies of Nevada Revised Statutes, Chapter 645 and Chapter 119 and their respective administrative code are available at either division office. The fee is \$8 each, including postage and handling, payable in advance. The owner-developer must comply with statute and administrative code regarding his operation and the supervision and regulation of licensed salesmen and broker-salesmen.

6. Fee Schedule: Each Original Registration of an Owner-Developer
Each annual renewal of a registration
Each Enlargement of the area of a registration
Each change of name or address (Form 649)

\$500, plus \$125 per map \$500, plus \$500 per map \$500, plus \$500, plus \$500 per map \$500, plus \$500, p

No part of any fee is refundable. Make checks payable to the Real Estate Division

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**IMPORTANT:** Each detail of this application must be completed. Applications will not be considered unless all information and companion forms called for are furnished.

This application is submitted for registration as an Owner-Developer under NRS 645.283 and the Nevada Administrative Code.

# 1. Owner-Developer's Name Last Firm Name (Contractor's Name) Owner of Record (Vested Owner on Preliminary Title Report) 4. Form of Business Corporation Partnership Individual L.L.C. Social Security Number or Federal Tax Identification Number for the Company Address of Owner-Developer's principal place of business 7. Name of duly authorized person who will be responsible for sales management and to whom all division correspondence will be addressed Name/Position Telephone Number Address of person responsible for sales management if different from Owner-Developer Recorded name and location of subdivision: Promotional name of subdivision:

11. Nevada contractor license number of Owner-Developer

12. Has any license issued to the Owner-Developer by any public authority been suspended or revoked?

Yes No

☐ Yes ☐ No

10. Address of sales location(s)

PLEASE PRINT OR TYPE

13. Has any license for which the Owner-Developer has applied been denied by any public authority?

☐ Yes ☐ No

14.	prior to the date of this application:   Yes No						
15.	☐ Yes ☐ No						
16.	Has any proceeding ever been instituted by or against the Owner-Developer under the Bankruptcy Act, or has he ever made an assignment for the benefit of creditors?   Yes No						
17.	a.	a. Has the Owner-Developer or Sales Manager ever been charged with, arrested for, or convicted of a felony?   Yes No					
	b.	Has the Owner-Developer or Sales Manager ever been charged with, arrested for, or convicted of a gross misdemeanor?   Yes No					
	c.	Has the Owner-Developer or Sales Manager ever been permitted to change a plea of guilty after conviction of a crime or had a judgement or verdict vacated?   Yes  No					
18.	7	Has the Owner-Developer or Sales Manager ever entered a plea of nolo contendere to a criminal action? Yes No  ANY OF QUESTIONS 12-17 WERE ANSWERED YES, GIVE FULL DETAILS, INCLUDING THE COURT, TITLE OF PROCEEDINGS, DISPOSITION, AND ANY OTHER PERTINENT INFORMATION ON AN ATTACHED SHEET.  w long has the Owner-Developer been in business?					
10. 19.		mes of previous subdivisions built/sold					
1).	INA	mes of previous subdivisions built/sold					
20.		Has the Owner-Developer previously filed for an exemption under the provisions of Chapter 119 of NRS for this subdivision? Yes No					
	Ch	owner-developer registration will not be issued for any subdivision which falls under the purview of apter 119 of Nevada Revised Statutes until compliance has been accomplished, either previously or h this application.					
21.	The owner-developer registration precludes the sale of vacant property. Does your project include lots offered with a residential building? Yes No						
22.	Is the property description on the attached preliminary title report correct? What portion of the property described is to be developed for the purpose of this registration? All Part Describe if other than all.						
23.	Att	ach a copy of the following documents:					
	a.	Sales agreement to be used.					
	b.	Business license and Contractors license.					
	c.	Articles of Incorporation and current list of officers or Articles of Organization and current list of members or documentation of partnership.					
	d.	Corporate minutes or partnership agreement showing authority of sales manager to manage sales personnel.					
	e.	Fictitious firm name filing, if applicable.					
	f.	Current preliminary title report with legal description in lots and blocks.					
	g.	Vital statistics sheet for sales manager (form attached).					
	h.	Financial statement of the Owner-Developer (not more than one (1) year old).					
24.	I. The attached affidavits must be signed by the sales manager and the owner-developer. <b>Each signature must be notarized.</b>						

# VITAL STATISTICS FORM

The following is to be completed by the person to be responsible for sales management.

Name:	
Residence:	
Date of Birth:	
Place of Birth:	
Height:	
Weight:	
Eyes:	
Hair:	
Signature: Date:	

# AFFIDAVIT OF SALES MANAGER

STATE OF	_ )		
COUNTY OF	} ss.		
I, am the Broker-Salesman to act as sales application are true, that in acting as the baregistered owner-developer I agree to be bounded and that should a change of address, name or my employ occur, I will immediately notify the	manager herein named, that the roker salesman responsible for n nd by and subject to the provision la Administrative Code, with whistatus affecting me or the license	nanaging sales personnel for the as found in NEVADA REVISED ach I have made myself familiar,	
	Signature	of Sales Manager	
Subscribed and sworn to before me this	day of	, 20	
	Signature of Notary		
AFFIDAVIT	T OF OWNER-DEVELOPI	ER	
STATE OFCOUNTY OF	— } ss.		
I, I am the Owner-Developer herein named, tha Registered Owner-Developer I agree to be bo REVISED STATUTES, CHAPTER 645 and of the salesmen, broker/salesmen and the auth or status affecting me, the licensed salesmen, occur, I will immediately notify the Real Esta	, b t the statements made in this appli and by and subject to the provision the Nevada Administrative Code, norized sales manager, and that sh broker/salesmen or the authorized	ons found in NEVADA that I am responsible for the act ould a change of address, name	
	Signature o	f Owner-Developer	
Subscribed and sworn to before me this	day of	, 20	
	Signa	ture of Notary	

# CONFIDENTIAL FINANCIAL STATEMENT

Name		Social Security #		
Address		Business Ph.		
		Residence Ph.		
Occupation		Employer		
Employer's Address				
Spouse's Name		Social Security #		
Address		Business Ph.		
		Residence Ph.		
Occupation		Employer		
Employer's Address				
	ASS			
ALL LIQUID ASS	ETS MUST BE AC	CCOMPANIED BY VERIFICATION		
Cash (other than amounts shown in banks)	\$	_ Automobiles	\$	
Cash in Banks (Schedule 1)	\$	Other investments (Schedule 3)	\$	
Accounts Receivable (Schedule 2)	\$	Personal Property	\$	
Notes Receivable (Schedule 2)	\$	Net Worth of any Business Owned		
Stocks and Bonds (Schedule 3)	\$	(Please include financial statement)	\$	
Cash Value of Life Insurance (Schedule 6)		Other Assets		
Real Estate (Schedule 4)	\$	_		
Sub Total	\$	Sub Total	<b>\$</b>	
		Total	\$	
	LIABI	LITIES		
Notes Payable to Others (Schedule 7)	\$	Loans Against Life Insurance (Schedule 6)	\$	
Installment Loans Payable (Schedule 7)	\$	Other Liabilities	\$	
Accounts Payable	\$	Liens on Real Estate (Schedule 5)	\$	
Taxes Payable	\$	Long Term Debts	\$	
Sub Total	\$	_ Sub Total	\$	
		Total	\$	
		Net Worth	\$	
Salary	\$	Taxes & Assessments	\$	
Spouse's Salary	\$	Income Taxes	\$	
Dividends	\$	Child Support/Alimony	\$	
Interest	\$	Mortgage Payments \$		
Commissions	\$	Contract Payments	\$	
Rentals	\$	Insurance	\$	
Other	\$	Other	\$	
Total	\$	 Total	<i>\$</i>	

Schedule 1 Cash in Banks & Savings a Bank Name			Š		Account #		Balance	
					I	T	otal	\$
** For each account,								
Current Balance, Ac deposit for a minimu								
without verification				ne date of ap	pheadon. This i	illialiciai sta	nement c	annot be approved
Schedule 2 Recei								
Name of Debto	r		Collateral		Payments	Matur	rity Date	Unpaid Balanc
						T	otal	<b>\$</b>
Schedule 3. Stock	s and B	onds						•
# of Shares		Descri	ption	Amount	t Carried on My	Books	Pres	ent Market Value
						T	otal	<b>\$</b>
Schedule 4. Real	Estate (	If additio	onal space is neo	cessary, attac	h separate sheet	)		•
	_			ne of Property Monthly			E	
Address or Legal Description		Type of Pr	Type of Property		Origi	nal Cost	Present Value	
					Income			vaiue
	,	. 1 .	D 15.			T	otal	\$
Schedule 5. Mortg			Real Estate		Paym	nonts		Unpaid Balance
Name of Creditor		шиот		1 uyn	ienis	'	оприш Вишпсе	
Calcadada Card	C	1 37 - 1	C.I : C. I			Т	otal	\$
Schedule 6. Cash Surrender Value of Li  Company		e of Life insurar		Face Amount	Cash Va	lue I	oans Against Polic	
		трану			1 dec 11mount	Cusii vu		ours Hgarrist Force
					Totals		•	
	D 11	. 0.1				T	otal	\$
Schedule 7. Notes  Name of Cr		e to Oth	ers <i>Addre</i>	200	Daym onts	Call	lateral	Unpaid Balanc
Name of Cr	eauor		Adare	288	Payments	Con	aierai	Опраш Вашис
Charles ten e	: **	.4:	:	:	1.:.h£		otal	\$
I, by signing and filing the release or divulge to the I								
nereby approve any inves				•	1			<i>C C</i>

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## APPLICATION FOR ENLARGEMENT OF OWNER-DEVELOPER REGISTRATION

**IMPORTANT:** Each detail of this application must be completed. Applications will not be considered unless all information and companion forms called for are furnished.

This application is submitted for enrollment of my Owner-Developer (OWN) Registration under NRS 645.283 and the Nevada Administrative Code.

PLE	ASE PRINT OR TYPE:				
Orig	inal Registration Issued on:		Assigned OWN No	O	
		Date			
1.	Owner-Developer's Name				
		First	Middle	Last	
2.	Address of Owner-Developer				
3.	Name of Sales manager if diff	erent from Owner-Deve	eloper		
	_		-		
4.	4. Address of Sales manager if different from Owner-Developer				
••	ridaress of Sures manager if a	merent from 6 wher be	veloper		
~	D 11 11 11 11	C 1 1' ' '			
5.	Recorded name and location of	of subdivision			
6.	Legal description of the prope	rty covered by this regis	stration enlargement		
7.	The Owner-Developer must fi	le for an exemption und	ler the provisions of Chapter	119 of NRS for this	

- particular unit(s).
- 8. Attach \$50.00 enlargement fee.
- 9. Sales manager and Owner-Developer sign the attached affidavits.
- 10. Attach a current preliminary title report with lot and block legal description.

# AFFIDAVIT OF SALES MANAGER

STATE OF	_ )		
COUNTY OF	<b>ss.</b>		
I, I am the person authorized to act as sales mapplication are true, that in acting as the duly the registered owner-developer I agree to be REVISED STATUTES, CHAPTER 645 and the familiar, and that should a change of address employ occur, I will immediately notify the Re	nanager herein named, that the authorized person responsible bound by and subject to the he Nevada Administrative Codes, name or status affecting me	for managing sales personnel for e provisions found in NEVADA e, with which I have made myself	
	Signatur	re of Sales manager	
Subscribed and sworn to before me this	day of	, 20	
	ature of Notary		
AFFIDAVIT	OF OWNER-DEVELOP	ER	
STATE OFCOUNTY OF	- } ss.		
I, I am the Owner-Developer herein named, that t		being first duly sworn, state that	
Registered Owner-Developer I agree to be boun REVISED STATUTES, CHAPTER 645 and the of the salesmen and the authorized sales manageme, the licensed salesmen, or the authorized salesmen Real Estate Division.	nd by and subject to the provisi ne Nevada Administrative Code ger, and that should a change of	ons found in NEVADA e, that I am responsible for the act address, name or status affecting	
	Signature of Owner-Developer		
Subscribed and sworn to before me this	day of	, 20	
	Sien	ature of Notary	

## **EXEMPTION DETERMINATION REQUIREMENTS**

The Nevada Real Estate Division understands that you wish an exemption determination under the Nevada Revised Statutes, Chapter 119.120(4), the Land Sales Law

In order to make this determination, the Division will need the following items:

- 1. Cover letter requesting the exemption.
- 2. A copy of the recorded and approved final subdivision/plat map in 11 x 17 readable size..
- 3. The promotional name of the subdivision.
- 4. The physical address of the subdivision
- 5. A copy of the Nevada contractor's license.
- 6. Submit evidence of the contractor's ownership interest in the project.
- 7. A sworn statement signed by the contractor stating that each lot offered or disposed of will include a residential building when disposition is completed.
- 8. A copy of the purchase agreement including verification that the purchasers will take title free and clear of any encumbrances.
- 9. A preliminary title report issued within 30 days of the date of the request for exemption.
- 10. **\$500** exemption determination fee per NRS 119.320 (per unit or phase), and \$25 for Form 649, revised by the 78<sup>th</sup> Legislative Session, effective July 1, 2015, <a href="http://leg.state.nv.us/Session/78th2015/Bills/AB/AB478\_EN.pdf">http://leg.state.nv.us/Session/78th2015/Bills/AB/AB478\_EN.pdf</a>

**NOTE:** When applying for an exemption determination in conjunction with an owner-developer registration pursuant to NRS 645.285, it is not necessary to duplicate documents which are requested on both applications.